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Tesla Energy Ventures, LLC – Supplemental Information

1. TX office contact –

Tesla Energy Ventures, LLC Texas office will be physically staffed once construction of the facility is further along. For now, we provide TX office contact info of one of our employees who is physically based in Texas:

- Name: Paul Spracklen
- Contact number: 512-909-3005

2. Clarifications on Section D-4

Ana Stewart

1. Director, Regulatory Credit Trading at Tesla
 - *Relevant jurisdictions:* ERCOT and PJM
 - *Retail choice offered since:* ERCOT – 2002, PJM – 1999
 - *How the job provided experience in the competitive electric industry:* Responsible for all aspects of Tesla's global portfolio of regulatory credits, including origination, negotiation, and execution of transactions with retail electricity suppliers. Managed hedging of environmental compliance and voluntary positions related by negotiating bilateral agreements.
2. Sr. Analyst, Renewables Portfolio Management at Direct Energy
 - *Relevant jurisdictions:* ERCOT
 - *Retail choice offered since:* 2002
 - *How the job provided experience in the competitive electric industry:* Developed and maintained targeted green product offerings for commercial and residential customers.

Rohan Ma

1. Sr. Manager, Economic and Energy Optimization at Tesla
 - *Relevant jurisdictions:* ERCOT, CAISO, and AEMO (Australia)
 - *Retail choice offered since:* ERCOT – 2002, CAISO – 2017, AEMO – early 1990s, UK -- 1989
 - *How the job provided experience in the competitive electric industry:* Led valuation, risk assessment, and asset optimization for merchant storage assets participating in competitive wholesale electricity markets, participating in day-ahead and real-time markets. Responsible for supply operations and residential bidding solutions for Tesla's existing retail programs (including partnerships with Energy Locals – AEMO retailer and Octopus Energy – UK retailer) spanning over 5,000 customers globally.

Simon Wardell

1. General Manager, Energy Services at Simply Energy
 - *Relevant jurisdictions:* AEMO (Australia)
 - *Retail choice offered since:* early 1990s (varies by territory)
 - *How the job provided experience in the competitive electric industry:* The primary purpose of the role was to profitably retain and grow the Simply Energy – Energy Services retail electricity customer base through effective sales & marketing strategies,

business process and systems improvement. This included developing marketing strategies, managing an internal team, and dealing directly with external suppliers.

2. General Manager, Business Capability at ERM Power
 - *Relevant jurisdictions:* AEMO (Australia)
 - *Retail choice offered since:* early 1990s (varies by territory)
 - *How the job provided experience in the competitive electric industry:* This senior role was responsible for business case preparation and/or evaluation and the detailed project management of the set-up of these businesses according to the standards that the ERM retail business is accustomed to. The role also required developing a continuous improvement methodology and culture across the business to allow ERM Power to continue to be at the forefront of energy retailing in Australia without the high cost associated with growing overheads.
3. Manager, Acumen metering at Origin
 - *Relevant jurisdictions:* AEMO (Australia)
 - *Retail choice offered since:* early 1990s (varies by territory)
 - *How the job provided experience in the competitive electric industry:* Project managed and established the Acumen Metering business within the broader Origin Energy Retail business. This included assessing metering trends & technologies, assessing metering data management trends & opportunities, developing Origin's metering solution, and select & managing equipment, suppliers, field contractors & data agents.

Cleve Schupp

1. Head of Digital, Brand, and Customer Communications at AGL Energy (electricity and gas retailer)
 - *Relevant jurisdictions:* AEMO (Australia)
 - *Retail choice offered since:* early 1990s (varies by territory)
 - *How the job provided experience in the competitive electric industry:* Led the Digital, Brand, Communications, & Campaign Marketing at one of Australia's largest electricity and gas retailers, achieving outstanding metrics across acquisition, cross sell, win back, servicing, engagement, brand and product while also driving value.
2. Manager, Campaign Marketing at AGL Energy
 - *Relevant jurisdictions:* AEMO (Australia)
 - *Retail choice offered since:* early 1990s (varies by territory)
 - *How the job provided experience in the competitive electric industry:* Managed a team of marketers, owning AGL's relationships with external agencies and engagement with sales and service channels.
3. Manager, Customer Retention at AGL Energy
 - *Relevant jurisdictions:* AEMO (Australia)
 - *Retail choice offered since:* early 1990s (varies by territory)
 - *How the job provided experience in the competitive electric industry:* Led a team to develop, implement and enhance customer retention and loyalty programs, initiatives and campaigns to increase customer retention, tenure, value, and cross sell.