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Addendum StartPage: 0

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APPLICATION OF SOUTHWESTERN § BEFORE THE STATE OFFICE
ELECTRIC POWER COMPANY FOR § OF
AUTHORITY TO CHANGE RATES § ADMINISTRATIVE HEARINGS

TEXAS INDUSTRIAL ENERGY CONSUMERS' ERRATA TO THE
DIRECT TESTIMONY AND EXHIBITS OF MICHAEL P. GORMAN

Texas Industrial Energy Consumers ("TIEC") submits the following errata to the Direct Testimony and Exhibits of Michael P. Gorman:

Page 57, Line 6:	Replace "4-19" with "4-9"; and
Page 58, n.41:	Replace "1" with "2"; and
Page 70, Line 3:	Replace "A" with "Baa"; and
Page 72, Line 22:	Replace "465" with "456"; and
Page 120, Line 13, Reference Column:	Replace "3" with "4"; and
Page 122, Sources:	Replace "4-19" with "4-9".

Clean and redline errata pages are attached.

Respectfully submitted,

THOMPSON & KNIGHT LLP

/s/ James Z. Zhu

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**ATTORNEYS FOR TEXAS INDUSTRIAL
ENERGY CONSUMERS**

CERTIFICATE OF SERVICE

I, James Zhu, Attorney for TIEC, hereby certify that a copy of the foregoing document was served on all parties of record in this proceeding on this 21st day of May, 2021 by facsimile, electronic mail and/or First Class, U.S. Mail, Postage Prepaid.

/s/ James Z. Zhu

James Zhu

1 **Q DID YOU INCLUDE ANY OFF BALANCE SHEET DEBT (“OBS”) DEBT**
2 **EQUIVALENTS?**

3 A Yes, I did. I included the debt equivalents (\$264.8 million) calculated by S&P Capital
4 IQ for the most recently available period. In addition, I included the most recent 13-
5 month average amount of short-term debt of \$90.1 million as provided by the Company
6 in response to the 4th RFI, TIEC 4-9 and shown on my Exhibit MPG-18. I would also
7 point out that I applied a Texas rate base allocation factor of approximately 37.6% as
8 disclosed by the Company in its Schedule A-1.

9 **Q PLEASE DESCRIBE THE RESULTS OF THIS CREDIT METRIC ANALYSIS AS IT**
10 **RELATES TO SWEPCO’S REGULATED OPERATIONS.**

11 A The S&P financial metric calculations for SWEPCO at a 9.15% return are developed
12 on Exhibit MPG-18, page 1. The credit metrics produced below, with SWEPCO’s
13 financial risk profile from S&P of “Significant” and business risk profile of “Excellent,”
14 will be used to assess the strength of the credit metrics based on SWEPCO’s retail
15 operations in the state of Texas.

16 The adjusted debt ratio for credit metric purposes at my proposed capital
17 structure is 53.1%, which is slightly higher but comparable to the debt ratio for the A-
18 rated utilities of approximately 52.3%.

19 Based on an equity return of 9.15% and the Company’s proposed common
20 equity ratio of 49.37%, SWEPCO will be provided an opportunity to produce a Debt to
21 Earnings Before Interest, Taxes, Depreciation and Amortization (“EBITDA”) ratio of
22 3.8x. This is within S&P’s “Significant” guideline range of 3.5x to 4.5x,⁴⁰ which supports
23 SWEPCO’s credit rating.

⁴⁰*Standard & Poor’s RatingsDirect*[®]: “Criteria. Corporate Methodology,” November 19, 2013.

1 SWEPCO's retail utility operations FFO to total debt coverage at a 9.15% equity
2 return and 49.37% equity ratio is 19%, which is within S&P's "Significant" metric
3 guideline range of 13% to 23%. Again, this FFO/total debt ratio will support a ratio
4 consistent with SWEPCO's "Excellent" business profile from S&P.

5 **Q DOES THIS FINANCIAL INTEGRITY ASSESSMENT SUPPORT YOUR**
6 **RECOMMENDED OVERALL RATE OF RETURN FOR SWEPCO?**

7 A Yes. As noted above, I believe my return on equity represents fair compensation in
8 today's very low capital market costs, and as outlined above, my overall rate of return
9 will provide SWEPCO an opportunity to earn credit metrics that will support its bond
10 rating.

11 **III. RESPONSE TO SWEPCO WITNESS MR. DYLAN D'ASCENDIS**

12 **Q WHAT RETURN ON COMMON EQUITY IS SWEPCO PROPOSING FOR THIS**
13 **PROCEEDING?**

14 A Mr. D'Ascendis estimates a market return on equity in the range of 9.85% to 10.96%
15 using three market models – DCF, risk premium, and CAPM, applied to a utility proxy
16 group and a non-price regulated proxy group. He then includes two ROE adders to his
17 estimated market return on equity for SWEPCO: (1) a size adjustment of 20 basis
18 points; and (2) a credit risk adjustment of 27 basis points. With these adders to his
19 market return on equity, Mr. D'Ascendis recommends a return on equity within the
20 range of 10.32% to 11.43% with a point estimate return of 10.35%.⁴¹

⁴¹D'Ascendis Direct Testimony at 6 and Schedule DWD-1, Page 2.

1 **Q** **CAN MR. D'ASCENDIS' RISK PREMIUM MODELS BE USED TO ESTIMATE A FAIR**
2 **RETURN FOR SWEPCO?**

3 A Only generally. Reflecting an updated observable Baa-rated utility bond yields of
4 3.21% (Exhibit MPG-15) and my equity risk premium estimate of 5.77% (Exhibit MPG-
5 13) would imply a return on equity for SWEPCO of 8.98%, rounded to 9.00%.

6 **III.E. D'Ascendis CAPM**

7 **Q** **HOW DID MR. D'ASCENDIS DERIVE HIS CAPM RETURN ESTIMATE FOR**
8 **SWEPCO?**

9 A Mr. D'Ascendis developed his CAPM return estimate on his Schedule DWD-5. As
10 shown on that schedule, he relied on a proxy group beta of 0.95 which was the average
11 of the mean and median beta published by Bloomberg and *Value Line* for his proxy
12 companies, a market risk premium of 10.92%, and a risk-free rate of 2.09% to produce
13 a CAPM return of 12.37%.

14 **Q** **DO YOU HAVE ANY ISSUES WITH MR. D'ASCENDIS' CAPM STUDY?**

15 A I disagree with several aspects of his methodology. First, his market risk premium of
16 10.92% is excessive and unreliable due to unsustainable growth rates he used to
17 develop a market return. Second, his projected risk-free rate of 2.09% is largely driven
18 by Treasury bond yield projections out to 2031. Even though I disagree with Mr.
19 D'Ascendis' reliance on projected yields 5-10 years in the future, I would not take issues
20 with his risk free rate of 2.09% because it is comparable to the near-term projected
21 yield as described in my CAPM study. Finally, his market risk premium estimates suffer
22 from many of the same previously described flaws surrounding his equity risk premium
23 estimates such as his significant reliance on the unproven PRPM™ methodology.

1 **Q PLEASE EXPLAIN WHY MR. D'ASCENDIS' MARKET RISK PREMIUMS ARE**
2 **OVERSTATED.**

3 A Mr. D'Ascendis' *Value Line* 3-5 appreciation market risk premium, his *Value Line*
4 market risk premium based on the S&P 500 and his Bloomberg-based DCF-derived
5 market risk premiums are based on inflated market returns of 16.53%, 13.66% and
6 13.75%, respectively. These projected market returns are produced using growth rates
7 of 14.02%, 11.82% and 11.93%, and market dividend yields of 2.51%, 1.83% and
8 1.82%, respectively.

9 As discussed above, the DCF model requires a long-term sustainable growth
10 rate. Mr. D'Ascendis' sustainable market growth rates in the range of 11.82% to
11 14.02% are far too high to be a rational outlook for sustainable long-term market
12 growth. These growth rates are around three times the consensus analysts' projected
13 long-term growth of the U.S. GDP of 4.35%.

14 As a result of his inflated long-term market growth rate, Mr. D'Ascendis'
15 projected market returns are likewise inflated and not reliable. Mr. D'Ascendis' *Value*
16 Line risk premiums of 14.44% and 11.57% and his Bloomberg market risk premium of
17 11.66% should be given no weight in estimating a fair return for SWEPCO in this case.

18 **Q DO HISTORICAL ACTUAL RETURNS ON THE MARKET SUPPORT MR.**
19 **D'ASCENDIS' PROJECTED MARKET RETURNS?**

20 A No. Mr. D'Ascendis relies on historical market returns data to develop one of his market
21 risk premiums. The market risk premium he developed using historical data is 7.01%,
22 or 456 to 743 basis points less than his unreasonable projected market return based
23 *Value Line* and Bloomberg market returns. Historical data shows just how
24 unreasonable Mr. D'Ascendis' projected returns on the market are going forward.

Southwestern Electric Power Company

Standard & Poor's Credit Metrics

Line	Description	TX Retail Cost of Service Amount (1)	S&P Benchmark (Medial Volatility)			Reference (5)									
			Intermediate (2)	Significant (3)	Aggressive (4)										
1	TX Rate Base	\$ 2,025,542,720				Schedule A-1									
2	Weighted Common Return	4 52%				Page 2, Line 2, Col 4									
3	Pre-Tax Rate of Return	8 00%				Page 2, Line 3, Col 5									
4	Income to Common	\$ 91,505,242				Line 1 x Line 2									
5	EBIT	\$ 162,086,043				Line 1 x Line 3									
6	Depreciation & Amortization	\$ 105,928,834				Schedule A-1									
7	Imputed Amortization	\$ 2,424,541				S&P Capital IQ, downloaded on March 16, 2021									
8	Capitalized Interest*	\$ (294,472)				Response to 4th RFI, TIEC 4-10									
9	Deferred Income Taxes & ITC	\$ (128,564)				Schedule A, Workpaper A									
10	Funds from Operations (FFO)	\$ 199,435,580				Sum of Line 4 and Lines 6 through 9									
11	Imputed Interest Expense	\$ 5,956,837				S&P Capital IQ, downloaded on March 16, 2021									
12	EBITDA	\$ 276,396,255				Sum of Lines 5 through 7 and Line 11.									
13	Adjusted Debt	\$ 1,047,065,141				Page 3, Line 4, Col 1 x RB TX Allocator									
14	Total Adjusted Debt Ratio	53 1%	<table border="1" style="width: 100%; text-align: center;"> <tr> <td>2 5x - 3 5x</td> <td>3 5x - 4 5x</td> <td>4 5x - 5 5x</td> </tr> <tr> <td>23% - 35%</td> <td>13% - 23%</td> <td>9% - 13%</td> </tr> <tr> <td>A</td> <td>A-</td> <td>BBB</td> </tr> </table>			2 5x - 3 5x	3 5x - 4 5x	4 5x - 5 5x	23% - 35%	13% - 23%	9% - 13%	A	A-	BBB	Page 3, Line 4, Col 2
2 5x - 3 5x	3 5x - 4 5x	4 5x - 5 5x													
23% - 35%	13% - 23%	9% - 13%													
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15	Debt to EBITDA	3 8x	Line 13 / Line 12												
16	FFO to Total Debt	19%	Line 10 / Line 13												
17	Indicative Credit Rating		A	A-	BBB	S&P Methodology, November 19, 2013									

Sources

Standard & Poor's "Criteria Corporate Methodology," November 19, 2013

*The allocation factor was obtained from Schedule A-1

Note

Based on the January 2021 S&P report, SWEPCO has an "A-" credit rating, an "Excellent" business profile, a "Significant" financial profile, and falls under the 'Medial Volatility' matrix

S&P Business/Financial Risk Profile Matrix			
Business Risk Profile	Financial Risk Profile		
	3 (intermediate)	4 (significant)	5 (aggressive)
1 (excellent)	a+/a	a-	bbb
2 (strong)	a-/bbb+	bbb	bb+
3 (satisfactory)	bbb/bbb-	bbb-/bb+	bb

Southwestern Electric Power Company

Standard & Poor's Credit Metrics (Off-Balance Sheet Debt)

<u>Line</u>	<u>Description</u>	<u>Amount</u> (1)	<u>Weight</u> (2)
1	Long-Term Debt	\$ 2,521,046,613	48.07%
2	Short-Term Debt*	\$ 90,103,357	1.72%
3	Off-Balance Sheet Debt**	<u>\$ 264,838,000</u>	<u>5.05%</u>
4	Total Debt	\$ 2,785,884,613	53.12%
5	Common Equity	<u>\$ 2,458,534,232</u>	<u>46.88%</u>
6	Total	\$ 5,244,418,845	100.00%

Sources:

Schedule K-1.

*Response to 4th RFI, TIEC 4-9

**S&P Capital IQ, downloaded March 16, 2021

1 **Q DID YOU INCLUDE ANY OFF BALANCE SHEET DEBT (“OBS”) DEBT**
2 **EQUIVALENTS?**

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4 IQ for the most recently available period. In addition, I included the most recent 13-
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6 in response to the 4th RFI, TIEC 4-49 and shown on my Exhibit MPG-18. I would also
7 point out that I applied a Texas rate base allocation factor of approximately 37.6% as
8 disclosed by the Company in its Schedule A-1.

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17	Indicative Credit Rating		A	A-	BBB	S&P Methodology, November 19, 2013

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Note

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6	Total	\$ 5,244,418,845	100.00%

Sources:
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*Response to 4th RFI, TIEC 4-49.

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