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EDUCATION

- The University of Texas at Austin, McCombs School of Business, Master of Business Administration
- Texas A&M University, College Station, Bachelor of Science in Chemical Engineering

PROFESSIONAL CERTIFICATIONS

- Accredited Senior Appraiser (ASA) designation in Public Utilities from American Society of Appraisers

EXPERIENCE

Since 2005, Mr. Rabon performed business and financial consulting for electric, water, wastewater, natural gas, and solid waste utilities to safeguard their financial integrity either through the conduct of financial feasibility studies, valuations/appraisals, or comprehensive cost of service analyses. Rates designed as a result of these engagements equitably recover the full cost of service, including special consideration for affordability and best practice rate structures.

Key projects include:

Utility Acquisition and Regulated Rate Filing – Conducted a fair market value appraisal of an investor-owned utility, including 13 water systems and 27 wastewater systems, in support of an acquisition of some of these systems by Greater Ouachita Water Company (GOWC). Subsequently conducted a comprehensive cost of service analysis for the existing water and wastewater utilities of GOWC and developed rates to recover all costs, including the acquisition and necessary capital improvements. Filed required schedules with the Louisiana Public Service Commission in support of the acquisition and rate request. (LPSC Docket No. U-32803)

Nashua Valuation – Performed an income approach analysis to compare the rate revenue necessary to support three regulated, investor-owned water systems under public and private ownership scenarios. This analysis was in support of the City of Nashua's effort to acquire systems owned by Pennichuck Corporation via eminent domain. Ultimately, the city bought Pennichuck Corporation in its entirety in 2012.

Confidential Valuations – Performed two separate preliminary valuations to estimate fair market value for electric transmission and distribution systems owned by an investor-owned utility in two confidential locations.

Boulder Appraisal – Performed a fair market value appraisal of the electric distribution system in the City of Boulder, Colorado as part of the city seeking to municipalize the system owned by Xcel Energy.

Woodcreek Appraisal – Performed an appraisal of the water system serving the City of Woodcreek to assist the city in its endeavor to either acquire the system or reach a settlement with the investor-owned utility serving the city. Also provided negotiation assistance to the city in this process, which resulted in an agreement that addressed the rates charged within the city, active litigation, and other ancillary issues between the parties.

El Paso Water Utilities Appraisal – Performed a fair market value appraisal of Esperanza Water Service Company operating in and around McNary, Texas on behalf of El Paso Water Utilities.

Brownsville Appraisal – Performed an income approach analysis to determine an indication of value for the El Jardin Water Supply Corporation water system as well as a fair market value appraisal of the Brownsville Navigation District water and wastewater systems.

Ft. Wayne Appraisal – Performed a fair market value appraisal of Aqua Indiana's water systems in and around the City of Fort Wayne, Indiana.

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Bi-County Water Supply Corporation – Performed a fair market value appraisal of Bi-County’s water utility near the City of Pittsburg, Texas.

Greater Ouachita Appraisal – Performed a fair market value appraisal for a portion of Greater Ouachita Water Company’s water utility in and around the Town of Sterlington, Louisiana. The Town of Sterlington was interested in taking over the water utility serving in and around its corporate limits. The appraisal may be used by the Town of Sterlington to support a United States Department of Agriculture loan to acquire the utility.

City of Alexandria – Performed a fair market value appraisal of a 12-inch steel natural gas pipeline owned and operated by EnLink Midstream for the City of Alexandria, Louisiana.

El Paso Landfill Valuation – Twice performed landfill valuations for the City of El Paso’s Clint and McCombs Municipal Landfills, which provided an indication of value to the city and assisted in evaluating available options for solid waste disposal.

Superior Appraisal – Performed a fair market value appraisal of the Moccasin Mike Landfill owned and operated by the City of Superior, Wisconsin.

Service Area Valuations – Conducted service area valuations pursuant to §13.254 and §13.255 of the Texas Water Code to determine compensation for decertification of areas covered by Certificates of Convenience and Necessity (CCN) for the following utilities.

- Johnson County Special Utility District, Texas
- Rice Water Supply & Sewer Supply Corporation, Texas
- Liberty City Water Supply Corporation, Texas
- Jarrell-Schwertner Water Supply Corporation, Texas
- Guadalupe-Blanco River Authority, Texas
- Mountain Peak Special Utility District, Texas

Austin Energy Cost of Service and Testimony – Conducted a comprehensive, unbundled cost of service analysis for the electric utility and designed rates to achieve the City of Austin’s goals. Filed direct testimony on behalf of the City of Austin d/b/a Austin Energy at the Public Utility Commission of Texas (PUC) in defense of the electric rates adopted by Austin City Council. (PUC Docket No. 40627)

Electric Wholesale Rate Damages – Calculated damages owed to three electric cooperatives and one municipally owned utility as part of a wholesale rate dispute with the Lower Colorado River Authority in Travis and Kerr County, Texas District Courts. This included recreating billing determinants and the development of a market access rate. (Cause No. D-1-GN-12-002156 and Cause No. 12-1001-B)

Lower Colorado River Authority Wholesale Water Benchmarking and Rate Analysis – Performed a benchmarking analysis to identify best practices among wholesale water entities around the nation, with an emphasis on innovative rate structures and water conservation efforts. A long-term rate analysis was conducted to incorporate projected capital projects to expand the water supply over a 90 year horizon under various rate structures.

San Antonio Water System Project Delivery Financial Modeling – Developed a financial feasibility model to evaluate the relative capital and operational costs under various project delivery options for a 20 million-gallon-per-day brackish groundwater desalination facility, including traditional DBB, DB, DBO and a customized DBOOT.

Other Cost of Service and Rate Design Studies – Conducted one or more comprehensive cost of service and rate design studies for the following entities:

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| ▪ City of Athens, Texas | ▪ City of Bryan, Texas |
| ▪ City of Borger, Texas | ▪ City of Del Rio, Texas |

- City of Greenville, Texas
- City of Hobbs, New Mexico
- City of Las Cruces, New Mexico
- City of Longview, Texas
- City of New Braunfels, Texas
- City of Nogales, Arizona
- City of Olathe, Kansas
- City of Peoria, Arizona
- City of Pflugerville, Texas
- City of Sealy, Texas
- City of Sioux Falls, South Dakota
- City of Stillwater, Oklahoma
- City of Sugar Land, Texas
- City of Tempe, Arizona
- City of Temple, Texas
- City of Tucson, Arizona
- City of Vernon, California
- City of Weatherford, Texas
- Greater Ouachita Water Company, Louisiana
- Levi Water Supply Corporation, Texas
- Liberty City Water Supply Corporation, Texas
- Gonzales County Water Supply Corporation, Texas
- Manville Water Supply Corporation, Texas
- North Slope Borough, Alaska
- Pima County, Arizona
- Rockett Special Utility District, Texas
- St. Tammany Parish, Louisiana
- Snohomish County, Washington
- Town of Estes Park, Colorado
- Walker County Special Utility District, Texas
- Wellborn Special Utility District, Texas
- York County, South Carolina

PRESENTATIONS

Texas Public Power Association Conferences

- Adapting to Distributed Generation (2017)
- Is Change Coming?: Transmission Rate Filings at the Public Utility Commission (2018)
- Effectively Managing Significant Rate Changes (2019)

Texas Rural Water Association Conferences

- Keeping Your System Financially Fit; Learn How to Set Good Water Rates (2012)
- CCN Valuations: Financial Considerations Related to Decertification and Expedited Release (2014)
- Water Rates 101 (2015)
- Financial Planning and Tools (2016)
- Rates that Support Current and Future Needs (2018)
- Financial Management and Fiduciary Responsibilities (2019)
- How to Structure Rates to Ensure a Successful Future for Your System (2019)

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USDA Rural Development

- Nuts and Bolts of Setting Sustainable Rates (2018)

American Water Works Association and Water Environmental Federation's Utility Management Conference

- Regionalization Efforts: A Louisiana Case Study (2013)

National Rural Water Association Conferences

- Rate Planning for a Sustainable System (2018)

COMPANY OVERVIEW



NewGen is a management and economic consulting firm specializing in serving the utility industry and market. We provide financial, due diligence, valuation, strategy, expert witness, stakeholder, and sustainability consulting services to public utility clients across the country. Our expertise includes litigation support in state and federal regulatory proceedings, utility business and financial planning, and sustainability strategy for water, wastewater, electric, solid waste, and natural gas utilities.

NewGen was created by consultants who are dedicated to our client's mission and recognized as experts in our respective fields of service. Our assistance to clients is provided with a keen insight to the growing role of stakeholders, resource availability, cost of providing utility services, and economic conditions, ensuring an integrated approach to utility operations and services.

We apply our expertise to deliver high impact solutions through our diverse and integrated market perspective; resulting in effective decision-making and implementation.

WE EXCEL AT TACKLING COMPLICATED ISSUES TO DELIVER A CLEAR AND ENDURING PATH FORWARD

APPRAISAL AND VALUATION SERVICES



NewGen's appraisal and valuation team has broad experience across the power and utility business spectrums, including expertise in water, wastewater, electric, gas, and oil assets.

NewGen's appraisal and valuation consulting practice provides comprehensive valuation services and expertise in the following areas:

APPRAISAL SERVICES

- Our reports comply with the Uniform Standards of Professional Appraisal Practice (USPAP)
- Our appraisals consider the three generally accepted approaches to value: Cost Approach, Income Approach, and Market Approach
- **NewGen employs 3 of the less than 20 nationwide Accredited Senior Appraisers (ASA) accredited by the American Society of Appraisers with a public utilities designation**

VALUATION CONSULTING

- Our appraisers have a wealth of experience assisting in the transaction process with valuation assistance including:
 - Fairness opinions
 - Valuation for financing
 - Depreciation studies

LITIGATION SUPPORT

- Expert witness testimony before courts and regulatory bodies across the country
- Our comprehensive analyses support litigation efforts at trial
- Our reputation for objectivity and unbiased conclusions provides credibility at trial