



Control Number: 49514



Item Number: 1

Addendum StartPage: 0



Public Utility Commission of Texas

1701 N. Congress Avenue
P. O. Box 13326
Austin, Texas 78711-3326
512 / 936-7000 • (Fax) 936-7003
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PUBLIC UTILITY COMMISSION
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TITLE PAGE

APPLICATION FOR CERTIFICATION, RE-QUALIFICATION, OR AMENDMENT TO A SERVICE PROVIDER CERTIFICATE OF OPERATING AUTHORITY OR A CERTIFICATE OF OPERATING AUTHORITY

DOCKET/PROJECT NO. **49514**

APPLICANT: **GTEK Computers, LLC d/b/a Gtek Communications**

Authorized Representative for this Application:

NAME: Rainer Gleinig
TITLE: CEO
ADDRESS: 4811 Wildcat Drive, Portland, TX 78374
TELEPHONE: (844) 977-4275
FAX: (361) 777-1405
EMAIL ADDRESS: rainer@gtekcommunications.com

Regulatory Representative:

NAME: Katherine K. Mudge
TITLE: Attorney
ADDRESS: ENOCH KEVER, PLLC
5918 W. Courtyard Drive, Suite 500
Austin, Texas 78730
TELEPHONE: (512) 615-1233
FAX: (512) 615-1198
EMAIL ADDRESS: kmudge@enochkever.com

Complaint Representative:

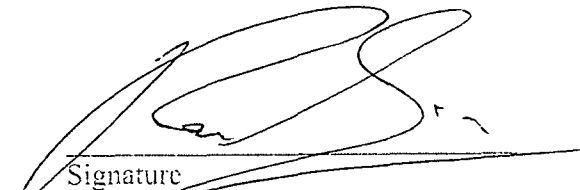
NAME: Katherine K. Mudge
TITLE: Attorney
ADDRESS: ENOCH KEVER, PLLC
5918 W. Courtyard Drive, Suite 500
Austin, Texas 78730
TELEPHONE: (512) 615-1233
FAX: (512) 615-1198
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AFFIDAVIT

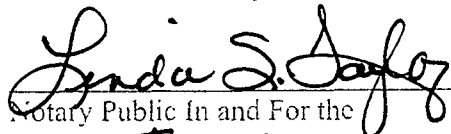
STATE OF TEXAS §
COUNTY OF San Patricio §

1. My name is Rainer Gleinig. I am the CEO of the Applicant, Gtek Computers, LLC d/b/a Gtek Communications.

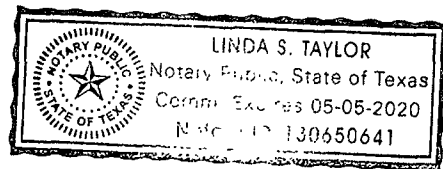
2. I swear or affirm that I have personal knowledge of the facts stated in this Application for a Service Provider Certificate of Operating Authority, that I am competent to testify to them, and that I have the authority to make this Application on behalf of the Applicant. I further swear or affirm that all of the statements and representations made in this Application for a Service Provider Certificate are true and correct. I swear or affirm that the Applicant understands and will comply with all requirements of law applicable to a Service Provider Certificate of Operating Authority.


Signature
Rainer Gleinig

SWORN TO AND SUBSCRIBED before me on the 30 day of April, 2019


Notary Public In and For the
State of Texas

My commission expires: 05-05-2020



1. Check only one of the following Requests:

- (a)
- | | |
|-----------------------------------------------------------|--------------------------|
| <input checked="" type="checkbox"/> New SPCOA Application | _____ Application |
| | Amending SPCOA No. _____ |
| _____ New COA Application | _____ Application |
| | Amending COA No. _____ |

(b) If you are filing an amendment, check one or more of the following as requests made in this amendment filing:

- | | |
|-----------------------------------|------------------------------------|
| _____ Name Change Amendment | _____ Certification Relinquishment |
| _____ Change in Ownership/Control | _____ Service Discontinuation |
| _____ Change in Service Area | _____ Change in Type of Provider |
| _____ Corporate Restructuring | _____ Other |

(c) Provide a summary explanation of all items checked in “b” above.

2. Provide a description of the Applicant, which shall include the following:

(a) Legal name and all assumed names under which the Applicant conducts business, if any;

Legal Name: **Gtek Computers, LLC**
Assumed Name: **Gtek Communications**

(b) Address of principal office and business office;

4811 Wildcat Drive
Portland, TX 78374

(c) Principal office/business office telephone number – **(844) 977-4275 (toll-free)**
Fax number – **(361) 777-1405**
Website address – **www.gtek.biz**
E-mail address – **rainer@gtekcommunications.com**
Toll-free customer service telephone number – **(877) 483-5360**

(d) FCC Carrier Identification Code (CIC) or National Exchange Carriers Association (NECA) Operating Carrier Numbers (OCNs), if available;

Gtek Computers, LLC does not yet have an FCC Carrier Identification Code (CIC) or National Exchange Carriers Association (NECA) Operating Carrier Numbers (OCNs).

(e) Form of business in Texas (e.g., corporation, partnership, sole proprietorship), Charter/Authorization number, date business was formed and date change was made (if applicable). Provide the State and date in which the parent company

is registered. *(The Commission requires registration with the Secretary of State for all forms of business, except sole proprietorships.)*

Gtek Computers, LLC is a Texas Limited Liability Company formed on February 24, 2003. Its Texas Secretary of State File Number is 0800177131.

Gtek Computers, LLC filed an Assumed Name Certificate in the name of Gtek Communications with the Texas Secretary of State, which was effective on February 20, 2015.

- (f) A list of the names, titles, phone number and office e-mail address of each director, officer, or partner;

**Rainer Gleinig, Chief Executive Officer
(361) 537-0498
rainer@gtekcomputers.com**

**Manfred Gleinig, Chief Financial Officer
(361) 537-2368
manfred@gtekcomputers.com**

**Jeff Gleinig, Director Sales & Marketing
(361) 537-2227
jeff@gtekcomputers.com**

- (g) Name, address, and office address of each of the five largest shareholders, if not publicly traded;

Each of the following individuals owns 33.33 percent of the membership units in Gtek Computers, LLC:

**Rainer Gleinig
296 Erie Dr.
Portland, TX 78374**

**Manfred Gleinig
107 Lone Oak St.
Portland, TX 78374**

**Jeff Gleinig
298 Long Point Dr.
Portland, TX 78374**

The office address of each member is:

**4811 Wildcat Drive
Portland, TX 78374**

Legal name of parent company, if any, and a description of its primary business interests; and

Gtek Computers, LLC does not have a parent company.

- (h) Legal name of all affiliated companies that are public utilities or that are providing telecommunications services and the states in which they are providing service. Give a description of all affiliates and explain in detail the relationship between the Applicant and its affiliates. An organizational chart should be provided, if available.

There are no affiliates of Gtek Computers, LLC that are public utilities or that are providing telecommunications services.

- 3. State the name **and only one name**, in which the Applicant wants the Commission to issue its certificate. Provide the following information from the Applicants registration with the Office of the Secretary of State of Texas or registration with another state or county, as applicable: *(NOTE: If the Applicant is a corporation, the Commission will issue the certificate in either the Applicant's corporate or assumed name, not both. The certificate holder must use only the name approved by the Commission on all bills and advertisements sent to or viewed by the public. Name Changes require Commission Approval as well as Secretary of State Approval.)*

- (a) Requested name: **Gtek Communications**
- (b) Assumed names: **Gtek Computers, LLC d/b/a Gtek Communications**
- (c) Texas Secretary of State (or County) file number: **800177131**
- (d) Texas Comptroller's Tax Identification number: **14813017093**
- (e) Other Applicable certification/file numbers: **None**
- (f) Date the business was registered: **February 24, 2003**

- 4. (a) Provide a detailed description of the telecommunications services to be provided.

Gtek Communications will deploy fiber for broadband Internet access service for Residential, Business and Multi-Dwelling Units in San Patricio, Nueces, Jim Wells, Refugio, Victoria, Goliad, Bee, Live Oak, and Kleberg counties in Texas.

- (b) Indicate with a yes or no response for each item below, whether the Applicant will be providing the following telecommunications services and whether the service will be for business or residential service:

	<u>Business</u>	<u>Residential</u>
<u> </u> No <u> </u> POTS (Plain Old Telephone Service)	_____	_____
<u> </u> No <u> </u> ADSL	_____	_____
<u> </u> No <u> </u> ISDN	_____	_____
<u> </u> No <u> </u> HDSL	_____	_____
<u> </u> No <u> </u> SDSL	_____	_____

<input type="checkbox"/> No	<input type="checkbox"/> RADSL	_____	_____
<input type="checkbox"/> No	<input type="checkbox"/> VDSL	_____	_____
<input type="checkbox"/> Yes	<input type="checkbox"/> Optical Services	<u>Yes</u>	<u>Yes</u>
<input type="checkbox"/> No	<input type="checkbox"/> T1-Private Line	_____	_____
<input type="checkbox"/> No	<input type="checkbox"/> Switch 56 KBPS (KiloBits Per Second)	_____	_____
<input type="checkbox"/> No	<input type="checkbox"/> Frame Relay	_____	_____
<input type="checkbox"/> No	<input type="checkbox"/> Fractional T1	_____	_____
<input type="checkbox"/> No	<input type="checkbox"/> Long Distance	_____	_____
<input type="checkbox"/> No	<input type="checkbox"/> Wireless	_____	_____
<input type="checkbox"/> Other (Please Describe): _____		_____	_____

5. (a) Is the Applicant providing prepaid calling services?

No. Gtek Communications will not provide prepaid calling services.

(b) If yes to (a), provide a yes or no response to the list of telecommunications services below:

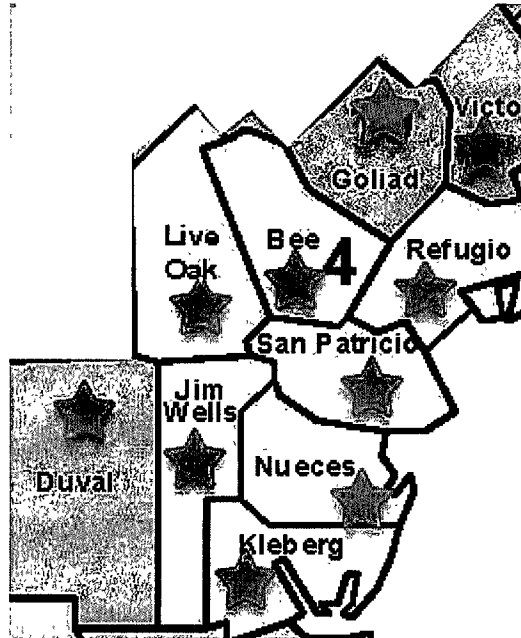
- Residential Prepaid Local Calling Services
- Business Prepaid Local Calling Services
- Residential Prepaid Domestic Long Distance Calling Services
- Business Prepaid Domestic Long Distance Calling Services
- Residential Prepaid International Long Distance Calling Services
- Business Prepaid International Long Distance Calling Services

6. (a) Indicate below the type of certification being requested:

- Facilities-based, Data, and Resale
- Facilities-based and Resale
- Resale Only
- Data Only – Facilities-based and Resale
- Data Only – Resale Only

7. Provide a written description of the exchanges, local access and transportation areas (LATAs), or incumbent local exchange company (ILEC) service areas or attach a scaled map of the geographic area for which the certificate is requested within the State of Texas that the Applicant proposes to serve.

Gtek Communications plans to provide service in the following Texas counties: San Patricio, Nueces, Jim Wells, Refugio, Victoria, Goliad, Bee, Live Oak, and Kleberg. A map depicting these counties follows.



8. Does the Applicant, owner, or any affiliate currently hold a service provider certificate of operating authority (SPCOA), certificate of operating authority (COA), or certificate of convenience and necessity (CCN) for any part of the area covered by this Application?

No. No such certificates are currently held.

9. (a) Does the Applicant expect to provide service to customers other than itself and its affiliates?

Yes. Gtek Communications expects to provide broadband and Internet access service to Residential, Business, and Multi-Dwelling Unit customers.

- (b) Has the Applicant provided one copy of this Application to the Texas Commission on State Emergency Communications (a.k.a. 911 Commission) within 5 days of submitting the application? If you are relinquishing the certificate have you also sent a copy of the application to all affected 911 entities within 5 days of submitting the application?

(Send copy to Commission on State Emergency Communications, Accounts Payable Section at 333 Guadalupe Street, Suite 2-212, Austin, Texas 78701-3942, with phone number 512-305-6911, fax number 512-305-6937, and website address www.911.state.tx.us).

Yes. Gtek Communications will provide a copy of this Application to the Texas Commission on State Emergency Communications contemporaneously with the filing of this application with the Public Utility Commission of Texas.

- (c) As part of the Application provided to the 911 Commission and this commission, has the applicant provided the following information concerning its 911 contact person as required in Substantive Rule No. 26.433(e)(2)(a)? (You may provide up to three 911 contacts per company)

Name: **Rainer Gleinig**
Title: **CEO**
Address: **4811 Wildcat Drive, Portland, TX 78374**
Office Number: **(844) 977-4275**
Fax Number (Optional): **(361) 777-1405**
Email Address: **rainer@gtekcommunications.com**

Name: **Jeff Gleinig**
Title: **Director Sales & Marketing**
Address: **4811 Wildcat Drive, Portland, TX 78374**
Office Number: **(844) 977-4275**
Fax Number (Optional): **(361) 777-1405**
Email Address: **jeff@gtekcommunications.com**

Yes. Gtek Communications will provide this information to the 911 Commission when it provides the 911 Commission a copy of the Application.

10. (a) Is the Applicant a municipality?

No. Gtek Communications is not a municipality.

- (b) Will the Applicant enable a municipality or municipal electric system to offer for sale to the public, directly or indirectly, local exchange telephone service, basic local telecommunications service, switched access service, or any non-switched telecommunications service used to provide connections between customers' premises within an exchange or between a customer's premises and a long distance provider serving the exchange?

No. Gtek Communications will not enable such sale to the public by a municipality or municipal electric system.

11. (a) **APPLICABLE TO SPCOA APPLICANTS ONLY.** Report total intrastate switched access minutes of use for the Applicant, together with its affiliates, for the twelve-month period beginning sixteen months before the first day of the month in which this Application is filed. (*In calculating minutes of use for this question, include minutes of all entities affiliated with the Applicant.*)

Gtek Communications does not have any intrastate switched access minutes of use for the twelve-month period beginning sixteen months

before the first day of the month in which this Application is filed. Gtek Communications does not have any affiliates.

- (b) **APPLICABLE TO SPCOA APPLICANTS ONLY.** Identify all affiliates whose minutes of use are included in the calculation required in 12(a).

Gtek Communications has no affiliates and no minutes of use.

12. (a) Has the Applicant, its owners, or any affiliate applied for a permit, license, or certificate to provide telecommunications services in any state other than Texas? If yes, identify the affiliates, what permit, license, or certificate they have applied for, and the state(s) in which they have applied.

No. Gtek Communications, its owners, or any affiliate have not applied for a permit, license, or certificate to provide telecommunications services in any state other than Texas.

- (b) Has the Applicant, its owners, or any affiliate ever had a permit, license, or certificate to provide telecommunications services granted by any state, including Texas? If yes, identify the affiliates, what permit, license, or certificate they have and when they were held and the state(s) in which they are held. Provide an explanation.

No. Neither Gtek Computers, LLC, its owners, nor any affiliate have ever had a permit, license, or certificate to provide telecommunications services granted by any state, including Texas.

- (d) Has the Applicant, its owners, or any affiliate ever had any permit, license, or certificate denied or revoked by any state? If yes, identify the affiliates, what permit, license, or certificate they had revoked, and the state(s) in which they were revoked. Provide an explanation.

No. Neither Gtek Computers, LLC, its owners, nor any affiliate have ever had a permit, license, or certificate to provide telecommunications services denied or revoked granted by any state.

- (e) Has the Applicant, its owners, or any affiliate ever provided telecommunications services in Texas or any other state? If yes, identify the affiliates, what permit, license, or certificate they may have held, and the state(s) in which they provided service.

Yes. Gtek Computers, LLC has provided broadband Internet access services in Texas since February 24, 2003.

13. (a) Any complaint history, disciplinary record and compliance record during the 60 months immediately preceding the filing of the application regarding: the

applicant; the applicant’s affiliates that provide utility-like services such as telecommunications, electric, gas, water, or cable service; the applicant’s principals; and any person that merged with any of the preceding persons. The information should include, but not be limited to, the type of complaint, in which state or federal agency the complaint was made, the status of the complaint, the resolution of the complaint and the number of customers in each state where complaints occurred.

Neither Gtek Computers, LLC nor Gtek Communications has been the subject of any complaint filed with any state or federal agency.

- (b) Is the Applicant, or the applicant’s principals currently under investigation or have the Applicant or its principals been penalized by an attorney general or any state or federal regulatory agency for the violation of any deceptive trade or consumer protection law or regulation? If yes, please explain.

No. Gtek Computers, LLC, Gtek Communications, or its principals are not currently under investigation or have been penalized by an attorney general or any state or federal regulatory agency for the violation of any deceptive trade or consumer protection law or regulation.

- (c) Disclose whether any owners, directors, officers, or partners in the organization are convicted felons? Also disclose whether the applicant or applicant’s principals have been convicted or found liable for fraud, theft, larceny, deceit, or violations of any securities laws, customer protection laws, or deceptive trade laws in any state. If yes, please explain.

None of the owners, directors, or officers of Gtek Computers, LLC d/b/a Gtek Communications is a convicted felon. Neither Gtek Computers, LLC d/b/a Gtek Communications nor its principals have been convicted or found liable for fraud, theft, larceny, deceit, or violations of any securities laws, customer protection laws, or deceptive trade laws in any state.

- (f) Provide the number of customers per state (including Texas) for the past 60 months, for which the Applicant, its parent company, and/or any affiliates are providing telecommunications services.

The volume of customers to whom Gtek Computers, LLC d/b/a Gtek Communications has provided broadband Internet access service over the last 60 months is as follows: [see Exhibit 5 filed under seal]

Year	Customer Count
	BEGIN CONFIDENTIAL
2013	[REDACTED]
2014	[REDACTED]
2015	[REDACTED]

2016		
2017		
2018		
END CONFIDENTIAL		

14. (a) Provide a detailed description of the Applicant's technical qualifications to provide the local exchange service, basic local telecommunications service, and/or switched access service proposed in this Application.

Gtek Computers, LLC has established and operated a broadband Internet access service in South Texas since 2003 and provides that service to more than*BEGIN CONFIDENTIAL*** [REDACTED] ***END CONFIDENTIAL*** Residential, Commercial, and Multi-Dwelling customers using fixed wireless technologies. The Gtek network consists of more than 500 access points, more than 100 backhaul radios between towers. Gtek is the largest broadband Internet access service provider in the Corpus Christi-Victoria, Texas area.**

- (b) If the Applicant plans to rely upon a consultant to meet the technical qualifications requirements, provide the following information:

- (1) name, address, and phone number of consultant

**The FiberSmith Company
10283 685th St.
Blooming Prairie, MN 55917
(507) 261-1854**

- (2) a copy of the contract between the principals and the consultant

See attached Exhibit 1, Contract between Gtek Computers, LLC d/b/a Gtek Communications and The FiberSmith Company [filed under seal].

- (3) consultant's resume or a detailed description of the consultant's experience

The FiberSmith Company ("FiberSmith") currently has 17 full time employees as well as an additional 12 contracted positions. FiberSmith also has affiliations with additional companies, most notably Joseph D. Fail Engineering, that provides access to an additional 30 employees. The team members hold a wide variety of skills and expertise. This is an aggregate summary of how long these companies and their personnel have been performing various industry and consulting services:

- **Over 40 years of consulting to the ILEC industry**
- **Over 20 years of consulting to the ISP and CLEC industries**
- **19 years of experience programming telephone switches**

- **18 years of experience programming fiber termination and access equipment**
- **40 years of outside plant design**
- **40 years of inside plant design**
- **25 years of programming and provisioning Internet protocol networks and hardware**
- **10 years of GPS and GIS locating and mapping of assets**
- **18 years of splicing planning, diagrams and record keeping**
- **40 years of Rural Utility Service program consulting and applications**
- **18 years of Interconnection and regulatory affairs**

(4) information regarding any professional registrations or certifications that the consultant holds

FiberSmith's Professional Employees hold certifications in ten states, including Texas. These certifications include various Cisco, Calix, Adtran, Fiber Design, and Microsoft Certifications.

(5) percentage of the consultant's time being contracted

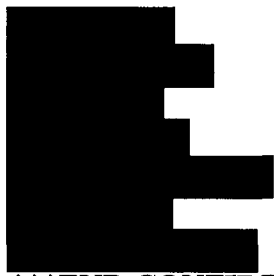
The Engineering Service Contract does not call for a specific amount of dedicated time but rather calls for services as needed. With over 60 people to draw upon, the appropriate person will be available for the particular service required. As a consultant, the FiberSmith Company expects that the need for its services will vary based on Gtek Communications' needs at a particular time. It is estimated that Gtek Communications may need 150-500 hours the first year, which is less than 1% of the consulting firm's time.

(6) a list of other telecommunications companies served by the consultant and the percentage of time allotted to each company.

Below is a list of the companies that currently take 1% or more of FiberSmith's time and the estimated percentage of time allotted to each company [see Exhibit 6 filed under seal]:

*****BEGIN CONFIDENTIAL*****

[REDACTED]



*****END CONFIDENTIAL*****

- (c) Provide a detailed description or individual resumes setting forth the qualifications of the Applicant's key personnel. Descriptions or resumes shall include (1) **Key Personnel Names**, (2) **Applicant Company Titles**, (3) **Detailed Telecommunications or Related Experience**, and (4) **Years of Experience**.

See attached Exhibit 2, resumes of:

- **Rainer Gleinig, COO/CEO, Gtek Communications**
- **Manfred Gleinig, CFO, Gtek Communications**
- **Jeff Gleinig, Director Sales & Marketing, Gtek Communications**

15. Attach a completed Service Quality Questionnaire.

See attached Exhibit 3.

16. Provide an audited or unaudited balance sheet for the applicants most recent quarter that demonstrates the shareholders' equity required by P.U.C. Subst. R. 26.111(f). The audited balance sheet must include the independent auditor's report. The unaudited balance sheet must include a sworn statement from the executive officer of the applicant attesting to the accuracy, in all material respects, of the information provided in the unaudited balance sheet.

Attached as Exhibit 4A is the Confidential unaudited balance sheet for Gtek Computers, LLC d/b/a Gtek Communications as of March 31, 2019 (filed under seal). The required affidavit is attached as Exhibit 4B. The affidavit is not confidential and is attached to the public version of the Application.

17. Provide a summary of any history of insolvency, bankruptcy, dissolution, merger or acquisition of the applicant or any predecessors in interest during the 60 months immediately preceding this Application.

Gtek Computers, LLC d/b/a Gtek Communications does not have any history of insolvency, bankruptcy, dissolution, merger or acquisition of the applicant or any predecessors in interest during the 60 months immediately preceding this Application.

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EXHIBIT 1

CONFIDENTIAL AND FILED UNDER SEAL

RESPONSIVE TO QUESTION NO. 14(b)(2)

CONSULTANT CONTRACT

Pursuant to Section 552.110 of the Texas Open Records Act, TEX. GOV'T CODE ANN. 552.110, and Section 22.71(d) of the Commission's Procedural Rules, P.U.C. PROC. RULE 22.71(d), Applicant respectfully requests that the Commission grant protection from public disclosure and afford CONFIDENTIAL treatment to Exhibit 1.

Applicant requests confidential treatment of Exhibit 1 because it contains proprietary information regarding Applicant Gtek Computers, LLC d/b/a Gtek Communications. The information provided in Exhibit 1 contains critical commercially sensitive and competitively significant data that is not available to the general public. Disclosure of this information would place the Applicant at a significant competitive disadvantage, impede full and fair competition, and undermine its business plans in Texas. In contrast confidential treatment will not adversely affect any interested party.

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EXHIBIT 2

RESPONSIVE TO QUESTION NO. 14(c)

QUALIFICATIONS OF KEY PERSONNEL

RAINER GLEINIG

4811 Wildcat Drive, Portland, TX 78374 / 361-537-0498
rainer@gtekcommunications.com · www.linkedin.com/in/rainergleinig ·

EXPERIENCE

1/25/2001 – 4/20/2004

STUDENT MANAGER, TEXAS A&M CORPUS CHRISTI

MANAGE THE UNIVERSITY CENTER BUILDING AND THE EVENT SET UPS, Manage students with daily duties, customer service and support

3/2003 – 2008

WIRELESS INTERNET INSTALLER , TECH SUPPORT MANAGER, GTEK COMMUNICATIONS

Installed internet antennas at res and business locations, troubleshooted Internet issues. Climbed communication towers, set up wireless AP's, BH's and networking equipment. Tech support on phones and network dealing with customers and vendors.

2008 – 2014

COO, GTEK COMMUNICATIONS

I was transitioning into COO role before 2008 but this is when I moved into the office and started managing operations on a larger scale. Provide day to day leadership and management to departments. Set goals, metrics, processes, procedures for the company. Then moved to create stronger department managers. Drove company goals and started moving more into the vision of the company / CEO role

2014 – PRESENT

COO/CEO, GTEK COMMUNICATIONS

Working on short and long term strategy for Gtek. More Tower locations, Licensed spectrum, migrating to CLEC and Fiber projects, Leadership team goals and vision, moving Gtek into IPTV, Security business, etc.

EDUCATION

MIS , TEXAS A&M CORPUS CHRISTI

12 hours short of MIS Bachelor degree – I stopped going to school to pursue Gtek growth

DEL MAR , TEXAS A&M CORPUS CHRISTI

Took College Basics

SKILLS

- Leadership
- Management
- Sales
- Able to stay focused through hectic work days
- Able to move into day to day operations and top down view well
- Good communicator and listener
- Quick learner – I learned what I needed to do Internet installs, tower climbs, tech support, and moved into leadership. If the company needed me, I jumped in to do it.

ACTIVITIES

Church – I'm active in the worship band at Gracepoint church. I love God and people and try to give back whenever possible.

Drums – I use my music talent at the church and I have also started a side business (Graynor Music) selling low volume cymbal to drummers. As a drummer we are loud and I'm always looking for ways to keep the volume down.

Health – I have been into health and working out for a long time in my life. I believe health is a huge part in the success of yourself and being a positive impact to people in your life.

Family – I have an awesome wife and 2 kids, they are a huge joy in my life. My son loves soccer, I'm active with him, my daughter, and we are about to get her into dance.

MANFRED GLEINIG

107 Lone Oak, Portland, Texas 78374
361-537-2368

EXPERIENCE

1972 – 2012

SOUTHWESTERN BELL TELEPHONE, AT&T

HELD SEVERAL JOB TITLES, ALL DEALING WITH TELECOMMUNICATIONS EQUIPMENT. KEPT PACE WITH TECHNOLOGICAL ADVANCES BY ATTENDING COMPANY SCHOOLS AND TRADE SHOWS.

1966 – 1996

US NAVY ACTIVE DUTY 1966-1970 ELECTRONICS TECHNICIAN. REMAINED IN THE RESERVE PROGRAM WITH THE US NAVY 1970-1980.

1980-1996 ELECTRONICS TECHNICIAN IN THE COAST GUARD RESERVE. RETIRED WITH FULL BENEFITS.

1986-2006

DEL MAR COLLEGE

ADJUNCT INSTRUCTOR

TAUGHT BASIC AND ADVANCED ELECTRONICS LEADING TO CERTIFICATE AND AAS DEGREE. ALSO TAUGHT CLASSES FOR AT&T IN TELECOMMUNICATIONS THROUGH THE COLLEGE.

EDUCATION

BS, TEXAS A&M UNIVERSITY CORPUS CHRISTI, SUMMA CUM LAUDE

DECEMBER, 1977 TEXAS A&M UNIVERSITY CORPUS CHRISTI

SKILLS

GOOD COMMUNICATIONS SKILLS

GOOD ORGANIZATIONAL SKILLS

Jeff G Gleinig

298 Long Point Dr.
Portland, Texas 78374
(361)537-2227
Jeff.Gleinig@Gmail.com

EDUCATION

Texas A&M University. College Station, TX.
College of Engineering
Bachelor of Science in Industrial Distribution. Graduated: May 12, 1995.

WORK EXPERIENCE

Gtek Communications LLC. Portland, Texas
Director Sales & Marketing (August 2016 to present)
Responsible for coordinating and managing sales and marketing team. Prepare, develop and execute all marketing plans to provide direction and specific plans of action. Manage the development of new products and services. Provide guidance and direction in the development of segment action plans

Motion Industries, Inc. Corpus Christi, Texas
Accounts Manager (May 1999 to August 2016) Outside Sales representative for North America's leading industrial distributor specializing in power transmission products. Multi-market coverage includes industrial customers serviced within the following industries: petro-chemical, oil refining, port-facilities, and offshore platform manufacturers. Over 6 years of sustained double digit yearly growth.

Corporate Management Trainee– (February 1998 to May 1999)
Graduate of the Motion Institute which is a fifteen month corporate training program that consists of hands-on, instructor led courses that are developed and conducted by subject-matter experts in the fields of bearings, mechanical power transmission, fluid power, electrical, linear motion, bulk material handling, as well as leadership and personnel development.

Westflo Products Houston, Texas
Outside Sales Representative (July 1996 to February 1998) Field sales representative for industrial type products. Worked with mechanical engineers, reliability engineers, mechanics, and purchasing to accomplish business objectives.

SCHOLARSHIPS AWARDS AND HONORS

Recipient of Thomas & Joan Reed Foundation Scholarship,
Member of Sigma Delta Honor Society for Industrial Distribution at Texas A&M
Motion Industries- President's Club '01, '02, '03, '04, '05, '06, '07, '08, '09, '10,

References Available

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EXHIBIT 3

RESPONSIVE TO QUESTION No. 15

SERVICE QUALITY QUESTIONNAIRE

SERVICE QUALITY QUESTIONNAIRE for SPCOA and COA Applicants as required in
Question number 15.

Will the Applicant meet each of the following benchmark service quality standards listed below? For each "NO" response, please provide an explanation.

YES NO one-party line service available upon request to all subscribers of local exchange service.

YES NO Install 95% of primary service orders and 90% of regular service orders within five working days of customer orders, excluding those orders where a later date is requested by the customer.

YES NO Meet 90% of commitments to customers regarding the date of installation of service orders, excepting customer-caused delays.

YES NO Maintain the level of held regrade orders (as defined in Substantive Rule 26.54) at or below one percent of access lines served.

YES NO Answer 85% of toll and assistance operator calls within ten seconds.

YES NO Answer 90% of repair service calls and calls to business offices within 20 seconds.

YES NO Provide dial tone within 3 seconds for 98% of calls.

YES NO Maintain an availability factor for stored program controlled digital and analog switching facilities (local intra-office) at 99.99%, or keep total unscheduled outages below 53 minutes per year.

YES NO Maintain an availability factor for stored program controlled digital and analog switching facilities (local inter-office) at 99.93%, or keep total unscheduled outages below 365 minutes per year.

YES NO Complete 97% of properly dialed tolled calls without encountering failure because of blockages or equipment irregularities.

YES NO Maintain an average monthly rate of customer trouble reports, excluding CPE reports, at or below 6%.

YES NO Clear 90% of out-of-service trouble reports within 8 working hours, except where access to the customer's premises is required and not available or where interruptions are caused by unavoidable casualties and acts of God affecting large groups of customers.

- YES NO Maintain the number of repeated trouble reports on residence and single-line business lines at or below 22% of the total customer trouble reports on those lines.
- YES NO Maintain transmission facilities meeting the requirements of Substantive Rule 26.54, Transmission Requirements.
- YES NO Meet the Commission's continuity-of-service requirements established in Substantive Rule 26.51.
- YES NO Provide 911 emergency telephone service in accordance with Chapters 771 and 772 of the Texas Health and Safety Code, as applicable.
- YES NO Commit to providing equipment that will comply with 911 requirements.
- YES NO Commit to providing at least 1 customer service representative per every 2,500 customers during normal business hours.
- YES NO Commit to providing equipment that is local number portability (LNP) capable.
- YES NO Maintain an emergency operations plan that addresses disaster recovery procedures.
- YES NO Comply with PUC Substantive Rules §26.32 and §26.130 requiring notification of customers about slamming and cramming information on monthly bills.
- YES NO Comply with PUC Substantive Rules §26.31 for customer disclosure.
- YES NO Comply with PUC Substantive Rules §26.122 regarding customer proprietary network information.
- YES NO Comply with applicable portions of Chapter 26, Subchapter B regarding customer service and protection.
- YES NO Comply with anti-discrimination laws on the basis of race, nationality, color, religion, sex, marital status, income level, source of income, or geographic location.
- YES NO Disclose to customer that they may contact the PUC and pursue complaints if the customer and certificate holder cannot resolve the complaint.

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EXHIBIT 4A

CONFIDENTIAL AND FILED UNDER SEAL

RESPONSIVE TO QUESTION NO. 16

**GTEK COMPUTERS, LLC D/B/A GTEK COMMUNICATIONS
BALANCE SHEET
FOR THE PERIOD ENDED MARCH 31, 2019**

Pursuant to Section 552.110 of the Texas Open Records Act, Tex. Gov't Code Ann. 552.110, and Section 22.71(d) of the Commission's Procedural Rules, Applicant respectfully requests that the Commission grant protection from public disclosure and afford CONFIDENTIAL treatment to Exhibit 4A.

Applicant requests confidential treatment of Exhibit 4A because it contains proprietary information regarding Applicant Gtek Computers, LLC d/b/a Gtek Communications. The information provided in Exhibit 4A is proprietary, sensitive, and commercial information that is not publicly available and, if released, could be used by Applicant's competitors to cause competitive harm. The potential harm to Applicant is substantial, and the need for proprietary protection of this information outweighs any need for public disclosure at the time. As such, Exhibit 4A should be afforded protection from public inspection.

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EXHIBIT 4B

RESPONSIVE TO QUESTION No. 16

**AFFIDAVIT OF RAINER GLEINIG, CHIEF EXECUTIVE OFFICER OF
GTEK COMPUTERS, LLC D/B/A GTEK COMMUNICATIONS
ATTESTING TO THE ACCURACY OF THE CONFIDENTIAL
BALANCE SHEET
FOR THE PERIOD ENDED MARCH 31, 2019**

EXHIBIT 5

CONFIDENTIAL AND FILED UNDER SEAL

**RESPONSIVE TO QUESTION NO. 13(f)
AND
RESPONSIVE TO QUESTION NO. 14(a)**

NUMBER OF CUSTOMERS

Pursuant to Section 552.110 of the Texas Open Records Act, Tex. Gov't Code Ann. 552.110, and Section 22.71(d) of the Commission's Procedural Rules, Applicant respectfully requests that the Commission grant protection from public disclosure and afford CONFIDENTIAL treatment to Exhibit 5.

Applicant requests confidential treatment of Exhibit 5 because it contains proprietary information regarding Applicant Gtek Computers, LLC d/b/a Gtek Communications. The information provided in Exhibit 5 is proprietary, sensitive, and commercial information that is not publicly available and, if released, could be used by Applicant's competitors to cause competitive harm. The potential harm to Applicant is substantial, and the need for proprietary protection of this information outweighs any need for public disclosure at the time. As such, Exhibit 5 should be afforded protection from public inspection.

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EXHIBIT 6

CONFIDENTIAL AND FILED UNDER SEAL

RESPONSIVE TO QUESTION NO. 14(b)(6)

**LIST OF OTHER TELECOMMUNICATIONS COMPANIES SERVED BY THE
CONSULTANT AND THE PERCENTAGE OF TIME ALLOTTED TO EACH COMPANY**

Pursuant to Section 552.110 of the Texas Open Records Act, Tex. Gov't Code Ann. 552.110, and Section 22.71(d) of the Commission's Procedural Rules, Applicant respectfully requests that the Commission grant protection from public disclosure and afford CONFIDENTIAL treatment to Exhibit 6.

Applicant requests confidential treatment of Exhibit 6 because it contains proprietary information regarding Applicant Gtek Computers, LLC d/b/a Gtek Communications. The information provided in Exhibit 6 is proprietary, sensitive, and commercial information that is not publicly available and, if released, could be used by Applicant's competitors to cause competitive harm. The potential harm to Applicant is substantial, and the need for proprietary protection of this information outweighs any need for public disclosure at the time. As such, Exhibit 6 should be afforded protection from public inspection.

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