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APPLICATION OF CENTERPOINT ENERGY HOUSTON ELECTRIC, LLC FOR AUTHORITY TO CHANGE RATES BEFORE THE STATE OFFICE

OF

ADMINISTRATIVE HEARINGS



DIRECT TESTIMONY OF

ALICIA MALOY

INFRASTRUCTURE & RELIABILITY DIVISION

PUBLIC UTILITY COMMISSION OF TEXAS

JUNE 12, 2019

0000001

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- Exhibit AM-2 List of Dockets
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1 I. STATEMENT OF QUALIFICATIONS

| 2 | Q. | Please state your name, occupation and business address. |
|----|----|---|
| 3 | A. | My name is Alicia Maloy. I am employed by the Public Utility Commission of Texas |
| 4 | | (Commission) as a Senior Infrastructure Analyst in the Infrastructure and Reliability |
| 5 | | Division. My business address is 1701 N. Congress Avenue, Austin, TX 78711-3326. |
| 6 | | |
| 7 | Q. | Please briefly outline your educational and professional background. |
| 8 | A. | My professional experience includes serving in various roles at the Commission and |
| 9 | | the Illinois Commerce Commission (ICC). At the ICC, I served as a Policy Advisor |
| 10 | | to Commissioners Elliott and McCabe for over 4 years, and as a Rate Analyst within |
| 11 | | the Rates Division for over 3 years. As a Policy Advisor, I researched, analyzed, and |
| 12 | | developed policies and opinions relating to the industries regulated by the ICC and the |
| 13 | | Federal Energy Regulatory Commission (FERC); and I conferred with the ICC |
| 14 | | Commissioners on controversial problems and proposed revisions to orders and |
| 15 | | filings. As a Rate Analyst, I developed and provided expert written and oral testimony |
| 16 | | on rate proceedings before the ICC. |

17

18 My current role at the Commission includes analyzing policy and cost issues regarding 19 Energy Efficiency Cost Recovery Factor applications, reconciling of advanced 20 metering system costs, performing weather normalization adjustments, considering 21 requests to integrate into Electric Reliability Council of Texas (ERCOT), considering

| 1 | | requests for service area boundary modifications, making recommendations for |
|--------------------------|------------|---|
| 2 | | needed amendments to Commission rules that affect utilities, and making |
| 3 | | recommendations for telecommunications numbering requests. I have been employed |
| 4 | | with the Commission since October 2015. A more detailed resume is provided in |
| 5 | | Attachment AM-1. |
| 6 | | |
| | _ | |
| 7 | Q . | Have you previously testified or provided memoranda in lieu of testimony before |
| | | |
| 8 | | this Commission? |
| 8 9 | A. | this Commission? Yes, a list of the proceedings in which I have provided testimony, memoranda, or |
| 8 9 10 | A. | this Commission?Yes, a list of the proceedings in which I have provided testimony, memoranda, or affidavits before the Commission appears as Attachment AM-2. In addition, I have |
| 8 9 10 11 | A. | this Commission?Yes, a list of the proceedings in which I have provided testimony, memoranda, or affidavits before the Commission appears as Attachment AM-2. In addition, I have included the proceedings in which I provided testimony at the ICC in AM-2. |
| 8 9 10 11 12 | A. | this Commission? Yes, a list of the proceedings in which I have provided testimony, memoranda, or affidavits before the Commission appears as Attachment AM-2. In addition, I have included the proceedings in which I provided testimony at the ICC in AM-2. |
| 8 9 10 11 12 | A. | this Commission? Yes, a list of the proceedings in which I have provided testimony, memoranda, or affidavits before the Commission appears as Attachment AM-2. In addition, I have included the proceedings in which I provided testimony at the ICC in AM-2. |

- 14 Q. What is the purpose of your testimony?
- 15 A. The purpose of my testimony is to address CenterPoint Energy Houston Electric,
- 16 LLC's (the Company) proposed weather normalization adjustment.

17

.

| 1 | Q. | What information have you relied upon in your evaluation of the Application? |
|----|-------------|---|
| 2 | A. | I have relied primarily upon the testimony and workpapers of Dr. J. Stuart |
| 3 | | McMenamin, the II-H Schedules and workpapers, and responses to requests for |
| 4 | | information (RFIs). |
| 5 | | |
| 6 | Q. | What statute and PUC Substantive Rules have you referred to in making your |
| 7 | | evaluation and arriving at your conclusions and recommendations? |
| 8 | Α. | I referred to 16 Texas Administrative Code (TAC) § 25.234. |
| 9 | | |
| | | |
| 10 | <u>III.</u> | CONCLUSIONS AND RECOMMENDATIONS |
| 11 | Q. | Please summarize your findings and recommendations in this case. |
| 12 | | A. Based on my review of the Company's weather normalization adjustment, I |
| 13 | | recommend rejection of the Company's weather normalization adjustment to test |
| 14 | | year sales and adoption of my weather normalization adjustment to test year sales |
| 15 | | based on the following: |
| 16 | | • I use a 10-year normalized time period, which is consistent with Commission |
| 17 | | precedent, and the Company uses a 20-year normalized time period, which is |
| 10 | | inconsistent with Commission precedent: |

• My weather normalization regression models use the same 10-year time period as the normalized time period, and the Company uses a 4-year time period

| 1 | | which is different than their 20-year normalized time period, creating a |
|----|------------|---|
| 2 | | mismatch in the time periods used; |
| 3 | | • I excluded the test year from my weather normalization regression models, |
| 4 | | which is consistent with Commission precedent, and the Company includes the |
| 5 | | test year within their weather normalization regression models, which is |
| 6 | | inconsistent with Commission precedent; and |
| 7 | | • I include only variables within my weather normalization regression models |
| 8 | | that are statistically significant at a minimum of 95%, and the Company |
| 9 | | includes some variables within their weather normalization regression models |
| 10 | | that are not statistically significant at 95%. |
| 11 | | |
| 12 | Q. | What is the impact of your proposed weather normalization adjustment? |
| 13 | A. | My weather adjustments impact present revenues and rate design. |
| 14 | | |
| | | |
| 15 | <u>IV.</u> | WEATHER NORMALIZATION DESCRIPTION |
| 16 | Q. | Please describe the purpose of a weather normalization adjustment. |
| 17 | A. | Consumption of electricity can vary depending on temperature fluctuations. If the |
| 18 | | temperature is warmer than normal or colder than normal during summer months, then |
| 19 | | this typically results in higher or lower consumption of electricity, respectively, for |
| 20 | | these months. Conversely, if the temperature is warmer than normal or colder than |

21 normal during winter months, then this typically results in lower or higher

| 1 | | consumption of electricity, respectively, for these months. Weather normalization |
|----|----|---|
| 2 | | adjustments are made to test year sales to remove the impacts from abnormal energy |
| 3 | | consumption during the test year due to temperature fluctuations. The weather- |
| 4 | | adjusted sales are then used to calculate revenues and rates for each customer class. |
| 5 | | This ensures that rates set in a proceeding do not under-recover or over-recover the |
| 6 | | utility's revenue requirement due to abnormal weather. |
| 7 | | |
| 8 | Q. | What methodology is used to estimate the impact of weather on energy sales? |
| 9 | A. | The impact of weather on energy sales is determined by calculating the difference |
| 10 | | between test year degree days and normalized degree days for both heating degree |
| 11 | | days (HDD) and cooling degree days (CDD), then multiplying these results by |
| 12 | | monthly weather coefficients determined from regression models. This is represented |
| 13 | | in the following equation: |
| 14 | | Weather Impact _t = $(HDD_t - NHDD_t)$ *Chdd _t + $(CDD_t - NCDD_t)$ *Ccdd _t |
| 15 | | Where: |
| 16 | | • Weather Impact _t is the overall weather adjustment to sales for the customer |
| 17 | | class. |
| 18 | | • HDD_t and CDD_t are the actual heating and cooling degree days in test year |
| 19 | | 2018 for month t. |
| 20 | | • $NHDD_t$ and $NCDD_t$ are the normalized heating and cooling degree days for |
| 21 | | the normalized time period of 2008-2017 for month t. |

| 1 | | • Chdd _t and Ccdd _t are the heating and cooling degree day weather coefficients |
|---|------------------|--|
| 2 | | determined from regression models for month t. The weather coefficients |
| 3 | | express the relationship of how an increase or decrease in temperature impacts |
| 4 | | kilowatt hour sales. |
| 5 | | How each component of the equation is determined is explained in greater detail |
| 6 | | below. |
| 7 | | |
| 8 | Q. | Please describe the weather data used in your adjustments. |
| | | |
| 9 | Α. | Hourly dry bulb temperatures ¹ were gathered from the National Oceanic and |
| 9 10 | A. | Hourly dry bulb temperatures ¹ were gathered from the National Oceanic and Atmospheric Administration website for years 2008-2018 from the Houston |
| 9 10 11 | A. | Hourly dry bulb temperatures ¹ were gathered from the National Oceanic and Atmospheric Administration website for years 2008-2018 from the Houston Intercontinental Airport, the Houston William P. Hobby Airport, and the Sugarland |
| 9 10 11 12 | Α. | Hourly dry bulb temperatures ¹ were gathered from the National Oceanic and Atmospheric Administration website for years 2008-2018 from the Houston Intercontinental Airport, the Houston William P. Hobby Airport, and the Sugarland Regional Airport weather stations. These are the same weather stations used by the |
| 9 10 11 12 13 | Α. | Hourly dry bulb temperatures ¹ were gathered from the National Oceanic and Atmospheric Administration website for years 2008-2018 from the Houston Intercontinental Airport, the Houston William P. Hobby Airport, and the Sugarland Regional Airport weather stations. These are the same weather stations used by the Company. ² |
| 9 10 11 12 13 14 | Α. | Hourly dry bulb temperatures ¹ were gathered from the National Oceanic and Atmospheric Administration website for years 2008-2018 from the Houston Intercontinental Airport, the Houston William P. Hobby Airport, and the Sugarland Regional Airport weather stations. These are the same weather stations used by the Company. ² |
| 9 10 11 12 13 14 | А. Q. | Hourly dry bulb temperatures ¹ were gathered from the National Oceanic and Atmospheric Administration website for years 2008-2018 from the Houston Intercontinental Airport, the Houston William P. Hobby Airport, and the Sugarland Regional Airport weather stations. These are the same weather stations used by the Company. ² How did you compute average daily temperatures? |
| 9 10 11 12 13 14 15 16 | А. Q . | Hourly dry bulb temperatures ¹ were gathered from the National Oceanic and Atmospheric Administration website for years 2008-2018 from the Houston Intercontinental Airport, the Houston William P. Hobby Airport, and the Sugarland Regional Airport weather stations. These are the same weather stations used by the Company. ² How did you compute average daily temperatures? I first compiled all of the hourly temperatures in a day for each day of the normalized |

¹ Dry bulb temperatures are measured by thermometers not affected by the moisture of the air. When people refer to the temperature of the air, they are normally referring to its dry bulb temperature. *Dry Bulb, Wet Bulb, and Dew Point Temperatures*, NATIONAL WEATHER SERVICE (NOAA), http://www.weather.gov/source/zhu/ZHU_Training_Page/definitions/dry_wet_bulb definition/dry_wet_bulb.h tml.

² Direct Testimony of J. Stuart McMenamin at 37.

current hour a 25% weight and the previous hour a 75% weight. Finally, I calculated
 the average daily temperatures by averaging the 24 hourly smoothed temperatures for
 each day.

4

5 Q. Why did you smooth the hourly temperatures?

6 Α. The dry bulb temperatures are measured by thermometers located outside. 7 Thermostats that control heating, ventilation, and air conditioning (HVAC) equipment are located inside structures such as homes and commercial buildings. 8 These structures typically have insulation which will cause a lag in changes to inside 9 temperatures from changing outside temperatures. Smoothed temperatures reflect a 10 11 better representation of when HVAC equipment is utilized in structures, and therefore 12 improve weather normalization models.

13

14 Q. What are HDD and CDD and how each is computed?

A. HDD and CDD are measures of temperature in comparison to a reference temperature.
HDD are computed by taking the reference temperature and subtracting the average
daily temperature. CDD are computed by taking the average daily temperature and
subtracting the reference temperature. I used the reference temperature of 65 degrees.³
For example, if the average daily temperature is 45 degrees, then HDD would be
calculated by subtracting the 45 degrees from the 65 degree reference temperature,

³ NOAA uses the reference temperature of 65 degrees when computing degree days. *Understanding the Preliminary Monthly Climate Data*, NOAA, http://w2.weather.gov/climate/f6.php.

| 1 | | resulting in 20 HDD. If the average daily temperature is 80 degrees, then CDD would |
|----|----|--|
| 2 | | be calculated by subtracting the 65 degree reference temperature from the 80 degrees, |
| 3 | | resulting in 15 CDD. ⁴ I computed the daily HDD and CDD for each weather station. |
| 4 | | Once completed, I averaged the daily HDD and CDD across weather stations. This |
| 5 | | results in calendar month HDD and CDD for the utility as a whole. |
| 6 | | |
| 7 | Q. | Please describe the Company meter reading schedules for customer meters. |
| 8 | A. | The Company uses two schedules for reading customers' meters. One schedule is for |
| 9 | | interval demand recorder (IDR) meters, and the other is for non-IDR meters ⁵ called |
| 10 | | the Customer Information Systems (CIS) read schedule. ⁶ The Secondary Service |
| 11 | | Greater than 10 KVA and Primary Service customer classes each have customers with |
| 12 | | IDR meters. The Residential Service, Secondary Service Less than or equal to 10 |
| 13 | | KVA, Secondary Service Greater than 10KVA, and Primary Service customer classes |
| 14 | | have customers served by non-IDR meters. |
| 15 | | |

⁴ For both HDD and CDD, when the calculation resulted in a negative number, this was changed to zero. For example, in July there would be zero HDD.

⁵ "Non-IDR meters" include advanced meters.

⁶ CenterPoint Response to Staff's RFI 03-21U.

Q. How did you convert calendar month HDD and CDD into billing month HDD and CDD?

3 A. The Company provided the two billing schedules for reading customer meters from 4 2008-2018 in response to Staff's RFI 3-21. For HDD, I multiplied the number of read 5 cycles for each day with the averaged HDD across weather stations for each 6 corresponding day. I then summed these amounts for each month for each year. I then 7 divided each monthly amount by the number of read cycles for that month. This same 8 calculation was performed for CDD. Conversions for both calendar month HDD and 9 CDD into billing month HDD and CDD was performed for both billing schedules. The 10 results for years 2008-2017 represent NHDD₁ and NCDD₁ from the equation above, and the results for year 2018 represent HDD_t and CDD_t from the equation above. 11

12

13 Q. How are the monthly weather coefficients calculated?

A. The customer class (class) sales and the billing month HDD and CDD for that
respective customer class are incorporated into the class weather normalization model.
The class sales represent the dependent variable in the model, and the billing month
HDD and CDD represent the independent variables in the model. The data for each
class model can be seen in Exhibit AM-3. Next, the data is imported into regression
software.⁷ Then models are run to determine the best fitting equation for each class.
A generic equation can be represented as follows:

⁷ Staff uses EViews for regression software.

| 1 | | Customer Class Sales = $C + B_1*JanHDD + + B_{12}*DecHDD + B_{13}*JanCDD + +$ |
|-----|----|---|
| 2 | | B ₂₄ *DecCDD |
| 3 | | Where: |
| 4 | | • Customer Class Sales represents the sales for that customer class over the time |
| 5 | | period 2008-2017. |
| 6 | | • C represents the constant term for each customer class. |
| 7 | | • B ₁ through B ₂₄ represent the monthly weather coefficients. |
| . 8 | | • JanHDD through DecHDD and JanCDD through DecCDD represent the |
| 9 | | monthly HDD and CDD over the time period 2008-2017. |
| 10 | | As can be seen in the equation, B_1 through B_{24} are the monthly weather coefficients |
| 11 | | that represent $Chdd_t$ and $Ccdd_t$ in the equation on page 7 of my testimony. However, |
| 12 | | not all HDD and CDD months will have a coefficient. The best fitting equation for |
| 13 | | the class will determine which months will have a coefficient. |
| 14 | | |
| 15 | Q. | What are some statistical tests that can be used to evaluate weather normalization |
| 16 | | regression models? |
| 17 | Α. | One statistical test is the R-squared test statistic (R-squared) value. The R-squared |
| 18 | | value is a measure of how much of the variation in the dependent variable can be |
| 19 | | explained by the independent variables for that regression model. For weather |
| 20 | | normalization regression models, the R-squared value would be a measure of how well |
| 21 | | variation in electricity sales can be explained by all the monthly HDD and CDD in |
| 22 | | reference to electricity sales. |

| 1 | Another statistical test is the T-statistic, which measures the significance of the |
|----|--|
| 2 | correlation of the independent variable to the dependent variable in the regression |
| 3 | model. T-statistics are reported for each independent variable. For weather |
| 4 | normalization regression models, each T-statistic would measure the statistical |
| 5 | significance of the monthly weather coefficients. |
| 6 | |
| 7 | One other statistical test to examine is the Durbin-Watson test statistic, which tests for |
| 8 | autocorrelation. Autocorrelation refers to the correlation of the model's error terms |
| 9 | for different time periods, and frequently occurs in time series regression models like |
| 10 | weather normalization models. |
| 11 | |

12 Q. Please describe the significance of the R-squared value.

A. The R-squared value is always between zero and one. The closer the R-squared value
is to one, the more the variation of the dependent variable is explained by the
independent variables in that regression model. The closer the R-squared value is to
zero, then the less the variation of the dependent variable is explained by the
independent variables in that regression model.

18

Q. Does a larger R-squared value indicate that the results from that regression model are more favorable than a regression model with a smaller R-squared value?

Α. Not necessarily. When evaluating a regression model, the R-squared value is one of 4 5 several factors to consider in evaluating a regression model. Another factor to consider 6 is if the independent variables are theoretically valid. For example, changes in 7 electricity sales can be explained by fluctuating weather, which is theoretically valid 8 and should be included in the regression model. In addition, R-squared values 9 typically increase as more independent variables are added to the regression model. Continuing with the example, changes in electricity sales may not be as well explained 10 11 by average household age since average household age would have only minor impacts 12 to electricity sales in comparison to weather fluctuations. By including average household age in the regression model, the R-squared value would increase. However, 13 the average household age may not be a good independent variable to include 14 theoretically. 15

16

17 Q. Please describe the significance of the T-statistic.

A. The T-statistic is a measure of the statistical significance of the independent variable's coefficient calculated from the regression model. A T-statistic with a value greater than 1.96 is considered to be statistically significant at a 95% confidence level. This means that there is a 95% confidence that the coefficient is statistically valid. A T-statistic with a value less than 1.96 would decrease the level of confidence that the

| 1 | | coefficient is statistically valid in the regression model. For example, a coefficient for |
|-------------------------------|-----------------|---|
| 2 | | a HDD variable with a T-statistic of 1.96 means that there is 95% confidence that the |
| 3 | | coefficient is an accurate prediction of the correlation between the HDD variable and |
| 4 | | electricity sales. The impact of a variable may not be meaningful if the confidence |
| 5 | | level is low. |
| 6 | | |
| | | |
| 7 | Q. | Please describe the significance of the Durbin-Watson test statistic. |
| 7 8 | Q. A. | Please describe the significance of the Durbin-Watson test statistic. The Durbin-Watson test statistic provides a measure to test for autocorrelation and |
| 7 8 9 | Q. A. | Please describe the significance of the Durbin-Watson test statistic.The Durbin-Watson test statistic provides a measure to test for autocorrelation andranges between zero and four. If there were no autocorrelation in a model, the result |
| 7 8 9 10 | Q. A. | Please describe the significance of the Durbin-Watson test statistic. The Durbin-Watson test statistic provides a measure to test for autocorrelation and ranges between zero and four. If there were no autocorrelation in a model, the result would be two. Therefore, a Durbin-Watson test statistic should be as close to two as |
| 7 8 9 10 11 | Q. A. | Please describe the significance of the Durbin-Watson test statistic.The Durbin-Watson test statistic provides a measure to test for autocorrelation andranges between zero and four. If there were no autocorrelation in a model, the resultwould be two. Therefore, a Durbin-Watson test statistic should be as close to two aspossible. When a weather normalization model results in a Durbin-Watson test |
| 7 8 9 10 11 12 | Q. A. | Please describe the significance of the Durbin-Watson test statistic. The Durbin-Watson test statistic provides a measure to test for autocorrelation and ranges between zero and four. If there were no autocorrelation in a model, the result would be two. Therefore, a Durbin-Watson test statistic should be as close to two as possible. When a weather normalization model results in a Durbin-Watson test statistic that is not close to two, an autoregressive term is included in the model to |

correct for autocorrelation. All Staff models include an autoregressive term of firstorder.

15 V. WEATHER NORMALIZATION CALUCATIONS BY CUSTOMER CLASS

16 Q. For which classes does the Company propose to adjust test year sales due to 17 weather?

18 A. The Company proposes to adjust test year sales due to weather for the following
19 classes: the Residential Service, Secondary Service Less than or equal to 10 KVA,

| | Secondary Service Greater than 10KVA, and Primary Service classes for customers |
|----|---|
| | with IDR and non-IDR meters. ⁸ |
| | |
| Q. | Do you propose adjustments to test year sales due to weather for these same |
| | classes? |
| A. | Yes. |
| | |
| Q. | What are the variables the Company used in their weather normalization |
| | regression models (regression models)? |
| A. | The Company incorporates monthly binary variables for January through November, |
| | day of the week variables for Monday through Sunday, specific holiday variables for |
| | holidays from "New Year's day though Christmas", annual binary variables to |
| | account for changes in use per customer, class specific binary variables to account for |
| | irregular data, HDSpline and CDSpline variables, two-day weighted lag of HDSpline |
| | and CDSpline variables with 85%/15% weights, a binary variable for weekend and |
| | holidays interacted with HDSpline and CDSpline, spring day variable interacted with |
| | HDSpline and CDSpline, and a fall day variable interacted with HDSpline and |
| | CDSpline. ¹⁰ |
| | Q. A. Q. |

⁸ Schedule II-H-2.1.

⁹ Based on the Company's model data, this should be "Christmas through New Year's Day".

¹⁰ Direct Testimony of J. Stuart McMenamin at 16-17.

| 1 | Q. | What are the variables you used in your regression models? |
|----|----|---|
| 2 | A. | Historical billing-month sales for years 2008-2017 are used as the dependent variable |
| 3 | | for each class regression model. Independent variables consist of monthly HDD and |
| 4 | | CDD variables for months that are determined to be statistically significant, and an |
| 5 | | autoregressive term of first order for each class. |
| 6 | | |
| 7 | Q. | How did you determine which monthly HDD and CDD variables to use in each |
| 8 | | class regression model? |
| 9 | A. | Each class regression model is run including various combinations of HDD and CDD |
| 10 | | variables until the best fit model is determined. My models include only variables that |
| 11 | | have a T-statistic that is at least 1.96, which means that there is at least a 95% |
| 12 | | confidence level that the coefficient for that variable is valid. The results for each |
| 13 | | class regression model can be seen in Exhibit AM-4. |
| 14 | | |
| 15 | Q. | How did you calculate the weather normalization adjustments to test year sales |
| 16 | | for each class? |
| 17 | A. | I first calculated the difference between the 10-year normalized weather data and the |
| 18 | | actual weather data from the test year for each month (Step 1). Next, I multiplied the |
| 19 | | results from Step 1 times the monthly HDD and CDD coefficients resulting from each |
| 20 | | class regression model (Step 2). The HDD and CDD results from Step 2 are then |
| 21 | | added for each corresponding month, resulting in monthly weather adjustments to test |

| 1 | | year sales for each class (Step 3). To determine the overall sales adjustments for each |
|----|----|--|
| 2 | | class, the monthly adjustments are summed (Step 4). These calculations are shown in |
| 3 | | Exhibit AM-5. |
| 4 | | |
| 5 | Q. | Please describe how the test year weather compared to the 10-year normalized |
| 6 | | weather and how this impacts electricity consumption during the test year. |
| 7 | A. | On average the test year had greater sales of electricity compared to the 10-year |
| 8 | | normalized time period. The Company's results also show that the test year had |
| 9 | | greater sales of electricity compared to their 20-year normalized time period. ¹¹ |
| 10 | | ٠. سر |
| 11 | Q. | How were your weather adjustments to class electricity sales used? |
| 12 | A. | I provided the weather-adjusted sales from Exhibit AM-5 to Staff expert witness Brian |
| 13 | | Murphy. Mr. Murphy used these adjustments to calculate present revenues and class |
| 14 | | rate design. |
| 15 | | |

¹¹ Schedule II-H-1.2

1 VI. COMPARISON OF COMPANY AND STAFF WEATHER NORMALIZATION

| 2 | | A. NORMALIZED TIME PERIOD |
|----------------|----|--|
| 3 | Q. | Which time period did the Company use for their normalized time period? |
| 4 | Α. | The Company used weather data for the 20-year time period between 1998 and 2017. ¹² |
| 5 | | |
| 6 | Q. | What time period did Staff use for their normalized time period? |
| 7 | Α. | Staff used weather data for the 10-year time period between 2008 and 2017. |
| 8 | | |
| 9 | Q. | Is the Company's proposal to use a 20-year weather normalization adjustment |
| 10 | | period consistent with Commission precedent? |
| 11 | A. | No. The issue of using a 10-year normal period was a contested issue in Docket Nos. |
| 12 | | 40443 ¹³ , 43695 ¹⁴ , and 46449 ¹⁵ . In Docket No. 40443, the Commission found: |
| 13 14 | | 51. Weather data is not randomly distributed by year. There can be weather trends. |
| 15 | | 52. The use of a 30-year period for normalizing weather is not a reasonable |
| 16 | | means of capturing such trends. |
| 16 17 18 | | 53. The use of 10 years of data is a reasonable means of capturing such weather trends. |

¹² Direct Testimony of J. Stuart McMenamin at 36.

¹³ Application of Southwestern Electric Power Company for Authority to Change Rates and Reconcile Fuel Costs, Docket No. 40443, Order on Rehearing at 44 (Mar. 6, 2014).

¹⁴ Application of Southwestern Public Service Company for Authority to Change Rates, Docket No. 43695, Order on Rehearing at 44 (Dec. 18, 2015).

¹⁵ Application of Southwestern Electric Power Company for Authority to Change Rates, Docket No. 46449, Order on Rehearing at 44 (Dec 16, 2016).

| 1 | In Docket No. | . 43695, the Commission found: | | | | | | |
|---------------------------------|-----------------|---|--|--|--|--|--|--|
| 2 3 4 5 6 7 8 | 238. | It is reasonable for SPS to calculate its normal weather based on a 10- year period in order to be consistent with the Commission's decision to use a 10-year period in the most recent SWEPCO base rate case, Application of Southwestern Electric Power Company for Authority to Change Rates and Reconcile Fuel Costs, Docket No. 40443, Order on Rehearing (Mar. 6, 2014). | | | | | | |
| 9 | In Docket No. | . 46449, the Commission found: | | | | | | |
| 10 11 | 271. | Weather data are not randomly distributed by year. There can be weather trends, including both warming and cooling trends. | | | | | | |
| 12 13 | 272. | The use of a 30-year period for normalizing weather is not a reasonable means of capturing such trends. | | | | | | |
| 14 15 | 273. | The use of 10 years of data is a reasonable means of capturing such weather trends. | | | | | | |
| 16 17 | 274. | The use of 10 years of data is more sensitive to weather patterns during the test year. | | | | | | |
| 18 19 20 21 22 | 275. | The weather-normalization adjustment should be applied to adjust billing units and allocation factors for a 10-year weather-normalization period, based on the class billing determinants and external allocation factors used to calculate rates using a 10-year weather normalization period. | | | | | | |
| 23 | | | | | | | | |
| 24 | In addition, in | n Project No. 39465, the Order for the rulemaking adopting 16 Texas | | | | | | |
| 25 | Administrativ | Administrative Code § 25.243, the Commission stated the following for the weather | | | | | | |
| 26 | normalization | normalization time period for distribution cost recovery factor proceedings: "There | | | | | | |
| 27 | can be weathe | er trends, and the commission concludes that the use of ten years of data | | | | | | |
| 28 | is a reasonab | le means of capturing such trends." ¹⁶ The rate-filing package thus | | | | | | |
| 29 | requires a 10 | year time period. | | | | | | |
| 30 | | | | | | | | |

¹⁶ Rulemaking Relating to Periodic Rate Adjustments, Project No. 39465, Order Adopting New § 25.243 as Approved at the September 15, 2011 Open Meeting (Sept. 27, 2011).

| 1 | Q. | What is your recommendation regarding the weather normalization time period? |
|----|----|---|
| 2 | A. | The Commission should reject the Company's weather normalization adjustments |
| 3 | | because of their use of a 20-year normalized time period which is inconsistent with |
| 4 | | Commission precedent, and accept Staff's weather normalization adjustments using |
| 5 | | of a 10-year weather normalized period, which is consistent with Commission |
| 6 | | precedent. |
| 7 | | |
| • | | |
| 8 | | B. WEATHER NORMALIZATION REGRESSION MODEL TIME PERIOD |
| 9 | Q. | What time period does the Company use for its weather normalization regression |
| 10 | | models? |
| 11 | A. | According to the data provided by the Company, the Company uses four years of data |
| 12 | | from 2015-2018, including the test year, for its weather normalization regression |
| 13 | | models. ¹⁷ |
| 14 | | |
| 15 | Q. | What time period did Staff use for its weather normalization regression models? |
| 16 | Α. | Staff uses 10 years of data from 2008-2017, excluding the test year and consistent with |
| 17 | | the normalized time period, for its weather normalization regression models. |
| | | |

¹⁷ WP-II-H-2.2, Metrix ND Model Files, RS_AR1, SVS_AR1, SVL_AR1, PVS_AR1, SVL_IDR_AR1, PVS_IDR_AR1.

1 Q. What is your recommendation regarding the time period for weather 2 normalization regression models?

3 A. I have two recommendations for the time period for the weather normalization regression models. First, the time period for the weather normalization regression 4 5 models should be the same as the normalized time period. When these time periods 6 are not the same, this creates a mismatch of time periods in the equation found on page 7 7 of my testimony, which is ultimately used to calculate weather adjustments to to test 8 year sales. In reference to the equation, the Company calculates NHDD_t and NCDD_t 9 using 20 years. Once these amounts are subtracted from test year HDD_t and CDD_t, 10 the Company then multiplies this amount by coefficients (Chdd₁ and Ccdd₁) that are determined using a four year time period. 11

12

Second, the Company uses the test year within the time period used in its weather normalization regression models. Using the test year within the weather normalization regression models may create a bias toward the actual test year weather. In Docket No. 43695, the Commission determined that the factors included in the calculation of normal weather should be independent of the test year weather to which the normal weather is compared.¹⁸

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¹⁸ Application of Southwestern Public Service Company for Authority to Change Rates, Docket No. 43695, Order on Rehearing at 44 (Dec. 18, 2015).

1 The Commission should reject the Company's weather normalization adjustments 2 since there is a mismatch of time periods between the normalized time period and the 3 time period used for the weather normalization regression models, and accept Staff's weather normalization adjustments since Staff uses the same time period for the 4 5 normalized time period and the time period used for the weather normalization 6 regression models. The Commission should also reject the Company's weather 7 normalization adjustments since the Company uses the test year in the time period for the weather normalization regression models, which is inconsistent with Commission 8 9 precedent, and adopt Staff's weather normalization adjustments since Staff does not 10 use the test year in its weather normalization regression models, which is consistent with Commission precedent. 11

12

13 C. STATISTICAL SIGNIFICANCE OF VARIABLES IN WEATHER

14 NORMALIZATION REGRESSION MODELS

15 Q. Does the Company's weather normalization regression models include variables
 16 that are not statistically significant at the 95% confidence level?

A. Yes. All of the Company's weather normalization regression models include variables
that are not statistically significant at the 95% confidence level. For example, within
the residential weather normalization regression model, there are 18 variables included
that are below the 95% confidence level. The confidence levels of these variables vary
in range from approximately a 1% confidence level to a 94% confidence level. As
stated earlier, the more variables included in a regression model, the higher the R-

| 1 | | squared value will be. However, even though including variables with low statistical |
|--|-----------------|--|
| 2 | | significance may increase the R-squared value, they are not meaningful to the model |
| 3 | | and should not be included. |
| 4 | | |
| 5 | Q. | Does the Staff's weather normalization regression models include variables that |
| 6 | | are not statistically significant at the 95% confidence level? |
| 7 | A. | No. For all Staff weather normalization regression models that were used to determine |
| 8 | | the weather adjustment to sales for each class, all variables were at least statistically |
| 9 | | valid at the 95% confidence level. |
| | | |
| 10 | | |
| 10 11 | Q. | What is your recommendation regarding statistical significance of variables in |
| 10 11 12 | Q. | What is your recommendation regarding statistical significance of variables in weather normalization regression models? |
| 10 11 12 13 | Q. A. | What is your recommendation regarding statistical significance of variables in weather normalization regression models? I recommend the Commission reject the Company's weather normalization |
| 10 11 12 13 14 | Q. A. | What is your recommendation regarding statistical significance of variables in weather normalization regression models? I recommend the Commission reject the Company's weather normalization adjustments to test year sales because their weather normalization regression models |
| 10 11 12 13 14 15 | Q. A. | What is your recommendation regarding statistical significance of variables in weather normalization regression models? I recommend the Commission reject the Company's weather normalization adjustments to test year sales because their weather normalization regression models include variables with low statistical significance, and accept Staff's weather |
| 10 11 12 13 14 15 16 | Q. A. | What is your recommendation regarding statistical significance of variables in weather normalization regression models? I recommend the Commission reject the Company's weather normalization adjustments to test year sales because their weather normalization regression models include variables with low statistical significance, and accept Staff's weather normalization adjustment to test year sales because all variables included in the |
| 10 11 12 13 14 15 16 17 | Q. A. | What is your recommendation regarding statistical significance of variables in weather normalization regression models? I recommend the Commission reject the Company's weather normalization adjustments to test year sales because their weather normalization regression models include variables with low statistical significance, and accept Staff's weather normalization adjustment to test year sales because all variables included in the weather normalization regression models are statistically significant at a minimum of |
| 10 11 12 13 14 15 16 17 18 | Q. A. | What is your recommendation regarding statistical significance of variables in weather normalization regression models? I recommend the Commission reject the Company's weather normalization adjustments to test year sales because their weather normalization regression models include variables with low statistical significance, and accept Staff's weather normalization adjustment to test year sales because all variables included in the weather normalization regression models are statistically significant at a minimum of 95%. |

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1 VII. OVERALL RECOMMEDATION

2 Q. What is your overall recommendation for weather normalization adjustments 3 to test year sales? 4 Based on my review of the Company's weather normalization adjustment, I 5 recommend rejection of the Company's weather normalization adjustment to test year 6 sales and adoption of my weather normalization adjustment to test year sales because: 7 I use a 10-year normalized time period, which is consistent with Commission • 8 precedent, and the Company uses a 20-year normalized time period, which is 9 inconsistent with Commission precedent, My weather normalization regression models use the same 10-year time period 10 ۲ as the normalized time period, and the Company uses a 4-year time period 11 12 which is different than their 20-year normalized time period, creating a mismatch in the time periods used, 13 I excluded the test year from my weather normalization regression models, 14 • which is consistent with Commission precedent, and the Company includes the 15 test year within their weather normalization regression models, which is 16 inconsistent with Commission precedent, and 17

I include only variables within my weather normalization regression models
 that are statistically significant at a minimum of 95%, and the Company
 includes some variables within their weather normalization regression models
 that are not statistically significant at 95%.

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1 Q. Does this conclude your testimony?

•

2 A. Yes.

Exhibit AM-1

Statement of Qualifications

Alicia Maloy

I have a Bachelor of Science Degree in Economics as well as Management and Organizational Leadership with a minor in Mathematics from Illinois College and a Master of Science Degree in Economics with a focus on utility regulation from Illinois State University.

In 2008, I began my career at the Illinois Commerce Commission (ICC). My experience at the ICC includes serving as a Policy Advisor to Commissioners Elliott and McCabe for over four years. In this role I researched, analyzed, and developed policies and opinions relating to the industries regulated by the ICC and the FERC. I conferred with the Commissioners on controversial problems before the ICC and proposed revisions to orders, filings, and reports. In addition, I assisted in drafting dissenting opinions of Commissioner Elliott.

As a Rate Analyst at the ICC, I developed and provided expert written and oral testimony on cost of service studies, rate design, tariffs, reorganization and merger proceedings, proposed Certificates of Public Convenience and Necessity, and other utility tariff proposals within the context of electricity, natural gas, water and wastewater proceedings before the ICC.

In October 2015, I joined the Public Utility Commission as an Infrastructure Analyst. In March 2019, I was promoted to Senior Infrastructure Analyst. My current role at the Commission includes analyzing policy and cost issues regarding Energy Efficiency Cost Recovery Factor applications, reconciling of advanced metering system costs, performing weather normalization adjustments, considering requests to integrate into Electric Reliability Council of Texas, considering requests for service area boundary modifications, making recommendations for needed amendments to Commission rules that affect utilities, and making recommendations for telecommunications numbering requests.

| Exhibit | AM-2 |
|---------|------|
|---------|------|

| ICC | |
|---------------|---|
| Docket | |
| <u>Number</u> | Description |
| 12-0484 | Petition for approval of tariffs implementing ComEd's Proposed Peak Time |
| | Rebate Program |
| 12-0511 | Proposed General Rate Increase for Gas Distribution Service by North Shore |
| 12-0512 | Gas Company and the Peoples Gas Light and Coke Company (Consolidated) |
| (cons.) | |
| 13-0079 | Proposed general rate increase for gas service and an electric rate design |
| | revision by Mt. Carmel Public Utility Company |
| 13-0105 | Petition for approval of Peak Time Rebate Program by Ameren Illinois |
| | Company |
| 13-0362 | Application for approval of proposed reorganization of Liberty Energy |
| | (Midstates) Corp., Liberty Energy Utilities Co., and Liberty Utilities Co. |
| 13-0387 | Proposed revenue-neutral tariff changes related to rate design by |
| | Commonwealth Edison Company |
| 13-0552 | Proposed Rider Non AMI Metering by Commonwealth Edison Company |
| 14-0066 | Proposed general rate increase for electric service by MidAmerican Energy |
| | Company |
| 14-0396 | Petition for Issuance of a Certification of Public Convenience and Necessity to |
| | operate a water distribution system and wastewater collection system and |
| | issuance of an Order approving rate base by Aqua Illinois, Inc. |
| 14-0496 | Application pursuant to Section 7-204 of the Public Utilities Act for authority |
| | to engage in a reorganization, to enter into agreements with affiliated interests |
| | pursuant to Section 7-101 by Wisconsin Energy Corporation, Integrys Energy |
| | Group, Inc., Peoples Energy, LLC, the Peoples Gas Light and Coke Company, |
| | North Shore Gas Company, ATC Management Inc., and American |
| | Transmission Company, LLC |
| 15-0142 | Proposed general increase in gas delivery service rates and revisions to other |
| | terms and conditions of service by Ameren Illinois Company. |
| | |
| PUCT | |
| Docket | |
| Number | |
| 45213 | Application of Texas-New Mexico Power Company to Reconcile Advanced |
| | Metering System Costs |
| | |
| 45524 | Application of Southwestern Public Service Company for Authority to Change |
| | Rates |
| 45824 | Application of Southwestern Electric Power Company to Adjust its Energy |
| | Efficiency Cost Recovery Factor and Related Relief |
| 46002 | Application of Texas-New Mexico Power Company for Approval to Adjust its |
| | Energy Efficiency Cost Recovery Factor |
| 46024 | Application of Sharyland Utilities, L.P. to Adjust its Energy Efficiency Cost |
| | Recovery Factor and Related Relief |
| 46893 | Application of the City of McAllen to Provide Non-Emergency 311 Service |

Exhibit AM-2

| Application of Southwestern Bell Telephone L.P. d/b/a AT&T Texas for | |
|---|--|
| Approval to Provide Non-Emergency 311 Service for City of Amarillo | |
| Application of Southwestern Electric Power Company to Adjust its Energy | |
| Efficiency Cost Recovery Factor and Related Relief | |
| Application of Texas-New Mexico Power Company for Approval to Adjust its | |
| Energy Efficiency Cost Recovery Factor | |
| Application of Sharyland Utilities, L.P. to Adjust its Energy Efficiency Cost | _ |
| Recovery Factor and Related Relief | |
| Application of the City of Lubbock through Lubbock Power and Light for | _ |
| Authority to Connect a Portion of its System with the Electric Reliability | |
| Council of Texas | |
| Application of Southwestern Electric Power Company to Adjust its Energy | - |
| Efficiency Cost Recovery Factor and Related Relief | |
| Application of Southwestern Bell Telephone L.P. d/b/a AT&T Texas for | |
| Approval to Provide Non-Emergency 311 Service for City of McAllen | |
| Application of Texas-New Mexico Power Company for Authority to Change | |
| Rates | |
| Application of CenterPoint Engery Houston Electric, LLC for Approval to | |
| Adjust its Energy Efficiency Cost Recovery Factor | |
| | Application of Southwestern Bell Telephone L.P. d/b/a AT&T Texas for Approval to Provide Non-Emergency 311 Service for City of Amarillo Application of Southwestern Electric Power Company to Adjust its Energy Efficiency Cost Recovery Factor and Related Relief Application of Texas-New Mexico Power Company for Approval to Adjust its Energy Efficiency Cost Recovery Factor Application of Sharyland Utilities, L.P. to Adjust its Energy Efficiency Cost Recovery Factor and Related Relief Application of the City of Lubbock through Lubbock Power and Light for Authority to Connect a Portion of its System with the Electric Reliability Council of Texas Application of Southwestern Electric Power Company to Adjust its Energy Efficiency Cost Recovery Factor and Related Relief Application of Southwestern Electric Power Company to Adjust its Energy Efficiency Cost Recovery Factor and Related Relief Application of Southwestern Bell Telephone L.P. d/b/a AT&T Texas for Approval to Provide Non-Emergency 311 Service for City of McAllen Application of Texas-New Mexico Power Company for Authority to Change Rates Application of CenterPoint Engery Houston Electric, LLC for Approval to Adjust its Energy Efficiency Cost Recovery Factor |

Exhibit AM-3 Model Data for Residential Class

Residential Customer Class

| Line No. | Year | Month | Sales | HDD_Jan | CDD_May | CDD_Jun | CDD_Jul | CDD_Aug | CDD_Sep | CDD_Oct |
|----------|--------|-------|---------------|---------|---------|---------|---------|---------|---------|---------|
| 1 | 2008 | 1 | 1,735,076,439 | 374.14 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2 | 2008 | 2 | 1,586,780,161 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3 | 2008 | 3 | 1,323,068,845 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4 | 2008 | 4 | 1,454,392,831 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 5 | 2008 | 5 | 1,567,865,091 | 0 | 406.65 | 0 | 0 | 0 | 0 | 0 |
| 6 | 2008 | 6 | 2,403,057,015 | 0 | 0 | 568.06 | 0 | 0 | 0 | 0 |
| 7 | 2008 | 7 | 2,954,492,103 | 0 | 0 | 0 | 583.28 | 0 | 0 | 0 |
| 8 | 2008 | 8 | 3,006,826,147 | 0 | 0 | 0 | 0 | 549.85 | 0 | 0 |
| 9 | 2008 | 9 | 2,890,014,898 | 0 | 0 | 0 | 0 | 0 | 399.42 | 0 |
| 10 | 2008 | 10 | 1,300,021,803 | 0 | 0 | 0 | 0 | 0 | 0 | 183.1 |
| 11 | 2008 | 11 | 2,224,837,731 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12 | 2008 | 12 | 1,493,883,716 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 13 | 2009 | 1 | 1,762,728,630 | 322.69 | 0 | 0 | 0 | 0 | · 0 | 0 |
| 14 | 2009 | 2 | 1,465,425,924 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 15 | 2009 | 3 | 1,296,075,145 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 16 | 2009 | 4 | 1,395,777,107 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 17 | 2009 | 5 | 1,611,930,029 | 0 | 396.02 | 0 | 0 | 0 | 0 | 0 |
| 18 | 2009 | 6 | 2,316,621,534 | 0 | 0 | 605.45 | 0 | 0 | 0 | 0 |
| 19 | 2009 | 7 | 3,219,445,530 | 0 | 0 | 0 | 652.64 | 0 | 0 | 0 |
| 20 | 2009 | 8 | 3,331,564,003 | 0 | 0 | 0 | 0 | 587.83 | 0 | 0 |
| 21 | 2009 | 9 | 3,152,812,016 | 0 | 0 | 0 | 0 | 0 | 408.15 | 0 |
| 22 | 2009 | 10 | 2,350,754,996 | 0 | 0 | 0 | 0 | 0 | 0 | 218.16 |
| 23 | 2009 | 11 | 1,741,450,715 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 24 | 2009 | 12 | 1,455,898,495 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 25 | 2010 | 1 | 2,015,122,628 | 526.62 | 0 | 0 | 0 | 0 | 0 | 0 |
| 26 | 2010 | 2 | 1,773,831,715 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 27 | 2010 | 3 | 1,697,871,188 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 28 | 2010 | 4 | 1,368,617,485 | 0 | 0 | 0 | 0 | C | 0 | 0 |
| 29 | 2010 | 5 | 1,521,876,801 | 0 | 422.36 | 0 | 0 | C | 0 | 0 |
| 30 | 2010 | 6 | 2,524,483,278 | 0 | 0 | 561.08 | 0 | C | 0 | 0 |
| 31 | 2010 |) 7 | 3,094,397,419 | 0 | 0 | 0 | 586.27 | C | 0 | 0 |
| 32 | 2010 | 8 | 3,084,593,864 | 0 | 0 | 0 | 0 | 617.78 | 0 | 0 |
| 33 | 2010 | 9 | 3,325,681,590 | 0 | 0 | 0 | 0 |) C | 432.47 | 0 |
| 34 | 2010 | 10 | 2,631,658,506 | 0 | 0 | 0 | 0 |) (| 0 0 | 223.45 |
| 35 | 2010 |) 11 | 1,820,982,118 | 0 | 0 | 0 | 0 |) (|) 0 | 0 |
| 36 | 2010 |) 12 | 1,584,347,780 | 0 | 0 0 | 0 | 0 |) (|) 0 | 0 |
| 37 | 2011 | . 1 | 1,836,824,502 | 504.55 | 0 | C |) C |) (|) 0 | 0 |
| 38 | 2011 | . 2 | 1,900,913,377 | C | 0 0 | C |) C |) (|) 0 | 0 |
| 39 | 2011 | . 3 | 1,593,740,640 | C |) 0 | о С |) C |) (|) 0 | 0 |
| 40 | 2011 | . 4 | 1,438,887,068 | C |) 0 | · C |) C |) (|) 0 | 0 |
| 41 | . 2011 | L 5 | 1,996,402,980 | C | 440.91 | . C |) (|) (|) 0 | 0 |
| 42 | 2011 | 6 | 2,603,358,802 | C |) 0 | 620.75 | 6 C |) (|) 0 | 0 |
| 43 | 2011 | L 7 | 3,477,177,376 | C |) 0 |) C | 660.88 | 3 (|) 0 | 0 |
| 44 | 2011 | L 8 | 3,553,059,171 | C |) (|) C |) C | 683.63 | 3 0 | 0 |

Exhibit AM-3 Model Data for Residential Class

| 45 | 2011 | 9 | 3,721,682,335 | 0 | 0 | 0 | 0 | 0 | 491.65 | 0 |
|----------|------|---------|---------------|-------------|------------|-------------|--------|--------|--------|--------|
| 46 | 2011 | 10 | 2,873,799,850 | 0 | 0 | 0 | 0 | 0 | 0 | 232.45 |
| 47 | 2011 | 11 | 1,892,918,842 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 48 | 2011 | 12 | 1,639,099,381 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 49 | 2012 | 1 | 1,862,602,350 | 252.38 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50 | 2012 | 2 | 1,538,885,589 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 51 | 2012 | 3 | 1,443,458,526 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 52 | 2012 | 4 | 1,658,872,671 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 53 | 2012 | 5 | 1,987,382,360 | 0 | 411.71 | 0 | 0 | 0 | 0 | 0 |
| 54 | 2012 | 6 | 2,612,260,364 | 0 | 0 | 541.71 | 0 | 0 | 0 | 0 |
| 55 | 2012 | 7 | 3,161,596,832 | 0 | 0 | 0 | 558.25 | 0 | 0 | 0 |
| 56 | 2012 | 8 | 3,154,413,631 | 0 | 0 | 0 | 0 | 595.57 | 0 | 0 |
| 57 | 2012 | 9 | 3,455,742,357 | 0 | 0 | 0 | 0 | 0 | 408.73 | 0 |
| 58 | 2012 | 10 | 2,698,002,286 | 0 | 0 | 0 | 0 | 0 | 0 | 227.67 |
| 59 | 2012 | 11 | 1,953,734,883 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60 | 2012 | 12 | 1,651,217,120 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 61 | 2013 | 1 | 1,928,925,649 | 314.57 | 0 | 0 | 0 | 0 | 0 | 0 |
| 62 | 2013 | 2 | 1,724,090,249 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 63 | 2013 | 3 | 1,400,582,914 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 64 | 2013 | 4 | 1,502,843,167 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 65 | 2013 | 5 | 1,584,959,830 | 0 | 348.46 | 0 | 0 | 0 | 0 | 0 |
| 66 | 2013 | 6 | 2,423,540,043 | 0 | 0 | 580.8 | 0 | 0 | 0 | 0 |
| 67 | 2013 | 7 | 3,340,806,900 | 0 | 0 | 0 | 595.58 | 0 | 0 | 0 |
| 68 | 2013 | 8 | 3,361,177,532 | 0 | 0 | 0 | 0 | 583.87 | 0 | 0 |
| 69 | 2013 | 9 | 3,409,058,491 | 0 | 0 | 0 | 0 | 0 | 489.4 | 0 |
| 70 | 2013 | 10 | 2,955,278,660 | 0 | 0 | 0 | 0 | 0 | 0 | 200.86 |
| 71 | 2013 | 11 | 1,890,452,794 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 72 | 2013 | 12 | 1,757,290,901 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 73 | 2014 | 1 | 2,255,412,752 | 487.26 | 0 | 0 | 0 | 0 | 0 | 0 |
| 74 | 2014 | 2 | 1,965,584,309 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 75 | 2014 | 3 | 1,763,701,042 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 76 | 2014 | 4 | 1,481,646,723 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 77 | 2014 | 5 | 1,767,919,591 | 0 | 339.54 | 0 | 0 | 0 | 0 | 0 |
| 78 | 2014 | 6 | 2,331,013,531 | 0 | 0 | 515.87 | 0 | 0 | 0 | 0 |
| 79 | 2014 | 7 | 3,106,853,167 | 0 | 0 | 0 | 555.93 | 0 | 0 | 0 |
| 80 | 2014 | 8 | 3,290,567,949 | 0 | 0 | 0 | 0 | 580.44 | 0 | 0 |
| 81 | 2014 | 9 | 3,445,691,699 | 0 | 0 | 0 | 0 | U | 437.47 | 0 |
| 82 | 2014 | 10 | 2,752,002,410 | 0 | 0 | 0 | 0 | 0 | 0 | 222.19 |
| 83 | 2014 | 11 | 1,983,938,220 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 84 or | 2014 | 12 | 1,715,609,838 | U 457.00 | 0 | 0 | 0 | 0 | 0 | 0 |
| 85 00 | 2015 | 1 | 2,730,194,235 | 457.88 | 0 | 0 | 0 | 0 | 0 | 0 |
| 00 | 2015 | 2 | 1,078,311,733 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 07 22 | 2015 | с Л | 1 712 755 272 | | 0 | 0 | 0 0 | 0 | 0 | 0 |
| 00 20 | 2015 | 4 5 | 1 922 994 965 | 0 | 285 11 | 0 | 0 | 0 | 0 | 0 |
| 03 | 2015 | כ ג | 2 915 291 500 | 0 | 99744 U | 527 02 | 0 | 0 | 0 | 0 |
| 90 Q1 | 2015 | ט די | 2,513,391,300 | 0 | 0 | 527.95 ۵ | 620 6 | 0 0 | 0 | 0 |
| 31 | 2010 | ' | 5,54,054,201 | U | 0 | 0 | 029.0 | 0 | 0 | U |

Exhibit AM-3 Model Data for Residential Class

| 92 | 2015 | 8 | 3,796,200,369 | 0 | 0 | 0 | 0 | 563.96 | 0 | 0 |
|----------------|------|----|---------------|--------|--------|--------|--------|--------|--------|--------|
| 93 | 2015 | 9 | 3,225,731,340 | 0 | 0 | 0 | 0 | 0 | 416.78 | 0 |
| 94 | 2015 | 10 | 2,655,398,062 | 0 | 0 | 0 | 0 | 0 | 0 | 258.08 |
| 95 | 2015 | 11 | 1,720,225,210 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 96 | 2015 | 12 | 1,824,206,151 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 97 | 2016 | 1 | 1,957,894,426 | 360.21 | 0 | 0 | 0 | 0 | 0 | 0 |
| 9 8 | 2016 | 2 | 1,666,890,991 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 99 | 2016 | 3 | 1,592,301,426 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100 | 2016 | 4 | 1,673,816,058 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 101 | 2016 | 5 | 2,098,626,047 | 0 | 323.97 | 0 | 0 | 0 | 0 | 0 |
| 102 | 2016 | 6 | 2,894,429,549 | 0 | 0 | 531.87 | 0 | 0 | 0 | 0 |
| 103 | 2016 | 7 | 3,622,073,947 | 0 | 0 | 0 | 659.81 | 0 | 0 | 0 |
| 104 | 2016 | 8 | 4,002,593,990 | 0 | 0 | 0 | 0 | 713.28 | 0 | 0 |
| 105 | 2016 | 9 | 3,360,458,315 | 0 | 0 | 0 | 0 | 0 | 498.76 | 0 |
| 106 | 2016 | 10 | 2,799,571,327 | 0 | 0 | 0 | 0 | 0 | 0 | 317.77 |
| 107 | 2016 | 11 | 2,031,694,522 | 0 | 0 | 0 | 0 | 0 | 0 | ·0 |
| 108 | 2016 | 12 | 1,807,075,135 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 109 | 2017 | 1 | 2,078,149,350 | 176.96 | 0 | 0 | 0 | 0 | 0 | 0 |
| 110 | 2017 | 2 | 1,546,938,362 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 111 | 2017 | 3 | 1,726,483,735 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 112 | 2017 | 4 | 1,766,829,751 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 113 | 2017 | 5 | 2,326,638,110 | 0 | 330.56 | 0 | 0 | 0 | 0 | 0 |
| 114 | 2017 | 6 | 3,045,578,357 | 0 | 0 | 454.7 | 0 | 0 | 0 | 0 |
| 115 | 2017 | 7 | 3,457,311,047 | 0 | 0 | 0 | 546.7 | 0 | 0 | 0 |
| 116 | 2017 | 8 | 3,934,023,385 | 0 | 0 | 0 | 0 | 411.31 | 0 | 0 |
| 117 | 2017 | 9 | 3,072,922,036 | 0 | 0 | 0 | 0 | 0 | 427.21 | 0 |
| 118 | 2017 | 10 | 2,954,107,704 | 0 | 0 | 0 | 0 | 0 | 0 | 381.03 |
| 119 | 2017 | 11 | 1,883,733,742 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120 | 2017 | 12 | 1,763,859,615 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

Exhibit AM-3 Model Data for SVS Class

SVS Customer Class

| Line No. | Year | | Month | Sales | HDD_Jan | CDD_Jun | CDD_Jul | CDD_Aug | CDD_Sep |
|----------|------|------|-------|-------------|---------|---------|---------|---------|---------|
| - | L | 2008 | 1 | 95,850,067 | 374.14 | 0 | 0 | 0 | 0 |
| 2 | 2 | 2008 | 2 | 89,841,738 | 0 | 0 | 0 | 0 | 0 |
| 3 | 3 | 2008 | 3 | 81,857,659 | 0 | 0 | 0 | 0 | 0 |
| 4 | 1 | 2008 | 4 | 85,294,217 | 0 | 0 | 0 | 0 | 0 |
| 1 | 5 | 2008 | 5 | 81,891,304 | 0 | 0 | 0 | 0 | 0 |
| (| 5 | 2008 | 6 | 92,723,484 | 0 | 568.06 | 0 | 0 | 0 |
| - | 7 | 2008 | 7 | 100,374,466 | 0 | 0 | 583.28 | 0 | 0 |
| 8 | 3 | 2008 | 8 | 102,026,612 | 0 | 0 | 0 | 549.85 | 0 |
| 9 | Ð | 2008 | 9 | 100,102,924 | 0 | 0 | 0 | 0 | 399.42 |
| 10 |) | 2008 | 10 | 46,479,636 | 0 | 0 | 0 | 0 | 0 |
| 1: | L | 2008 | 11 | 107,752,521 | 0 | 0 | 0 | 0 | 0 |
| 12 | 2 | 2008 | 12 | 91,797,277 | 0 | 0 | 0 | 0 | 0 |
| - 13 | 3 | 2009 | 1 | 99,883,361 | 322.69 | 0 | 0 | · 0 | 0 |
| 14 | 1 | 2009 | 2 | 83,968,107 | 0 | 0 | 0 | 0 | 0 |
| 15 | 5 | 2009 | 3 | 79,360,635 | 0 | 0 | 0 | 0 | 0 |
| 16 | 5 | 2009 | 4 | 83,093,191 | 0 | 0 | 0 | 0 | 0 |
| 17 | 7 | 2009 | 5 | 85,758,460 | 0 | 0 | 0 | 0 | 0 |
| 18 | 3 | 2009 | 6 | 93,157,251 | 0 | 605.45 | 0 | 0 | 0 |
| 19 |) | 2009 | 7 | 106,484,820 | 0 | 0 | 652.64 | 0 | 0 |
| 20 |) | 2009 | 8 | 111,598,409 | 0 | 0 | 0 | 587.83 | 0 |
| 2: | 1 | 2009 | 9 | 108,874,254 | 0 | 0 | 0 | 0 | 408.15 |
| 22 | 2 | 2009 | 10 | 96,040,196 | 0 | 0 | 0 | 0 | 0 |
| 23 | 3 | 2009 | 11 | 87,208,050 | 0 | 0 | 0 | 0 | 0 |
| 24 | 1 | 2009 | 12 | 89,471,180 | 0 | 0 | 0 | 0 | 0 |
| 2 | 5 | 2010 | 1 | 105,292,920 | 526.62 | 0 | 0 | 0 | 0 |
| 20 | 5 | 2010 | 2 | 95,650,155 | 0 | 0 | 0 | 0 | 0 |
| 2 | 7 | 2010 | 3 | 92,349,912 | 0 | 0 | 0 | 0 | 0 |
| 2 | 8 | 2010 | 4 | 83,959,032 | 0 | 0 | 0 | 0 | 0 |
| 2 | 9 | 2010 | 5 | 80,770,655 | 0 | 0 | 0 | 0 | 0 |
| 30 | C | 2010 | 6 | 95,201,150 | 0 | 561.08 | 0 | 0 | 0 |
| 3 | 1 | 2010 | 7 | 100,010,450 | 0 | 0 | 586.27 | 0 | 0 |
| 33 | 2 | 2010 | 8 | 99,692,850 | 0 | 0 | 0 | 617.78 | 0 |
| 3. | 3 | 2010 | 9 | 102,329,734 | 0 | 0 | 0 | 0 | 432.47 |
| 34 | 4 | 2010 | 10 | 96,136,317 | 0 | 0 | 0 | 0 | 0 |
| 3! | 5 | 2010 | 11 | 84,997,126 | 0 | 0 0 | 0 | 0 | 0 |
| 3 | 6 | 2010 | 12 | 84,560,159 | 0 | 0 0 | 0 | 0 | 0 |
| 3 | 7 | 2011 | 1 | 92,845,477 | 504.55 | 0 | 0 | 0 | 0 |
| 3 | 8 | 2011 | 2 | 88,829,458 | 0 | 0 0 | 0 | 0 | 0 |
| 3 | 9 | 2011 | 3 | 80,674,274 | C | 0 0 | 0 | 0 | 0 |
| 4 | D | 2011 | 4 | 74,615,619 | C |) C | 0 | 0 | 0 |
| 4 | 1 | 2011 | 5 | 80,578,872 | C | C C | 0 | 0 | 0 |
| 4 | 2 | 2011 | 6 | 84,261,907 | 0 | 620.75 | 0 | 0 | 0 |
| 4 | 3 | 2011 | 7 | 91,973,457 | C |) C | 660.88 | 0 | 0 |
| 4 | 4 | 2011 | 8 | 91,110,459 | C |) C | 0 | 683.63 | 0 |

| | | | Model | Data for SVS | 5 Class | | | |
|----|------|----|-------------|--------------|---------|--------|--------|--------|
| 45 | 2011 | 9 | 93,923,322 | 0 | 0 | 0 | 0 | 491.65 |
| 46 | 2011 | 10 | 85,621,328 | 0 | 0 | 0 | 0 | 0 |
| 47 | 2011 | 11 | 76,197,245 | 0 | 0 | 0 | 0 | 0 |
| 48 | 2011 | 12 | 76,450,711 | 0 | 0 | 0 | 0 | 0 |
| 49 | 2012 | 1 | 82,830,753 | 252.38 | 0 | 0 | 0 | 0 |
| 50 | 2012 | 2 | 71,457,856 | 0 | 0 | 0 | 0 | 0 |
| 51 | 2012 | 3 | 67,969,506 | 0 | 0 | 0 | 0 | 0 |
| 52 | 2012 | 4 | 68,255,041 | 0 | 0 | 0 | 0 | 0 |
| 53 | 2012 | 5 | 69,445,599 | 0 | 0 | 0 | 0 | 0 |
| 54 | 2012 | 6 | 73,356,712 | 0 | 541.71 | 0 | 0 | 0 |
| 55 | 2012 | 7 | 74,980,442 | 0 | 0 | 558.25 | 0 | 0 |
| 56 | 2012 | 8 | 74,093,616 | 0 | 0 | 0 | 595.57 | 0 |
| 57 | 2012 | 9 | 77,821,368 | 0 | 0 | 0 | 0 | 408.73 |
| 58 | 2012 | 10 | 74,625,017 | 0 | 0 | 0 | 0 | 0 |
| 59 | 2012 | 11 | 69,143,487 | 0 | 0 | 0 | 0 | 0 |
| 60 | 2012 | 12 | 71,461,702 | 0 | 0 | 0 | 0 | 0 |
| 61 | 2013 | 1 | 75,459,380 | 314.57 | 0 | 0 | 0 | 0 |
| 62 | 2013 | 2 | 70,527,988 | 0 | 0 | 0 | 0 | 0 |
| 63 | 2013 | 3 | 63,965,039 | 0 | 0 | 0 | 0 | 0 |
| 64 | 2013 | 4 | 65,431,016 | 0 | 0 | 0 | 0 | 0 |
| 65 | 2013 | 5 | 63,759,387 | 0 | 0 | 0 | 0 | 0 |
| 66 | 2013 | 6 | 70,550,121 | 0 | 580.8 | 0 | 0 | 0 |
| 67 | 2013 | 7 | 75,353,227 | 0 | 0 | 595.58 | 0 | 0 |
| 68 | 2013 | 8 | 75,706,579 | 0 | 0 | 0 | 583.87 | 0 |
| 69 | 2013 | 9 | 77,792,272 | 0 | 0 | 0 | 0 | 489.4 |
| 70 | 2013 | 10 | 77,089,394 | 0 | 0 | 0 | 0 | 0 |
| 71 | 2013 | 11 | 69,528,494 | 0 | 0 | 0 | 0 | 0 |
| 72 | 2013 | 12 | 71,235,334 | 0 | 0 | 0 | 0 | 0 |
| 73 | 2014 | 1 | 79,514,674 | 487.26 | 0 | 0 | 0 | 0 |
| 74 | 2014 | 2 | 70,527,988 | 0 | 0 | 0 | 0 | 0 |
| 75 | 2014 | 3 | 67,187,323 | 0 | 0 | 0 | 0 | 0 |
| 76 | 2014 | 4 | 63,473,354 | 0 | 0 | 0 | 0 | 0 |
| 77 | 2014 | 5 | 66,660,721 | 0 | 0 | 0 | 0 | 0 |
| 78 | 2014 | 6 | 68,388,935 | 0 | 515.87 | 0 | 0 | 0 |
| 79 | 2014 | 7 | 72,636,559 | 0 | 0 | 555.93 | 0 | 0 |
| 80 | 2014 | 8 | 74,528,802 | 0 | 0 | 0 | 580.44 | 0 |
| 81 | 2014 | 9 | 77,033,390 | 0 | 0 | 0 | 0 | 437.47 |
| 82 | 2014 | 10 | 74,327,062 | 0 | 0 | 0 | 0 | 0 |
| 83 | 2014 | 11 | 69,377,248 | 0 | 0 | 0 | 0 | 0 |
| 84 | 2014 | 12 | 71,570,199 | 0 | 0 | 0 | 0 | 0 |
| 85 | 2015 | 1 | 102,257,795 | 457.88 | 0 | 0 | 0 | 0 |
| 86 | 2015 | 2 | 65,733,432 | 0 | 0 | 0 | 0 | 0 |
| 87 | 2015 | 3 | 71,274,480 | 0 | 0 | 0 | 0 | 0 |
| 88 | 2015 | 4 | 68,051,425 | 0 | 0 | 0 | 0 | 0 |
| 89 | 2015 | 5 | 64,066,519 | 0 | 0 | 0 | 0 | 0 |
| 90 | 2015 | 6 | 76,449,489 | 0 | 527.93 | 0 | 0 | 0 |
| 91 | 2015 | 7 | 79,922,211 | 0 | 0 | 629.6 | 0 | 0 |

Exhibit AM-3 Model Data for SVS Class

| 92 | 2015 | 8 | 76,959,643 | 0 | 0 | 0 | 563.96 | 0 |
|-----|------|----|------------|--------|--------|--------|--------|--------|
| 93 | 2015 | 9 | 76,788,865 | 0 | 0 | 0 | 0 | 416.78 |
| 94 | 2015 | 10 | 76,067,504 | 0 | 0 | 0 | 0 | 0 |
| 95 | 2015 | 11 | 63,581,167 | 0 | 0 | 0 | 0 | 0 |
| 96 | 2015 | 12 | 75,169,931 | 0 | 0 | 0 | 0 | 0 |
| 97 | 2016 | 1 | 73,434,713 | 360.21 | 0 | 0 | 0 | 0 |
| 98 | 2016 | 2 | 67,984,660 | 0 | 0 | 0 | 0 | 0 |
| 99 | 2016 | 3 | 70,366,063 | 0 | 0 | 0 | 0 | 0 |
| 100 | 2016 | 4 | 69,189,789 | 0 | 0 | 0 | 0 | 0 |
| 101 | 2016 | 5 | 68,957,321 | 0 | 0 | 0 | 0 | 0 |
| 102 | 2016 | 6 | 79,589,603 | 0 | 531.87 | 0 | 0 | 0 |
| 103 | 2016 | 7 | 77,952,326 | 0 | 0 | 659.81 | 0 | 0 |
| 104 | 2016 | 8 | 87,789,221 | 0 | 0 | 0 | 713.28 | 0 |
| 105 | 2016 | 9 | 81,712,085 | 0 | 0 | 0 | 0 | 498.76 |
| 106 | 2016 | 10 | 77,617,088 | 0 | 0 | 0 | 0 | 0 |
| 107 | 2016 | 11 | 71,384,147 | 0 | 0 | 0 | 0 | · 0 |
| 108 | 2016 | 12 | 74,546,389 | 0 | 0 | 0 | 0 | 0 |
| 109 | 2017 | 1 | 79,252,789 | 176.96 | 0 | 0 | 0 | 0 |
| 110 | 2017 | 2 | 62,400,336 | 0 | 0 | 0 | 0 | 0 |
| 111 | 2017 | 3 | 78,461,611 | 0 | 0 | 0 | 0 | 0 |
| 112 | 2017 | 4 | 64,915,263 | 0 | 0 | 0 | 0 | 0 |
| 113 | 2017 | 5 | 76,284,157 | 0 | 0 | 0 | 0 | 0 |
| 114 | 2017 | 6 | 81,628,981 | 0 | 454.7 | 0 | 0 | 0 |
| 115 | 2017 | 7 | 79,096,056 | 0 | 0 | 546.7 | 0 | 0 |
| 116 | 2017 | 8 | 90,679,158 | 0 | 0 | 0 | 411.31 | 0 |
| 117 | 2017 | 9 | 77,285,058 | 0 | 0 | 0 | 0 | 427.21 |
| 118 | 2017 | 10 | 82,718,257 | 0 | 0 | 0 | 0 | 0 |
| 119 | 2017 | 11 | 70,832,128 | 0 | 0 | 0 | 0 | 0 |
| 120 | 2017 | 12 | 72,205,990 | 0 | 0 | 0 | 0 | 0 |

Exhibit AM-3 Model Data for SVL AMS Class

SVL AMS Customer Class

| Line No. | Year | Month | Sales | HDD_Jan | CDD_May | CDD_Jun | CDD_Jul | CDD_Aug | CDD_Sep | CDD Oct |
|----------|------|-------|---------------|---------|---------|---------|---------|---------|---------|---------|
| 1 | 2008 | 1 | 1,244,685,451 | 374.14 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2 | 2008 | 2 | 1,146,899,222 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3 | 2008 | 3 | 1,105,795,870 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4 | 2008 | 4 | 1,213,838,567 | 0 | 0 | 0 | 0 | 0 | . 0 | 0 |
| 5 | 2008 | 5 | 1,234,089,127 | 0 | 406.65 | 0 | 0 | 0 | 0 | 0 |
| 6 | 2008 | 6 | 1,443,460,377 | 0 | 0 | 568.06 | 0 | 0 | 0 | 0 |
| 7 | 2008 | 7 | 1,550,319,811 | 0 | 0 | 0 | 583.28 | 0 | 0 | 0 |
| 8 | 2008 | 8 | 1,561,356,236 | 0 | 0 | 0 | 0 | 549.85 | 0 | 0 |
| 9 | 2008 | 9 | 1,537,665,890 | 0 | 0 | 0 | 0 | 0 | 399.42 | 0 |
| 10 | 2008 | 10 | 660,377,426 | 0 | 0 | 0 | 0 | 0 | 0 | 183.1 |
| 11 | 2008 | 11 | 1,365,523,110 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12 | 2008 | 12 | 1,301,843,247 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 13 | 2009 | 1 | 1,407,477,214 | 322.69 | 0 | 0 | 0 | 0 | 0 | • 0 |
| 14 | 2009 | 2 | 1,108,543,306 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 15 | 2009 | 3 | 1,094,623,833 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 16 | 2009 | 4 | 1,127,040,724 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 17 | 2009 | 5 | 1,219,627,045 | 0 | 396.02 | 0 | 0 | 0 | 0 | 0 |
| 18 | 2009 | 6 | 1,389,315,405 | 0 | 0 | 605.45 | 0 | 0 | 0 | 0 |
| 19 | 2009 | 7 | 1,539,918,586 | 0 | 0 | 0 | 652.64 | 0 | 0 | 0 |
| 20 | 2009 | 8 | 1,586,733,987 | 0 | 0 | 0 | 0 | 587.83 | 0 | 0 |
| 21 | 2009 | 9 | 1,601,633,170 | 0 | 0 | 0 | 0 | 0 | 408.15 | 0 |
| 22 | 2009 | 10 | 1,392,047,042 | 0 | 0 | 0 | 0 | 0 | 0 | 218.16 |
| 23 | 2009 | 11 | 1,242,567,250 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 24 | 2009 | 12 | 1,160,522,747 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 25 | 2010 | 1 | 1,273,046,075 | 526.62 | 0 | 0 | 0 | 0 | 0 | 0 |
| 26 | 2010 | 2 | 1,155,706,171 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 27 | 2010 | 3 | 1,176,504,798 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 28 | 2010 | 4 | 1,126,536,947 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 29 | 2010 | 5 | 1,170,014,231 | 0 | 422.36 | 0 | 0 | 0 | 0 | 0 |
| 30 | 2010 | 6 | 1,444,065,873 | 0 | 0 | 561.08 | 0 | 0 | 0 | 0 |
| 31 | 2010 | 7 | 1,534,105,561 | 0 | 0 | 0 | 586.27 | 0 | 0 | 0 |
| 32 | 2010 | 8 | 1,532,753,728 | 0 | 0 | 0 | 0 | 617.78 | 0 | 0 |
| 33 | 2010 | 9 | 1,596,814,091 | 0 | 0 | 0 | 0 | 0 | 432.47 | 0 |
| 34 | 2010 | 10 | 1,466,907,291 | 0 | 0 | 0 | 0 | 0 | 0 | 223.45 |
| 35 | 2010 | 11 | 1,266,647,793 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 36 | 2010 | 12 | 1,201,212,945 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 37 | 2011 | 1 | 1,236,537,515 | 504.55 | 0 | 0 | 0 | 0 | 0 | 0 |
| 38 | 2011 | 2 | 1,175,273,679 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 39 | 2011 | 3 | 1,191,679,032 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40 | 2011 | 4 | 1,177,040,673 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 41 | 2011 | 5 | 1,344,231,349 | 0 | 440.91 | 0 | 0 | 0 | 0 | 0 |
| 42 | 2011 | 6 | 1,471,300,369 | 0 | 0 | 620.75 | 0 | 0 | 0 | 0 |
| 43 | 2011 | 7 | 1,642,609,617 | 0 | 0 | 0 | 660.88 | 0 | 0 | 0 |
| 44 | 2011 | 8 | 1,654,208,601 | 0 | 0 | 0 | 0 | 683.63 | 0 | 0 |

Exhibit AM-3 Model Data for SVL AMS Class

| 45 | 2011 | 9 | 1,723,133,788 | 0 | 0 | 0 | 0 | 0 | 491.65 | 0 |
|----|------|-----|---------------|--------|--------|--------|--------|--------|--------|--------|
| 46 | 2011 | 10 | 1,546,786,666 | 0 | 0 | 0 | 0 | 0 | 0 | 232.45 |
| 47 | 2011 | 11 | 1,306,305,073 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 48 | 2011 | 12 | 1,250,603,835 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 49 | 2012 | 1 | 1,286,314,926 | 252.38 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50 | 2012 | 2 | 1,168,288,588 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 51 | 2012 | 3 | 1,157,817,294 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 52 | 2012 | 4 | 1,248,956,744 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 53 | 2012 | 5 | 1,347,570,909 | 0 | 411.71 | 0 | 0 | 0 | 0 | 0 |
| 54 | 2012 | 6 | 1,503,962,637 | 0 | 0 | 541.71 | 0 | 0 | 0 | 0 |
| 55 | 2012 | 7 | 1,611,048,392 | 0 | 0 | 0 | 558.25 | 0 | 0 | 0 |
| 56 | 2012 | 8 | 1,600,252,514 | 0 | 0 | 0 | 0 | 595.57 | 0 | 0 |
| 57 | 2012 | 9 | 1,678,609,139 | 0 | 0 | 0 | 0 | 0 | 408.73 | 0 |
| 58 | 2012 | 10 | 1,539,253,132 | 0 | 0 | 0 | 0 | 0 | 0 | 227.67 |
| 59 | 2012 | 11 | 1,339,381,977 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60 | 2012 | 12 | 1,273,889,789 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 61 | 2013 | 1 | 1,311,968,135 | 314.57 | 0 | 0 | 0 | 0 | 0 | 0 |
| 62 | 2013 | 2 | 1,240,982,880 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 63 | 2013 | 3 | 1,144,263,371 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 64 | 2013 | 4 | 1,209,561,192 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 65 | 2013 | 5 | 1,235,392,145 | 0 | 348.46 | 0 | 0 | 0 | 0 | 0 |
| 66 | 2013 | 6 | 1,470,685,477 | 0 | 0 | 580.8 | 0 | 0 | 0 | 0 |
| 67 | 2013 | 7 | 1,666,112,372 | 0 | 0 | 0 | 595.58 | 0 | 0 | 0 |
| 68 | 2013 | 8 | 1,658,539,070 | 0 | 0 | 0 | 0 | 583.87 | 0 | 0 |
| 69 | 2013 | 9 | 1,699,355,964 | 0 | 0 | 0 | 0 | 0 | 489.4 | 0 |
| 70 | 2013 | 10 | 1,615,613,751 | 0 | 0 | 0 | 0 | 0 | 0 | 200.86 |
| 71 | 2013 | 11 | 1,336,974,546 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 72 | 2013 | 12 | 1,303,569,482 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 73 | 2014 | 1 | 1,428,004,665 | 487.26 | 0 | 0 | 0 | 0 | 0 | 0 |
| 74 | 2014 | 2 | 1,315,201,208 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 75 | 2014 | 3 | 1,285,867,851 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 76 | 2014 | 4 | 1,200,201,020 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 77 | 2014 | 5 | 1,329,922,606 | 0 | 339.54 | 0 | 0 | 0 | 0 | 0 |
| 78 | 2014 | 6 | 1,465,191,574 | 0 | 0 | 515.87 | 0 | 0 | 0 | 0 |
| 79 | 2014 | 7 | 1,630,346,345 | 0 | 0 | 0 | 555.93 | 0 | 0 | 0 |
| 80 | 2014 | . 8 | 1,670,976,160 | 0 | 0 | 0 | 0 | 580.44 | 0 | 0 |
| 81 | 2014 | 9 | 1,730,318,549 | 0 | 0 | 0 | 0 | 0 | 437.47 | 0 |
| 82 | 2014 | 10 | 1,582,505,388 | 0 | 0 | 0 | 0 | 0 | 0 | 222.19 |
| 83 | 2014 | 11 | 1,381,532,135 | 0 | 0 | × 0 | 0 | 0 | 0 | 0 |
| 84 | 2014 | 12 | 1,307,045,691 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 85 | 2015 | 1 | 1,829,979,709 | 457.88 | 0 | 0 | 0 | 0 | 0 | 0 |
| 86 | 2015 | 2 | 1,216,431,121 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 87 | 2015 | 3 | 1,342,777,894 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 88 | 2015 | 4 | 1,315,669,633 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 89 | 2015 | 5 | 1,306,042,657 | 0 | 385.44 | 0 | 0 | 0 | 0 | 0 |
| 90 | 2015 | 6 | 1,633,265,112 | 0 | 0 | 527.93 | 0 | 0 | 0 | 0 |
| 91 | 2015 | 7 | 1,764,823,003 | 0 | 0 | 0 | 629.6 | 0 | 0 | 0 |

Exhibit AM-3 Model Data for SVL AMS Class

| 92 | 2015 | 8 | 1,777,892,049 | 0 | 0 | 0 | 0 | 563.96 | 0 | 0 |
|-----|------|----|-----------------------|--------|--------|--------|--------|--------|--------|--------|
| 93 | 2015 | 9 | 1,689,515,175 | 0 | 0 | 0 | 0 | 0 | 416.78 | 0 |
| 94 | 2015 | 10 | 1,599,220,226 | 0 | 0 | 0 | 0 | 0 | 0 | 258.08 |
| 95 | 2015 | 11 | 1,218,557,188 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 96 | 2015 | 12 | 1,331,346,985 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 97 | 2016 | 1 | 1,288,141,727 | 360.21 | 0 | 0 | 0 | 0 | 0 | 0 |
| 98 | 2016 | 2 | 1,220,550,099 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 99 | 2016 | 3 | 1,277,743,791 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100 | 2016 | 4 | 1,286,140,083 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 101 | 2016 | 5 | 1,358,604,622 | 0 | 323.97 | 0 | 0 | 0 | 0 | 0 |
| 102 | 2016 | 6 | 1,616,513,040 | 0 | 0 | 531.87 | 0 | 0 | 0 | 0 |
| 103 | 2016 | 7 | 1,699,242,956 | 0 | 0 | 0 | 659.81 | 0 | 0 | 0 |
| 104 | 2016 | 8 | 1,905,240,200 | 0 | 0 | 0 | 0 | 713.28 | 0 | 0 |
| 105 | 2016 | 9 | 1,710,951,53 1 | 0 | 0 | 0 | 0 | 0 | 498.76 | 0 |
| 106 | 2016 | 10 | 1,568,729,300 | 0 | 0 | 0 | 0 | 0 | 0 | 317.77 |
| 107 | 2016 | 11 | 1,336,731,146 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 108 | 2016 | 12 | 1,292,335,067 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 109 | 2017 | 1 | 1,375,709,405 | 176.96 | 0 | 0 | 0 | 0 | 0 | 0 |
| 110 | 2017 | 2 | 1,162,924,930 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 111 | 2017 | 3 | 1,338,650,090 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 112 | 2017 | 4 | 1,228,004,142 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 113 | 2017 | 5 | 1,500,258,310 | 0 | 330.56 | 0 | 0 | 0 | 0 | 0 |
| 114 | 2017 | 6 | 1,648,511,337 | 0 | 0 | 454.7 | 0 | 0 | 0 | 0 |
| 115 | 2017 | 7 | 1,665,094,988 | 0 | 0 | 0 | 546.7 | 0 | 0 | 0 |
| 116 | 2017 | 8 | 1,894,178,973 | 0 | 0 | 0 | 0 | 411.31 | 0 | 0 |
| 117 | 2017 | 9 | 1,520,723,583 | 0 | 0 | 0 | 0 | 0 | 427.21 | 0 |
| 118 | 2017 | 10 | 1,664,734,445 | 0 | 0 | 0 | 0 | 0 | 0 | 381.03 |
| 119 | 2017 | 11 | 1,288,940,897 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120 | 2017 | 12 | 1,250,512,567 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

Exhibit AM-3 Model Data for SVL IDR Class

SVL IDR Customer Class

| Line No. | Year | Month | S | ales | CDD_Jun | CDD_Jul | CDD_Aug | CDD_Sep | CDD_Oct |
|----------|---------------|-------|---|---------------|---------|---------|---------|---------|---------|
| 1 | 200 | 8 | 1 | 987,037,923 | 0 | 0 | 0 | 0 | 0 |
| 2 | 200 | 8 3 | 2 | 1,022,756,996 | 0 | 0 | 0 | 0 | 0 |
| 3 | 3 200 | 8 | 3 | 992,558,250 | 0 | 0 | 0 | 0 | 0 |
| 4 | 200 | 8 4 | 4 | 1,019,060,794 | 0 | 0 | 0 | 0 | 0 |
| 5 | 5 200 | 8 ! | 5 | 1,066,103,855 | 0 | 0 | 0 | 0 | 0 |
| 6 | 5 200 | 8 | 6 | 1,175,777,111 | 568.53 | 0 | 0 | 0 | 0 |
| 7 | 200 | 8 | 7 | 1,206,076,560 | 0 | 591.43 | 0 | 0 | 0 |
| 8 | 3 200 | 8 8 | 8 | 1,247,298,320 | 0 | 0 | 546.38 | 0 | 0 |
| <u>c</u> | 200 | 8 | 9 | 1,220,163,501 | 0 | 0 | 0 | 358.51 | 0 |
| 10 |) 200 | 8 10 | 0 | 933,253,576 | 0 | 0 | 0 | 0 | 133.56 |
| 11 | 200 | 8 1 | 1 | 1,197,274,022 | 0 | 0 | 0 | 0 | 0 |
| 12 | 2 200 | 8 12 | 2 | 984,940,248 | 0 | 0 | 0 | 0 | 0 |
| 13 | 3 200 | 9 | 1 | 1,025,599,187 | 0 | 0 | 0 | 0 | · 0 |
| 14 | 1 200 | 9 | 2 | 973,653,783 | 0 | 0 | 0 | 0 | 0 |
| 15 | 5 200 | 9 : | 3 | 972,037,554 | 0 | 0 | 0 | 0 | 0 |
| 16 | 5 200 | 9 . | 4 | 986,766,729 | 0 | 0 | 0 | 0 | 0 |
| 17 | 7 200 | 9 | 5 | 1,059,567,902 | 0 | 0 | 0 | 0 | 0 |
| 18 | 3 200 | 9 | 6 | 1,134,489,048 | 633.21 | 0 | 0 | 0 | 0 |
| 19 | 9 200 | 9 | 7 | 1,194,635,806 | 0 | 657.95 | 0 | 0 | 0 |
| 20 |) 200 | 9 | 8 | 1,251,771,711 | 0 | 0 | 566.12 | 0 | 0 |
| 22 | L 200 | 9 | 9 | 1,208,001,928 | 0 | 0 | 0 | 373.96 | 0 |
| 22 | 2 200 | 9 1 | 0 | 1,184,575,852 | 0 | 0 | 0 | 0 | 153.85 |
| 23 | 3 200 | 91 | 1 | 1,062,728,757 | 0 | 0 | 0 | 0 | 0 |
| 24 | 4 200 | 9 1 | 2 | 1,009,647,759 | 0 | 0 | 0 | 0 | 0 |
| 25 | 5 20 1 | 0 | 1 | 1,013,401,368 | 0 | 0 | 0 | 0 | 0 |
| 20 | 5 201 | 0 | 2 | 957,058,186 | 0 | 0 | 0 | 0 | 0 |
| 27 | 7 201 | .0 | 3 | 958,554,667 | 0 | 0 | 0 | 0 | 0 |
| 28 | 3 201 | .0 | 4 | 1,057,075,962 | 0 | 0 | 0 | 0 | 0 |
| 29 | 201 | .0 | 5 | 1,039,275,281 | 0 | 0 | 0 | 0 | 0 |
| 30 | 203 | .0 | 6 | 1,164,051,176 | 566.82 | 0 | 0 | 0 | 0 |
| 33 | 1 20: | .0 | 7 | 1,242,387,352 | 0 | 602.6 | 0 | 0 | 0 |
| 32 | 2 203 | .0 | 8 | 1,215,624,985 | 0 | 0 | 601.41 | 0 | 0 |
| 3 | 3 203 | .0 | 9 | 1,297,844,273 | C | 0 | 0 | 384.34 | · 0 |
| 34 | 4 20: | .0 1 | 0 | 1,208,918,740 | C | 0 | 0 | 0 | 203.08 |
| 3 | 5 203 | .0 1 | 1 | 1,071,601,466 | C | 0 | 0 | 0 | 0 |
| 3 | 5 20 2 | .0 1 | 2 | 1,039,326,152 | C | 0 | 0 | 0 | 0 |
| 3 | 7 203 | 1 | 1 | 1,024,233,209 | C | C C | 0 | 0 | 0 |
| 3 | B 20: | 1 | 2 | 990,349,278 | C | 0 | 0 0 | 0 | 0 |
| 3 | 9 203 | 1 | 3 | 987,912,894 | C | C C | 0 | 0 | 0 |
| 4 | 0 20 | 1 | 4 | 1,101,104,783 | C |) C |) C | i 0 |) 0 |
| 4 | 1 20 | 1 | 5 | 1,122,054,676 | C |) C |) C | l 0 |) 0 |
| 4 | 2 203 | 1 | 6 | 1,204,051,499 | 628.16 | i C | 0 0 | I 0 |) 0 |
| 4 | 3 20 | 1 | 7 | 1,309,453,795 | C | 693.07 | ' C | 0 |) 0 |
| 4 | 4 20 | 1 | 8 | 1,225,605,083 | (|) C | 662.13 | , C |) 0 |

Exhibit AM-3 Model Data for SVL IDR Class

| 45 | 2011 | 9 | 1,346,623,545 | 0 | 0 | 0 | 454.43 | 0 |
|----|------|----|---------------|--------|--------|--------|--------|------------|
| 46 | 2011 | 10 | 1,264,167,662 | 0 | 0 | 0 | 0 | 200.76 |
| 47 | 2011 | 11 | 1,103,712,813 | 0 | 0 | 0 | 0 | 0 |
| 48 | 2011 | 12 | 1,074,339,757 | 0 | 0 | 0 | 0 | 0 |
| 49 | 2012 | 1 | 1,042,715,113 | 0 | 0 | 0 | 0 | 0 |
| 50 | 2012 | 2 | 1,021,859,606 | 0 | 0 | 0 | 0 | 0 |
| 51 | 2012 | 3 | 1,034,444,583 | 0 | 0 | 0 | 0 | 0 |
| 52 | 2012 | 4 | 1,131,402,936 | 0 | 0 | 0 | 0 | 0 |
| 53 | 2012 | 5 | 1,112,877,861 | 0 | 0 | 0 | 0 | 0 |
| 54 | 2012 | 6 | 1,248,157,844 | 556.88 | 0 | 0 | 0 | 0 |
| 55 | 2012 | 7 | 1,251,093,814 | 0 | 575.55 | 0 | 0 | 0 |
| 56 | 2012 | 8 | 1,237,963,836 | 0 | 0 | 574.32 | 0 | 0 |
| 57 | 2012 | 9 | 1,359,271,739 | 0 | 0 | 0 | 369.2 | 0 |
| 58 | 2012 | 10 | 1,175,228,533 | 0 | 0 | 0 | 0 | 194.54 |
| 59 | 2012 | 11 | 1,191,289,094 | 0 | 0 | 0 | 0 | 0 |
| 60 | 2012 | 12 | 1,106,140,576 | 0 | 0 | 0 | 0 | · 0 |
| 61 | 2013 | 1 | 1,036,115,159 | 0 | 0 | 0 | 0 | 0 |
| 62 | 2013 | 2 | 1,067,504,081 | 0 | 0 | 0 | 0 | 0 |
| 63 | 2013 | 3 | 1,005,801,297 | 0 | 0 | 0 | 0 | 0 |
| 64 | 2013 | 4 | 1,054,110,042 | 0 | 0 | 0 | 0 | 0 |
| 65 | 2013 | 5 | 1,154,419,447 | 0 | 0 | 0 | 0 | 0 |
| 66 | 2013 | 6 | 1,211,895,396 | 591.69 | 0 | 0 | 0 | 0 |
| 67 | 2013 | 7 | 1,264,369,680 | 0 | 599.36 | 0 | 0 | 0 |
| 68 | 2013 | 8 | 1,310,567,352 | 0 | 0 | 585.32 | 0 | 0 |
| 69 | 2013 | 9 | 1,318,875,994 | 0 | 0 | 0 | 440.04 | 0 |
| 70 | 2013 | 10 | 1,258,738,974 | 0 | 0 | 0 | 0 | 148.7 |
| 71 | 2013 | 11 | 1,160,946,566 | 0 | 0 | 0 | 0 | 0 |
| 72 | 2013 | 12 | 1,066,176,380 | 0 | 0 | 0 | 0 | 0 |
| 73 | 2014 | 1 | 1,088,618,661 | 0 | 0 | 0 | 0 | 0 |
| 74 | 2014 | 2 | 1,087,478,884 | 0 | 0 | 0 | 0 | 0 |
| 75 | 2014 | 3 | 1,029,463,084 | 0 | 0 | 0 | 0 | 0 |
| 76 | 2014 | 4 | 1,045,698,306 | 0 | 0 | 0 | 0 | 0 |
| 77 | 2014 | 5 | 1,148,791,558 | 0 | 0 | 0 | 0 | 0 |
| 78 | 2014 | 6 | 1,196,757,322 | 525.52 | 0 | 0 | 0 | 0 |
| 79 | 2014 | 7 | 1,261,841,249 | 0 | 567.43 | 0 | 0 | 0 |
| 80 | 2014 | 8 | 1,327,257,278 | 0 | 0 | 578.26 | 0 | 0 |
| 81 | 2014 | 9 | 1,334,387,619 | 0 | 0 | 0 | 409.17 | 0 |
| 82 | 2014 | 10 | 1,254,715,258 | 0 | 0 | 0 | 0 | 179.48 |
| 83 | 2014 | 11 | 1,230,685,380 | 0 | 0 | 0 | 0 | 0 |
| 84 | 2014 | 12 | 1,034,180,690 | 0 | 0 | 0 | 0 | 0 |
| 85 | 2015 | 1 | 1,415,755,586 | 0 | 0 | 0 | 0 | 0 |
| 86 | 2015 | 2 | 1,044,467,371 | 0 | 0 | 0 | 0 | 0 |
| 87 | 2015 | 3 | 1,089,089,585 | 0 | 0 | 0 | 0 | 0 |
| 88 | 2015 | 4 | 1,152,112,104 | 0 | 0 | 0 | 0 | 0 |
| 89 | 2015 | 5 | 1,124,236,653 | 0 | 0 | 0 | 0 | 0 |
| 90 | 2015 | 6 | 1,253,891,724 | 540.44 | 0 | 0 | 0 | 0 |
| 91 | 2015 | 7 | 1,339,890,781 | 0 | 654.54 | 0 | 0 | 0 |

Exhibit AM-3 Model Data for SVL IDR Class

| 92 | 2015 | 8 | 1,317,630,236 | 0 | 0 | 548.24 | 0 | 0 |
|-----|------|----|---------------|--------|--------|--------|--------|--------|
| 93 | 2015 | 9 | 1,325,950,914 | 0 | 0 | 0 | 393.21 | 0 |
| 94 | 2015 | 10 | 1,245,165,579 | 0 | 0 | 0 | 0 | 214.86 |
| 95 | 2015 | 11 | 1,056,607,942 | 0 | 0 | 0 | 0 | 0 |
| 96 | 2015 | 12 | 1,163,864,539 | 0 | 0 | 0 | 0 | 0 |
| 97 | 2016 | 1 | 1,078,712,996 | 0 | 0 | 0 | 0 | 0 |
| 98 | 2016 | 2 | 1,006,870,491 | 0 | 0 | 0 | 0 | 0 |
| 99 | 2016 | 3 | 1,043,672,141 | 0 | 0 | 0 | 0 | 0 |
| 100 | 2016 | 4 | 1,133,797,466 | 0 | 0 | 0 | 0 | 0 |
| 101 | 2016 | 5 | 1,123,748,282 | 0 | 0 | 0 | 0 | 0 |
| 102 | 2016 | 6 | 1,293,013,853 | 588.63 | 0 | 0 | 0 | 0 |
| 103 | 2016 | 7 | 1,306,814,893 | 0 | 628.98 | 0 | 0 | 0 |
| 104 | 2016 | 8 | 1,266,946,682 | 0 | 0 | 516.61 | 0 | 0 |
| 105 | 2016 | 9 | 1,369,894,682 | 0 | 0 | 0 | 458.56 | 0 |
| 106 | 2016 | 10 | 1,283,873,192 | 0 | 0 | 0 | 0 | 268.19 |
| 107 | 2016 | 11 | 1,183,618,364 | 0 | 0 | 0 | 0 | 0 |
| 108 | 2016 | 12 | 1,077,466,365 | 0 | 0 | 0 | 0 | 0 |
| 109 | 2017 | 1 | 1,122,405,053 | 0 | 0 | 0 | 0 | 0 |
| 110 | 2017 | 2 | 1,053,652,906 | 0 | 0 | 0 | 0 | 0 |
| 111 | 2017 | 3 | 1,060,581,783 | 0 | 0 | 0 | 0 | 0 |
| 112 | 2017 | 4 | 1,174,646,308 | 0 | 0 | 0 | 0 | 0 |
| 113 | 2017 | 5 | 1,147,027,190 | 0 | 0 | 0 | 0 | 0 |
| 114 | 2017 | 6 | 1,304,146,089 | 593.25 | 0 | 0 | 0 | 0 |
| 115 | 2017 | 7 | 1,302,788,739 | 0 | 639 | 0 | 0 | 0 |
| 116 | 2017 | 8 | 1,115,257,063 | 0 | 0 | 534.88 | 0 | 0 |
| 117 | 2017 | 9 | 1,461,683,802 | 0 | 0 | 0 | 472.32 | 0 |
| 118 | 2017 | 10 | 1,246,292,771 | 0 | 0 | 0 | 0 | 234.53 |
| 119 | 2017 | 11 | 1,130,577,382 | 0 | 0 | 0 | 0 | 0 |
| 120 | 2017 | 12 | 1,053,223,155 | 0 | 0 | 0 | 0 | 0 |

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Exhibit AM-3 Model Data for PVS AMS Class

PVS AMS Customer Class

| Line No. | Year | Month | Sales | HDD_Jan | CDD_Jun | CDD_Jul | CDD_Aug | CDD_Sep | CDD_Oct |
|----------|------|-------|--------------|---------|----------|---------|----------|---------|---------|
| 1 | 2008 | 1 | 24,175,758 | 374.14 | 0 | 0 | 0 | 0 | 0 |
| 2 | 2008 | 2 | 22,753,013 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3 | 2008 | 3 | 24,617,801 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4 | 2008 | 4 | 18,837,712 | 0 | 0 | 0 | 0 | 0 | 0 |
| 5 | 2008 | 5 | 19,091,112 | 0 | 0 | 0 | 0 | 0 | 0 |
| 6 | 2008 | 6 | 24,168,515 | 0 | 568.06 | 0 | 0 | 0 | 0 |
| 7 | 2008 | 7 | 26,356,775 | 0 | 0 | 583.28 | 0 | 0 | 0 |
| 8 | 2008 | 8 | 25,766,868 | 0 | 0 | 0 | 549.85 | 0 | 0 |
| 9 | 2008 | 9 | 24,525,160 | 0 | 0 | 0 | 0 | 399.42 | 0 |
| 10 | 2008 | 10 | 10,195,012 | 0 | 0 | 0 | 0 | 0 | 183.1 |
| 11 | 2008 | 11 | 17,172,870 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12 | 2008 | 12 | 19,372,026 | 0 | 0 | 0 | 0 | 0 | 0 |
| 13 | 2009 | 1 | 19,425,105 | 322.69 | 0 | 0 | 0 | · 0 | 0 |
| 14 | 2009 | 2 | 17,144,066 | 0 | 0 | 0 | 0 | 0 | 0 |
| 15 | 2009 | 3 | 14,195,407 | 0 | 0 | 0 | 0 | 0 | 0 |
| 16 | 2009 | 4 | 15,871,186 | 0 | 0 | 0 | 0 | 0 | 0 |
| 17 | 2009 | 5 | 15,716,711 | 0 | 0 | 0 | 0 | 0 | 0 |
| 18 | 2009 | 6 | 18,514,079 | 0 | 605.45 | 0 | 0 | 0 | 0 |
| 19 | 2009 | 7 | 24,464,263 | 0 | 0 | 652.64 | 0 | 0 | 0 |
| 20 | 2009 | 8 | 21,613,942 | 0 | 0 | 0 | 587.83 | 0 | 0 |
| 21 | 2009 | 9 | 21,457,947 | 0 | 0 | 0 | 0 | 408.15 | 0 |
| 22 | 2009 | 10 | 19,165,194 | 0 | 0 | 0 | 0 | 0 | 218.16 |
| 23 | 2009 | 11 | 14,677,247 | 0 | 0 | 0 | 0 | 0 | 0 |
| 24 | 2009 | 12 | 20,884,461 | 0 | 0 0 | 0 | 0 | 0 | 0 |
| 25 | 2010 | 1 | 19,724,381 | 526.62 | 0 | 0 | 0 | 0 | 0 |
| 26 | 2010 | 2 | 16,925,106 | 0 | 0 0 | 0 | 0 | 0 | 0 |
| 27 | 2010 | 3 | 16,043,153 | 0 | 0 0 | 0 | 0 | 0 | 0 |
| 28 | 2010 | 4 | 14,695,809 | 0 | 0 0 | 0 0 | 0 | 0 | 0 |
| 29 | 2010 | 5 | 18,111,006 | 0 | 0 0 | 0 | 0 | C C | 0 |
| 30 | 2010 | 6 | 18,379,549 | 0 | 561.08 | 0 | 0 | C | 0 |
| 31 | 2010 | 7 | 20,401,266 | 0 | 0 | 586.27 | 0 | 0 | 0 |
| 32 | 2010 | 8 | 20,378,061 | 0 |) 0 | 0 | 617.78 | |) 0 |
| 33 | 2010 | 9 | 21,637,777 | C |) () | 0 0 |) 0 | 432.47 | 0 |
| 34 | 2010 | 10 | 19,710,999 | 0 |) () | 0 | 0 | C | 223.45 |
| 35 | 2010 | 11 | 17,697,353 | 0 |) () | | 0 | | 0 |
| 36 | 2010 | 12 | 16,266,372 | 0 |) (| | 0 | |) 0 |
| 37 | 2011 | . 1 | 15,648,247 | 504.55 | 5 C |) (|) () |) (|) 0 |
| 38 | 2011 | . 2 | 15,610,620 | C |) C |) C |) () |) (|) 0 |
| 39 | 2011 | . 3 | 16,382,393 | C |) C |) C |) () |) (|) 0 |
| 40 | 2011 | . 4 | 15,002,346 | C |) C |) C |) 0 |) (|) 0 |
| 41 | 2011 | . 5 | 5 18,161,498 | C |) C |) C |) (|) (|) 0 |
| 42 | 2011 | . 6 | 5 19,098,392 | C |) 620.75 | 6 C |) (|) (|) 0 |
| 43 | 2011 | . 7 | 22,272,824 | C |) C | 660.88 | S 0 |) (|) 0 |
| 44 | 2011 | . 8 | 3 22,133,345 | C |) (|) C |) 683.63 | 6 (|) 0 |

Exhibit AM-3 Model Data for PVS AMS Class

| 45 | 2011 | 9 | 23,522,958 | 0 | 0 | 0 | 0 | 491.65 | 0 |
|----------------|------|----|------------|--------|--------|--------|--------|--------|--------|
| 46 | 2011 | 10 | 20,555,858 | 0 | 0 | 0 | 0 | 0 | 232.45 |
| 47 | 2011 | 11 | 17,136,460 | 0 | 0 | 0 | 0 | 0 | 0 |
| 48 | 2011 | 12 | 17,488,456 | 0 | 0 | 0 | 0 | 0 | 0 |
| 49 | 2012 | 1 | 19,103,211 | 252.38 | 0 | 0 | 0 | 0 | 0 |
| 50 | 2012 | 2 | 20,697,109 | 0 | 0 | 0 | 0 | 0 | 0 |
| 51 | 2012 | 3 | 20,298,326 | 0 | 0 | 0 | 0 | 0 | 0 |
| 52 | 2012 | 4 | 17,687,148 | 0 | 0 | 0 | 0 | 0 | 0 |
| 53 | 2012 | 5 | 18,563,184 | 0 | 0 | 0 | 0 | 0 | 0 |
| 54 | 2012 | 6 | 20,750,859 | 0 | 541.71 | 0 | 0 | 0 | 0 |
| 55 | 2012 | 7 | 21,244,194 | 0 | 0 | 558.25 | 0 | 0 | 0 |
| 56 | 2012 | 8 | 22,013,547 | 0 | 0 | 0 | 595.57 | 0 | 0 |
| 57 | 2012 | 9 | 22,106,837 | 0 | 0 | 0 | 0 | 408.73 | 0 |
| 58 | 2012 | 10 | 19,840,754 | 0 | 0 | 0 | 0 | 0 | 227.67 |
| 5 9 | 2012 | 11 | 16,715,027 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60 | 2012 | 12 | 15,811,250 | 0 | 0 | 0 | 0 | 0 | · 0 |
| 61 | 2013 | 1 | 17,040,437 | 314.57 | 0 | 0 | 0 | 0 | 0 |
| 62 | 2013 | 2 | 16,384,204 | 0 | 0 | 0 | 0 | 0 | 0 |
| 63 | 2013 | 3 | 14,730,815 | 0 | 0 | 0 | 0 | 0 | 0 |
| 64 | 2013 | 4 | 15,307,975 | 0 | 0 | 0 | 0 | 0 | 0 |
| 65 | 2013 | 5 | 15,570,813 | 0 | 0 | 0 | 0 | 0 | 0 |
| 66 | 2013 | 6 | 19,396,103 | 0 | 580.8 | 0 | 0 | 0 | 0 |
| 67 | 2013 | 7 | 22,053,595 | 0 | 0 | 595.58 | 0 | 0 | 0 |
| 68 | 2013 | 8 | 22,902,562 | 0 | 0 | 0 | 583.87 | 0 | 0 |
| 69 | 2013 | 9 | 23,600,400 | 0 | 0 | 0 | 0 | 489.4 | 0 |
| 70 | 2013 | 10 | 24,891,620 | 0 | 0 | 0 | 0 | 0 | 200.86 |
| 71 | 2013 | 11 | 20,043,267 | 0 | 0 | 0 | 0 | 0 | 0 |
| 72 | 2013 | 12 | 17,116,341 | 0 | 0 | 0 | 0 | 0 | 0 |
| 73 | 2014 | 1 | 21,251,085 | 487.26 | 0 | 0 | 0 | 0 | 0 |
| 74 | 2014 | 2 | 21,254,414 | 0 | 0 | 0 | 0 | 0 | 0 |
| 75 | 2014 | 3 | 26,337,247 | 0 | 0 | 0 | 0 | 0 | 0 |
| 76 | 2014 | 4 | 17,826,895 | 0 | 0 | 0 | 0 | 0 | 0 |
| 77 | 2014 | 5 | 17,278,380 | 0 | 0 | 0 | 0 | 0 | 0 |
| 78 | 2014 | 6 | 20,015,176 | 0 | 515.87 | 0 | 0 | 0 | 0 |
| 79 | 2014 | 7 | 23,345,062 | 0 | 0 | 555.93 | 0 | 0 | 0 |
| 80 | 2014 | 8 | 24,345,673 | 0 | 0 | 0 | 580.44 | 0 | 0 |
| 81 | 2014 | 9 | 24,144,670 | 0 | 0 | 0 | 0 | 437.47 | 0 |
| 82 | 2014 | 10 | 20,729,680 | 0 | 0 | 0 | 0 | 0 | 222.19 |
| 83 | 2014 | 11 | 17,363,008 | 0 | 0 | 0 | 0 | 0 | 0 |
| 84 | 2014 | 12 | 15,847,041 | 0 | 0 | 0 | 0 | 0 | 0 |
| 85 | 2015 | 1 | 25,479,894 | 457.88 | 0 | 0 | 0 | 0 | 0 |
| 86 | 2015 | 2 | 15,975,037 | 0 | 0 | 0 | 0 | 0 | 0 |
| 87 | 2015 | 3 | 16,913,049 | 0 | 0 | 0 | 0 | 0 | 0 |
| 88 | 2015 | 4 | 16,689,403 | 0 | 0 | 0 | 0 | 0 | 0 |
| 89 | 2015 | 5 | 18,278,206 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90 | 2015 | 6 | 20,509,701 | 0 | 527.93 | 0 | 0 | 0 | 0 |
| 91 | 2015 | 7 | 25,063,543 | 0 | 0 | 629.6 | 0 | 0 | 0 |

Exhibit AM-3 Model Data for PVS AMS Class

| 92 | 2015 | 8 | 23,800,382 | 0 | 0 | 0 | 563.96 | 0 | 0 |
|-----|------|----|------------|--------|--------|--------|--------|--------|------------|
| 93 | 2015 | 9 | 21,049,312 | 0 | 0 | 0 | 0 | 416.78 | 0 |
| 94 | 2015 | 10 | 19,778,593 | 0 | 0 | 0 | 0 | 0 | 258.08 |
| 95 | 2015 | 11 | 15,672,710 | 0 | 0 | 0 | 0 | 0 | 0 |
| 96 | 2015 | 12 | 17,272,259 | 0 | 0 | 0 | 0 | 0 | 0 |
| 97 | 2016 | 1 | 16,977,110 | 360.21 | 0 | 0 | 0 | 0 | 0 |
| 98 | 2016 | 2 | 15,290,429 | 0 | 0 | 0 | 0 | 0 | 0 |
| 99 | 2016 | 3 | 15,369,888 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100 | 2016 | 4 | 15,667,903 | 0 | 0 | 0 | 0 | 0 | 0 |
| 101 | 2016 | 5 | 16,534,883 | 0 | 0 | 0 | 0 | 0 | 0 |
| 102 | 2016 | 6 | 20,839,112 | 0 | 531.87 | 0 | 0 | 0 | 0 |
| 103 | 2016 | 7 | 25,222,574 | 0 | 0 | 659.81 | 0 | 0 | 0 |
| 104 | 2016 | 8 | 31,155,787 | 0 | 0 | 0 | 713.28 | 0 | 0 |
| 105 | 2016 | 9 | 27,492,235 | 0 | 0 | 0 | 0 | 498.76 | 0 |
| 106 | 2016 | 10 | 24,565,654 | 0 | 0 | 0 | 0 | 0 | 317.77 |
| 107 | 2016 | 11 | 21,394,385 | 0 | 0 | 0 | 0 | 0 | · 0 |
| 108 | 2016 | 12 | 19,795,427 | 0 | 0 | 0 | 0 | 0 | 0 |
| 109 | 2017 | 1 | 21,979,216 | 176.96 | 0 | 0 | 0 | 0 | 0 |
| 110 | 2017 | 2 | 21,083,212 | 0 | 0 | 0 | 0 | 0 | 0 |
| 111 | 2017 | 3 | 29,356,995 | 0 | 0 | 0 | 0 | 0 | 0 |
| 112 | 2017 | 4 | 33,385,300 | 0 | 0 | 0 | 0 | 0 | 0 |
| 113 | 2017 | 5 | 23,059,725 | 0 | 0 | 0 | 0 | 0 | 0 |
| 114 | 2017 | 6 | 27,867,611 | 0 | 454.7 | 0 | 0 | 0 | 0 |
| 115 | 2017 | 7 | 26,484,390 | 0 | 0 | 546.7 | 0 | 0 | 0 |
| 116 | 2017 | 8 | 30,833,590 | 0 | 0 | 0 | 411.31 | 0 | 0 |
| 117 | 2017 | 9 | 24,103,924 | 0 | 0 | 0 | 0 | 427.21 | 0 |
| 118 | 2017 | 10 | 24,216,431 | 0 | 0 | 0 | 0 | 0 | 381.03 |
| 119 | 2017 | 11 | 20,039,149 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120 | 2017 | 12 | 19,453,293 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | 24,107,131 | | | | | | |
| | | | 20,436,035 | | | | | | |
| | | | 19,306,326 | | | | | | |
| | | | 20,728,274 | | | | | | |
| | | | 22,054,650 | | | | | | |
| | | | 27,686,293 | | | | | | |
| | | | 28,488,783 | | | | | | |
| | | | 32,515,909 | | | | | | |
| | | | 26,966,410 | | | | | | |
| | | | 28,154,370 | | | | | | |

22,876,891

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20,751,719

Exhibit AM-3 Model Data for PVS IDR Class

PVS IDR Customer Class

| Line No. | Year | | Month | Sales | CDD_Jun | CDD_Jul | CDD_Aug | CDD_Sep | CDD_Oct |
|----------|------|------|-------|----------------|---------|---------|--------------------|---------|---------|
| 1 | L | 2008 | 1 | 254,422,081 | 0 |) (|) 0 | 0 | 0 |
| 2 | 2 | 2008 | 2 | 263,910,260 | C |) (|) 0 | 0 | 0 |
| 3 | 3 | 2008 | 3 | 261,281,368 | C |) (|) _0 | 0 | 0 |
| 4 | ł | 2008 | 4 | 281,026,378 | C |) (|) · [°] (| 0 | 0 |
| 5 | 5 | 2008 | 5 | 287,119,472 | C |) (|) 0 | 0 | 0 |
| e | 5 | 2008 | 6 | 312,248,362 | 568.53 | 6 (|) 0 | 0 | 0 |
| 7 | 7 | 2008 | 7 | 327,557,522 | C | 591.43 | 3 0 | 0 | 0 |
| 8 | 3 | 2008 | 8 | 323,858,162 | C |) (| 546.38 | 0 | 0 |
| 9 |) | 2008 | 9 | 343,821,882 | C |) (|) 0 | 358.51 | 0 |
| 10 |) | 2008 | 10 | 242,897,388 | C |) (|) 0 | 0 | 133.56 |
| 11 | L | 2008 | 11 | 293,647,565 | C |) (|) 0 | 0 | 0 |
| 12 | 2 | 2008 | 12 | 252,389,779 | C |) (|) 0 | 0 | 0 |
| 13 | 3 | 2009 | 1 | 263,297,393 | C |) (|) 0 | 0 | 0 |
| 14 | 1 | 2009 | 2 | 241,281,892 | C |) (|) 0 | 0 | 0 |
| 15 | 5 | 2009 | 3 | 246,028,788 | C |) (|) 0 | 0 | 0 |
| 16 | 5 | 2009 | 4 | 249,442,866 | C |) (|) 0 | 0 | 0 |
| 17 | 7 | 2009 | 5 | 258,728,902 | C |) (|) 0 | 0 | 0 |
| 18 | 3 | 2009 | 6 | 281,161,003 | 633.21 | L (|) 0 | 0 | 0 |
| 19 | Ð | 2009 | 7 | 299,997,369 | C |) 657.9 | 5 0 | 0 | 0 |
| 20 |) | 2009 | 8 | 327,675,527 | (|) (| 566.12 | 0 | 0 |
| 2: | 1 | 2009 | 9 | 304,128,164 | (|) (|) 0 | 373.96 | 0 |
| 22 | 2 | 2009 | 10 | 296,535,585 | (|) (| 0 0 | 0 | 153.85 |
| 23 | 3 | 2009 | 11 | 267,991,882 | (|) (| 0 0 | 0 | 0 |
| 24 | 1 | 2009 | 12 | 253,889,417 | (|) (| 0 0 | 0 | 0 |
| 2 | 5 | 2010 | 1 | 255,421,274 | (|) (| 0 0 | 0 | • 0 |
| 20 | 5 | 2010 | 2 | 245,968,570 | (|) (| o 0 | 0 | 0 |
| 27 | 7 | 2010 | 3 | 249,776,190 | (|) (| 0 0 | 0 | · 0 |
| 28 | 8 | 2010 | 4 | 270,290,763 | (|) (| o 0 | 0 | 0 |
| 29 | 9 | 2010 | 5 | 264,538,253 | (|) (| 0 0 | 0 | 0 |
| 30 | 0 | 2010 | 6 | 299,034,042 | 566.82 | 2 (| D C | 0 | 0 |
| 3: | 1 | 2010 | 7 | 319,944,440 | (| 602. | 6 C | 0 | 0 |
| 32 | 2 | 2010 | 8 | 320,289,053 | (|) (| 0 601.41 | . 0 | 0 |
| 3 | 3 | 2010 | 9 | 334,354,342 | . (|) (| D C | 384.34 | 0 |
| 34 | 4 | 2010 | 10 | 307,812,427 | (| 0 | o c |) 0 | 203.08 |
| 3 | 5 | 2010 | 11 | . 270,838,062 | . (|) | 0 C |) 0 |) 0 |
| 3 | 6 | 2010 | 12 | 262,469,162 | . (| 0 | 0 C |) 0 |) 0 |
| 3 | 7 | 2011 | 1 | 261,381,141 | . (| 0 | 0 C |) C |) 0 |
| 3 | 8 | 2011 | 2 | 2 260,588,961 | . (| 0 | 0 0 |) (|) 0 |
| 3 | 9 | 2011 | 3 | 3 252,708,165 | i (| 0 | 0 C |) (|) 0 |
| 4 | 0 | 2011 | 2 | \$ 281,628,958 | | 0 | 0 0 |) (|) 0 |
| 4 | 1 | 2011 | 5 | 5 285,968,518 | | 0 | 0 0 |) (|) 0 |
| 4 | 2 | 2011 | e | 5 303,862,526 | 628.1 | 5 | 0 C |) (|) 0 |
| 4 | 3 | 2011 | 7 | 318,810,571 | . (| 0 693.0 | 7 (|) (|) 0 |
| 4 | 4 | 2011 | 8 | 3 311,562,416 | 5 (| 0 | 0 662.13 | 3 (|) O |

Exhibit AM-3 Model Data for PVS IDR Class

| 45 | 2011 | 9 | 334,530,461 | 0 | 0 | 0 | 454.43 | 0 |
|------------|------|----|-------------|--------|--------|--------|--------|--------|
| 46 | 2011 | 10 | 313,505,089 | 0 | 0 | 0 | 0 | 200.76 |
| 47 | 2011 | 11 | 280,557,929 | 0 | 0 | 0 | 0 | 0 |
| 48 | 2011 | 12 | 268,489,924 | 0 | 0 | 0 | 0 | 0 |
| 49 | 2012 | 1 | 260,609,451 | 0 | 0 | 0 | 0 | 0 |
| 50 | 2012 | 2 | 258,038,014 | 0 | 0 | 0 | 0 | 0 |
| 51 | 2012 | 3 | 258,071,394 | 0 | 0 | 0 | 0 | 0 |
| 52 | 2012 | 4 | 289,523,010 | 0 | 0 | 0 | 0 | 0 |
| 53 | 2012 | 5 | 284,118,716 | 0 | 0 | 0 | 0 | 0 |
| 54 | 2012 | 6 | 308,570,161 | 556.88 | 0 | 0 | 0 | 0 |
| 55 | 2012 | 7 | 320,465,741 | 0 | 575.55 | 0 | 0 | 0 |
| 56 | 2012 | 8 | 315,380,733 | 0 | 0 | 574.32 | 0 | 0 |
| 57 | 2012 | 9 | 334,222,556 | 0 | 0 | 0 | 369.2 | 0 |
| 58 | 2012 | 10 | 294,853,031 | 0 | 0 | 0 | 0 | 194.54 |
| 59 | 2012 | 11 | 299,561,749 | 0 | 0 | 0 | 0 | 0 |
| 6 0 | 2012 | 12 | 271,863,820 | 0 | 0 | 0 | 0 | 0 |
| 61 | 2013 | 1 | 258,472,357 | 0 | 0 | 0 | 0 | 0 |
| 62 | 2013 | 2 | 262,178,802 | 0 | 0 | 0 | 0 | 0 |
| 63 | 2013 | 3 | 253,880,368 | 0 | 0 | 0 | 0 | 0 |
| 64 | 2013 | 4 | 268,403,863 | 0 | 0 | 0 | 0 | 0 |
| 65 | 2013 | 5 | 292,356,882 | 0 | 0 | 0 | 0 | 0 |
| 66 | 2013 | 6 | 302,929,945 | 591.69 | 0 | 0 | 0 | 0 |
| 67 | 2013 | 7 | 319,232,861 | 0 | 599.36 | 0 | 0 | 0 |
| 68 | 2013 | 8 | 336,659,812 | 0 | 0 | 585.32 | 0 | 0 |
| 69 | 2013 | 9 | 336,867,001 | 0 | 0 | 0 | 440.04 | 0 |
| 70 | 2013 | 10 | 318,926,083 | 0 | 0 | 0 | 0 | 148.7 |
| 71 | 2013 | 11 | 299,804,098 | 0 | 0 | 0 | 0 | 0 |
| 72 | 2013 | 12 | 277,219,266 | 0 | 0 | 0 | 0 | 0 |
| 73 | 2014 | 1 | 276,587,662 | 0 | 0 | 0 | 0 | 0 |
| 74 | 2014 | 2 | 288,559,072 | 0 | 0 | 0 | 0 | 0 |
| 75 | 2014 | 3 | 273,744,543 | 0 | 0 | 0 | 0 | 0 |
| 76 | 2014 | 4 | 287,793,802 | 0 | 0 | 0 | 0 | 0 |
| 77 | 2014 | 5 | 306,143,858 | 0 | 0 | 0 | 0 | 0 |
| 78 | 2014 | 6 | 322,555,281 | 525.52 | 0 | 0 | 0 | 0 |
| 79 | 2014 | 7 | 339,453,175 | 0 | 567.43 | 0 | 0 | 0 |
| 80 | 2014 | 8 | 346,353,153 | 0 | 0 | 578.26 | 0 | 0 |
| 81 | 2014 | 9 | 356,913,117 | 0 | 0 | 0 | 409.17 | 0 |
| 82 | 2014 | 10 | 340,689,291 | 0 | 0 | 0 | 0 | 179.48 |
| 83 | 2014 | 11 | 331,840,910 | 0 | 0 | 0 | 0 | 0 |
| 84 | 2014 | 12 | 288,213,001 | 0 | 0 | 0 | 0 | 0 |
| 85 | 2015 | 1 | 410,085,996 | 0 | 0 | 0 | 0 | 0 |
| 86 | 2015 | 2 | 266,710,969 | 0 | 0 | 0 | 0 | 0 |
| 87 | 2015 | 3 | 294,156,520 | 0 | 0 | 0 | 0 | 0 |
| 88 | 2015 | 4 | 297,320,443 | 0 | 0 | 0 | 0 | 0 |
| 89 | 2015 | 5 | 282,284,169 | 0 | 0 | 0 | 0 | 0 |
| 90 | 2015 | 6 | 312,078,873 | 540.44 | 0 | 0 | 0 | 0 |
| 91 | 2015 | 7 | 347,548,770 | 0 | 654.54 | 0 | 0 | 0 |

Exhibit AM-3 Model Data for PVS IDR Class

|)2 | 2015 | 8 | 334,645,335 | 0 | 0 | 548.24 | 0 | 0 |
|--------------|------|----|-------------|--------|--------|--------|--------|--------|
| 93 | 2015 | 9 | 334,586,578 | 0 | 0 | 0 | 393.21 | 0 |
| 94 | 2015 | 10 | 309,266,337 | 0 | 0 | 0 | 0 | 214.86 |
| 95 | 2015 | 11 | 255,265,221 | 0 | 0 | 0 | 0 | 0 |
| 96 | 2015 | 12 | 306,415,097 | 0 | 0 | 0 | 0 | 0 |
| 97 | 2016 | 1 | 264,175,057 | 0 | 0 | 0 | 0 | 0 |
| 8 | 2016 | 2 | 263,433,636 | 0 | 0 | 0 | 0 | 0 |
| 9 | 2016 | 3 | 263,076,794 | 0 | 0 | 0 | 0 | 0 |
| 00 | 2016 | 4 | 290,881,729 | 0 | 0 | 0 | 0 | 0 |
|)1 | 2016 | 5 | 283,738,130 | 0 | 0 | 0 | 0 | 0 |
|)2 | 2016 | 6 | 326,256,150 | 588.63 | 0 | 0 | 0 | 0 |
|)3 | 2016 | 7 | 329,102,976 | 0 | 628.98 | 0 | 0 | 0 |
|)4 | 2016 | 8 | 315,452,636 | 0 | 0 | 516.61 | 0 | 0 |
|)5 | 2016 | 9 | 343,315,019 | 0 | 0 | 0 | 458.56 | 0 |
|)6 | 2016 | 10 | 318,115,766 | 0 | 0 | 0 | 0 | 268.19 |
|) 7 . | 2016 | 11 | 304,779,302 | 0 | 0 | 0 | 0 | 0 |
| 8 | 2016 | 12 | 276,364,750 | 0 | 0 | 0 | 0 | 0 |
|)9 | 2017 | 1 | 277,798,383 | 0 | 0 | 0 | 0 | 0 |
| .0 | 2017 | 2 | 273,856,839 | 0 | 0 | 0 | 0 | 0 |
| .1 | 2017 | 3 | 284,711,734 | 0 | 0 | 0 | 0 | 0 |
| 2 | 2017 | 4 | 305,620,101 | 0 | 0 | 0 | 0 | 0 |
| 3 | 2017 | 5 | 302,173,314 | 0 | 0 | 0 | 0 | 0 |
| .4 | 2017 | 6 | 343,149,871 | 593.25 | 0 | 0 | 0 | 0 |
| .5 | 2017 | 7 | 338,570,111 | 0 | 639 | 0 | 0 | 0 |
| 6 | 2017 | 8 | 275,944,995 | 0 | 0 | 534.88 | 0 | 0 |
| 7 | 2017 | 9 | 380,207,671 | 0 | 0 | 0 | 472.32 | 0 |
| 8 | 2017 | 10 | 323,746,107 | 0 | 0 | 0 | 0 | 234.53 |
| 9 | 2017 | 11 | 300,789,169 | 0 | 0 | 0 | 0 | 0 |
| 20 | 2017 | 12 | 274,332,998 | 0 | 0 | 0 | 0 | 0 |
| | | | 331,048,287 | | | | | |
| | | | 256,781,906 | | | | | |
| | | | 304,529,372 | | | | | |
| | | | 322,314,960 | | | | | |
| | | | | | | | | |

256,781,906 304,529,372 322,314,960 342,338,500 357,828,989 367,700,549 373,364,503 316,477,371 357,084,253 284,342,343 270,178,825

Exhibit AM-4 Statistical Output for Residential Class

Residential Model

| Dependent Variable: SALES | | | | |
|----------------------------|-------------|------------|---------------|----------|
| Method: Least Squares | | | | |
| Date: 05/28/19 Time: 10:15 | | | | |
| Sample: 2008M01 2017M12 | | | | |
| Included observations: 120 | | | | |
| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
| С | 1.69E+09 | 37699150 | 44.77663 | о |
| HDD_JAN | 859013.3 | 236659.4 | 3.629746 | 0.0004 |
| CDD_MAY | 366043.3 | 244590.9 | 1.496553 | 0.1373 |
| CDD_JUN | 1633783 | 169382.9 | 9.6455 | 0 |
| CDD_JUL | 2670666 | 154921.1 | 17.23888 | 0 |
| CDD_AUG | 2942372 | 157540.9 | 18.67687 | 0 |
| CDD_SEP | 3670627 | 211578.1 | 17.3488 | 0 |
| CDD_OCT | 3700626 | 368927.7 | 10.03076 | 0 |
| R-squared | 0.874833 | Mean de | ependent va | 2.29E+09 |
| Adjusted R-squared | 0.86701 | S.D. dep | endent var | 7.44E+08 |
| S.E. of regression | 2.71E+08 | Akaike ir | nfo criterion | 41.7386 |
| Sum squared resid | 8.23E+18 | Schwarz | criterion | 41.92443 |
| Log likelihood | -2496.32 | Hannan- | Quinn criter | 41.81406 |
| F-statistic | 111.8289 | Durbin-V | Vatson stat | 1.414476 |
| Prob(F-statistic) | 0 | | | |
| | | | | |

Exhibit AM-4 Statistical Output for Residential Class

Residential Model with Autoregressive Term

Dependent Variable: SALES Method: Least Squares Date: 05/28/19 Time: 10:16 Sample (adjusted): 2008M02 2017M12 Included observations: 119 after adjustments

| Variable | Coefficient Std. Error | | t-Statistic | Prob. |
|--------------------|------------------------|-----------|---------------|----------|
| С | 9.84E+08 | 1.27E+08 | 7.724136 | 0 |
| HDD_JAN | 1214256 | 222369.3 | 5.460539 | 0 |
| CDD_MAY | 769275.2 | 226705.1 | 3.393286 | 0.001 |
| CDD_JUN | 1727927 | 150122.3 | 11.51013 | 0 |
| CDD_JUL | 2295922 | 151238.6 | 15.18079 | 0 |
| CDD_AUG | 2148177 | 195939.1 | 10.96349 | 0 |
| CDD_SEP | 2470545 | 280061.1 | 8.821451 | 0 |
| CDD_OCT | 1872269 | 454993.3 | 4.114938 | 0.0001 |
| SALES(-1) | 0.357225 | 0.062284 | 5.735389 | 0 |
| | | | | |
| R-squared | 0.904161 | Mean de | ependent va | 2.30E+09 |
| Adjusted R-squared | 0.897191 | S.D. dep | endent var | 7.45E+08 |
| S.E. of regression | 2.39E+08 | Akaike ir | nfo criterion | 41.49316 |
| Sum squared resid | 6.28E+18 | Schwarz | criterion | 41.70335 |
| Log likelihood | -2459.84 | Hannan- | Quinn criter | 41.57851 |
| F-statistic | 129.7195 | Durbin-V | Vatson stat | 2.276012 |
| Prob(F-statistic) | 0 | | | |

Exhibit AM-4 Statistical Output for SVS Class

| | SVS Model | | | | |
|--|-------------|------------|--------------|----------|--|
| Dependent Variable: SALES Method: Least Squares | | | | | |
| Date: 05/28/19 Time: 10:22 | | | | | |
| Sample: 2008/001 2017/012 | | | | | |
| included observations: 120 | | | | | |
| Variable | Coefficient | Std. Error | t-Statistic | Prob. | |
| с | 75934450 | 1291830 | 58.78051 | 0 | |
| HDD_JAN | 35070.94 | 9310.686 | 3.766741 | 0.0003 | |
| CDD_JUN | 10584.94 | 6654.64 | 1.590611 | 0.1145 | |
| CDD_JUL | 16910.11 | 6086.249 | 2.778412 | 0.0064 | |
| CDD_AUG | 20825.09 | 6190.602 | 3.363984 | 0.001 | |
| CDD_SEP | 25198.23 | 8312.364 | 3.031415 | 0.003 | |
| | | | | | |
| R-squared | 0.217068 | Mean de | oendent va | 80321614 | |
| Adjusted R-squared | 0.182729 | S.D. depe | ndent var | 12051391 | |
| S.E. of regression | 10894825 | Akaike in | fo criterion | 35.29418 | |
| Sum squared resid | 1.35E+16 | Schwarz o | riterion | 35.43356 | |
| Log likelihood | -2111.65 | Hannan-O | Quinn criter | 35.35078 | |
| F-statistic | 6.321305 | Durbin-W | atson stat | 0.838166 | |
| Prob(F-statistic) | 0.000032 | | | | |

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Exhibit AM-4 Statistical Output for SVS Class

SVS Model with Autoregressive Term

Dependent Variable: SALES Method: Least Squares Date: 05/28/19 Time: 10:23 Sample (adjusted): 2008M02 2017M12 Included observations: 119 after adjustments

| Variable | Coefficient Std. Error | | t-Statistic | Prob. |
|--------------------|------------------------|-----------|-----------------|----------|
| | | | | |
| C | 32531905 | 5681313 | 5.726124 | 0 |
| HDD_JAN | 33759.63 | 7875.383 | 4.286729 | 0 |
| CDD_JUN | 15835.68 | 5443.169 | 2.909275 | 0.0044 |
| CDD_JUL | 14821.72 | 4947.402 | 2.995859 | 0.0034 |
| CDD_AUG | 14776.87 | 5084.905 | 2.906027 | 0.0044 |
| CDD_SEP | 14421.58 | 6888.413 | 2.093599 | 0.0386 |
| SALES(-1) | 0.54664 | 0.07034 | 7.771445 | 0 |
| R-squared | 0.48603 | Mean de | ependent va | 80191122 |
| Adjusted R-squared | 0.458496 | S.D. dep | , endent var | 12016912 |
| S.E. of regression | 8842881 | Akaike ir | nfo criterion | 34.88515 |
| Sum squared resid | 8.76E+15 | Schwarz | criterion | 35.04862 |
| Log likelihood | -2068.67 | Hannan- | Quinn criter | 34.95153 |
| F-statistic | 17.65192 | Durbin-\ | Vatson stat | 2.470871 |
| Prob(F-statistic) | 0 | | | |

Exhibit AM-4 Statistical Output for SLV AMS Class

| SVL | AMS | Model | |
|-----|-----|-------|--|
|-----|-----|-------|--|

Dependent Variable: SALES Method: Least Squares Date: 05/28/19 Time: 10:26 Sample: 1 120 Included observations: 120

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|--------------------|-------------|------------|---------------|----------|
| С | 1.24E+09 | 17156055 | 72.2684 | 0 |
| HDD_JAN | 329379.9 | 107698.5 | 3.058353 | 0.0028 |
| CDD_MAY | 156870.8 | 111308 | 1.40934 | 0.1615 |
| CDD_JUN | 475242.8 | 77082.46 | 6.165382 | 0 |
| CDD_JUL | 646094.9 | 70501.17 | 9.164315 | 0 |
| CDD_AUG | 737927.5 | 71693.43 | 10.29282 | 0 |
| CDD_SEP | 929507.8 | 96284.55 | 9.653759 | 0 |
| CDD_OCT | 982383.4 | 167890.9 | 5.85132 | 0 |
| R-squared | 0.676649 | Mean de | pendent va | 1.40E+09 |
| Adjusted R-squared | 0.656439 | S.D. dep | endent var | 2.11E+08 |
| S.E. of regression | 1.23E+08 | Akaike ir | nfo criterion | 40.16402 |
| Sum squared resid | 1.71E+18 | Schwarz | criterion | 40.34986 |
| Log likelihood | -2401.84 | Hannan- | Quinn criter | 40.23949 |
| F-statistic | 33.4818 | Durbin-V | Vatson stat | 1.5078 |
| Prob(F-statistic) | 0 | | | |

Exhibit AM-4 Statistical Output for SLV AMS Class

SVL AMS Model with Autoregressive Term

Dependent Variable: SALES Method: Least Squares Date: 05/28/19 Time: 10:27 Sample (adjusted): 2 120 Included observations: 119 after adjustments

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|--------------------|-------------|------------|---------------|----------|
| C | 9.36E+08 | 1.06E+08 | 8.79314 | 0 |
| HDD_JAN | 389971.8 | 108948.7 | 3.579408 | 0.0005 |
| CDD_MAY | 219090.3 | 109955 | 1.992545 | 0.0488 |
| CDD_JUN | 481393.9 | 74679.58 | 6.446124 | 0 |
| CDD_JUL | 572071.7 | 72872.75 | 7.850283 | 0 |
| CDD_AUG | 615919.6 | 81183.79 | 7.586732 | 0 |
| CDD_SEP | 734908.2 | 114902.5 | 6.395928 | 0 |
| CDD_OCT | 687445.4 | 191790.3 | 3.584359 | 0.0005 |
| SALES(-1) | 0.231113 | 0.079948 | 2.890782 | 0.0046 |
| R-squared | 0.700815 | Mean de | ependent va | 1.40E+09 |
| Adjusted R-squared | 0.679056 | S.D. dep | endent var | 2.11E+08 |
| S.E. of regression | 1.19E+08 | Akaike ii | nfo criterion | 40.10802 |
| Sum squared resid | ► 1.57E+18 | Schwarz | criterion | 40.3182 |
| Log likelihood | -2377.43 | Hannan- | Quinn crite | 40.19337 |
| F-statistic | 32.20824 | Durbin-\ | Natson stat | 2.112584 |
| Prob(F-statistic) | 0 | | | |

Exhibit AM-4 Statistical Output for SLV IDR Class

SVL IDR Model

Dependent Variable: SALES Method: Least Squares Date: 05/28/19 Time: 10:30 Sample: 2008M01 2017M12 Included observations: 120

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|--------------------|-------------|------------|---------------|----------------|
| с | 1.07E+09 | 8438087 | 127.1649 | 0 |
| CDD_JUN | 249571.3 | 41276.77 | 6.046289 | 0 |
| CDD_JUL | 314508.5 | 38494.4 | 8.170238 | 0 |
| CDD_AUG | 311276.2 | 41819.97 | 7.443243 | 0 |
| CDD_SEP | 617068.7 | 57933.16 | 10.65139 | 0 [°] |
| CDD_OCT | 717803.1 | 121270.9 | 5.919005 | 0 |
| | | | | |
| R-squared | 0.651302 | Mean de | ependent va | 1.15E+09 |
| Adjusted R-squared | 0.636008 | S.D. dep | endent var | 1.18E+08 |
| S.E. of regression | 70899866 | Akaike ir | nfo criterion | 39.04014 |
| Sum squared resid | 5.73E+17 | Schwarz | criterion | 39.17952 |
| Log likelihood | -2336.41 | Hannan- | Quinn criter | 39.09674 |
| F-statistic | 42.58603 | Durbin-V | Vatson stat | 1.708514 |
| Prob(F-statistic) | 0 | | | |

Exhibit AM-4 Statistical Output for SLV IDR Class

SVL IDR Model with Autoregressive Term

Dependent Variable: SALES Method: Least Squares Date: 05/28/19 Time: 10:31 Sample (adjusted): 2008M02 2017M12 Included observations: 119 after adjustments

| Coefficient | Std. Error | t-Statistic | Prob. |
|-------------|---|---|--|
| 8.47E+08 | 87394667 | 9.688166 | 0 |
| 240045.9 | 40296.86 | 5.956938 | 0 |
| 268936.1 | 41025.13 | 6.5554 | 0 |
| 243926.9 | 47748.49 | 5.108578 | 0 |
| 532971.8 | 64380.37 | 8.278483 | 0 |
| 456151.4 | 153260.5 | 2.976315 | 0.0036 |
| 0.209002 | 0.079904 | 2.615666 | 0.0101 |
| 0.67038 | Mean de | ependent va | 1.15E+09 |
| 0.652722 | S.D. dep | endent var | 1.17E+08 |
| 68984646 | Akaike ir | nfo criterion | 38.99369 |
| 5.33E+17 | Schwarz | criterion | 39.15717 |
| -2313.12 | Hannan- | Quinn criter | 39.06007 |
| 37.96416 | Durbin-\ | Vatson stat | 2.242988 |
| 0 | | | |
| | Coefficient 8.47E+08 240045.9 268936.1 243926.9 532971.8 456151.4 0.209002 0.67038 0.652722 68984646 5.33E+17 -2313.12 37.96416 0 | Coefficient Std. Error 8.47E+08 87394667 240045.9 40296.86 268936.1 41025.13 243926.9 47748.49 532971.8 64380.37 456151.4 153260.5 0.209002 0.079904 0.67038 Mean de 0.652722 S.D. dep 68984646 Akaike ir 5.33E+17 Schwarz -2313.12 Hannan- 37.96416 Durbin-V 0 | Coefficient Std. Error t-Statistic 8.47E+08 87394667 9.688166 240045.9 40296.86 5.956938 268936.1 41025.13 6.5554 243926.9 47748.49 5.108578 532971.8 64380.37 8.278483 456151.4 153260.5 2.976315 0.209002 0.079904 2.615666 0.67038 Mean dependent va 0.652722 S.D. dependent var 68984646 Akaike info criterion 5.33E+17 Schwarz criterion -2313.12 Hannan-Quinn criter 0 Urbin-Watson stat |

Exhibit AM-4 Statistical Output for PVS AMS Class

PVS AMS Model

Dependent Variable: SALES Method: Least Squares Date: 05/28/19 Time: 10:33 Sample (adjusted): 2008M01 2017M12 Included observations: 120 after adjustments

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| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|--------------------|----------------------|------------|---------------|----------|
| C | 18284897 | 427769.2 | 42.74477 | 0 |
| HDD_JAN | 4355.53 9 | 2895.069 | 1.504468 | 0.1353 |
| CDD_JUN | 4518.756 | 2070.41 | 2.182542 | 0.0311 |
| CDD_JUL | 8940.058 | 1893.599 | 4.721199 | 0 |
| CDD_AUG | 10178.17 | 1925.879 | 5.284949 | · 0 |
| CDD_SEP | 11630.53 | 2586.168 | 4.497204 | 0 |
| CDD_OCT | 10045.75 | 4511.691 | 2.226604 | 0.028 |
| R-squared | 0.331792 | Mean de | ependent va | 20211706 |
| Adjusted R-squared | 0.296312 | S.D. dep | endent var | 4003112 |
| S.E. of regression | 3358055 | Akaike ii | nfo criterion | 32.94818 |
| Sum squared resid | 1.27E+15 | Schwarz | criterion | 33.11079 |
| Log likelihood | -1969.89 | Hannan | Quinn criter | 33.01422 |
| F-statistic | 9.351495 | Durbin-\ | Natson stat | 0.839992 |
| Prob(F-statistic) | 0 | | | |

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Exhibit AM-4 Statistical Output for PVS AMS Class

PVS AMS Model with Autoregressive Term

Dependent Variable: SALES Method: Least Squares Date: 05/28/19 Time: 10:34 Sample (adjusted): 2 120 Included observations: 119 after adjustments

Variable

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Coefficient Std. Error t-Statistic Prob.

| С | 7948301 | 1513783 | 5.25062 | 0 |
|--------------------|----------|------------|--------------|----------|
| HDD_JAN | 5072.333 | 2524.534 | 2.009216 | 0.0469 |
| CDD_JUN | 5657.419 | 1732.116 | 3.266189 | 0.0015 |
| CDD_JUL | 7363.807 | 1593.494 | 4.621169 | 0 |
| CDD_AUG | 6124.243 | 1705.535 | 3.590804 | 0.0005 |
| CDD_SEP | 4965.887 | 2354.99 | 2.108666 | 0.0372 |
| CDD_OCT | 808.6719 | 3983.067 | 0.203027 | 0.8395 |
| SALES(-1) | 0.541412 | 0.07711 | 7.021302 | 0 |
| | | | | |
| R-squared | 0.540729 | Mean dep | pendent va | 20178394 |
| Adjusted R-squared | 0.511766 | S.D. depe | ndent var | 4003301 |
| S.E. of regression | 2797257 | Akaike inf | fo criterion | 32.59104 |
| Sum squared resid | 8.69E+14 | Schwarz o | riterion | 32.77787 |
| Log likelihood | -1931.17 | Hannan-C | Quinn criter | 32.6669 |
| F-statistic | 18.66961 | Durbin-W | atson stat | 2.160025 |
| Prob(F-statistic) | 0 | | | |

Exhibit AM-4 Statistical Output for PVS IDR Class

PVS IDR Model

Dependent Variable: SALES Method: Least Squares Date: 05/28/19 Time: 10:38 Sample (adjusted): 2008M01 2017M12 Included observations: 120 after adjustments

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|--------------------|-------------|------------|---------------|----------|
| | | | | |
| C | 2.76E+08 | 2655992 | 104.0349 | 0 |
| CDD_JUN | 59418.97 | 12992.37 | 4.573373 | 0 |
| CDD_JUL | 79617.02 | 12116.59 | 6.570911 | 0 |
| CDD_AUG | 77783.17 | 13163.35 | 5.90907 | 0 |
| CDD_SEP | 156370.5 | 18235.18 | 8.575211 | 0 |
| CDD_OCT | 163319 | 38171.52 | 4.278556 | 0 |
| | | | | |
| R-squared | 0.539466 | Mean de | pendent va | 2.95E+08 |
| Adjusted R-squared | 0.519267 | S.D. dep | endent var | 32186687 |
| S.E. of regression | 22316607 | Akaike ir | ofo criterion | 36.72827 |
| Sum squared resid | 5.68E+16 | Schwarz | criterion | 36.86764 |
| Log likelihood | -2197.7 | Hannan- | Quinn criter | 36.78487 |
| F-statistic | 26.70775 | Durbin-V | Vatson stat | 1.503079 |
| Prob(F-statistic) | 0 | | | |

Exhibit AM-4 Statistical Output for PVS IDR Class

PVS IDR Model with Autoregressive Term

Dependent Variable: SALES Method: Least Squares Date: 05/28/19 Time: 10:38 Sample (adjusted): 2008M02 2017M12 Included observations: 119 after adjustments

Variable

Coefficient Std. Error t-Statistic Prob.

| C | 2.03E+08 | 23350129 | 8.70051 | 0 |
|--------------------|----------|-----------|--------------|-------------------|
| CDD_JUN | 56944.48 | 12530.12 | 4.544609 | 0 |
| CDD_JUL | 66110.06 | 12373.12 | 5.343037 | 0 |
| CDD_AUG | 56387.37 | 14287.93 | 3.946503 | 0.0001 |
| CDD_SEP | 130447 | 19280.37 | 6.765793 | 0 |
| CDD_OCT | 81365.72 | 44684.53 | 1.820893 | 0.0713 |
| SALES(-1) | 0.262291 | 0.08285 | 3.16585 | 0.002 |
| | | | | |
| R-squared | 0.575192 | Mean de | pendent va | 2.95E+08 |
| Adjusted R-squared | 0.552435 | S.D. depe | ndent var | 32104406 |
| S.E. of regression | 21477949 | Akaike in | fo criterion | 36.65 9 97 |
| Sum squared resid | 5.17E+16 | Schwarz o | riterion | 36.82345 |
| Log likelihood | -2174.27 | Hannan-O | Quinn criter | 36.72636 |
| F-statistic | 25.27479 | Durbin-W | atson stat | 2.219809 |
| Prob(F-statistic) | 0 | | | |

| BES | | | | | | | | | | | | |
|--|--------------------------------|--------------------------------|----------------------------------|-----------------------------------|----------------------------------|---------------------------------|---------------------------------|----------------------------------|----------------------------------|----------------------------------|--------------------------------|---------------------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
| Heating Degree days 10 year normal | 348.24 | 221.28 | 82.44 | 14.19 | 0.71 | 0.00 | 0.00 | 0.00 | 1.64 | 44.39 | 203.28 | 344.18 |
| Heating Degree Days Actual | 375.42 | 112.11 | 46.34 | 28.75 | 0.00 | 0.00 | 0.00 | 0.00 | 1.56 | 51.26 | 245.74 | 291.88 |
| Variance from normal | 27.18 | -109.17 | -36.10 | 14.56 | -0.71 | 0.00 | 0.00 | 0.00 | -0.08 | 6.87 | 42.46 | -52.30 |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | Jan | Feb | Mər | Apr | Мау | Jun | lul | Aug | Sep | Oct | Nov | Dec |
| Cooling Degree days 10 year normal | Jan 22.49 | Feb 43.75 | Mər 103.40 | Apr 236.49 | May 412.47 | Jun 579.31 | Jul 620.09 | Aug 571.37 | Sep 411.37 | Oct 193.15 | Nov 59.80 | Dec 31.84 |
| Cooling Degree days 10 year normal Cooling Degree Days Actual | Jan 22.49 20.83 | Feb 43.75 84.85 | Mər 103.40 130.45 | Apr 236.49 202.93 | May 412.47 474.62 | Jun 579.31 582.65 | Jul 620.09 628.72 | Aug 571.37 593.68 | Sep 411.37 465.77 | Oct 193.15 205.81 | Nov 59.80 53.89 | Dec 31.84 10.73 |
| Cooling Degree days 10 year normal Cooling Degree Days Actual Variance from normal | Jan 22.49 20.83 -1.66 | Feb 43.75 84.85 41.10 | Mər 103.40 130.45 27.05 | Apr 236.49 202.93 -33.57 | May 412.47 474.62 62.15 | Jun 579.31 582.65 3.33 | Jul 620.09 628.72 8.63 | Aug 571.37 593.68 22.31 | Sep 411.37 465.77 54.39 | Oct 193.15 206.81 13.66 | Nov 59.80 53.89 -5.91 | Dec 31.84 10.73 -21.11 |
| Cooling Degree days 10 year normal Cooling Degree Days Actual Variance from normal | Jan 22.49 20.83 -1.66 | Feb 43.75 84.85 41.10 | Mar 103.40 130.45 27.05 | Apr 236.49 202.93 -33.57 | May 412.47 474.62 62.15 | Jun 579.31 582.65 3.33 | Jul 620.09 628.72 8.63 | Aug 571.37 593.68 22.31 | Sep 411.37 465.77 54.39 | Oct 193.15 206.81 13.66 | Nov 59.80 53.89 -5.91 | Dec 31.84 10.73 -21.11 |

| | CIS | | | | | | | | | | | | | |
|------------------------------------|--------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|--|--|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | | |
| Heating Degree days 10 year normal | 377.72 | 242.02 | 99.93 | 19.20 | 1.27 | 0.00 | 0.00 | 0.00 | 0.61 | 22.77 | 144.88 | 479.69 | | |
| Heating Degree Days Actual | 448.84 | 133.69 | 49.37 | 29.94 | 0.18 | 0.00 | 0.00 | 0.00 | 1.04 | 43.25 | 243.18 | 315.17 | | |
| Variance from normal | 71.12 | -108.33 | -50.55 | 10.74 | -1.09 | 0.00 | 0.00 | 0.00 | 0.44 | 20.48 | 98.30 | -164.52 | | |
| | | | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | | |
| Cooling Degree days 10 year normal | 23.88 | 38.50 | 93.10 | 201.35 | 380.56 | 550.82 | 602.90 | 588.75 | 441.00 | 246.48 | 83.24 | 52.84 | | |
| Cooling Degree Days Actual | 16.40 | 92.38 | 136.09 | 192.95 | 457.40 | 580.47 | 626.00 | 599.86 | 477.58 | 225.97 | 58.37 | 16.08 | | |
| Variance from normal | -7.48 | 53.89 | 42.99 | -8.40 | 76.83 | 29.65 | 23.11 | 11.11 | 36.57 | -20.51 | -24.87 | -36.76 | | |

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| | Monthly Weather Adjustments by Customer Class | | | | | | | | | | | | | | |
|-------------------|---|-----|-----|-----|------------|------------|------------|------------|-------------|-------------|-----|-----|-------------|--|--|
| | Jan | Feb | Mar | Apr | Мау | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total | | |
| Residential | 33,003,299 | (| 0 0 | 0 0 | 59,106,241 | 51,232,293 | 53,050,354 | 23,869,978 | 90,360,029 | -38,395,186 | 0 | 0 | 272,227,008 | | |
| Secondary <= 10 | 2,400,838 | (|) (| 0 0 | 0 | 469,521 | 342,476 | 164,197 | 527,468 | 0 | 0 | 0 | 3,904,500 | | |
| Secondary >10 AMS | 27,733,102 | (| 0 0 | 0 0 | 0 | 14,273,122 | 13,218,483 | 6,843,937 | 26,879,222 | -14,097,651 | 0 | 0 | 74,850,215 | | |
| Secondary >10 IDR | 0 | C | | 0 0 | 0 | 800,035 | 2,320,386 | 5,442,400 | 28,988,809 | 6,230,711 | 0 | 0 | 43,782,341 | | |
| Primary AMS | 360,722 | C | | 0 0 | 0 | 167,740 | 170,151 | 68,051 | 181,627 | -16,584 | 0 | 0 | 931,707 | | |
| Primary IDR | 0 | (| | 0 0 | 0 | 189,787 | 570,399 | 1,258,093 | 7,095,128 | 1,111,399 | 0 | 0 | 10,224,806 | | |
| Total | 63,497,962 | Ċ | 0 0 | 0 0 | 59,106,241 | 67,132,499 | 69,672,248 | 37,646,654 | 154,032,284 | -45,167,310 | 0 | 0 | 405,920,577 | | |

| Residential (CIS) | | | | | | | | | | | | | |
|--------------------------|----------|---------|--------|-------|----------|------------|----------|----------|------------|-----------|--------|--------|-------------|
| HDD calculation | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| Variance from normal | 27.18 | -109.17 | -36.10 | 14.56 | -0.71 | 0.00 | 0.00 | 0.00 | -0.08 | 6.87 | 42.46 | -52.30 | |
| HDD weather coefficients | 1214256 | | | | | | | | | | | | |
| HDD adjustment | 33003299 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 33003299.3 |
| | | | | | | | | | | | | | |
| CDD calculation | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| Variance from normal | -7.48 | 53.89 | 42.99 | -8.40 | 76.83 | 29.65 | 23.11 | 11.11 | 36.57 | -20.51 | -24.87 | -36.76 | |
| CDD weather coefficients | | | | | 769275.2 | 1727927 | 2295922 | 2148177 | 2470545 | 1872269 | | | |
| CDD adjustment | 0 | 0 | 0 | 0 | 59106241 | 51232293.1 | 53050354 | 23869978 | 90360029.2 | -38395186 | 0 | 0 | 239223708.4 |
| | | | | | | | | | | | | | |
| Total weather adjustment | 33003299 | 0 | 0 | 0 | 59106241 | 51232293.1 | 53050354 | 23869978 | 90360029.2 | -38395186 | 0 | 0 | 272227007.7 |

| Secondary <=10 (CIS) | | | | | | | | | | | | | | |
|--------------------------|-----------|---------|--------|-------|-----|-------|------------|----------|-----------|------------|-------|----------|---------|-------------|
| HDD calculation | Jan | Feb | Mar | Apr | May | | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| Variance from normal | 71.12 | -108.33 | -50.55 | 10.74 | | -1.09 | 0.00 | 0.00 | 0.00 | 0.44 | 20.4 | 8 98.30 | -164.52 | 0.00 |
| HDD weather coefficients | 33759.63 | | | | | | | | | | | | | |
| HDD adjustment | 2400838.4 | 0 | 0 | 0 | | 0 | 0 | (| 0 0 | 0 | | 0 0 | 0 | 2400838.396 |
| | | | | | | | | | | | | | | |
| CDD calculation | Jan | Feb | Mar | Apr | May | | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| Variance from normal | -7.48 | 53.89 | 42.99 | -8.40 | | 76.83 | 29.65 | 23.11 | 11.11 | 36.57 | -20.5 | 1 -24.87 | -36.76 | 0.00 |
| CDD weather coefficients | | | | | | - | 15835.68 | 14821.72 | 14776.87 | 14421.58 | | | | |
| CDD adjustment | 0 | 0 | 0 | 0 | | 0 | 469521.108 | 342475.7 | 164196.69 | 527468.389 | | 0 0 | 0 | 1503661.887 |
| | | | | | | | | | | | | | | _ |
| Total weather adjustment | 2400838.4 | 0 | 0 | 0 | | 0 | 469521.108 | 342475.7 | 164196.69 | 527468.389 | | 0 0 | 0 | 3904500.284 |

| Secondary > 10 AMS (CIS) | | | | | | | | | | | | | |
|--------------------------|----------|---------|--------|-------|----------|------------|----------|-----------|------------|-----------|--------|---------|-------------|
| HDD calculation | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| Variance from normal | 71.12 | -108.33 | -50.55 | 10.74 | -1.09 | 0.00 | 0.00 | 0.00 | 0.44 | 20.48 | 98.30 | -164.52 | 0.00 |
| HDD weather coefficients | 389971.8 | | | | | | | | | | | | |
| HDD adjustment | 27733102 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 27733102.26 |
| | | | | | | | | | | | | | |
| CDD calculation | Jan | Feb | Mar | Apr | Мау | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| Variance from normal | -7.48 | 53.89 | 42.99 | -8.40 | 76.83 | 29.65 | 23.11 | 11.11 | 36.57 | -20.51 | -24.87 | -36.76 | 0.00 |
| CDD weather coefficients | | | | | 219090.3 | 481393.9 | 572071.7 | 615919.6 | 734908.2 | 687445.4 | | | |
| CDD adjustment | 0 | 0 | 0 | 0 | | 14273122.3 | 13218483 | 6843936.6 | 26879221.6 | -14097651 | 0 | 0 | 47117112.98 |
| | | | | | | | | | | | | | |
| Total weather adjustment | 27733102 | 0 | 0 | 0 | 0 | 14273122.3 | 13218483 | 6843936.6 | 26879221.6 | -14097651 | 0 | 0 | 74850215.24 |

| Secondary >10 IDR (BES) | | | | | | | | | | | | | | |
|--------------------------|------|----------|----------|--------|-----|-------|------------|-----------|-----------|------------|-----------|-------|--------|-------------|
| HDD calculation | Jan | Feb | Mar | Apr | May | | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| Variance from normal | 27.1 | 8 -109.1 | 7 -36.10 | 14.56 | | -0.71 | 0.00 | 0.00 | 0.00 | -0.08 | 6.87 | 42.46 | -52.30 | 0.00 |
| HDD weather coefficients | | | | | | | | | | | <u> </u> | | | |
| HDD adjustment | | 0 0 | 0 0 |) 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 00 | 0 | 0 |
| | | | | | | | | | | | | | | |
| CDD calculation | Jan | Feb | Mar | Apr | May | | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| Variance from normal | -1.6 | 6 41.10 | 27.05 | -33.57 | | 62.15 | 3.33 | 8.63 | 22.31 | 54.39 | 13.66 | -5.91 | -21.11 | 0.00 |
| CDD weather coefficients | | | | | | | 240045.9 | 268936.1 | 243926.9 | 532971.8 | 456151.4 | | | |
| CDD adjustment | | 0 0 | | 0 0 | | 0 | 800035.323 | 2320385.8 | 5442399.8 | 28988809.2 | 6230710.8 | 0 | 0 | 43782340.92 |
| | | | | | | | | | | | | | | |
| Total weather adjustment | | 0 0 | | 0 0 | | 0 | 800035.323 | 2320385.8 | 5442399.8 | 28988809.2 | 6230710.8 | 0 | 0 | 43782340.92 |

| Primary AMS (CIS) | | | | | | | | | | | | | | |
|--------------------------|----------|---------|--------|-------|-----|-------|------------|----------|-----------|------------|-----------|--------|---------|-------------|
| HDD calculation | Jan | Feb | Mar | Apr | May | | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| Variance from normal | 71.12 | -108.33 | -50.55 | 10.74 | | -1.09 | 0.00 | 0.00 | 0.00 | 0.44 | 20.48 | 98.30 | -164.52 | 0.00 |
| HDD weather coefficients | 5072.33 | | | | | | _ | | | | | | | |
| HDD adjustment | 360722.1 | 0 | 0 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 360722.0998 |
| | | | | | | | | | | | | | | |
| CDD calculation | Jan | Feb | Mar | Apr | May | | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| Variance from normal | -7.48 | 53.89 | 42.99 | -8.40 | | 76.83 | 29.65 | 23.11 | . 11.11 | 36.57 | -20.51 | -24.87 | -36.76 | 0.00 |
| CDD weather coefficients | | | _ | | | | 5657.42 | 7363.81 | 6124.24 | 4965.89 | 808.67 | | | |
| CDD adjustment | 0 | 0 | 0 | 0 | | 0 | 167740.072 | 170150.7 | 68050.944 | 181627.117 | -16583.64 | 0 | 0 | 570985.1888 |
| | | | | | | | | | | | | | | |
| Total weather adjustment | 360722.1 | 0 | 0 | 0 | | 0 | 167740.072 | 170150.7 | 68050.944 | 181627.117 | -16583.64 | 0 | 0 | 931707.2886 |

| Primary IDR (BES) | | | | | | | | | | | | | | | |
|--------------------------|-----|-----|---------|--------|--------|-----|-------|------------|-----------|-----------|------------|-----------|-------|--------|-------------|
| HDD calculation | Jan | | Feb | Mar | Apr | May | | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| Variance from normal | 27 | .18 | -109.17 | -36.10 | 14.56 | | -0.71 | 0.00 | 0.00 | 0.00 | · -0.08 | 6.87 | 42.46 | -52.30 | 0.00 |
| HDD weather coefficients | | | | | | | | | | | | | | | |
| HDD adjustment | | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | | | | | | | | • | | |
| CDD calculation | Jan | I | Feb | Mar | Apr | May | | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| Variance from normal | -1 | .66 | 41.10 | 27.05 | -33.57 | | 62.15 | 3.33 | 8.63 | 22.31 | 54.39 | 7 13.66 | -5.91 | -21.11 | 0.00 |
| CDD weather coefficients | | | | | | | | 56944.48 | 66110.06 | 56387.37 | 130447 | 81,365.72 | | | |
| CDD adjustment | | 0 | 0 | 0 | 0 | | 0 | 189787.018 | 570398.86 | 1258092.5 | 7095128.11 | 1111399.1 | 0 | 0 | 10224805.64 |
| | | | | | | | | | | | | | | | |
| Total weather adjustment | | 0 | 0 | 0 | 0 | | 0 | 189787.018 | 570398.86 | 1258092.5 | 7095128.11 | 1111399.1 | 0 | 0 | 10224805.64 |