

Control Number: 46150



Item Number: 112

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#### SOAH DOCKET NO. 473-17-0685.WS PUC DOCKET NO. 46150

| APPLICATION OF PK-RE          | § |
|-------------------------------|---|
| DEVELOPMENT COMPANY, INC.     | Š |
| d/b/a OAK SHORES WATER SYSTEM | § |
| AND UNDINE DEVELOPMENT LLC    | § |
| FOR SALE, TRANSFER, OR MERGER | § |
| OF FACILITIES AND CERTIFICATE | § |
| RIGHTS IN TRAVIS COUNTY       | Ş |

### BEFORE THE STATE OFFICE

OF

**ADMINISTRATIVE HEARINGS** 

## PK-RE DEVELOPMENT COMPANY'S RESPONSE TO COMMISSION STAFF'S FIRST REQUEST FOR INFORMATION

PK-RE Development Company d/b/a Oak Shores Water System ("PK-RE") files this Response to the First Request for Information ("RFI") filed by Public Utility Commission ("Commission") Staff. The discovery request was received by PK-RE on January 18, 2017, and parties reached an agreement to extend the due date to February 9, 2017. Therefore, these responses are timely filed. Pursuant to 16 Tex. Admin. Code § 22.144(c)(2)(F), these responses may be treated as if they were filed under oath.

Respectfully submitted,

PK-RE Development Company, Inc. dba Oak Shores Water System 500 N. Capital Hwy., Bldg. 1, Suite 125 Austin, Texas 78746 (512) 402-1900

RUSSELL EPPRIGHT, President Hill County Galleria, Bldg. B 13301 Galleria Circle, Suite B175

Bee Cave, Texas 78738

(512) 347-1530

3799/00/

### CERTIFICATE OF SERVICE

I hereby certify that on February 9, 2017, true and correct copy of the foregoing document has been served on all parties of record in accordance with 16 Tex. Admin. Code § 22.74.

GEORGIA N. CRUMP

3799/00/1

### PK-RE Development Company's Response to Commission Staff's First RFI

Staff 1-1. Please provide copies of audited financial statements (balance sheets, cash flow, and income statements) for PK-RE Development Company, Inc., for years ended December 31, 2014, 2015, and 2016, (hard copy and electronic file, if available). If the audited 2016 financial statements are unavailable, then please provide copies of the internally prepared unaudited financial statements.

#### Response

See Attachment 1-1.

Financial Statements for 2016 are in the process of being developed, and are not currently available. PK-RE will supplement this response when the documents become available.

Prepared by: Russell Eppright Sponsored by: Russell Eppright

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PK-RE Response to Staff RFI 1-1
Attachment 1-1
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PK-RE Development Company, Inc.
dba Greenshores Utilities Services
Financial Statements
December 31, 2014
(Unaudited-See Accountant's Compilation Report)

PK-RE 000720

Kenneth C. Gorence, P.C. Certified Public Accountant P.O. Box 28279 Austin, Texas 78755 (512) 342-8081

#### INDEPENDENT ACCOUNTANT'S COMPILATION REPORT

To the Shareholders PK-RE Development Company, Inc., dba Greenshores Utility Services P.O. Box 163265 Austin, TX 78716

I have compiled the accompanying statement of assets, liabilities, and equity – income tax basis of PK-RE Development Company, Inc. (a corporation) as of December 31, 2014 and the related statement of revenues and expenses – income tax basis for the five and twelve months then ended. I have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or provide any assurance about whether the financial statements are in accordance with the income tax basis of accounting.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the income tax basis of accounting and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

My responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared in accordance with the income tax basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's assets, liabilities, equity, revenues, and expenses. Accordingly, these financial statements are not designed for those who are not informed about such matters.

Kenheth C. Gorence, P.C.

August 4, 2015 Austin, Texas

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PK-RE Response to Staff RFI 1-1
Attachment 1-1
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12:29 PM 08/04/15 Accrual Basis

# PK-RE Development Company Balance Sheet As of December 31, 2014

| ·   |                               |
|---|-------------------------------|
|   | Dec 31, 14                    |
| ASSETS  | *                             |
| Current Assets  |                               |
| Checking/Savings<br>Cash in Bank-Omni Bank            | 48,527.23                     |
| Total Checking/Savings                                | 48,527.23                     |
| Accounts Receivable Accounts Receivable               | 53,508.13                     |
| Total Accounts Receivable                             | 53,508.13                     |
| Other Current Assets                                  | L                             |
| CD-Omni Bank#8986                                     | 160,299.36                    |
| A/R-PK-RE,Ltd.  | 4,507.04<br>61.26             |
| Accr.Int.RecOmni Bank CD                              |                               |
| Total Other Current Assets                            | 164,867.66                    |
| Total Current Assets                                  | 266,903.02                    |
| Fixed Assets  | 407 004 00                    |
| Clarifler Building<br>Clarifler Equipment             | 127,984.00<br>143,982.00      |
| Fencing/Landscaping                                   | 53,924.00                     |
| Grinder Pumps & Installation                          | 199,737.16                    |
| Intake Equipment                                      | 539,209.07                    |
| WTP Building  | 335,958.80                    |
| Water Treatment Unit                                  | 1,390,926.00<br>-1,784,928.40 |
| Accumulated Depreciation                              |                               |
| Total Fixed Assets                                    | 1,006,792.63                  |
| Other Assets Loan Costs-SBA Loan                      | 16,270.00                     |
| Accum.Amort-Loan Cost-SBA Loan                        | -4,070.00                     |
| Loan Costs-Omni Bank (1st Lien)                       | 64,204.83                     |
| Accum.Amort-Loan cost-Omni Bk#1                       | -33,033.00                    |
| Loan Costs-Omni Bank (2nd Lien)                       | 8,217.30                      |
| Accum.Amort-Loan Cost-Omni Bk#2                       | -8,217,30                     |
| Total Other Assets                                    | 43,371.83                     |
| TOTAL ASSETS  | 1,317,067.48                  |
| LIABILITIES & EQUITY                                  |                               |
| Liabilities   |                               |
| Current Liabilities                                   |                               |
| Accounts Payable                                      | 0544070                       |
| Accounts Payable                                      | 95,112.72                     |
| Total Accounts Payable                                | 95,112.72                     |
| Other Current Lizbilities A/P-Customer Deposits       | 15,800,00                     |
| A/P-Customer Overpayments                             | 1,484.91                      |
| A/P-Keystone Construction                             | 30,000.00                     |
| A/P-PK-RE, Ltd  | 801,486.47                    |
| N/P-Russell Eppright                                  | 500,600.97                    |
| N/P-Rusty Parker                                      | 262,550.97                    |
| Accr.int.Pay-Russell Eppright                         | 152,903.21                    |
| Accr.Int.Pay-Rusty Parker                             | 121,384.89                    |
| Accr.int.Pay-Omni Bank<br>Accr.int.Pay-SBA Loan (CSC) | 1,860.35<br>2,759.63          |
| S/T Portion-N/P-SBA Loan (CSC)                        | 35,398.46                     |
| S/T Portion-N/P-Omni Bk-1stLien                       | 26,253.98                     |
| A/P-Woods of Greeshores, Ltd.                         | 173,181.82                    |
| Total Other Current Liabilities                       | 2,125,665.64                  |
| Total Current Liabilities                             | 2,220,778.36                  |
| Long Term Liabilities                                 |                               |
|   |                               |

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## PK-RE Development Company Balance Sheet As of December 31, 2014

|                             | Dec 31, 14    |
|-----------------------------|---------------|
| N/P-SBA Loan (CSA)          | 665,030.37    |
| N/P-Omni Bank (1st Lien)    | 1,249,492.76  |
| Total Long Term Liabilities | 1,914,523.13  |
| Total Liabilities           | 4,135,301.49  |
| Equity                      |               |
| Common Stock                | 1,000.00      |
| Retained Earnings           | -2,682,143.14 |
| Nat Income                  | -137,090.87   |
| Total Equity                | -2,818,234.01 |
| OTAL LIABILITIES & EQUITY   | 1,317,067.48  |
|                             |               |

Attachment 1-1

12:29 PM 08/04/15 Accrual Basis

## PK-RE Development Company Profit & Loss YTD Comparison August through December 2014

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|  | Aug - Dec 14                  | Jan - Dec 14           |
|--|-------------------------------|------------------------|
| Ordinary Income/Expense  |                               |                        |
| Income   |                               |                        |
| Revenue<br>Miscellaneous   | 0,00                          | 0.00                   |
| Wastewater Revenue   | 162,014.43                    | 344,380.20             |
| Water Revenue  | 161,685.16                    | 343,790.60             |
| Total Revenue  | 323,699.59                    | 688,170.80             |
| Total Income   | 323,699.59                    | 688,170.80             |
| Gross Profit   | 323,699.59                    | 688,170.80             |
| Expense  |                               |                        |
| Amort.Exp-SBA Loan Costs   | 2,665.00                      | 6,397.00               |
| Bank Service Charge  | 85.45                         | 462.04                 |
| CDC Fees   | 3,512.50                      | 8,430.00               |
| CSA Fees   | 351,25                        | 843.00                 |
| Depreciation Expense   | 34,588.00                     | 87,479.00<br>98.200.74 |
| Interest Expense - Omni Bank                                     | 42,724.82                     | 98,290.71<br>42,730.12 |
| interest Exp-Russell Eppright                                    | 18,885.69<br>9,905.01         | 23,629.59              |
| Interest Exp-Rusty Parker<br>Interest Expense-SBA Loan           | 13,185.94                     | 32,220,23              |
| Lease Exp-UII.Sys-(PK-RE,WOG)                                    | 50,000.00                     | 120,000.00             |
| Miscellaneous Expense  | 00.00                         | 0.00                   |
| Professional Fees  |                               |                        |
| CPA<br>Professional Fces - Other                                 | 1,292.50<br>700.00            | 5,187.50<br>700.00     |
| Total Professional Fees  | 1,992,50                      | 5,887.50               |
| Reconciliation Discrepancies                                     | 0.00                          | 0.00                   |
| Taxes  |                               |                        |
| Property   | 0.00                          | 0.00                   |
| Total Taxes  | 0.00                          | 0.00                   |
| Utility Expense  |                               |                        |
| Contract Operations - AWR  | 5,708.24                      | 20,124.72              |
| Additional Contract Operations                                   | 3,517.80                      | 12,152.40              |
| Administrative Fees  | 2,722.50                      | 8,167.50               |
| Chemicals  | 3,473.76                      | 7,897.40               |
| Insurance  | 4,890.59                      | 9,509.05               |
| Laboratoy W & WW   | 4,414.03                      | 13,072.70              |
| Office Expense - Copies etc.                                     | 2,685.64                      | 4,995.91               |
| Raw Water Purchase   | 11,075.25                     | 26,059.79              |
| Repairs/Maint - General - AWR                                    | 2,070.00                      | 6,382.50<br>29,726.77  |
| Repairs/Maint - Grinder Pumps                                    | <b>-2,373.62</b><br>17,720.43 | 50,917.25              |
| Repairs/Maint - Wastewater<br>Repairs/Maint - Water              | 29,916.01                     | 128,099.38             |
| Sludge Hauling   | 61.605.0D                     | 117,735.00             |
| TCEQ Fees Expense  | 846.35                        | 9,116.84               |
| Telephone  | 3,635.50                      | 6,017.84               |
| Texas Disposal   | 433.03                        | 1,194.37               |
| Texas Gas Company  | 213.35                        | 466.79                 |
| Utilities - City of Austin                                       | 8,731.03                      | 26,953.42              |
| Utility Billing-AWR Services                                     | 2,892.00                      | 8,605,62               |
| Total Utility Expense  | 165,076.89                    | 485,195.23             |
| Total Expense  | 342,972.85                    | 891,564.42             |
| Net Ordinary Income  | -19,273.26                    | -203,393.62            |
| Other Income/Expense   |                               |                        |
| Other Income   | ee 435 00                     | 66,125.00              |
| Other Income   | 66,125.00<br>162,21           | 360.62                 |
| Interest inc-Omni Bank CD#8986<br>Interest inc-Omni Bank CD#8915 | 0.00                          | 127.12                 |
|  |                               |                        |

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PK-RE Response to Staff RFI 1-1

Attachment 1-1

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## PK-RE Development Company Profit & Loss YTD Comparison August through December 2014

|                                     | Aug - Dec 14 | Jan - Dec 14 |
|-------------------------------------|--------------|--------------|
| Total Other Income                  | 66,287.21    | 66,612.74    |
| Other Expense Nondeductible Expense | 0.00 .       | 309.99       |
| Total Other Expense                 | 0,00         | 309.99       |
| Net Other Income                    | 66,287,21    | 66,302.75    |
| Net Income                          | 47,013.95    | -137,090.87  |

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PK-RE Development Company, Inc. dba Greenshores Utilities Services Financial Statements December 31, 2015 (Unaudited-See Accountant's Compilation Report) Kenneth C. Gorence, P.C. Certified Public Accountant P.O. Box 28279 Austin, Texas 78755 (512) 342-8081

To the Shareholders PK-RE Development Company, Inc., dba Greenshores Utility Services 13301 Galleria Circle Ste B175 Bee Cave, TX 78738-6434

Management is responsible for the accompanying financial statements of PK-RE Development Company, Inc., dba Greenshores Utility Services, (a corporation), which comprise the statement of assets, liabilities, and equity – tax basis as of December 31, 2015, and the related statement of revenues and expenses— tax basis for the twelve months then ended, and for determining that the tax basis of accounting is an acceptable financial reporting framework. I have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. I did not audit or review the financial statements nor was I required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, I do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The financial statements are prepared in accordance with the tax basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared in accordance with the tax basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's assets, liabilities, equity, revenues, and expenses. Accordingly, the financial statements are not designed for those who are not informed about such matters.

Kenneth C. Gorence, P.C.

June 1, 2016 Austin, Texas

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### 12:43 PM 06/01/16 Accrual Basis

### **PK-RE Development Company** Balance Sheet As of December 31, 2015

|   | Dec 31, 15               |
|---|--------------------------|
| ASSETS  |                          |
| Current Assets  |                          |
| Checking/Savings  |                          |
| Cash in Bank-Compass Lockbox                            | 5,650.74                 |
| Cash in Bank-Bank of Ozarks                             | 33,834.28                |
| •   |                          |
| Total Checking/Savings                                  | 59,485.02                |
| Accounts Receivable                                     |                          |
| Accounts Receivable                                     | 55,427.19                |
|   | 00,721.10                |
| Total Accounts Receivable                               | 55,427.19                |
| Other Current Assets                                    | *                        |
| CD-Omni Bank #8986                                      | 160 676 90               |
| A/R-PK-RE.Ltd.  | 160,676.28<br>4,507.04   |
| Accr.int.RecOmni Bank CD                                | 67.13                    |
| /   |                          |
| Total Other Current Assets                              | 165,250.45               |
| Total 0   |                          |
| Total Current Assets                                    | 280,162.66               |
| Fixed Assets  |                          |
| Clarifier Building                                      | 127,984.00               |
| Clarifler Equipment                                     | 143,982.00               |
| Fencing/Landscaping                                     | 53,924.00                |
| Grinder Pumps & Installation                            | 226,935.01               |
| Intake Equipment  | 539,209.07               |
| WTP Bullding  | 335,958.80               |
| Water Treatment Unit                                    | 1,390,926.00             |
| Accumulated Depreciation                                | -1,858,097.40            |
| Total Fixed Assets                                      | 960,821.48               |
| · Other Assets  |                          |
| Loan Costs-SBA Loan                                     | 16,270.00                |
| Accum.Amort-Loan Cost-SBA Loan                          | -4,884.00                |
| Loan Costs-Omni Bank (1st Lien)                         | 64,204.83                |
| Accum.Amort-Loan cost-Omni Bk#1                         | -38,616.00               |
| Loan Costs-Omni Bank (2nd Lien)                         | 8,217.30                 |
| Accum.Amort-Loan Cost-Omni Bk#2                         | -8,217.30                |
| Total Other Assets                                      | 36,974.83                |
| TOTAL ASSETS  | 1,277,958.97             |
| LIABILITIES & EQUITY                                    |                          |
| Liabilities & Equit F                                   |                          |
| Current Liabilities                                     |                          |
| Accounts Payable  |                          |
| Accounts Payable  | 109,705.72               |
| Total Accounts Payable                                  | 109.705.72               |
| ,   | 103,700.12               |
| Other Current Lizbilities                               |                          |
| A/P-Customer Daposits                                   | 18,100.00                |
| A/P-PK-RE, Ltd  | 894,606.47               |
| N/P-Russell Eppright                                    | 600,600.97               |
| N/P-Rusty Parker  | 292,550.97               |
| Accr.int.Pay-Russell Eppright Accr.int.Pay-Rusty Parker | 200,324.41<br>145,884.89 |
| Accr.int.ray-Rusty Parker Accr.int.Pay-Omni Bank        | 1,796.88                 |
| Accr.int.Pay-SBA Loan (CSC)                             | <sup>1</sup> 2,428.05    |
| S/T Portion-N/P-SBA Loan (CSC)                          | 35,388.58                |
| S/T Portion-N/P-Omni Bk-1stLien                         | 30,000.00                |
| <ul> <li>A/P-Woods of Greeshores, Ltd.</li> </ul>       | 200,081.82               |
| Total Other Current Liabilities                         | 2,421,743.04             |
| Total Current Liabilities                               | 2,531,448.76             |
|   |                          |

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Attachment 1-1

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### , PK-RE Development Company Balance Sheet As of December 31, 2015

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|   | Dec 31, 15                               |
|---|--|
| Long Term Liabilities<br>N/P-SBA Loan (CSA)<br>N/P-Omni Bank (1st Lien) | 629,527.08<br>1,219,256,02               |
| Total Long Term Liabilities   |  |
| Total Liabilities   | 4,380,231.86                             |
| Equity Common Stock Retained Earnings Net Income                        | 1,000.00<br>-2,819,234.01<br>-284,038.88 |
| Total Equity  | -3,102,272.89                            |
| TOTAL LIABILITIES & EQUITY  | 1,277,958.97                             |

Attachment 1-1

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### **PK-RE Development Company**

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Statement of Revenues and Expenses - Income Tax Basis

January through December 2015

Accrual Basis

|                                   | Jan - Dec 15           |  |
|-----------------------------------|------------------------|--|
| Ordinary income/Expense           |                        |  |
| Income                            |                        |  |
| Revenue                           |                        |  |
| Miscellaneous                     | 0.00                   |  |
| Wastewater Revenue                | 362,515.66             |  |
| Water Revenue .                   | 362,440.48             |  |
| Total Revenue                     | 724,956.14             |  |
| Total Income                      | 724,956.14             |  |
| Gross Profit                      | 724,956.14             |  |
| Expense                           |                        |  |
| Amort.Exp-OmnlBank(1st Lien)      | 5,583.00               |  |
| Amort.Exp-SBA Loan Costs          | 814.00                 |  |
| Bank Service Charge               | 205.59                 |  |
| CDC Fees                          | 7,088.44               |  |
| CSA Fees                          | 708.79                 |  |
| Depreciation Expense              | 73,169.00              |  |
| Interest Expense - Omni Bank      | 96,025.59              |  |
| Interest Exp-Russell Eppright     | 47,421.20              |  |
| Interest Exp-Rusty Parker         | 24,500.00              |  |
| Interest Expense-SBA Loan         | 30,054.66              |  |
| Lease Exp-Uil.Sys-(PK-RE,WOG)     | 120,000.00             |  |
| Miscellaneous Expense             | -2.92                  |  |
| Professional Fees                 | • •                    |  |
| CPA                               | 3,995.00               |  |
| Legal Fees                        | 875.00                 |  |
| Professional Fees - Other         | 750.00                 |  |
| Total Professional Fees           | 5,420.00               |  |
| Taxes                             | ` 0.000 4B             |  |
| Property                          | . 8,689.48             |  |
| Total Taxes                       | 8,689.48               |  |
| Utility Expense                   |                        |  |
| Contract Operations - AWR         | 40,279.20              |  |
| Additional Contract Operations    | 15,061.22              |  |
| Administrative Fees Chemicals     | 10,026.25              |  |
| Insurance                         | 8,663.27<br>0.754.71   |  |
| Laboratoy W & WW                  | 9,754.71<br>12,386.00  |  |
| Office Expense - Copies etc.      | 12,366.00<br>6.315.80  |  |
| Raw Water Purchase                | 6,315.89<br>20.067.38  |  |
| Repairs/Maint - General - AWR     | 29,967.38<br>10,217.43 |  |
| Repairs/Maint - Grinder Pumps     | 10,217.43<br>16,694.40 |  |
| Repairs/Maint - Wastewater        | 10,694.40<br>53,295.19 |  |
| Repairs/Maint - Water             | 120,924.58             |  |
| Sludge Hauling                    | 176,230.45             |  |
| TCEQ Fees Expense                 | 14,039.22              |  |
| Telephone                         | 10,350.97              |  |
| Texas Disposal                    | 819.35                 |  |
| Texas Gas Company                 | 246.73                 |  |
| Utilities - City of Austin        | 69,590.19              |  |
| Utility Billing-AWR Services      | 14,858.59              |  |
| Total Utility Expense             | 619,701.02             |  |
| Total Expense                     | 1,039,377.81           |  |
| Net Ordinary Income               | -314,421.67            |  |
| Other Income/Expense Other Income | *                      |  |
| Other leasure                     | 20 000 00              |  |

30,000.00

Other Income

PUC Docket No. 46150 RK-RE Response to Staff RFI 1-1

12:44 PM

06/01/16 Accrual Basis PK-RE Development Company

Attachment 1-1 -

Statement of Revenues and Expenses - Income Tax Basis

January through December 2015

| <u>~</u>                       | Jan - Dec 15 |
|--------------------------------|--------------|
| Interest Inc-Omni Bank CD#8986 | ,            |
| Total Other Income             | 30,382.79    |
| Net Other Income               | 30,382.79    |
| Net income                     | -284,038.88  |

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### PK-RE Development Company's Response to Commission Staff's First RFI

Staff 1-2. Please provide the accounting journal entries in the seller's (PK-RE's) books to record the sale transaction. The accounting journal entries should show the acquisition adjustment amount and associated account number and name.

#### Response

Any proceeds received in the sale transaction will go to pay the approximately \$2.22 million loans from OmniBank, N.A. The current balance on that note is approximately \$1.85 million. See Response to Greenshores RFP to PK-RE No. 1-16.

Any additional proceeds will first pay accounts payable, which is approximately \$100,000. If there are any additional remaining proceeds, it will go toward paying off additional debt owed to Russell Eppright.

Prepared by: Russell Eppright Sponsored by: Russell Eppright