AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Alloc Change Rec Tx Admin

SW ADMIN OFFICE ALL COLUMN			
SW ADMIN OFFICE ALLOCATION CHANGE			Office K&M
	TEST YEAR 12/31/2010	Allocation of	19.08% Minus
	(a)	Test Year All	oc of 20.17% (c)
SALARIES & WAGES	` ,	(-)	(0)
WT-A & G Labor-Employ-Rg	\$696,375	-1.09%	(\$7,565)
WT-Cust Accts Labor-Employ-Rg	\$1,573	-1.09%	(\$17)
WT-Source Oper LBR-Employ-Rg	\$3,794	-1.09%	(\$41)
WT-A & G Labor-Employ-OT	\$6,500	-1.09%	(\$71)
WT-Cust Accts Labor-Employ-OT	\$157	-1 09%	(\$2)
WT-A & G Labor-Bonuses	\$28,856	-1 09%	(\$313)
WT-A & G Labor-Dividend Equiv	\$12,685	-1 09%	(\$138)
WT-A & G Labor-Stock Option Co	\$82,501	-1.09%	(\$896)
WT-A & G Restricted Stock Amor	\$14,010	-1.09%	(\$152)
OFFICE EXPENSES			
SW-ACO Lockbox Fees	\$135	-1.09%	(0.4)
SW-Misc-A&G-MAIL OVERNIGHT	\$241	-1.09%	(\$1)
SW-Misc-A&G-Office Supplies	\$114	-1.09% -1.09%	(\$3)
WT-ACO Allocation	(\$61)	11.	(\$1)
WT-ACO Lockbox Fees	(\$61)	-1 09% 1 00%	\$1
WT-Other ACO Direct costs	\$79,845	-1.09%	\$1
WT-Cont Serv-Oth-A&G	\$79,045	-1.09%	(\$867)
WT-Mat&Sup-T&D OPER-Gen	\$0 \$0	-1.09%	\$0
WT-Mat&Sup-A & G	•	-1 09%	\$0
WT-Cont Serv-Oth-Source OPER	\$0	-1 09%	\$0
WT-Cont Serv-Oth-Source MAINT	(\$58) \$1,000	-1 09%	\$1
SW-Cont Serv-Oth-A&G	\$9,006	-1 09%	(\$11)
WT-Cont Serv-Oth-Misc Computer		-1 09%	(\$98)
WT-Misc-A&G-Bank Fees	\$1,008 \$4,131	-1 09%	(\$11)
WT-Misc-A&G-COPIES	·	-1 09%	(\$45)
WT-Cont Serv-Oth-T&D OPER-Metr	\$275	-1 09%	(\$3)
WT-Misc-A&G-MAINT	\$467	-1 09%	(\$5)
WT-Misc-A&G-MAIL&POST	\$820	-1.09%	(\$9)
WT-Misc-A&G-Office Supplies	\$19,218	-1.09%	(\$209)
WT-Rent Equip-Source MAINT	\$25,341	-1.09%	(\$275)
WT-Rent Bldg/RP-A & G	\$250	-1.09%	(\$3)
WT-Rent Equip-A & G	\$78,815	-1 09%	(\$856)
WT-Trans-A & G	\$9,798	-1 09%	(\$106)
WT-Trans-T&D MAINT	\$5,112	-1 09%	(\$56)
WT-Trans-T&D OP-CAR WASH TCK	\$1,228	-1.09%	(\$13)
WT-Trans-T&D OP-DIESEL	\$184	-1 09%	(\$2)
WT-Trans-T&D OP-GAIN LEASED EQ	(\$1,779)	-1.09%	\$19
WT-Trans-T&D OP-GAIN SALE ASST	(\$64,000)	-1 09%	\$695
WT-Trans-T&D OP-GASOLINE	(\$6,280)	-1 09%	\$68
WT-Trans-T&D OP-PARTS AUTO&MCH	\$10,664	-1.09%	(\$116)
WT-Trans-T&D OP-LEASE	\$38	-1.09%	(\$0)
WT-Trans-T&D OP-LICENSES	\$12,847	-1 09%	(\$140)
	\$363	-1.09%	(\$4)
ACCOUNTING & LEGAL FEES WT-Cont Serv-Acct-A & G		[
WT-Cont Serv-Acct-A & G WT-Cont Serv-LegI-A & G	\$1,482	-1 09%	(\$16)
···· Cont Serv-Legi-A & G	\$200,952	-1.09%	(\$2,183)

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Alloc Change Rec Tx Admin

CW/ A DAWN COTTON			
SW ADMIN OFFICE ALLOCATION CHANGE	TEST YEAR 12/31/2010	TX Admin O Allocation of 1 Test Year Allo	9.08% Minus
	(a)	(b)	(c)
INSURANCE	, ,	(-/	(0)
WT-A&G Emp-DENTAL PLAN	\$17,321	-1 09%	(\$188)
WT-A&G Emp-GEIS	\$4,372	-1 09%	(\$47)
WT-A&G Empl-GROUP LIFE INS WT-A&G Empl-HEALTH PLANS	\$2,734	-1 09%	(\$30)
WT-A&G Empl-Insurance Payments	\$276,732	-1 09%	(\$3,006)
WT-A&G Emp-US HEALTHCARE	(\$117,356)	-1.09%	\$1,275
WT-A&G Empl-INTERCO BENEFITS	(\$207,953)	-1.09%	\$2,259
WT-Ins-Gen Liab-A & G	\$148	-1.09%	(\$2)
WT-Ins-Vehicle-A & G	\$0 \$6	-1.0 9 %	\$0
WT-Ins-Work Comp-A & G	\$6,275	-1.0 9 % -1.0 9 %	(\$0) (\$68)
MISCELLANEOUS			
TY Corporate Management Fees	\$1,447,950	-1.09%	(\$15.720)
WT-Region Mgmt Fees	\$0	-1.09%	(\$15,729) \$0
SW-Cont Serv-MgtFee-A&G	\$0	-1.09%	\$0 \$0
WT-Cont Serv-Mgmt F-A & G	\$0	-1.09%	\$0 \$0
WT-Corp Mgmt Fees Only	\$0	-1.09%	\$0
WT-Bad Debt Expense-Cust Accts	\$0	-1.09%	\$0
WT-Misc-A&G-Claims	\$20,018	-1 09%	(\$217)
WT-A&G Empl-CONTRIB THRIFT PL	\$30,875	-1.09%	(\$335)
SW-A&G Empl-CONTRIB THRIFT PL	(\$1,163)	-1.09%	\$13
WT-A&G Emp-Pension Paid	\$14,338	-1.09%	(\$156)
WT-A&G Emp-POSTRT BEN(FAS 106) WT-A&G Empl-INTERCO BENEFITS	\$322	-1 09%	(\$3)
SW-Misc-A&G	\$148	-1 09%	(\$2)
WT-Misc-A&G-SERVICE CLEARING	\$1,697	-1 09%	(\$18)
SW-Misc-A&G-MEALS 100% DED	\$247 \$155	-1.09%	(\$3)
SW-Misc-A&G-MEALS 50% DED	\$155 \$84	-1 09%	(\$2)
SW-Misc-A&G-SEMINARS	\$57 4	-1.09%	(\$1)
SW-Misc-A&G-TRV	\$14	-1.09% -1.09%	(\$6)
SW-Misc-A&G-TRV-HOTEL	\$599	-1.09%	(\$0)
WT-A&G Emp-EMPLY X-MAS GIFTS	\$7,526	-1.09%	(\$7) (\$82)
WT-A&G Emp-FLOWERS & FRUIT	\$590	-1.09%	(\$6)
WT-A&G Empl-EDUCATION	\$2,790	-1.09%	(\$30)
WT-A&G Empl-MISC	\$240	-1 09%	(\$3)
WT-A&G Emp-SEMINARS	\$60	-1 09%	(\$1)
WT-Misc-A&G	\$5,275	-1 09%	(\$57)
WT-Misc-A&G-Civic Org Events (Aqua Connec WT-Misc-A&G-COMM EXP	\$20,528	-1.09%	(\$223)
WT-Misc-A&G-DUES	\$197,092	-1 09%	(\$2,141)
SW-Misc-A&G-DUES	\$476	-1.09%	(\$5)
WT-Misc-A&G-ENTERTAIN	\$338	-1 09%	(\$4)
WT-Misc-A&G-FINES&PENALTIES	\$20 \$2 74	-1.09%	(\$0)
WT-Misc-A&G-LIC&PER	\$5,977	-1.09%	(\$3)
WT-Misc-A&G-MEALS 100% DED	\$2,835	-1.09% -1 09%	(\$65)
WT-Misc-A&G-MEALS 50% DED	\$10,619	-1 09%	(\$31) (\$115)
SW-Misc-A&G-DUES	\$338	-1 09%	(\$4)
SW-Misc-A&G-TRV-Mile Reim	\$111	-1 09%	(\$1)
WT-Misc-A&G-TRV	\$513	-1.09%	(\$6)
WT-Misc-A&G-TRV-Airplane	\$5,389	-1.09%	(\$59)
WT-Misc-A&G-TRV-Auto Mile Reim WT-Misc-A&G-TRV-HOTEL	\$5,576	-1.09%	(\$61)
WT-Misc-A&G-TRV-HOTEL WT-Misc-A&G-TRV-RENTAL CAR	\$13,300	-1.09%	(\$144)
WT-Misc-A&G-UNIFORMS	\$4,899 \$100	-1.09% -1.09%	(\$53) (\$1)
DEPRECIATION & AMORTIZATION			(W) J
Deprec Exp-Utility Plant	ው ስ	4.000/	
Amort-Other Utility Plant	\$0 \$0	-1.09%	\$0 \$2
Recordle To Test Year	\$3,020,546	-1 09%	\$0
		<u> </u>	(\$32,812)
	\$3,020,546		

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Adj1 - SW Water Payroll

Bonus	(3.44%	\$41,107	(\$5,816)	\$1,032	\$4,816	100.00%	\$40,106													
K&M Annual Salary with	4% Increase (e)	4.00%	\$1,194,959	(\$169,075)	\$30,000	\$1,195,884	80.41%	9/6,1984	\$390,257	\$101,056	\$2,064	\$82,059	\$65,706	\$20,600	\$194,001	\$75.730	\$961,576	\$143,506 (\$29,702) 81.74%	\$93,023	\$4,085	\$407 \$16,683
2011 Annual Salary	(p)						•	•	40.59%	10.51%	0.21%	8.53%	0.63%	3.13%	20.18%	7.88%	100.00%	'		4.39% 5.76%	0.44%
Region	(c)								\$321,062	\$83,138	\$1,698	\$67,509	\$16.947	\$24,766	\$159,604	\$62,303	\$791,084			\$9,066 \$11,887	\$903 \$37,030
Hire Date	(q)				£	. +33+ 34+35)	c			,		-Ra	-Rg	Rg	ત્રુ		İ	% (2) f) + 50) X I ina 51)			
Status Category Code	(a)	SOUTHWEST WATER/SEWER O&M 1 Total K&M Reg Payroll/Bonis	Remove Contract Ops Pavroll (3)	New Positions:	4 Operator Positions @ \$35k each	K&M Reg Gross Payroll (Lines 32 +33+ 34+35)	K&M Payroll Expense Kate (1	Allocate Reg Time to Water/Sewer:	WT-A & G Labor-Employ-Rg	WT-Source Maint RB.Employ-Rg	WT-Source Oper I BR-Employ-Rg	WT-T&D Maint LBR-Emp-Sv-GEN-Ra	WT-T&D Oper LBR-Emp-Sys-GEN-Rg	WT-WTRTRT Maint LBR-Employ-Rg	WT-WTRTRT Oper LBR-Employ-Rg	TY Sewer Regular Pay	lotal	2011 Overtime Rate Line 36 X 12% (2) Remove Contract Ops Overtime (4) 2011 OT Payroll Expense Rate (1) Total K&M OT Expense ((Lines 49 + 50) X I ine 51)	Allocate OT to Water/Sewer:	WI-A & G Labor-Employ-OF WT-Cust Accts Labor-Employ-OT	WT-Source Oper LBR-Employ-OT
Line		SOUT 1	7	က	4	ro o	7	•	ထ တ	, 6	1	12	ا کا	<u>4</u>	15	16	= :	18 20 21		53 53	25

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Adj1 - SW Water Payroll

Bonus	()	\$37,049 \$3,057	\$34,448	
K&M Annual Salary with	4% increase (e) \$9,660 \$2,663 \$1,841 \$42,237 \$10,093 \$93,023	_		
2011 Annual Salary	(d) 10.38% 2.86% 1.98% 45.40% 10.85%	92.38% 7.62% 100.00%	3.89%	23.59%
Region	(c) \$21,442 \$5,910 \$4,087 \$93,752 \$22,404 \$206,481		\$728,781	Year rate:
Hire Date	(b) N-OT N-OT OT	er (Line 33, Colum X Line 64 %)) thru 46)	Attachment 1. Test \$958,429 \$135,608 14.15% \$274,022 \$56,715
Status Category Code	(a) WT-T&D Maint LBR-Emp-Sy-GEN-OT WT-T&D Oper LBR-Emp-Sys-GEN-OT WT-WTRTRT Maint LBR-Employ-OT WT-WTRTRT Oper LBR-Employ-OT Sewer OT Pay	Allocate K&M Bonus to Water/Sewer (Line 33, Column (f)) WT-A & G Labor-Bonuses (Line 38 × Line 64 %) SW-A & G Labor-Bonuses Total (Lines 76 × 77 × 78) Calculate K&M 401k Contributions TY Water 401k Costs	TY Effective Rate Line 64/Line 65 K&M 401k Costs (Line 63 X Lines 39 thru 46) See WP-Support Adi 1	Proxy 12% rate - See explanation in Attachment 1. Test Year rate: Total SW Regular b/f ConOps \$958,429 ConOps Regular 5/16 ConOps \$135,608 Alloc Percent \$274,022 ConOps Overtime \$56,715 Alloc Percent \$20.70%
Line	26 27 28 29 30 31	33 33 4 34 34 5 35 6	36 37	(2) (3) (4)

AQUA TEX VS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Adj2 SW Admin PR

ļ	Status Category Code	Hire Date	Region	2011 Annual Salary	K&M- Annual Salary with 4% increase	Bonus	
н	(a) Rates (1) SOUTHWEST ADMIN	(9)	(c)	(p)	(e) 4.00%	(f) 3.44%	
21 W 4	Gross K&M Reg Payroll/Bonus 2011 Reg Payroll Expense Rate (1) K&M WT-A & G Labor-Employ-Rg				\$128,695 63.38%	\$4,257	
4 rv	Allocate to SW Admin WT-A & G Labor-Employ-Rg WT-Cust Accts Labor-Employ-Rg		\$50,810	61 84%	\$50,447		
9 /	WT-Source Oper LBR-Employ-Rg Total	f	\$539	0.66%	\$536		
ω σ	2011 Overtime Rate (1) 2011 OT Payroll Expense Rate (1)				2 19%		
10	Total K&M OT Expense (Lines 6 X 9 X 10)				\$1.786		
11	K&M Bonus				\$4.257		
12	Calculate K&M 401k Contributions TY SW Admin 401k Costs	No 401k Costs for SW Admin	for SW Admin				
	TEXAS ADMIN						
13	Total K&M Reg Payroll/Bonus				44 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	,	
14	2011 Payroll Expense Rate (1)				41,063,014	\$35,823	
15	K&M Payroll Expense				\$762 204		
	Allocate to Tx Admin						
16	WT-A & G Labor-Employ-Rg		\$696.375	99.24%	\$756 37F		
17	WT-Cust Accts Labor-Employ-Rg		\$1.573	0.22%	64 708		
18	WT-Source Oper LBR-Employ-Rg		\$3.794	0.54%	\$4 121		
19	Total	ı	\$701,741	100.00%	11.1.1		
19	2011 Overtime Rate (1)				4 0.49		
20	2011 OT Payroll Expense Rate (1)				100.00%		
20	K&M OT Expense (Line 29 X Line 33 X Line 34)				\$7,910		

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Adj2 SW Admin PR

Bonus	(L)	
K&M- Annual Salary with 4% increase	(e) \$7,724 \$186 \$35,823	
2011 Annual Salary	(d) 97.65% 2.35% 100.00% 4 23%	
Region	\$6,500 \$157 \$6,656 \$701,741	
Hire Date	· (q)	
Status Category Code	(a) Allocate to OT Expense Tx Admin WT-A & G Labor-Employ-OT WT-Cust Accts Labor-Employ-OT Total K&M Bonus Calculate K&M 401k Contributions TY TX Admin 401k Costs TY TX Admin Regular Payroll TY Effective Rate Line 38/Line 39 K&M 401k Costs (Line 29 X Line 40) See WP-Sumort Ad. 1	T fact codes
	21 22 23 23 24 25 25 27 27	:

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Adj3 SW Payroll Tax

Title	Total Comp Salary + OT + Bonus	Medicare wages and tips Expense 1.45% of Total Labor	Social Security 6.2% on all wages below	FUTA Expense 0.8% (7K max) Tax set at	SUTA Expense 1.46% (9K max) Tax set	
SW WATER/SEWER O&M 1 Total Pavroli Taxes			0000	IIIakimum	at maximum	
2 Remove Contract Ons Pavirol Taxes (2)		\$22,010	\$94,110	\$1,736	\$4,073	
		(\$3,435)	(\$14,686)	(\$271)	(\$636)	
3 1 Utility Tech 4 4 Operator Positions	\$34,632 \$161,616	\$502	\$2,147	\$56	\$131	
5 Total Gross K&M Payroll Taxes (Lines 32-35) 6 2011 Reg Pavroll Expense Rate (1)	-	\$21,421	\$91,592	\$1,577	\$131	
7 Total K&M Payroll Tax Expense SW		80.41%	80.41%	80.41%	80.41%	
Allocate Pavroll Taxes to Water Masteumen		\$17,224	\$73,646	\$1,268	\$2,976	
8 TY Water Payroll Exp. \$392,844	91.54%	\$15.766	\$67.443	64 464	100	
9 TY Sewer Payroll Exp. \$87,181 10 Total	8.46%	\$1,458	\$6,233	\$107	\$2,724	
SW WATER/SEIWER ADMIN PAVROLL TAXES						
л		\$1,969	\$8,418	\$112	\$263	
13 K&M Payroll Tax SW Admin		63.38% \$1,248	63.38%	63.38%	63.38%	
					7916	
28 Total Payroll Taxes		\$16.386	\$64.481	V82\$	6	
30 K&M Payroll Tax SW Admin		70 38%	70.38%	70.38%	70.38%	
(1) See WP-Support Adj 1				7664	667'1¢	
(2) Total SW Regular \$958,429 Total SW Overtime						
Total \$1,232,451						
ps Regular ps Overtime						
69						
Total IOU \$192,323						
Allocation 15.60%						

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Adj4 Purch Water

Purchase Water K&M Adjustment

K&M Expense	(f) \$524,083 \$75,237 \$2,792 \$18,315 \$198,149 \$28,455 \$133,264 \$133,264 \$980,296
Normalizing Adjust. (2)	(e) \$16,896 \$2,426 \$90 \$590 \$6,388 \$917 \$4,296 \$31,604
K&M Expense	(d) \$507,187 \$72,811 \$2,702 \$17,725 \$191,761 \$27,538 \$128,968 \$128,968
K&M Adjust (1)	(c) \$73,694 \$0 \$393 \$0 \$0 \$0 \$73,785) \$310
Test Year Cost	\$433,493 \$72,811 \$2,309 \$17,725 \$191,761 \$27,538 \$128,959 \$73,785 \$948,381
Test Year Volumes Mgals	(a) 129,479.4 687.6 3,287.9 59,003.4 4,807.5 48,626.3
Source	City of Austin (Rivercrest) LCRA (Raw Water) City of Austin (Moreland) City of Cedar Park Manville WSC Neuces WSC City of Round Rock Accruals Total

 Based on noticed and anticipated increases. 	2) Normalizing Adjustment	1 in 15 (A) Hata (A) Hata
-		

3.33%	0.00%	\$31.604
Volumetric Normalization Percent Change K&M Adjustment	Impact of Excess Volumes over 15% K&M Adjustment	Total K&M Adjustment

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Adj5-Chem Exp Adj

Chemicals K&M Adjustment

& 0		171				
K&M Expense	(e)	\$160,171				
Normalizing Adjust. (2)	(p)	\$39,473	2%			
2011 Budgeted K&M Expense	(0)	\$120,698	d acquisitions of	\$120,698 1,358,769	444,366	\$39,473
Estimated Supplier Price Increases	(p)	\$5,748 (1)	chlorine costs and	·	' '	1
Test Year Cost	(a)	\$114,951	price increases in	Column (b) Treated gal	etric Adjustment 555 Adiustment	ent
		Total Test Year Costs) Reflects 2011 estimate of price increases in chlorine costs and acquisitions of 5% Normalizing Adjustment	Line 3, Column (a) + Column (b) Total Mgals Pumped/Treated Chemical Rate Per Mgal	Normalization Volumetric Adjustment Nonrevenue Water Loss Total Volumes for Adjustment	Normalizing Adjustment
		н	(1)			

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Adj6-Purch Power

Purchase Power K&M Adjustment

	K&M Normalizing Power	Adjust. (2)	(a) (b)			.82 \$208,708 \$846,890		967 96 \$ \$0 530,296
	K&M Power	Expense	<u></u>			\$638,182		\$30,296
Estimated	Average Rate/Energy	Increase (1)	<u>@</u>			\$32,957		\$1,565
	Test Year	Lost	(e)			\$605,225		\$28,732
				WATER	Purchased Pumping Power:	WT-Purchased Power-SOURCE OPER	Misc A&G Utilities:	WT-Misc-A&G-Utilities
						-		7

Average Actual Increase in all sectors ERCOT Electric Rates from 1999 through 2009 per Energy Information Administration "Annual Electric Power Industry Report." E

(2)

Normalizing Adjustment: K&M Pumping Power Expense

			Vols X Avg Rate	\$208,708	ÛŞ	\$208,708
			Vols	444,366	0	
Line 1, Column (a) + Column (b) 5638,182	Total Mgals Pumped	Avg Purchase Power Rate Per Mgal \$0.4697		Adjust tor Norm - See WP-Adj Bills&Vols Summary	Adjust for over 15% water loss - See WP-Non Rev Water	K&M Adjustment

VQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Adj6-Parch Power2

Table 8. Retail Sales, Revenue, and Average Retail Price by Sector, 1990 Through 2009

Texas

Sector	1990	1991	1992	1993	1994	1995	1996	1007	9007				
Retail Sales (thousand more makes and was		i:	3 8				200	1661	1898	1999	2000	2001	2002
Residential	* 1		, X 9 18					2000	N COMPANY	6 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			
Commercial	02,548	84,088	81,934	87,686	89,793	92.831	99 656	101 001	l.	* C			
[27:00]	62,238	61,447	61,696	64.331	66 467	68 580	20,00	# 0 · 0 · 0	1.0,434	108,591	116,895	117,343	121,435
Othor	84,087	84,122	85,421	86,933	90.329	000,00	000,07	72,042	77,231	79,388	84.848	87,912	87.746
	8,542	10,694	10.381	11 134	14 501	90,093	808,38	100,429	102,702	99,741	101,588	98,208	102 251
ransportation	•	•	. 1		50.	1,775	12,619	13,138	14,337	14,124	14,931	14,581	9.414
All Sectors	237,415	240,352	239 431	250.084	, 0070	' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '	•	•	•	1			,
Revenue (million dollars)	•			100,004	430,100	263,279	278,450	286,704	304,705	301.844	318 263	218 044	070000
Residential	F 0.47		4		*	16					2010	1,000	320,845
Commercial	749,0	6,361	6,343	7,017	7,255	7.162	7.740	7 905	0 440	*		* * * * * * * * * * * * * * * * * * * *	
	3,843	4,041	4,152	4.467	4 678	4 556	017	0 0	0,440	8,201	9,305	10,399	9,778
HIGUSIII AI	3,391	3,489	3,587	3 757	9.00	000	4,730	4,852	5,074	5,179	5,835	6,807	6.095
i Car	534	663	658	743	786	0,030	3,842	4,071	4,047	3,964	4,491	5,174	4 761
Iransportation	•	٠		2	00/	/ 28	813	848	917	899	1.011	1,103	. A.
All Sectors	13 715	11 551	1 7 7 7		•	•	•	•	1	•	. 1		2
Average Retail Prices (cents/kwh)	2	4°C',4°	14,740	15,984	16,577	16,066	17,151	17.676	18 486	18 242	, (•
	* I	,	**************************************	4. W	% % %	* * *	10		2	10,243	20,642	23,484	21,251
	7 20	7.57	7 74	8.00	8.08	7 7 1		100		16 Pr. 18		PA.	
	6.17	6.58	6.73	P 94	70.7	- (1.1.	7.87	/ 65	7 55	2 96	8 86	8 05
Industrial	4.03	4 15	000		, ,	0.04	6.71	6.74	6 57	6 52	6 88	7 74	90 9
Other	6.25 8.25	- 6	7.0	4 32	4.27	3.98	4.03	4.05	3.94	3.97	4 42	1 10	66.
Transportation	3	0.20	0.34	6 68	6.79	6.44	6.44	6.45	6 40	8.8	71 9	7 7 7	4.66
All Sectors	, (,		,	•	•	•	,	٠		9	0.7.0	4.36	6.55
	2 / 8	909	6.16	6 3 3	6.42	6.10	A 16	7,1	L			,	
						9			<u>}</u>	9.0	6.49	7.38	6.62
Retail Revenue (2009 million dollars)	3-s- 4-	y. .s.		ko Kot Kaj	a.	i	ì.	1			7.45%	13.71%	-10.30%
Residential	8 450		* C L	3 (ir ir	e e e		1 50 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	T Sentence of the sentence of				
Commercial	997.4	7 1 1	025,0	9,213	9,327	9,023	9,570	9.613	10.162	9 724	10 707	* * * * * * * * * * * * * * * * * * *	* · · · · · · · · · · · · · · · · · · ·
Industrial	, ,	0000	2,577	5,864	6,014	5,740	5,881	5.901	6 104	6,14	70,10	1,703	10,881
	770'4	4,784	4,819	4,933	4,960	4,522	4.750	4.951	4 868	7 700	7 7 7	4111	6,788
Other	750)	7	117'6	5,863	5,303
Transportation	60/	ררפ	884	976	1,011	955	1,005	1.031	1 103	1 086	1 173	0	
All Sectors	1 6			•	,	٠	,			200.	2.1.	1,250	686
Average Retail Prince (2009 confession)	19,506	20,001	19,800	20,986	21,312	20,241	21.206	21 497	750 00	, ,	, ,	1	,
Residential	* (74 74 74				3 % 3 % 3 % 3 %	, , , , , , , , , , , , , , , , , , ,	/67,22	21,631	23,954	26,612	23,669
Commercial	10.25	10 40	10.40	10.51	10.39	9 72							
ייייי ביייי	8.78	9.04	9 04	9.12	90.6	0 0 0 0 0 0	5 6	. v.	9.20	8.95	9.24	10 04	8.97
Industrial	5.73	5 70	5.64	5.67	0. r	> (> u	0.00	8 . 6 .	7.90	7 74	7.98	8 77	7.74
Otto	8.88	8 52	8.52	20.00	0.4.0 0.4.0	5.02	4.98	4.93	4.74	4 71	5,13	5.97	5 19
Iransportation	1		1 ')	7/0	c	7.96	7.85	7.70	7 54	7.86	8 57	7 29
All Sectors	8 22	8 32	708	, ,	' t		•	1	•	ı	•		·
* = Value is less than half of the smallest unit of measure /o.a. for	o) on ise ou		770	8,39	8 25	7.69	7.62	7.50	7.30	7 17	7.53	0 7	' (
- (dach, = Data not evisibilia	ובמפחום (מ.ע		values with no decimals, the smallest unit is	nais, the sm	allest unit is	1 and Values	1 6	22 21.0040	1		30.	0.3/	7.38

^{*=} Value is less than half of the smallest unit of measure (e.g., for values with no decimals, the smallest unit is 1 and values under 0.5 are shown as *).

Scale U.S. Energy Information Administration, Form EIA-861, "Annual Electric Power Industry Report."

AQUALLEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 $\mathrm{WP}\text{-}^{+}$ 1/6-Purch Power2

Table 8. Retail Sales, Revenue, and Average

Texas

Sector	2003	2004	2005	2006	2002	0000		Percentage Share	ge Share
Retail Sales (thousand monage			,		1003	2000	6007	1999	2009
Posidontol	7 2 4 8	*	8		; ; ; ;	*			* * * * * * * * * * * * * * * * * * * *
	121,355	120,330	126,562	126,843	124.921	127 712	129 797	, oc	° (
Commercial	96,694	99,616	110,784	111.130	110 540	112 172	107.04	30.0	3/6
Industrial	104,547	100,588	96,841	104,689	108.300	105,806	06.021	25.3	343
H C	٠	1	,				000	1 0	L 97
Iransportation	06	81	71	62	67	* 0	, ,	4.7	
All Sectors	322.686	320 615	337 258	702 076	000	0 1	- /	•	*
Retail Revenue (million dollars)		2	0 1 1 1 1 2 3 8	947 774	343,829	347,059	345,296	100.0	100.0
Residential	11 11	14 101	000	1 6	·	iii) _s	* #		
Commercial		1001	13,832	16,307	15,419	16,649	16,072	45.0	47.2
Indistral	186,7	7,867	9,810	10,951	10,910	12,193	11,444	28.4	33.6
Othor	5,512	5,902	6,916	8,185	8,439	9.301	6.534	21.7	5.00
	•	٠	•	•	•)		761
ransportation	9	ဖ	9	LC.	ď	י ע	' '	4. D.	, .
At Sectors	24.211	25 482	30 564	35 440	7, 77, 0	0 0	,		*
Average Retail Prices (cents/KWh)	!	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1) .) .) .	%	04,7,8	38,150	34,056	100.0	100 0
Residential		* i		\$ **	作, "以水水	8 y 8 * * * * *			
Commercia	0 .	9.73	10.93	12.86	12.34	13.04	12.38		r .
200000000000000000000000000000000000000	7.84	7.90	8 85	9.85	9 87	10.75	9,66	•	
Other	5 2 7	5 87	7.14	7.82	7 79	8.79	6.23		1
	•	•	•	1	•	•	;		•
I an sportation	6 62	7 02	8.45	8 42	8 40	8.64	68.0	• '	
20000	7.50	7.95	9.14	10.34	10.11	10.99	9 86		•
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	13.29%	6.00%	14.97%	13.13%	-2.25%	8.70%	.10 28%	E 150/	
Retail Revenue (2009 million dollars)		*		3.	3 %		2/2=:2:	0/21.7	1
Reside Itial	12.118	12 415	14 227	16 207	š >.	K k	50° 50° 18.5° 18.5°		* * * * * *
Con mercial	8 268	0 0	1,400	100.01	•	•	•	45.0	•
Indi stnal	0,230	0 0	160'01	10,951	•	•	•	28 4	•
	2100	6,759	7,119	8,185	1	•	•	21.7	,
Other									
Transportation	' (4	ی ا	۱ (' '	,	•	•	4	•
All Sectors		0	۵	S	1	,	•	,	٠
Average Retail Prices (2009 contained)	404	27,023	31,460	35,448	•	•	,	100.0	•
Desidental		us.	9 K	*		3	` .		\$. \$. \$.
	6C 6	10.32	11.25	12.86	,	•	nd k		* * * * * * * * * * * * * * * * * * * *
	8,55	8.38	9.11	9.85	,	•		1	,
Industrial	5 75	6 22	7 35	7 82	•	,	ı i	•	1
H OE		,	,	•	•	,		•	•
Iransportation	7.21	7.45	8 69	8.42	•	•	Ī	•	•
All Sectors	8 18	8 43	9 41	10.34	ı	1		•	ı
						•			

^{* =} Value is less than half of the smallest unit c · (dash) = Dara not available Source US Energy Information Administratio

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Adj7-Trans Exp

Transportation Expense K&M Adjustment

		Test Year		Pro Forma
		Expense	Adjustment	Expense
		(a)	(b)	(c)
	<u>Southwest Water</u>			
1	WT-Trans-T&D OP-LEASE (1)	\$66,320	(\$22,306)	\$44,014
2	WT-Trans-T&D MAINT (1)	\$32,865	\$11,585	\$44,450
3	WT-Trans-T&D OP-GASOLINE (2)	\$71,869	\$61,622	\$133,491
4	WT-Trans-T&D OP-DIESEL (2)	\$23,160	\$17,720	\$40,879
	SW Admin			
5	WT-Trans-T&D OP-GASOLINE (2)	\$0	\$4,657	\$4,657
	<u>Texas Admin</u>			
6	WT-Trans-T&D OP-LEASE (1)	\$12,847	\$1,676	\$14,523
7	WT-Trans-T&D MAINT (1)	\$1,228	\$1,061	\$2,289
8	WT-Trans-T&D OP-GASOLINE (2)	\$10,664	\$4,896	\$15,560

⁽¹⁾ Based on known and measurable data as of 6/2011.

⁽²⁾ Reflects per gallon prices as of 6/2011.

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Adj8-ACO Cust Billng

TEXAS ACO CENTRALIZED BILLING AND SERVICE K&M ADJUSTMENTS Reflects Changes Beginning 1/1/2011

1	ACO Allocations		\$698,272
	<u>Allocate on Customer</u>		7000,272
2	Water	19.08%	\$133,230
3	Other ACO Direct Costs (Misc)		\$13,605
	<u>Allocate on Customer</u>		713,003
4	Water	19.08%	\$2,596
5	Workflow processing		\$85,009
	<u>Allocate on Customer</u>		<i>403,003</i>
6	Water	19.08%	\$16,220
7	Workflow billing postage		\$249,202
	<u>Allocate on Customer</u>		7243,202
8	Water	19.08%	\$47,548
9	ACO Lockbox fees (Lockbox & Zipcheck)		\$68,796
	<u>Allocate on Customer</u>		
10	Water	19.08%	\$13,126

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 VVP-Adi9 SW Benefits

K&M ADJUSTMENT BENEFITS

Γ	\neg	00	13	92	92	90	13	\$274	99	32	53	47	:32	181	585	321	119	315	524	529	563	177	239	204	:218	:232	\$227	5294
life ADD.	LTD	\$16	\$2.	\$2;	\$2.	\$2	\$2	\$2	\$2	\$5	\$5	\$2	\$2	ξ\$	\$\$	₩	\$	ॐ	₹\$	₹\$	\$	\$	φ.	₩	₩.	U }	0 ,	0 ,
	Contribution	(\$2,161)	(\$3,239)	(\$2.161)	(\$1.091)	(\$3,239)	(\$85)	(\$3,239)	(\$2,441)	(\$1,942)	(\$1,091)	(\$3,239)	(\$1,091)	(\$2,161)	(\$2,161)	(\$2,161)	(\$1,426)	(\$3,239)	(\$2,431)	(\$4,241)	(\$4,241)	(\$1,238)	(\$3,239)	(\$1,091)	(\$3,239)	\$0	(\$3,239)	(\$2,161)
	Dental	\$779	\$1.179	6775	\$446	¢1 179	277.4.5 277.5	\$1.179	\$1.179	\$1.179	\$446	\$1.179	\$446	\$779	\$779	8778	\$446	\$1.179	\$779	\$1.179	\$1,179	\$1,179	\$1,179	\$446	\$1.179	\$0	\$1,179	6278
	Medical	\$13 371	760000	\$20,024 \$13,331	175,514	50,005	420,02¢	0¢ 700 0c3	\$20,024	¢11,75	5,5,117 56,687	\$20,052	\$6,682	\$13.371	¢13,27.±	¢12,57±	1,5,51¢	\$20,002	\$11.376	\$20.024	\$20,024	\$5,52,	\$20,02	\$5,035	\$20,02	, 25, 02¢	\$20.024	\$13,371
		SE	1 101478 Administrative Assistant	2 101086 Administrative Assistant	3 100070 Administrative Assistant	4 100832 Facility Operator I	د 102303 Facility Operator ا	6 102037 Facility Operator l		g 101176 Facility Operator II	9 80117 Facility Operator li					14 100077 Facility Operator II	15 101198 Facility Operator III		17 102287 Facility Operator III	18 100001 Field Supervisor	19 100054 Field Supervisor	20 101874 Field Supervisor	21 102243 Utility Tech I	22 101429 Utility Tech II	23 102273 Utility Tech II	24 101814 Utility Tech II	25 80089 Utility Tech II	26 100514 Utility Tech II27 100084 Utility Tech III

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Adj9 SW Benefits

K&M ADJUSTMENT BENEFITS

					_						r	—		7		ı	_	1	_					. :	-
Life, ADD,	e l	\$166	\$171	\$206	\$163	\$8,286	(\$1,172)	7375	\$20, \$1,069		\$8,451	\$7,785	\$666		\$777	\$232	\$1,009		\$557	\$754	6574	¢19/	1614 1004	\$202	74T)
	Contribution	(\$2,441)	(\$2,161)	(\$1,091)	\$0	(\$66,991)	\$9,479	(1) (1)	(\$2,161)	(110'04)	(\$68,318)	(\$62,937)	(45 380)	(fooring)	(\$2.511)	\$0	(\$2,511)		(62 830)	(55,25) \$0	(\$1,476)	(02+,145)	06	(\$1,091)	(058,75)
	Dental	\$1,179	\$779	\$446	\$0	\$25,860	(\$3,659)	•	\$834 \$3 337	155,55	\$26,372	\$24,295	770 63	110,25	\$1 179	0\$	\$1.179		07.5	6//6	200	2440	0\$	\$446	\$779
	Medical	\$14,702	\$13,371	\$6,682	\$	\$392,767	(\$55,573)		\$12,670	089,066	\$400,543	\$368,998	76.7	\$31,545	511 376	0/5/116	¢11 376	21212	7	\$13,3/1	0¢	56,682	\$0	\$6,682	\$13,371
		s soang Htility Tech/Laborer	107078	30707	102130	3.1 Total K&M Reg Payroll/Bonus		New Positions:		35 4 Operator Positions	36 Total K&M	37 Water Test Year Regular Pay \$728,781 92.12%		38 Sewer Test Year Regular Pay \$62,303 7.88% 39 Total		101936		42 Total K&M Annual Cost	AQUA TEXAS ADMIN	43 101946 Wastewater Compliance Coordinator	৫৭ 456 Regional Environmental Compliance Manager	45 101505 Customer Field Services Manager - TX	101950	102122	
									m	m	3		x	un co		~ `	~	4		•	-	-	-		

$\begin{tabular}{l} AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 \\ WP-Adj9 $SW Benefits \end{tabular}$

K&M ADJUSTMENT BENEFITS

						Life, ADD,
			Medical	Dental	Contribution	LTD
49	101602	President and Chief Operating Officer	\$14,702	\$1,179	(\$3,970)	\$1,212
20	101612	Executive Assistant	\$0	\$0	\$0	\$421
21	101628	Environmental Compliance Coordinator	\$0	\$779	(\$156)	609\$
25	50172	Vice President - Operations & Engineering	\$20,024	\$1,179	(\$4,241)	\$1,090
23	xxxx	Controller	\$6,682	\$779	\$0	\$713
24	100228	Rates & Regulatory Manager	0\$	\$779	\$0	\$713
23	80093	Financial Accountant Assistant	\$6,682	\$446	(\$1,426)	\$325
26	102016	Sr. Financial Accountant	\$6,682	\$779	(\$1,492)	\$508
22	Total K&M	Total K&M Annual Cost	\$94,878	\$8,369	(\$19,462)	\$8,231

(1) Existing Empl K&M Medical-Dental Costs	\$392,767	\$25,860	(\$66,991)	\$8,286
Existing Employee Count	31	31	31	31
Average Per Employee	\$12,670	\$834	(\$2,161)	\$267
Average Cost for 5 Employees	\$63,349	\$4,171	(\$10,805)	\$1,337

(2) See Footnote (3) WP-Adj1

14.15%

									*				- V			
PersonID	TITLE	Hire Date	Region	2011Ending Base Salary	2012 Safary 4% increase	K&M Gross K&M Exp Wages & Salary Wages & Salary	K&M Exp Wages & Salary	CAPITAL	CAPITALI	OT Rate	OT Cost	OT	Health &	Annual	Life, ADD	Employee
Southwest Region	t Region				L											aymenta
101478	Administrative Assistant	10/14/2002	CTX	\$27.027	\$1,081	\$78.108	\$28 108	Ş	0.00%	73 2307	367 438	•		•	•	
101086	Administrative Assistant	8/1/2003	STS X	\$30,525	\$1,221	\$31,746	\$31,746	Ç Ç	%000	0.00%	C	2 5	\$13,37	8//8	\$150	(\$2,161)
100070	Administrative Assistant	8/1/2003	CTX	\$32.403	\$1,296	\$33,699	\$33,699	0\$	%00.0	0.00%	20%	9	\$13.371	5225	\$226	(\$2,233)
103303	Facility Operator 4	8/1/2003	CTX	\$32,294	\$1,292	\$33,586	\$33,512	\$74	0.22%	18.46%	\$6,200	\$14	\$6,682	\$446	\$226	(\$1.091)
100017	Pacific Operator	4/19/2010	X I	\$29,625	\$1,186	\$30,838	\$30,422	\$416	1.35%	13.64%	\$4,206	\$57	\$20,024	\$1,179	\$206	(\$3,239)
1,2223	Facility Or Soul	8///2006	X X	\$30,771	\$1,231	\$32.002	\$31.419	\$582	1.82%	27.30%	\$8,737	\$159	\$0	\$446	\$213	(\$83)
01176	Facility Chatter II	8/1/2003	Y LO	439,200	31,358	\$40,768	\$40,251	\$518	1 27%	38.69%	\$15,773	\$200	\$20 024	\$1,179	\$274	(\$3,239)
50117	Facility: 33or#	9/20/2010	ξX	433 280	\$1,52	939,058	202,202	\$356	%06.0	27.47%	\$10,867	\$98	\$14,702	\$1,179	\$266	(\$2,441)
100048	Facility is erator II	8/1/2003	XLS	\$36.340	\$1.454	1 0,450	434,61	Q 5	%00.0	17 17%	47,383	0\$	\$11,376	\$1,179	\$232	(\$1.942)
101930	Facility Operator II	3/14/2005	χĽ	\$35,621	\$1.425	\$37.046	\$37,046	3, 5	%00.0	20.512%	00 m v m	9 6	289'9\$	5446	\$253	(\$1.091)
80179	Facility Operator II	1/31/2011	XTO	\$34.841	\$1,394	\$36,234	\$36,234	9 9	0000	3153%	\$11.425	2 5	\$20 024	\$1.179 \$448	\$24/	(\$3,239)
100162	Facility Operator II	8/1/2003	CTX	\$40,461	\$1,618	\$42,079	\$42,079	0\$	%000	30 78%	\$12,952	9	\$13.371	6228	\$281	(\$2.161)
100077	Facility Operator II	8/1/2003	CTX X	\$41,624	\$1,665	\$43,289	\$43,289	\$	%00'0	40 12%	\$17,367	. .	\$13,371	\$779	\$289	(\$2.161)
101198	Facility Coerator III	8/1/2003	CTX	\$46,019	\$1,841	\$47,860	\$47,860	\$0	%00.0	52.33%	\$25 045	Ç	\$13,371	\$779	\$321	(\$2,161)
102287	Factor Operator III	8/1/2003	× ×	\$60.252	\$2,410	\$62,662	\$62,662	0\$	%000	56.34%	\$35,304	\$	\$6,682	\$446	\$419	(\$1,426)
100001	Fight Supervisor	8/1/2003	ŠÈ	191,161	\$1,806	\$46,967	\$46,967	\$0	%00.0	29.31%	\$13,766	S	\$20,024	\$1,179	\$315	(\$3,239)
100054	Field Supervisor	8/1/2003	Š	\$61,350	\$2,436	\$63,333	\$32,224	\$31,109	49,12%	%00.0	000	Ş.	\$11,376	\$779	\$524	(\$2,431)
101874	Field Supervisor	8/25/2004	, X	\$65,404	\$2.616	\$68,004	\$51,693	\$15,951	24 30%	%00.0	0	0 5	\$20,024	\$1,179	\$529	(\$4.241)
102243	Utility Tech I	11/10/2008	χLΩ	\$25,225	\$1.009	\$26.234	05	\$26.234	100 00%	17.77%	\$4 662	0¢	\$20,024	671,13	\$563	(\$4,241)
101428	Utility Tech II	8/1/2003	CTX	\$34,099	\$1,364	\$35,463	\$9.114	\$26.349	74 30%	60 71%	\$21 530	\$15,002	40,002	41 170	4238	(\$1,230)
102273	Utility Tech II	5/11/2009	CTX	\$29,086	\$1,163	\$30,249	\$18,192	\$12,057	39.86%	14.26%	\$4.314	\$1.719	\$6.682	\$446	\$204	(\$1,091)
101814	Celity 1ech II	5/3/2004	CTX X	\$31,108	\$1.244	\$32,352	\$27 765	\$4,588	14.18%	20.96%	\$6,781	\$965	\$20.024	\$1,179	\$218	(\$3,239)
100514	Unity Tech II	8/2/2010	X X	\$33,211	\$1,328	\$34,540	\$1 962	\$32,578	94.32%	31 19%	\$10,773	\$10,161	\$0	\$0	\$232	\$0
100084	Utility Tech III	8/1/2003	S E	\$32,300	51,503	\$33.869	\$24,034	\$9.836	29.04%	59.94%	\$20,301	\$5.895	\$20,024	\$1,179	\$227	(\$3,239)
80309	Utility Tech/Laborer	6/29/2011	CT2	522.880	\$915	\$23.795	\$15.084	\$8 711	36.51%	12.03%	10,517	46,67	\$13,371	\$779	\$294	(\$2,161)
102078	Utility Technician I	12/4/2006	XTO	\$24,600	\$984	\$25,584	\$16,169	\$9.415	36.80%	15.86%	\$4.058	\$1.493	\$13.371	8774	\$171	(\$2.441)
102136	Utility Technician	10/24/2007	CTX	\$29,744	\$1,190	\$30,934	\$19,770	\$11,164	36.09%	9 75%	\$3,016	\$1,088	\$6,682	\$446	\$206	(\$1.091)
3.008	Utility fechnician Laborer	5/17/2010	XT2	\$23,282	\$931	\$24,213	\$15,349	\$8,865	36.61%	13.03%	\$3,155	\$1,155	0\$	\$	\$163	\$0
	i otal			\$1,148,999		\$1,194,959	\$960,832	\$234,127		i <u>I</u>	\$281,844	\$51,466	\$392,767	\$25,860	\$8,286	(\$66,991)
Southwest Admin	1 Admin						80.41%	19.59%			23.59%	81.74%				
101936	Area Mare - 4	3000/19/19	almay of the contract of	000	100 04	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			;							
101621	Dispatcher	3/22/2004	CTX Admin	\$33 126	\$1,325	\$34,244	534.122	\$47,122	%00.09	0.00%	\$0 \$7 818	O S	\$11,376	\$1,179	\$777	(\$2,511)
	Total			\$123.746		\$128,696	181.673		8000	*	72				3575	0.0
Till A case							63.38%	36.62%		Ш	2.19%	100.00%	,			(1,2,12,4)
101946	101946 Wastewater Compliance Coordinator	5/31/2005	TY Adm	\$60.00	3 300	107 004	***	001			;	,		į		
456	Regional Environmental Compliance Manager	6/30/2003	TX Adm	587 927	\$3.547	400.404	470,734	920,700	23 15%	%0000	2	9	513,3/1	57.79	\$557	(\$2,830)
101505		8/1/2003	TX Adm	\$60,902	\$2.436	\$63.338	863,338	50.:53 CV	%000	%000	2	9 4	2 5	000	5/54	0.4
101950	And unting Assistant	7/5/2005	TX Adm	\$32,691	\$1,308	\$33,998	\$33.998	05	%00.0	15.84%	\$5 385	5	280,04	9	525	(31.420)
102122		8/20/2007	TX Adm	\$31,774	\$1,271	\$33,044	\$33,044	\$0	%00.0	%88.6	\$3.265	9	\$6.687	\$436	\$303	(61 001)
100007		8/1/2003	TX Adm	\$58.915	\$2,357	\$61,271	\$0	\$61.271	100.00%	0.00%	S	S	\$13.371	\$775	\$411	(\$2,530)
1015-12		8/18/2003	TX Adm	\$155,700	\$6,228	\$161,928	\$121,446	\$40,482	25.00%	%000	os S	9	\$14,702	\$1.179	\$1.212	(\$3.970)
101612		12/9/2003	TX Adm	\$48,781	\$1,951	\$50,732	\$44,345	\$6,387	12.59%	%00.0	\$0	0\$	0\$	\$0	\$421	80
101628		4/14/2004	TX Adm	\$70,670	\$2,827	\$73,497	\$55,122	\$18,374	25.00%	%00'0	0\$	\$	\$0	\$779	609\$	(\$156)
50172		1/1/2002	TX Adm	\$126,929	\$5,077	\$132,007	\$33,002	\$39.005	75.00%	%000	80	\$0	\$20,024	\$1,179	\$1,090	(\$4,241)
XXXX		7/25/2011	TX Adm	\$95,000	\$3,800	\$98,800	\$74,100	\$24,700	25.00%	%00-0	\$0	\$0	\$6,682	\$779	\$713	80
100228		7/25/2011	TX Adm	\$82,952	\$3,318	\$86,270	\$64,703	\$21,568	25.00%	%00.0	\$0	0\$		\$779	\$713	0\$
102016	Financial Accountant Assistant	8/9/2010	TX Adm	\$49,800	\$1,992	\$51,792	\$51,792	\$0	%00'0	2.00%	\$2,590	0\$	\$6,682	\$446	\$325	(\$1,426)
			E PY Y	0.604	\$2,364	164,106	\$54,303	\$7,154	11.64%	%00.0	\$0	9	\$6,682	\$779	\$508	(\$1,492)
	1010			\$1,041,359		\$1,083,014	\$762,204	\$320,810		ı	\$11,240	\$	\$94,878	\$8,369	\$8,231	(\$19,462)
							70.38%	29.62%			1.04%	100.00%				

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Adj10-Capitlz_Benefits

K&M BENEFITS CAPITALIZATION

SW Water & Sewer	Capitalized K&M Payroll (1)	Applicable Rate	K&M Capitalized Amounts	Allocated K&M Amounts
	(a)	(b)	(c)	(d)
Regular	\$234,308			
Overtime	\$20,781			
Total Capitalized	\$255,089	50.10% (2)	\$127,800 (3)	
Total Water	\$912,859		91.51% (4)	\$116,948 (5)
Total Sewer	\$84,707		8.49% (4)	\$10,852 (5)
Total	\$997,565		(,)	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
TX Admin and SW Admin				
SW Admin	\$47,122	50.10% (2)	\$23,608	\$23,608 (3)
Texas Admin	\$320,810	50.10% (2)	\$160,726	\$160,726 (3)

- (1) See Payroll Adjustments 1 and 2
- (2) Benefits capitalization rate applied to capitalized payroll
- (3) Capitalized payroll (Column (a)) X Capitalization rate (column (b))
- (4) Water/Sewer allocation based on K&M payroll see Payroll Adjustments 1 and 2
- (5) Water/Sewer allocations (column (c)) X Capitalized K&M (column (c))

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Adj 11 Rev Rel Exp

		Water
1	Total revenue increase	\$3,375,858
•	<u>Debt Debt Expense</u>	
2	Bad Debt Rate/(1-Rev Related Expenses or Bad Debt +Franchise Tax) X Line 1	\$42,651
3	Adjustment	\$42,651
	State Franchise Tax	
4		
	Franchise Tax Rate/(1-Rev Related Expenses or Bad	
5	Debt +Franchise Tax) X Line 1 Adjustment	\$29,140
,	Aujustinent	\$29,140
6	Bad Debt Rate	0.0123711
7	Franchise tax rate	0.0084520
8	Franchise Taxes Paid	\$89,364
9	Total Revenues	\$10,573,124
10	Effective Rate	0.8452%
11	Total Bad Debts Test Year	\$130,801
12	Total Revenues	\$10,573,124
13	Effective Rate	1.2371%

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Adj 12-Insurance

K&M INSURANCE ADJUSTMENT

TOTAL TEXAS WORKERS COMP Workers Compensation Premium Workers Compensation Claims Total	\$28,409 \$21,295	\$49,704
Allocate Based on TY Payoll		
Southwest Water	21.43%	\$10,651
Southwest Admin	2.24%	\$1,115
Texas Admin	18.90%	\$9,396
TOTAL TEXAS LIABILITY		
GL Premium	\$39,906	
GL Claims/Losses	\$285,188	
Umbrella Premium	\$48,724	
Employment Prac/Marsh Fees	\$12,457	
Pollution CEL	\$23,696	
Pollution PARL	\$28,071	
Total	420,017	\$438,043
		Ψ+30,043
Allocate Based on Customers		
Southwest Water	19.08%	\$83,579
TOTAL TEXAS AUTO		703,373
Premium		
Auto Claims/Losses	\$31,683	
	\$8,847	
Total		\$40,530
Allocate Based on Customers		
Southwest Water	19.08%	\$7,733
TOTAL TEXAS OTHER INSURANCE		77,750
Property Property	# 00.000	
Executive Risk	\$29,033	
Claims Handling	\$24,554	
Surity Bonds	\$8,826	
Total	\$125	****
iotai		\$62,538
Allocate Based on Customers		
Southwest Water	19.08%	Ć44 020
	19.00%	\$11,932

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Adj12 insurance2

2011 Insurance Projection

5 30.508 11 5.472 38,315 9 6.097 2.924 6 691 7.555 7 25.750 7 23.696 28,071 12,950 10,345 17,008		Workers Compensation Premium	Workers Compensation Claims	Total Workers Compensation (Prem + Claims)	GL Premium	GL Claims Losses	Umbrella Premium	Employment Prac. Marsh Fees	Pollution CEL	Pollution PARLL	Total Liability Premiums & Claims
16,683 14,653 31,386 22,445 221,878 24,151 16,401 16,401 12,566 13,346 19,845 57,249 22,541 22,1878 24,151 16,401 16,401 12,566 13,334 13,334 13,334 13,334 13,334 13,334 13,334 13,334 13,334 13,334 13,334 13,334 13,334 13,334 13,334 13,334 13,334 13,334 13,238 13,238 13,238 13,238 13,238 13,238 13,238 13,238 13,238 13,238 13,238 13,238 13,238 13,234	AquaAmerica										
37,404 13,844 57,249 52,541 221,878 64,151 16,401 12,666 18,658 72,257 90,914 26,209 193,966 32,000 8,181 6,472 39,316 13,324 23,367 36,751 18,801 22,865 6,608 6,007 2,924 13,324 27,202 45,416 25,584 140,074 31,238 7,986 6,007 2,924 46,856 282,738 32,8614 64,414 122,724 7,986 6,017 7,556 20,107 22,720 282,825 1,138,093 345,446 88,317 7,566 20,107 20,107 22,222 1,138,093 345,446 88,317 7,566 20,108 1,077,233 1,279,120 22,311 117,619 27,241 6,964 34,221 11,438 127,265 138,57 16,151 73,447 19,721 23,692 12,892 12,892 656 42,823 66,66 1,585	Aqua Flonda	16,683		31,336	23,435	29,794	28.614	7.318			
18.615 72.257 90.914 26.209 193.986 32.000 8.181 5.472 39.315 39	Àqua Illinois	37,404	19,845	57,249	52,541	221.878	64 151	- 4 - 4 - 5 - 5 - 6	•	30,508	119,665
13.384 23.367 36.751 18.01 22.865 6.869 6.007 2.284 1.046 1.046 1.046 2.284 1.046 2.284 1.046 2.284 1.046 2.284 1.046 2.284 2.284 1.0272 2.284 2.2816 2.2817 2.2818 2	Aqua Indiana	18,658	72,257	90,914	26.209	193 986	00000	104,01		12,596	367,566
2,382 37,501 39,883 3,346 4,086 1,046 2,924 18,213 27,202 45,416 25,584 140,074 31,238 7,986 691 7,585 2 46,886 282,758 328,614 64,414 122,724 78,648 20,107 25,750 3 201,887 1,077,233 1,279,120 282,925 1,138,033 345,446 88,317 25,750 3 15,883 284,007 27,29,889 22,311 117,619 27,241 6,964 34,221 25,750 3 11,488 127,056 138,557 16,161 73,447 19,721 5,942 12,256 12,256 23,565 42,823 66,392 33,107 110,650 40,423 10,335 11,417 656 656 1,585 1,585 1,535 406 40,17 10,74 10,345 10,346 10,177 10,345 10,346 10,477 10,477	Aqua Maine	13,384	23,367	36,751	18.801		000,26	8,181	5,472	38,315	304,163
18,213 27,202 45,416 25,584 140,074 31,238 7,986 691 7,556 2924 45,866 282,758 328,614 64,414 122,724 78,648 20,107 75,946 691 7,556 25,750 320,1887 1,077,233 1,279,120 282,925 1,138,093 345,446 68,947 16,880 19,522 3	Aqua Missouri	2,382	37,501	39.883			200	Box'c	260'9	•	53,721
45.856 282,758 45,866 140,074 31,238 7,986 691 7,565 45,856 282,758 328,614 64,414 122,724 78,648 20,107 25,750 201,887 1,077,233 1,129,120 282,925 1,138,093 345,446 86,317 25,750 15,883 284,007 279,889 22,311 117,619 277,241 6,964 34,221 11,498 127,056 138,557 16,151 73,447 19,721 5,042 12,350 23,565 42,823 66,392 33,107 110,650 40,423 10,335 14,417 0 656 1,585 1,935 495 14,417 10,346 2,010,000 2,444,482 664,326 2,590,000 11,139 207,374 10,4067 14,417	Aqua New Jersey	0.77	000	!	7	•	4,086	1,045	1	2,924	11,400
45 856 282,758 328,614 64,414 122,724 78,646 86,317 25,750 201,887 1,077,233 1,279,120 282,925 1,138,093 345,446 88,317 7 0 54,011 156,546 65,947 16,860 19,522 7 15,883 264,007 27,8189 22,311 117,619 27,241 6,964 34,221 28,409 21,295 22,311 117,619 27,241 6,964 34,221 11,496 12,065 138,577 16,161 73,447 19,721 5,042 12,950 23,565 42,823 66,392 33,107 110,650 40,423 10,335 14,417 0 1,586 1,586 1,835 495 14,017 14,417 434,482 2,010,000 2,444,482 664,326 2,590,000 811,139 207,374 10,4057 14,017		5,2,0	71,202	45,416	25,584	140,074	31,238	7,986	691	7,555	213,129
201,887 1,077,233 1,279,120 282,925 1,138,093 345,446 88,317 0 54,011 156,546 65,947 16,880 19,522 15,883 264,007 27,241 16,880 19,522 28,409 22,311 117,619 27,241 6,964 34,221 28,409 21,216 39,906 22,314 117,619 27,241 6,964 34,221 28,409 21,210 39,906 23,18 23,18 23,241 23,696 23,699 23,569 42,823 66,392 33,107 110,650 40,423 10,335 14,417 0 656 66,326 1,585 1,935 495 14,417 434,482 2,010,000 2,444,482 664,326 2,590,000 811,129 207,374 10,4065 17,708	Aqua North Carolina	45,856	282,758	328,614	64,414	122,724	78,648	20,107		25,750	311643
15.883 264,007 279,889 22,311 117,619 27,241 6,964 34,221 28,409 19,522 28,409 22,311 117,619 27,241 6,964 34,221 28,071 23,696 28,071 23,696 28,071 23,696 28,071 23,696 28,071 23,696 24,4482 26,382 28,000 811,129 20,7374 10,345 20,7374 10,345 20,7374 10,345 20,7374 10,345 23,796 23,690 244,482 266,326 2,590,000 811,129 20,7374 104,067 24,776 23,790 24,776 24,	Aqua Pennsylva , a	201,887	1,077,233	1,279,120	282,925	1,138,093	345,446	88,317			0.00
15.883 264,007 279,889 22,311 117,619 27,241 6,964 34,221 28.405 21,295 49,704 39,906 285,188 48,724 12,457 23,696 28,071 11,498 127,059 138,557 16,151 73,447 19,721 5,042 12,950 23,565 42,823 66,392 33,107 110,650 40,423 10,335 495 14417 0 434,482 2,010,000 2,44,482 664,326 2,590,000 811,129 207,374 104,067 173,085	Aqua Ohio	0	,		54,011	156,546	65.947	16 RRD	0,000		20, 400
28.409 21.295 49,704 39,906 285,186 48,724 12,457 23,696 28,071 11,498 127,059 138,557 16,151 73,447 19,721 5,042 23,696 12,950 23,569 42,823 66,392 33,107 110,650 40,423 10,335 11,350 14,417 0 1,585 1,585 1,385 495 114,417 14,417 434,482 2,010,000 2,444,482 664,326 2,590,000 811,129 207,374 11d,067 173,065	Aqua Wastewater Management	15,883	264,007	279.889	22 311	40			376'6'		312,886
11,438 127,055 138,557 16,151 73,447 19,721 5,042 12,356 28,0771 10,1438 127,055 42,823 66,392 33,107 110,650 40,423 10,335 495 14,417 14,417 10,345	Aqua Texas	20 400	100 70		110,22	910,711	27,241	6,964	34,221	i	208,356
11,438 127,059 138,557 16,151 73,447 19,721 5,042 12,950 12,950 12,950 66,392 33,107 110,650 40,423 10,335 10,335 14,417 14,417 14,417 10,335 10,335 10,345 10,345 10,345 10,345 11,329 11,329 11,329 11,329 11,329 11,329 11,329 11,329 11,329 11,329 11,335		804.00	262,17	49,704	906'68	285,188	48,724	12,457	23,696	28.071	438 043
23.565 42.823 66.392 33,107 110,550 40,423 10,335 144,417 14,417 1585 1,0345 10,345 10,000 2,444,482 664,326 6.590,000 811,129 207,374 104,062 173,085	Aqua Virtinia	11,498	127,059	138,557	16,151	73,447	19,721	5,042		12.950	127 342
656 656 1,585 - 1,935 495 14,417 0 4,017 - 10,345 434,482 2,010,000 2,444,482 664,326 2,590,000 811,129 207,374 104,062 172,086	Aqua New York	23,569	42,823	66,392	33,107	110,650	40,423	10,335			1 00
4,017 10,345 10,000 2,444,482 664,326 2,590,000 811,129 207,374 104 062 473,000 10,000	Aqua Pennsylvania Sewer	656	•	656	1,585		1,935	495		14 417	2 7
434,482 2,010,000 2,444,482 664,326 2,590,000 811,129 207,374 104,062 173,048	iqua Pennsylvania Non-Reg Lab Fees	0	•	•	•		,		750		704'0
2,010,000 2,444,482 664,326 2,590,000 811,129 207,374 104,062 173,086 4.5	iona Wastewater Management (SES Div)	,	,	,	,		,) - - -	1	4,017
2,010,000 2,444,482 664,326 2,590,000 811,129 207,374 104,062 173,085		i							10,343		10,345
		434,482	2,010,000	2,444,482	664,326	2,590,000	811,129	207,374	104.062	173 086	4 540 070

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Ad₁12 Insurance2

2011 Insurance Projection

	Auto Premium	Auto Claims Losses	Total Auto Premiums & Claims	Property	Executive Risk	Claims Handling	Flood Insurance	Surety Bonds	Total Annual	Quarterly
AquaAnerica										
Aqua Florida	13,340	36,351	49,691	25,558	14,420	2,610	ı	202	243,482	60.871
Aqua (llinois	19,732	66,264	85,996	62,633	32,328	9,176	13,422	4,750	633,120	158.280
A jua Indiana	13,896	1,803	15,699	27,781	16,126	7,558	,	6,360	468,601	117,150
Aqua Maine	9,171	•	9,171	17,280	11,568	692		,	129,184	32,296
Aqua Missouri	3,613	1,329	4,942	3,074	2,059	1,160		100	62,619	15,655
Aqua New Jersey	11,395	30,903	42,298	30,710	15,742	5,820		3,693	356,807	89,202
Aqua North Carolina	46,691	17,505	64,196	104,326	39,634	12,411		1,874	862,699	215,675
Aqua Pe≏ .yivania	104,776	67,485	172,261	429,129	174,085	65,808	24.783	128,305	4,128,272	1,032,068
Aqua C! o	16,953	6,597	23,551	75,764	33,233	4,564	ı	1,625	451,623	112.906
Aqua Wastewater Management	13 896	3,916	17,812	224	13,728	11,209	,	14,923	546,140	136,535
Aqua Texas	31,683	8,847	40,530	29,033	24,554	8,826		125	590,814	147.704
Aqua Virginia	9,727	6,618	16,345	30,013	9,938	6,035		4,350	332.550	83.138
Aqua New York	10,283	2,381	12,664	19,406	20,371	3,030	,	725	317,104	79.276
Aqua Pennsylvania Sewer	•	1	r	,	975	,		,	20,063	5,016
Aqua Pennsylvania Non-Reg Lab Fees		,	,	•	•	ı	,	,	4,017	1,004
Aqua Wasten er Management (SES Div)	•	,		•			,	,	10,345	2 586
•										
•	305,156	250,000	555,156	854,930	408,762	138,898	38,205	167,032	9,157,441	2,289,360

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Adj_13-Rate Case Exp

Estimated Rate Case Costs Up to Filing

	K&M Amount
Legal	\$35,000
Consulting	\$95,000
Print/Mail Notices	\$22,000
Misc/Travel	\$10,000
Total	\$162,000
Amortize 3 Years	\$54,000

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION TY 12/31/2010 WP-Adj14-Pumping Fees Adj

Pumping Fees K&M Adjustment

		Test		Pro		Pro
		Year		Forma	Normalizing	Forma
		Expense	Adjustment (1)	Expense	Adjust. (2)	Expense
		(a)	(b)	(c)	(d)	(e)
1	Barton Springs/Edwards Aquafer	\$45,206	\$0	\$45,206	\$1,506	\$46,712
2	Cow Creek GCD	\$2,130	\$0	\$2,130	\$71	\$2,201
3	Edwards Aquifer Authority	\$14,639	\$0	\$14,639	\$488	\$15,127
4	Springtown Water	\$175,624	\$0	\$175,624	\$5,851	\$181,475
5	Trinity/Glen Rose	\$1,495	\$0	\$1,495	\$50	\$1,544
6	Accruals	(\$5,346)	\$5,346	\$0	\$0	\$0
7	Total	\$233,748	\$5,346	\$239,094	\$7,965	\$247,059

3.33%

0.00%

(1) Any increases reflect recently implemented rate increases or new rates.

(2) Apply Volumetric NormalizationPercentage Change of: Volumetric Impact of Non-Rev Water Loss over 15%:

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Adj15-Other Adj

OTHER ADJUSTMENTS

SW Water	воок	K&M
MISCELLANEOUS	ADJUSTMENTS	ADJUSTMENTS
Remove Expenses Not Allowed Per 291.31		
Misc NonUtil Exp-CHARIT CONTR		(\$1,510)
WT-Misc-A&G-Chamber Commerce		(\$50)
Misc NonUtil Exp-OTHER		(\$6,491)
WT-A&G Emp-EMPLY X-MAS GIFTS		(\$250)
WT-Advertising-A & G		(\$1,100)
WT-Misc-A&G-Civic Org Events		(\$52,530)
WT-Misc-A&G-CONTRIB		(\$1,500)
WT-Misc-A&G-FINES&PENALTIES		(\$525)
DEPRECIATION & AMORTIZATION		(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Remove Expired Regulatory Charges		
Amort Regulatory Debits		(\$1,067,684)
Remove Excluded Credits	'	,
Amort-CIAC	\$84,817	
Deferred Federal Income Taxes	\$21,622	
SW Admin		
MISCELLANEOUS		
Remove Non-recurring credit		
WT-Trans-T&D OP-GAIN SALE ASST	\$2,000	
Remove Expenses Not Allowed Per 291.31		
Misc NonUtil Exp-CHARIT CONTR		(\$1,200)
Remove Per Book Allocations	•	
SW-Cont Serv-MgtFee-A&G	\$22,944	
WT-Cont Serv-Mgmt F-A & G	\$127,989	
Texas Admin		
OFFICE EXPENSES		
Remove Materials & Supplies Inventory Adjustments		
WT-Mat&Sup-T&D OPER-Gen	(\$118,802)	
WT-Mat&Sup-A & G	\$150,199	
Remove Business Development Related Charges:		
WT-Cont Serv-Oth-A&G	(\$22,363)	

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Adj15-Other Adj

INSURANCE

Remove Out of Period Credit

WT-Ins-Gen Liab-A & G

MISCELLANEOUS

K&M Corporate Service Fee

K&M Corporate Costs Adjustment Jan. 2011

Remove Per Book Allocations

WT-Region Mgmt Fees

SW-Cont Serv-MgtFee-A&G

WT-Cont Serv-Mgmt F-A & G

WT-Corp Mgmt Fees Only

Remove Out of Period Costs

WT-Bad Debt Expense-Cust Accts

Remove Hastings Communications Services Canceled

WT-Misc-A&G-COMM EXP

Remove Expenses Not Allowed Per 291.31

WT-A&G Emp-EMPLY X-MAS GIFTS

WT-A&G Emp-FLOWERS & FRUIT

WT-Misc-A&G-Civic Org Events (Aqua Connects)

WT-Misc-A&G-ENTERTAIN

WT-Misc-A&G-FINES&PENALTIES

\$11,401

\$20,024

\$227,652 \$1,114,530

(\$396)

\$66,423

(\$5,911)

\$80,678

(\$7,526)

(\$590)

(\$20,528)

(\$20)

(\$274)

DEPRECIATION & AMORTIZATION

Remove Depreciation Expense and Other Amortization

Deprec Exp-Utility Plant

Amort-Other Utility Plant

(\$167,156) \$13,511

\$1,295,022

\$45,829

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Adj16-Plt Expenses

NORMALIZE PLANT RELATED EXPENSES

Depr	eciation Expense:	Water
1	Plant Construction in Service by 12/31/2011	\$858,457
2	2011-IT General Allocable Share of Corporate Pla	int \$92,649
3	Total	\$951,106
4	Effective Depreciation Expense Rate	2.27%
	Total K&M Depreciation Expenses	\$21,601
Prop	erty Tax	
5	Total CCNC Additions	\$858,457
6	North Region Effective Property Tax Rate	0.308%
7	K&M Increase in Property Tax	\$2,648
	, ,	

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Norm Explain

Volumetric Normalization Work Papers Explanation

In recent years, Aqua Texas' Southwest Region has seen substantial variation in water use due to extreme weather patterns. At one end of the spectrum, 2007 was a very wet year and generally resulted in water sales that were lower than normal. At the other end of the spectrum, 2009 was extraordinarily hot and dry, which generally resulted in water sales that were higher than normal. Workpapers have been provided that detail the normalization calculations which smooth out the extremes that have been experienced in recent years to create a more consistent and accurate calculation of "normal water usage."

This Rate Application uses the 12 months ended 12/31/2010 as the "test year". Aqua Texas has averaged the volumes using volumes actually sold for 2007, 2008, 2009 and 2010. The average includes a very hot and dry year and a cooler and wetter than normal year. This practice of normalization to account for weather fluctuations is routinely used in electric and gas rate cases before the Public Utility Commission of Texas and the Texas Railroad Commission and is customary in a number of other jurisdictions across the country as well.

The methodology of averaging the usage is simple and provides reasonable results. Although a more complex statistical methodology can be applied, it would require the accumulation and balance of a number of variables such as rainfall, temperature, humidity, be much different than what a simple average provides.

WP-Volume Norm Summary

This work paper summarizes the volumetric normalization adjustments which consists of an increase in volumes for customer growth and a decrease in volumes for usage normalization.

WP-Cust Growth Norm Vols

This work paper annualizes the test year end customer bills, and applies the increase in bills due to customer growth to the average test year normalized volumes.

WP-Norm Vols

This work paper takes the average usage for the years 2007 through 2010. The average usage is deducted from the test year usage to determine the increase or decrease in volumes in order to reflect a normal year's usage for rate making purposes.

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Adj17 Bills & Vols Summary

Adjust Test Year Bills and Volumes for Customer Growth:

Volumes	Test Year	Growth (1)(3)	Norm (2)	As Adjusted	Increase Percent	Block 1 Under 20k	Block 2 Over 20k
Step 1 Step 2 Step 3 Step 4 Step 5	408,476 9,316,101 2,036,352 11,200 2,667	13,608 310,354 67,838 373 89	1,807 41,224 9,011 50 12	423,891 9,667,678 2,113,202 11,623 2,768			
Total	11,774,796	392,262	52,103	12,167,058	3.33%	9,983,053	2,184,006
Bills						·	,,
5/8" 1 1.5 2 3 4 6	156,661 2,053 303 298 48 48 12 36	5,303 35 (15) (10) 0 (0) 0 5,313	_	161,964 2,088 288 288 48 48 12 36			

- (1) See WP-Cust Growth Bills & Vols
- (2) See WP-Norm Vols. 4 year average

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(3)	Exp Impact on Bad Debt & Sta	te Franchise	
	Growth per WP-Cust Growth		\$289,166
	Volumes Per Norm on Proof A	verage	\$17,362
	Revenue Impact		\$306,528
	Bad Debt Rate WP-Adj		
	Per WPAdj12	1.2371%	\$3,792
	State Franchise Tax Rate WP-	Adı	
	Per WPAdj12	Ó 8452%	\$2.591

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 UP-Blocks

Texas Southwest Aus - Gallons by charged Amount (Gallons in HGs - 00's) (7160,7074,7076, 7078, 7162 & 7094)

. 78.915	113 22,311 210,953 31,244 130,559 7,029 2,695,799 4,806	2,527 23,190 637,999	108 28,250 7,809 39,072	650 3,373 1,798	2 978 507
<u>Dec.10</u> Grand Total 39,444 408,476 36,384 450,944	567 89.245 767.102 104.147 401.721 20.084 7.467.587 10.680	4,024 103,066 1,767,310	270 66,471 17,352 81,230	653 8,433 2,767 2,657	11.774,796
<u>Dec-10</u> 39,444 36,384	567 8,840 62,395 11,884 34,863 1,814 626,347 1,263	4,024 6,771 135,194	270 6,534 1,178 10,454	1,218 142 142	990,266
Nov-10 36,489 38,196	7,775 71,898 13,322 31,371 1,724 609,536	8,518 129,251	6,398 1,299 5,520	601 58	963,207
Oct-10 35,895 33,891	7,164 55,863 9,333 32,386 1,734 587,997 1,278	5,243 158,153	6,326 1,426 4,422	54	941,295
<u>Sep.10</u> 36,523 49,785	13,397 99,154 15,341 36,592 2,092 820,682 857	28.104 263,189	7.648 2,741 16,298	3,298 756 380	1,396,836
<u>Aug-10</u> 36,638 44,804	11,705 88,314 18,927 36,745 1,794 802,336	15,981 279,741	8,722 2,283 13,163	665 253 149	1,362,250
<u>Jul-10</u> 36,185 45,081	9,329 68,582 13,221 36,457 1,930 711,461	15,177 171,399	6,297 2,146 8,679	547 509 531	1,127,862
<u>Jun-10</u> 41,680 37,968	8,934 58,422 22,116 37,164 1,487 725,528 863	6,13 6 215,280	7,739 1.150 10.283	69 165 81	1,175,066
May-10 29,281 36,924	7,442 61,220 3 34,978 1,676 650,644	5,360 143,776	5,340 1,400 5,465	371 143 84	985,103
<u>Apr-10</u> 29,129 '35,306	5,851 54,436 33,491 1 620 572,063 1,189	2.659 78,131	3,722 1,188 3,746		823,126
<u>Mar-10</u> 28,961 28,952	2,623 44,007 27,848 1,344 429,112 882	1,822 52,570	2,310 787 397	53 136	621,804
Feb-10 29,107 30,005	2,577 45,534 28,333 1,406 428,159 1,649	2,901 49,958	2,217 832 1,546	608 200 1,340	979,377
Jan-10 29,144 33,647	50 3,607 2,577 2,623 75 57,277 45,534 44,007 85 31,694 28,333 27,848 1,406 1,344 1,146 1,344 1,148 1,849 882 1,603,723 428,159 429,112 5	4,395 90,668	3,217 922 1,257	49	600,10
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	Step 2				

11,774,796	Total
2,113,594	Over 20k
9,661,202	Under 20k
11,774,796	Total
2,113,594	Block Over 20Kg
567,917	Block 15-20Kg
964,718	Block 10-15Kg
2,214,832	Block 5-10Kg
5,913,735	Block 0-5Kg

A QUA TEX \sim RATE APPLICATION -SOUTHWEST REGION-TY 1231/2010 WP-SW $P_{\rm C}$ of G Rev

Texas Southwest AUs - Billed BFCs per Month (7160,7167,7074,7076, 7078, 7162 & 7094, Metg.Šije

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| | 1,034 | 34,863 | | 381 | 11 86 | 11 | /96 | 57 | Ш | | 36.384 | | 1.218 | 1 157 | 22 | 7 | - 6
 | | 4 6 | , - | ٠
 | 780 | 8,840 |
 | È. | 2 | 1,814 | 1 178
 | 142 | 2 |
 | 188 | 188 |
| | 1,026 | 31,371 | | 379 | 13,32 | | | 71 809 | \prod | • | 38 196 | | 601 | 1 159 | 22 | C1 · | - 5
 | | 4 6 | - | -
 | 778 | 1 |
 | 138 | 2 | 1,724 | 1,299
 | 58 | | | | | | | | | | | | | | | | |
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| | 1019 | 32.386 | | 72 367
5 5 | 9.30 | | 11 | 55.863 | | • | 33,891 | | ĺ | 1 160 | | . 7 |
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| | 1019 | 36,592 | | iñ. | 15.341 | | | 56
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54 | 19 | • | 49 785 | 28.104 | 3 230 | 1,160 | 22 | | 7.
 | | 4 6 | | -
 | 781 | 13.397 | 130
 | - | 2 | 2,092 | 2.741
 | 756 | 205 |
 | | |
| | 1,028 | 36,745 | 8,722 | 372 | 18,927 | | | 57
88,314 | 21 | • | 44 804 | 15,981 | 200 | 1 152 | 22 | 7 - | . 17
 | g | 4 W | r | -
 | 783 | 11,705 | 137
 | - | 2 | 31 | 2 283
 | 253 | |
 | | |
| | 1,052 | 36,457 | 6.297 | 372 | 13,221 | | | 56
68,582 | 20 | • | 45,081 | 15,177 | | 1 153 | 22 | ٧. | 20
 | 9 | 4 (7) | | -
 | 779 | 9,329 | 138
 | - | 7 50 | 332 | 2.146
 | 509 | |
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| | 1032 | 37,164 | | 652 | 22.116 | | | 56
58.422 | 20 | - | ., | 6 136 | | 1146 | 22 | * | 17
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 | 774 | 8 834 | 137
 | - | 7407 | 863 | 1,150
 | 165
81 | |
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| | 1,035 | 34.978 | | - | 3 | | | 61,220 | 20 | - | | 5,360 | | 1 146 | 25 ° | | 67
 | ۲, | t w | ļ | -
 | 775 | 7447 | 137
 | •- | 1 678 | 966 | 1,400
 | 143
84 | |
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| | 1,016 | 33,491 | $\parallel \parallel$ | | | | | 54,436 | 20 | - | | 2,659 | | - | 23, | | 67
 | ~ 4 | r m | 1 |
 | 768 | ļ | 134
 | - 1 | 1620 | 1,189 | 1,188
 | 76 | |
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| 1 007 | - | 27,848 | $\ \cdot \ $ | | | | 22 | 44.0 | 20 | - | | 1.822 | | - | 23 | - | 67
 | ~ ~ | res | |
 | 769 | 200 | 133
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4 28,333
7 2,217 | | | | | 54 | 45.5 | 20 | | ., | 7 608 | | Ξ | 22 22 | - | 92
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 | - (| | • | 832
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| 986 | | 5 31,494 | | un c | | | 54 | 57.5 | 5 20 | | ., | 657 | | - | 5 2 | | 99 (
 | | | |
 | 3607 | | 137
 | | 1,463 | | 922
 | | |
 | | |
| \$ 41.36 | \$ 103.40 | \$ 0.325
\$ 0.425 | \$ 26.78 | \$ 57.95 | 9 | \$ 0.200 | \$ 37.0 | \$ 0.275 | \$ 4175 | \$ 125.00 | \$ 0.17 | \$ 0.400 | | 33.00 | \$ 225.5 | \$ 830,50 | \$ 35.00
 | \$ 153.00 | \$ 241.50 | \$ 30.00 |
 | \$ 0.250 | | \$ 49.00
 | \$ 129.00 | \$ 0.350 | \$ 0.450 | \$ 0.450
 | \$ 0.750 | 1 | v
 | 6090 | \$ 0.628 |
| Briar Creek | Briar Creek
Briar Creek
Bress Creek | Briar Creek
Briar Creek | Canyon Springs | Canyon Springs | Cavern Springs | Cavern Springs | Cardinal Valley | Cardinal Valley | Harper Water
Harper Water (Apt | Complex | Haroer | Harper | 7 | Kerrytte south | Kerrville South | Kerrylle South | Kerrville South (in City)
 | Kerrville South (in City) | Kerrville South (in City) Kerrville South (in City) | Mountain Crest | Months of the state of the stat
 | Mountain Crest / Kerrville South | | LCRA (Harper/London) | LCRA (Harper/London)
 | LCRA | LCRA | LCRA
 | ICRA | - 1 | Pecan Cuntes \$ 10.04 | PecanUt-7: es
 | PecanUtilities |
| 579 ù | 3 23 | Step 2
Step 3 | 0.625 | I
Step 2 | 0.625 | Step 2 | 0.625 | Step 2 | 1 | Flat | Step 3 | Step 4 | 2000 | 7 7 7 | 7 | 4 6 | 1
 | 1.5 | 7 4 | 7 | 5636
 | Step 2 | | 0.625
 | 15 | Step 2 | Step 2 | Step 4
 | Step 5 | 2690 |
 | 7 d5 | Sep 3 |

ADUA TEXAS RATE APPLICATION SOUTHWEST REGION-TY 12/31/2010
WP-SW Proof of Rev

Texas Southwest AUs - Billed BFGs per Month (7160,7167,7074,7076, 7078, 7162 & 7094, Meter Site.

	Average		67.27		306 17	
,	Volumes		\$2,695,799		\$637.999	53,923,701
	Bills	\$4,253,446 \$125,029 \$33,287 \$67,911 \$21,028	\$23,364 \$23,364 \$112,148	\$284,250 \$9,812 \$7,752	\$1,965	\$6,473,713
hante	Volumes		7,467,587		1,767 310	11,774,796
Determinants	Bills	109,231 1,284 171 218 36	36	5,861 121 48	•	159,471
	Dec-10 Grand Total	1,284 1,284 171 218 36	12 36 7 467.587	5.861 121 48	8 1,767 310 81,230	159,471
	Dec-10	9,190 108 13 8 5 5	1 3 626.347	495 11	135,194	13,732
	Nov-10	9.154 707 81 8	1 3 609,536	494 10 4	129.251 5.520	13,486
	Oct-10	9,745 109 13 18 18 2	1 3 587,997	499 10	158,153	13,468
	Sep-10	106 106 13 18 18 2	1 3 820.682	064 01 4 (263,189	13,455 1 396,836
	Aug-10	107 107 13 18 18 2	3 802,336	492 10 4	13,163	13,508
	9 161	109 13 20 2	711461	488 10 4	171 399 8,679	1 127 862
	Jun-10 9 139	109 36 21 3	3 725,528	486	215 280	13,758
	May-10 9,121	105 12 17 17 2	3 650,644	482 11 4 +	143,776 5,465	13,047
	Apr-10 9,070	106 27 77 8	572,063	494 9 4 t	78,131	12,976 823 126
	0 Mar-10 9 076	99 17 12 8 8 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	429,1	974 10 4 +	52,570	12,960
	9 Feb. 10	00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	428	, , , ,		626.372
	8	25 25 21 25 21 25 21 25 21 25 21 25 21 25 21 25 21 25 21 25 25 25 25 25 25 25 25 25 25 25 25 25	13 3 3			761,609
	\$ 38.94	5 97 35 5 194.70 5 311.52 5 341.11 5 973 51	\$ 3,115.23	\$ 100 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	\$ 0.361 \$ 0.481 Total Bills	Total Volumes
ize	Southwest	Southwest Southwest Southwest Southwest Southwest	Southwest Southwest Woodcreek	Woodcreek Woodcreek Woodcreek	Wooderek	
Meter Size	0.625	1 H Z W 4 40	8 Step 2 0 625	1 1 5 7 7 5 7 7 7 7 7 7 7 7 7 7 7 7 7 7	Step 3	

Billing Projected	Total	10,397,414
Booked Rev by AU Div	7074	747,804
	2076	320,969
	8/0/	2,128,015
	7094	1,244,693
	7160	2,747,694
	7162	63,769
	7167	3,081,114
Lawson Rev Booked	Total	10,334,058
	DIff	(63,356)
	Perct Diff	-0.61%

age Volume Rate

S

A QUA TEXAS RATA APPLICATION SOUTHWEST REGION-TY 12/31/2010 W.P.Cust Growth

Texas Southwest AUS - Billed BFCs per Month (7160,7167,7074 7075, 7078, 7162 & 7094, Mater Sise

Briar Creek S Br				\$5 279	\$103	\$0	Ş			\$44,883	\$637		53,711		\$482		\$42	;	2				55,033			\$101	615				\$1,754		\$57	•							
				130	1	,				1,676	=		121		13		-					8	36			m r	,	(0)	Ē,		6		1	٠.	0						
Part Content Fronts				12,372	12	12	77			4,572	g. 80	į	781		684		240	ţ	**			10 604	264	24	12	840	. 8	36	12		9,360		1,644	12	24						
Part Content Fronts	Sisteman Sisteman	Volumes 408.476	400,476				401 721	66,471			104.147		292			701,105		_	450,944	103.066	8,433									_	80 245	05,240				10 580	17.352	2,767	2,667		
March Control Contro	Determina			12,242	11	21 :	77			2,896	à	-	:		671	95	687	12				13.797	267	24	12	82	84	36	11		067'6		1,643	12	74						
		rand Total 408,476		12,242	1	5 5	401 721	66,471	2000	37	104.147	1	292		671	000	823	12	450.944	103.066	2	13.792	267	24	12	82	48	og 22	12	000	9,290		1,643	12	20 00	10.580	17,352	2,767	2,667		
State Control Contro		Dec-10 G		1,031	-		34.863	6,534	367	9 4	11,884	=	295		57	0,5	3		36,384	6,771 1 218		1,157	22	7	- 6	. ~	4 (,	-	780	8,840		137	← (1814	1,263	1,178	142	27		
State Content		Nov-10 36,489		1,026			31 371	6 398	370	, 4	13,322				56 71.898	20	ì	-	38,196	8,518 601		1 159	22	۰ به	- 02	7	4 (,	-	778	7,775		138	- ^	1.724	1,251	1,299	28			
State Charge Unger State		<u>0ct-10</u> 35,895		1,019			32.386	6.326	367	S	9.333				55,863	19		-	33,891	54.3		1 160	22	~	- 6	7	4 "	,		775	7,164		142	- ^	1 734	1,278	1,426	129			
Bisic Creek S		Sep-10 36 523		1,019		-	36,592	7,648	372	2	15.341				99,154	19		-	49,785	3,298		1 160	87	× +	. 1.	60	4 (1)		-	781	13.397		138	- 2	2.092	857	2,741	756	380		
Bisic Creek S	:	Aug-10 36.638	900	1,028	- •	-	36,745	8 722	372	ĸ	18,927				5/ 88,314	21		-	44,804	665		1,162	22	7 -	71	9	ব এ		-	783	11 705		137	- 8	1,794	31	2,283	253	149		
Print Creek S	;	36,185	1 050	7en':		-	36,457	6,297	372	so.	13,221			3	58,582	20			45,081 15,177	547		1 153	75	۰ -	20	9	4 6		-		ļ		36	- ~	1 930	332	2.146	509	931		
Secretary Creek Secretary	5	<u>Jun-10</u> 41.680	1 032	255	_	.	37,164	68//	652	o	22,116			5		20						1 146	7,73		74	g ·	4 W	-	-	774	8 934	137	·	- 2	1,487	863	1150	<u>و</u> ج			
Brist Creek S	May 10	May-10 29.281	1 035		-			1	-		1			1		20						1,146	77 6	· ~	29	۷,	4 W	-	-			137	·	. 8	1676	966	1400	<u> </u>	5		
Brist Creek S	Apr-10	29, 129	1.016	-	-		33,491	27, 55						1		20						141	3 0	-	- 67		* m	- -	~	768	5.851	134	<u> -</u>	. 2	1,620	1,189	991.7	92	2		
Brist Creek S	Mar-10	24,761	1,007	-	-	- 55	2310							55	44,007	20		78 957	1 922	53		1146	3 6	-	29	~ <	r r>	- -	-			133	-	8	1,344	882	136	3			
Brist Creek S 4136 986	Feb.10	29.107	991	-	-	- ::	2.217								- 1	20	•					1,135	; 7	-	9, 1	- 4	4	- -	-	764	2 577	134	-	6	1,406	1,648 673	200	1,340			
Bara Charge Unage Bara Cheek Briar Creek Briar Creek S Briar Creek Briar Creek S Bri	Jan-10	29,144	986	-	-	31,464	3.217							54		50	•	33.647	4,395	657		5. 5.	7	-	9 '	- 4	. 72	-		764	3,607	137	-	- !	1.463	828	49				
Bairs Creek S	1.21		41.36	103.40	206 75	620.40	0.425		26.78	0.300		30.67		37.00	0.275	41.75	125.00	0,175	0.225	0.400	2000	74.25	225.50	830.50	35.00	153.00	241.50	30.00		25.00	0.250	49.00	129.00	235.00	0.350	0.450	0,650	0.750		27.62	
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	BEG	s	\$	•••	.	N W	,		en e	.		US HA		φ.	9	**	•	• •	•	59	-	n •n	w	•••	w •	• •	•	^ h		•••		\$	*	v, .		• •	٠.	\$		10.04 \$	
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		lase Charge Usage	riar Creek	riar Creek	riar Creek	rior Creek	riar Creek		anyon Springs	anyon Springs		zvern Sorings		ardinal Valley	ardinal Valley	arper Water Arper Water (Ant	'melaxi	oer	rper	arper	rrville South	triville South	priville South	errylle South	rrville South (in City)	rrville South (In City)	arrylle South (In City)	ountern Crest		ounts it Crest / Harper	Servine South	RA (Harper/London)	RA (Harper/London)	RA (Harper/London)	'd to LCRA	76	5.4	RA		can Utilities \$	
						Step 2 B.	Step 3 Bi			Step 2 Co					Ш	ΣÍ	Flat Co				0.525 Ke		ž			1 S Ke	¥ %	*				ĺ						-			

A QUA TEN US RATE APPLICATION-SOUTHWEST REGION-TY 1251/2010 WP-Cust Garach

Texas Southwest AUS - Billed BFCs per Month (7150,7187,7074,7076, 7078, 7162 & 7094, <u>Mezer Site</u>

	\$40.857 \$1,137 (\$2,914) (\$62.3)	\$3,840 \$880 (\$1,965)	\$158,453	\$158,453 \$130,713
	1,049 12 15) (15) (2)	79 111 (8)	5,313	5,313
	110,280 1,296 156 216 36 24 24 12	5,940 132 48 0	164,784	Growth Bills Growth Volumes
inants	<u>Volumes</u> 7, 467, 587	1,767 310	11,774,796	2
Determinants	Bills 109,231 1,284 171 218 36 24 12	5,861 121 48 8	159,471	73.84 161,964 2,088 2,88 2,88 4,8 4,8 12 3,6 3,6 14,777
	Grand Total 109.231 1.284 171 218 36 24 12 12 7.467.587	5,861 121 48 8 1,767,310 81,230	159,471	Average 156,661 2,053 303 298 48 48 48 12 12 36
	Dec.10 9 190 108 13 18 2 2 2 1 1 1 1 1 1 2 2 2 3 3 6 26,347	495 11 4 135,194 10,454	13,732 990,266	13,497 174 24 24 4 4 4 1
	Nov.10 9,154 107 13 3 2 2 2 2 2 1 1 1 3 3 3 609 536	494 10 4 129.251 5,520	13,486	13,254 171 24 24 6 4 1
	Oct-10 9,145 109 13 3 3 2 2 2 1 1 1 1 1 3 3 5 8 7 8 9 7 8 8 8 9 1 1 8 8 1 8 8 1 8 8 1 8 8 1 8 8 1 8 8 1 8 1 8 1 8 1 8 1 8 1 8 1 8 1 8 1 8 1	499 10 4 158.153 4.422	13,468	13,233 274 24 24 4 4 3
	568-10 9,132 105 13 13 13 2 2 1 14 13 13 13 13 13 14 14 14 15 15 16 16 17 17 18 18 18 18 18 18 18 18 18 18 18 18 18	490 10 4 263.189 16,298	13,455	13,220 172 24 26 4 4 4
	9 181 107 13 18 18 13 18 18 18 18 18 18 18 18 18 18 18 18 18	492 10 4 279,741 13,163	13,508	13,273 173 24 26 25 4 4
	9,167 108 13 20 20 20 2 2 1 1 1 1 1 3 3 3 7 1 1 4 6 1 3 3 3 3 7 1 1 3 1 3 1 3 1 1 3 1 3 1 1 3 1 1 1 1	488 10 4 171.399 8,679	1 127 862	13,269 174 27 27 27 4 4
	Mn-10 9 139 109 36 21 2 3 3 725 528	486 10 4 1 215,280 10 283	13,758	13,493 178 47 28 4 4 1
	May-10 9.121 105 12 17 17 3 2 2 1 13 8 650.644	482 11 4 1 143.776 5,465	13,047	12,820 167 23 24 4 4 1
	Apr.10 9.070 106 12 17 17 3 2 2 1 3 572.063	494 9 4 78131 3746	12,976 823,126	12,749 167 23 24 4 4 1
	9,076 106 12 17 17 17 17 18 19 19 19 19 19 19 19 19 19 19 19 19 19	479 10 4 4 52,570 397	12,960	12,732 168 23 24 4 4 1 3
;	5.023 106 106 11 12 2 2 2 428.159	478 10 49,958 1546	626,372	12 655 167 22 22 25 4 4 4 3
,	106 111 106 111 18 3 2 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	483 10 10 1257	761,609	12,468 168 21 23 4 4 4
	\$ 38.94 \$ 97.35 \$ 1184.70 \$ 584.11 \$ 584.11 \$ 51.94.70 \$ 51.57 \$ 51.52 \$ 5.135.23 \$ 5.135.23 \$ 5.135.23	\$ 4230 \$ 161.51 \$ 246.51 \$ 0.361 Total Bills	Total Volumes	6 6 6 6 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8
2	Southwest Southwest Southwest Southwest Southwest Southwest Southwest Southwest	Wordsteek Woodsteek Woodsteek Woodsteek		
(Inches)	7.525 7.525 7.525 7.525 8.805 8.0685	1 1.5 2 3tep 3 5tep 3 5tep 3		

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-Norm Vols

		-500
2008		
Cust	Volumes	Average Volumes (
13,715	933,444	96,70
13,697	8/0,827	44 93 870,827
13,	885,342	57.69 885,342
()	_	965,289
13,872	1,077,716	62.4/ 1,077.716
13,5	1,620,111	72.97 1,620,111
13,950	1,596,749	61.46 1,596,749
13,966	1,672,341	57.93 1,672,341
13,972	1,311,882	83.94 1,311,882
13,987	1,453,271	79.64 1,453,271
14,007	1,142,703	78 80 1,142,703
13,985	1,038,446	58.75 1,038,446
166 625	14 568 121	64 88 14 568 121
00,001	7	
age	Four Year Average	Four Year Average
age	Test Year Average Norm Adulatment Per Custon	Test Year Average Norm Admstment Per Custon
Customers	Test Year End Customers	Test Year End Customers
Adjustment	Normalization Adjustment	ייסיוומונעם אטן אטן שאניים אטן

of OPREV-WTR Misc Srv Rev Other Water Rev. 5 20 6 C202		322 79 140 75	N	SW SEWER INCOME STATEMENT USED FOR ALLOCATIONS	TATEMENT USE	D FOR ALLOCAT	SNOT						,
02 OPREV-SWR	(233 044 48)	182 04											322 /9
SW-Ffat Rate Rev-Residential SW-Measured Fey Commercial	(192,685.26)	(194,527 94)	(25 6,189,42) (195,807,52)	(220,313,49)	(245,899.42)	(223,519.12)		(252,498.63)	(210,738.04)	(245,538.40)	(238.015.10)		182.04
SW-Measured Fcv-Residential	(18,852 15)	(8,152.80)	(17,932.15)	(18,520.67)			(198,093,89)	(198,379.79)	(194,631.97)	(196 334 10)	(192,154.21)	(198,021 93)	(2,355 013 09)
SW-Other WW Rev-Accrued Util	(654.49)	7,098 68	(19.527.31)	29,32	600				(10.00.00)	(10,400.46)	(18,830 61)		(212,555 36)
SW-Other WW Rev-Rate Case	(4,219.49)	(3,824.11)	(5,997 10)	(3 972 30)	(3 504.31)	(5 172 4R)	(4.590 34)	(14,614.01)	20,996.03	(14,335.56)	(8.33167)	885 84	29 32
04.0 OM LABOR-REG	4.634.54	(16,956,43)	(16 925.34)	(16 969 85)	(16.914.68)	(16,937 90)	(17,002.59)	(4.515.19)	(3,590.48)	(3,035.55)	(5,080,25)	633.04)	(56 176 06)
SW-A&G-LiBs-Emptoy-Rg SW-Collect Mandal BD Emptoy Ba		*	9,166.8/	5,681,39	5,491,31	5,018.14	4,963,71	5,251.23	4,074.08	5,607.93	5.358.11	(13,617.07)	(190.878 23)
SW-Colles Oper-LBR-Employ-Rg	47 00	308.00		52.71	678.51	327 70	201.01		:			146 19 L	148.19
SW-Cus Accis-LBR-Employ-Rg	48.14	34361	1,029.38	1,245.91	(1.456.55)	765.84	774.44	1.057.36	143 19	219.28	369 10		3,014 10
SW-F Jmp Maint-LBR-Employ-Rg		2	48 14	280.96	40.21			97.46	2:	(819 /3)	857.85		6,476.46
SWETED Maint I BE Confused	166 89	299.84	136.30	303.43			48 73			600			899 77
SW-T&D Oper-I RR-Employ-Rg		78.42		24 200	80.25		1,110,78	710.36	727 77	529.28	403 98	205 47	4 504 10
04.1 OM LABOR-OT	3,646 73	3,967.40	3,953.05	3,798.38	6.148.89	3 924 60	2 648 45	97.46	73 09		!		329.22
SW-Collect Maint-LBR-Employ-OT	464.65	1,078.02	1,123.50	832.93	2,819,01	1,200,96	2.065.48	2,050,02	2,418,90	5,606.01	3,727 18	4,104 78	46,794.39
SW-Collect Oper-LBR-Employ-OT	600 88	502.54			1,032 54	36.54	84 23	122.54	769.23	2,410.71	1,051 77	ш	22,403.74
SW-Cust Acets-LBR-Employ-OT		72.21		42 12	311 00		26.21		2	84 23	255 83		4,269.08
SW-Fump Maint-Lekt-Employ-OT					20.10	328.45			49.66	21.06			1,115 33
SW-T&D Maint-LBR-Employ-OT	341 36	273.09	391 13	373 15	470.20	397.05	1 223 30	,,	;		124 16		342.91
SWAT&D Oper-LBP-Employ-OT	643 88	370 30					00.344	32.88	1,431.23	940 31	407.48	41271	8,122.62
04.3 OM LABOR-Bonus/Other	158.65	2013.23	(32.3)	417.66	985.17	240.27	732.74	773,27	1 270 81	1 161 21			32.88
SW-A & G Labor-Bonuses	158.65	201.44	(20.39)		305,09		296.73	157.32	922.42	140 12	264 30	L	8,049.54
05 OM EMP BENEFITS	1,808,54	2.912.19	1.367.13		305.09		296.73	157.32	922.42	140 12	167.90	145.28	2,474,56
SW-A&G Emp-DENTAL PLAN	85,55	104.65	90.51		2,783,59		2,747.89	1,478.12	4,975.16	1.501.88	1718 26	L	2,474.56
SW-Agg Emp-GEIS		56.09	46.95		19/92		169.23	87 80	293 96	88 37	94.35	J	1 200 53
SW-A&G EMPEDUCATION	179 18	226 90	(53.41)		229.26		79 78	40.47	133.41				396.52
SW-A&G Empl-GROUP LIFE INS	5				2		504.8	191,38	640 46	203,69	207.82	226.30	2.416.49
SW-A&G Empl-HEALTH PLANS	118611	2000								Š	111 00		111 00
SWA&G Emplinaurance Payments	313.53	319 79	1,549.31		2,858 25			1,416.62	4.741 25	1 429 24	40 71		160.68
ON Shide Section 1 Table 200	8,950.76	7,265.73	9.380.75	7 443 60	(541 66)			(258.15)	(833.92)	(259.21)	(97.2.59)		20,979 74
09 OM PURCH POWER	8,950 76	7,265 73	9,380.75	7,443.50	6.422.50			12,991,96	9,602.50	3,636.00	11,765.75		98.569.75
SW.curchased PWR-Pump Oper	13,036.99	3,475 92	25,062 74	12,253.12	13,620,18			12,991.96	9,602.50	3,636,00	11,765 75		98 569 75
10 OM CHEMICALS	2,648.80	3.475.92	25,062,74	12,259.12	13,620.18	ı	П	11 933 65	11,460,49	11,431,24	10,833,20	1	147,066,15
SW-Chem-Coll Oper-GENERAL	1,814.41	1,634,63	2,916.89	2,435.69	1,233.54	2,040,38	2,986,69	2,397,17	3,194.36	11,431,24	10,832.20	9,119.44	147,066 15
SW-Chem-Pump Oper-GENERAL	834.39		80.018,3	2,435.69	1,233 54			2,397 17	3,194.36	1,158,47	2,446.96 2,446.96	3,673,65	28,767.23
SW-Cord Mont Fees Only	4,917.14	3,498.98	5,837,72	4.738.66		E 737 E3		:			ì	20.000	834.39
11.0 OM MGMT FEES-States	4.917.14 6.848.05	3,498 98	5,837 72	4,738.66		5,727 53	4,453.41	6,349.01	4,604.41	4,907.01	4,793.17	5,503.05	60,515.73
SW-Cont Serv-MgtFee-A&G	6.848 05	5,215,58	7,829.02	13,350.58		11,478.21	3,703.39	9.639.98	7.654.05	4,907.01	4,793 17	5,503.05	60,515 73
11.1 OM MGMT FEES-States (Region)	66.12	58.58	166.79	13,350.58		11,478.21	3,703,39	9,639 98	7,654.05	5,728 21	14,058.91	(8,766.96)	79,049.48
12 OM CUST OPS.ACO Allocation	66 12	58.58	166.79	62.06		166.41	92.04	162.94	167.33	1,603.94	161.88	166.15	2.972.39
SW-ACO Allocation	2,284.37	2,332,13	2,647.61	2,351.43		2,403,96	2.335.56	2 414 97	167 33	1,603 94	161.88	166,15	2,972.39
12.1 OM CUST OPS-Direct	1,315,35	1.282.13	2,647,61	2,351.43		2,403.96	2,335.56	2,414 97	2,333 19	2,111,33	2,441.58	2,631.86	28,585.01
SW-ACO Lockbox Fees	232 91	238 05	207.30	281.85		1,076.36	1,371.42	1,344.61	1,529.54	1,409.84	1,410,54	1.404.71	16.585.01
SW4WorkFlow Processing Res	793.82	764.44	792.95	800.40		855.66	249 82	230,55	248.22	230 31	234 33	260 93	2.859.35
13 OM OS ENGINEER	288.62	286.89	284 61	384.69	628 16	18 17	292.82	294.42	831.57	815.56	811.06	842 94	9,755.50
SW-Cont Serv-Eng-A&G	951 53	2.033.80	00 006	2,477.50		970.00	1,375.00	1,150.00	2.430.00	16 595	365 15	300 84	3,958 09
SW-Cont Serv-Eng-T&D Oper		2000	900,00	2,477 50		970 00	1,375.00	1,150.00	2,430.00		1,533,29	3,783.75	25,346,91
SW-Coat Serv-Acet-A&G	235.99	235.99	414,91	408,39	486.60	402.34	430 66	,	:		2	2,163,13	7.742.04
15 OM OS LEGAL	235 99	235 99	414 91	408.39	486.60	402.34	439.66	401.25	420.13	412.72	273,25	418.43	4,549,66
SW-Cont StLegal-A&G	78.40	1,557,40	78.40	1,014,90	78.39	78.40	120.40	162.90	78.40	412 72	273.25	418.43	4,549,66
16 OM OS LAB TESTING	2,148.00	5.227.00	3 971 60	1,014.90	78.39	78.40	120.40	162.90	78.40	78.40	78.40	78.40	3,482.79
SW-Cord Serv-Test-Pump Oper		840 00	1,636 50	1,48.50	3,097,08	2,544.80	3,971,00	2,867,80	2,658,00	5,821.80	2,817,80	3.177.00	3,482 /9
17 OM OS COMP SVS	2,148 00	4.387 00	2,295.00	2,773,50	2,783 08	1,204.80	2.159.00	283.00	00 033 0				8,500 50
SW-Cont Serv-Oth-A&G-HRDW MANT	29 60	29.50	271.14	199.76	112.85	19.72			7,000	5,621.80	2,817.80	3,177.00	34,509 78
SW-Cont Serv-Oth-A&G-SFTW MANT	335 38	335.38	271 14	100 76	113 00								1,333,43
			:		15.03	19 72							1.274.23

41,052.13 29,429 75 6.000 00	5,622.38	181,869.41	15,780 95	8,039.64	33,769.06	7,512 01	25,120 58	18,925.77	18,925 77	5,544.41	19,445.38	19,445.38	7.900.60	23,077 24	18.413.87	2 837 54	1,1/3/18	60.623	60,623,42	11,254.89	11,254.89	248 08	36.66	94.26	400 50	12,595.80	35,308,95	35,308 95	205.84	205.84	00'6	190,411,62	161,863 35	28.548 27	208,998,61	(11.199.50)	(11,199 50)	39,404.63	39,404,63	10,080.18	154.22	818 37	40,605.59	40,605 59	403,720.00	54,353.00	54,353.00	(807.58)	367.00	367.00	(
3,415 70 2,527.10 500 00	388 60 21,642.23	21,642.23	260 00	606.65	758 67	758.67		1,782.69	506.27	506.27	1,989.25	1 989 25	548.43	1,879,78	1,495.03	236.46	97 / G	5.681.01	5,681.01	881.33	881.33	112.51	4			,	2,673,21	2,673 21				13,620.46	13,620 46		9 136 79	(100.67)	(100.67)	3,288.46	3,288.46	628.95	0 11	6 75	3,635,55	3,635 55	403.720.00	54,353.00	54.353.00			36 73 342,272 15	
6,573,77 5,658 90 500.00	12,199.41	12,199.41	1 560 00	57875	25,858,44	737.86	25,120 58	1,363.04	439.03	439.03	1,489.69	1,489 69	228.69	1,879,19	1,495 03	236.46	49.92	31.046.50	31,046,50	1,086,95	1,086 95					3,398.00	2,673.21	2,673.21				13,614.81	13,614.81	40.000	18.260.42	(1,003.41)	(1,003 41)	3,288.46	3,288 46	86.65	0 73	7.25	3,610.07	3,610 07			100 4747	(245.33)	38 62	38.62 (48,503.36)	
1,236.58 299.20 500.00	437 38 8,798.32	3,131.60	3,131.60	1 008.25	711.82	/11 82		1,357,21	523,60	523.80	1,730.58	773 68	773.68	1,874.63	1,495,03	235.46	45 36	1,866.67	1,866.67	1,026.83	1,026 83				;	9.90 9.00 9.00 9.00 9.00 9.00 9.00 9.00	2,673.21	2,673.21				13,464.07	13,464.07	18 260 47	18,260.42	(1,003.41)	(1,003.41)	3,288.46	3,288.46	957.44	(0 32)	7.48	3,558.09	80 occ's			(344 18)	(244 15)	30.72	30 72 (132,542 02)	
10,910.14 9,967.40 500.00	442 74	17,955.69	2,568,60	57875	349.64	249 04	:	1,444.56	254.55	254 55	1,270.96	390.79	390.79	1,889.08	1.495 03	97 78	59.81	4,201.91	4,201,91	777.58	11/38	93 52		94.26		16.80	2,673.21	2,673,21	62.68	90.30		14,780.00	13,347 77	18.260.42	18,260.42	(1,003.41)	(1,003.41)	3,288.46	726.61	721 98	0.07	4.58	3,556.91	- p 227'0			(193.71)	(193.71)	21.08	21 08 (66,143 95)	
3,550,96	485.66	995.80	995.80	1,223.00	933.21	293.78		1,392.7	251.27	251.27	1,336,39	791.93	79193	1,885,84	1,495,03	97.78	56.57	1,131.21	1,131.21	965.89	433.72	33.22			400 20		2,673.21	2,673,21	51.41	3.00	3.00	17,099.59	13,663 17	18.252.34	18,252.34	(1,003.41)	(1,003.41)	3,288,46	709.56	708 41	(0.84)	1 99	3,584,85	20,5			(98.16)	(98.16)	28.20	28.20 (111,883.32)	
1,017.45	9,517,45	1,895.80	1,895.80	149.25	1,192.91	765.04	4 864 90	1,554,90	279.81	279.81	1,925.81	567,72	567 72	1,926.69	236.46	96 97	98.23	3,818.56	3,818.56	876.83	36.66		36.66				2,673.21	2,673.21				17,002.59	13,585.67	18,218,52	18,218.52	(1,003.41)	(1,003.41)	3,259.07	241.68	242.65	(0.42)	(0 55)	3,491.86	,			(26.23)	(26 23)	28.21		
1,540.36 628.00 500.00	9,342,31	560.00	1.006.25	1,006.25	(99 85)		1 328 66	1,388.66	431.73	431 73	1,619.57	1,174.91	1,17491	1,829.27	236 46	97 78		4,105.66	4,105.66	896.49	2						2,673.21	2,673.21	63 82		:	16,937,90	3,403,98	18,153,67	18,153.67	(1,013.63)	(1,013.63)	3.288.46	1,111,76	1,114,65	(1 60)	(1.29)	3,533,53						28.03		
1,152.36 199.21 500 00	453.15 8,776.25 8,776.25	1,445.80	149.25	149 25	392.37	77 65	1.582.98	1,582,98	231.77	1 550 04	1.569.04	1,154.10	1 154 10	1,921,41	236 46	87 78	92 14	2,342.99	2,342.99	976.10							2,673,21	2,6/3,21		3.00	3.00	16,914.68	3.399.26	18,151,25	18,151,25	(1,013,63)	3 288 46	3,288,46	667.90	685 00	(2 70)	(14 40)	3 536 47						33,85		
1,066.16 500 00 566 16	24,311,90 24,311,90	560.00	1,027.57	1,027.57	856.06		1.370.67	1,370.67	86,009	1 443 61	1,443.61	577.25	577.25	1,829.27	236.46	87 78		1,410,10	1,410.10	1,042.91	6.81	6 81			776.00	776 00	2,673,21	17 8 / 9 7		3.00	3.00	13,969.89	3,410.33	18,088,30	18,088 30	(1,013.63)	3.699.83	3,699 83	1,273.58	1,180 99	983	3 679 88	3 529.88							(78,735.86)	
4,551.45 3,662 02 500.00 389 43	16,565,10 16,565,10	1,383.35	570,64	570.64	245.09		2,038.17	2,038 17	858.84	1.857.78	1 857.78	883.09	883 09	2.065.12	236 46	98.37	(207.97)	1,495.97	920.13	920 13					8,380.00	8,380,00	4,300,38	9999			46 006 34	13 523 96	3,401.38	18,088.30	18,088.30	(1,013,63)	3,142,17	3,142 17	793,32	659 35	12.69	3.584.10	3,584,10						111.16	(99,957,25)	
3 351.73 1.792 26 500 00 1,059 47	18,860 03	1,120.00	142.14	1.823.70	1,823 70		1,516.33	1,516 33	413.96	1,474,69	1,474.69	115.17	1 201 5	1,446.74	236 47	97 80	2:0 20 40 6 45	506.16	927.50	927 50							4,276,47				16 777 79		3,371.73	18,064,09	18,054.09	(1,013,63)	3,142.17	3,142 17	1,111,36		276.40	3.217.37	3,217,37					(6.59)	(65 9)	(94,027 07)	
2,685,47 2,130 36 500 00 55,11	13,860,60		999.14	669.35	669 35		2,133.85	2,133.85	752.60	1,738,01	1 738,01	694,84	1.978.59	1,448 74	236.47	97.80	3.016.68	3 016 68	876,35	876.35					20.00	20 00	2.673.21	27.93	27.93		16,304,50	13,028.42	3,276 08	18,064,09	(1 013 63)	(1,013,63)	3,142,17	3,142 17	1,184.18	7/8 02	326.12	1,766,91	1,766 91					8.07	8.07	(108,952.71)	
18.0 OM CS OTHER-Operations SW-Cont 3 -v-Oth-Collect Oper SW-Cont 3 art-Oth-Dum Oper SW-Cont 3 en-Oth-T&D Oper	18 1 OM OS OTHER-Maint SW-Cont Serv-Oth-Collect Maint	SW-Cont Serv-Oth-Build&Grounds	19.0 OM LEASES-Bidg SW-Rent Bido/RP-4&C	20 OM SUPPLIES	SW-Mat&Sup-A&G	· · · · · Mat&Sup-T&D Oper	21.1 OM TRANS-Leases	21.2 OM TRANS-Fuel-Diesel	SW-Trans-T&D OP-Diesel	21.2 OM TRANS-Fuel-Gasoline	SW-Trans-T&D OP Gasoline	SW-Trans-T&D Oper	22 OM INSURANCE	SW-Ins-Gen Liab-A&G	SW-Ins-CtheraxG	SW-Ins-Work Comp-A&G	23 OM BAG DEBT	SW-Pad Debt Exp-Cust Accts	24.1 OM OTHER-Communications	SW-Misc-A&G-COMM EXP	54.4 ON O HER-1 & E SW-Misc-A&G-MFAI & 100% DED	SW-Misc-A&G-MEALS 50% DED	SW-Misc-A&G-TRV-HOTEL	SW-Misc-A&G-TRV-Mile Reim	24.6 OM OTHER-Fines/Penalties	24.7 OM OTHER-LIC/Permits	SW-Misc-A&G-LICSPER	24.8 OM OTHER-Mail/Postage	25 NON-OPER EXP	Misc NonUtil Exp-CHABIT CONTR	26 AMORTIZATION	Amort Regulatory Debits	SW-Reg Com-Amort Rate Case-A&G	Depres Exp-Littly Plant Side	27.5 AMORTIZATION - CIAC	Amort-CIAC-SWR	28 2 OTHER TAXES-Property Taxes	Property laxes	Pro: Tayes, FICA	Paves Taxes-FUTA	Payroli Taxes-SUTA	28.4 OTHER TAXES-Other	Other Taxes-Gross Receipts Tax	Federal Income Tax	30 PICOME TAXES-State	Shite Income Tax	Allow Funds Head During Const	40.4 INTEREST EXP-Cust Dep	Interest Expense-Customer Depo	Grand Total	

AQUA TEXAS RATE APPLICATION -SOUTHWEST REGION-TY 12/31/2010 WP-SW Alloc_Factors

	TEST YEAR AI	LLOCATION FA	CTORS				
	CUSTOMERS						
	WTR-SW	SWR-SW	<u>Total</u>	<u>wt</u>	R-SW	SWR-SW	Total
2010	12,970	2,688	17,442		12,970	2,688	64,712
2011	13,948	2,754	18,494		13,948	2,754	68,768
Average	13,459	2,721	17,968		13,459	2,721	66,740
Percent	74.91%	15.14%	90.05%		20.17%	4.08%	24.24%
	Ingram Exclude	d	9.95%			_	2.68%
	Total		100.00%				26.92%
	TEXAS						
	WTR	SWR	<u>Total</u>				
2010	48,909	12,983	64,712				
2011	51,833	13,909	68,768				
Average	50,371	13,446	66,740				
Percent	75.47%	20.15%	95.62%				
	K&M ALLOCA	TION FACTORS	S				
	CUSTOMERS						
	WTR-SW	SWR-SW	Total	WTI	R-SW	SWR-SW	Total
6/30/2011	13,989	2,764	18,544		13,989	2,764	73,336
	75.44%	14.91%	90.34%		19.08%	3.77%	22.85%
	State Water/Sewe	r Allocation			25.06%	18.72%	
	Excludes Ingram		9.66%				2.54%
	Total		100.00%				25.39%
	TEXAS						
	WTR	SWR	Total				
6/30/2011	55,833	14,768	73,336				
	76.13%	20.14%	96.27%				
	P	AYROLL ALLO	CATION FAC	TORS			
12/31/2010	SW Admin	\$121,762	2.24%				
	Texas Admin		18.90%				
	Total		=1.15/0				
	SW Admin Texas Admin SW Water	\$121,762 \$1,025,706 \$1,162,769 \$5,426,013	2.24%	CTORS			

Attachment 3

CONSOLIDATION OF AQUA TEXAS SOUTHWEST REGION SYSTEMS

I. Introduction

Since the passage of SB 1 in 1997, the Texas Legislature has strongly encouraged regionalization of water utilities. Among other places, the Legislature's promotion of regionalization is found in Tex. Water Code § 13.182(d), which provides:

The Commission by rule shall establish a preference that rates under a consolidated tariff be consolidated by region. The regions under consolidated tariffs must be determined on a case-by-case basis.

TEX. WATER CODE §13.182(d).

The Texas Water Code also provides:

- (a) A utility may consolidate more than one system under a single tariff only if:
 - (1) the systems under the tariff are substantially similar in terms of facilities, quality of service, and cost of service; and
 - the tariff provides for rates that promote water conservation for single-family residences and landscape irrigation.

TEX. WATER CODE §13.145(a).

To further promote regional rates, the TCEQ has adopted a rule requiring regional rates as follows:

(n) Regional rates. The commission, where practicable, shall consolidate the rates by region for applications submitted with a consolidated tariff and rate design for more than one system.

30 TEX. ADMIN CODE § 291.21(n).

Additionally in January 2003, the TCEQ issued RG-357: The Feasibility of Regionalizing Water and Wastewater Utilities: A TCEQ Policy Statement. RG-357 is the TCEQ's basic policy statement explaining the benefits of regionalization.

In Aqua Texas' last rate case, the TCEQ determined that Aqua Texas' Southwest Region systems were substantially similar in terms of facilities, quality of service, and cost of service and appropriate for consolidation under a regional water tariff. See In re Application of Aqua Utilities, Inc. and Aqua Development Company de Aqua Texas, Inc. to Change Water and Sewer Rates; TCEQ Docket Nos. 2004-1671-UCR and 2004-1120-UCR; SOAH Docket Nos.

582-05-2770 and 582-05-2771, Final Order and Proposal for Decision. Aqua Texas proposes rates in this Water Rate/Tariff Change Application ("Rate Application") with 0 gallons included in the monthly minimum just like those approved in its last rate case. Aqua Texas is also proposing inclining block rates in this Rate Application. Both aspects of Aqua Texas' rate design promote water conservation for single-family residences and landscape irrigation.

Both the Texas Legislature and the Commission have expressed a strong preference for regionalization and the benefits of same were extensively analyzed in Aqua Texas' last rate case. *Id.* To further Aqua Texas' efforts to regionalize its systems, Aqua Texas proposes a consolidated, regional water rate tariff for its Southwest Region that includes the following water systems that were not included in the Final Order and Proposal for Decision from the last rate case.

PWS Number	System Name
1330062	Aqua Vista Utilities
2270354	Briarcreek Subdivision
460022	Canyon Springs Water
1050068	Cardinal Valley Water
0860098	Deerwood Subdivision
1330009	Guadalupe Heights Utility Co
0860005	Harper Road Estates
1330126	Highlands Ranch
2270210	Indian Springs Subdivision
460022	Kings Cove
1330041	Loma Vista Water System
1050111	Mountain Crest Water Company
0860086	Northwest Hills Water Company
1500043	Pecan Utilities Water Company
0270141	Rio Ancho Subdivision
2460046	San Gabriel River Ranches
0270134	Stone Mountain at Cavern Springs
0860100	West Oak Heights
1330028	Westcreek Estates Water System
1050037	Woodcreek Utility Co 1
1050339	Woodcreek Utility Co 2

Applying the standards set forth by the Commission in Aqua Texas' last rate case, these systems are substantially similar to Aqua Texas' other Southwest Region water systems in terms of facilities, quality of service, and cost of service.

¹ Copies of the Final Order and Proposal for Decision are posted on Aqua America's website.

II. Substantially Similar Facilities

The systems proposed for consolidation have substantially similar facilities as other Aqua Texas Southwest Region water systems. The systems are operated by the same Aqua Texas Southwest Region personnel as other Southwest Region water systems, their sources of water are substantially similar to other Southwest Region water systems, the components of each system are substantially similar to other Southwest Region water systems, the type of piping used by each system is substantially similar to other Southwest Region water systems, the design and construction of the systems are substantially similar to other Southwest Region water systems, and the types of customers served are substantially similar to that of other Southwest Region water systems. These systems are generally substantially similar and of the same type as other Southwest Region water systems. For these reasons, and others, these systems are substantially similar to Aqua Texas' other Southwest Region water systems in terms of facilities.

III. Substantially Similar Quality of Service

The systems proposed for consolidation offer substantially similar quality of service as other Aqua Texas Southwest Region water systems. All use state-approved technologies and facilities. All provide service and water treatment, or are being brought into compliance with a level of service and treatment, that achieves TCEQ and EPA drinking water standards. For these reasons, and others, these systems are substantially similar to Aqua Texas' other Southwest Region water systems in terms of quality of service.

IV. Substantially Similar Cost

The systems proposed for consolidation have substantially similar cost of service as other Aqua Texas Southwest Region water systems. All systems share operations and maintenance costs that are either identical or at least substantially similar on a per customer basis as other Aqua Texas Southwest Region water systems. The costs of these systems within the Southwest Region are affected by the same intra-regional similarities such as regional hydrology, geology and similar intra-regional regulatory requirements, as other Southwest Region water systems. The capital components of these systems are substantially similar to other Southwest Region water systems, resulting in substantially similar repair and replacement costs over the life of those components on a per customer basis. In Aqua Texas' last rate case, the Commission rejected a "snapshot" approach to analyzing this issue in favor of assessing cost of service over time. For these reasons, and others, these systems are substantially similar to Aqua Texas' other Southwest Region water systems in terms of cost of service.

V. Conclusion

For all these reasons, the water systems proposed for regional consolidation in this Rate Application meet the criteria set forth in Tex. WATER CODE §§ 13.182(d) and 13.145(a) and 30 Tex. Admin Code § 291.21(n). Approving consolidation of these systems with Aqua Texas' other Southwest Region systems will further promote the benefits of regionalized utilities as is the favored approach in Texas.

AQUA TEXAS

Determination of the Cost of Equity

Aqua Utilities, Inc., Aqua Development, Inc. and Aqua Texas, Inc. d/b/a Aqua Texas ("Aqua Texas" or the "Company") has engaged P. Moul & Associates, of Haddonfield, N.J. to measure the Company's cost of equity for its 2011 rate case. This report presents evidence, analysis and a recommendation concerning the appropriate rate of return on common equity that the Texas Commission on Environmental Quality ("TCEQ" or "Commission") should recognize in the determination of the revenues that Aqua Texas should realize as a result of recommendation are supported by the detailed financial data contained in Exhibit No. PRM-1, which is a multi-page document divided into eleven (11) schedules.

Aqua Texas consists of wholly owned subsidiaries of Aqua America, Inc. Aqua Utilities, Inc. and Aqua Development, Inc. became wholly owned subsidiaries of Aqua America when Philadelphia Suburban Corporation (the former name of Aqua America) purchased the water assets of AquaSource from Duquesne Light Company. Aqua Texas, Inc. was formed in 2004. Aqua Texas provides water service to 48,000 customers and wastewater service to 13,000 customers in 365 communities in north, central and southeast Texas. The Company obtains the water to serve its customers from groundwater and from purchases.

As shown on Schedule 1 of Exhibit PRM 1, the Company has requested that it be afforded an opportunity to earn a 12.00% rate of return on common equity and an 8.59% overall rate of return in its 2011 rate case. As this report will justify, the Company is entitled to a 12.00% rate of return on common equity, which is within the range of 10.58% to 12.91% based upon current market evidence for a proxy group (i.e., Water Group) of investor-owned water companies with actively traded common stocks.

Summary Return on Equity

The cost of equity is determined in this report from the application of a variety of methods/models. These include: the Discounted Cash Flow ("DCF") model, Risk Premium approach, Capital Asset Pricing Model ("CAPM"), and the Comparable Earnings method. The common stock shares of Aqua Texas are not traded because the Company is a wholly-owned subsidiary of Aqua America. As a stand-in for stock market prices for Aqua Texas, the cost of equity for the Company has been measured using data from a proxy group of nine water companies that are identified on page 2 of Schedule 3. Market data on the common stock of water utilities are required to calculate the cost of equity using DCF, Risk Premium, and CAPM.

Rather than rely upon the market-determined cost of equity for an individual company, this report has employed the stock market prices for the Water Group. The determination of the cost of equity for an individual company has become increasingly problematic in recent years due to the effect of any anomalies in the market data for an

individual company. The group of water utilities that has been assembled has the following common characteristics: (i) they are listed in the "Water Utility Industry" section (basic and expanded editions) of The Value Line Investment Survey, (ii) their stock is publicly traded, and (iii) they are not currently the target of a publicly-announced merger or acquisition. It would be inappropriate to include a company that is a target of a takeover in a proxy group even prior to its acquisition because the stock price of that company usually disconnects from its underlying fundamentals.

The following table provides a summary of the indicated costs of equity using each of the approaches for the Water Group.

DCF	Premium	CAPM	Earnings
10.58%	11.00%	12 91%	11.90%

From these measures of the cost of equity, a range of 10.6% to 12.9% provides a reasonable representation of the Company's cost of equity. The Company has selected 12.00% for this case, which is within the range of results indicated above.

Fundamental Risk Analysis

Prior to undertaking an analysis of the Company's cost of equity using the Water Group data, it is first necessary to assess the relative risk position of Aqua Texas vis-à-vis the Water Group. The business risk of the water utilities has been strongly influenced by water quality concerns. The Safe Drinking Water Act Amendments of 1996 ("SDWA"), which re-authorized the SDWA for the second time since its original passage, in 1974 instituted policies and procedures governing water quality. Significant aspects of the 1996 Act provide that the federal Environmental Protection Agency ("EPA"), in conjunction with other interested parties, will develop a list of contaminants for possible regulation and must update that list every 5 years.

The Company must conform its operations to the requirements of the SDWA, and comply with the lead and copper rule, the Disinfectants/Disinfection By-Products ("DDBP") rule, and other contaminant standards. Drinking water quality has also received heightened attention out of concern over the integrity of the source of supply which is often threatened by changing land use and the permissible level of discharged contaminants established by state and federal agencies, and now potential threats from terrorists. Moreover, water companies have experienced increased water treatment and monitoring requirements and escalating costs in order to comply with the increasingly stringent regulatory requirements noted above.

The high fixed costs of water utilities makes earnings vulnerable to significant variations when usage fluctuates with weather, the economy, and customer conservation efforts. Conservation efforts can take the form of low water usage clothes washers, toilets and shower heads, and other reductions due to changes in usage. While the wise use of water is always the objective, the business risk of the water utility industry can be

affected by increased customer awareness of conservation. Moreover, current building standards have mandated the use of fixtures which must comply with more stringent water use requirements.

Being the sole purveyor of potable water from an established infrastructure does not insulate a water utility's operations from general business conditions, regulatory policy, the influence of weather, and customers' usage habits. It is also important to recognize that water companies face higher degrees of capital intensity than other utilities, more costly waste disposal requirements, and threats to their sources of supply. Notably, the Company's investment in net plant is 3.26 times its revenue, as compared to the Water Group's investment in net plant which is 3.57 times its revenue. The Company's lower level of capital intensity can be traced to the role of purchased water in providing service to customers.

The Company's financial condition has been compared to that of the Water Group and the S&P Public Utilities, an industry-wide group of electric and gas companies. This comparison includes financial data for the years 2006 through 2010. Prior to 2007, the Company did not record any long-term debt, thus indicating that capital structure and interest coverage comparisons for 2006 were not meaningful. A broad variety of risk indicators were compared which generally can be classified as those consisting of: size, market ratios, common equity ratios, return on book equity, operating ratios, coverage, quality of earnings, and internally generated funds. The results of this analysis are provided on Schedules 2, 3 and 4.

Size. In terms of capitalization, Aqua Texas is very much smaller than the average size of the Water Group. The average S&P Public Utility is many times the size of Aqua Texas and the average Water Group company. All other things being equal, a smaller company is riskier than a larger company because a given change in revenue and expense has a proportionately greater impact on a small firm. As demonstrated later, the size of a firm can impact its cost of equity.

Market Ratios. There are no market ratios available for Aqua Texas because its stock is owned by Aqua America. The average price-earnings multiple was higher for the Water Group as compared to the S&P Public Utilities. The average dividend yield was lower for the Water Group than for the S&P Public Utilities. On average, the historical market-to-book ratios were higher for the Water Group than for the S&P Public Utilities.

Common Equity Ratio. The level of financial risk is measured by the proportion of long-term debt and other senior capital that is contained in a company's capitalization. Financial risk is also analyzed by comparing common equity ratios (the complement of the ratio of debt and other senior capital). That is to say, a firm with a high common equity ratio has low financial risk, while a firm with a low common equity ratio has high financial risk. The five-year average common equity ratios, based on permanent capital, were 49.1% for the Company, 49.5% for the Water Group, and 45.3% for the S&P Public Utilities. From a financial risk perspective, the S&P Public Utilities show the highest

financial risk, followed by Aqua Texas and the Water Group.

Return on Book Equity. Greater variability (i.e., uncertainty) of a firm's earned returns signifies relative levels of risk, as shown by the coefficient of variation (standard deviation ÷ mean) of the rate of return on book common equity. The higher the coefficient of variation, the greater degree of variability. For the five-year period, the coefficients of variation were 0.162 (1.1% ÷ 6.8%) for the Company, 0.077 (0.7% ÷ 9.1%) for the Water Group, and 0.096 (1.1% ÷ 11.5%) for the S&P Public Utilities. The earnings variability was highest for Aqua Texas as compared to the Water Group and the S&P Public Utilities. Also, the Company's historic returns on book common equity were lower than the Water Group and S&P Public Utilities.

Operating Ratios. Operating ratios (the operating expense, depreciation and taxes other than income) have also been compared. The five-year average operating ratios were 72.1% for the Company, 72.6% for the Water Group, and 84.1% for the S&P Public Utilities.

Coverage. The level of fixed charge coverage (i.e., the multiple by which available earnings cover fixed charges, such as interest expense and preferred stock dividends) provides an indication of the earnings protection for creditors. Higher levels of coverage, and hence earnings protection for fixed charges, are usually associated with superior grades of creditworthiness. The five-year average pre-tax interest coverage (excluding AFUDC) was 3.01 times for the Company, 3.31 times for the Water Group, and 3.23 times for the S&P Public Utilities. Creditor protection, as shown by the interest coverage was weaker for Aqua Texas as compared to the Water Group.

Quality of Earnings. Measures of earnings quality are usually revealed by the percentage of Allowance for Funds Used During Construction ("AFUDC") related to income available for common equity, the effective income tax rate, and other cost deferrals. These measures of earnings quality usually influence a firm's internally generated funds because poor quality of earnings would not generate high levels of cash flow. Quality of earnings has not been a significant concern for the Company, the Water Group and the S&P Utilities in recent years.

Internally Generated Funds. Internally generated funds ("IGF") provide an important source of new investment capital for a credit strength. Historically, the five-year average percentage of IGF to capital expenditures was 138.3% for the Company, 56.6% for the Water Group, and 93.7% for the S&P Public Utilities. Since the Company has not paid a dividend on its common stock historically, its IGF to construction expenditures provides a relatively high percentage.

Overall Risk Assessment. In certain respects, the Company has higher risk than the Water Group. For example, it is much smaller, the variability of its returns is higher, its achieved returns have been lower, and its interest coverage has been lower. As positive attributes, its common equity ratio is close to the Water Group thereby

displaying similar financial risk and its IGF to construction expenditures have been higher than the Water Group. Overall, the fundamental risk factors indicate that the Water Group provides a reasonable basis for measuring the Company's cost of equity.

Cost of Equity

Highlights of the methods employed to measure the cost of equity with Water Group data follows:

<u>Discounted Cash Flow</u> ("DCF") provides a familiar measure of the cost of equity for the Water Group. The DCF return (i.e., "k") is the sum of the dividend yield (i.e., "D₁ / P_0 "), the growth rate (i.e., "g"), and the return necessary to recognize the financial leverage ("lev.") reflected in the book value equity ratio used in the ratesetting process. The resulting DCF cost rate is:

$$D_1/P_0 + g$$
 + $lev. = k$
Water Group 3.45% + 6.25% + 0.88% = 10.58%

The DCF model has been employed with data for the Water Group using a computed dividend yield (D_{θ}/P_{θ}) of 3.34% based upon an average for the 6-months ended August 2011, as shown on Schedule 5. The dividend yields were calculated with an ex-dividend adjustment. Using three different but generally acceptable formulas, the 3.34% computed dividend yield has been positioned in a forward-looking manner (D_{I}/P_{θ}) to arrive at the 3.45% adjusted dividend yield for the Water Group.

The growth component for the Water Group is 6.25%. The elements considered in reaching this growth rate determination were book value per share, cash flow per share, and projected data typically considered by investors. These inputs are provided on Schedules 6 and 7. It is important to recognize that investors consider both company-specific variables and overall market sentiment (i.e., economic conditions, etc.) when balancing their capital gains expectations with their current dividend yield requirements.

Projected earnings per share growth rates taken from analysts' forecasts provided by IBES/First Call, Zacks, and Value Line provide the primary basis to establish the DCF growth rate. The IBES/First Call and Zacks growth rates are consensus forecasts taken from a survey of analysts that make projections of growth for these companies. The IBES/First Call and Zacks estimates are obtained from the Internet and are widely available to investors free-of-charge. The Value Line forecasts are also widely available to investors and can be obtained by subscription or free-of-charge at most public and collegiate libraries. The IBES/First Call and Zacks, forecasts are restricted to earnings per share growth, while Value Line makes projections of other financial variables. As to five-year forecast growth rates shown on Schedule 7, the projected earnings per share

growth rates for the Water Group are 6.74% by IBES/First Call, 7.39% by Zacks, 5.14% by Morningstar and 5.84% by Value Line. The Value Line projections indicate that earnings per share will grow prospectively at a more rapid rate (i.e., 5.84%) than dividends per share (i.e., 4.80%) which indicates a declining payout ratio in the future. With the constant price-earnings multiple assumption of the DCF model, growth for these companies will occur at the higher earnings per share, thus producing the capital gains yield expected by investors. Published forecasts support a 6.25% earnings growth rate for the Water Group.

It is essential to recognize that the only perspective that is important to investors is the return that they can realize on the market value of their investment. In the context of the DCF, the simple yield (D/P) plus growth (g) provides a return applicable strictly to the price (P) that an investor is willing to pay for a share of stock. The DCF formula is derived from the standard valuation model: $P \neq D/(k-g)$, where P = price, D = dividend, k = the cost of equity, and g = growth in cash flows. By rearranging the terms, we obtain the familiar DCF equation: k = D/P + g. All of the terms in the DCF equation represent investors' assessment of expected future cash flows that they will receive in relation to the value that they set for a share of stock (P). The need for the leverage adjustment arises when the results of the DCF model (k) are to be applied to a capital structure that is different than indicated by the market price (P). From the market perspective, the financial risk of the Water Group is accurately measured by the capital structure ratios calculated from the market capitalization of a firm. If the ratesetting process utilized the market capitalization ratios, then no additional analysis or adjustment would be required, and the simple yield (D/P) plus growth (g) components of the DCF would satisfy the financial risk associated with the market value of the equity capitalization. Because the ratesetting process uses a different set of ratios calculated from the book value capitalization, then further analysis is required to synchronize the financial risk of the book capitalization with the required return on the book value of the equity.

In pioneering work, Nobel laureates Modigliani and Miller developed several theories about the role of leverage in a firm's capital structure. As part of that work, Modigliani and Miller established that as the borrowing of a firm increases, the expected return on stockholders' equity also increases. Modigliani and Miller proposed several approaches to quantify the equity return associated with various degrees of debt leverage in a firm's capital structure. These formulas point toward an increase in the equity return associated with the higher financial risk of the book value capital structure. This is the situation for the Water Group where the market value of its capitalization contains more equity than is shown by the book capitalization. The following comparison demonstrates this situation where the market capitalization is developed by taking the "Fair Value of Financial Instruments" (Disclosures about Fair Value of Financial Instruments -- Statement of Financial Accounting Standards ("FAS") No. 107) as shown in the Annual Report for each company and the market value of the common equity using the price of stock. The comparison of capital structure ratios is:

Water Group	Capitalization at Market Value (Fair Value)	Carrying Amounts)
Long-term Debt Preferred Stock Common Equity	38.06% 0.15 <u>61.78</u>	50.94% 0.19 _48.87
Total	<u>100.00%</u>	100.00%

The adjustment that has been labeled as a "leverage adjustment" is merely a convenient way to incorporate into the result of the simple DCF model (i.e., D/P + g), when it is applied to the capital structure used in ratesetting, which is computed with book value weights rather than market value weights. A separate factor has been designated to provide identification for this adjustment factor. This is because the equity return applicable to the book value common equity ratio is equal to 8.43%, which is the return for the Water Group applicable to its equity with no debt in its capital structure (i.e., the cost of capital is equal to the cost of equity with a 100% equity ratio) plus 2.14% compensation for having a 50.94% debt ratio, plus 0.01% for having a 0.19% preferred stock ratio. The sum of the parts is 10.58% (8.43% + 2.14% + 0.01%). To express this same return in the context of the familiar DCF model, the sum of the 3.45% dividend yield, the 6.25% growth rate, and the 0.88% for the leverage adjustment is used to arrive at the same 10.58% (3.45% + 6.25% +0.88%) return. The 0.88% leverage adjustment is merely a convenient way to compare the 10.58% return computed directly with the Modigliani & Miller formulas to the 9.70% return generated by the DCF model based on a market-value capital structure.

Risk Premium approach is determined by a corporate bond yield -- here defined as the interest rate on A rated public utility bonds -- plus a premium to account for the fact that common equity is exposed to greater investment risk than debt capital. The cost of equity (i.e., "k") is represented by the sum of the long-term public utility debt yield (i.e., "i") and the equity risk premium (i.e., "RP") The Risk Premium approach provides a cost of equity of:

$$i$$
 + RP = k
Water Group 5.50% + 5.50% = 11.00%

The interest rate component of the Risk Premium approach is 5.50% based upon historical yields on A rated public utility bonds (see Schedule 8) and forecasts based upon the Blue Chip Financial Forecasts. To independently project a forecast of the yields on A rated public utility bonds, the forecast yields on thirty-year Treasury bonds published on September 1, 2011 have been combined with the yield spread of 1.50% that was determined from recent data (see page 5 of Schedule 8). For comparative purposes, the Blue Chip Financial Forecasts yields on Aaa rated and Baa rated corporate bonds shown below:

Blue Chip Financial Forecasts

		Corp	orate	30-Year	A-rated Pu	blic Utility
Year	Quarter	Aaa-rated	Baa-rated	Treasury	Spread	Yield
2011	3rd	4.5%	5.5%	3.8%	1.50%	5.30%
2011	4th	4.5%	5.4%	3.8%	1.50%	5.30%
2012	1st	4.6%	5.5%	3.9%	1.50%	5.40%
2012	2nd	4.6%	5.6%	4.0%	1.50%	5.50%
2012	3rd	4.7%	5.7%	4.1%	1.50%	5.60%
2012	4th	4.9%	5.8%	4.2%	1.50%	5.70%

Twice yearly, <u>Blue Chip</u> provides long-term forecasts of interest rates. In its June 1, 2011 publication, <u>Blue Chip</u> published forecasts of interest rates as follows:

	Blue C	hip Financial Fo	recasts
	Corp	orate	30-Year
Averages	Aaa-rated	Baa-rated	Treasury
2013-17	6.3%	7.2%	5.6%
2018-22	6.4%	7.3%	5.7%

Given these forecasts and the historical long-term interest rates, a 5.50% yield on A rated public utility bonds represents a reasonable expectation.

The financial returns that were used to develop the equity risk premium consisted of the S&P Public Utilities and corporate bonds as shown on Schedule 9. To develop an appropriate risk premium, the results were analyzed for the S&P Public Utilities by averaging (i) the midpoint of the range shown by the geometric mean and median and (ii) the arithmetic mean. The indicated risk premiums for the various time periods analyzed are 5.51% (1928-2007), 6.58% (1952-2007), 6.08% (1974-2007), and 6.37% (1979-2007). The 1928-2007 period provides the highest risk premium for the S&P Public Utilities. Within these bounds, a common equity risk premium of 6.23% ($6.08\% + 6.37\% = 12.45\% \div 2$) is derived by averaging data covering the periods 1974-2007 and 1979-2007. Therefore, 6.23% represents a reasonable risk premium for the S&P Public Utilities.

The fundamental risk analysis described above established differences in risk characteristics between the Water Group and the S&P Public Utilities. Based on these differences 5.50% represents a reasonable common equity risk premium in this case for the Water Group. This represents approximately 88% ($5.50\% \div 6.23\% = 0.88$) of the risk premium of the S&P Public Utilities, and is reflective of the risk of the Water Group compared to the S&P Public Utilities.