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FINAL REPORT

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Update on the ERCOT Nodal Market Cost-Benefit Analysis

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The information contained herein is based on sources believed to be reliable and is written in good faith. Given the ongoing evolution of the issues addressed in this report, limitations on data availability and on the ability of any analytical models to capture all the realities of the existing or future electricity market, this report should not be considered a complete and definitive identification of assessed costs and benefits of the ERCOT nodal market beyond those developed under the assumptions and with the use of models and data explicitly documented in the report.

TABLE OF CONTENTS

1	EXECUTIVE SUMMARY	5
1.1.	BACKGROUND AND OBJECTIVES OF THIS UPDATE	5
1.2.	SUMMARY OF FINDINGS	6
1.3.	METHODOLOGY	7
1.4.	ENERGY IMPACT ASSESSMENT	8
1.5.	IMPLEMENTATION IMPACT ASSESSMENT	10
1.6.	OTHER MARKET ASSESSMENT	13
2	ENERGY IMPACT ASSESSMENT	15
2.1.	OBJECTIVES OF THIS UPDATE	15
2.2.	POTENTIAL BENEFITS OF A NODAL MARKET DESIGN	16
2.3.	MEASURING BENEFITS WITH THE ENERGY IMPACT ASSESSMENT	16
2.3.1.	Modeling Input Assumptions	17
2.3.2.	Overview of Base and Change Cases	17
2.3.3.	Transmission Congestion in Base and Change Cases	18
2.3.4.	Summary of Quantified Results	21
2.4.	COMPARISON WITH THE 2004 COST-BENEFIT ANALYSIS	27
2.4.1.	Comparison of Study Objectives	27
2.4.2.	Comparison of Input and Modeling Assumptions	28
2.4.3.	Highlight of Changes in the ERCOT System and in the Market Outlook between 2004 and 2008	29
2.4.4.	Comparison of Results	32
2.5.	CONCLUSIONS	35
3	IMPLEMENTATION IMPACT ASSESSMENT	36
3.1.	OBJECTIVES	36
3.1.1.	Options	36
3.2.	SUMMARY OF FINDINGS	37
3.2.1.	Contributors to TNM Implementation Delays and Cost Increases	42
3.2.2.	Principal Risks for Further Delays	43
3.3.	ANALYSIS NOTES	43
3.3.1.	ERCOT	43
3.3.2.	Market Participants	49

3.3.3. Glossary of ERCOT budget terminology	53
4 OTHER IMPACT MARKET ASSESSMENT	55
4.1. SUMMARY OF OMIA UPDATED FINDINGS	55
4.2. UPDATED OTHER IMPACTS BASED ON CHANGES IN CIRCUMSTANCES AND EVENTS SINCE THE 2004 CBA	56
4.3. UPDATED OTHER IMPACTS BASED ON REVIEW OF INDEPENDENT MARKET MONITORING REPORTS FROM OTHER NODAL MARKETS	58
4.4. UPDATED OTHER IMPACTS BASED ON REVIEW OF DRAFTED MONITORING AND ANCILLARY SERVICE CO-OPTIMIZATION POLICIES	61
5 ACKNOWLEDGEMENTS	62
APPENDIX A: INPUT ASSUMPTIONS	63
TRANSMISSION	63
LOAD INPUTS	63
THERMAL UNIT CHARACTERISTICS	64
NUCLEAR UNITS	65
HYDRO UNITS	66
RENEWABLE RESOURCES	66
CAPACITY ADDITIONS AND RETIREMENTS	66
ENVIRONMENTAL REGULATIONS	67
EXTERNAL REGION SUPPLY	68
MARKET MODEL ASSUMPTIONS	68
FUEL PRICES	68

1. EXECUTIVE SUMMARY

1.1. BACKGROUND AND OBJECTIVES OF THIS UPDATE

CRA International, Inc. and Resero Consulting ("CRA/Resero") were retained by the Public Utility Commission of Texas ("PUCT" or "the Commission") to prepare an update on the 2004 Cost-Benefit Assessment of the Texas Nodal Market¹ ("2004 CBA") prepared by Tabors Caramanis & Associates ("TCA") and KEMA Consulting. According to the 2004 CBA findings, the projected quantifiable benefits of the nodal market implementation within the ERCOT footprint significantly outweighed nodal market implementation costs: the estimated net present value of system-wide benefits over the first 10 years of operation of the ERCOT nodal market was approximately \$587 million in production cost savings (in real 2003 dollars). The estimated costs of implementing the Texas nodal market were between \$108 million and \$157 million, including both ERCOT's and market participants' costs. In addition, the 2004 CBA identified a net present value ("NPV") of approximately \$7.3 billion of consumer savings attributable to the nodal market re-design. The assumed nodal operations ("Go Live") date in that study was January 1, 2005.

The Texas Nodal Market ("TNM") implementation has experienced a number of delays and the expenditures to date and going-forward estimated costs significantly exceed those assumed in the 2004 CBA. Additionally, a number of new generating units have been added and several transmission upgrades made. Today's expected market conditions, including fuel prices, further transmission upgrades, and generation unit development are also different than those in the 2004 CBA. This updated Cost Benefit Assessment ("updated CBA", or "update") was commissioned to provide an indication of the incremental costs and benefits given changes that have transpired since the 2004 CBA was completed and the Commission's subsequent decision to implement a nodal market.

The objective of the 2004 CBA was not only to compare costs and benefits of the TNM implementation but also to provide a comprehensive assessment of the impact of the TNM on the efficiency of market operation, on individual geographical regions within the ERCOT footprint, on specific segments of the ERCOT power system, and on specific groups of market participants.

The scope of this update is much narrower, and is intended:

- To perform a four-year time-horizon study to re-assess overall system-wide production-cost benefits and determine the extent to which the 2004 CBA benefits may have changed;

¹ Market Restructuring Cost-Benefit Analysis, Final Report to Electric Reliability Council of Texas, November 30, 2004.

- To determine expected implementation costs based on better, more specific, ERCOT TNM budget projections and to update expected market participant implementation costs based on a sample of market participant-reported projections; and
- To determine whether any post-2004 information substantially changes other costs, benefits or risks relative to the 2004 CBA.

The updated CBA is intended to provide information to allow the projected updated benefits to be compared to the net projected costs of continued TNM implementation and future operations, while simultaneously limiting the analytical cost and schedule impact caused by performing the assessment itself. Given that some TNM costs have already been incurred, CRA/Resero focused the analysis and report prospectively, providing an assessment of how the future net costs-to-continue compare to future potential benefits for the TNM.

1.2. SUMMARY OF FINDINGS

The quantitative findings of this study are summarized in this section, and include a comparison of the estimate of going-forward costs and benefits of the TNM for the period of 2009 through 2020 inclusive. The results in Table 1 indicate that the estimated NPV of costs to continue the implementation and operation of the TNM is \$222 million. The NPV of generation cost savings, determined as part of the updated CBA, is estimated to be \$339 million. In addition, the implementation of the TNM is expected to result in additional savings based on improved generation siting decisions. While the updated CBA with its limited study horizon did not directly measure the impact of siting benefits, these benefits were estimated based on the 2004 CBA as modified by the CBA update analysis. The overall benefit, including benefits from improved generation siting, is projected to be \$520 million.

Table 1: Estimated Going Forward Costs and System-Wide Benefits of TNM Implementation

NPV of net costs to continue (2009-2020)

	\$Million real 2008 dollars
ERCOT	195
Market Participants	27
Total Costs	222

NPV of quantified system-wide benefits (2009-2020)²

	\$Million real 2008 dollars
Benefits due to improved generation dispatch	339
Benefits due to improved generation siting	181
Total system-wide benefits	520

These updated results indicate that on a going-forward basis, the overall system-wide benefits outweigh the net costs of completing the TNM program. Similarly to the 2004 CBA findings, CRA/Resero estimates that TNM implementation will provide a significant reduction in consumer wholesale payments for electricity that exceeds the projected TNM costs. The savings to consumers are estimated to be approximately \$5.6 billion (NPV) over the first ten years of operation of the nodal market, more than twenty times the projected TNM cost. The consumer benefits do, however, reflect a transfer in wealth from generators to consumers and not simply a system-wide benefit derived from more efficient electricity production and delivery.

The update of the other costs and benefits suggests that, as in the 2004 CBA, other benefits of the TNM are likely to exceed other costs and risks, and the CBA update suggests that these other benefits are likely to be even greater in total than those characterized in the 2004 CBA.

1.3. METHODOLOGY

Similarly to the 2004 CBA, this update includes the three major components summarized below.

Energy Impact Assessment (EIA)—quantified impacts to the energy market, system dispatch, and resulting production system costs. The methodology of the EIA component of the update was narrowed but not simplified relative to the 2004 CBA. While focusing specifically on the modeling assessment of only system-wide benefits of the TNM, CRA/Resero applied the same methodology for modeling generation dispatch and generation costs as was used in the 2004 CBA. All modeling input data and assumptions were updated to reflect the most current and reliable information on the ERCOT electrical grid, load forecast, generation fleet, and anticipated market conditions.

Implementation Impact Assessment (IIA)—provided quantitative and qualitative treatment of implementation startup costs, ongoing costs, and other transition-related impacts for ERCOT and its market participants. This IIA update was based on analysis of relevant

² Benefits for years 2009 and 2010 were set to zero.

implementation cost information, both historical and projected, provided by ERCOT personnel, and a sample of market participants data collected directly by CRA/Resero .

Other Market Impact Assessment (OMIA)—provided an update on the qualitative treatment of a variety of other measures of impact not captured directly in the EIA or IIA by examining new information and market events lending to an updated understanding of other costs, benefits, and risks.

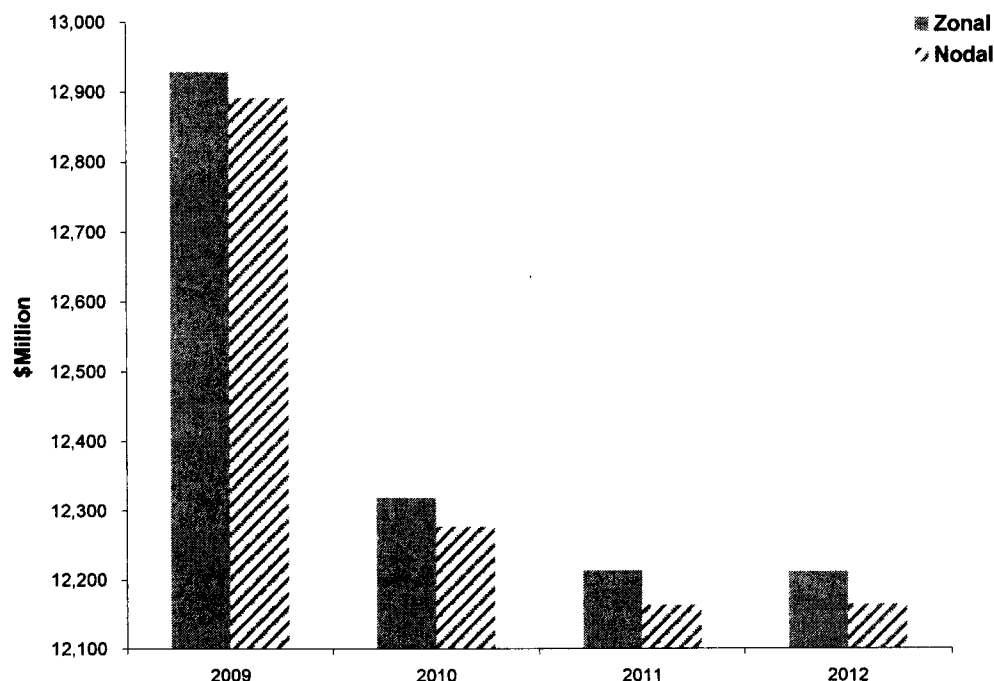
1.4. ENERGY IMPACT ASSESSMENT

CRA/Resero conducted an update of the quantitative Energy Impact Assessment (EIA) of the ERCOT system under two scenarios: a status quo case ("Base Case") in which ERCOT continues to schedule and settle based on a zonal market design, and a case in which ERCOT implements a nodal market design ("Change Case"). Similarly to the 2004 CBA, the EIA used the GE-MAPS model and incorporated the operating procedures and operational and physical transmission constraints currently used (Base Case) or intended to be used under the nodal design (Change Case).

The results of the analysis are based on model representations which generally follow the spirit and modeling techniques of the 2004 CBA. Input assumptions, however, were updated based on the current status of the ERCOT power grid and current expectations regarding demand growth, transmission upgrades, new generation additions and fuel price forecasts. These input assumptions were developed in close consultation with ERCOT operations, planning, and data management staff.

CRA/Resero performed simulations of the generation dispatch under the nodal and zonal market assumptions for the four-year period 2009-2012. Given the new start date of the nodal market, only results for 2011 and 2012 are directly applicable. The results for 2009 and 2010 have been provided for illustrative purposes.

Annual production cost is the primary economic indicator measured in this CBA update. The production cost difference clearly reflects potential social benefits (social welfare gain) to the ERCOT footprint of the nodal market design, and it is easy to interpret. Figure 1 shows the total annual production cost under each case. In the years simulated, the nodal market structure results in a lower cost of production (fuel, variable O&M, start-up and environmental permit/credit costs) to serve the demand than does the zonal market structure.

Figure 1: Annual Production Cost (\$Million)

The production cost reduction (attributed to the improved efficiency in generation commitment and dispatch) during the first two years of TNM operations is estimated to be between \$47 and \$49 million.³ The NPV from 2011 to 2020⁴ is estimated to be \$339 million, assuming that production costs and resulting benefits observed for the first two years of operation remain at the same level on average through 2020.

Additional production cost savings are expected from the improved siting of new generation under the nodal market structure. Based on the 2004 CBA results, improved generation siting increases annual benefits in years when prospective new generation is added, by 70% on average.⁵ In the years 2013-2020, additional generation capacity will be needed to serve ERCOT demand, apart from the announced and in-development entry that is included in the analysis. The 70% ratio is applied to the values calculated for 2009-12, to account for the

³ Values shown are in 2008 real dollars. The NPV calculations assume 8% nominal discount rate and 3% rate of inflation, the same assumptions as used in the 2004 CBA.

⁴ The NPV is calculated as a twelve-year NPV over the period of 2009 through 2020, assuming zero benefits in the first two years of this period.

⁵ This projection is based on the assumption that siting benefits in relative terms are not reduced by recent transmission upgrades nor are they reduced by changes in any of the other assumptions - such as fuel price and load growth - in the updated CBA.

benefit of siting future generation with the benefit of nodal signals. This raises the estimated annual benefits to \$81.6M, or 70% higher than the \$48M realized in 2011-12. Based on this approach, the resulting estimated twelve-year (2009-2020) NPV of production cost savings is \$520 million (benefits in two years preceding the launch of the TNM are set to zero in this NPV calculation).

Additionally, the transition to the nodal market results in significant consumer cost reductions. This reduction in consumer payments, and a corresponding reduction in generator receipts, results from several changes which will occur with the TNM implementation, as illustrated in Table 2: Composition of wholesale costs to consumers in ERCOT under the Zonal and Nodal Market. With the transition from the zonal to the TNM structure, consumers avoid Out-Of-Merit ("OOM") payments made to generators and receive additional CRR auction revenues associated with congestion costs on local (intra-zonal transmission constraints).

Table 2: Composition of wholesale costs to consumers in ERCOT under the Zonal and Nodal Market

Composition of wholesale costs to consumers in ERCOT		Zonal	Nodal
Hourly load X hourly price	+	Zonal price	Load weighted zonal price
Out of Merit Payments	+	Yes	No
Refund of inter-zonal congestion rent via CRR auction	-	Yes	Yes
Refund of local congestion rent via CRR auction	-	No	Yes

The 2004 CBA estimated the NPV of reduction in consumer payments at \$7.1 billion over 10 years of nodal market operation. A large portion of this reduction, \$4.5 billion, was attributed to the refund of the local congestion rent which indicates that the local congestion rent is a major driver of this consumer benefit. Based on a comparison of congestion rent estimates in the two studies, CRA/Resero estimates the NPV the consumer cost reduction for this update to be approximately \$5.5 billion.

This reduction in consumer payments should not be characterized as a system-wide benefit derived from improved system efficiency, but rather a wealth transfer from generators to consumers. Never-the-less the consumer benefits were viewed as an important metric in the 2004 CBA.

1.5. IMPLEMENTATION IMPACT ASSESSMENT

The costs of the nodal market implementation have increased significantly since the original nodal CBA was completed in 2004. There are two principal components to the implementation costs: the costs incurred by ERCOT itself and those incurred directly by

market participants. The bulk of the implementation costs have been (and are projected to be) incurred by ERCOT.

ERCOT has conducted detailed studies of its own implementation costs, and their estimates have been subjected to extensive review and scrutiny. This current study is explicitly not intended to review ERCOT's and market participants' estimates, but rather to synthesize their and market participants' information and analyze the net costs of proceeding with the TNM implementation. CRA/Resero relied upon ERCOT's cost and schedule estimates for this analysis. There has been debate regarding whether current budget estimates from ERCOT accurately reflect the ultimate cost-to-completion of the TNM implementation; the ERCOT estimates incorporate contingencies, both temporal and financial, and CRA/Resero has relied upon estimates including those contingencies. The analysis was based on data received from ERCOT through December 9, 2008. Unless otherwise advised by ERCOT, all cost data was assumed to be in 2008 dollars, and unless otherwise noted, all values in this analysis are expressed in 2008 dollars.

As of the revised budget estimate from December 9, 2008, ERCOT's overall cost estimate for the start-to-finish implementation of the TNM is \$660 million. Of that \$660 million, approximately \$309 million has already been spent, and approximately \$351 million in direct expenditures remain.⁶

ERCOT's incremental increased costs to operate a nodal instead of a zonal market were estimated at \$16 million in 2011 and \$18 million in 2012. These costs consist principally of increased headcount and capital equipment and will remain relatively constant over the TNM timeframe. Based on ERCOT's guidance and CRA/Resero's analysis, the persistent incremental increase in operational costs is estimated to be \$14 million and to remain constant in real terms through the study timeframe.

It is critical to note that if the TNM project were to be halted, there would be a number of deferred upgrades and refresh costs associated with continued operation of the zonal system; stopping is not free. These costs include updated software, related labor expenses, and improvements that have been deferred because of the pending TNM implementation. ERCOT has estimated these costs at \$160 million. In addition to these zonal refresh costs; ERCOT has also estimated that there would be additional \$15 million in contract termination and other administrative costs, placing total "unwinding" costs at roughly \$175 million. These represent the costs that ERCOT would incur if the TNM implementation were halted today. These costs were assumed to be incurred in 2009, or immediately upon termination of the TNM program.

6

Late on December 9, 2008, ERCOT provided an updated already-spent figure of \$322.1 million. The analysis has been conducted with a consistent set of numbers from Ron Hinsley's December 9, 2008 ERCOT board presentation, in which the already-spent total was \$309 million.

The estimate of total start-to-finish market participant implementation costs is \$175 million, of which approximately \$103 million is estimated to have already been spent. Market participant unwinding costs are estimated to be approximately \$42 million. Insufficient information was available to accurately estimate ongoing incremental cost increases for market participants, and so we have not factored these ongoing increased implementation costs into our analysis. As a result, our analysis potentially underestimates the overall TNM cost impact on market participants.

The following table presents a summary of ERCOT's and market participants' costs associated with each option. This table is expanded upon in later sections.

Table 3: Summary of TNM implementation costs, 2008 dollars

Item	Cost (million)	Description & Notes
Total overall nodal costs	\$660	Total start-to-finish cost of TNM implementation, including interest expenses
Overall spent to date	\$309	As of December 2008, including interest
2011 incremental nodal cost	\$16	Additional cost to operate nodal over zonal in 2011
2012 incremental nodal cost	\$18	Additional cost to operate nodal over zonal in 2012
2013-2020 incremental nodal cost	\$14	Additional cost to operate nodal over zonal in 2013-2020
Nodal demobilization & zonal refresh costs	\$175	Amount to halt TNM implementation (\$15) and refresh zonal systems (\$160)
NPV of ERCOT's implementation cost through 2020, including increased ongoing incremental costs, excluding future finance charges	\$362	
NPV of MPs' implementation cost through 2020, excluding increased ongoing incremental costs	\$67	
NPV of ERCOT's de-mobilization and zonal refresh costs	\$167	
NPV of MPs' de-mobilization and zonal refresh costs	\$41	
NPV of ERCOT's net TNM implementation cost	\$195	Net cost to continue for ERCOT versus stopping
NPV of MPs' net TNM implementation cost	\$27	Net cost to continue for MPs versus stopping
Overall NPV cost to continue TNM implementation through 2020	\$222	Net cost for ERCOT and MPs to continue TNM implementation versus halting TNM program today

The overall net cost to completion, \$222 million, represents the net overall cost to continue the TNM implementation compared to halting and returning to the zonal market. Said differently, this is the total expense that could be avoided if TNM implementation were to be halted today.

1.6. OTHER MARKET ASSESSMENT

CRA/Resero also performed an update of the other nodal market costs, risks and benefits outside of those costs and benefits captured in the Energy Impact Assessment and the Implementation Impact Assessment. This update reflects new impacts that were not recognized or identified at the time of the 2004 CBA, and other impacts that were recognized in the 2004 Other Market Impact Assessment (OMIA) but for which the availability of more recent information may offer new insights about the nature, degree, or significance of the impacts.

The OMIA update did not identify any substantially new types of impacts, nor did it reveal that the other impacts of a nodal market are significantly different from the way they were characterized in the 2004 CBA OMIA. Several of the 2004 OMIA findings were substantiated through the review of updated information and events. At the same time, the updated information suggests that some of other risks and costs appear to be less significant now than they were when the 2004 OMIA was prepared. The 2004 OMIA suggested that the net impact was positive, i.e., that there appeared to be additional benefits beyond those captured in the quantitative elements of the CBA. The current OMIA update suggests, to an even greater degree, that these other impacts are net positive.

Specific insights are summarized as follows.

Events and the changing environment in ERCOT have identified several Other Market Impact changes:

- a. Given the experience that market participants have gained since the 2004 OMIA was prepared, many of the potential risks associated with the nodal market have largely been resolved or mitigated. Although the market is perceived to be more complicated than originally envisioned, market participants have also acquired a better understanding of likely market dynamics through their readiness activities and by participating in the various stakeholder groups.
- b. The value of the nodal market is potentially higher as a result of the significant deployment of wind generation, given the nodal market's ability to alleviate limitations of ERCOT's current dispatching procedures and to provide for rapid system response.
- c. Analysis of the summer price excursions by ERCOT's IMM offers several observations, including that the zonal market may have difficulty in

addressing some zonal congestion situations, resulting in high cost impacts, and that nodal markets offer customers more efficiency, choice and flexibility.

Market outcomes from other U.S. nodal markets substantiate the algorithmic and complexity risks identified in the 2004 OMIA. They also suggest that these risks and their impacts decrease over time as market participants and market operators become more aware and take appropriate corrective actions. Similarly, while nodal markets are still not able to capture all of the theoretically available benefits of nodal price signals, ongoing refinements of market rules and algorithms have, over time, led to increased benefits from better price signals.

Resolution of market monitoring policies suggests there are reduced nodal market risks associated with price anomalies and market manipulation. The addition of co-optimized ancillary services suggests these too may provide additional benefits that were not captured in the 2004 CBA.

2. ENERGY IMPACT ASSESSMENT

CRA/Resero conducted an update of the quantitative Energy Impact Assessment (EIA) of the ERCOT system under two scenarios: a status quo case ("Base Case") in which ERCOT continues to settle based on a zonal market design and a case in which ERCOT implements a nodal market design ("Change Case"). Similar to the 2004 Cost-Benefit Analysis ("2004 CBA"), the EIA used the GE-MAPS model and incorporated the operating procedures and operational and physical transmission constraints currently used (Base Case) or intended to be used under the nodal design (Change Case).

The GE-MAPS model is a security-constrained dispatch model that simulates the operation of the electricity market over time. It assumes short-run marginal cost bidding, performs a least-cost dispatch subject to thermal and contingency constraints, and calculates hourly nodal prices of electricity.

The results of the analysis are included in this Section. These results are based on model representations which generally follow the spirit and modeling techniques of the 2004 CBA. However, all input assumptions have been updated based on the current status of the ERCOT power grid and today's expectations regarding demand growth, transmission upgrades, new generation additions and fuel forecast. These input assumptions have been developed in close consultation with ERCOT operations, planning, and data management staff.

2.1. OBJECTIVES OF THIS UPDATE

The objective of this update of the EIA is to re-evaluate the system-wide benefits of the nodal market structure in order to allow for an updated assessment of benefits relative to the nodal market costs. In the 2004 CBA, the EIA analysis considered a 10-year timeframe, focused on a wide spectrum of system-wide regional economic indicators of nodal redesign and measured the impact of the nodal market on various market participants, including consumers, generation owners, investor owned utilities, and municipal utilities and electric cooperatives.

The EIA update, on the other hand, was not undertaken in order to conduct an entirely new cost-benefit study. Rather, the objective was to verify whether the direction and the magnitude of estimated benefits have changed given the current state and anticipated changes of the ERCOT power grid. As a result, the focus of this update is substantially narrower than the 2004 CBA, analyzing only system-wide benefits over a two-year period 2011-2012 in order to quantify benefits through market simulations, projecting other measures of benefits where possible.

Section 2.4.1 of this report contrasts objectives of this update of the EIA analysis with objectives of the 2004 CBA.

2.2. POTENTIAL BENEFITS OF A NODAL MARKET DESIGN

As was discussed in the 2004 CBA, there are several energy impacts of a shift to a nodal market design including:

- More efficient and transparent dispatch of resources;
- Improved management and pricing of local congestion;
- Improved siting of new resources.

The transition to a nodal market design improves and streamlines the process of security constrained commitment and dispatch of generating units and therefore is expected to result in lower generation costs than the market design currently in place. Lower production costs will ultimately benefit electricity consumers in ERCOT. The simulation analysis discussed below directly quantifies these benefits.

Treatment and pricing of local congestion under the nodal market design results in significant consumer benefits, as explained in section 2.4.3. This impact was carefully studied in the 2004 CBA. In this update, only the magnitude of the congestion rent refund to be received by consumers under the nodal design is quantified, rather than the entire impact on consumers' costs of served load. The latter is presumed to accrue consistent with the congestion rent refund.

Different price signals provided by the nodal and zonal markets also affect future generator siting decisions. In the 2004 CBA, this impact was addressed quantitatively. In this EIA update, the siting benefits are projected based upon the relative siting and dispatch efficiency benefits estimated in the 2004 EIA.

Other impacts, such as transparency and volatility associated with market changes outside of those measured in the EIA, are addressed in Section 4, Other Market Impacts.

2.3. MEASURING BENEFITS WITH THE ENERGY IMPACT ASSESSMENT

In this update, CRA/Resero quantified economic benefits of the nodal market design using a single metric, a change in production costs within the ERCOT footprint. Production costs considered included:

- Fuel costs;
- Non-fuel variable operating and maintenance costs;
- Costs of environmental allowances (where applicable);
- Start-up generation costs; and
- Costs of power purchases from outside of ERCOT offset by revenues from power sales to the outside of ERCOT.

Under the Base (Zonal) Case, congestion on Commercially Significant Constraints ("CSCs") is managed based on estimating the impact of generation and load schedules on these

constraints using average shift factors. When the impact is measured using average shift factors, the result is always approximate and ERCOT operators have to be conservative in deploying generating units intended to resolve local congestion so that actual flows through a CSC will not violate the CSC's operating limit. That can affect the efficiency of generation dispatch. In the Change (Nodal) Case, by including all constraints in a single optimization, the added conservatism is not necessary and there is an increase in the economic efficiency of generation dispatch, which results in a lower total cost of producing electricity.

2.3.1. Modeling Input Assumptions

The following types of input assumptions were used in the EIA.

- An hourly demand forecast by ERCOT weather zone, provided by ERCOT;
- An updated forecast of fuel prices;
- A transmission system configuration based on annual load flow representations that include all planned transmission upgrades, as provided by ERCOT;
- Environmental adders based on expected environmental regulations; and
- New thermal and wind generation additions already under construction, based on information from ERCOT.

Section 2.4.2 of this report provides a comparison of input assumptions used in this update with those used in the 2004 CBA.

Details of these and other inputs to the model are described in Appendix A.

2.3.2. Overview of Base and Change Cases

Similar to the 2004 CBA, the EIA compared two scenarios: a Base Case, assuming no implementation of a nodal market, and a Nodal (or Change) Case, representing operations with ERCOT with a nodal market in place.

The essential differences between the Base and Change Cases relate to: (1) how congestion is cleared and (2) the treatment of portfolio scheduling under the Base Case vs. no portfolios under the Change Case. In the Change Case a pure nodal optimization is performed across the ERCOT region. In the Base Case, the ultimate unit commitment and dispatch under the ERCOT's existing zonal model is simulated. In the 2004 CBA, analysis of the Base Case also included modeling of zonal prices and assessment of OOME and OOMC payments. That analysis was necessary to measure the impact of nodal design by sector and by category of market participants. Given the system-wide focus of this update, while the zonal

market system cost was modeled, zonal prices and OOME/OOMC payments were not analyzed.⁷

Detailed discussions for each major market attribute are provided in the sections that follow.

The updated EIA used the same commitment and dispatch logic as the 2004 CBA.⁸ It is likely that the 2004 CBA did not fully capture all the benefits of centralized unit commitment provided by the TNM implementation.⁹ This update uses the same modeling logic as the 2004 CBA. To the extent the 2004 CBA understated the benefits of centralized unit commitment, this update would also understate this benefit.

2.3.3. Transmission Congestion in Base and Change Cases

Base Case Representation

The objective of the Base Case modeling is to reflect the way that ERCOT manages zonal and local congestion in today's market environment, which generally follows a three-step process:

- Step 1. Estimation of zonal congestion and energy balance.
- Step 2. Resolution of local congestion, subject to results of Step 1.

⁷ Modeling of zonal prices and OOME payments requires a significant amount of additional modeling work and post processing. Parties did not believe that extending the change in benefits to sector and region warranted the added expense and study duration.

⁸ The GE-MAPS feature of committing and dispatching generation resources ERCOT-wide was used in both cases. The objective was to capture all the economic transactions that currently take place among various entities in ERCOT, and those to be expected following implementation of the Texas Nodal Model (TNM). Doing this represents an assumption that outside of the market structure influences, the wholesale electricity market in the ERCOT is currently efficient and that the TNM will not increase the efficiency of the trading market. (This is a conservative assumption that does not capture the increased efficiency, if any, of the ERCOT market that would arise from implementing the TNM in ERCOT.) The GE-MAPS model first solves the unit commitment problem for the next day using a heuristic approach and then solves for the hourly dispatch using a linear programming approach to achieve the least-cost, most efficient hourly dispatch subject to all reliability constraints for that unit commitment solution. The transfer capabilities (i.e., transmission constraints) of the transmission lines and major interfaces are inputs to the model and are based on the thermal capabilities of the transmission system, or the equivalent transfer limits for voltage and stability constraints.

⁹ An implicit assumption underlying the 2004 CBA is that in the absence of transmission constraints, the generation scheduling process of the current market structure results in an optimal unit commitment. This assumption is very difficult to prove or disprove. If the current zonal market commitment is sub-optimal, developing an unambiguous approach to simulate it would be very difficult.

Step 3. Final resolution of zonal congestion and energy balance subject to results of Step 2 and formation of zonal prices.

The Base Case modeling in this update was consistent with the Base Case modeling in the 2004 CBA.

In the 2004 CBA the representation of this three-step process was emulated with the use of two instances of the GE-MAPS model, one simulating the results of Step 1 above and calculating zonal prices, the other simulating the outcome of Steps 2 and 3. Custom built post-processing software was then used for calculation of the Out-of-Merit Order settlements. However, the ultimate dispatch and generation costs were determined with the use of the second instance of GE MAPS simulating the outcome of Steps 2 and 3. In the current analysis, only the second instance of GE MAPS was used to model the Base Case, since the focus of this update was on the impact on system-wide production costs only and the calculation of prices and Out-of-Merit Order settlements was not required.

A special emphasis was placed on the development of ERCOT's operational limits to be used in the representation of Commercially Significant Constraints (CSCs) in GE MAPS modeling of the current system. CSC limits were set below their respective Total Transfer Capabilities (TTCs) to replicate the operational rule used by ERCOT in managing inter-zonal congestion involving average shift factors. In reality, ERCOT's Operational (OC1) limits change minute by minute along with market conditions. In simulating the zonal market, CRA assumed that TTCs remain constant over time and that OC1 limits remain constant within a year but are adjusted annually. The annual reduction in transmission capacity approximating the difference between TTC and OC1 operating limits was calculated using the following analytical process:

- ERCOT market was simulated using GE MAPS with CSC limits set at their TTC (OC0) levels. From that simulation, the hourly generation for each unit and hourly flow through each CSC was reported (simulated CSC flow).
- Using hourly generation and hourly load in each congestion zone, a flow on each CSC was estimated with the use of Average Weighting Shift Factors (AWSFs) for each zone (estimated flow). This computed hourly estimated flow on each CSC replicates the results of the operator calculation of that flow in each hour when a zonal representation of the ERCOT network is being used.
- For each CSC constraint, critical operating hours were identified as hours in which either the simulated or estimated flow was above 90% of the TTC for that constraint. For these hours CRA/Resero computed the average difference between simulated and estimated flow, and an absolute value of the difference between an hourly deviation and average difference. The latter represents an estimate of the hourly error which the operator could make while managing CSC congestion using AWSFs instead of actual shift factors.

- Using the sample of possible hourly errors, CRA/Resero identified the 99th percentile in that sample and used it as an adjustment to the CSC limit to be implemented in GE MAPS. In other words, this adjustment guarantees that in any critical hour the probability for the flow on the CSC, when managed via a zonal representation of the grid, to actually exceed its TTC is less than 1%, i.e. such a problem may arise only in 1 hour out of 100.
- The above calculation was performed separately for each simulated year, 2009-2012.

Table 4 provides the TTC limits. CRA/Resero derived operational limits for each modeled CSC and for each simulated year.

Table 4: CSC TTCs (OC0) and Derived Operational Limits (OC1)

	CSC1: West→North	CSC2: South → North	CSC3: North→South	CSC4: North→Houston	CSC5: North →West
TTC ¹⁰ (MW)	811	530	933	1439	610
2009 OC1 (MW)	646	530	742	1277	610
2010 OC1 (MW)	640	530	740	1274	578
2011 OC1 (MW)	584	530	610	1247	471
2012 OC1 (MW)	587	530	572	1263	507

The GE-MAPS simulation combines the resolution of all local constraints using actual shift factors subject to honoring CSC constraints based on the CRA/Resero-derived OC1 physical limits (as if addressed in the zonal framework using average shift factors) as well as all contingency constraints associated with all CSC Closely Related Elements (CREs). In this simulation, spinning reserves and regulation were co-optimized in the model to reflect recent changes to the ERCOT market.

Change Case Representation

The Nodal Case simulations were performed using GE-MAPS security constrained unit commitment (SCUC) and dispatch algorithms with all economic constraints enforced. CSC constraints were honored at their respective TTC (OC0) levels shown in Table 4. The Change Case simulation also modeled spinning and regulation reserves as co-optimized.

¹⁰ Source: ERCOT, 2009 Annual Zonal ATC, SCS, TTC and Total TCR Report. TTCs were assumed to remain constant in all simulated years. TTC values used are Operating Capacity (OC0).

2.3.4. Summary of Quantified Results

The results of the EIA analysis are summarized in this section. All financial values shown in this section are expressed in real 2008 U.S. dollars.

The quantification of benefits from the GE-MAPS analysis is based on comparisons between the Base and Change cases and focuses solely on the change in generation production cost, a primary economic indicator of improved market efficiency. Other metrics reported in the original study were not directly measured. Where possible, a discussion of the potential impact on such indicators is provided in Section 2.4 of this report.

Time Horizon of Quantified Benefits

CRA/Resero performed simulations of generation dispatch under the nodal and zonal market assumptions over a period of four years 2009-2012. Given the new start date of the nodal market, only results for 2011 and 2012 are directly applicable to this update. The results for 2009 and 2010 are provided for illustrative purposes only.¹¹

Explanation of Benefits

The following metrics are provided to characterize the energy impacts. Each metric is discussed below.

- Physical metrics: comparison of quantities of supply system-wide, by zone and generation mix.
- Cost metrics: production costs, including generation costs, and net cost of power purchases from outside of ERCOT.

Physical Metrics

The total generation is essentially the same in the Base and Nodal Cases because there is little interchange between ERCOT and surrounding regions. The differences can be attributed to small changes in imports or exports (given the representation of import/export flows as dependent upon the ERCOT price). Figure 2 shows the sum of generation and net import in each simulated year.

¹¹ CRA/Resero, PUC Staff and ERCOT agreed on the 2009 to 2012 time horizon for the update during the scoping process. This timeline was selected because it was believed to (a) focus on validating the benefits associated with the most fundamental and defensible type of benefit – the production cost savings – and validating those benefits believed to be most sensitive to completed transmission upgrades and other market conditions, (b) avoided the subjectivity associated with the siting decisions – decisions that resulted in significant debate during the 2004 CBA process, (3) provided a direct measure of benefits for those near-term years with the largest influence on an NPV metric, (4) avoided the need for, and subjectivity of, assessing transmission upgrades and generation additions in out years, (5) limited the cost of the study, and (6) allowed the study to be completed in a timely manner.

Figure 3 through Figure 6 show annual generation by zone under the Base and Change Case scenarios. As shown in these figures, under the nodal market generation increases in the West and North Zones and decreases in the South and Houston Zones. Improved congestion management provides better access to more efficient generation in the West and North and displaces less efficient generation in the Houston and South zones, resulting in overall lower generation costs.

Figure 2: Total Generation plus Net Import

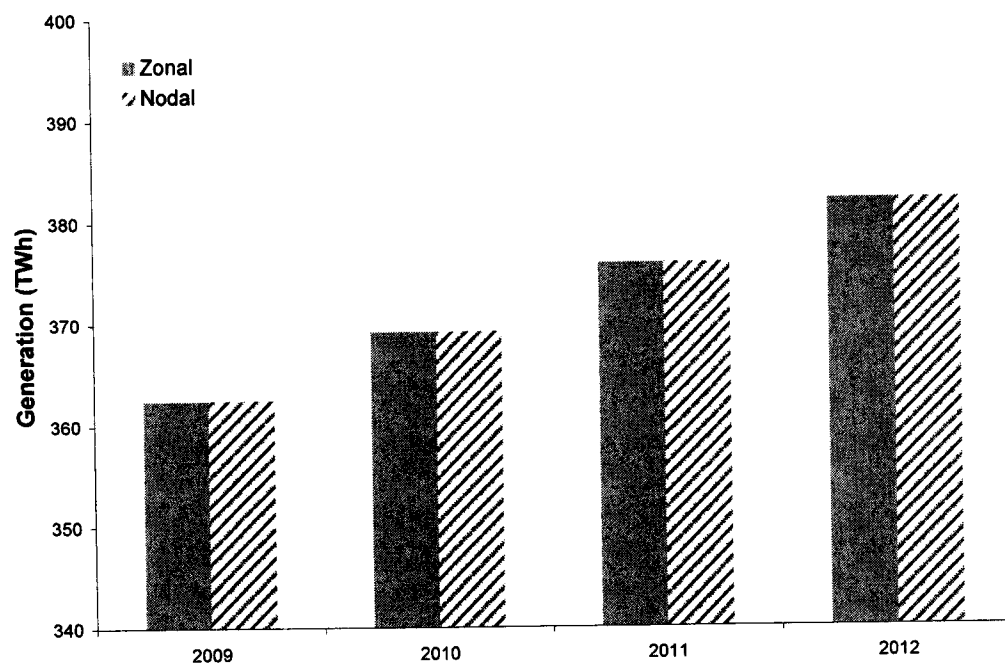


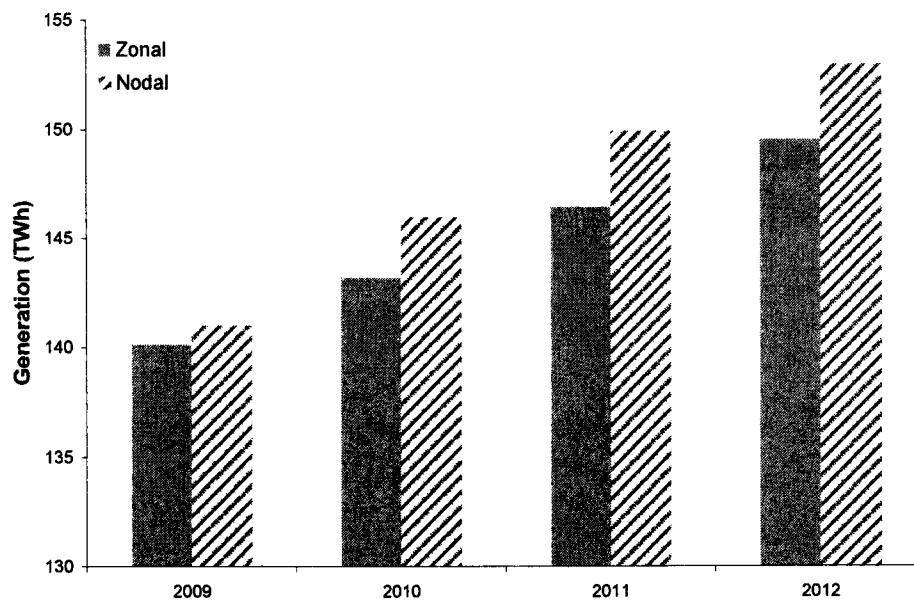
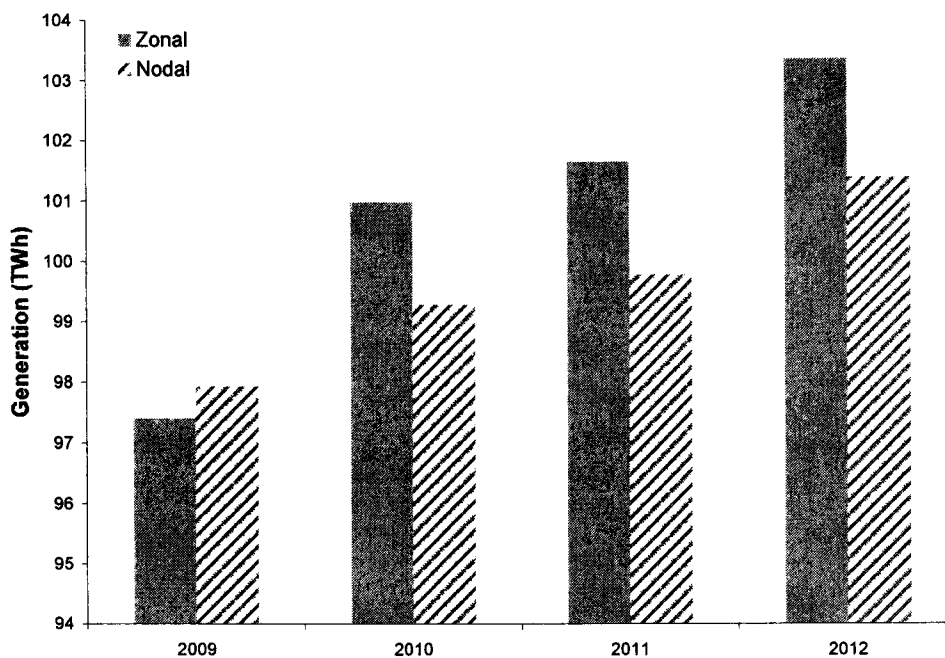
Figure 3: North Zone Generation**Figure 4: South Zone Generation**

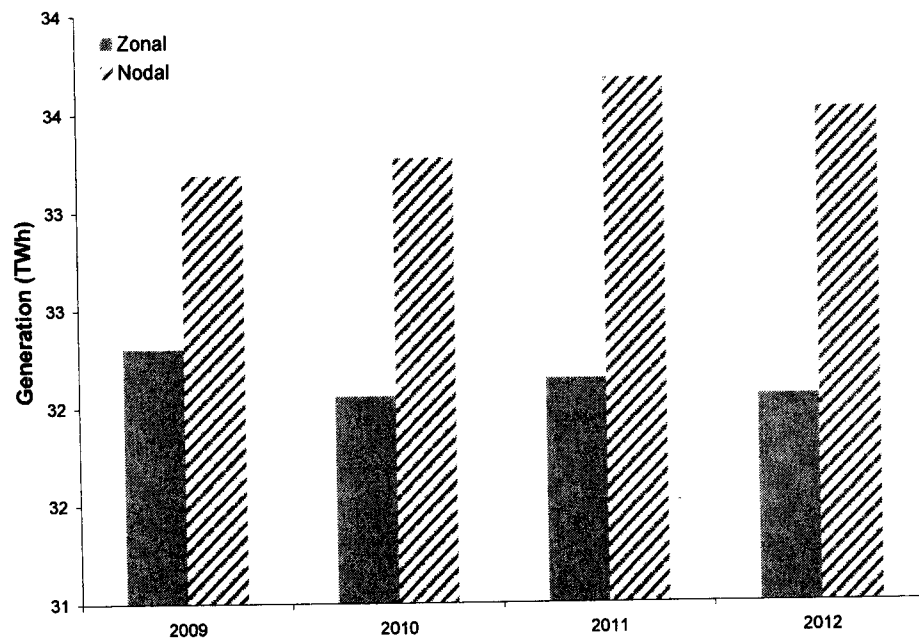
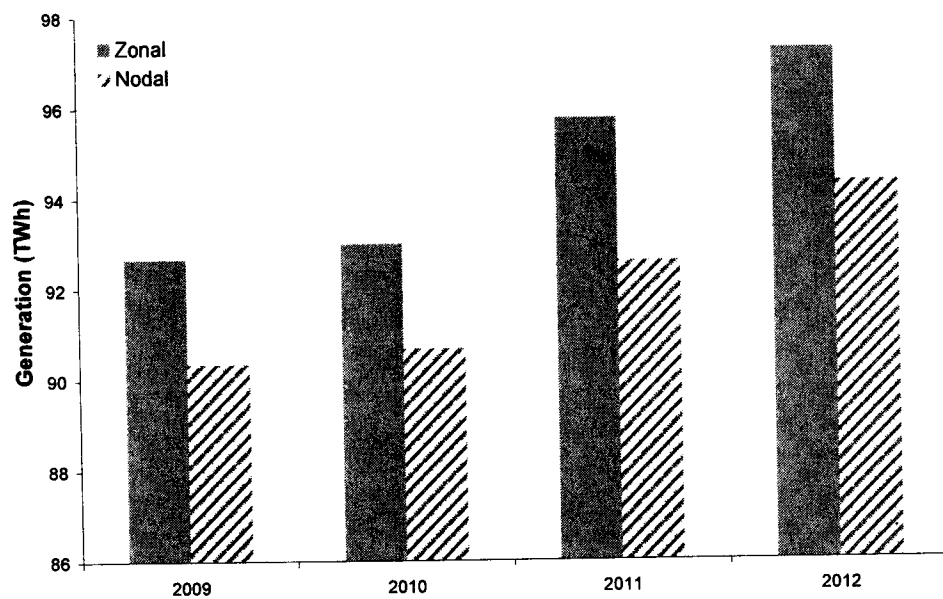
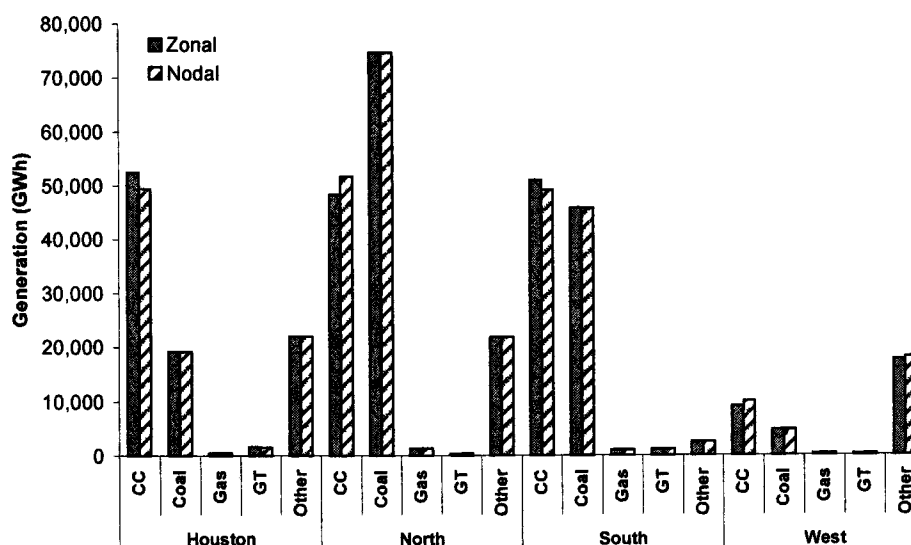
Figure 5: West Zone Generation**Figure 6: Houston Zone Generation**

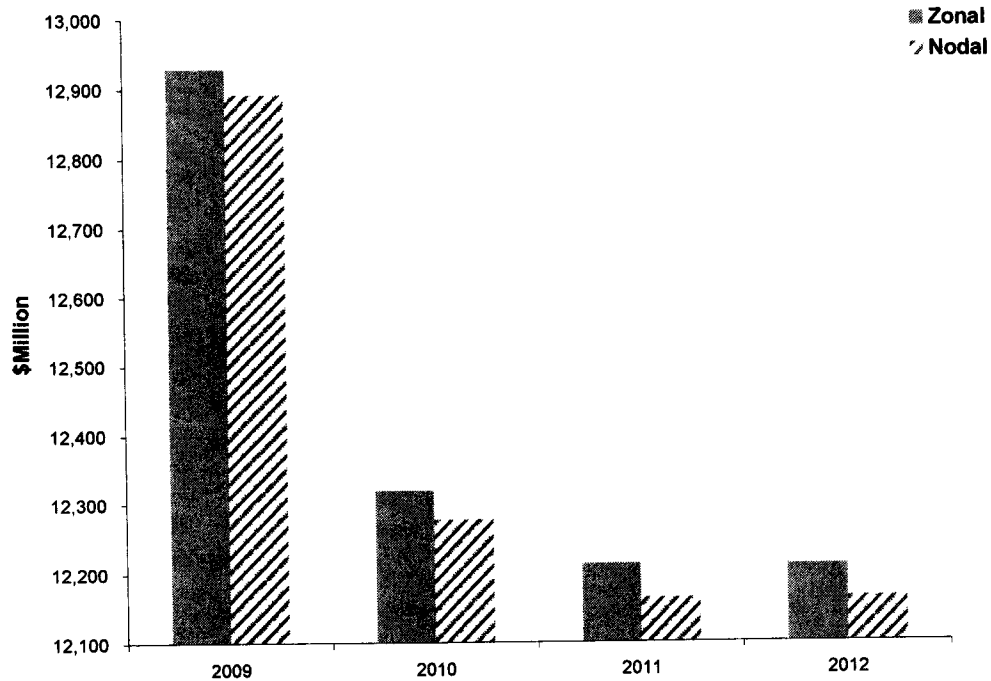
Figure 7 presents an analysis of the impact of the nodal market on the generation mix by zone in the first year of operation of the nodal market. As this figure demonstrates, implementation of the nodal market primarily affects the operation of Combined Cycle generating units (lower generation in Houston and South zones, higher generation in the North and West zones).

Figure 7: Generation Mix Comparison, 2011



Annual Production Costs – a Critical Economic Indicator

Annual production cost is a critical economic indicator. It is easy to interpret and it clearly represents a social gain (social welfare gain) to the ERCOT footprint as a whole. Figure 8 shows the total annual generation cost under each case. In simulated years the nodal market structure results in a lower cost of production (fuel, variable O&M, start-up and environmental permit/credit costs) than the zonal market structure.

Figure 8: Annual Production Cost

The benefit of the nodal market is calculated as the difference in production costs between Zonal and Nodal Scenario. Annual benefits are shown in Table 5:

Table 5: Annual Production Cost by Scenario (in real 2008 dollars)

	Zonal Case (\$Million)	Nodal Case (\$Million)	Benefit (Zonal- Nodal) (\$Million)
2009	12,928.6	12,892.0	36.6
2010	12,319.2	12,277.1	42.1
2011	12,212.8	12,163.6	49.2
2012	12,211.2	12,164.4	46.8
Average Annual (2011-2012)	12,212.0	12,164.0	48.0
Projected NPV (2011-2020)	86,378	86,039	339

The production cost reduction (attributed to the improved efficiency in generation commitment and dispatch) during the first two years of TNM operations is estimated at between \$47 and

\$49 million.¹² The measured benefits in 2009 and 2010, though not particularly relevant given the projected 2011 start date, are estimated to be smaller, \$37 million in 2009 and \$42 million in 2010. Higher benefits in future years could be attributed to a number of factors including increased electricity demand, generation additions, tightening of CSC limits or changing fuel prices. No single factor has been determined to be responsible for this result.

Under the assumption that production cost benefits observed for the first two years of operation of the nodal market were to remain on average at the same level over first ten years of operation, (i.e. annual benefits of \$48 million over a period of 2011 through 2020), the 2011 to 2020 NPV of benefits is estimated to be \$339 million. The NPV is calculated for the period of 2009 through 2020, zero benefits are assumed in years 2009 and 2010.

2.4. COMPARISON WITH THE 2004 COST-BENEFIT ANALYSIS

This Section provides a brief comparison of objectives, methodologies, and results between the 2004 EIA and the EIA update.

2.4.1. Comparison of Study Objectives

The objective of the 2004 CBA was to provide a comprehensive assessment of the impact of the Texas nodal market implementation on the efficiency of market operation, on geographical regions of the ERCOT footprint, on various segments of the ERCOT power system, and on various groups of market participants. As described above, the objective of this EIA update is focused on assessing whether there are significant changes in the direction and magnitude of system-wide benefits vis-à-vis costs, given information presently available.

Table 6 shows a comparison of the study intentions between the 2004 CBA EIA and the CBA EIA update.

Table 6: Comparison of EIA Objectives

	2004 CBA	2008 Update
Time Horizon	2005-2014	2011-2012, illustrative simulations for 2009-2010
Types of Benefits Captured	Production cost savings due to efficient dispatch Production cost savings due to more efficient siting of new generation	Production cost savings due to efficient dispatch
Assignment of benefits	System-wide, regional, by sector	System-wide only
Backcast analysis	Performed Backcast for 2003 to verify model discrepancies with market if any. (No discrepancies were identified)	None

¹² Values shown are in 2008 real dollars, and the NPV calculations assumes 8% nominal discount rate and 3% rate of inflation, the same assumptions as used in the 2004 CBA.

2.4.2. Comparison of Input and Modeling Assumptions

Table 7 identifies the similarities and differences in the modeling approach used in the 2004 EIA vis-à-vis EIA update. As shown in this table, the modeling approach of the 2008 update has been narrowed but not simplified. CRA/Resero applied the same methodology for modeling generation dispatch and generation costs in both studies.

Table 7: Modeling Approach, 2004 CBA and 2008 Update

Modeling Approach	2004 CBA	2008 Update
Zonal Market Modeling	Two instances of the GE MAPS model, one used to simulate ultimate dispatch, another to compute zonal price and Out-of-Merit settlements. Elaborate post-processing tools to compute pricing and revenue payments resulting from OOME settlement.	One instance of GE MAPS used to simulate ultimate dispatch only
Nodal market modeling	GE MAPS simulations with full transmission representation of ERCOT and nodal pricing	GE MAPS simulations with full transmission representation of ERCOT and nodal pricing
Sector impact analysis	Elaborate data mapping and post-processing for the sector impact analysis	None required
Modeling of generation siting decisions	A stand-alone model to select a technology and location subject to market pricing structure	None used
Backcast	GE MAPS model, collection, processing and mapping of historical hourly data on generation output and outages	None required

The differences in results are driven by the difference in input data outlined in Table 8.

Table 8: Input Assumptions, 2004 CBA and 2008 Update

Input Assumption	2004 CBA	2008 Update
Load forecast and representation	ERCOT EIA-411 for peak and energy, 2003 historical load shapes, load represented by congestion zone	ERCOT hourly load forecast by weather zone
Transmission representation	ERCOT load flow cases, 2004 series	ERCOT load flow cases, September 2008 series
New entry assumptions	ERCOT CDR, 2004	ERCOT CDR, 2008, Energy Velocity, ERCOT planning department
Fuel price forecast	2004 mid-year outlook	EIA Annual Energy Outlook 2008
Modeling of Commercially Significant Constraints (CSCs)	2004 TCR Report, reduced CSC limits for the Zonal model	2009 TCR Report, reduced CSC limits for the Zonal model
Representation of inter-zonal transmission constraints	ERCOT contingency analysis for the 2004 TCR report	ERCOT contingency analysis for the 2009 TCR report
Representation of local transmission constraints	ERCOT identified constraints in UPLAN model from 2004 analysis, TCA contingency analysis for the contingency list provided by ERCOT, monitored most transmission lines	ERCOT identified constraints in UPLAN model from 2008 analysis, CRA contingency analysis for the contingency list provided by ERCOT, monitored most transmission lines
Backcast	GE MAPS model, collection, processing and mapping of historical hourly data on generation output and outages	None required

2.4.3. Highlight of Changes in the ERCOT System and in the Market Outlook between 2004 and 2008

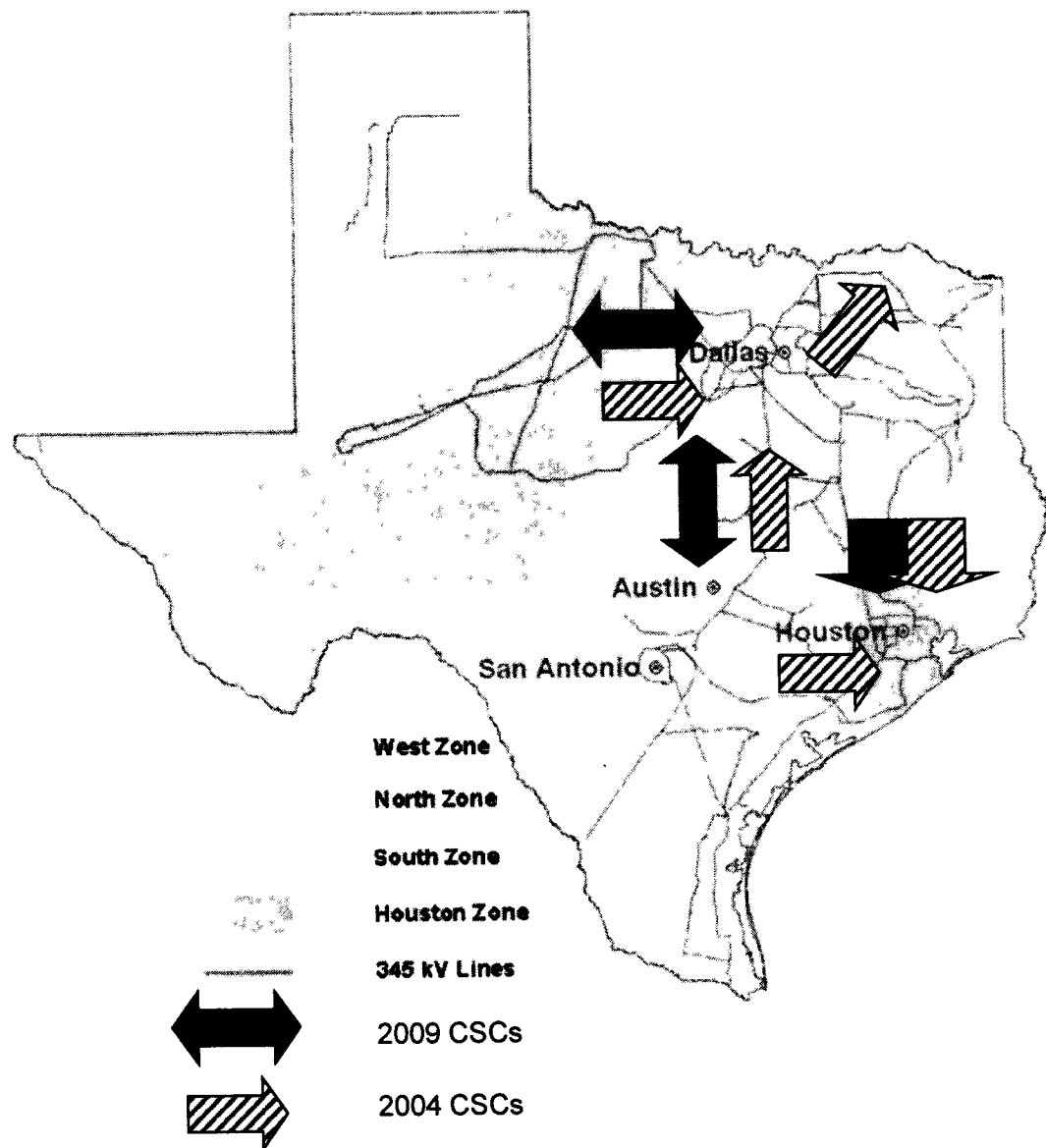
The ERCOT power grid has changed in the last four years since the 2004 CBA was prepared. Significant changes were made to its physical infrastructure that influenced the outcome of the updated EIA. The most important changes include the addition of over 2000 MW of thermal generation capacity, predominantly consisting of gas-fired combined cycle generation technology.¹³ In addition, between 2005 and 2008 transmission owners invested over \$2.8 billion in upgrading the ERCOT high voltage transmission infrastructure by adding over 3000 miles of in new high voltage transmission lines and over 30,300 MVA in new transformer capacity.¹⁴

¹³ Source: CRA Database, Energy Velocity Database

¹⁴ Source: CRA analysis of ERCOT Transmission Project Information Tracking (TPIT) reports.

These generation and transmission upgrades, in conjunction with other system and market changes, resulted in the redefinition of Commercially Significant Constraints (CSCs) between ERCOT congestion zones as shown on Figure 9. Changes in ERCOT transmission and generation infrastructure also resulted in a shifting of major inter-zonal transmission bottlenecks. For example, a South-to-Houston CSC, which was one of the most critical transmission constraints in the 2004 CBA, is no longer considered a CSC. The 2004 CBA analysis also included a Northeast congestion zone separated from the North zone by a CSC. The current definition of congestion zones and CSCs no longer includes this distinction.

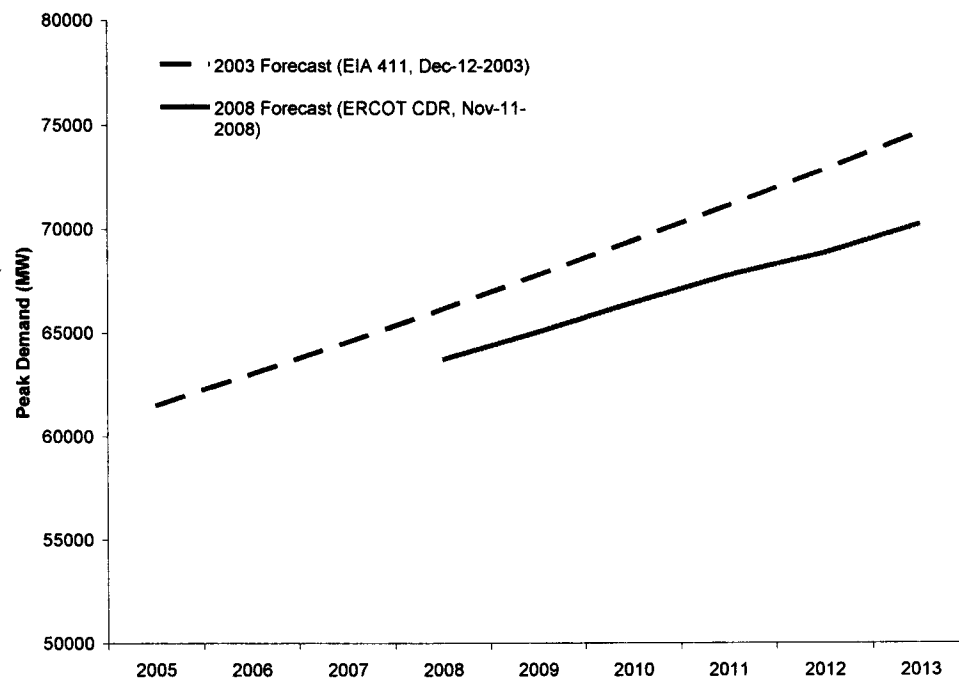
Figure 9. Comparison of ERCOT CSCs Definitions: 2004 CBA vs. 2008 Update



At the same time, unidirectional CSCs between West and North and South and North Zones have been replaced by bi-directional CSCs between these zones. Finally, the electrical definitions and transfer capabilities of CSCs in the 2008 update differ significantly from those defined for the 2004 CBA.

There are significant changes in the market outlook between the 2004 CBA and 2008 Update. In particular, the 2008 Update uses a substantially lower demand forecast compared to the forecast that was underlying the 2004 CBA as shown in Figure 10.

Figure 10. Peak Demand Forecast: 2004 CBA vs. 2008 Update¹⁵



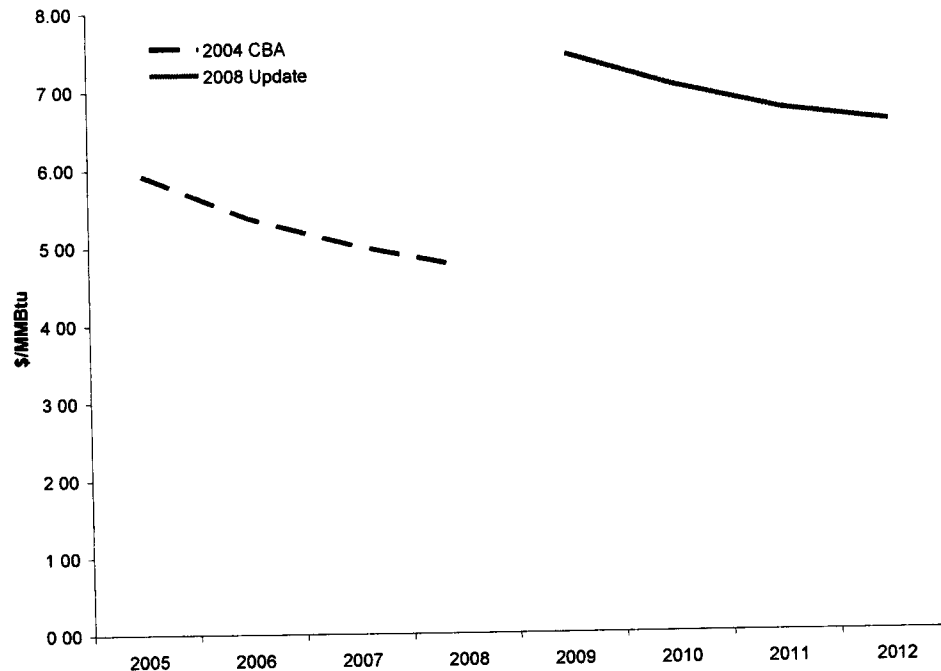
Peak demand projected for 2008 per the most recent ERCOT Capacity, Demand and Reserves (CDR) report is 2,419 MW lower than the 2003 forecast for that year prepared in 2003.¹⁶ This forecast reduction and the addition of over 2000 MW of new generation capacity and significant transmission improvements are significant drivers causing a reduction in estimated nodal market benefits relative to the 2004 CBA.

¹⁵ Does not include behind-the-fence load.

¹⁶ Approximately 50% of this discrepancy is attributed to Load Acting As Reserves (LAARs) subtracted from the 2008 forecast.

On the other hand, the outlook for future natural gas prices also changed dramatically between 2004 CBA and the 2008 Update as shown in Figure 11. High natural gas prices used in the 2008 Update are expected to increase total production costs and will likely increase benefits from the nodal (if everything else were held equal between two scenarios).

Figure 11. Comparison of Natural Gas Price Forecast, 2004 CBA and 2008 Update. (Houston Ship Channel, all prices are shown in real 2008 \$/MMBtu)



In sum, changes in ERCOT infrastructure and market conditions are likely the cause of the lower estimate of benefits from the TNM implementation. The only exception is the outlook of fuel prices: an increase in fuel prices over the 2004 CBA creates upward pressure on generation costs and on the estimated TNM benefits. As discussed in the next section, the net impact of these changes results in lower benefits than those estimated in the 2004 CBA.

2.4.4. Comparison of Results

Impact on Annual Production Costs

The results of the ensuing discussion are summarized in Table 9.

Table 9: Annual Average Production Cost Savings Comparison, 2004 CBA and 2008 Update

Category of Savings	2004 CBA (\$ Million in 2003 dollars)	2008 Update (\$ Million in 2008 dollars)
Savings from improved generation dispatch (per year)	66.8	48.0
Savings from improved generation siting (per year)	47.2	33.6
Total NPV savings (first 10 years of operation)	587 ¹⁷	520

The 2004 CBA identified net present value system benefits over the first ten years of nodal market operation at \$587 million in 2003 dollars, which corresponds to approximately \$675 million in 2008 dollars. Generation cost savings, determined as part of the updated CBA, are estimated to be \$346 million. In addition, the implementation of the TNM is expected to result in additional savings based on improved generation siting decisions.

These benefits from improved siting are estimated to be substantial. For example, in the 2004 CBA average annual production costs savings over first four years of analysis did not include generation additions based on new siting decisions. Estimated annual average benefits over that period were \$66.8 million (in real 2003 dollars). Over the next four years of analysis, average benefits of the nodal market were \$114 million (in real 2003 dollars) or 1.7 times higher than in the first four years. The 70% increase in benefits (\$47.2 million) can be attributed to the improvement in generation siting decisions which were modeled for the second four years of analysis in the 2004 CBA. Assuming 70% in additional benefits attributable to improved generation siting over a period of 2013 through 2020 (when generation capacity will be needed in addition to the new entry included in the analysis through 2012), the NPV of these additional benefits amounts to \$184 million. Based on this estimate, the resulting estimate of the NPV of production cost savings for a ten-year period 2011-2020 is computed to be \$520 million (\$339 million in dispatch and commitment savings and \$181 million in siting savings). This is \$155 million (or 23%) lower than the \$675 million benefit identified in the 2004 CBA.

Impact on Consumers

This impact can only be assessed qualitatively, because no zonal prices and out-of-merit settlements were simulated in this update. However, as discussed earlier, transition to the

¹⁷ The referenced CBA NPV of production cost savings covers the entire ten-year study period. However, as discussed in the 2004 CBA report, simulation results for the last two years were significantly influenced by transmission overloads, rendering estimates of production cost savings for those years less reliable than for the first eight years of the analysis. Generation savings from improved dispatch and generation siting are reported for the first eight years only.

nodal market results in the transfer of funds from producers to consumers in the form of auction revenues for CRR rights associated with congestion on local transmission constraints.

The transition to the nodal market results in a significant reduction in consumer costs. This cost reduction in consumer payments (and a corresponding reduction in generator receipts) is a result of several changes which will occur with the TNM implementation illustrated in Table 10. As shown in this table, with the transition from the zonal to TNM structure, consumers avoid Out-Of-Merit ("OOM") payments made to generators and receive additional CRR auction revenues associated with congestion costs on local (intra-zonal transmission constraints).

Table 10: Composition of wholesale costs to consumers in ERCOT under the Zonal and Nodal Market

Composition of wholesale costs to consumers in ERCOT		Zonal	Nodal
Hourly load x hourly price	+	Zonal price	Load weighted zonal price
Out of Merit Payments	+	Yes	No
Refund of inter-zonal congestion Rent via CRR auction	-	Yes	Yes
Refund of local congestion Rent via CRR auction	-	No	Yes

The 2004 CBA estimated the NPV of reduction in consumer payments at \$7.3 billion over 10 years of nodal market operation (in 2008 dollars). A large portion of this reduction, \$4.5 billion was attributed to the refund of the local congestion rent, which indicates that the local congestion rent is a major driver of this consumer benefit (it represents 63% of the total consumer benefit).

Table 11 compares congestion rent attributed to the local congestion over the first four simulated years of the current update (2009 through 2012) and the 2004 CBA (2005 through 2008). On average, local congestion rent in the 2004 CBA was 29% higher than estimated in the current update as shown in this table. As a rough approximation, this analysis can be used to estimate the potential impact on consumers under the current update as being \$5.6 billion (a 29% reduction from the 2004 CBA estimate of \$7.3 billion).

Table 11: Estimated Local Congestion Rent under Nodal Scenario: 2004 CBA vs. 2008 Update (real 2008 dollars)

	Local Congestion Rent – Update (\$Million)	Local Congestion Rent – 2004 CBA (\$Million)
2009 (2005)	660.2	630.6
2010 (2006)	503.5	929.9
2011 (2007)	526.1	679.3
2012 (2008)	616.6	732.5
Average Annual	576.6	743.1
Per cent	100%	129%

Impact on Producers

The 2004 CBA provided estimated impacts on operating margins for generators as a whole which were estimated to lose approximately \$6.6 billion over first 10 years of operation on a net present value basis (in 2008 dollars). As stated earlier, estimated consumers' gain of \$5.6 billion is a wealth transfer from producers. That, however, is partially offset by reduction in production costs, \$0.52 billion. Therefore, estimated in this update net producers' loss is \$5.08 billion. In sum, this update indicates an approximately 30% smaller loss in operating margins for generators than an estimate reported in the 2004 CBA.

2.5. CONCLUSIONS

Based on the updated EIA, the NPV of system-wide benefit from the nodal market over first ten years of its operation are estimated as follows.

- \$339 million in system-wide benefits attributable to improved generation dispatch;
- \$520 million in system-wide benefits attributable to improved generation dispatch and generation siting;
- \$5.6 billion in consumer benefits to electricity end users in ERCOT;
- \$5.08 loss in revenues accrued to generators in ERCOT.

3. IMPLEMENTATION IMPACT ASSESSMENT

3.1. OBJECTIVES

The purpose of the Implementation Impact Assessment ("IIA") update is to update the estimated cost impact of the nodal implementation program on both ERCOT and market participants, including determining which costs are unrecoverable, properly attributable only to the nodal project, or not otherwise accounted for.

The IIA update is explicitly not intended to analyze the reasons that the overall costs have increased and the schedule has been delayed, but rather to collect and synthesize the information useful to assess costs and benefits associated with going forward with the TNM implementation.

Two alternatives were considered in the updated IIA: continuing with TNM implementation to completion, and halting the TNM implementation and reverting to a zonal market.¹⁸

3.1.1. Options

Continue TNM Implementation

While the actual calculation of implementation costs is exceptionally involved and requires considerable planning and effort, using this information to calculate the cost of continuing development of the TNM is relatively simple, as it involves future costs only, and no recoverable costs. Note that while ERCOT budgets include financing costs, the IIA update results are presented in terms of NPV and are therefore independent of financing costs under the assumption that the discount rate applied reasonably reflects ERCOT's financing costs.

It was necessary for CRA/Resero to estimate those ongoing ERCOT operating costs that would exceed those needed for ERCOT to operate a zonal market; these costs were not addressed in detail in the ERCOT budget documentation supplied to us. An estimate of ongoing, persistent, incremental ERCOT operating costs associated with the TNM was developed with ERCOT's assistance based upon CRA/Resero's analysis. These costs are an important component of the total TNM going-forward implementation cost.

¹⁸ Deferring the decision to continue or halt the TNM implementation is theoretically an option as well. However, ERCOT's projections of nodal spending for calendar year 2009 are approximately \$122 million, most of which would be unrecoverable should the nodal program be terminated. At the same time, it is not expected that benefits, if calculated in the future, would be found to be significantly higher. Deferring the decision therefore does not seem like a prudent alternative and was not assessed in this update.

Halt Nodal Implementation

The alternative case considered was the option of halting the TNM implementation. Care was taken to ensure proper treatment of this alternative case.

While direct TNM implementation costs would decrease relatively quickly (there are some outstanding fixed price contracts, but the majority of costs are month-to-month), two principal costs would be incurred:

- Demobilization/termination costs;
- Deferred zonal refresh/update costs.

The first set of demobilization costs includes the administrative costs associated with halting the program. ERCOT has generally preferred to engage in contracts that are terminable quickly rather than longer-duration contracts, and as a result, contract termination costs are relatively low. Similarly, the majority of contractors and labor are engaged on an at-will basis, and could be released quickly. In our discussions, ERCOT has indicated that there are no major outstanding penalty clauses or payments to vendors that would need to be paid in the event of a nodal program halt.

ERCOT program management is currently working on developing a formal estimate of these administrative demobilization costs. At this time, they have estimated costs of \$5 to \$20 million, and upon ERCOT's recommendation, an estimated cost of \$15 million was used in the IIA update.

3.2. SUMMARY OF FINDINGS

The costs of the nodal market implementation have increased significantly since the original nodal CBA was completed in 2004. There are two principal components to the implementation costs – the costs incurred by ERCOT itself and those incurred directly by market participants. The bulk of the implementation costs have been incurred by ERCOT, and as a result, the updated analysis focused on understanding the TNM costs and schedule. ERCOT has conducted detailed studies of its own implementation costs, and their estimates have been subjected to extensive review. This analysis was explicitly not intended to recalculate and review ERCOT's and market participants' estimates, but rather to synthesize information and properly analyze the net costs of proceeding with the TNM implementation. CRA/Resero relied upon ERCOT's cost and schedule estimates for this analysis.

ERCOT has included temporal and financial contingency factors in its estimates. CRA/Resero included these contingencies in the overall cost; contingency factors are routinely a portion of large, complex project budgets, and these contingency factors have been included in this analysis.

ERCOT's incremental costs to operate a nodal instead of zonal market were estimated at \$16 million in 2011 and \$18 million in 2012. These costs consist principally of increased headcount and capital equipment, and are estimated to remain constant over the TNM timeframe. Based on ERCOT's input and our analysis, CRA/Resero has estimated that the incremental increase in operational costs of \$14 million persists at a constant rate in real terms.

If the TNM project were to be halted, there would be a number of deferred upgrades and refresh costs associated with the zonal system. These include updated software expenses, labor expenses, and improvements that have otherwise been deferred because of the pending TNM implementation. ERCOT has estimated these costs at \$160 million. In addition to these zonal refresh costs, ERCOT has also estimated that there is approximately another \$15 million in contract termination and other administrative costs, placing total "unwinding" costs at approximately \$175 million. These represent the costs that ERCOT would incur if the TNM implementation were halted today, and these costs were assumed to be incurred in calendar year 2009, or immediately following a decision to halt TNM implementation.

While lower than ERCOT's, market participants' costs are an important factor in the overall analysis. Based on interviews with market participants, the overall start-to-finish costs for market participants was estimated at \$175 million, and the net remaining cost to continue for all market participants were estimated at \$29 million.

The following tables present a detailed summary of key ERCOT and market participant costs. These tables, grouped under Table 12, are principally intended to show the source and derivation of the cost calculations. All values are in 2008 dollars.

Table 12: Source and derivation of calculations performed

Line	Item	Cost	Derivation	Source	Description
1	Total direct nodal project costs	\$526,082,911		12/9 Hinsley board presentation	Total start-to-finish cost of nodal program less financing costs
2	Indirect backfill labor	\$7,891,180		same	Labor diverted from other projects at ERCOT
3	Indirect support costs	\$18,464,948		same	Indirect support costs from ERCOT overhead
4	Facilities support allocation	\$8,005,567		same	Indirect facilities allocation from ERCOT overhead

					Financing charges if project is to continue to conclusion assuming total recovery
5	Finance charges	\$99,555,393		same	
6	Total overall nodal costs	\$659,999,999	Sum of lines 1-5	same	Total end-to-end cost of TNM implementation through 2014
7	Overall spent to date	\$308,784,025		12/9 board presentation	Includes \$11.3 million of interest charges
8	Interest spent to date	\$11,286,700		same	
9	Non-interest spending to date	\$297,497,325	Line 7 - line 8		
10	Interdependent (recoverable) costs	\$39,700,000		ERCOT communication	Costs attributable to shared infrastructure – "recoverable" if TNM halted
11	Non-recoverable costs to date	\$269,084,025	Line 7 - line 10		To-date spending less portion recoverable for shared infrastructure
12	2011 incremental nodal cost	\$16,177,849		CRA/Resero Analysis, ERCOT communication	Additional cost to operate nodal over zonal in 2011
13	2012 incremental nodal cost	\$18,016,912		same	Additional cost to operate nodal over zonal in 2012
14	2013 & 2014 incremental nodal costs	\$28,398,757		same	Additional cost to operate nodal over zonal in 2013 and 2014
15	Direct costs remaining for TNM	\$351,215,974	Line 6 - line 7		How much left to spend from today on, under current budget projections
16	Non-interest direct costs remaining	\$262,947,281	Line 15 - (line 5 - line 8)		Direct costs minus future financing costs
17	Interest costs	\$88,268,693	Line 15 - line 16		Not included in

	remaining		going-forward NPV calculation
18	Nodal demobilization costs	\$15,000,000	ERCOT communication Amount to terminate TNM program
19	Zonal refresh costs	\$160,302,375	ERCOT communication Deferred maintenance and refresh costs

Table 13: presents the analysis of remaining implementation costs through 2020.

Table 13: Calculation of ERCOT & MP TNM implementation costs through 2020, 2008 dollars, 4.85% real discount rate¹⁹

	ERCOT implementation costs	ERCOT increased ongoing incremental costs	Market participant implementation costs
2009	\$167,214,918		\$45,778,838
2010	\$94,904,345		\$25,982,195
2011	\$828,018	\$16,177,849	\$226,689
2012		\$18,016,912	
2013		\$14,199,379	
2014		\$14,199,379	
2015		\$14,199,379	
2016		\$14,199,379	
2017		\$14,199,379	
2018		\$14,199,379	
2019		\$14,199,379	
2020		\$14,199,379	
Nominal Cost	\$262,947,281	\$147,789,790	\$71,987,721
NPV	\$246,512,062	\$115,782,538	\$67,488,211
		TOTAL:	\$429,782,812

¹⁹ The real discount rate of 4.85% corresponds to the 8% nominal discount rate and 3% inflation rate assumption used to compute all NPV values in the EIA analysis

Based upon the analysis above, the total NPV of the cost to continue TNM implementation is estimated to be \$430 million from 2009 through 2020.

Halting the TNM and instead continuing with a zonal market design, however, would incur additional costs; stopping is not free. Table 14: presents our calculation of the costs of halting the nodal program, including the costs of terminating the TNM and reverting to a nodal market design. Table 15 reflects the net impact of continuing with the TNM versus reverting to a zonal market design.

Table 14: Calculation of ERCOT & MP TNM halting costs through 2020, 2008 dollars, 4.85% real discount rate

	ERCOT de-mobilization and zonal refresh costs	ERCOT increased incremental operational cost	MP de-mobilization and zonal refresh costs
2009	\$175,302,375 ²⁰		\$42,542,675
2010			
2011			
2012			
2013			
2014			
2015			
2016			
2017			
2018			
2019			
2020			
Nominal Cost	\$175,302,375	\$-	\$42,542,675
NPV	\$167,186,524	\$-	\$40,573,107
		TOTAL:	\$207,759,631

²⁰ This represents approximately \$160 million in deferred zonal market ("refresh") costs and \$15 million in costs to "unwind" the TNM.

Table 15: Summary of net costs of TNM implementation through 2020 – 2008 dollars, 4.85% real discount rate

Item	Cost	Notes
ERCOT remaining TNM implementation cost through 2020 (NPV)	\$362,294,601	
MP remaining TNM implementation through 2020 (NPV)	\$ 67,488,211	
ERCOT demobilization & refresh costs (NPV)	\$167,186,524	Unwinding costs, if relevant, were assumed to occur in the 2009, upon TNM program termination
MP demobilization & refresh costs (NPV)	\$ 40,573,107	Unwinding costs, if relevant, were assumed to occur in the 2009, upon TNM program termination
Net cost to continue TNM implementation through 2020	\$222,023,181	

In summary, the net going forward costs of continuing the implement the TNM are estimated to be \$222 million and provides the basis for comparison with estimated TNM benefits.

3.2.1. Contributors to TNM Implementation Delays and Cost Increases

CRA/Resero reviewed ERCOT documentation and interviewed ERCOT TNM personnel to help summarize some of the principal contributors to the delayed implementation of the TNM. A key driver to the cost of the TNM is the labor effort, and this labor effort is strongly influenced by the time it takes to implement the TNM.

In retrospect the initial go-live date of January 2009 was overly aggressive; the final requirements had not been finalized, insufficient planning had been performed, and project controls that could identify implementation problems early did not exist, or were not sufficient.

The principal technical reason for delays that was cited, both in documentation and in our interviews, was the underestimate of the time and effort required to integrate multiple market systems. Upon implementation of the TNM, ERCOT opted for a best-of-breed approach, in which systems from multiple vendors were combined to form the overall nodal system. ERCOT was aware from the project's inception that the integration costs would likely be higher than for a single-vendor solution, but the costs proved to be significantly higher than expected. ERCOT also opted to skip integration testing; this decision later introduced numerous problems that led to inadequate quality of the TNM systems and forced a return to this testing later in the project.

One particular element of integration that proved especially difficult was the implementation of tools to handle Common Information Model (CIM) data that ERCOT requires to operate its market. This model codifies information about the physical power system, and is the key

element for data exchange between operational systems. The project was started late, and turned out to be significantly more complex than anticipated by either ERCOT, AREVA, or ABB.

ERCOT also suggested that TNM delays were caused by delayed software deliveries early in the process that cascaded into future phases and interfered with the planned early delivery systems that were designed to give market participants early access to ERCOT's TNM systems.

3.2.2. Principal Risks for Further Delays

A significant schedule risk for additional TNM implementation delays is the need to incorporate additional TNM protocol revision requests. While our interviews with ERCOT have indicated that the rate of creation of new protocol revision requests is slowing, each one that ERCOT must address requires additional resources that may materially contribute to delays. Simultaneously, because of the TNM's delayed go-live date, there are additional zonal market improvements that must be implemented that divert resources from the TNM program.

A significant technical risk to the TNM schedule is the ability of ERCOT to manage the large volumes of data that will be required to support the nodal market. The necessary data storage and transfer requirements for the TNM are markedly higher than those of the zonal market, and ERCOT is currently in the process of implementing several approaches (including the Information Lifecycle Management (ILM) strategy) to address these risks.

Finally, while difficult to quantify, several market participants interviewed believed that ERCOT is not allocating sufficient time in its implementation schedule to allow market participants to "catch up" with ERCOT's TNM implementation changes. Several of these market participants felt that additional delays may result from this insufficient time in the schedule.

3.3. ANALYSIS NOTES

3.3.1. ERCOT

ERCOT cost information was primarily from ERCOT, including board-of-director presentations, internal calculations, and internal schedules. Public data was used to the extent possible. No independent verification of ERCOT's cost estimates was performed.

Zonal Refresh Costs

During the implementation of the nodal market, there have been certain costs and upgrades that have been deferred on the legacy zonal system, as well as some costs that would be necessary to update the zonal system to meet current market standards. ERCOT provided

the following information regarding zonal refresh costs. More detailed information follows, referenced by notes provided by ERCOT.

Table 16: Zonal refresh costs

		Hours	Cost	Comments
Applications	EMS (1)	18,500	3,237,500	Retain Nodal EMS system - apply required Zonal updates - used blended labor rate
			1,500,000	Complete nodal EMS
	EMS hardware (1)		-	Assumes re-use of nodal hardware
	MMS (1)	3,750	656,250	Upgrade current Zonal MMS system - used blended labor rate
	MMS long-term solution (1)		60,000,000	Estimate is based on the effort for a forklift replacement of MMS.
	NMMS		2,000,000	Finish Nodal NMMS - perform schema analysis - modify application to work with Zonal schema
	COMS/Settlements		4,000,000	Apply performance enhancements to Settlement and Data Agg code in the Zonal system
	CRR		-	Return to TCR application - no cost to do this
	CMM		1,500,000	Adjustments would be needed to use CMM in the Zonal market
	MIS/EIP	7,300	4,277,500	Upgrade Texas Market Link (TML) (\$3M), additional interface development
	OTS		1,400,000	Complete Operator Training Simulator - includes additional work on CIM

				importer (\$300k)
	ODS / EDW	7,500	1,312,500	Changes to extracts, reports, etc.
Subtotal		37,050	79,883,750	
Integration			10,000,000	All nodal systems will require system and business process integration. 25% of current nodal integration budget of \$42M
Changes shelved due to Nodal implementation	IMM requested modifications (2) (3)		25,000,000	Recommendations from IMM Assumes a \$20M project of roughly twice the size of EMMS Release 4 + \$5M of additional efforts
	Market PRRs/SCRs		4,000,000	Items shelved in recent years due to the upcoming Nodal implementation
Subtotal		-	29,000,000	
Additional support activities	Training / business process		3,000,000	Rough estimate
	Analysis & Design		4,970,938	25% applied to Applications subtotal (excludes MMS long-term solution)
	Project Management		1,988,375	10% applied to Applications subtotal (excludes MMS long-term solution)
	Contingency		31,459,313	35% applied to Applications subtotal and integration
Subtotal		-	41,418,625	