A.

No. Mr. May will respond to Mr. Reeder's assertions that EGSI should have used in-house counsel. Mr. Reeder testifies that EGSI's "law firms charged high levels of fees for communications with Entergy personnel, travel to New Orleans and Beaumont decisionmaking centers, and for communications with other Entergy outside counsel." [Reeder at p. 20, ln. 13 – 16]. Although Mr. Reeder does not quantify exactly what fees he describes as "high levels," and does not make a specific disallowance related to this assertion, he does recommend a disallowances associated with travel for the Bickerstaff firm. I address Mr. Reeder's disallowances for travel below and have the following observations about Mr. Reeder's assertions concerning the Company's use of outside counsel.

Given the pre-existing relationship between Bickerstaff and Entergy, which originated prior to the merger of Entergy and Gulf States, and the expertise of the Bickerstaff firm in Texas utility regulatory matters, I find EGSI's reliance on Bickerstaff completely reasonable. Similarly, there is a long-standing relationship between CTW and EGSI, again dating back to pre-merger times and the attorneys at CTW who billed time to EGSI are certainly well qualified to provide services to EGSI before the Commission.

Mr. Reeder does not recommend any disallowances based upon his conclusion that EGSI inappropriately over-relied on outside counsel and instead concedes that outside counsel should be retained to handle non-recurring projects, and that many of the transition proceedings were of a non-recurring nature. His concern about use of outside counsel accordingly seems limited to rulemakings, which he finds "involved issues that would certainly re-occur in the

future." I find this last observation questionable in light of the uniqueness of many of the PUC rulemaking proceedings required by SB 7. In my opinion, it is not reasonable to conclude that the reasonable and necessary standard requires disallowance of expenditures for outside legal counsel's services provided in rulemaking proceedings.

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Q. SHOULD EGSI BE DENIED RECOVERY OF EXPENDITURES BECAUSE IT USED TOO MANY OUTSIDE LAW FIRMS?

No. It is implicit in Mr. Reeder's testimony about inappropriate reliance on outside counsel that he thinks the standard of review as he applies it should result in the disallowance of expenditures for multiple lawyers or firms.

First, the lawyers and firms involved in EGSI's TTC proceedings were not duplicating each other's work, but instead were assigned discrete issues and tasks by the client. Accordingly, it would be unreasonable to conclude that there was duplication of effort that could be characterized as unnecessary.

Second, the Cities have similarly retained multiple attorneys to represent them in this proceeding as well as in the proceedings for which they were reimbursed by the Company during the TTC cost period. The Cities have asserted that they are entitled to recover as reasonable and necessary expenses those expenditures made by them in this proceeding for the services of six lawyers from four separate firms: Brown McCarroll, L.L.P. (C. Reeder and C. Wisdom); Mounce, Green, Myers, Safi & Galatzan (N. Gordon); Law Offices of

1 Jim Boyle, PLLC (J. Boyle); and The Lawton Law Firm (D. Lawton and S. Mack). 2 Similarly, the GSU Steering Committee was reimbursed by EGSI during the TTC 3 cost period for legal services provided to the Cities by multiple lawyers. [See 4 Trostle Direct, Exhibit JKT-5]. 5 6 Q. DO YOU AGREE WITH MR. REEDER'S TESTIMONY CONCERNING EGSI'S 7 EMPLOYMENT OF SEVERAL OF ITS OUTSIDE COUNSEL AS INSIDE 8 COUNSEL LATER IN THE TTC PROCESS (Reeder at p. 21, In. 7-13)? 9 A. No. First, it is incorrect that EGSI hired several of its outside attorneys to be 10 inside counsel. The only formerly outside counsel hired as an inside counsel is 11 Mr. Neinast. Second, the fact that internal counsel began shouldering more of 12 the regulatory workload is more indicative of the reduction in the number and 13 complexity of proceedings later in the transition process than it is indicative of 14 inappropriate over-reliance on outside counsel during the earlier transition period. 15 16 Q. DO YOU HAVE A RESPONSE TO MR. REEDER'S TESTIMONY THAT 17 SUGGESTS THE COMMISSION SHOULD DISALLOW 18 PERCENTAGE OF BICKERSTAFF MEAL AND TRAVEL EXPENSES? 19 A. Yes. I disagree with Mr. Reeder's suggestion that the disallowance for the 20 Bickerstaff meal and travel expenses should be increased from 50% to 75%. 21 [Reeder at p. 23, In. 13; p. 29 at Table, In. 16 – 17; p. 33, In. 11 – p. 34, In. 6]. 22 After filing my direct testimony, and in response to Staff RFI 1-4, EGSI obtained 23 the detailed receipts for meal and travel expenditures that are presented in

summary form on the Bickerstaff invoices. [See WP/JKT-R-1]. After reviewing the detailed receipts, I concluded that my initial recommendation to disallow 50% of the invoices is correct and that Mr. Reeder's suggestion to increase the disallowance to 75 percent should be rejected.

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- Q. PLEASE DESCRIBE THE BICKERSTAFF RECEIPTS THAT YOU REVIEWED
 AFTER YOUR DIRECT TESTIMONY WAS FILED.
- 8 The Bickerstaff receipts cover a little less than three years (from mid-1999 Α. 9 through November 2001) and can be classified into roughly three groups. First, 10 there are Expense Reports prepared by individual attorneys that indicate the 11 purpose of the expenditures, the dates involved and which also include receipts 12 for hotels, taxis, meals, and airfare. Second, there are numerous receipts for air travel which occurred primarily between Austin and New Orleans, which reflect 13 14 payment directly by the law firm, rather than the individual attorney. The airfare 15 receipts are, with only a few exceptions, for travel on Southwest Airlines, a 16 recognized low-cost carrier which does not offer first class accommodations. 17 Third, the receipts include Mr. Kever's American Express statements, which 18 reflect charges incurred for travel and meals but do not contain copies of the 19 underlying receipts.

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Q. DID YOU APPLY THE SAME CRITERIA DISCUSSED IN YOUR DIRECT
TESTIMONY TO YOUR REVIEW OF THESE BICKERSTAFF MEAL
RECEIPTS?

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Yes. First, in order to verify that the meal expense was incurred on behalf of EGSI, I cross checked the invoice date against the Bickerstaff billing records, found in WP/JKT-1. In most instances I was able to verify that the individual had traveled on the dates reflected on the receipts, or had a meeting which I concluded involved a meal. If I could find no indication that a meeting could have occurred during a meal, I disallowed the meal expenditure. If it was reasonable to conclude from the billing entries that a business meal was reasonably likely, but there was nonetheless some question as to how many people were attending a meal, I limited the meal expense to \$25 per person and assumed the lowest number of people based on the records I reviewed. For example, the expense report might reflect "lunch with EGSI," but in the absence of any more detail, I would assume two people were in attendance and allow no more than \$50. In other instances, if the receipt reflected one sandwich and a soft drink at an airport restaurant, I assumed it was for one person and could therefore conclude that anything less than \$25 was reasonable. This type of receipt reflected an attorney's meal during travel. In a few, rare, instances the receipts reflected alcohol was paid for, and I disallowed all expenditures for alcohol. Finally, there were several receipts for meals at upscale restaurants that were not verifiable under the standards I applied. Accordingly, I disallowed 100% of those expenditures.

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Q. PLEASE EXPLAIN WHAT WAS INVOLVED WITH YOUR REVIEW OF THE TRAVEL RELATED EXPENDITURES AMONG THE BICKERSTAFF RECEIPTS.

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First, I verified with Messrs. Fogel and Neinast that the line item for "Travel" on Bickerstaff's monthly invoices included airfare, hotels, meals and other incidental charges (e.g., long distance) that occurred during travel. Second, as I did with the meal expenses, I verified to the extent I was able that the attorney's billing entries were consistent with travel on the dates reflected on the receipts. If I could not reasonably conclude that travel occurred on behalf of EGSI, based on the billing entries, I disallowed the expenditures. Third, I found as I reviewed the travel related expenditures that often times the law firm paid the airfare directly, as reflected by the receipts. While the firm's receipts reflect the name of the air passenger, the airline, and the destination(s), they do not reflect the date of Accordingly, I had to cross check those receipts against Expense Reports, which usually reflected airfare paid for by the firm, to ensure that I did not double count expenditures for airfare. Fourth, most travel related expenditures for Mr. Kever are reflected only on his American Express statement, and there are no accompanying receipts. However, air travel on the American Express statements reflects the carrier, the route and destination, and the departure date. The hotel expenditures reflected on Mr. Kever's American Express statements also lacked sufficient detail to allow me to ensure that no luxury or personal items were included. I could, however, determine from the American Express statement, the number of nights of lodging involved. I was able to ascertain the base rate for the particular hotel from another Bickerstaff attorney's Expense Report and accompanying receipts in most instances, and

- therefore I allowed only the hotel base rate (with taxes) for the Kever hotel expenditures and disallowed the remainder.
- Q. WHAT CONCLUSION, IF ANY, DID YOU DRAW FROM YOUR REVIEW OF
 THE BICKERSTAFF MEAL AND TRAVEL RECEIPTS?
 - As a result of my review of Bickerstaff's travel and meal receipts that were not available for my review prior to filing my Direct Testimony, I found that the reasonable and necessary travel and meal expenditures that should be recovered equaled 50% of the travel and meal expenditures reflected on the Bickerstaff invoices. Specifically, I found that the Bickerstaff detailed receipts that reflected meal and travel expenditures that I concluded were reasonable and necessary totaled \$62,516.76. The travel and meal expenditures reflected on the Bickerstaff invoices which are listed on Exhibit JKT-4 of my Direct Testimony, totaled \$123,285.92. The simple math (62,517 divided by 123,286) demonstrates that my original recommendation to disallow 50% of the meal and travel expenditures was actually, but coincidentally, on target. Accordingly, Mr. Reeder's suggestion that the disallowance should be 75% is not reasonably supported by the detailed Bickerstaff invoices included as WP/JKT-R-1.

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- Q. WHAT IS YOUR RESPONSE TO MR. REEDER'S SUGGESTED
 DISALLOWANCE OF ALL BILLINGS BY BICKERSTAFF ATTORNEY ANDY
 KEVER?
- A. I disagree with Mr. Reeder's suggested disallowance of all of Mr. Kever's billings.
 Mr. Reeder's suggested disallowance of \$485,694.50 of Mr. Kever's billings is

based on several observations or conclusions Mr. Reeder reaches, which are
 unsupported by the evidence. [Reeder at p. 23, ln. 10; p. 29, Table, ln. 16 -17;
 Exhibit CR-5; p. 30, ln. 1 – 13].

Α.

- Q. PLEASE EXPLAIN WHY MR. REEDER'S CONCLUSIONS REGARDING MR.
 KEVER'S BILLINGS ARE UNSUPPORTED BY THE EVIDENCE.
 - The first point I will address is Mr. Reeder's recommendations linked to Mr. Kever's billings in excess of 12 hours per day. Mr. Reeder testifies that Mr. Kever "would *routinely* bill on a daily basis between 12 and 16 hours, either on one particular matter, or as combined between various matters." [Reeder at p. 30, In. 4 5]. Mr. Reeder also testifies that "Ms. Trostle professed to apply a stricter scrutiny of all time entries exceeding 12 hours, and she 'disallowed' several of Mr. Kever's entries exceeding 12 hours. Yet, she failed to apply the same strict standard to Mr. Kever's time when it was split among several different matters on the same day." He cites billing entries from two days (February 23, 2000 and March 9, 2000) and concludes that "[n]umerous other examples abound". [Reeder at p. 32, In. 5 13].

In order to evaluate Mr. Reeder's assertions concerning Mr. Kever's billings, I prepared the attached Exhibit JKT-R-4 based upon my re-examination of Mr. Kever's time entries, which are included in the workpapers accompanying my Direct Testimony, WP/JKT-1. As reflected on the attached Exhibit JKT-R-4, Mr. Kever billed in excess of 12 hours a day on one matter or in combination of several matters on 96 days over a 14 month period (June 1999 to August 2000).

Out of those 96 days, there were only 17 days in which Mr. Kever billed in excess of 12 hours with the billings, in Mr. Reeder's words, "split among several different matters on the same day." I think these statistics demonstrate that Mr. Reeder's testimony – "Numerous other examples abound" – is hyperbolic, at best. Of those 17 days, 6 include time entries for a single matter that exceeded 12.0 hours, and I had already disallowed the hours in excess of 12 hours for 5 of those 6 billing entries.¹ [See Exhibit JKT-R-5].

In addition, contrary to Mr. Reeder's testimony that I disallowed "several of Mr. Kever's entries exceeding 12 hours," I actually recommended disallowance of all but four of his time entries that exceeded 12 hours billed to one matter. [See Exhibit JKT-4, pages 12-13 (Bates 4-164 – 4-165) (concerning allowance of 12.0+ hour days in the week preceding the filing of the EGSI UCOS case on 3/31/00 and Bates 3967-S6 showing three billing entries for Mr. Kever in excess of 12.0 hours per day on March 25 – 27, 2000); and Exhibit JKT-4, pages 17 and 18 (Bates 4-169 – 4-170) (concerning one time entry of 14.0 hours for Mr. Kever on 7/28/00 and Bates 115 showing billing entry on invoice)].

In sum, Exhibits JKT-R-4 and JKT-R-5 demonstrate that there were 96 days in which Mr. Kever's billings exceeded 12.0 hours; out of those 96 days, there were only 11 days in which Mr. Kever's combined billings exceeded 12.0 hours; and the remaining 85 days in which Mr. Kever billed in excess of 12.0

¹ Mr. Reeder cites to one of those 6 days, March 9, 2000, and testifies that Mr. Kever's total billings on that date equaled 15.20 hours. The billings were actually 14.20 hours for SB 7 (Bates 3946-S12) and 1.20 hours for Docket 21957 (Bates 3946-S21), for a total of 15.4 hours. In my Direct Testimony, I had already disallowed 2.2 hours of the 14.2 hours billing entry. [See Exhibit JKT-4, pages 10 – 12 (Bates 4-162 to 4-164)].

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hours for a single matter were identified in my Direct Testimony and the hours were reduced for all but 4 out of those 85 days.

To my knowledge, there is no precedent to support Mr. Reeder's recommendation that the stricter standard of review should be applied to entries for multiple billing matters on a single day that combine to exceed 12.0 hours. If the Commission were to apply that standard for the first time in this case, *and* decided to disallow all hours in excess of 12.0 hours per day, there would be 23.6 hours to be disallowed in addition to the adjustments I already made. This would equal a \$3,894 disallowance, which is far short of Mr. Reeder's suggested disallowance of \$485,694.50.

The Bickerstaff invoices included in WP/JKT-1, as summarized in the attached rebuttal exhibits, do not support Mr. Reeder's conclusion that Mr. Kever "over billed" or that his billing was "egregious." More importantly, this complete analysis of Mr. Kever's billings demonstrates that Mr. Reeder has mischaracterized the evidence, and that his conclusion, drawn from those mischaracterizations, to "simply disallow all of [Mr. Kever's] billed time" should be rejected.

- 18 Q. WHAT OTHER MATTERS IN MR. REEDER'S TESTIMONY CONCERNING MR.19 KEVER'S FEES DO YOU ADDRESS?
- A. Mr. Reeder testifies that "Mr. Kever appears to have produced almost no work product, and EGSI refused requests to produce any of his work product." [Reeder at p. 30, ln. 7 – 8]. Mr. Reeder apparently reached this conclusion after EGSI objected to producing attorney work product and attorney-client privileged

documents in response to Cities RFIs 11-2, 11-3, and 11-17. The Cities did not file a motion to compel EGSI to respond to these RFIs after receiving EGSI's objection. EGSI's refusal to waive a privilege, which I assume the Cities recognize since they did not file a motion to compel a response, does not provide evidence in support of Mr. Reeder's conclusion that Mr. Kever produced no work product.

Q.

WHAT IS YOUR RESPONSE TO MR. REEDER'S TESTIMONY CONCERNING
HIS PERSONAL RECOLLECTIONS THAT MR. KEVER WAS ABSENT FROM
MOST OF THE WORKSHOPS, HEARINGS OR MEETINGS AND THAT IF MR.
KEVER WAS IN ATTENDANCE THAT MR. REEDER DOES NOT RECALL
THAT HE EVER SPOKE OR PROVIDED ANY OTHER INPUT INTO THE
PROCESS (Reeder at p. 30, In. 8-10)?

A. First, it is unusual for a witness who is called to provide opinion testimony on the reasonableness and necessity of a utility's expenditures to rely upon his personal recollections of multiple proceedings that occurred 6 to 7 years ago rather than the invoices that reflect the amounts billed.

Second, it seems inescapable to me that Mr. Reeder's testimony boils down to an accusation that Mr. Kever fraudulently billed EGSI for services because Mr. Reeder does not recall observing services being rendered! As reflected on Exhibit JKT-R-4, the billing matters on which Mr. Kever billed the most time were Senate Bill 7 and the "April Filing." The "April Filing" refers to what became Docket 22356, EGSI's UCOS case. I note that Mr. Kever is the

person who signed EGSI's UCOS application that initiated Docket 22356 on March 31, 2000. A review of the docket sheet for Docket 22356 reflects that Mr. Reeder's client, Shell Energy Services, was not a participant in that proceeding. I conclude therefore, that, unless Mr. Reeder was representing some other party to that case that he has not identified in his testimony, he would have had no reason to be present at or been able to form, let alone recall, his personal observations about Mr. Kever's participation in that docket.

Proceedings that fell under Bickerstaff billing matter "SB 7" include at least the eleven projects listed on Exhibit JKT-R-6. A review of the PUC docket sheets for those projects indicate, assuming Mr. Reeder's personal observations were made while representing Shell Energy Services (Reeder at p. 1, ln. 9 - p. 2, ln. 5), that Shell did not file comments in three out of the eleven projects, and in an additional three projects, Shell filed comments but they were not signed by Mr. Reeder. While I do not question Mr. Reeder's involvement in these projects, whether public or not, the application of Mr. Reeder's analysis of Mr. Kever's work to Mr. Reeder himself would lead to the unsupported conclusion that Mr. Reeder participated in only five of the eleven identified projects.

In sum, it is very difficult to ascertain from the publicly available information if Mr. Reeder was in attendance at the workshops and meetings indicated on Mr. Kever's time entries. But assuming that they were both present at the same meetings, it is equally difficult to test Mr. Reeder's recollection of who was in attendance. I conclude that it is more reasonable to rely on billing

entries made contemporaneously with the legal services performed rather than on Mr. Reeder's recollection of events that occurred over five years ago.

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- 4 Q. WHAT OTHER REASONS DOES MR. REEDER GIVE FOR RECOMMENDING
 5 DISALLOWANCE OF ALL OF MR. KEVER'S BILLINGS?
 - Mr. Reeder concludes that Mr. Kever was the "coordinating" attorney for Bickerstaff; that if Mr. Kever had fulfilled that role to Mr. Reeder's liking, EGSI would not have incurred "thousands of dollars in expense of communication between it and various other Bickerstaff attorneys"; it is not reasonable for a coordinator to "bill hundreds of hours for that function"; and Mr. Kever "provided absolutely no services whatsoever of a unique nature." [Reeder at p. 30, In. 10 -18]. So, having assumed what role Mr. Kever had in the law firm's relationship with this client. Mr. Reeder then criticizes how he handled the role and the number of hours he billed. All of this, in addition to Mr. Reeder's earlier points, leads him to conclude that 100% of Mr. Kever's billings should be disallowed. I find this conclusion completely outside the realm of the applicable standards and Commission precedent. I am particularly struck by Mr. Reeder's position that the work performed by Mr. Kever must be "unique" - I have never seen even a suggestion that an attorney's work must be unique in order to be reasonable and necessary, and do not believe there is any basis for imposing such a standard for the first time in this proceeding. If uniqueness were part of the standard of review, and it means only one attorney can have billing entries that address one issue, then many of the Cities rate case expenses in this proceeding would fail

that standard. [See Pous Direct, Appendix B and compare, e.g., p. 125 (12/9/05 N. Gordon review FERC documents regarding AFUDC) to p. 163 (11/16/05 D. Lawton USOA analysis, AFUDC issues); p. 126 (12/22/05 N. Gordon work on Reeder issues) to p. 150 (12/23/05 J. Boyle telephone call with C. Reeder regarding outline for testimony, and follow-up call to D. Lawton about testimony); p. 93 (9/22/05 C. Reeder review EGSI testimony of May and Trostle) to p. 116 (9/14/05 N. Gordon Review testimony of Vikki Cuddy and Kay Trostle)].

Mr. Reeder goes on to suggest two conflicting theories of what happened when Mr. Kever left the firm: either "it did not appear that another attorney assumed the same role" or "Mr. Neinast appeared to take over Mr. Kever's coordination and communication role." [Reeder at p. 31, ln. 9 – 12]. There is no support for Mr. Reeder's assumption that Mr. Kever was the "coordinator" and accordingly, speculation as to who took over a non-existent role after Mr. Kever's departure from Bickerstaff is irrelevant.

Α.

Q.

DO YOU AGREE WITH MR. REEDER THAT MR. KEVER'S "TIME ENTRIES CONTAIN FAR TOO LITTLE DESCRIPTION TO ENABLE ONE TO EVALUATE HIS WORK, AND [IN] THE ABSENCE OF ANY DEMONSTRABLE WORK PRODUCT, THE COMMISSION CANNOT REACH ANY CONCLUSIONS AS TO WHAT WORK HE DID, MUCH LESS WHETHER IT WAS REASONABLE AND NECESSARY" (Reeder at p. 30, In. 18 – 21)?

I agree that Mr. Kever's time entries contain very little description, but I disagree that the reviewer cannot therefore "evaluate his work," or that the standard

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applicable to his billings requires evaluating his work. This is the fourth case in which I have been retained to review rate case expenses, and in each of those engagements, as well as my years as an Administrative Law Judge presiding over rate cases. I have seen the full array of billing entries - from the cryptic to time entries with overwhelming detail (although the latter is rare). When the billing entries offer little description of the work performed, as Mr. Kever's and Mr. Lawton's do, it requires some additional investigating to determine if the services provided were necessary and if the time devoted to the task was reasonable. The additional investigation in a traditional rate case is often as simple as talking to the billing attorney to obtain a complete description of what services were provided. However, this is not a traditional rate case and as a result the review of the invoices is much more challenging due to the length of time included in the recoverable period, which means several of the attorneys whose time I reviewed are no longer available for interviewing. In those instances my review consists of several secondary sources, including communications with colleagues of the attorney who worked on the project to explain what services were being provided. I also rely on the PUC interchange, and the documents contained therein, to ascertain what was going on in a particular case. For example, I look to see if a hearing or workshop was scheduled, or discovery disputes were ongoing, or testimony was due, or an application was being filed. Based on my 19 years of utility experience, I can assess the need for the legal services based on the type of activity occurring in a docket, and then form an opinion as to the reasonableness of the time spent rendering those services.

2 DOES MR. REEDER RECOMMEND DISALLOWANCE OF OTHER INVOICES Q. BASED ON HIS CONCLUSION THAT THEY LACK SUFFICIENT DETAIL? 3 Apparently not. Mr. Reeder testifies that many invoices do not reveal details 4 A. necessary to demonstrate compliance with the statutory recovery standards. 5 6 [Reeder at p. 22, In. 5-17]. Notwithstanding Mr. Reeder's testimony that he is 7 attaching several examples to his testimony, no such examples were identified. 8 It appears that the only disallowance based, even in part, on Mr. Reeder's 9 observation that the details were insufficient to allow recovery, relate to Mr. 10 Kever's billings. It is worthy of note that some of the Cities' invoices, which are offered in support of recovery of the Cities' rate case expenses in this 11 12 proceeding, contain time entries substantially the same as the type of time entries that form the basis of Mr. Reeder's criticism of EGSI. [See Pous 13 Appendix B at 156 (Lawton – 5 time entries for "Review Filing"), p. 158 (Lawton – 14 15 9/19/05 one time entry for "Review" and two time entries for "Discovery"), p. 160 (Lawton – time entries for "Costs Analysis", and "Research"), and p. 163 (Lawton 16 17 - time entries for "discovery," "develop overview," "deposition preparation," etc.)]. On a final note, in my opinion a billing entry for "discussion with client," which Mr. 18

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Reeder apparently finds inadequate (Reeder Direct at p. 22, In. 12), is

appropriately cryptic because it ensures that the attorney's billing records do not

disclose the content of privileged communications.

1 Q. WHAT IS YOUR RESPONSE TO MR. REEDER'S PROPOSED

2 DISALLOWANCE OF 50% OF EXPENDITURES RELATED TO THE FERC

3 ENTERGY SYSTEM AGREEMENT CASE (Reeder p. 23, In. 11-12, p. 24, Table,

4 and p. 26, ln. 1 – p. 27, ln. 8)?

Mr. Reeder bases his 50% disallowance on his conclusion that the initial case was filed equally for the Texas and Arkansas Entergy operating companies and accordingly all costs associated with the case should be shared equally by Arkansas and Texas ratepayers. The costs for the FERC System Agreement case that EGSI requests in this docket, however, have already been divided between Arkansas and Texas. The Skadden Arps invoices that I reviewed showed the total dollar amount billed for the System Agreement case before the costs were divided between Texas and Arkansas. After I reviewed the Skadden Arps invoices and determined the dollar amount that I found to be reasonable, I provided that number to Company witness Phillip May. He then divided the dollar amount of those reasonable costs between Texas and Arkansas, and included only the Texas portion in the TTC cost request in this docket. Mr. May discusses Mr. Reeder's proposed disallowance for the System Agreement costs in more detail in his Rebuttal Testimony.

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Q. DO YOU HAVE A RESPONSE TO MR. REEDER'S RECOMMENDED
 DISALLOWANCE OF PUBLIC RELATIONS EXPENSES (Reeder at p. 24, Table,
 and FN 19 referencing WP-JKT-1, Bates Nos. 4-VL-5800 to 4-VL-5839 Stone &
 Ward)?

1 A. Yes. As can be seen from my Exhibit JKT-5, I did not review these invoices or
2 include them in my dollar recommendation. The invoices are included in my
3 workpapers only because the Company inadvertently provided them to me, and I
4 have provided all invoices given to me, even those I did not review. Company
5 rebuttal witness Phillip May will respond to the substance of Mr. Reeder's
6 proposed disallowance for public relations expenses.

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8 Q. WHAT DO YOU THINK OF MR. REEDER'S PROPOSED DISALLOWANCE OF
 9 EXPENDITURES MADE BY EGSI TO PAY FOR MR. BRUCE DAILEY'S
 10 SERVICES (Reeder at p. 24, Table and p. 25, In. 13 -20)?

I disagree with this disallowance. First, Mr. Reeder appears to not believe that Mr. Dailey is an attorney. I confirmed during the preparation of my Direct Testimony that Mr. Dailey is an attorney in good standing with the State Bar of Texas, holding bar card number 24000112, and licensed since May 1, 1997. As reflected on the Company's Response to Cities' RFI 9-18, Mr. Dailey was retained by ESI on January 18, 1999 at a contract rate of \$30 per hour. I learned from the Company that Mr. Dailey functioned as a legal assistant during the time period for which his expenses are submitted. I concluded that Mr. Dailey's services, at \$30 an hour, were not only well below the hourly rate charged by most legal assistants, including those working for Mr. Reeder, but a bargain for the services of a licensed attorney.

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- Q. DO YOU AGREE WITH MR. REEDER THAT LEGISLATIVE ADVOCACY
 EXPENSES SHOULD BE DISALLOWED (Reeder at p. 28, In. 15 19 and p. 24,
 Table)?
 A. Yes. Both I and the Company agree that Legislative Advocacy expenses are not recoverable. It appears that Mr. Reeder has tabulated billings, primarily by Mr.
 - recoverable. It appears that Mr. Reeder has tabulated billings, primarily by Mr. Neinast, that reference HB 2107 and is recommending disallowance of those expenditures. [See Reeder at p. 24, Table and fn. 18]. I have identified several time entries on the workpapers identified by Mr. Reeder that contain a reference to HB 2107, but have been unable to replicate Mr. Reeder's calculation of \$16,294.46. Many of these time entries indicate that Mr. Neinast was briefing his client on issues related to HB 2107, or meeting with an industry group, AECT, to confer regarding HB 2107. In my opinion those billing entries do not describe legislative advocacy. Instead, they reflect Mr. Neinast's work to understand proposed legislation and how it would affect EGSI's Chapter 39 obligations. It is not unreasonable in my opinion to disallow time entries for drafting amendments to HB 2107. Accordingly, I find it reasonable to disallow \$762.30 for the following time entries:
 - 3/29/01 SHN Draft suggested amendments to HB 2107; telephone conference with P. McCollough regarding same
 1.3 hrs. (@\$195/hr)
 - 3/29/01 JPD Draft amendment to House Bill 2107 for Steve Neinast 2.3 hrs. (@\$150/hr)

reduced to \$762.30.

1	 4/09/01 SHN Telephone conversation with P. Cyr regarding Genco code
2	of conduct issue; work on same; draft additional proposed amendments to
3	HB 2107 2.5 hrs. (disallow 1/3 @\$195/hr)
4	I recommend that MR. Reeder's \$16,294.46 disallowance for HB 2107 be

Q.

MR. REEDER TESTIFIES THAT RATES IN EXCESS OF \$250 PER HOUR FOR WINSTON & STRAWN AND MR. JOHN SHEARMAN SHOULD BE DISALLOWED (Reeder at p. 34, In. 7 – 18). DO YOU HAVE A RESPONSE TO THAT SUGGESTION?

Α.

Yes. First, I will note that while Mr. Reeder makes this suggestion in his testimony, neither he nor any other intervenor witness makes the calculation necessary to determine the dollar amount of the disallowance that would result if his suggestion were to be adopted.

Second, Mr. Reeder incorrectly states that Winston & Strawn charged \$425 per hour. The rate actually charged was \$400 per hour. [See Trostle Direct, Exhibit JKT-6 at p. 25 (4-239) and Bates WP/JKT-1, 4-VL-6007)].

Third, Mr. Reeder assumes that Texas counsel were available that could have performed the same services at a much lower rate. However, this was work related to the ESI Service Agreement, which is a PUHCA-related matter, and it is not unreasonable for EGSI to use an attorney, even if the attorney is from New York, with whom the Company had a long-standing relationship related to PUHCA matters. [See Trostle Direct at 4-81 and 4-82]. There is efficiency in

utilizing specialists for discrete matters such as this, which Mr. Reeder recognizes earlier in his testimony when he discusses the Company's use of Wise, Carter in Mississippi for nuclear generation issues. [Reeder at p. 20, ln. 18 – p. 21, ln. 1]. Mr. Reeder does not question that Mr. Havens' hourly rate (Winston & Strawn) conformed with the rates charged by his peer firms at the time.

Fourth, with respect to Mr. Shearman's hourly rate of \$500 and the services provided by UMS Group, I have several observations. Mr. Shearman is an expert on conducting benchmarking studies, interpreting the results for business purposes, and explaining how those results should be used in regulatory proceedings. In addition, Mr. Shearman did more than (as Mr. Reeder states) conduct a benchmarking study and present it in testimony. He also presented testimony on the industry practice of maintaining the confidentiality of the data underlying benchmarking studies and on the interpretation of benchmarking studies in regulatory proceedings. Moreover, benchmarking was vital to EGSI in Docket No. 22356 because of the issue of affiliate transactions. The Commission and PURA impose a heavy burden of proof to recovery of affiliate charges, and benchmarking studies are one of the types of evidence the Commission considers and encourages when it reviews the reasonableness of affiliate charges. Therefore, it was reasonable for EGSI to retain Mr. Shearman and to pay him his hourly rate.

in rebuttal to Mr. Pous' testimony.

III. REBUTTAL TO MR. JACOB POUS' TESTIMONY

2 Q. TO WHICH PART OF MR. POUS' TESTIMONY ARE YOU RESPONDING?

A. I am rebutting only that portion of Mr. Pous' testimony in which he incorporates the disallowances suggested by Mr. Reeder. Mr. Pous lists the cumulative total of Mr. Reeder's disallowances on page 7, at lines 4 – 13, and concludes that Mr. Reeder's testimony supports an \$8,039,656 reduction to the Company's TTC costs. The component parts of that adjustment are found in Mr. Reeder's testimony in the tables found on pages 24 and 29. My rebuttal to Mr. Reeder's proposed adjustments is addressed above and I incorporate that testimony here

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IV. REBUTTAL TO MR. HUGH HIGGINS' TESTIMONY

13 Q. ON PAGE 12 OF MR. HIGGINS' DIRECT TESTIMONY, HE REFERENCES A
14 NOVEMBER 8, 2005 FILING THAT CONTAINED SUPPLEMENTAL
15 WORKPAPERS FOR YOU. DO YOU HAVE A RESPONSE TO MR. HIGGINS'
16 TESTIMONY CONCERNING THAT NOVEMBER 8, 2005 FILING?

Yes. The portion of the November 8, 2005 filing that contained my supplemental workpapers consisted of 7 pages. As explained in the cover letter accompanying the additional invoices, there were invoices or parts of invoices from two law firms, Thelen Reid and CTW. In both instances, the supplemental filing was simply to provide invoices that were incomplete in the original filing. These two invoices are clearly labeled as my supplemental workpapers and I do not believe

1		there is any reason for Mr. Higgins' inability to analyze them to confirm the
2		Company's TTC request.
3		
4		V. REBUTTAL TO MS. ANNA GIVENS' TESTIMONY
5	Q.	PLEASE SUMMARIZE THE PORTIONS OF MS. GIVENS' TESTIMONY THAT
6		YOU WILL ADDRESS IN THIS REBUTTAL TESTIMONY.
7	A.	I respond to Ms. Givens' testimony regarding:
8		1 Other consultants' costs;
9		2. MAC Adder;
10		3. Hagler Bailey Costs;
11		4. Bickerstaff Costs;
12		5. GSU Steering Committee Costs;
13		6. Other Attorneys' Costs;
14		7. CTW Copy Charges; and
15		8. Costs that EGSI has already agreed should be removed from its
16 17		request.
	_	
18	Q.	DO MS. GIVENS' PROPOSED DISALLOWANCES FOR CONSULTANTS HAVE
19		A COMMON THEORY?
20	A.	Yes. Most of Ms. Givens proposed disallowances for consultants' fees and
21		expenses are based upon her opinion that the documentation supplied by the
22		Company was insufficient to allow her to determine that the costs were incurred,
23		or that they were reasonable and necessary.
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25	Q.	DO YOU AGREE WITH MS. GIVENS' OVERALL ANALYSIS IN THIS REGARD?

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No. As I stated in my Direct Testimony at page 78 (Bates 4-84), consultants' invoices presented in Commission rate case recovery proceedings are remarkable primarily for the lack of detailed hourly billing. The consultants that have appeared before this commission for the last two decades have, except in rare circumstances, never presented the type of detailed billing statements and underlying documentation that Ms. Givens' sought during the discovery phase of this proceeding. I am particularly concerned about Ms. Givens' conclusion that she "cannot determine whether the costs were actually incurred" based only on consultants' statements for services, without production of the underlying invoices or time sheets. [Givens at p. 9, In. 1-2]. It is simply illogical to conclude that the consultants would fabricate invoices and the Company would pay for services that were not actually rendered. In addition, the fact that services were provided, and hence an expenditure was actually incurred, is evidenced by the work product of the consultants or the information supplied by the Company. As I explain in my Direct Testimony, a review of the PUC interchange and the consultants' prefiled testimony, or the Company's explanations of the services provided by consulting experts is, in my opinion, sufficient to demonstrate that services were rendered and an expenditure was made for those services.

While I agree that it would be desirable to have greater detail from consultants to explain what services they have provided, Commission precedent simply does not support Ms. Givens' proposed disallowance of *all* of the expenses for these consultants. The Commission's precedent for at least the past decade supports recovery of rate case expenses based upon consultants'

1		invoices that are indistinguishable, in terms of the level of detail, from the ones
2		Ms. Givens concludes are completely inadequate.
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4	Q.	WHAT IS INCLUDED IN MS. GIVENS' PROPOSED DISALLOWANCE OF
5		\$782,717.05 RELATED TO CHARGES BY CONSULTANTS WHICH, IN HER
6		OPINION, WERE INSUFFICIENTLY DOCUMENTED? (Givens' at p. 8, In. 15 -
7		25 and Exhibit AG-1b.)
8	A.	Ms. Givens' proposed disallowance includes:
9		All of the fees and expenses paid by EGSI to:
10		o Actuarial Sciences Associates, Inc. (Jonathan Nemeth appeared as a
11		witness on behalf of EGSI in Docket 22356);
12		o JRA Associates (John Ake, a retired AT&T executive with experience in
13		unbundling utility operations, was a consulting expert to EGSI and his flat
14		rate (as opposed to hourly) fees and expenses were split among several
15		Entergy Operating Companies);
16		o KFG, Inc. (Kenneth Gallagher appeared as an EGSI witness in Docket
17		Nos. 22357 and 30123); ²
18		o Utility Data Resources (Corey Pettett was a consulting expert on issues
19		related to distribution pricing that arose in Docket 22356, and at an hourly

 $^{^2}$ Ms. Givens' suggested disallowance covers only the costs for the UCOS case, Docket 22356. I assume she has limited the disallowance to the UCOS case in this section of her testimony because she recommends disallowance of all expenses for Docket 30123 earlier in her testimony. [Givens at p. 7, ln. 7 – 23].

1		rate of only \$100, he was billing at the low end of a reasonable range)
2		and
3		o UMS Group (Jack Shearman was an expert witness for EGSI in the
4		UCOS proceeding, testifying on benchmarking issues).3
5		And, all of the expenses paid by EGSI to:
6		o Econat (Bruce Louiselle advised EGSI on the effect of unbundling and
7		retail open access on the Entergy System Agreement and also appeared
8		as witness for EGSI in Docket 22356); and
9		 NERA (Jeff Markholm filed rebuttal testimony in Docket 22344 regarding
10		the appropriate capital structure for an unbundled T&D utility; his
11		testimony was sponsored by all of the Texas IOUs (except El Paso
12		Electric); the eight IOUs co-sponsored various direct and rebuttal
13		witnesses and Markholm was EGSI's responsibility).
14		
15	Q.	IN YOUR OPINION, IS IT REASONABLE TO DISALLOW ALL FEES AND
16		EXPENSES PAID BY EGSI TO THE FIVE CONSULTANTS YOU HAVE JUST
17		LISTED?
18	A.	No. In order to determine that not a single penny of these consultants' fees and
19		expenses is recoverable would necessitate a determination that the services
20		listed were not actually rendered, or that the services were unnecessary or
21		unreasonable. Such a conclusion would be contrary to the weight of the readily

³ See above, rebuttal to Mr. Reeder's suggestion that Mr. Shearman's expenses and fees be disallowed.

available evidence (i.e., PUC Interchange) for the testifying consultants, and would require that no weight be given to the evidence presented by the Company in its direct case, in which the services provided by the consulting experts is explained.

A.

Q. IN YOUR OPINION, IS THE DISALLOWANCE OF ALL THE EXPENSES FOR THE TWO CONSULTANTS YOU IDENTIFY ABOVE REASONABLE?

No. With respect to expenses paid to ECONAT for Bruce Louiselle's services, it can be reasonably ascertained from ECONAT's invoices that the majority of the expenses were associated with trips from McLean, VA to New Orleans or Austin, on the dates specified. As I stated in my Direct Testimony, travel associated with appearing as a witness is necessary when the consultant, the Company, and the Commission are in different locations. The amount of travel-related expenditures was reasonable, in my opinion.

With respect to the expenses paid to NERA for Jeff Markholm's, they cover postage, telephone, reproduction, etc. as well as travel, meals and lodging. Based on the billing entries, it is indisputable that Mr. Markholm engaged in travel for testimony preparation and to attend the hearings at which he testified, which supports my opinion that these amounts were necessary. In addition, after reexamining the total amount of these expenditures in the context of the activities in which he was engaged, it remains my opinion that these expenses are reasonable.

1 Q. IS THERE ANY RECENT COMMISSION PRECEDENT CONCERNING THIS2 ISSUE?

Yes. In the CenterPoint case, PUC Docket 30706, the Commission's initial position was to disallow all of the company's non-legal expenses which it found were "unclear," or which are "purportedly substantiated by receipts or other documentation that do not make the purpose of the expense clear." [Order at page 26]. However, in its final order, the Commission looked to the portion of CenterPoint's requested other non-legal expenses incurred by Mr. Gerald Tucker to determine what portion of the total request should be disallowed. The Commission "determined that approximately five and one-half percent of the witness' expenses for this period were for premium services" and therefore concluded that proportion of premium services to total expenses should be applied to the total CenterPoint request for other non-legal expenses and disallowed. This is a far more reasoned and measured approach than Ms. Givens' proposal to disallow 100% of the expenses discussed above.

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- 17 Q. DO YOU HAVE A RESPONSE TO MS. GIVENS' PROPOSAL TO DISALLOW

 18 WHAT SHE CHARACTERIZES AS A 5% OVERHEAD LOADER CHARGED BY

 19 MANAGEMENT APPLICATIONS CONSULTING, INC. ("MAC")? (Givens at p. 9,

 20 In. 3 11).
- 21 A. Yes. Ms. Givens testifies that without copies of the letters of engagement for MAC, she cannot verify the amount that the Company agreed to pay and without that verification, she cannot determine the reasonableness and necessity of

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MAC's "overhead loader." First, the verification of the amount that the Company agreed to pay is reflected on the MAC invoices, which were submitted to EGSI, with the 5% fee clearly indicated. Second, I would note that what Ms. Givens' characterizes as an "overhead loader" actually covers Miscellaneous Office Expenses such as telephone, copying, postage and data processing. I reviewed invoices for another consultant that contained a mark-up for overhead in another proceeding and determined that it represented a reasonable and necessary expenditure. In a Gas Utility Docket before the Railroad Commission, I testified in support of a 12.2 percent mark-up by GDS Associates, which was intended to cover administrative costs, and costs associated with affiliated consultants.4 An overhead loader or charge for miscellaneous office expenses applied as a percentage of fees could just as easily be rolled into the fee and would, in my opinion, never raise a question. In other words, consultants either cover these types of expenses through their hourly rate or they, less frequently, include a separate line item to capture these costs. If Mr. Goble with MAC had increased his hourly rate by 5%, to \$152.25, I do not believe anyone would have questioned the reasonableness of this expense. There is simply no rational way to distinguish between overhead or miscellaneous expenditures that are rolled into an hourly rate and those that are billed as a separate line item. In addition, in Docket No. 28813 decided by the Commission in August 2005, the

⁴ In the Railroad Commission proceeding, the witness from GDS Associates whose time and expenses I was reviewing was Ms. Ellen Blumenthal. In this TTC case, Ms. Blumenthal, who is still with GDS Associates, is a witness for the Office of Public Utility Counsel ("OPC"). If OPC, an agency of the State funded by ratepayers, is paying this type of overhead charge, that would be one indication that this type of overhead charge is an acceptable practice.

Commission allowed rate case expenses for MAC specifically including the 5% adder at issue here.⁵ Accordingly, I conclude that Ms. Givens' disallowance of \$3,109.52 for MAC's 5% miscellaneous office expenses should not be found persuasive.

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MS. GIVENS' RECOMMENDS DISALLOWANCE OF THE EXPENDITURES

MADE FOR THE CONSULTING SERVICES PROVIDED BY PHB HAGLER

BAILLY, INC. BECAUSE "EGSI DID NOT PROVIDE DAILY LOGS OR TIME

SHEETS WHICH IDENTIFY THE DATES SERVICES WERE PERFORMED

AND THE TYPE OF SERVICES PERFORMED BY THE CONSULTANT."

(Givens at p. 9, In. 19 – 24). WHAT IS YOUR OPINION OF THIS SUGGESTED

DISALLOWANCE?

A. Ms. Givens testifies that she is recommending disallowance of "only those principals, consultants, or other staff for which daily logs were not provided." [Givens at p. 10, ln. 1 – 4 and Exhibit AG-1c]. In the first 4 entries listed by Ms. Givens on Exhibit AG-1c, I was unable to replicate the adjustment she arrives at. For the February 17, 2000 and September 1, 2000 invoices she includes on Exhibit AG-1c, she recommends disallowance of 100% of the invoices. Finally, for the April 1, 2000 invoice, she recommends disallowance of \$1,746.56 on an invoice on which the Company is seeking to recover only \$54.60. [See Exhibit

⁵ Petition to Inquire Into the Reasonableness of the Rates and Services of Cap Rock Energy Corporation, Docket No. 28818, Order at page 10 and FoF 154(a) (Aug. 5, 2005) compared with Proposal for Decision at page 169 and FoF 154(a).

JKT-8 at p. 2]. The expenditures that Ms. Givens' suggests be disallowed due to lack of daily logs or time sheets include sufficient information to determine the number of hours worked, the person responsible for the work, the hourly rate, and the month in which the work was performed. The work performed by Mr. Stephen Henderson and his associates is described in my Direct Testimony beginning at page 109 and in Exhibit JKT-7. This evidence is sufficient to support my opinion that the expenses are reasonable and necessary. In addition, a disallowance of 100% of the two invoices as suggested by Ms. Givens would be inconsistent with Commission precedent, and would necessitate a finding that no work was performed, notwithstanding the summary invoice which indicates to the contrary, or a finding that the work was unnecessary or unreasonable. It is permissible to rely on secondary sources to reach the conclusion that these expenses are reasonable and necessary. At a minimum, Ms. Givens' disallowance of more than the total for which recovery is sought on the one invoice identified above must be rejected.

A.

Q. MS. GIVENS' RECOMMENDS A DISALLOWANCE OF \$112,656.39 FOR BICKERSTAFF INVOICES FOR UNSUPPORTED TRAVEL AND MEALS EXPENSES. (Givens at p. 10, In. 6-9 and Exhibit AG-1d). DO YOU AGREE WITH HER SUGGESTED DISALLOWANCE?

No. First, Ms. Givens testifies that \$68,010.98 of the total disallowance she is recommending is "the remaining fifty percent of undocumented travel and meals expenses that EGSI witness Trostle failed to remove from the Company's

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request for Bickerstaff expenses." [Givens at p. 10, ln. 22 – p. 11, ln. 1]. I disagree with this additional disallowance for each of the reasons set forth in my rebuttal to Mr. Reeder's suggested disallowance of 75% of the Bickerstaff travel and meal expenses. It is somewhat puzzling that Ms. Givens' complains about the lack of documentation (Givens p. 11, ln. 4) in light of the fact that the additional Bickerstaff invoices were produced in response to Staff's RFI 1-4. [See WP/JKT-R-1].

Second, Ms. Givens suggests an additional disallowance of \$4,645.41 for other expenses, which I detail below with my response:

- Contract Labor expense of \$652.80, which was to pay for assistance with preparation of testimony in the BSP case, and which is reasonable and necessary in my opinion;
- Temporary Service expenses of \$2,289.90, which paid for a temporary paralegal who also assisted the firm with preparation of the BSP filing, which is reasonable and necessary in my opinion;
- Meal expenses of \$49.09 and \$235.80, which do not appear on the Bates pages cited by Ms. Givens and about which I therefore cannot form an opinion;
- Travel expenses of \$559.59, which are sufficiently detailed on the invoice to support recovery (see two entries for travel by Mr. Glenn from June 11 12, 2001 to New Orleans for a total of \$182.17, and by Mr. Neinast on June 11 13, 2001 to New Orleans for a total of \$377.42 [Bates 249 or 4-VL-250]);

- Travel expense of \$552.48 which is sufficiently detailed on the invoice to support recovery (See Bates 319, or 4-VL-320, note that this includes travel of \$546.19 and \$6.29 for a meal);
 - Travel expense of \$190.50 for roundtrip airfare for Mr. Neinast from Austin to Houston on the Entergy Wholesale Operations matter (Bates page 354, or 4-VL-374), which is sufficiently detailed to support recovery; and
 - Two entries for travel expenses (\$55.00 on Bates 3960, or 4-VL-6140, and \$60.25 on Bates 245, or 4-VL-256), which should have been captured in my 50% disallowance in my Direct Testimony.

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11 Q. WHAT IS YOUR RESPONSE TO MS. GIVENS' SUGGESTED DISALLOWANCE

12 OF COSTS PAID BY EGSI TO THE GSU STEERING COMMITTEE? (Givens at

13 p. 12, In. 6 – 25).

Ms. Givens recommends that the hourly fee on two invoices submitted by a consultant for the Cities and several travel expenses submitted by an attorney for the Cities be disallowed due to inadequate documentation. There is no question, however, that EGSI incurred these costs when it reimbursed the Cities for participation in TTC proceedings. Thus, it is reasonable that EGSI recover the reimbursements paid to the Cities. Ms. Givens reasons for disallowing the costs for the consultant, DUCI, is the lack of detailed daily time entries. As I discussed earlier, it is a common practice for consultants to provide an invoice with the total number of hours worked, but not provide the daily time entries. The lack of daily time entries does not mean, however, that the work was not performed. For the

reasons I discussed earlier, and because EGSI was reimbursing the Cities for their rate case expenses, EGSI should be allowed to recover the consultant's time charges. In regard to the attorney's travel expenses, there is again no dispute that EGSI incurred these costs when it reimbursed the Cities. It is not reasonable to expect EGSI to withhold reimbursements until it receives back-up documentation from the Cities. EGSI should be able to rely upon the Cities' representation of the costs they incurred to participate in TTC proceedings.

Q.

MS. GIVENS' NEXT PROPOSED ADJUSTMENT IS FOR FEES AND EXPENSES INCURRED BY LAW FIRMS OTHER THAN BICKERSTAFF OR CTW (Givens at p. 13, In. 1 – 25). WHAT IS YOUR OPINION OF THIS SUGGESTED DISALLOWANCE?

A. This part of Ms. Givens' adjustment consists of: (1) disallowance of the remaining 50% of travel and meal expense where I had recommended a 50% disallowance in my Direct Testimony; and (2) a 100% disallowance of various travel and meal expenses that I did not adjust in my Direct Testimony based upon my conclusion that they were reasonable and necessary. Ms. Givens' disallowance of the remaining 50% of those expenses for which I had already disallowed one-half is not reasonable. Based on the Commission's recent application of a percentage adjustment to all non-legal invoices, derived from a sampling of one consultant's invoices, and my review of the backup Bickerstaff invoices discussed above which supports my 50% disallowance, Ms. Givens' adjustment is not reasonable. In other words, her removal of the remaining 50% of the expenses for these other

law firms is not an appropriate application of the standards and is inconsistent with recent Commission precedent. By the same logic, if those invoices that I recommended be allowed in their entirety are to be disallowed at all, which I do not suggest, the disallowance should not exceed 50%.

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- Q. MS. GIVENS NEXT ADJUSTMENT IS TO REDUCE COPYING COSTS
 CHARGED BY CTW FROM 20 CENTS TO 10 CENTS PER PAGE (Givens at p.
 14, In. 8 p. 15, In. 7). IS THAT A REASONABLE ADJUSTMENT IN YOUR
 OPINION?
- 10 A. No. The Commission has often approved recovery of copying charges in excess 11 of 10 cents. Most recently, in the Cap Rock case, Docket 28813, the 12 Commission allowed recovery of the 20 cent copying costs charged by the law 13 firm of Lloyd Gosselink. The fact that CTW may have been charging another 14 client a lower cost per page for copying does not per se make the 20 cent charge 15 reflected on the CTW EGSI bills unreasonable. In my experience, there is a 16 range of costs for expenditures like copying charges that are reasonable, and 20 17 cents is within that range of reasonableness based on charges commonly 18 collected among practitioners in this area and the Commission's precedent in 19 other cases.

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Q. MS. GIVENS ALSO NOTES THAT EGSI HAS IDENTIFIED LEGAL AND
CONSULTANT COSTS THAT SHOULD BE REMOVED FROM ITS REQUEST,
AND RECOMMENDS THAT EGSI'S REQUEST BE REDUCED BY THAT

1		AMOUNT (Givens at p. 15, In. 8 - 14). DO YOU AGREE WITH HER
2		RECOMMENDATION?
3	A.	Yes. In addition to the three items that Ms. Givens lists in her testimony, there
4		are other legal and consulting costs that EGSI has agreed should be removed
5		from its request. These items, which include the three listed by Ms. Givens, are
6		covered in the next section of my testimony (§ VI).
7		
8		VI. CORRECTIONS OR CHANGES TO DIRECT TESTIMONY
9	Q.	DURING THE DISCOVERY ON THE COMPANY'S DIRECT CASE, HAS THE
10		COMPANY ACKNOWLEDGED CORRECTIONS OR CHANGES TO EXPENSES
11		YOU SPONSORED IN YOUR DIRECT TESTIMONY?
12	A.	Yes. As reflected on EGSI's Response to Cities' 21-5, a copy of which is
13		attached hereto as Exhibit JKT-R-7, the company identified eight adjustments,
14		which resulted in a net adjustment of \$13,440.35, excluding carrying costs, which
15		should not have been included in TTC costs requested in this docket.
16		
17	Q.	DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?
18	A.	Yes, at this time.

Response of: Entergy Gulf States, Inc.

to the Seventeenth Set of Data Requests of

Requesting Party: Cities

Prepared By: Counsel

Sponsoring Witnesses: Phillip R. May / J.

Kay Trostle

Beginning Sequence No. Ending Sequence No.

Question No.: Cities 17-32

Part No.:

Addendum:

LR5303

Question:

Regarding page 492 of the Trostle work papers, John Donisi has an entry on October 26, 1999 for "PG & E, Southern California Edison, First Energy [sic] filings in California and Ohio." Please explain the nature of this work and how it was necessary to comply with Chapter 39 of PURA.

Response:

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This question refers to Company witness J. Kay Trostle's workpaper WP/JKT-1, page 492 (Bates page 4-VL-492).

In regard to Pacific Gas & Electric Company, please see the Company's response to State RFI 6-26, initial response and addendum 1.

In regard to Southern California Edison, please see the Company's response to State RFI 6-28, initial response and addendum 1.

In regard to FirstEnergy, during the time periods covered by the Bickerstaff invoices, FirstEnergy was an Ohio utility that had faced or was preparing to face many of the same or similar electric restructuring issues that the Texas utilities were preparing to face. The restructuring ideas, rules, or proposals that arose in FirstEnergy proceedings before the Public Utilities Commission of Ohio had the potential to be presented to the Commission or to affect the Commission's actions in rulemaking or contested case proceedings implementing Chapter 39 of the Public Utility Regulatory Act ("Chapter 39"), or provide a model for a proposal that the Company might make in these proceedings. Consequently, it was reasonable and necessary for the Company, through its counsel, to conduct this research in order to learn how a utility in another electric restructuring state was responding to restructuring issues in that state, to be prepared to participate fully in the Chapter 39 proceedings, and to protect its interests in the Chapter 39 proceedings.

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Response of: Entergy Gulf States, Inc. to the Sixth Set of Data Requests of Requesting Party: State of Texas

Prepared By: Counsel Sponsoring Witnesses: Phillip R. May/J.

Kay Trostle

Beginning Sequence No. Ending Sequence No.

Question No.: State of Texas 6-26

Part No.:

Addendum:

Question:

Please refer to the Company's response to the State's 1st RFI, Question No. 24, and the Bickerstaff, Heath, Smiley et. al. charges relating to research which involved Pacific Gas & Electric. Please provide:

- a. An itemized listing of the amounts spent or incurred (and included in TTC costs) as part of this research effort. In connection therewith, please provide a full and complete explanation as to how each of these spent or incurred amounts are both reasonable and necessary as TTC costs.
- b. In the event that the Company does not possess the means to provide the requested listing of detailed amounts spent or incurred (part a. of this data request) in connection with this research, please so state and disregard part a.

If the requested data has been furnished by the Company, please provide the name of the witness, along with specific Bates page and line reference(s).

Response:

a. As explained in the Company's response to the State's RFI 1-24, the original invoices were not prepared in a manner that enables one to now readily prepare an itemized listing of daily time entries (and associated fees) reflecting research on Pacific Gas & Electric Company ("PG&E"). Although it is possible to manually review the invoices to locate daily time entries that refer to PG&E, this method of review will not produce a rigorous or precise list of the time spent on that research. The Company has provided all of the invoices and back-up detail in its possession regarding the research on PG&E. (See the invoices provided in Company witness J. Kay Trostle's workpaper WP/JKT-1.) Thus, the State has access to the same documents available to the Company, and has the same ability as does the Company to conduct a manual review of those documents.

During the time periods covered by the Bickerstaff invoices, PG&E was one of the California utilities that had faced or was preparing to face many of the same or

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Question No.: State of Texas 6-26

similar electric restructuring issues that the Texas utilities were preparing to face. In addition, PG&E was an active participant in Commission rulemaking and contested case proceedings implementing Chapter 39 of the Public Utility Regulatory Act (Chapter 39). The restructuring ideas, rules, or proposals that PG&E presented in California had the potential to be presented to the Commission or to affect the Commission's actions in rulemaking or contested case proceedings implementing Chapter 39 of the Public Utility Regulatory Act. Consequently, it was reasonable and necessary for the Company, through its counsel, to conduct this research in order to learn how a utility in another electric restructuring state was responding to restructuring issues in that state, to be prepared to participate fully in the Chapter 39 proceedings, and to protect its interests in the Chapter 39 proceedings.

b. Please see the response to subpart a.

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Response of: Entergy Gulf States, Inc. to the Sixth Set of Data Requests of

Prepared By: Counsel

Requesting Party: State of Texas

Sponsoring Witnesses: Phillip R. May/J.

Kay Trostle

Beginning Sequence No. Ending Sequence No.

Question No.: State of Texas 6-28

Part No.:

Addendum:

Question:

Please refer to the Company's response to the State's 1st RFI, Question No. 24, and the Bickerstaff, Heath, Smiley et. al. charges relating to research which involved Southern California Edison. Please provide:

- An itemized listing of the amounts spent or incurred (and included in TTC costs) as part of this research effort. In connection therewith, please provide a full and complete explanation as to how each of these spent or incurred amounts are both reasonable and necessary as TTC costs.
- In the event that the Company does not possess the means to provide the b. requested listing of detailed amounts spent or incurred (part a. of this data request) in connection with this research, please so state and disregard part

If the requested data has been furnished by the Company, please provide the name of the witness, along with specific Bates page and line reference(s).

Response:

As explained in the Company's response to the State's RF1 1-24, the original invoices were not prepared in a manner that enables one to now readily prepare an itemized listing of daily time entries (and associated fees) reflecting research on Southern California Edison. Although it is possible to manually review the invoices to locate daily time entries that refer to Southern California Edison, this method of review will not produce a rigorous or precise list of the time spent on that research. The Company has provided all of the invoices and back-up detail in its possession regarding the research on Southern California Edison. (See the invoices provided in Company witness J. Kay Trostle's workpaper WP/JKT-1.) Thus, the State has access to the same documents available to the Company, and has the same ability as does the Company to conduct a manual review of those documents.

LB454

Question No.: State of Texas 6-28

During the time periods covered by the Bickerstaff invoices, Southern California Edison was one of the California utilities that had faced or was preparing to face many of the same or similar electric restructuring issues that the Texas utilities were preparing to face. The restructuring ideas, rules, or proposals that arose in Southern California Edison proceedings before the California PUC had the potential to be presented to the Commission or to affect the Commission's actions in rulemaking or contested case proceedings implementing Chapter 39 of the Public Utility Regulatory Act ("Chapter 39"). Consequently, it was reasonable and necessary for the Company, through its counsel, to conduct this research in order to learn how a utility in another electric restructuring state was responding to restructuring issues in that state, to be prepared to participate fully in the Chapter 39 proceedings, and to protect its interests in the Chapter 39 proceedings.

b. Please see the response to subpart a.

58

LB455

Response of: Entergy Gulf States, Inc.

to the Sixteenth Set of Data Requests

Prepared By: Counsel

Sponsoring Witness: Phillip R. May/J. Kay

Trostle

of Requesting Party: Cities

Beginning Sequence No.

Ending Sequence No.

Question No.: Cities 16-8

Part No.:

Addendum:

Question:

Definition: "Trostle work papers" shall refer to work paper JKT-1.

Regarding pages 134-135 of the Trostle work papers, on December 13 and December 15, 2000, time is billed for research of trade secret and open records. Why is this expense necessary to comply with Chapter 39 of PURA?

Response:

This question refers to Company witness J. Kay Trostle's workpaper WP/JKT-1, page 134-135 (Bates page 4-VL-134 to -135), the entries "12/13/00 BBY" for 1.3 hours and "12/15/00 BBY" for 2.8 hours, a total of 4.1 hours (\$676.50).

These time entries were for work on Docket No. 22356, EGSI's UCOS case. In December 2000, the Company was responding to discovery and assessing possible objections to particular questions. Mr. Young analyzed whether certain documents potentially responsive to discovery requests were exempt from discovery or covered by a privilege as trade secret information, whether the Commission had authority to prevent the disclosure of trade secret information provided in response to discovery, and the legal standards used to define trade secrets.

This expense was necessary in order for the Company to determine and protect its interests in Docket No. 22356.

14

TH2662

EXHIBIT CR-5

Office	Supplies	General Legal Research		Travel
	aappnoo	Msi	(DICKEIS)	taff only)
Bates #	Amount	Bates # Date Amount	Bates #	Amount
81	\$69.26 mal	1814× 1547- \$936.00 Movage	n Lauris 68	\$57.42
	Film \$5,215.61 BHS Supp	1814* \$840.00	78	\$61.45
1 K-0 86	457 \$592.68 <u>"</u>	1819 ⊁ \$432.00 ¹¹	91	\$12.87
121	\$170.68 *	26017 2016 \$516.00 Tagger	~ ` 99	\$73.46
193	\$177.40 🗥	2601 \$816.00	102	\$122.68
193	\$273.95 "	26037 \$8.94 Lexis-T	iessent 121	\$7.00
210	\$86.60 <i>i</i> '	262272137\$1,308.00 Taggort	136	\$51.94
210	\$86.60 N	262472639 \$516.00	176	\$149.35
210	\$31.91 "	2625¥ \$149.02 " /Le	(خاند	\$414.53
(224) 227	\$102.84 "	26381-2053 \$179.90	210	\$442.13
227	\$63.85"	2657 2072 \$6.40 Lekis	(Tanport) 223	\$29.68
227	\$866.00 "	2665 x 2000 \$71.03 Taggar		\$60.25
227	\$19.44"	2677\$ 2092 \$30.86 Lexis		\$72.69
308	\$346.401	2680 p 2015 \$625.00 Tay you		\$74.67
499	\$6.23 °	2684 2097 \$35.00	`' 275	\$15.49
(490)510	\$17.34 1/	(2686) 210\$1,776.00 " ? 902		\$81.02
		(2688) 2103 \$36.10 Lexis	320	\$6.29
528 Vic	\$446 50	2693×2108 \$572.00 NOTTT		\$51.94
/ \\ 1x 0/2		2694 109 \$528.00	461	\$729.80
528	1 1 1 1 1 1	2695 * ²¹⁰ \$1,155.00 ' ''	476	
	\$28.51		((a) >)	\$134.38
	TZ 90 4811.82	21027 401.10	499	\$562.98
(534)554	\$436.47 BHS Supplies	2744)2159 \$139.52 Lexis	11459im 510	\$530.27
(259.454)3201	\$727.02 11	2749 > 21461,232.50 Tagget		\$899.88
(2597-514)3226	\$68.48 "	2750¥ 2145 \$170.00 "	518	\$319.33
2111-517) 3554 NOT		4200.00	(LEXIS) 526	\$389.36
2712-5345) 3911 555	\$61.67 (ucos) sliste		11 528 17 TTC 537	\$37.54
	included \$61.67	2101 0 4000.00	307	\$1,115.61
(3940-511) 6072	\$57.70B#5 Supplies		554	\$35.53
	ne vanta \$123.95*	278292197 \$428.10 "	561	\$706.74
	nantal \$81.19*	2790¥ ²² % \$120.00 ~	569	\$63.49
13943-510)6087	\$266.91 Supplies	2791162204\$1,176.00	680	\$2.66
(3952) 6132Com		2792¥ ^{22°7} \$936.00 °	684	\$2.66
6140	\$44.64 Supplies	2793× ^{220%} \$540.00 "	¹ 694	\$7.52
TOTAL	\$12,362.33	2794×2209\$696.00 11	.'' 697	\$7.52
NOTTTO	-2,110.96	2799× ×214\$283.00 15	¹ 723	\$10.67
	10, 251.37	2800× ²²¹⁵ \$425.00 ''	^{tt} 755	\$10.67
*		2802 × 221 \$759.00	^{'(} 756	\$147.74
		20U3 F 2 2 1 2 30.30	763	\$368.75
		2816; 2230 \$145.00 Taggert	776	\$117.75
		2830 2244 \$1,769.00	4X - 777	\$251.00
		1 2002	+C 01315 885	\$32.25
		2834 5 5 5 5 5 5 5 6 5 0 11	890	\$32.25
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	,	2848 1,591.20 "	968	\$40.13
		7 2850× \$1,451.38 ··	ч 969	\$60.23
		2854 \$109.00 LEXIS	¹¹ 983	\$40.13
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		\$2867\$2280 \$428.40 Thelev	- NOT 1039	\$12.00
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EXHIBIT CR-5

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	2871 2284 \$798.15 Thelen (milliple)	•	\$12.00
	28722285 \$336.60 M	1117	\$10.00
	2873 2286 \$809.20 11	1169	\$10.00
	2874 1287 \$634.48 Lexis+ Westland		\$40.58
	28932304 \$994.50 The lon fruttiple		\$11.13
	28952368 \$731.00719 Thelen "	1355	\$23.54
	28962309 \$1,453.50 Then (metips)	1366	\$16.76
	28992312 \$382.50 "	1369	\$7.92
	29002313 \$2,195.18 Lexis+ Worther		\$19.54
	2906 2319 \$872.10 Thelon (russard	1433	\$12.54
	29082321 \$688.50 " (muti)	1452	\$28.39
	29092327 \$306.00 4	1453	\$15.67
	29112324 \$228.00 Lexis	1459	\$5.29
	29202333 \$752.54 Lexis Westlaw	1464	\$10.38
	2947 2360 \$600.00 Lexis	1469	\$56.32
2 entries mention	30882498 \$2,000.00 wise conten	1471	\$19.53
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9.00 han (a) \$ 135 har un	33042611-51 \$389.85CTW- LEXIS	1474	\$80.31
= \$ 215 50 \$ 2000 WES	33182411-517 \$389.85X 11 11	1475	\$6.31
is overstated.	3357 ZUSD \$302.84 CTW- Lexis	2205	\$18.00
Cities	4662×2908 \$259.88 Pie 5B-7	2256	\$23.00
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B. Day part	-51943432 \$885.94 Nuchipe . reserve	2277	\$52.00
	52103448 \$218.75? Summary	2323	\$124.00
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n -	5380 * \$525.00~	3192	\$420.17
\ ?	5383 3573 \$420.00 -+378 +560	3201	\$3,299.00
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an o	5871 x 3862-\$159.00 taggar + NoT	3226	\$5,203.03
	5878 x 5-9 \$636.50 19 NOT-	3236	\$51.28
	58913763-55\$80.00× NOT TTC	3242	\$691.12
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~	6025 7 3909 \$247.00 BakerBotts		\$18,570.76
_	60287 3913 \$487.50 100 90 Ago.	6087	\$12,771.74
North	6079 X 3 14\$1,188.00 Ex cluded	6092	\$1,767.30
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+ Woothand 185	60883145 - \$1,169.00 BHS Milliam	6109	\$6,235.88
unable to	6108 55 \$2,128.50@ sics with	6117	\$5,716.23
Set \$1,900	6116 513 \$2,343.00 CHS	6122	\$58.29
	6117 5 14 \$1,056.006. Thus = 165		\$67.86 \$55.00
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re performanceting	6121 515 \$1,031.50c4.25 has (+?)		\$49.65 \$17.660.44
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General Legal Meals & Travel Office Supplies Research (Bickerstaff only) 61573967-510\$616.50 bHS Research for lovie f + 5 to thetary construction 6159 -512\$697.95 11 321/00 KR 49 to precach + other - 7 617.95?? 6160 . 513\$676.50 " = 4.1@ \$165 JD 413-4. 2 research for RFIresposes 61843972-52\$711.00 CTW research relege power to subvoyate (CO.3 hrs. 6199390\$1,554.00 1) research justiciable interest Puc presedent 6218 4004 \$712.00 · Disallow 'herearch' but not analysto"
6219 4005 \$288.16" Multiple Russarch references of reach wis 6220 4006 \$15.00 11 12 of . the time entry @ \$75/4. 62274013 \$81.00CTW Research commissioners Statements in functional separati 6230 4016 \$164.00 " Research prod + Tr. allocators in previous rate cases 62704054 \$665.00. Research lege history of purk 39.242(k) 62784044 \$530.00 " +50/h. reseach by 63134097-52\$133.50 " 6314 -53\$1,376.00" Multiple "research" entires 6315 -54\$1,351.50 " Murtiple outries? Hourthis and was determined 6317 -54\$1,190.0011 zentries Disallow research but allow work of 6345+093-2\$1,015.0011 zentres research Degis history legal 6349 se \$1,062.501 3 entries - This is some 70 of that total 6350 57 \$444.00. 1/2 of seventry for research on projected CUS+ memo 65414114 \$472.50 Nama & Howel (A. King trassoc. - several rutios) 6542 4117 \$190.00 Entergy Corp.
System Agreement
CK dis allows 1/2 bb \$ 1157825 this on p. 24 (CRWIPP. 325 6620 X 415 \$ \$169.50 " Legislation - NOT TTC P. 11-12 6634 41615 \$440.00 Tagget Norton Baseach alleration methodo 6640x 4161 - \$63.60 5 2.50 NOT TTC (See 4161)
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6659x 510 \$142.50 NOT TTC 16660x 511 \$880.00 NOT TTL 6661× 312\$769.00. NOT TTC \$6685x \$2\$769.00 NOT TTC 11 Duplicate
6715x 4155\$3,578.60 NOT TTC Sec 4164-4165 Thinpage = LA. 67196 514 \$442.00 " 6732 X +167 \$871.00 NOT TTC Sec. 4167 (watts is owner - Caming) 6737 4675 \$220.00 Taggart 12 550 on try research Cities malerials 6748 X 133 \$120.00 11 NOT TTC (See 4169) afficiences 6757X 514 \$600.00 NOT TTC -LA. (See 4169) 6758× \$1,770.00 NOT TTC - LA. (See 4169)
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6796× 4198 \$667.25 The Law Reid NOTTC (Ambound See JKT- 4 p 19) 6803 4205 \$120.00 Williams + Anderson Research reopinions on TOTAL \$95,527.16 Security ation. 8 hrs state law issue TOTAL \$95,527.16

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Exhibit JKT-R-4 Docket No. 31544 Page 1 of 15

	Misc/538	SB7					rage i oi
June 16, 1999		5.30					
June 17 1999	2.00	6.30					
June 18, 1999		4.30					
June 20, 1999		5.70					
June 21, 1999		5.90					
June 22, 1999		10.50					
June 23, 1999		10.50					
June 24, 1999	12.50						
June 25, 1999		6.40					
June 26, 1999	1.50						
June 27, 1999	4.50						
June 28, 1999	11.70						
June 29, 1999		8.40					
June 30, 1999		8.40					
July 1, 1999		7.50					
July 2, 1999		6.30					
July 3, 1999		3.50					
July 5, 1999		8.60					
July 6, 1999		14.00					
July 7, 1999		14.30					
July 8, 1999		15.00					
July 9, 1999		10.50)				
July 11, 1999		7.30					
July 12, 1999		13.00					
July 13, 1999		14.20					
July 14, 1999		12.90					
July 15, 1999		14.80					
Totals:	32.2	213.6		245.8	(Grand To	tal)	

Exhibit JKT-R-4 Docket No. 31544 Page 2 of 15

	SB7	April File	21957	21984		 Page 2 of 1
Jul 16, 1999	12.80		·			
Jul 17 1999	5.30					
Jul 18, 1999	3.90					
Jul 19, 1999	11.90					
Jul 20, 1999	12.50					
Jul 21, 1999	12.50					
Jul 22, 1999	13.60					
Jul 23, 1999	13.60					
Jul 24, 1999						
Jul 25, 1999	1.50					
Jul 26, 1999	11.50					
Jul 27, 1999	14.60					
Jul 28, 1999	10.50					
Jul 29, 1999	8.90					
Jul 30, 1999	10.30					
Jul 31, 1999	6.00					
Aug 1, 1999	4.70					
Aug 2, 1999	14.30					
Aug 3, 1999	14.70					
Aug 4, 1999	13.40					
Aug 5, 1999	12.60					
Aug 6, 1999	8.60					
Aug 7, 1999	2.90					
Aug 8, 1999	4.30					
Aug 9, 1999	10.70					
Aug 10, 1999	10.60					
Aug 11, 1999	13.50					
Aug 12, 1999	14.50					
Aug 13, 1999	12.70					
Aug 14, 1999	6.0					
Aug 15, 1999	4.70					
Total:	297.6					

	SB7	April Eile	21957	21984	<u> </u>	T	i	Page 3 of 1
	 	April File	21937	21904				
Aug 16, 1999	10.80							
Aug 17 1999	11.90		<u> </u>			<u> </u>		
Aug 18, 1999	12.50							
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Aug 20, 1999								
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Aug 22, 1999								
Aug 23, 1999	3.50							
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Aug 25, 1999	12.30							
Aug 26, 1999	10.90							
Aug 27, 1999	8.60							
Aug 28, 1999	4.50							
Aug 29, 1999								
Aug 30, 1999	6.50							
Aug 31, 1999	10.30							
Sep 1, 1999	12.90							
Sep 2, 1999	12.90							
Sep 3, 1999	9.70							
Sep 4, 1999								
Sep 5, 1999								
Sep 6, 1999	3.50							
Sep 7, 1999	9.40							
Sep 8, 1999	12.00							
Sep 9, 1999	9.60							
Sep 10, 1999								
Sep 11, 1999								
Sep 12, 1999	2.00							
Sep 13, 1999	12.00							
Sep 14, 1999	11.80							
Sep 15, 1999	12.50							
Total:	211.9							

Exhibit JKT-R-4 Docket No. 31544 Page 4 of 15

	SB7	April File	21957	21984				Page 4 of
Sep 16, 1999	11.80				 			
Sep 17 1999	11.30		·					
Sep 18, 1999	4.30			_	 			
Sep 19, 1999	6.50		<u> </u>		 			
Sep 20, 1999	12.60							
Sep 21, 1999	10.50				 			
Sep 22, 1999	11.90				-	 		
Sep 23, 1999	4.80	<u> </u>	 	- 				***************************************
Sep 24, 1999	3.70							
Sep 25, 1999	2.50				 			
Sep 26, 1999	3.50	-						
Sep 27, 1999	9.50	 	:					
Sep 28, 1999	12.40							
Sep 29, 1999	11.30	 						
Sep 30, 1999	10.30	 						
Sep 31, 1999	10.50							
Oct 1, 1999	7.7							
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Oct 13, 1999	5.00	 						
Oct 14, 1999	12.30	-						
Oct 15, 1999	8.00							
Total:	251	4	<u> </u>					

Exhibit JKT-R-4 Docket No. 31544 Page 5 of 15

	SB7	April File	21957	21984		1	Page 5 of 1:
Oct 16, 1999							
Oct 17 1999	4.30						
Oct 18, 1999	10.50						
Oct 19, 1999	11.50						
Oct 20, 1999	12.40						
Oct 21, 1999	10.50						
Oct 22, 1999	8.40						
Oct 23, 1999							
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Oct 25, 1999	13.00						
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Oct 31, 1999	4.60						
Nov 1, 1999	12.50						
Nov 2, 1999	12.60						
Nov 3, 1999	10.40						
Nov 4, 1999	12.00						
Nov 5, 1999	11.30						
Nov 6, 1999	3.60						
Nov 7, 1999	2.50						
Nov 8, 1999	14.70						
Nov 9, 1999	16.20						
Nov 10, 1999	12.80						
Nov 11, 1999	12.90						
Nov 12, 1999	9.50						
Nov 13, 1999	3.00						
Nov 14, 1999	3.60						
Nov 15, 1999	13.50						
Total:	275.1						