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WORKFORCE AND SUPPLIER DIVERSITY FORM

Occupational Categories 2007 DEC 27 PM 11:47

Occupational Categories	Combined Company Total	NUMBER OF TEXAS FULL-TIME EMPLOYEES FOR REPORTING YEAR											
		Company Totals		Caucasian		African American		Hispanic		Asian		American Indian	
		Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female
Officials and Managers													
Professionals	0	0	0										
Technicians	0	0	0										
Sales Workers	0	0	0										
Office and Clerical	0	0	0										
Craft Workers (Skilled)	0	0	0										
Operatives (Semi-skilled)	0	0	0										
Laborers (Unskilled)	0	0	0										
Service Workers	0	0	0										
Previous Year Totals	0	0	0										
This Year Totals	0	0	0										

NOTE: Double-click on embedded Excel chart to open. Click on a cell or use arrow keys to select an occupational category and ethnic group to update workforce diversity numbers. Do not enter information in Combined Total and Company Totals columns or the This Year Totals row as these will update automatically. Cells left blank will be counted as zero. Click anywhere outside of chart to exit.

WORKFORCE AND SUPPLIER DIVERSITY FORM
HUB/SMALL BUSINESS PROCUREMENT AS A PERCENTAGE OF TOTAL COMPANY PROCUREMENT
PATHWAY COM-TEL, INC. # 30240

Actual % = [Total HUB(1) procurement + Total Small Business(2) procurement]/Total Company procurement	Actual % for Previous FY	Actual % for Current FY	Percentage Change
Construction Contracts (3)	20.7000%	23.6900%	14.44%
Commodities Contracts (4)	5.5000%	5.1280%	-6.76%
Other Services (5)	0.0180%	0.0320%	77.78%
Professional Services Contracts (6)	0.5990%	0.7270%	21.37%
Major Equipment (7)	9.5130%	0.0000%	-100.00%
Other (8)	0.8430%	0.9160%	8.66%

(1) **HUB** -- Pursuant to Texas Government Code § 481.191(4), HUB means: (A) a corporation formed for the purpose of making a profit in which at least 51 percent of all classes of the shares of stock or other equitable securities is owned by one or more persons who are members of certain groups, including black Americans, Hispanic Americans, women, Asian Pacific Americans, and American Indians; (B) a sole proprietorship formed for the purpose of making a profit that is 100 percent owned, operated, and controlled by a person described by Paragraph (A) of this subdivision; (C) a partnership formed for the purpose of making a profit in which 51 percent of the assets and interest in the partnership is owned by one or more persons described by Paragraph (A) of this subdivision. Those persons must have proportionate interest and demonstrate active participation in the control, operation, and management of the partnership's affairs; or (D) a joint venture in which each entity in the joint venture is a historically underutilized business under this subdivision.

(2) **Small Business** -- Pursuant to Texas Government Code § 481.191(6), Small Business means a corporation, partnership, sole proprietorship, or other legal entity that: (A) is domiciled in this state; (B) is formed to make a profit; (C) is independently owned and operated; and (D) employs fewer than 100 full-time employees.

(3) **Construction** -- Construction done by general contractors and special trade contractors which includes new work, additions, alterations, reconstruction, installations, repairs, remodeling, renovating, and repair of office buildings. Heavy construction other than buildings such as pipelines, communication and power lines, sewer and water mains, asphalt and concrete construction of roads, trenching, cable laying, conduit construction, land clearing and leveling.

(4) **Commodities** -- All materials, goods or tangibles purchased to conduct business, not including fuel or purchased power contracts and major equipment purchases and rentals.

(5) **Others Services** -- All specialty work, special circumstances that required contract labor, special consultants or other non-defined services. Examples include audio/visual, staffing services, landscaping, forestry, tree trimming, art and decorative services, janitorial, travel/lodging, automotive repair, and photography.

(6) **Professional Services** -- Contracted professional services which include legal, consulting, health, engineering, accounting, advertising/marketing, architectural, real estate, computer services, research and analysis, education/training, insurance, surveying services, weather services, environmental, financial, etc.

(7) **Major Equipment** -- Includes all major equipment purchases and rentals including but not limited to transmission and distribution equipment, power plant equipment, substation equipment, heavy construction equipment, fleet requirements, etc.

(8) **Other** -- Any commodity or service not covered by the above categories.

**WORKFORCE AND SUPPLIER DIVERSITY FORM
COMPANY INITIATIVES**

PATHWAY COM-TEL, INC. # 30240

(1) Describe the specific initiatives, programs, and activities undertaken under the plan during the preceding year:

Pathway has followed the same procedures as in previous years in the consideration and utilization of HUB's. We have always and will continue as in previous years, to take bids for construction services and products we buy. We try to be open to new companies as long as the workmanship and service are of the highest quality and the price is competitive. We are confident that we always exercise non discrimination and fairness with regard to our vendors. The workforce diversity report requires that we do a mail out once every other year. Since it is required; we will do another mail out next year. As we have said in the past, based on the lack of vendors response the data in this report is in our opinion a totally unreliable source as a basis of HUB utilization.

**WORKFORCE AND SUPPLIER DIVERSITY FORM
COMPANY INITIATIVES**

PATHWAY COM-TEL, INC. # 30240

(2) Make an assessment of the success of each of the specific initiatives, programs, and activities listed above:

Pathway is a CLEC. We operate in a very small city in Texas. The availability of HUB's, is very limited in our exchange area. Our policy has always been to be non-discriminative and fair. We try to never compromise when it comes to service of our customers. We consider any qualified HUB as long as the service or product meets our standard of excellence. Our parent company maintains the commitment to employ a diverse workforce. It maintains the highest levels of qualifications, emphasizing customer service including, but not limited to, having Spanish speaking service representatives and outside technicians. We recruit and train exceptional individuals from the areas in and around the local exchanges that we serve. Because of the lack of response, we feel this report does not represent the vendors or types of companies that we do business with. Our limited knowledge of our vendors makes us feel that most are small independent businesses, diverse in race, color and creed; but because they refuse to answer our questionnaires, we have no way of presenting a complete or accurate report on the types of businesses we trade with.

(3) Describe the initiatives, programs, and activities the utility will pursue during the next year to increase the diversity of its workforce and contracting opportunities for small and historically underutilized businesses:

Pathway's parent company will continue in its efforts to hire talented and experienced individuals to serve the diverse population of the exchanges we serve. Due to the lack of turnover in our workforce, we are limited when it comes to hiring new people, but we have actually hired two more Mexican American employees this year. As our company grows we plan to add employees to meet the needs of our customers and, as always, we will not discriminate. As business diversity grows in our area we will welcome the addition of new vendors in the telecommunications industry and will be willing to allow them to bid on projects or perform service or repairs on our equipment as long as the standards of the company are not compromised. We will do a mailing in August or September to try and get better data for this report.

**WORKFORCE AND SUPPLIER DIVERSITY FORM
COMPANY INITIATIVES**

PATHWAY COM-TEL, INC. # 30240

(4) State the specific progress made under the plan filed by the utility:

Specific progress that has been made under the plan can be described as: we are doing the best we can to always be fair in retaining the services of qualified professionals and suppliers of fairly priced, quality commodities. We do business with a diversified range of vendors and if they were willing to give us the data needed to make this report accurate our company would probably know and be able to report being very successful at utilizing HUB's.