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WORKFORCE AND SUPPLIER DIVERSITY FORM **COMPANY INITIATIVES**

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Describe the specific initiatives, programs, and activities undertaken under the plan 2017 DEC 29 AM 10: 36 **(1)** during the preceding year:

FUELICHTH ITY, COMMISSION Central Texas Telephone Cooperative, Inc. continues to seek opportunities to make it progress in the areas of diversifying the workforce and utilizing the products and services of small and historically underutilized businesses. However, our commitment to employing and purchasing within the communities we serve when and where possible far outweighs attempting to achieve an improved statistical number in these areas just for reporting purposes.

As a small company, we have and must recognize a fiduciary duty and responsibility to our customers to make good, sound economic policy decisions as well as our community responsibility to purchase goods and services within our own communities when possible. By the very nature of the service area we serve, we are sometimes limited in the local availability of certain equipment and products and must go outside our communities for these mandatory purchases. Therefore, when possible, Central Texas Telephone Cooperative, Inc. contracts with local businesses to provide the goods and services that are available in our communities.

WORKFORCE AND SUPPLIER DIVERSITY FORM COMPANY INITIATIVES

(2) Make an assessment of the success of each of the specific initiatives, programs, and activities listed above:

Central Texas Telephone Cooperative believes that the reports presented show strong numbers towards workforce diversity and the amount of business Central Texas Telephone Cooperative, Inc. does with small and historically underutilized businesses in our community while maintaining a commitment to sound economic decisions and supporting our community businesses.

(3) Describe the initiatives, programs, and activities the utility will pursue during the next year to increase the diversity of its workforce and contracting opportunities for small and historically underutilized businesses:

Central Texas Telephone will continue to follow the initiatives and programs laid out by the plan.

WORKFORCE AND SUPPLIER DIVERSITY FORM COMPANY INITIATIVES

(4) State the specific progress made under the plan filed by the utility:

As stated above Central Texas Telephone Cooperative believes the reports show strong numbers towards workforce diversity and the amount of business Central Texas Telephone Cooperative, Inc. does with small and historically underutilized businesses in our community. Large projects and contracts are subject to the bidding process and, do to their size, can sway the numbers on a year to year basis but overall the numbers are strong.

CENTRAL TEXAS TELEPHONE COOPERATIVE INC. - 2017 WORKFORCE AND SUPPLIER DIVERSITY FORM PUC Project No. 30240

Actual = [Total HUB (6) procurement + Total Small Business procurement]/Total Company procurement	Actual for Previous FY	Actual for Current FY	Percentage change
Construction Contracts (1)	45%	16%	-29%
Commodities Contracts (2)	58%	49%	-9%
Other Services (3)	45%	46%	1%
Professional Services Contracts (4)	58%	55%	-3%
Major Equipment (5)	55%	25%	-30%
Other			_

- (1) **Construction** -- Construction done by general contractors and special trade contractors which includes new work, additions, alterations, reconstruction, installations, repairs, remodeling, renovating, and repair of office buildings. Heavy construction other than buildings such as pipelines, communication and power lines, sewer and water mains, asphalt and concrete construction of roads, trenching, cable laying, conduit construction, land clearing and leveling.
- (2) **Commodities** -- All materials, goods or tangibles purchased to conduct business, not including fuel or purchased power contracts and major equipment purchases and rentals.
- (3) **Other Services** -- All specialty work, special circumstances that required contract labor, special consultants or other non-defined services. Examples include audio/visual, staffing services, landscaping, forestry, tree trimming, art and decorative services, janitorial, travel/lodging, automotive repair, and photography.
- (4) **Professional Services** -- Contracted professional services which include legal, consulting, health, engineering, accounting, advertising/marketing, architectural, real estate, computer services, research and analysis, education/training, insurance, surveying services, weather services, environmental, financial, etc.
- (5) **Major Equipment** -- Includes all major equipment purchases and rentals including but not limited to transmission and distribution equipment, power plant equipment, substation equipment, heavy construction equipment, fleet requirements, etc.
- (6) **HUB** -- Business enterprises that are 51% owned and controlled by U.S. citizens who are socially disadvantaged because of their identification as members of certain groups, including African-American, Hispanic, Native American, or Asian Pacific and Women as defined in the Texas Government Code 481.101(1).
- (7) Other -- Any commodity or service not covered by the above categories.