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Addendum StartPage: 0

WORKFORCE AND SUPPLIER DIVERSITY FORM
WORKFORCE DIVERSITY
UTILITY: WEST TEXAS RURAL TELEPHONE COOPERATIVE INC.
Project No. 30240 – Report Year 2011

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Occupational Categories	NUMBER OF TEXAS FULL-TIME EMPLOYEES FOR REPORTING YEAR												
	Combined Total	Company Totals		Caucasian		African American		Hispanic		Asian		American Indian	
		Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female
Officials and Managers	3	3	0	3									
Professionals	4	4	0	4									
Technicians	5	5	0	5									
Sales Workers	0	0	0										
Office and Clerical	8	1	7	1	5				2				
Craft Workers (Skilled)	2	2	0	2									
Operatives (Semi-skilled)	5	5	0	3				2					
Laborers (Unskilled)	0	0	0										
Service Workers	0	0	0										
Previous Year Totals	32	24	8	19	5	1	0	4	3	0	0	0	0
This Year Totals	27	20	7	18	5	0	0	2	2	0	0	0	0

NOTE: Double-click on embedded Excel chart to open. Click on a cell or use arrow keys to select an occupational category and ethnic group to update workforce diversity numbers. Do not enter information in Combined Total and Company Totals columns or the This Year Totals row as these will update automatically. Cells left blank will be counted as zero. Click anywhere outside of chart to exit.

WORKFORCE AND SUPPLIER DIVERSITY FORM
HUB/SMALL BUSINESS PROCUREMENT AS A PERCENTAGE OF TOTAL COMPANY PROCUREMENT

Actual % = [Total HUB(1) procurement + Total Small Business(2) procurement]/Total Company procurement	Actual % for Previous FY	Actual % for Current FY	Percentage Change
Construction Contracts (3)	0.0000%	0.0000%	%
Commodities Contracts (4)	13.2352%	16.1229%	21.82%
Other Services (5)	6.7273%	10.3355%	53.64%
Professional Services Contracts (6)	16.5074%	23.4333%	41.96%
Major Equipment (7)	2.5291%	0.9110%	-63.98%
Other (8)			%

(1) **HUB** -- Pursuant to Texas Government Code § 481.191(4), HUB means: (A) a corporation formed for the purpose of making a profit in which at least 51 percent of all classes of the shares of stock or other equitable securities is owned by one or more persons who are members of certain groups, including black Americans, Hispanic Americans, women, Asian Pacific Americans, and American Indians; (B) a sole proprietorship formed for the purpose of making a profit that is 100 percent owned, operated, and controlled by a person described by Paragraph (A) of this subdivision; (C) a partnership formed for the purpose of making a profit in which 51 percent of the assets and interest in the partnership is owned by one or more persons described by Paragraph (A) of this subdivision. Those persons must have proportionate interest and demonstrate active participation in the control, operation, and management of the partnership's affairs; or (D) a joint venture in which each entity in the joint venture is a historically underutilized business under this subdivision.

(2) **Small Business** -- Pursuant to Texas Government Code § 481.191(6), Small Business means a corporation, partnership, sole proprietorship, or other legal entity that: (A) is domiciled in this state; (B) is formed to make a profit; (C) is independently owned and operated; and (D) employs fewer than 100 full-time employees.

(3) **Construction** -- Construction done by general contractors and special trade contractors which includes new work, additions, alterations, reconstruction, installations, repairs, remodeling, renovating, and repair of office buildings. Heavy construction other than buildings such as pipelines, communication and power lines, sewer and water mains, asphalt and concrete construction of roads, trenching, cable laying, conduit construction, land clearing and leveling.

(4) **Commodities** -- All materials, goods or tangibles purchased to conduct business, not including fuel or purchased power contracts and major equipment purchases and rentals.

(5) **Others Services** -- All specialty work, special circumstances that required contract labor, special consultants or other non-defined services. Examples include audio/visual, staffing services, landscaping, forestry, tree trimming, art and decorative services, janitorial, travel/lodging, automotive repair, and photography.

(6) **Professional Services** -- Contracted professional services which include legal, consulting, health, engineering, accounting, advertising/marketing, architectural, real estate, computer services, research and analysis, education/training, insurance, surveying services, weather services, environmental, financial, etc.

(7) **Major Equipment** -- Includes all major equipment purchases and rentals including but not limited to transmission and distribution equipment, power plant equipment, substation equipment, heavy construction equipment, fleet requirements, etc.

(8) **Other** -- Any commodity or service not covered by the above categories.

**WORKFORCE AND SUPPLIER DIVERSITY FORM
COMPANY INITIATIVES**

- (1) Describe the specific initiatives, programs, and activities undertaken under the plan during the preceding year:**

West Texas Rural Telephone Cooperative, Inc. (the Cooperative) maintains a commitment to employing a diverse workforce with emphasis placed on recruiting, training and employing individuals with the education and skill-sets needed from within the local community.

The Cooperative strives to utilize historically underutilized businesses (HUBS) for the procurement of goods and services, especially when the HUB is affiliated or located within its local or surrounding communities. The Cooperative strives to stay abreast of the availability of certain products, services and businesses that qualify under the HUB definition through community resource participation and involvement and through use of the state's HUB directory. The Cooperative also aims to utilize small businesses other than those defined as HUBs in the procurement of goods and services. With its emphasis on utilizing and promoting local or surrounding area business economic growth, the Cooperative plans to continue its involvement in local, county and state organizations that promote the use of small businesses.

- (2) Make an assessment of the success of each of the specific initiatives, programs, and activities listed above:**

The Cooperative is located in a small community, and it is a common procedure to utilize all local HUBS and small businesses for all contracting needs whenever possible. The Cooperative is maintaining supplier diversity as noted on the workforce supplier and diversity form.

- (3) Describe the initiatives, programs, and activities the utility will pursue during the next year to increase the diversity of its workforce and contracting opportunities for small and historically underutilized businesses:**

The Cooperative has been successful in maintaining its existing level of workforce diversity.

The Cooperative also has continued to utilize all local HUBs and small businesses to the extent possible to meet contracting and procurement needs.

**WORKFORCE AND SUPPLIER DIVERSITY FORM
COMPANY INITIATIVES**

(4) State the specific progress made under the plan filed by the utility:

The Cooperative plans to continue to employ a diverse workforce emphasizing local community employment. The Cooperative plans to continue to do business with local HUBS and small businesses and recruit from the qualified local applicant pool as job openings arise.

The Cooperative intends to maintain the focus on diversity and commitment to local hiring and contracting that has always been part of its long-term objectives.