



Control Number: 30238



Item Number: 1224

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SMALL UTILITIES HUB USE REPORT

Utility: Border to Border Communications, Inc.

Project: 30238

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	Construction	Commodities	Professional	Other Services	Major Equipment	Transmission	Total HUB
	MBE Exp	MBE Exp	MBE Exp	MBE Exp	MBE Exp	MBE Exp	MBE Exp
African American							
Male	0	0	0	0	0	0	0
Female	0	0	0	0	0	0	0
Subtotal	0	0	0	0	0	0	0
Asian American							
Male	0	0	0	0	0	0	0
Female	0	0	0	0	0	0	0
Subtotal	0	0	0	0	0	0	0
Hispanic American							
Male	0	0	0	14,432	0	0	14,432
Female	0	0	0	1,949	6,953	30,314	39,216
Subtotal	0	0	0	16,381	6,953	30,314	53,648
Native American							
Male	0	0	0	0	0	0	0
Female	0	0	0	0	0	0	0
Subtotal	0	0	0	0	0	0	0
MBE Total	0	0	0	16,381	6,953	30,314	53,648
Non-Minority Female	0	0	0	3,822	6,953	30,314	41,089
Total MBE & WBE Procurement	0	0	0	20,203	13,906	60,627	94,737
Total Unknown Status Procurement (1)	0	3,727	801,503	13,480	131,301	27,342	977,354
Total Non-Fuel Procurement (2)							1,425,289
Total Fuel and Purchased Power Procurement (electric only)							
Total Non-Fuel, Fuel, and Purchased Power Procurement							1,425,289

(1) Vendors for whom HUB status is not directly known.

(2) Expenditures for goods and services from vendors not including wages, benefits, and other non-negotiable goods and services such as taxes and postage.

Reporting Period:
Address: 718 Alpine Drive
City: Kerrville

Oct. 1, 2010 through Sep. 30, 2011

Reporting Date:
Contact person:

November 28, 2011
Herman C. Roark, Jr.

State: Texas Zip: 78028
Phone: 830-257-7376 Fax: 830-896-9660

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WORKFORCE AND SUPPLIER DIVERSITY FORM **WORKFORCE DIVERSITY**

NUMBER OF TEXAS FULL-TIME EMPLOYEES FOR REPORTING YEAR														
Occupational Categories	Combined Total	Company Totals		Caucasian		African American		Hispanic		Asian		American Indian		
		Male	Female	Male	Female	Male	Female	Male	Female	Male	Female			
Officials and Managers	0	0	0											
Professionals	0	0	0											
Technicians	0	0	0											
Sales Workers	0	0	0											
Office and Clerical	0	0	0											
Craft Workers (Skilled)	0	0	0											
Operatives (Semi-skilled)	0	0	0											
Laborers (Unskilled)	0	0	0											
Service Workers	0	0	0											
Previous Year Totals	0	0	0											
This Year Totals	0	0	0	0	0	0	0	0	0	0	0	0	0	

NOTE: Double-click on embedded Excel chart to open. Click on a cell or use arrow keys to select an occupational category and ethnic group to update workforce diversity numbers. Do not enter information in Combined Total and Company Totals columns or the This Year Totals row as these will update automatically. Cells left blank will be counted as zero. Click anywhere outside of chart to exit.

WORKFORCE AND SUPPLIER DIVERSITY FORM
HUB/SMALL BUSINESS PROCUREMENT AS A PERCENTAGE OF TOTAL COMPANY PROCUREMENT

Actual % = [Total HUB(1) procurement + Total Small Business(2) procurement]/Total Company procurement	Actual % for Previous FY	Actual % for Current FY	Percentage Change
Construction Contracts (3)	1.0000%	0.0000%	-100.00%
Commodities Contracts (4)	0.0000%	0.0000%	%
Other Services (5)	0.0000%	3.0880%	%
Professional Services Contracts (6)	66.0000%	69.0970%	4.69%
Major Equipment (7)	5.0000%	7.4910%	49.82%
Other (8)	1.0000%	0.7390%	-26.10%

WORKFORCE AND SUPPLIER DIVERSITY FORM

HUB/SMALL BUSINESS PROCUREMENT AS A PERCENTAGE OF TOTAL COMPANY PROCUREMENT

- (1) **HUB** -- Pursuant to Texas Government Code § 481.191(4), HUB means: (A) a corporation formed for the purpose of making a profit in which at least 51 percent of all classes of the shares of stock or other equitable securities is owned by one or more persons who are members of certain groups, including black Americans, Hispanic Americans, women, Asian Pacific Americans, and American Indians; (B) a sole proprietorship formed for the purpose of making a profit that is 100 percent owned, operated, and controlled by a person described by Paragraph (A) of this subdivision; (C) a partnership formed for the purpose of making a profit in which 51 percent of the assets and interest in the partnership is owned by one or more persons described by Paragraph (A) of this subdivision. Those persons must have proportionate interest and demonstrate active participation in the control, operation, and management of the partnership's affairs; or (D) a joint venture in which each entity in the joint venture is a historically underutilized business under this subdivision.
- (2) **Small Business** -- Pursuant to Texas Government Code § 481.191(6), Small Business means a corporation, partnership, sole proprietorship, or other legal entity that: (A) is domiciled in this state; (B) is formed to make a profit; (C) is independently owned and operated; and (D) employs fewer than 100 full-time employees.
- (3) **Construction** -- Construction done by general contractors and special trade contractors which includes new work, additions, alterations, reconstruction, installations, repairs, remodeling, removing, and repair of office buildings. Heavy construction other than buildings such as pipelines, communication and power lines, sewer and water mains, asphalt and concrete construction of roads, trenching, cable laying, conduit construction, land clearing and leveling.
- (4) **Commodities** -- All materials, goods or tangibles purchased to conduct business, not including fuel or purchased power contracts and major equipment purchases and rentals.
- (5) **Others Services** -- All specialty work, special circumstances that required contract labor, special consultants or other non-defined services. Examples include audio/visual, staffing services, landscaping, forestry, tree trimming, art and decorative services, janitorial, travel/lodging, automotive repair, and photography.
- (6) **Professional Services** -- Contracted professional services which include legal, consulting, health, engineering, accounting, advertising/marketing, architectural, real estate, computer services, research and analysis, education/training, insurance, surveying services, weather services, environmental, financial, etc.
- (7) **Major Equipment** -- Includes all major equipment purchases and rentals including but not limited to transmission and distribution equipment, power plant equipment, substation equipment, heavy construction equipment, fleet requirements, etc.
- (8) **Other** -- Any commodity or service not covered by the above categories.

**WORKFORCE AND SUPPLIER DIVERSITY FORM
COMPANY INITIATIVES**

- (1) Describe the specific initiatives, programs, and activities undertaken under the plan during the preceding year:
- No plan has been prepared or submitted for the preview year.

**WORKFORCE AND SUPPLIER DIVERSITY FORM
COMPANY INITIATIVES**

- (2) Make an assessment of the success of each of the specific initiatives, programs, and activities listed above:
- See answer for question number one.

- (3) Describe the initiatives, programs, and activities the utility will pursue during the next year to increase the diversity of its workforce and contracting opportunities for small and historically underutilized businesses:
- We will continue to seek out and utilize small HUB companies and contractors to perform needed services.

**WORKFORCE AND SUPPLIER DIVERSITY FORM
COMPANY INITIATIVES**

- (4) State the specific progress made under the plan filed by the utility:
See answer for question number one.