



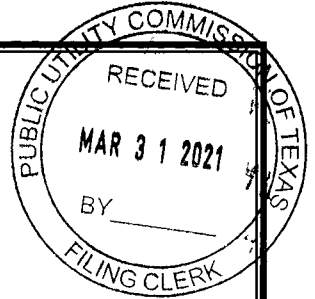
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SOAH DOCKET NO. 473-21-0538  
PUC DOCKET NO. 51415



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APPLICATION OF SOUTHWESTERN  
ELECTRIC POWER COMPANY FOR  
AUTHORITY TO CHANGE RATES  
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**BEFORE THE  
PUBLIC UTILITY COMMISSION  
OF TEXAS**

Direct Testimony and Exhibits of

**Michael P. Gorman**

On behalf of

**Texas Industrial Energy Consumers**

March 31, 2021

SOAH Docket No. 473-21-0538  
PUC Docket No. 51415  
Page 1



308

**SOAH DOCKET NO. 473-21-0538  
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	<u><b>Page</b></u>
Affidavit of Michael P. Gorman .....	3
I. RATE OF RETURN.....	6
I.A. Utility Industry Authorized Returns on Equity, .....	7
I.B. Federal Reserve's Impact on Cost of Capital.....	12
I.C. COVID-19 Pandemic.....	17
I.D. Market Sentiments and Utility Industry Outlook .....	19
I.E. SWEPCO Investment Risk.....	21
I.F. SWEPCO Proposed Capital Structure .....	22
I.G. Embedded Cost of Debt.....	23
II. RETURN ON EQUITY .....	23
II.A. Risk Proxy Group .....	25
II.B. DCF Model .....	27
II.C. Sustainable Growth DCF.....	31
II.D. Multi-Stage Growth DCF Model .....	32
II.E. Risk Premium Model .....	41
II.F. Capital Asset Pricing Model ("CAPM") .....	47
II.G. Return on Equity Summary .....	54
II.H. Financial Integrity .....	55
III. RESPONSE TO SWEPCO WITNESS MR. DYLAN D'ASCENDIS .....	58
III.A. D'Ascendis Proposed Size Adjustment Adder .....	61
III.B. D'Ascendis Proposed Credit Risk Adjustment .....	63
III.C. D'Ascendis DCF .....	64
III.D. D'Ascendis Risk Premium .....	65
III.E. D'Ascendis CAPM.....	70
III.F. D'Ascendis ECAPM.....	74
III.G. D'Ascendis Non-Regulated Company Analysis .....	78
QUALIFICATIONS OF MICHAEL P. GORMAN .....	Appendix A
Exhibit MPG-1 thru Exhibit MPG-18	

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ELECTRIC POWER COMPANY FOR  
AUTHORITY TO CHANGE RATES**

**BEFORE THE  
PUBLIC UTILITY COMMISSION  
OF TEXAS**

**Affidavit of Michael P. Gorman**

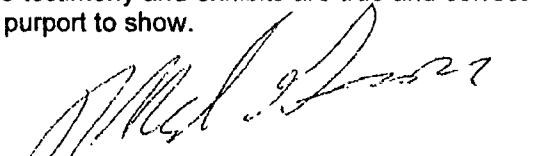
**State of Missouri** )  
 ) **SS**  
**County of Saint Louis** )

Michael P. Gorman, being first duly sworn, on his oath states:

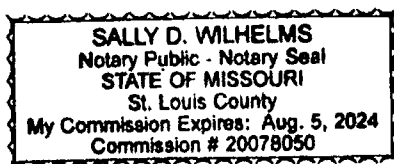
1. My name is Michael P. Gorman. I am a Managing Principal with Brubaker & Associates, Inc., 16690 Swingley Ridge Road, Suite 140, Chesterfield, MO 63017. We have been retained by Texas Industrial Energy Consumers to testify in this proceeding on their behalf.


2. Attached hereto and made a part hereof for all purposes are my direct testimony and exhibits which were prepared in written form for introduction into evidence in Public Utility Commission of Texas Docket No. 51415.

3. I hereby swear and affirm that the testimony and exhibits are true and correct and that they show the matters and things that they purport to show.

  
\_\_\_\_\_  
Michael P. Gorman

Subscribed and sworn to before me this 31st day of March, 2021.



  
\_\_\_\_\_  
Notary Public

**SOAH DOCKET NO. 473-21-0538  
PUC DOCKET NO. 51415**

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<b>APPLICATION OF SOUTHWESTERN</b>	)	
<b>ELECTRIC POWER COMPANY FOR</b>	)	<b>BEFORE THE</b>
<b>AUTHORITY TO CHANGE RATES</b>	)	<b>PUBLIC UTILITY COMMISSION</b>
<hr/>	)	<b>OF TEXAS</b>

**Direct Testimony of Michael P. Gorman**

1    **Q     PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2    A     Michael P. Gorman. My business address is 16690 Swingley Ridge Road, Suite 140,  
3         Chesterfield, MO 63017.

4    **Q     WHAT IS YOUR OCCUPATION?**

5    A     I am a consultant in the field of public utility regulation and a Managing Principal of  
6         Brubaker & Associates, Inc., energy, economic and regulatory consultants.

7    **Q     PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND AND EXPERIENCE.**

8    A     This information is included in Appendix A to this testimony.

9    **Q     ON WHOSE BEHALF ARE YOU TESTIFYING IN THIS PROCEEDING?**

10   A     I am testifying on behalf of Texas Industrial Energy Consumers ("TIEC"). TIEC's  
11         member companies own and operate industrial facilities in the Southwestern Electric  
12         Power Company ("SWEPCO" or "Company") service territory and purchase electricity  
13         from SWEPCO.

1    **Q     WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

2    A     My testimony will address SWEPCO's overall rate of return including return on equity,  
3         embedded debt cost, and ratemaking capital structure.

4    **Q     DOES THE FACT THAT YOU DID NOT ADDRESS EVERY ISSUE RAISED IN**  
5         **SWEPCO'S TESTIMONY MEAN THAT YOU AGREE WITH SWEPCO'S**  
6         **TESTIMONY ON THOSE ISSUES?**

7    A     No. It merely reflects that I chose not to address all those issues in my testimony. It  
8         should not be read as an endorsement of, or agreement with, SWEPCO's position on  
9         such issues.

10   **Q     PLEASE SUMMARIZE THE PURPOSE OF YOUR TESTIMONY.**

11   A     In my testimony, I will address an overall rate of return for SWEPCO that provides fair  
12         compensation, maintains its credit rating and financial integrity, and preserves its  
13         access to capital, but accomplishes this at the lowest possible prices to its retail  
14         customers.

15   **Q     PLEASE SUMMARIZE YOUR RECOMMENDATIONS AND CONCLUSIONS ON**  
16         **RETURN ON EQUITY.**

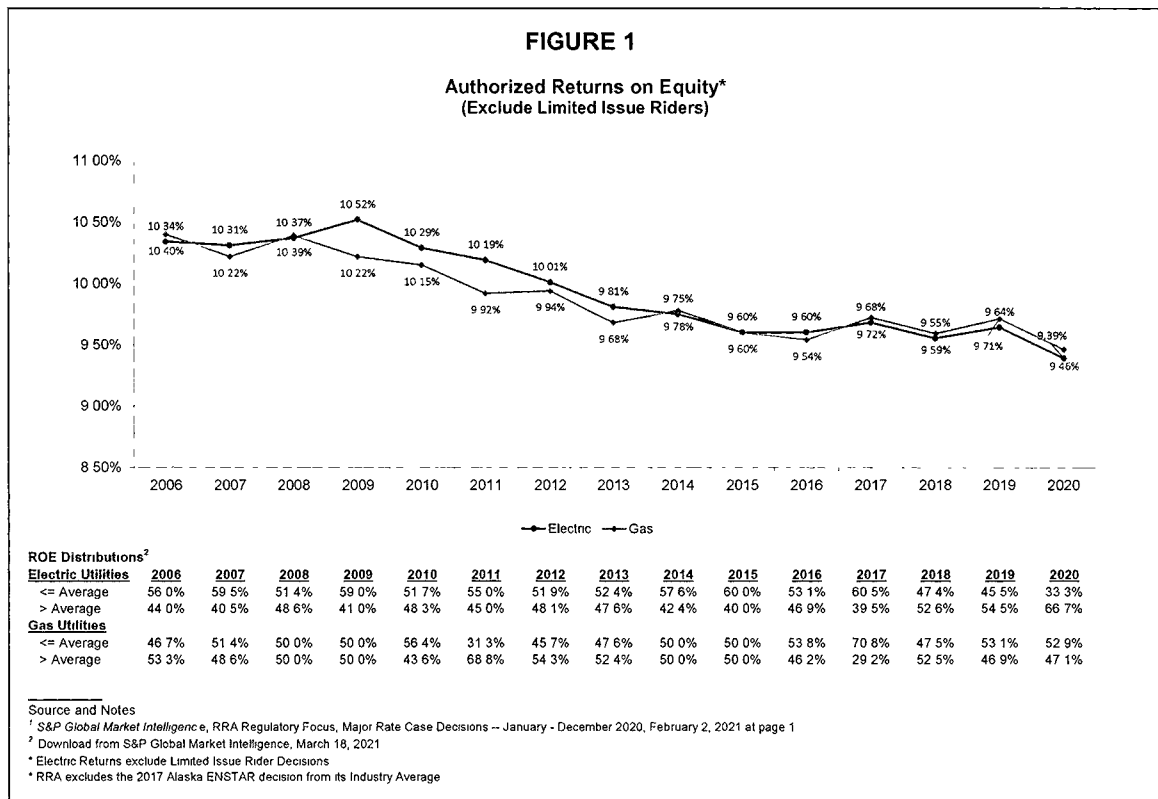
17   A     I recommend the Public Utility Commission of Texas ("Commission" or "PUCT") award  
18         a return on common equity in the range of 8.90% to 9.35%, with a midpoint of 9.15%.  
19         This return on equity reflects SWEPCO's current market cost of equity. I recommend  
20         the Commission approve a return on equity that reflects SWEPCO's investment risk,  
21         and charges customers no more than necessary to fairly compensate SWEPCO and  
22         maintain its financial integrity and credit standing.



**I.A Utility Industry Authorized Returns on Equity,  
Access to Capital, and Credit Strength**

**Q PLEASE DESCRIBE THE OBSERVABLE EVIDENCE ON TRENDS IN  
AUTHORIZED RETURNS ON EQUITY FOR REGULATED UTILITIES.**

**A** As illustrated in Figure 1 below, national average authorized returns on equity for both electric and gas utilities have declined over the last several years and have been reasonably stable around the mid 9% range for both electric and gas regulated utilities.



As outlined above in Figure 1, authorized returns on equity for both electric and gas utilities have dropped below 9.5% to 9.39% and 9.46%, respectively, in 2020.

I would note that even with this decline in authorized returns on equity, electric and gas utilities' credit outlooks are still largely classified as "Stable" by credit rating agencies, and these utilities still have ready access to significant amounts of capital to support very large investments in rate base infrastructure. For these reasons,



1 observable market evidence shows that customers are benefitting from declining  
2 capital market costs, and utilities remain able to fund significant rate base investments  
3 even with lower returns on equity that reflect today's very low capital market costs.

4 **Q HAVE UTILITIES BEEN ABLE TO ACCESS EXTERNAL CAPITAL TO SUPPORT**  
5 **CAPITAL EXPENDITURE PROGRAMS?**

6 A Yes. In its October 2020 Utility Capital Expenditures Update report, *RRA Financial*  
7 *Focus*, a division of S&P Global Market Intelligence, made several relevant comments  
8 about utility investments generally:

- 9 • Projected 2020 capital expenditures for the 47 energy utilities in the  
10 Regulatory Research Associates, a group within S&P Global Market  
11 Intelligence, universe currently stands at roughly \$141.3 billion, well  
12 above 2019's \$120.7 billion in capital investment.
- 13 • 2019's energy capital expenditures were a record high, and 5%  
14 above the \$115.1 billion posted in 2018.

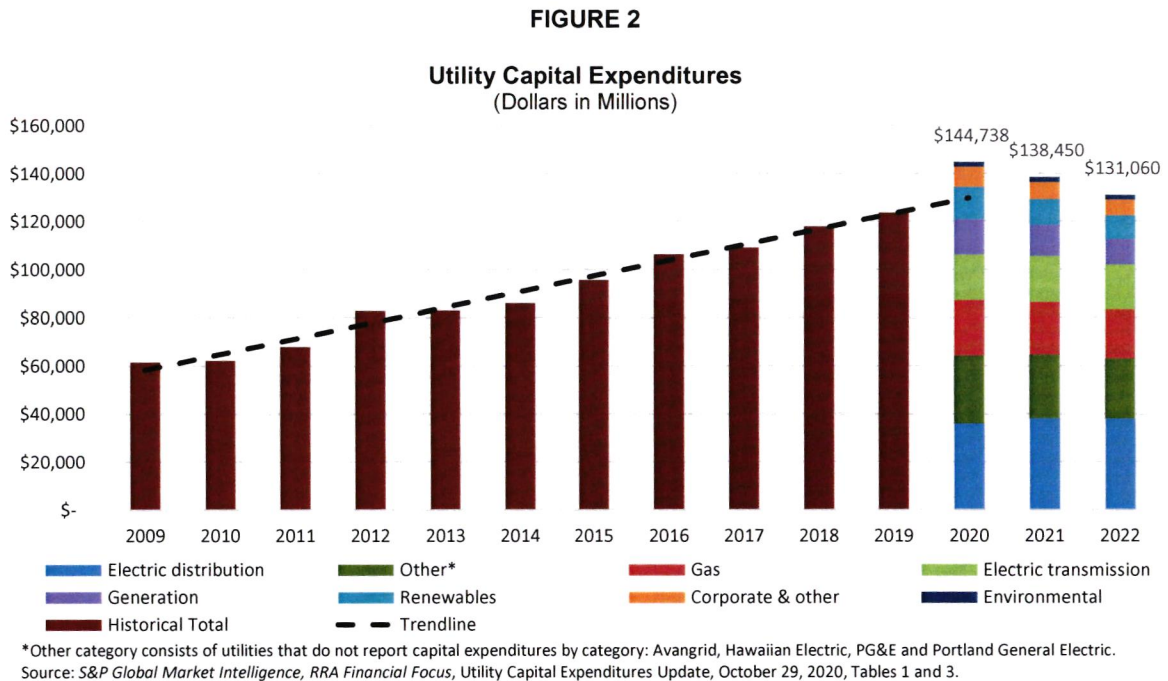
15 \* \* \*

16 The nation's electric and gas utilities are investing in infrastructure to  
17 upgrade aging transmission and distribution systems, build new natural  
18 gas, solar and wind generation, and implement new technologies,  
19 including smart meter deployment, smart grid systems, cybersecurity  
20 measures and battery storage. We expect considerable levels of  
21 spending to serve as the basis for solid profit expansion for the  
22 foreseeable future.<sup>2</sup>

23 As shown in Figure 2 below, capital expenditures for electric and natural gas  
24 utilities have increased considerably over the period 2009 into 2020, and the forecasted  
25 capital expenditures remain elevated.

---

<sup>2</sup>S&P Global Market Intelligence, *RRA Financial Focus*: "Utility Capital Expenditures Update," October 29, 2020, at 1.



1 As outlined in Figure 2 above, and in the comments made by RRA S&P Global  
2 *Market Intelligence*, capital investments for the utility industry continue to stay at  
3 elevated levels, and will fuel utilities' profit expansion into the foreseeable future. This  
4 is clear evidence that the capital investments are enhancing shareholder value, and  
5 are attracting both equity and debt capital to the utility industry in a manner that allows  
6 for these high capital investment levels. While these profit-driven capital investments  
7 are embraced by the capital markets, regulatory commissions also must keep a careful  
8 view toward maintaining reasonable rates of return to protect customers' need for  
9 reliable service at reasonable prices.

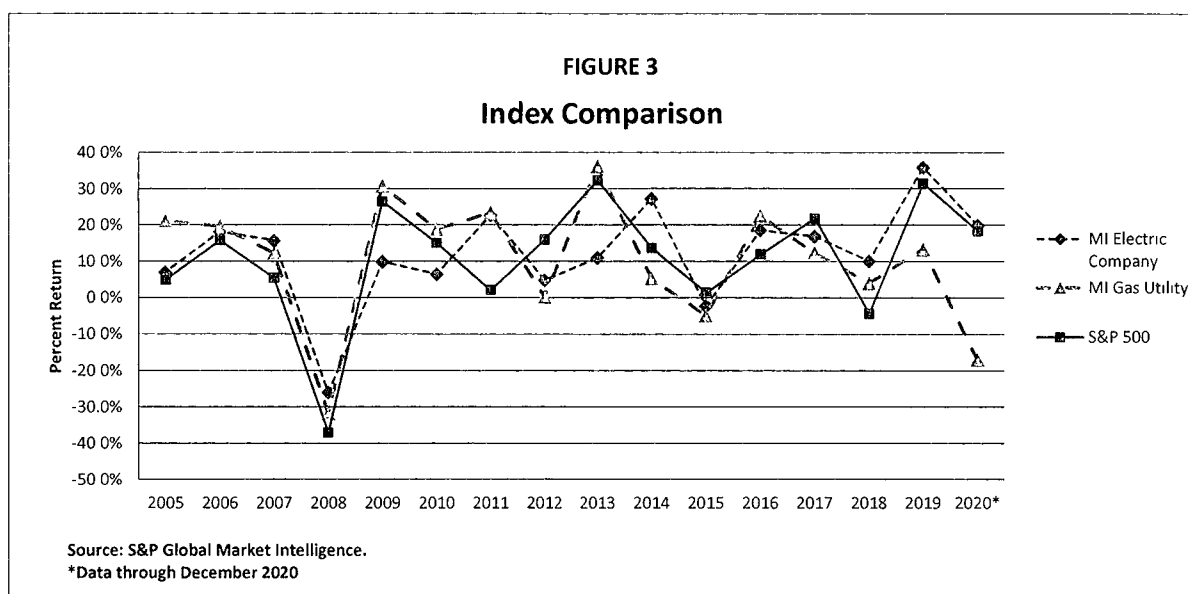
10 **Q IS THERE EVIDENCE OF ROBUST VALUATIONS OF REGULATED UTILITY**  
11 **EQUITY SECURITIES?**

12 **A** Yes. Robust valuations are an indication that utilities can sell securities at high prices,  
13 which is a strong indication that they can access equity capital under reasonable terms

1 and conditions, and at relatively low cost. As shown on Exhibit MPG-2, the historical  
2 valuation of electric and gas utilities followed by *The Value Line Investment Survey*  
3 (*"Value Line"*), based on their price-to-earnings ("P/E") ratios, price-to-cash flow  
4 ("P/CF") ratios, and market price-to-book value ("M/B") ratios, indicates that utility  
5 security valuations today are very strong and robust relative to the last several years.  
6 These strong valuations of utility stocks indicate that utilities have access to equity  
7 capital under reasonable terms at relatively low cost.

8 **Q PLEASE DESCRIBE UTILITY STOCK PRICE PERFORMANCE OVER THE LAST**  
9 **SEVERAL YEARS.**

10 A As shown in Figure 3 below, S&P Global Market Intelligence ("MI") has recorded utility  
11 stock price performance compared to the market. The industry's stock performance  
12 data from 2005 through 2020 shows that the MI Electric Company and MI Gas Utility  
13 Indexes have followed the market through downturns and recoveries. However, utility  
14 investments have been less volatile during extreme market downturns. This more  
15 stable price performance for utilities supports my conclusion that market participants  
16 regard utility stock sectors as a moderate- to low-risk investment option.



1 While utility stocks have not exhibited the same volatility as the S&P 500, stock  
2 prices have remained strong, relative to the market in general, and support the utilities'  
3 access to equity capital markets under reasonable terms and prices.

4 **Q HOW SHOULD THE COMMISSION USE THIS MARKET INFORMATION IN**  
5 **ASSESSING A FAIR RETURN FOR SWEPCO?**

6 A Observable market evidence demonstrates that capital market costs are near  
7 historically low levels. While authorized returns on equity have fallen below the mid-  
8 9% range, utilities continue to have access to large amounts of external capital, even  
9 as they are funding large capital expenditure programs. Furthermore, utilities'  
10 investment-grade credit ratings are stable and have improved, due in part to supportive  
11 regulatory treatment. The Commission should carefully weigh all this important  
12 observable market evidence in assessing a fair return on equity for SWEPCO.

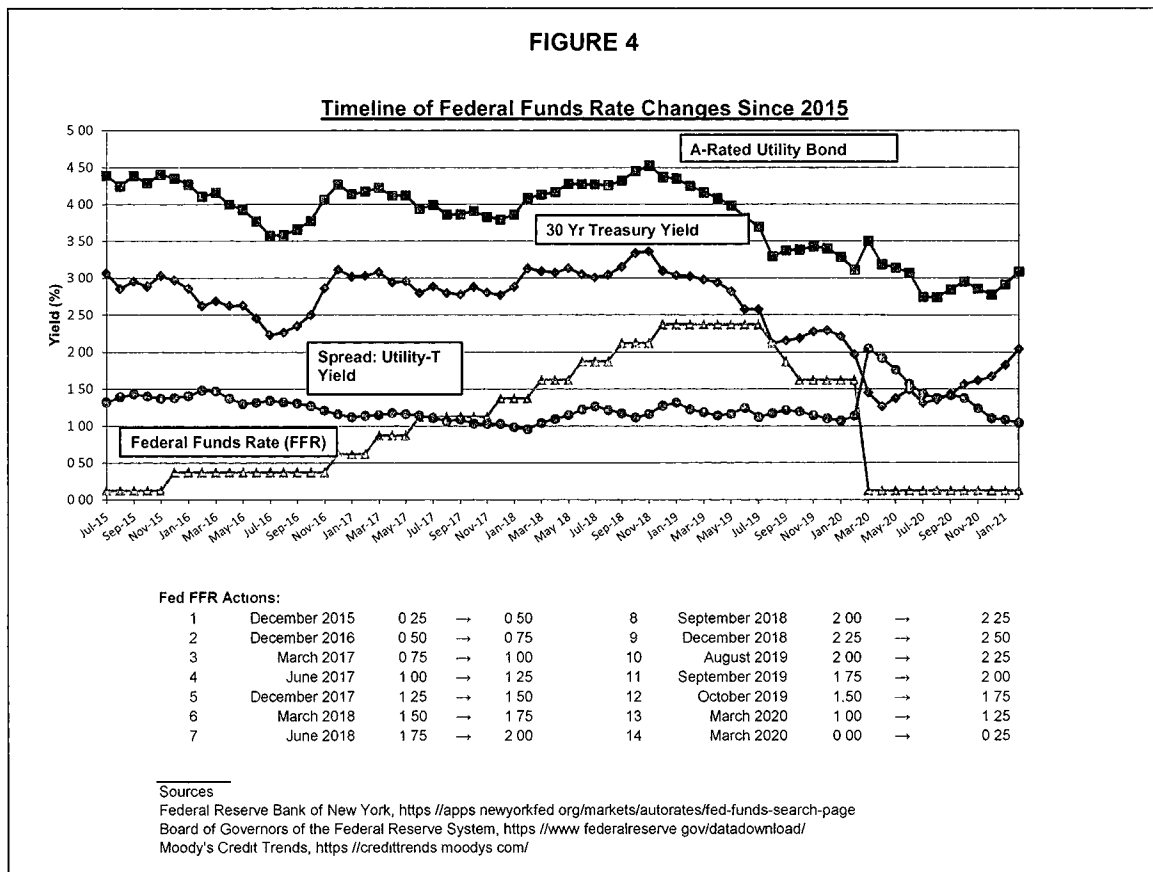
1 **I.B. Federal Reserve's Impact on Cost of Capital**

2 **Q DO YOU BELIEVE THAT THE FEDERAL RESERVE'S ACTIONS ARE FULLY**  
3 **KNOWN BY MARKET PARTICIPANTS AND FULLY REFLECTED IN THE**  
4 **VALUATION OF MARKET SECURITIES, BOTH DEBT AND EQUITY?**

5 A Yes, I do. The Federal Reserve's previous actions on Quantitative Easing and more  
6 recent reentry into the Treasury, mortgage-backed security, and now, to a limited  
7 extent, corporate bond markets were done in order to preserve stability and liquidity in  
8 the market and to calm the marketplace. The effects of these measures, and the  
9 outlooks by independent economists, continue to support the notion that capital market  
10 costs will stay low for an extended period of time. Indeed, this can be seen through  
11 observing independent economists' projections, as well as the observable effects of  
12 the Federal Reserve's actions on short-term market costs and long-term security costs.

13 An assessment of the market's reaction to the Federal Reserve's actions on the  
14 Federal Funds Rate is shown below in Figure 4.

FIGURE 4



As shown in Figure 4 above, while the Federal Reserve has reduced short-term interest rates currently, as it did back in the period prior to 2015, the market's valuation of long-term securities remains relatively stable, and at very low costs. The Federal Reserve's interaction in short-term securities is specifically stated to manage inflation and support employment in the economy. The Federal Reserve's interaction in these marketplaces is not to manipulate utility valuation or security valuations, or drive capital market costs in one direction or the other. Rather, it is strictly for the purpose of supporting the U.S. economy.

1    **Q     WHAT DO INDEPENDENT ECONOMISTS' OUTLOOKS FOR FUTURE INTEREST**  
2           **RATES INDICATE?**

3    A     Independent economists expect the current low capital costs to prevail over at least the  
4           intermediate term. This is illustrated in projections for both short- and long-term  
5           changes in interest rates. Further, there is a clear trend in forecasted changes in  
6           interest rates over time, indicating that capital market participants are becoming more  
7           comfortable with today's low-cost capital market environment and expect it to prevail  
8           over at least the intermediate future.

9                 For example, short-term projections suggest that the market expects capital  
10            market costs to remain relatively low. Table 1 below shows capital cost projections  
11            over the next two years, and demonstrates that projected Treasury bond yields are not  
12            expected to increase significantly over the next two years.

TABLE 1

**Blue Chip Financial Forecasts**  
**Projected Federal Funds Rate, 30-Year Treasury Bond Yields, and GDP Price Index**

<u>Publication Date</u>	<u>3Q</u> <u>2020</u>	<u>4Q</u> <u>2020</u>	<u>1Q</u> <u>2021</u>	<u>2Q</u> <u>2021</u>	<u>3Q</u> <u>2021</u>	<u>4Q</u> <u>2021</u>	<u>1Q</u> <u>2022</u>	<u>2Q</u> <u>2022</u>
<u>Federal Funds Rate</u>								
Oct-20	<b>0.1</b>	0.1	0.1	0.1	0.1	0.1	0.1	
Nov-20	0.1	0.1	0.1	0.1	0.1	0.1	0.1	
Dec-20	0.1	0.1	0.1	0.1	0.1	0.1	0.1	
Jan-21		<b>0.1</b>	0.1	0.1	0.1	0.1	0.1	0.1
Feb-21		0.1	0.1	0.1	0.1	0.1	0.1	0.1
Mar-21		0.1	0.1	0.1	0.1	0.1	0.1	0.1
<u>T-Bond, 30 yr.</u>								
Oct-20	<b>1.4</b>	1.5	1.6	1.6	1.7	1.8	1.9	
Nov-20	1.4	1.5	1.6	1.7	1.8	1.9	2.0	
Dec-20	1.4	1.6	1.6	1.8	1.8	1.9	2.0	
Jan-21		<b>1.6</b>	1.7	1.8	1.9	2.0	2.1	2.1
Feb-21		1.6	1.8	1.9	2.0	2.1	2.1	2.2
Mar-21		1.6	2.0	2.1	2.2	2.3	2.4	2.4
<u>GDP Price Index</u>								
Oct-20	<b>1.9</b>	1.5	1.7	1.5	1.7	1.7	1.8	
Nov-20	3.6	1.6	1.7	1.5	1.7	1.7	1.8	
Dec-20	3.6	1.7	1.7	1.8	1.8	1.8	1.8	
Jan-21		<b>1.6</b>	1.8	1.8	1.8	1.8	1.9	1.9
Feb-21		2.0	1.8	1.7	1.9	1.9	1.9	2.0
Mar-21		2.1	2.2	1.8	1.9	1.9	1.9	2.0

Source and Note:

Blue Chip Financial Forecasts, August 2020 through March 2021.  
Actual Yields in Bold

- 1 Further, the outlook for long-term interest rates in the intermediate to longer
- 2 term is also impacted by the current Federal Reserve actions and the expectation that
- 3 eventually the Federal Reserve's monetary actions will return to more normal levels.
- 4 Long-term interest rate projections are illustrated in Table 2 below.



TABLE 2

**30-Year Treasury Bond Yield Actual Vs. Projection**

<b><u>Description</u></b>	<b><u>Quarterly Average</u></b>	<b><u>2-Year Projected</u></b>	<b><u>5- to 10-Year Projected</u></b>
<b><u>2015</u></b>			
Q1	2.97%	4.00%	4.9% - 5.1%
Q2	2.55%	3.70%	
Q3	2.83%	4.00%	4.8% - 5.0%
Q4	2.84%	3.90%	
<b><u>2016</u></b>			
Q1	2.96%	3.80%	4.5% - 4.8%
Q2	2.72%	3.60%	
Q3	2.64%	3.40%	4.3% - 4.6%
Q4	2.29%	3.10%	
<b><u>2017</u></b>			
Q1	2.82%	3.70%	4.2% - 4.5%
Q2	3.05%	3.80%	
Q3	2.91%	3.70%	4.3% - 4.5%
Q4	2.82%	3.60%	
<b><u>2018</u></b>			
Q1	2.82%	3.60%	4.1% - 4.3%
Q2	3.02%	3.80%	
Q3	3.09%	3.80%	4.2% - 4.4%
Q4	3.07%	3.70%	
<b><u>2019</u></b>			
Q1	3.27%	3.40%	3.9% - 4.2%
Q2	3.01%	3.10%	
Q3	2.78%	2.60%	3.6% - 3.8%
Q4	2.30%	2.50%	
<b><u>2020</u></b>			
Q1	2.30%	2.60%	3.2% - 3.7%
Q2	1.89%	1.90%	
Q3	1.38%	1.90%	2.8% - 3.6%
Q4	1.36%	1.90%	

Sources:

*Blue Chip Financial Forecasts ,  
December 2013 through December 2020.*

1           As shown in Table 2 above, independent economists' projections of changes in  
2           long-term Treasury rates are very different today than they were over the last five to six  
3           years. Specifically, in 2015 economists were expecting that Treasury bond yields,  
4           which fell below 3%, would eventually return to the high 4-5% area. That outlook largely  
5           remained through 2016, but the outlook for future capital market costs started to decline  
6           in 2017. More recently, Treasury bond yields have dropped to historically low levels  
7           but are expected to stay low for the next five to ten years.

8           Again, the market is fully aware of the Federal Reserve's actions, and these  
9           actions are not expected to have significant changes in capital market costs over the  
10          next five to ten years. Further, the Federal Reserve's actions are expected to maintain  
11          relatively stable capital market costs over the next two years.

12   **I.C. COVID-19 Pandemic**

13   **Q     HAVE REGULATORY COMMISSIONS TAKEN SPECIFIC MEASURES TO HELP**  
14   **PROTECT UTILITIES' ABILITY TO FULLY RECOVER THEIR COST OF SERVICE**  
15   **DURING THE ECONOMIC DISTRESS CAUSED BY THE COVID-19 PANDEMIC?**

16   A     Yes. Regulatory commissions around the country, including the Texas Commission,  
17          have implemented measures that prohibit utilities from disconnecting service for  
18          customers that are not paying their bill. While this is an extraordinary measure, and  
19          exposes utility companies to increases in uncollectible accounts expense, and waiver  
20          of certain utility fees, commissions have also approved regulatory mechanisms that  
21          allow utilities to defer uncollectible accounts. For instance, the Texas Commission has

1 authorized non-ERCOT utilities to record as a regulatory asset expenses resulting from  
2 the effects of COVID-19.<sup>3</sup>

3 These regulatory mechanisms to protect customers' ability to receive essential  
4 utility services were done in concert with the implementation of regulatory mechanisms  
5 that preserved utilities' ability to recover their cost of service. Accordingly, commissions  
6 have mitigated utilities' risks associated with the economic turmoil caused by the  
7 COVID-19 pandemic considerably.

8 **Q HAVE THE RECENT FEDERAL GOVERNMENT STIMULUS EFFORTS IMPACTED**  
9 **CAPITAL MARKETS?**

10 A Yes, the recent federal government efforts to stimulate the economy have impacted the  
11 capital markets. However, this impact is relatively a short-term impact on economic  
12 activity, and will impact short-term inflation outlooks. Long-term inflation outlooks are  
13 not impacted by these near-term efforts to stimulate the economy. Common stock  
14 valuations are impacted by long-term market outlooks, and are not significantly  
15 changed by short-term stimulus efforts. The Federal Reserve's most recent projections  
16 still include an long-term inflation outlook of about 2.0%, but project a short-term uptick  
17 in inflation for 2021 to 2.4%.<sup>4</sup> Regardless, these government stimulus efforts have  
18 been and are known to market participants, so they are reflected in the security  
19 valuations and the estimated market cost of equity in my analysis.

---

<sup>3</sup> *Issues Related to the State of Disaster for the Coronavirus Disease 2019*, PUC Proj. No. 50664, Order Related to Accrual of Regulatory Assets (Mar. 26, 2020), available at [https://interchange.puc.texas.gov/Documents/50664\\_108\\_1057674\\_PDF](https://interchange.puc.texas.gov/Documents/50664_108_1057674_PDF)

<sup>4</sup> Federal Open Market Committee, FOMC Projections materials, accessible version, March 17, 2021

**I.D. Market Sentiments and Utility Industry Outlook**

**Q PLEASE DESCRIBE THE CREDIT RATING OUTLOOK FOR REGULATED UTILITIES.**

**A** The global economy has faced the extraordinary challenges of the novel Coronavirus, which led to nearly a complete shutdown of the global economy. This unprecedented event has impacted all sectors and capital markets. With regard to regulated utilities, S&P made the following statement:

**Key Takeaways**

- Credit quality for the North American regulated utility industry weakened in 2020. At the beginning of the year about 18% of the industry had a negative outlook or ratings on CreditWatch with negative implications. By the end of the year that percentage had doubled, to about 36%.

- For the first time in a decade downgrades outpaced upgrades for the predominately investment-grade industry.

- The industry generally performed well throughout the pandemic and we expect it will continue to mostly manage through the remaining COVID-19-related risks.

- The main causes of weakening credit quality reflected environment, social, and governance (ESG) risks, regulatory issues, and companies' practice of strategically managing financial measures close to their downgrade threshold with little or no cushion.

- Despite our negative 2021 industry outlook, we expect a modest improvement to credit quality over the next 12 months. We believe Congress is more likely to raise the corporate tax rate, which would improve the industry's financial measures, offset in part by a continued focus on ESG risks.

\* \* \*

**COVID-19 Was Not The Culprit For Weaker Credit Quality**

In March 2020, we identified five COVID-19-related risks that could lead to a weakening of the industry's credit quality.

\* \* \*

Encouragingly, the industry has generally performed well throughout the pandemic. Lower electric and gas deliveries to C&I customers were

1 mostly offset by higher residential deliveries, the industry generally  
2 worked well with regulators to defer COVID-19-related costs for future  
3 recovery, market returns improved, and the industry generally had  
4 consistent access to the capital markets.<sup>5</sup>

5 Moody's opines that there may be delays in rate case decisions due to  
6 COVID-19, but views regulated utilities as resilient to withstand the current economic  
7 situation. Specifically, Moody's states:

8 We are maintaining a stable outlook for the US regulated utilities  
9 industry, reflecting our expectation for continued strong regulatory  
10 support, robust residential demand and a recovering economy in 2021.  
11 As a critical infrastructure sector with a regulated business model that  
12 provides good cost recovery, regulated utilities have remained relatively  
13 resilient in the face of the uncertain economic environment caused by  
14 the coronavirus pandemic.

15 » **Following a decline in 2020 from last year's level, FFO-to-debt will**  
16 **increase slightly on improving economic conditions.** We project an  
17 aggregate industry funds from operations to debt ratio of around 15%  
18 over the next 12 to 18 months, a slight improvement from an expected  
19 decline to between 14% and 15% in 2020 from 15.8% in 2019. Our  
20 expectation considers Moody's global macro outlook forecast of a 4.5%  
21 growth in US GDP in 2021, although this will be closely tied to the  
22 containment of the coronavirus. We expect continued strength in  
23 residential demand, improving commercial and industrial load and  
24 disciplined O&M cost management to maintain financial stability.  
25 However, greater than usual use of debt financing will constrain FFO-  
26 to-debt.

27 » **Regulatory support to remain strong, although ROEs will be**  
28 **under pressure.** We expect continued supportive regulatory  
29 frameworks to underpin the sector's ability to recover costs in a timely  
30 manner and earn a fair return even as allowed returns on equity (ROEs)  
31 remain under pressure amid low interest rates. We expect most  
32 regulators to be supportive of the recovery of coronavirus-related costs  
33 and investments, as well as costs associated with the increasing  
34 frequency and severity of climate hazards.<sup>6</sup>

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<sup>5</sup>S&P Global Ratings. "North American Regulated Utilities' Negative Outlook Could See Modest Improvement," January 20, 2021, at 1 and 3. (emphasis added).

<sup>6</sup>Moody's Investors Service Sector Comment: "2021 Outlook Stable On Strong Regulatory Support and Robust Residential Demand," October 29, 2020 (emphasis added).

1   **Q     HOW IS THIS OBSERVABLE MARKET DATA USED IN FORMING YOUR**  
2           **RECOMMENDED RETURN ON EQUITY AND OVERALL RATE OF RETURN FOR**  
3           **SWEPCO?**

4    A     Generally, authorized returns on equity, credit standing, and access to capital have  
5           been quite robust for utilities over the last several years. The COVID-19 pandemic has  
6           created challenges for the U.S. economy as a whole, including utility companies.  
7           However, like the U.S. economy, utilities are expected to weather the economic  
8           downturn caused by the pandemic, and their financial strength will be restored as the  
9           economy recovers. In the meantime, it is critical that the Commission ensure that rates  
10          are increased no more than necessary to provide fair compensation and maintain  
11          financial integrity, and be especially concerned about rate impacts on the service area  
12          economies that are severely constrained due to current economic conditions.

13   **I.E. SWEPCO Investment Risk**

14   **Q     PLEASE DESCRIBE THE MARKET'S ASSESSMENT OF SWEPCO'S INVESTMENT**  
15           **RISK.**

16   A     The market's assessment of SWEPCO's investment risk is described by credit rating  
17          analysts' reports. SWEPCO witness Ms. Renee Hawkins testified that SWEPCO's  
18          current credit ratings from S&P and Moody's are A-, and Baa2, respectively.  
19          SWEPCO's credit ratings have remain unchanged since its last rate case in Docket No.  
20          46449. The Company has a stable outlook from both agencies.<sup>7</sup>

21                 Specifically, S&P states:

22                 **Outlook: Stable**

23                 The stable rating outlook on SWEPCO reflects our stable outlook on its  
24                 parent, American Electric Power Co. Inc. (AEP). The stable outlook on  
25                 AEP and its subsidiaries reflects our assessment of the company's

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<sup>7</sup> Hawkins Direct Testimony at 5.

1 improving business risk profile that now consists almost entirely of solid  
2 regulated utility operations. We expect AEP to generate funds from  
3 operations (FFO) to debt of 15%-16% through 2021 in our base case  
4 scenario.

5 \* \* \*

6 **Business Risk: Excellent**

7 Our assessment of SWEPCO's business risk profile reflects its lower-  
8 risk, vertically integrated electric utility operations. SWEPCO operates  
9 under generally stable and mostly constructive regulatory frameworks in  
10 Arkansas, Louisiana, and Texas that allow for the timely recover of  
11 approved fuel costs and capital expenditures.

12 \* \* \*

13 **Financial Risk: Significant**

14 Under our base case scenario, we anticipate that SWEPCO's stand-  
15 alone adjusted FFO to debt will be in the 13%-15% range over the next  
16 few years as it benefits from recovery mechanisms and the timely  
17 recovery of invested capital. Supplemental ratio FFO cash interest  
18 coverage of 4.6x-4.9x bolsters our financial risk profile assessment. In  
19 addition, we believe ongoing discretionary cash flow deficits due to  
20 capital expenditures and dividend payments will likely be at least partly  
21 funded with debt. We expect debt leverage to be elevated, with adjusted  
22 debt to EBITDA in the mid- to high-5x area. SWEPCO benefits from  
23 various rate mechanisms that allow for the timely recovery of costs and  
24 support more stable operating cash flow. We expect the company will  
25 continue to fund its investments in manner that preserves credit quality.

26 We assess SWEPCO's financial risk profile using our medial volatility  
27 financial benchmarks, that reflect lower risk regulated utility operations  
28 and effective management of regulatory risk. The benchmarks are more  
29 relaxed than those we use for a typical corporate issuer.<sup>8</sup>

30 **I.F. SWEPCO Proposed Capital Structure**

31 **Q WHAT IS SWEPCO'S PROPOSED CAPITAL STRUCTURE?**

32 A SWEPCO's proposed capital structure is sponsored by SWEPCO witness Renee V.  
33 Hawkins and is shown in Table 4 below:

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<sup>8</sup>Standard & Poor's RatingsDirect®: "Southwestern Electric Power Co.," January 29, 2021 at 3-5, emphasis added.

TABLE 4	
<u>SWEPCO's Proposed Capital Structure</u>	
<u>Description</u>	<u>Weight</u>
Long-Term Debt	50.63%
Common Equity	<u>49.37%</u>
Total Regulatory Capital Structure	100.00%
Source: Hawkins Direct Testimony at 3 and Schedule K-1.	

1           SWEPCO's proposed capital structure is based on actual capital balances as  
2           of March 31, 2020.<sup>9</sup> The Company's common equity ratio of 49.37% is slightly higher  
3           but reasonably consistent with its approved common equity ratio of 48.46% in its 2017  
4           rate case.

5    **I.G. Embedded Cost of Debt**

6    **Q     WHAT EMBEDDED COST OF DEBT IS SWEPCO PROPOSING IN THIS**  
7    **PROCEEDING?**

8    A     Ms. Hawkins proposes an embedded cost of debt of 4.18% in Schedule K-3.

9                                   **II. RETURN ON EQUITY**

10   **Q     PLEASE DESCRIBE WHAT IS MEANT BY A "UTILITY'S COST OF COMMON**  
11   **EQUITY."**

12   A     A utility's cost of common equity is the expected return that investors require on an  
13           investment in the utility. Investors expect to earn their required return from receiving  
14           dividends and through stock price appreciation.

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<sup>9</sup> Schedule K-1.



1     **Q     PLEASE DESCRIBE THE FRAMEWORK FOR DETERMINING A REGULATED**  
2     **UTILITY'S COST OF COMMON EQUITY.**

3     A     In general, determining a fair cost of common equity for a regulated utility has been  
4     framed by two hallmark decisions of the U.S. Supreme Court: Bluefield Water Works  
5     & Improvement Co. v. Pub. Serv. Comm'n of W. Va., 262 U.S. 679 (1923) and Fed.  
6     Power Comm'n v. Hope Natural Gas Co., 320 U.S. 591 (1944). In these decisions, the  
7     Supreme Court found that just compensation depends on many circumstances and  
8     must be determined by fair and enlightened judgments based on relevant facts. The  
9     Court found that a utility is entitled to such rates as were permitted to earn a return on  
10    a property devoted to the convenience of the public that is generally consistent with the  
11    same returns available in other investments of corresponding risk. The Court continued  
12    that the utility has "no constitutional rights to profits" such as those realized or  
13    anticipated in highly profitable enterprises or speculative ventures, and defined the  
14    ratepayer/investor balance as follows:

15           The return should be reasonably sufficient to assure confidence in the  
16           financial soundness of the utility and should be adequate, under efficient  
17           and economical management, to maintain and support its credit and  
18           enable it to raise the money necessary for the proper discharge of its  
19           public duties.<sup>10</sup>

20           As such, a fair rate of return is based on the expectation that the utility costs  
21    reflect efficient and economical management, and the return will support its credit  
22    standing and access to capital, but the return will not be in excess of this level. From  
23    these standards, rates to customers will be just and reasonable, and compensation to  
24    the utility will be fair and support financial integrity and credit standing, under economic  
25    management of the utility, and just and reasonable rates.

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<sup>10</sup>*Bluefield*, 262 U.S. 679, 693 (1923).

1     **Q     PLEASE DESCRIBE THE METHODS YOU HAVE USED TO ESTIMATE SWEPCO'S**  
2     **COST OF COMMON EQUITY.**

3     A     I have used several models based on financial theory to estimate SWEPCO's cost of  
4     common equity. These models are: (1) a constant growth Discounted Cash Flow  
5     ("DCF") model using consensus analysts' growth rate projections; (2) a constant growth  
6     DCF using sustainable growth rate estimates; (3) a multi-stage growth DCF model;  
7     (4) a Risk Premium model; and (5) a Capital Asset Pricing Model ("CAPM"). I have  
8     applied these models to a group of publicly traded utilities with investment risk similar  
9     to SWEPCO.

10    **II.A. Risk Proxy Group**

11    **Q     PLEASE DESCRIBE HOW YOU IDENTIFIED A PROXY UTILITY GROUP THAT**  
12    **COULD BE USED TO ESTIMATE SWEPCO'S CURRENT MARKET COST OF**  
13    **EQUITY.**

14    A     I relied on the same proxy group developed by SWEPCO witness Mr. D'Ascendis with  
15    one exception. I excluded PNM Resources ("PNMR") because on October 21, 2020,  
16    the company announced that it is in the process of being acquired by Avangrid, Inc.<sup>11</sup>  
17    PNMR and Avangrid no longer meet Mr. D'Ascendis' and my proxy group selection  
18    criteria.

19    **Q     WHY IS IT APPROPRIATE TO EXCLUDE COMPANIES THAT ARE INVOLVED IN**  
20    **MERGER AND ACQUISITION ("M&A") ACTIVITY FROM THE PROXY GROUP?**

21    A     M&A activity can distort the market factors used in DCF and risk premium studies. M&A  
22    activity can have impacts on stock prices, growth outlooks, and relative volatility in

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<sup>11</sup>Avangrid, Inc. is 81.5% owned by Iberdrola, S. A , a Spanish worldwide energy company.

1 historical stock prices if the market was anticipating the M&A activity prior to it actually  
2 being announced. This distortion in the market data thus impacts the reliability of the  
3 DCF and risk premium estimates for a company involved in M&A.

4 Moreover, companies generally enter into M&A in order to produce greater  
5 shareholder value by combining companies. The enhanced shareholder value  
6 normally could not be realized had the two companies not combined.

7 When companies announce a merger or acquisition, the public assesses the  
8 proposed transaction and develops outlooks on the value of the two companies after  
9 the combination based on expected synergies or other value-adds created by the M&A.

10 As a result, the stock value before the merger is completed may not reflect the  
11 forward-looking earnings and dividend payments for the company absent the merger  
12 or on a stand-alone basis. Therefore, an accurate DCF return estimate on companies  
13 involved in M&A activities cannot be produced because their stock prices do not reflect  
14 the stand-alone investment characteristics of the companies. Rather, the stock price  
15 more likely reflects the shareholder enhancement produced by the proposed  
16 transaction. For these reasons, it is appropriate to remove companies involved in M&A  
17 activities from a proxy group used to estimate a fair return on equity for a utility.

18 **Q PLEASE DESCRIBE WHY YOU BELIEVE YOUR PROXY GROUP IS REASONABLY**  
19 **COMPARABLE IN INVESTMENT RISK TO SWEPCO.**

20 **A** My proxy group shown in Exhibit MPG-3, has an average credit rating from S&P of  
21 BBB+, which is a notch lower than SWEPCO's credit rating from S&P of A-. The proxy  
22 group has an average credit rating from Moody's of Baa1, which is a notch higher than  
23 SWEPCO's credit rating from Moody's of Baa2.

My proxy group has an average common equity ratio of 46.4% from S&P and 49.1% (excluding short-term debt) from *Value Line* for 2019, which is comparable to the Company's proposed common equity ratio of 49.4%.

Therefore, my proxy group has a comparable risk to SWEPCO and will produced a fair return on equity that will balance the interest of all stakeholders.

**II.B. DCF Model**

**Q PLEASE DESCRIBE THE DCF MODEL.**

A The DCF model posits that a stock price is valued by summing the present value of expected future cash flows discounted at the investor's required rate of return or cost of capital. This model is expressed mathematically as follows:

$$P_0 = \frac{D_1}{(1+K)^1} + \frac{D_2}{(1+K)^2} + \dots + \frac{D_\infty}{(1+K)^\infty} \quad (\text{Equation 1})$$

$P_0$  = Current stock price

$D$  = Dividends in periods 1 -  $\infty$

$K$  = Investor's required return

This model can be rearranged in order to estimate the discount rate or investor-required return, known as " $K$ ." If it is reasonable to assume that earnings and dividends will grow at a constant rate, then Equation 1 can be rearranged as follows:

$$K = D_1/P_0 + G \quad (\text{Equation 2})$$

$K$  = Investor's required return

$D_1$  = Dividend in first year

$P_0$  = Current stock price

$G$  = Expected constant dividend growth rate

Equation 2 is referred to as the annual "constant growth" DCF model.

**Q PLEASE DESCRIBE THE INPUTS TO YOUR CONSTANT GROWTH DCF MODEL.**

A As shown in Equation 2 above, the DCF model requires a current stock price, expected dividend, and expected growth rate in dividends.

1    **Q     WHAT STOCK PRICE DID YOU USE IN YOUR CONSTANT GROWTH DCF**  
2       **MODEL?**

3    A     I relied on the average of the weekly high and low stock prices of the utilities in the  
4           proxy group over a 13-week period ending on February 26, 2021. An average stock  
5           price is less susceptible to market price variations than a price at a single point in time.  
6           Therefore, an average stock price is less susceptible to aberrant market price  
7           movements, which may not reflect the stock's long-term value.

8                 A 13-week average stock price reflects a period that is still short enough to  
9           contain data that reasonably reflects current market expectations, but the period is not  
10          so short as to be susceptible to market price variations that may not reflect the stock's  
11          long-term value. In my judgment, a 13-week average stock price is a reasonable  
12          balance between the need to reflect current market expectations and the need to  
13          capture sufficient data to smooth out aberrant market movements.

14   **Q     WHAT DIVIDEND DID YOU USE IN YOUR CONSTANT GROWTH DCF MODEL?**

15   A     I used the most recently paid quarterly dividend as reported in *Value Line*.<sup>12</sup> This  
16          dividend was annualized (multiplied by 4) and adjusted for next year's growth to  
17          produce the  $D_1$  factor for use in Equation 2 above. In other words, I calculate  $D_1$  by  
18          multiplying the annualized dividend ( $D_0$ ) by  $(1+G)$ .

19   **Q     WHAT DIVIDEND GROWTH RATES DID YOU USE IN YOUR CONSTANT GROWTH**  
20       **DCF MODEL?**

21   A     There are several methods that can be used to estimate the expected growth in  
22          dividends. However, regardless of the method, to determine the market-required return

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<sup>12</sup>*The Value Line Investment Survey*, December 11, 2020, January 22, and February 12, 2021.

1 on common equity, one must attempt to estimate investors' consensus about what the  
2 dividend, or earnings growth rate, will be and not what an individual investor or analyst  
3 may use to make individual investment decisions.

4 As predictors of future returns, securities analysts' growth estimates have been  
5 shown to be more accurate than growth rates derived from historical data.<sup>13</sup> That is,  
6 assuming the market generally makes rational investment decisions, analysts' growth  
7 projections are more likely to influence investors' decisions, which are captured in  
8 observable stock prices, than growth rates derived only from historical data.

9 For my constant growth DCF analysis, I have relied on a consensus, or mean,  
10 of professional securities analysts' earnings growth estimates as a proxy for investor  
11 consensus dividend growth rate expectations. I used the average of analysts' growth  
12 rate estimates from three sources: Zacks, MI, and Yahoo! Finance. All such projections  
13 were available on February 26, 2021, and all were reported online.

14 Each consensus growth rate projection is based on a survey of securities  
15 analysts. There is no clear evidence whether a particular analyst is most influential on  
16 general market investors. Therefore, a single analyst's projection does not as reliably  
17 predict consensus investor outlooks as does a consensus of market analysts'  
18 projections. The consensus estimate is a simple arithmetic average, or mean, of  
19 surveyed analysts' earnings growth forecasts. A simple average of the growth  
20 forecasts gives equal weight to all surveyed analysts' projections. Therefore, a simple  
21 average, or arithmetic mean, of analyst forecasts is a good proxy for market consensus  
22 expectations.

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<sup>13</sup>See, e.g., David Gordon, Myron Gordon & Lawrence Gould, "Choice Among Methods of Estimating Share Yield," *The Journal of Portfolio Management*, Spring 1989.

1    **Q     WHAT ARE THE GROWTH RATES YOU USED IN YOUR CONSTANT GROWTH**  
2        **DCF MODEL?**

3    A     The growth rates I used in my DCF analysis are shown in Exhibit MPG-4. The average  
4        growth rate for my proxy group is 5.46%.

5    **Q     WHAT ARE THE RESULTS OF YOUR CONSTANT GROWTH DCF MODEL?**

6    A     As shown in Exhibit MPG-5, the average and median constant growth DCF returns for  
7        my proxy group for the 13-week analysis are 9.43% and 9.35%, respectively.

8    **Q     DO YOU HAVE ANY COMMENTS ON THE RESULTS OF YOUR CONSTANT**  
9        **GROWTH DCF ANALYSIS?**

10   A     Yes. The constant growth DCF analysis for my proxy group is based on an average  
11        long-term sustainable growth rate of 5.46%. The three- to five-year growth rate is  
12        higher than my estimate of a maximum long-term sustainable growth rate of 4.35%,  
13        which I discuss later in this testimony.

14   **Q     HOW DID YOU ESTIMATE A MAXIMUM LONG-TERM SUSTAINABLE GROWTH**  
15        **RATE?**

16   A     Although there may be short-term peaks, the long-term sustainable growth rate for a  
17        utility stock cannot exceed the growth rate of the economy in which it sells its goods  
18        and services. The long-term maximum sustainable growth rate for a utility investment  
19        is, accordingly, best proxied by the projected long-term Gross Domestic Product  
20        ("GDP") growth rate as that reflects the projected long-term growth rate of the economy  
21        as a whole. *Blue Chip Financial Forecasts* projects that over the next 5 and 10 years,  
22        the U.S. nominal GDP will grow at an annual rate of approximately 4.35%. These GDP  
23        growth projections reflect a real growth outlook of around 2.25% and an inflation outlook

1 of around 2.10% going forward. As such, the average nominal growth rate over the  
2 next 10 years is around 4.35%, which I believe is a reasonable proxy of long-term  
3 sustainable growth.<sup>14</sup>

4 In my multi-stage growth DCF analysis, I discuss academic and investment  
5 practitioner support for using the projected long-term GDP growth outlook as a  
6 maximum sustainable growth rate projection. Using the long-term GDP growth rate,  
7 however, as a conservative projection for the maximum sustainable growth rate is  
8 logical, and is generally consistent with academic and economic practitioner accepted  
9 practices.

10 **II.C. Sustainable Growth DCF**

11 **Q PLEASE DESCRIBE HOW YOU ESTIMATED A SUSTAINABLE LONG-TERM**  
12 **GROWTH RATE FOR YOUR SUSTAINABLE GROWTH DCF MODEL.**

13 A A sustainable growth rate is based on the percentage of the utility's earnings that is  
14 retained and reinvested in utility plant and equipment. These reinvested earnings  
15 increase the earnings base (rate base). Earnings grow when plant funded by  
16 reinvested earnings is put into service, and the utility is allowed to earn its authorized  
17 return on such additional rate base investment.

18 The internal growth methodology is tied to the percentage of earnings retained  
19 in SWEPCO and not paid out as dividends. The earnings retention ratio is 1 minus the  
20 dividend payout ratio. As the payout ratio declines, the earnings retention ratio  
21 increases. An increased earnings retention ratio will fuel stronger growth because the  
22 business funds more investments with retained earnings.

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<sup>14</sup>Blue Chip Financial Forecasts, December 1, 2020, at 14.



1           The payout ratios of the proxy group are shown in my Exhibit MPG-6. These  
2           dividend payout ratios and earnings retention ratios then can be used to develop a  
3           sustainable long-term earnings retention growth rate. A sustainable long-term earnings  
4           retention ratio will help gauge whether analysts' current three- to five-year growth rate  
5           projections can be sustained over an indefinite period of time.

6           The data used to estimate the long-term sustainable growth rate is based on  
7           SWEPCO's current market-to-book ratio and on *Value Line's* three- to five-year  
8           projections of earnings, dividends, earned returns on book equity, and stock issuances.

9           As shown in Exhibit MPG-7 the average sustainable growth rate using this  
10          internal growth rate model is 4.50% for the proxy group.

11   **Q     WHAT IS THE DCF ESTIMATE USING THESE SUSTAINABLE LONG-TERM**  
12   **GROWTH RATES?**

13   A     A DCF estimate based on these sustainable growth rates is developed in Exhibit  
14          MPG-8. As shown there, the sustainable growth DCF analysis produces proxy group  
15          average and median DCF results for the 13-week period of 8.44% and 8.45%,  
16          respectively.

17   **II.D. Multi-Stage Growth DCF Model**

18   **Q     HAVE YOU CONDUCTED ANY OTHER DCF STUDIES?**

19   A     Yes. My first constant growth DCF is based on consensus analysts' growth rate  
20          projections so it is a reasonable reflection of rational investment expectations over the  
21          next three to five years. The limitation on this constant growth DCF model is that it  
22          cannot reflect a rational expectation that a period of high or low short-term growth can  
23          be followed by a change in growth to a rate that better reflects long-term sustainable

1 growth. Therefore, I performed a multi-stage growth DCF analysis to reflect this outlook  
2 of changing growth expectations.

3 **Q WHY DO YOU BELIEVE GROWTH RATES CAN CHANGE OVER TIME?**

4 A Analyst-projected growth rates over the next three to five years will change as utility  
5 earnings growth outlooks change. Utility companies go through cycles in making  
6 investments in their systems. When utility companies are making large investments,  
7 their rate base grows rapidly, which in turn accelerates earnings growth. Once a major  
8 construction cycle is completed or levels off, growth in the utility rate base slows and  
9 its earnings growth slows from an abnormally high three- to five-year rate to a lower  
10 sustainable growth rate.

11 As major construction cycles extend over longer periods of time, even with an  
12 accelerated construction program, the growth rate of the utility will slow simply because  
13 the pace of rate base growth will slow and because the utility has limited human and  
14 capital resources available to expand its construction program. Therefore, the three-  
15 to five-year growth rate projection should only be used as a long-term sustainable  
16 growth rate in concert with a reasonable, informed judgment as to whether it considers  
17 the current market environment, the industry, and whether the three- to five-year growth  
18 outlook is sustainable.

19 **Q PLEASE DESCRIBE YOUR MULTI-STAGE GROWTH DCF MODEL.**

20 A The multi-stage growth DCF model reflects the possibility of non-constant growth for a  
21 company over time. The multi-stage growth DCF model reflects three growth periods:  
22 (1) a short-term growth period consisting of the first five years; (2) a transition period,  
23 consisting of the next five years (6 through 10); and (3) a long-term growth period  
24 starting in year 11 through perpetuity.

1           For the short-term growth period, I relied on the consensus analysts' growth  
2           projections I used above in my constant growth DCF model. For the transition period,  
3           the growth rates were reduced or increased by an equal factor reflecting the difference  
4           between the analysts' growth rates and the long-term sustainable growth rate. For the  
5           long-term growth period, I assumed each company's growth would converge to the  
6           maximum sustainable long-term growth rate, which is the projected long-term GDP  
7           growth rate.

8   **Q     WHY IS THE GDP GROWTH PROJECTION A REASONABLE PROXY FOR THE**  
9   **MAXIMUM SUSTAINABLE LONG-TERM GROWTH RATE?**

10  A     Utilities cannot indefinitely sustain a growth rate that exceeds the growth rate of the  
11       economy in which they sell services. Utilities' earnings/dividend growth are created by  
12       increased utility investment or rate base. Such investment, in turn, is driven by service  
13       area economic growth and demand for utility service. In other words, utilities invest in  
14       plant to meet sales demand growth. Sales growth, in turn, is tied to economic growth  
15       in their service areas.

16           The U.S. Department of Energy, Energy Information Administration ("EIA") has  
17       observed utility sales growth tracks U.S. GDP growth, albeit at a lower level, as shown  
18       in Exhibit MPG-9. Utility sales growth has lagged behind GDP growth for more than a  
19       decade. As a result, nominal GDP growth is a very conservative proxy for utility sales  
20       growth, rate base growth, and earnings growth. Therefore, the U.S. GDP nominal  
21       growth rate is a reasonable proxy for the highest sustainable long-term growth rate of  
22       a utility.

1     **Q     IS THERE RESEARCH THAT SUPPORTS YOUR POSITION THAT, OVER THE**  
2           **LONG TERM, A COMPANY'S EARNINGS AND DIVIDENDS CANNOT GROW AT A**  
3           **RATE GREATER THAN THE GROWTH OF THE U.S. GDP?**

4     A     Yes. This concept is supported in published analyst literature and academic work.  
5           Specifically, in "Fundamentals of Financial Management," a textbook published by  
6           Eugene Brigham and Joel F. Houston, the authors state:

7                     The constant growth model is most appropriate for mature companies  
8                     with a stable history of growth and stable future expectations. Expected  
9                     growth rates vary somewhat among companies, but dividends for  
10                    mature firms are often expected to grow in the future at about the same  
11                    rate as nominal gross domestic product (real GDP plus inflation).<sup>15</sup>

12                    The use of the economic growth rate is also supported by investment  
13                    practitioners as outlined as follows:

14                    **Estimating Growth Rates**

15                    One of the advantages of a three-stage discounted cash flow model is  
16                    that it fits with life cycle theories in regards to company growth. In these  
17                    theories, companies are assumed to have a life cycle with varying  
18                    growth characteristics. Typically, the potential for extraordinary growth  
19                    in the near term eases over time and eventually growth slows to a more  
20                    stable level.

21   \*    \*    \*

22                    Another approach to estimating long-term growth rates is to focus on  
23                    estimating the overall economic growth rate. Again, this is the approach  
24                    used in the *Ibbotson Cost of Capital Yearbook*. To obtain the economic  
25                    growth rate, a forecast is made of the growth rate's component parts.  
26                    Expected growth can be broken into two main parts: expected inflation  
27                    and expected real growth. By analyzing these components separately,  
28                    it is easier to see the factors that drive growth.<sup>16</sup>

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<sup>15</sup>"Fundamentals of Financial Management," Eugene F. Brigham & Joel F. Houston, Eleventh Edition 2007, Thomson South-Western, a Division of Thomson Corporation at 298, emphasis added.

<sup>16</sup>*Morningstar, Inc., Ibbotson SBBI 2013 Valuation Yearbook* at 51 and 52.

1     **Q     ARE THERE ACTUAL INVESTMENT RESULTS THAT SUPPORT THE THEORY**  
2           **THAT THE GROWTH ON STOCK INVESTMENTS WILL NOT EXCEED THE**  
3           **NOMINAL GROWTH OF THE U.S. GDP?**

4     A     Yes. This is evident by a comparison of the compound annual growth of the U.S. GDP  
5           to the geometric growth of the U.S. stock market. Morningstar measures the historical  
6           geometric growth of the U.S. stock market over the period 1926-2019 to be  
7           approximately 6.1%.<sup>17</sup> During this same time period, the U.S. nominal compound  
8           annual growth of the U.S. GDP was approximately 6.0%.<sup>18</sup>

9           As such, over the past 90 years, the geometric average growth of the U.S.  
10          nominal GDP has been slightly higher than, but comparable to, the geometric average  
11          growth of the U.S. stock market capital appreciation. This historical relationship  
12          indicates that the U.S. GDP growth outlook is a reasonable estimate of the long-term  
13          sustainable growth of U.S. stock investments.

14    **Q     WHAT IS THE GEOMETRIC AVERAGE AND WHY IS IT APPROPRIATE TO USE**  
15          **THIS MEASURE TO COMPARE GDP GROWTH TO CAPITAL APPRECIATION IN**  
16          **THE STOCK MARKET?**

17    A     The terms geometric average growth rate and compound annual growth rate are used  
18          interchangeably. The geometric annual growth rate is the calculated growth rate, or  
19          return, that measures the magnitude of growth from start to finish. The geometric  
20          average is best, and most often, used as a measurement of performance or growth  
21          over a long period of time.<sup>19</sup> Because I am comparing achieved growth in the stock

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<sup>17</sup>*Duff & Phelps, 2020 SBBi Yearbook* at 6-17.

<sup>18</sup>U.S. Bureau of Economic Analysis, January 28, 2021.

<sup>19</sup>*New Regulatory Finance*, Roger Morin, PhD, at 133-134.

1 market to achieved growth in U.S. GDP over a long period of time, the geometric  
2 average growth rate is most appropriate.

3 **Q HOW DID YOU DETERMINE A LONG-TERM GROWTH RATE THAT REFLECTS**  
4 **THE CURRENT CONSENSUS MARKET PARTICIPANT OUTLOOK?**

5 A I relied on the economic consensus of long-term GDP growth projections. *Blue Chip*  
6 *Financial Forecasts* publishes the consensus for GDP growth projections twice a year.  
7 These consensus GDP growth outlooks are the best available measure of the market's  
8 assessment of long-term GDP growth because the analysts' projections reflect all  
9 current outlooks for GDP. They are therefore likely the most influential on investors'  
10 expectations of future growth outlooks. The consensus projections published GDP  
11 growth rate outlook is 4.35% over the next 10 years.<sup>20</sup>

12 I propose to use the consensus for projected five- and ten-year average GDP  
13 growth rates of 4.35%, as published by *Blue Chip Financial Forecasts*, as an estimate  
14 of long-term sustainable growth. *Blue Chip Financial Forecasts* projections provide  
15 real GDP growth projections of approximately 2.25% and inflation of 2.10%<sup>21</sup> over the  
16 five-year and ten-year projection periods, resulting in nominal GDP growth projections  
17 of 4.35%. These GDP growth forecasts represent the most likely views of market  
18 participants because they are based on published economic consensus projections.

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<sup>20</sup>*Blue Chip Financial Forecasts*, December 1, 2020, at 14.

<sup>21</sup>*Id.*

1 Q DO YOU CONSIDER OTHER SOURCES OF PROJECTED LONG-TERM GDP  
2 GROWTH?

3 A Yes, and these alternative sources corroborate the consensus analysts' projections I  
4 relied on. Various commonly relied upon analysts' projections are shown in Table 5  
5 below.

TABLE 5				
<u>GDP Forecasts</u>				
<u>Source</u>	<u>Term</u>	<u>Real GDP</u>	<u>Inflation</u>	<u>Nominal GDP</u>
Blue Chip Financial Forecasts	5-10 Yrs	2.3%	2.1%	4.3%
EIA - Annual Energy Outlook	30 Yrs	1.8%	2.2%	4.1%
Congressional Budget Office	9 Yrs	1.8%	2.0%	3.8%
Moody's Analytics	30 Yrs	2.2%	1.8%	4.1%
Social Security Administration	74 Yrs			4.1%
The Economist Intelligence Unit	24 Yrs	1.8%	2.0%	3.9%

6 The EIA in its *Annual Energy Outlook* projects real GDP out until 2050. In its  
7 2020 Annual Report, the EIA projects real GDP through 2050 to be 1.8% and a  
8 long-term GDP price inflation projection of 2.2%. The EIA data supports a long-term  
9 nominal GDP growth outlook of 4.1%.<sup>22</sup>

10 Also, the Congressional Budget Office ("CBO") makes long-term economic  
11 projections. The CBO is projecting real GDP growth to be 1.8% during the next  
12 nine years, with a GDP price inflation outlook of 2.0%. The CBO's nine-year outlook  
13 for nominal GDP based on this projection is 3.8%.<sup>23</sup>

<sup>22</sup>DOE/EIA Annual Energy Outlook 2020 With Projections to 2050, March 2020, Table  
Macroeconomic Indicators

<sup>23</sup>CBO: *An Update to the Economic Outlook: 2020 to 2030*, July 2020.

1 Moody's Analytics also makes long-term economic projections. In its recent  
2 over 25-year outlook to 2048, Moody's Analytics is projecting real GDP growth of 2.2%  
3 with GDP inflation of 1.8%.<sup>24</sup> Based on these projections, Moody's Analytics is  
4 projecting nominal GDP growth of 4.1% over the next 25 years.

5 The Social Security Administration ("SSA") makes long-term economic  
6 projections out to 2095. The SSA's nominal GDP projection, under its "intermediate  
7 cost" scenario of approximately 50 years, is 4.1%.<sup>25</sup>

8 The Economist Intelligence Unit, a division of The Economist and a third-party  
9 data provider to MI, makes a long-term economic projection out to 2050. The  
10 Economist Intelligence Unit is projecting real GDP growth of 1.8% with an inflation rate  
11 of 2.0% out to 2050. The real GDP growth projection is in line with the consensus. The  
12 long-term nominal GDP projection based on these outlooks is approximately 3.9%.<sup>26</sup>

13 The real GDP and nominal GDP growth projections made by these independent  
14 sources support my use of 4.35% as a reasonable estimate of market participants'  
15 expectations for long-term GDP growth.

16 **Q WHAT STOCK PRICE, DIVIDEND, AND GROWTH RATES DID YOU USE IN YOUR**  
17 **MULTI-STAGE GROWTH DCF ANALYSIS?**

18 A I relied on the same 13-week average stock prices and the most recent quarterly  
19 dividend payment data discussed above. For stage one growth, I used the consensus  
20 analysts' growth rate projections discussed above in my constant growth DCF model.  
21 The first stage covers the first five years, consistent with the time horizon of the  
22 securities analysts' growth rate projections. The second stage, or transition stage,

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<sup>24</sup>[www.economy.com](http://www.economy.com), *Moody's Analytics Forecast*, May 11, 2020.

<sup>25</sup>[www.ssa.gov](http://www.ssa.gov), "2020 OASDI Trustees Report," Table VI.G4, April 22, 2020.

<sup>26</sup>*S&P Global Market Intelligence, Economist Intelligence Unit*, downloaded on January 28, 2021.



1 begins in year 6 and extends through year 10. The second stage growth transitions  
2 the growth rate from the first stage to the third stage using a straight linear trend. For  
3 the third stage, or long-term sustainable growth stage, starting in year 11, I used a  
4 4.35% long-term sustainable growth rate based on the consensus economists' long-  
5 term projected nominal GDP growth rate.

6 **Q WHAT ARE THE RESULTS OF YOUR MULTI-STAGE GROWTH DCF MODEL?**

7 A As shown in Exhibit MPG-10, the average and median DCF returns on equity for my  
8 proxy group using the 13-week average stock price are 8.56% and 8.72%, respectively.

9 **Q PLEASE SUMMARIZE THE RESULTS FROM YOUR DCF ANALYSES.**

10 A The results from my DCF analyses are summarized in Table 6 below:

<b>TABLE 6</b>	
<b><u>Summary of DCF Results</u></b>	
<b><u>Description</u></b>	<b><u>Median</u></b>
Constant Growth DCF Model (Analysts' Growth)	9.35%
Constant Growth DCF Model (Sustainable Growth)	8.45%
Multi-Stage Growth DCF Model	8.72%

11 I conclude that my DCF studies support a return on equity of 8.90%, generally  
12 falling in the range of 8.45% to 9.35%. The low-end of the range aligns with the  
13 sustainable growth methodology result of 8.45% and the high-end of the range reflects  
14 the constant growth DCF result of 9.35%. The midpoint of this range of 8.90%, which  
15 is slightly higher than the result of my multi-stage growth DCF model result of 8.72%.

1 **II.E. Risk Premium Model**

2 **Q PLEASE DESCRIBE YOUR BOND YIELD PLUS RISK PREMIUM MODEL.**

3 A This model is based on the principle that investors require a higher return to assume  
4 greater risk. Common equity investments have greater risk than bonds because bonds  
5 have more security of payment in bankruptcy proceedings than common equity and the  
6 coupon payments on bonds represent contractual obligations. In contrast, companies  
7 are not required to pay dividends or guarantee returns on common equity investments.  
8 Therefore, common equity securities are considered to be riskier than bond securities.

9 This risk premium model is based on two estimates of an equity risk premium.  
10 First, I quantify the difference between regulatory commission-authorized returns on  
11 common equity and contemporary U.S. Treasury bonds. The difference between the  
12 authorized return on common equity and the Treasury bond yield is the risk premium.  
13 I estimated the risk premium on an annual basis for each year from 1986 through 2020.  
14 The authorized returns on equity were based on regulatory commission-authorized  
15 returns for utility companies. Authorized returns are typically based on expert  
16 witnesses' estimates of the investor-required return at the time of the proceeding.

17 The second equity risk premium estimate is based on the difference between  
18 regulatory commission-authorized returns on common equity and contemporary  
19 "A" rated utility bond yields by Moody's. I selected the period 1986 through 2020  
20 because public utility stocks consistently traded at a premium to book value during that  
21 period. This is illustrated in Exhibit MPG-11, which shows the market-to-book ratio  
22 since 1986 for the electric utility industry was consistently above a multiple of 1.0x.  
23 Over this period, an analyst can infer that authorized returns on equity were sufficient  
24 to support market prices that at least exceeded book value. This is an indication that  
25 commission authorized returns on common equity supported a utility's ability to issue  
26 additional common stock without diluting existing shares. It further demonstrates

1 utilities were able to access equity markets without a detrimental impact on current  
2 shareholders.

3 Based on this analysis, as shown in Exhibit MPG-12, the average indicated  
4 equity risk premium over U.S. Treasury bond yields has been 5.65%. Since the risk  
5 premium can vary depending upon market conditions and changing investor risk  
6 perceptions, I believe using an estimated range of risk premiums provides the best  
7 method to measure the current return on common equity for a risk premium  
8 methodology.

9 I incorporated five-year and ten-year rolling average risk premiums over the  
10 study period to gauge the variability over time of risk premiums. These rolling average  
11 risk premiums mitigate the impact of anomalous market conditions and skewed risk  
12 premiums over an entire business cycle. As shown on my Exhibit MPG-12, the five-  
13 year rolling average risk premium over Treasury bonds ranged from 4.25% to 7.02%,  
14 while the ten-year rolling average risk premium ranged from 4.38% to 6.80%.

15 As shown on my Exhibit MPG-13, the average indicated equity risk premium  
16 over contemporary "A" rated Moody's utility bond yields was 4.28%. The five-year and  
17 ten-year rolling average risk premiums ranged from 2.88% to 5.77% and 3.20% to  
18 5.62%, respectively.

19 **Q DO YOU BELIEVE THAT THE TIME PERIOD USED TO DERIVE THESE EQUITY**  
20 **RISK PREMIUM ESTIMATES IS APPROPRIATE TO FORM ACCURATE**  
21 **CONCLUSIONS ABOUT CONTEMPORARY MARKET CONDITIONS?**

22 **A** Yes. Contemporary market conditions can change during the period that rates  
23 determined in this proceeding will be in effect. A relatively long period of time where  
24 stock valuations reflect premiums to book value indicates that the authorized returns  
25 on equity and the corresponding equity risk premiums were supportive of investors'

1 return expectations and provided utilities access to the equity markets under  
2 reasonable terms and conditions. Further, this time period is long enough to smooth  
3 abnormal market movement that might distort equity risk premiums. While market  
4 conditions and risk premiums do vary over time, this historical time period is a  
5 reasonable period to estimate contemporary risk premiums.

6 Alternatively, some studies, such as Duff & Phelps, have recommended that  
7 the use of "actual achieved investment return data" in a risk premium study should be  
8 based on long historical time periods. The studies find that achieved returns over short  
9 time periods may not reflect investors' expected returns due to unexpected and  
10 abnormal stock price performance. Short-term, abnormal actual returns would be  
11 smoothed over time and the achieved actual investment returns over long time periods  
12 would approximate investors' expected returns. Therefore, it is reasonable to assume  
13 that averages of annual achieved returns over long time periods will generally converge  
14 on the investors' expected returns.

15 My risk premium study is based on data that inherently relied on investor  
16 expectations, not actual investment returns, and, thus, need not encompass a very long  
17 historical time period.

18 **Q WHAT DOES CURRENT OBSERVABLE MARKET DATA SUGGEST ABOUT**  
19 **INVESTOR PERCEPTIONS OF UTILITY INVESTMENTS?**

20 A The equity risk premium should reflect the relative market perception of risk today in  
21 the utility industry. I have gauged investor perceptions in utility risk today in Exhibit  
22 MPG-14, where I show the yield spread between utility bonds and Treasury bonds over  
23 the last 40 years. As shown in this exhibit, the average utility bond yield spreads over  
24 Treasury bonds for "A" and "Baa" rated utility bonds for this historical period are 1.49%  
25 and 1.93%, respectively. The utility bond yield spreads over Treasury bonds for "A"

1 and "Baa" rated utilities for 2018 were 1.14% and 1.56%, respectively. The utility bond  
2 yield spreads over Treasury bonds for "A" and "Baa" rated utilities for 2019 were 1.18%  
3 and 1.61%, respectively. Most recently in 2020, the "A" and "Baa" utility spreads are  
4 1.49% and 1.87%, respectively. Both the current average "A" rated and "Baa" rated  
5 utility bond yield spreads over Treasury bond yields are lower or comparable to the  
6 respective 40-year average spreads.

7 The current 13-week average "A" rated utility bond yield of 2.93% when  
8 compared to the current Treasury bond yield of 1.85%, as shown in Exhibit MPG-15,  
9 implies a yield spread of 1.08%. This current utility bond yield spread is significantly  
10 lower than the 40-year average spread for "A" rated utility bonds of 1.49%. The current  
11 spread for the "Baa" rated utility bond yield of 1.36% is also lower than the 40-year  
12 average spread of 1.93%.

13 **Q IS THERE OBSERVABLE MARKET EVIDENCE TO HELP GAUGE MARKET RISK**  
14 **PREMIUMS?**

15 A Yes. Market data illustrates how the market is pricing investment risk, and gauging the  
16 current demands for returns based on securities of varying levels of investment risk.  
17 This market evidence includes bond yield spreads for different bond return ratings as  
18 implied by the yield spreads for Treasury, corporate and utility bonds. These spreads  
19 provide an indication of the market's return requirement for securities of different levels  
20 of investment risk and required risk premiums.

21 Table 7 below summarizes the utility and corporate bond spreads relative to  
22 Treasury bond yields.

TABLE 7				
<u>Comparison of Yield Spreads Over Treasury Bonds</u>				
<u>Description</u>	<u>Utility</u>		<u>Corporate</u>	
	<u>A</u>	<u>Baa</u>	<u>Aaa</u>	<u>Baa</u>
Average Historical Spread	1.49%	1.93%	0.84%	1.93%
2018 Spread	1.14%	1.56%	0.82%	1.69%
2019 Spread	1.18%	1.61%	0.81%	1.79%
2020 Spread	1.49%	1.87%	0.96%	2.10%
2021 Spread*	1.07%	1.35%	1.00%	1.40%
Source: Moody's Bond Yields				
*2021 data through 2/26/2021				

As shown above in Table 7, the average historical utility bond yield spread is greater than the current yield spread based on 2018-2020 data. This is an indication that the market is placing a higher value on utility securities currently, and indicating a preference for lower-risk investment securities. This phenomenon is also evident in spreads for general corporate securities. An Aaa-rated corporate bond 40-year average spread is 0.84%, which is slightly higher than the 2018 and 2019 spreads of 0.82% and 0.81%, respectively. In 2020, the Aaa and Baa corporate spreads are higher but comparable to the 40-year average corporate spreads. For higher-risk bonds, utility Baa and corporate bonds reflect reasonably consistent yield spreads, suggesting that these higher-risk utility and corporate bond securities are not receiving the same premium valuation as are the lower-risk A-rated and Aaa-rated utility and corporate bond securities.

A relatively low yield for utility and corporate bonds is also reflected in outlooks of real returns on these bond yields compared to the past. Over the period 1926-2019, long-term corporate bond yields have earned around 6.1%, compared to inflation of

1 around 2.9%.<sup>27</sup> This implies a historical real return on long-term corporate bonds of  
2 around 2.9%. In 2018-2020, long-term corporate bonds rated Aaa averaged around  
3 3.30%. At that time, future inflation outlooks over the long term were expected to be  
4 around 2.0% which implies a current real return outlook on long-term corporate bonds  
5 of only 1.30%. Again, the lower current yield in comparison to historical yields indicates  
6 that bond yields are being priced at a premium by market participants.

7 This information supports the finding that higher-risk securities are being valued  
8 to produce higher-risk spreads relative to low-risk securities in the current marketplace.  
9 As such, I believe this information supports that using an above-average risk premium  
10 in the current marketplace accurately estimates the market's required return for an  
11 investment in a higher-risk security (common stock) compared to a lower-risk security  
12 (utility and Treasury bond yields). For these reasons, I believe an above-average risk  
13 premium is supported by observable market evidence.

14 **Q WHAT IS YOUR RECOMMENDED RETURN FOR SWECO BASED ON YOUR**  
15 **RISK PREMIUM STUDY?**

16 A I am recommending more weight be given to the high-end risk premium estimates than  
17 the low-end. As outlined above, I believe the current market is reflecting high premiums  
18 for investing in securities of greater levels of investment risk. Based on this  
19 observation, I propose to be conservative in applying a risk premium analysis. For  
20 these reasons, I will recommend my high-end equity risk premium in forming a return  
21 on equity in this proceeding.

22 For Treasury bond yields, I believe a risk premium of approximately 7.02%, the  
23 high-end of five-year rolling averages, reflects the current very low outlook for Treasury

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<sup>27</sup>Duff & Phelps 2020 SBBI Yearbook at 6-17

1 bond yields and current observable yield spreads. Using a Treasury bond risk premium  
2 of 7.02% and a projected Treasury bond yield of 2.40% produces an indicated equity  
3 risk premium of 9.42% (7.02% + 2.40%), rounded to 9.40%. Similarly, using an equity  
4 risk premium of 5.77%, also the high-end of five-year rolling averages, over a utility  
5 bond yield of 3.21% indicates a risk premium return of 8.98% (5.77% + 3.21%),  
6 rounded to 9.00%.

7 Based on this methodology, my Treasury bond risk premium and my utility bond  
8 risk premium indicate a return in the range of 9.00% to 9.40%, with a midpoint of 9.20%.

9 **II.F. Capital Asset Pricing Model ("CAPM")**

10 **Q PLEASE DESCRIBE THE CAPM.**

11 A The CAPM method of analysis is based upon the theory that the market-required rate  
12 of return for a security is equal to the risk-free rate, plus a risk premium associated with  
13 the specific security. This relationship between risk and return can be expressed  
14 mathematically as follows:

15 
$$R_i = R_f + B_i \times (R_m - R_f) \text{ where:}$$

16  $R_i$  = Required return for stock i

17  $R_f$  = Risk-free rate

18  $R_m$  = Expected return for the market portfolio

19  $B_i$  = Beta - Measure of the risk for stock

20 The stock-specific risk term in the above equation is beta. Beta represents the  
21 investment risk that cannot be diversified away when the security is held in a diversified  
22 portfolio. When stocks are held in a diversified portfolio, stock-specific risks can be  
23 eliminated by balancing the portfolio with securities that react in the opposite direction  
24 to firm-specific risk factors (e.g., business cycle, competition, product mix, and  
25 production limitations).



1 Risks that cannot be eliminated when held in a diversified portfolio are  
2 non-diversifiable risks. Non-diversifiable risks are related to the market and referred to  
3 as systematic risks. Risks that can be eliminated by diversification are non-systematic  
4 risks. In a broad sense, systematic risks are market risks and non-systematic risks are  
5 business risks. The CAPM theory suggests the market will not compensate investors  
6 for assuming risks that can be diversified away. Therefore, the only risk investors will  
7 be compensated for are systematic, or non-diversifiable, risks. The beta is a measure  
8 of the systematic, or non-diversifiable risks.

9 **Q PLEASE DESCRIBE THE INPUTS TO YOUR CAPM.**

10 A The CAPM requires an estimate of the market risk-free rate, SWEPCO's beta, and the  
11 market risk premium.

12 **Q WHAT DID YOU USE AS AN ESTIMATE OF THE MARKET RISK-FREE RATE?**

13 A As previously noted, *Blue Chip Financial Forecasts'* projected 30-year Treasury bond  
14 yield is 2.40%.<sup>28</sup> The current 30-year Treasury bond yield is 1.85%, as shown in Exhibit  
15 MPG-15. I used *Blue Chip Financial Forecasts'* projected 30-year Treasury bond yield  
16 of 2.40% for my CAPM analysis.

17 **Q WHY DID YOU USE LONG-TERM TREASURY BOND YIELDS AS AN ESTIMATE**  
18 **OF THE RISK-FREE RATE?**

19 A Treasury securities are backed by the full faith and credit of the United States  
20 government. Therefore, long-term Treasury bonds are considered to have negligible  
21 credit risk. Also, long-term Treasury bonds have an investment horizon similar to that

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<sup>28</sup>*Blue Chip Financial Forecasts*, March 1, 2021 at 2.

1 of common stock. As a result, investor-anticipated long-run inflation expectations are  
2 reflected in both common stock required returns and long-term bond yields. Therefore,  
3 the nominal risk-free rate (or expected inflation rate and real risk-free rate) included in  
4 a long-term bond yield is a reasonable estimate of the nominal risk-free rate included  
5 in common stock returns.

6 Treasury bond yields, however, do include risk premiums related to  
7 unanticipated future inflation and interest rates. In this regard, a Treasury bond yield  
8 is not a risk-free rate. Risk premiums related to unanticipated inflation and interest  
9 rates reflect systematic market risks. Consequently, for companies with betas less than  
10 1.0, using the Treasury bond yield as a proxy for the risk-free rate in the CAPM analysis  
11 can produce an overstated estimate of the CAPM return.

12 **Q WHAT BETA DID YOU USE IN YOUR ANALYSIS?**

13 A As shown on my Exhibit MPG-16, page 1, the average beta of my proxy group is 0.89.  
14 This means that my proxy group is less risky than the market as a whole. I also  
15 reviewed the long-term trend of *Value Line* betas reported for the proxy group  
16 companies. As shown on Exhibit MPG-16, page 2, the proxy group's betas have  
17 generally ranged between 0.60 and 0.80, or an average of approximately 0.70. Thus,  
18 the current beta estimates of around 0.89 are above the high-end of the historical  
19 range. As outlined below, I will consider both current published betas as well as  
20 normalized historical beta estimates in deriving a CAPM return estimate that reflects  
21 the current market cost of equity, and the likely cost of equity when rates determined  
22 in this proceeding are in effect.

1     **Q     HOW DID YOU DERIVE YOUR MARKET RISK PREMIUM ESTIMATE?**

2     A     I derived two market risk premium estimates: a forward-looking estimate and one based  
3           on a long-term historical average.

4           The forward-looking estimate was derived by estimating the expected return on  
5           the market (as represented by the S&P 500) and subtracting the risk-free rate from this  
6           estimate. I estimated the expected return on the S&P 500 by adding an expected  
7           inflation rate to the long-term historical arithmetic average real return on the market.  
8           The real return on the market represents the achieved return above the rate of inflation.

9           Duff & Phelps' *2020 SBBi Yearbook* estimates the historical arithmetic average  
10          real market return over the period 1926 to 2019 to be 9.0%.<sup>29</sup> A current consensus for  
11          projected inflation, as measured by the Consumer Price Index, is 2.1%.<sup>30</sup> Using these  
12          estimates, the expected market return is 11.29%.<sup>31</sup> The market risk premium then is  
13          the difference between the 11.29% expected market return and my 2.40% risk-free rate  
14          estimate, or 8.89%, rounded to 8.90%, which I referred to as a normalized market risk  
15          premium.

16          I also developed a current market risk premium based on the difference  
17          between the expected return on the market of 11.29% as described above and the  
18          current 30-year Treasury yield of 1.85% as shown on my Exhibit MPG-15, which  
19          produced a current market risk premium of 9.44%.

20          A historical estimate of the market risk premium was also calculated by using  
21          data provided by Duff & Phelps in its *2020 SBBi Yearbook*. Over the period 1926  
22          through 2019, the Duff & Phelps study estimated that the arithmetic average of the  
23          achieved total return on the S&P 500 was 12.1%<sup>32</sup> and the total return on long-term

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<sup>29</sup>Duff & Phelps, *2020 SBBi Yearbook* at 6-18.

<sup>30</sup>*Blue Chip Financial Forecasts*, February 1, 2021 at 2.

<sup>31</sup> $\{ (1 + 0.090) * (1 + 0.021) - 1 \} * 100$ .

<sup>32</sup>Duff & Phelps *2020 Yearbook* at 6-17.

1 Treasury bonds was 6.0%.<sup>33</sup> The indicated market risk premium is 6.1% (12.1% - 6.0%  
2 = 6.1%).

3 The long-term government bond yield of 6.0% occurred during a period of  
4 inflation of approximately 2.9%, thus implying a real return on long-term government  
5 bonds of 3.1%.

6 **Q HOW DOES YOUR ESTIMATED MARKET RISK PREMIUM RANGE COMPARE TO**  
7 **THAT ESTIMATED BY DUFF & PHELPS?**

8 A Duff & Phelps makes several estimates of a forward-looking market risk premium based  
9 on actual achieved data from the historical period of 1926 through 2019 as well as  
10 normalized data. Using this data, Duff & Phelps estimates a market risk premium  
11 derived from the total return on the securities that comprise the S&P 500, less the  
12 income return on Treasury bonds. The total return includes capital appreciation,  
13 dividend or coupon reinvestment returns, and annual yields received from coupons  
14 and/or dividend payments. The income return, in contrast, only reflects the income  
15 return received from dividend payments or coupon yields.

16 Duff & Phelps' range is based on several methodologies. First, Duff & Phelps  
17 estimates a market risk premium of 7.15% based on the difference between the total  
18 market return on common stocks (S&P 500) less the income return on 20-year Treasury  
19 bond investments over the 1926-2019 period.<sup>34</sup>

20 Second, Duff & Phelps used the Ibbotson & Chen supply-side model which  
21 produced a market risk premium estimate of 6.17%.<sup>35</sup>

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<sup>33</sup>*Id.*

<sup>34</sup>*Duff & Phelps 2020 SBBI Yearbook at 10-21.*

<sup>35</sup>*Id. at 10-29.*

1 Duff & Phelps explains that the historical market risk premium based on the  
2 S&P 500 was influenced by an abnormal expansion of P/E ratios relative to earnings  
3 and dividend growth during the period, primarily over the last 30 years. Duff & Phelps  
4 believes this abnormal P/E expansion is not sustainable. In order to control for the  
5 volatility of extraordinary events and their impacts on P/E ratios, Duff & Phelps takes  
6 into consideration the three-year average P/E ratio as the current P/E ratio.<sup>36</sup> Therefore,  
7 Duff & Phelps adjusted this market risk premium estimate to normalize the growth in  
8 the P/E ratio to be more in line with the growth in dividends and earnings.

9 Finally, Duff & Phelps develops its own recommended equity, or market risk  
10 premium, by employing an analysis that takes into consideration a wide range of  
11 economic information, multiple risk premium estimation methodologies, and the current  
12 state of the economy by observing measures such as the level of stock indices and  
13 corporate spreads as indicators of perceived risk. Based on this methodology, and  
14 utilizing a “normalized” risk-free rate of 2.5%, Duff & Phelps concludes the current  
15 expected, or forward-looking, market risk premium is 5.5%, implying an expected return  
16 on the market of 8.5%.<sup>37</sup>

17 Importantly, Duff & Phelps’ market risk premiums are measured over a 20-year  
18 Treasury bond. Because I am relying on a projected 30-year Treasury bond yield, the  
19 results of my CAPM analysis should be considered conservative estimates for the cost  
20 of equity.

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<sup>36</sup>*Id.*

<sup>37</sup>*Duff & Phelps*: “Technical Update: Duff & Phelps Recommended U.S. Equity Risk Premium Decreased from 6.0% to 5.5%,” December 10, 2020.

1    **Q     HOW DOES YOUR ESTIMATED MARKET RISK PREMIUM RANGE COMPARE TO**  
2           **THAT ESTIMATED BY DUFF & PHELPS?**

3    A     The Duff & Phelps analyses indicate a market risk premium falls somewhere in the  
4           range of 5.5% to 7.2 %. My market risk premium falls in the range of 6.1% to 9.4%.

5    **Q     WHAT ARE THE RESULTS OF YOUR CAPM ANALYSIS?**

6    A     The evidence outlined above shows that current observable risk-free rates are around  
7           1.85%, but projected risk-free rates increase to around 2.40%. Similarly, current  
8           observable beta estimates are around 0.89 but forward-looking more normalized beta  
9           estimates have consistently been about 0.70. I will use both of these CAPM factors in  
10          deriving a reasonable estimate of the current market cost of equity, and that likely to  
11          be reflective as rates determined in this case are in effect. Therefore, I will estimate a  
12          CAPM return using a current beta of 0.89, and a normal beta of 0.70, with a current  
13          and normalized market risk premium estimate.

14                As shown on my Exhibit MPG-17, using a current market risk-free rate of 1.85%,  
15                a projected market return of 11.29%, a market risk premium of 9.44%, and a current  
16                beta of 0.89 indicates a CAPM return estimate of 10.24%. Using a market return of  
17                11.29%, with a projected risk-free rate of 2.4%, produces a market risk premium of  
18                8.9%. This market risk premium and risk-free rate with a normalized utility beta of 0.70,  
19                indicates a CAPM return of about 8.65%. The midpoint of the current and normalized  
20                CAPM return estimate is 9.45% (midpoint of 10.24% and 8.65%), rounded up to 9.5%.

1 **II.G. Return on Equity Summary**

2 **Q BASED ON THE RESULTS OF YOUR RETURN ON COMMON EQUITY ANALYSES**  
 3 **DESCRIBED ABOVE, WHAT RETURN ON COMMON EQUITY DO YOU**  
 4 **RECOMMEND FOR SWEPCO?**

5 **A** Based on my analyses, I recommend SWEPCO's current market cost of equity be in  
 6 the range of 8.90% to 9.35%, with an approximate midpoint of 9.15%.

<b>TABLE 8</b>	
<b><u>Return on Common Equity Summary</u></b>	
<b><u>Description</u></b>	<b><u>Results</u></b>
DCF	8.90%
Risk Premium	9.20%
CAPM	9.50%

7 A return on common equity of 9.15%, which is the approximate midpoint of my  
 8 recommended range of 8.90% to 9.35%, is supported by both my DCF, my risk  
 9 premium and CAPM studies. The low-end of my range is based on my DCF return and  
 10 the high-end of my range is the average of my risk premium and CAPM studies. My  
 11 return on equity estimates reflect observable market evidence, the impact of Federal  
 12 Reserve policies on current and expected long-term capital market costs, an  
 13 assessment of the current risk premium built into current market securities, and a  
 14 general assessment of the current investment risk characteristics of the electric utility  
 15 industry and the market's demand for utility securities.

1 **II.H. Financial Integrity**

2 **Q WILL YOUR RECOMMENDED OVERALL RATE OF RETURN SUPPORT AN**  
3 **INVESTMENT GRADE BOND RATING FOR SWEPCO?**

4 A Yes. I have reached this conclusion by comparing the key credit rating financial ratios  
5 for SWEPCO at my proposed return on equity, embedded debt cost, and proposed  
6 capital structure to S&P's benchmark financial ratios using S&P's new credit metric  
7 ranges.

8 **Q PLEASE DESCRIBE THE MOST RECENT S&P FINANCIAL RATIO CREDIT**  
9 **METRIC METHODOLOGY.**

10 A S&P publishes a matrix of financial ratios corresponding to its assessment of the  
11 business risk of utility companies and related bond ratings. On May 27, 2009, S&P  
12 expanded its matrix criteria by including additional business and financial risk  
13 categories.<sup>38</sup>

14 Based on S&P's most recent credit matrix, the business risk profile categories  
15 are "Excellent," "Strong," "Satisfactory," "Fair," "Weak," and "Vulnerable." Most utilities  
16 have a business risk profile of "Excellent" or "Strong."

17 The financial risk profile categories are "Minimal," "Modest," "Intermediate,"  
18 "Significant," "Aggressive," and "Highly Leveraged." Most of the utilities have a financial  
19 risk profile of "Aggressive." SWEPCO has an "Excellent" business risk profile and a  
20 "Significant" financial risk profile.

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<sup>38</sup>S&P updated its 2008 credit metric guidelines in 2009, and incorporated utility metric benchmarks with the general corporate rating metrics. *Standard & Poor's RatingsDirect*®: "Criteria Methodology: Business Risk/Financial Risk Matrix Expanded," May 27, 2009.



1     **Q     PLEASE DESCRIBE S&P'S USE OF THE FINANCIAL BENCHMARK RATIOS IN**  
2     **ITS CREDIT RATING REVIEW.**

3     A     S&P evaluates a utility's credit rating based on an assessment of its financial and  
4     business risks. A combination of financial and business risks equates to the overall  
5     assessment of SWEPCO's total credit risk exposure. On November 19, 2013, S&P  
6     updated its methodology. In its update, S&P published a matrix of financial ratios that  
7     defines the level of financial risk as a function of the level of business risk.

8             S&P publishes ranges for primary financial ratios that it uses as guidance in its  
9     credit review for utility companies. The two core financial ratio benchmarks it relies on  
10    in its credit rating process include: (1) Debt to Earnings Before Interest, Taxes,  
11    Depreciation and Amortization ("EBITDA"); and (2) Funds From Operations ("FFO") to  
12    Total Debt.<sup>39</sup>

13    **Q     HOW DID YOU APPLY S&P'S FINANCIAL RATIOS TO TEST THE**  
14    **REASONABLENESS OF YOUR RATE OF RETURN RECOMMENDATIONS?**

15    A     I calculated each of S&P's financial ratios based on SWEPCO's cost of service for its  
16    retail utility operations in its Texas service territory. While S&P would normally look at  
17    total consolidated SWEPCO financial ratios in its credit review process, my  
18    investigation in this proceeding is not the same as S&P's. I am attempting to judge the  
19    reasonableness of my proposed cost of capital for rate-setting in SWEPCO's Texas  
20    retail utility operations. Hence, I am attempting to determine whether my proposed rate  
21    of return will in turn result in cash flow metrics, balance sheet strength, and earnings  
22    that will support an investment grade bond rating and SWEPCO's financial integrity.

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<sup>39</sup>*Standard & Poor's RatingsDirect*®: "Criteria: Corporate Methodology," November 19, 2013.

1    **Q     DID YOU INCLUDE ANY OFF BALANCE SHEET DEBT (“OBS”) DEBT**  
2       **EQUIVALENTS?**

3    A     Yes, I did. I included the debt equivalents (\$264.8 million) calculated by S&P Capital  
4       IQ for the most recently available period. In addition, I included the most recent 13-  
5       month average amount of short-term debt of \$90.1 million as provided by the Company  
6       in response to the 4<sup>th</sup> RFI, TIEC 4-19 and shown on my Exhibit MPG-18. I would also  
7       point out that I applied a Texas rate base allocation factor of approximately 37.6% as  
8       disclosed by the Company in its Schedule A-1.

9    **Q     PLEASE DESCRIBE THE RESULTS OF THIS CREDIT METRIC ANALYSIS AS IT**  
10       **RELATES TO SWEPCO’S REGULATED OPERATIONS.**

11   A     The S&P financial metric calculations for SWEPCO at a 9.15% return are developed  
12       on Exhibit MPG-18, page 1. The credit metrics produced below, with SWEPCO’s  
13       financial risk profile from S&P of “Significant” and business risk profile of “Excellent,”  
14       will be used to assess the strength of the credit metrics based on SWEPCO’s retail  
15       operations in the state of Texas.

16               The adjusted debt ratio for credit metric purposes at my proposed capital  
17       structure is 53.1%, which is slightly higher but comparable to the debt ratio for the A-  
18       rated utilities of approximately 52.3%.

19               Based on an equity return of 9.15% and the Company’s proposed common  
20       equity ratio of 49.37%, SWEPCO will be provided an opportunity to produce a Debt to  
21       Earnings Before Interest, Taxes, Depreciation and Amortization (“EBITDA”) ratio of  
22       3.8x. This is within S&P’s “Significant” guideline range of 3.5x to 4.5x,<sup>40</sup> which supports  
23       SWEPCO’s credit rating.

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<sup>40</sup>*Standard & Poor’s RatingsDirect*®. “Criteria: Corporate Methodology,” November 19, 2013.

1           SWEPCO's retail utility operations FFO to total debt coverage at a 9.15% equity  
2           return and 49.37% equity ratio is 19%, which is within S&P's "Significant" metric  
3           guideline range of 13% to 23%. Again, this FFO/total debt ratio will support a ratio  
4           consistent with SWEPCO's "Excellent" business profile from S&P.

5   **Q     DOES THIS FINANCIAL INTEGRITY ASSESSMENT SUPPORT YOUR**  
6   **RECOMMENDED OVERALL RATE OF RETURN FOR SWEPCO?**

7   A     Yes. As noted above, I believe my return on equity represents fair compensation in  
8           today's very low capital market costs, and as outlined above, my overall rate of return  
9           will provide SWEPCO an opportunity to earn credit metrics that will support its bond  
10          rating.

11                   **III. RESPONSE TO SWEPCO WITNESS MR. DYLAN D'ASCENDIS**

12   **Q     WHAT RETURN ON COMMON EQUITY IS SWEPCO PROPOSING FOR THIS**  
13   **PROCEEDING?**

14   A     Mr. D'Ascendis estimates a market return on equity in the range of 9.85% to 10.96%  
15           using three market models – DCF, risk premium, and CAPM, applied to a utility proxy  
16           group and a non-price regulated proxy group. He then includes two ROE adders to his  
17           estimated market return on equity for SWEPCO: (1) a size adjustment of 20 basis  
18           points; and (2) a credit risk adjustment of 27 basis points. With these adders to his  
19           market return on equity, Mr. D'Ascendis recommends a return on equity within the  
20           range of 10.32% to 11.43% with a point estimate return of 10.35%.<sup>41</sup>

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<sup>41</sup>D'Ascendis Direct Testimony at 6 and Schedule DWD-1, Page 1.

1    **Q     IS MR. D'ASCENDIS' ESTIMATED RETURN ON EQUITY REASONABLE?**

2    A     No. Mr. D'Ascendis' estimated market return in the range of 9.85% to 10.96% for his  
3           proxy group companies is significantly overstated based on his use of overstated risk  
4           premium estimates for both his risk premium and CAPM models. Further, his proposed  
5           return on equity adders, 47 basis points, are not cost-justified and inflate his  
6           recommended return on equity to exceed his own market cost of equity projections.  
7           These equity return adders should be rejected.

8    **Q     PLEASE DESCRIBE MR. D'ASCENDIS' METHODOLOGIES USED TO SUPPORT**  
9           **HIS ESTIMATE OF THE MARKET COST OF COMMON EQUITY.**

10   A     Mr. D'Ascendis estimates a return on equity for SWEPCO based on the DCF model, a  
11           Risk Premium ("RP") model that he calls the Predictive Risk Premium Model™  
12           ("PRPM"), a bond yield plus risk premium model, as well as the traditional and empirical  
13           forms of the CAPM. Mr. D'Ascendis applies these models to both a utility proxy group  
14           and a non-price regulated proxy group. Mr. D'Ascendis estimated the high-end  
15           (10.96%) of his return on equity range by averaging all of his studies applied to both  
16           his utility and non-price regulated proxy groups. The low-end of his range (9.85%) was  
17           generated by averaging his lowest DCF estimate of 8.73% with the high-end of the  
18           range (10.96%).<sup>42</sup>

19   **Q     PLEASE SUMMARIZE MR. D'ASCENDIS' RESULTS.**

20   A     Mr. D'Ascendis' results are summarized in Table 8 below.

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<sup>42</sup>D'Ascendis Direct Testimony at 6.

TABLE 8

**Summary of Mr. D'Ascendis' Return on Equity Estimates**

<u>Model</u>	<u>D'Ascendis Estimate (1)</u>	<u>Corrected Estimate (2)</u>
DCF	8.73%	8.73%
RP	10.54%	9.00%
CAPM	12.46%	9.60%
Non-Price Regulated Companies	<u>12.12%</u>	<u>Reject</u>
Indicated Return on Equity	9.85%-10.96%	9.11%
Size Adjustment	0.20%	Reject
Credit Risk Adjustment	<u>0.27%</u>	Reject
Total Adders	0.47%	Reject
Return on Equity Range	10.32%-11.43%	
Recommended Return on Equity	<u>10.35%</u>	9.15%

Sources:

D'Ascendis Direct Testimony at 6 and Schedule DWD-1, page 2.

- 1 For the reasons outlined below, reasonable adjustments to Mr. D'Ascendis'
- 2 return on equity estimates reduce his findings from 10.35% down to approximately
- 3 9.10%. All of this shows that my recommended return of 9.15% is reasonable and
- 4 conservatively high.

1 **III.A. D'Ascendis Proposed Size Adjustment Adder**

2 **Q PLEASE DESCRIBE THE SIZE ADJUSTMENT RETURN ON EQUITY ADDER**  
3 **PROPOSED BY MR. D'ASCENDIS.**

4 A Mr. D'Ascendis proposes to add a return on equity adder of 20 basis points to his proxy  
5 group market return to reflect his belief that SWEPCO's has greater risk relative to that  
6 of his proxy group companies, due to its market capitalization size.<sup>43</sup>

7 **Q HOW DID MR. D'ASCENDIS ESTIMATE THIS 20 BASIS POINT SIZE ADDER?**

8 A Mr. D'Ascendis approximates a market value for SWEPCO (SWEPCO is not publicly  
9 traded and does not have a market value), and compares this market size to the actual  
10 market capitalization size for his utility proxy group. Mr. D'Ascendis estimates that the  
11 utility proxy group market valuation is about 8.7 times larger than his estimated market  
12 value for SWEPCO.

13 He then compares the actual market capitalization size for the proxy group, and  
14 his estimated proxy value weight for SWEPCO, to the market capitalization size deciles  
15 published by Duff & Phelps.

16 He relies on Duff & Phelps estimated CAPM return difference for companies  
17 that fall within market capitalization size deciles. Mr. D'Ascendis estimates that the  
18 proxy group market capitalization size puts it in the approximate 2<sup>nd</sup> decile of returns  
19 as estimated by Duff & Phelps, and his estimated market capitalization for SWEPCO  
20 puts it in the 6<sup>th</sup> decile size return category. The difference between the 6<sup>th</sup> decile and  
21 the 2<sup>nd</sup> decile indicates a return on equity adder of around 0.84%, to reflect the  
22 difference in risk caused by market capitalization size. However, using his judgment,

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<sup>43</sup> D'Ascendis Direct Testimony at 52-56.

1 Mr. D'Ascendis recommends a return on equity size adder for SWEPCO of 20 basis  
2 points.<sup>44</sup>

3 **Q IS MR. D'ASCENDIS' PROPOSED 20 BASIS POINT SIZE RETURN ON EQUITY**  
4 **ADDER FOR SWEPCO REASONABLE?**

5 A No. There are several fundamental errors and flaws in Mr. D'Ascendis' quantitative  
6 estimate and logic. First and foremost, SWEPCO is not a publicly traded company.  
7 For this reason, Mr. D'Ascendis does not know what the market value capitalization is  
8 for SWEPCO. His approximation simply is not meaningful and cannot be used to make  
9 an accurate measurement of a return on equity adder if one is so justified, which it is  
10 not.

11 Second, a return on equity adder is not justified because SWEPCO is a  
12 subsidiary of AEP Inc., which has a market capitalization of around \$38 billion. This  
13 compares with the average market capitalization for the proxy group of approximately  
14 \$15 billion.<sup>45</sup> AEP Inc. has a larger market capitalization than the proxy group has;  
15 therefore, a return on equity adder is not justified.

16 Stated very simplistically, the holding company which owns SWEPCO has a  
17 market capitalization that is *greater* than that of the proxy group company average.  
18 SWEPCO gets its equity from equity infusions from its parent company and the  
19 earnings it retains. SWEPCO does not sell stock to the market. For this reason, the  
20 market capitalization of its parent company is what is relevant in assessing SWEPCO's  
21 market capitalization risk and not Mr. D'Ascendis' estimation of an implied stand-alone  
22 market capitalization for SWEPCO.

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<sup>44</sup> D'Ascendis Direct Testimony at 55.

<sup>45</sup> D'Ascendis Direct Testimony at 55 and Schedule DWD-8.

1 Third, SWEPCO, as a subsidiary of AEP, receives services from AEP through  
2 its affiliate service contracts. As such, SWEPCO pays to be part of AEP's larger  
3 system, and is entitled to all the benefits of that larger system because of the affiliate  
4 service agreement. Thus, being part of AEP's total system reduces SWEPCO's stand-  
5 alone investment risk, including being a small company.

6 For example, the affiliate service agreement allows SWEPCO to attract larger  
7 management, rely on service company services including executive, Treasury,  
8 accounting, legal, engineering and other specialty areas. Additionally, SWEPCO is  
9 provided access to equity capital through AEP, including its ability to make dividend  
10 payments consistent with policies at AEP. Finally, SWEPCO's access to debt markets  
11 is also improved through its credit standing affiliation with its larger company, which is  
12 reflected in its cost of debt. For all these reasons, adding a small company risk adder  
13 to SWEPCO ignores the fact that SWEPCO is not a stand-alone small company, but  
14 rather an affiliate of one of the largest electric utilities operating in the U.S.

15 The size return on equity adder, as proposed by Mr. D'Ascendis, is not  
16 appropriate and should be denied.

17 **III.B. D'Ascendis Proposed Credit Risk Adjustment**

18 **Q SHOULD MR. D'ASCENDIS' PROPOSED 27 BASIS POINT RETURN ON EQUITY**  
19 **ADDER FOR CREDIT RISK BE INCLUDED IN A RETURN ON EQUITY?**

20 A No, it should not. Mr. D'Ascendis proposed an upward adjustment of 27 basis points  
21 to reflect the higher credit rating of the utility proxy group relative to SWEPCO.<sup>46</sup> The  
22 credit rating applied for each publicly traded company included in Mr. D'Ascendis' proxy  
23 group is developed on his Schedule DWD-4, and the workpapers included in his excel

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<sup>46</sup>D'Ascendis Direct Testimony at 56-57.



1 spreadsheet. As stated above, the proxy group's average credit ratings of BBB+ from  
2 S&P and Baa1 from Moody's are comparable to SWEPCO's credit ratings of A- from  
3 S&P and Baa2 from Moody's. The proxy group is a reasonable risk proxy to SWEPCO  
4 and this external adjustment to the estimated market cost of equity is not justified nor  
5 does it produce a return on equity that is cost justified and fair to both SWEPCO and is  
6 customers. This ROE adder should be denied.

7 **III.C. D'Ascendis DCF**

8 **Q PLEASE DESCRIBE MR. D'ASCENDIS' DCF ANALYSIS.**

9 A Mr. D'Ascendis performed a constant growth DCF analysis on his proxy group. He  
10 relied on analysts' earnings growth rate projections from *Value Line*, Zack's, and  
11 Yahoo! Finance. The average growth rate for his proxy group is 4.79%. (Schedule  
12 DWD-3, page 1). He used an annualized dividend and a 60-day average stock price  
13 to calculate the proxy group's dividend yield. The mean and median results of his DCF  
14 analysis are 8.63% and 8.82%, respectively with an average DCF return of 8.73%.

15 **Q DO YOU HAVE ANY COMMENTS CONCERNING MR. D'ASCENDIS' DCF RETURN**  
16 **ESTIMATES?**

17 A Yes. Similar to my DCF model, his proxy group's average DCF return is based on a  
18 growth rate of 4.79%, which is higher than the consensus economists' projected growth  
19 rate for the economy (4.35%). Therefore, his DCF analysis produces a conservative  
20 reasonable high-end DCF result.

1 **III.D. D'Ascendis Risk Premium**

2 **Q PLEASE DESCRIBE MR. D'ASCENDIS' RISK PREMIUM ANALYSIS.**

3 A Mr. D'Ascendis estimated a risk premium return of 10.54% based on the results of a  
4 PRPM risk premium (10.27%) and a projected utility bond risk premium (10.80%).  
5 (Schedule DWD-4, page 1).

6 **Q PLEASE DESCRIBE MR. D'ASCENDIS' PRPM™ RISK PREMIUM STUDY.**

7 A First, he derived an equity risk premium using the "PRPM™." The PRPM™ model  
8 estimated a proxy group average equity risk premium of 8.24%. He then added a  
9 forecasted risk-free rate of 2.09%, to produce an average and median cost of equity of  
10 10.33% and 10.21%, respectively, with a midpoint PRPM™ risk premium estimate of  
11 10.27%. (*Id.*, page 2).

12 **Q PLEASE DESCRIBE MR. D'ASCENDIS' UTILITY RISK PREMIUM STUDY.**

13 A Mr. D'Ascendis' utility risk premium model is based on a projected utility bond yield of  
14 3.78%, and an average equity risk premium of 7.02%. The projected utility yield has  
15 been adjusted to account for the risk differential between an A-rated utility bond yield  
16 and the proxy group credit rating. (Schedule DWD-4, page 3).

17 The 7.02% risk premium used by Mr. D'Ascendis is the result of three separate  
18 risk premium study results of 9.42%, 5.77% and 5.88%. The first risk premium result  
19 of 9.42% was developed on page 8 of Schedule DWD-4. This risk premium was based  
20 on six estimates of equity risk premiums: three based on the Ibbotson data, including  
21 an equity risk premium (5.78%), a regression risk premium (9.34%), and his PRPM  
22 methodology (9.55%), as well as an equity risk premium estimated based on *Value*  
23 *Line* Summary and Index Data (13.50%), a S&P 500 DCF derived equity risk premium  
24 using *Value Line* data (10.63%), and an S&P 500 DCF derived equity risk premium

1 using Bloomberg data (10.72%). The average of these six risk premium estimates of  
2 9.92% was then adjusted by his proxy group average beta of 0.95, to produce a risk  
3 premium estimate of 9.42%.

4 The second risk premium of 5.77% is based on a historical equity risk premium  
5 of the S&P Utility Index of 4.21%, averaged with Mr. D'Ascendis' regression risk  
6 premium (6.76%) and PRPM risk premium (5.57%) methodologies and a forecasted  
7 equity risk premium of the total returns of the S&P Utility Index from *Value Line* of 6.93%  
8 and 5.40% from Bloomberg. The average of these five risk premiums is 5.77%.

9 The third risk premium of 5.88% is based on a regression analysis of 1,167 fully  
10 litigated rate cases for the period 1980 to July 31, 2020 as shown on page 13 of  
11 Schedule DWD-4.

12 **Q IS MR. D'ASCENDIS' PREDICTIVE RISK PREMIUM MODEL ("PRPM") STUDY**  
13 **RESULT OF 10.27% REASONABLE?**

14 A No. Mr. D'Ascendis' predictive risk premium model measures the volatility of annual  
15 return based on a time varying volatility comparison of the volatility of a stock index  
16 "total" return, compared to the volatility of a Treasury Bond "Income" return, or yield.  
17 Mr. D'Ascendis claims that this methodology is consistent with autoregressive  
18 conditional heteroscedasticity (ARCH) methodology published by Robert F. Engle in  
19 the *Journal of Regulatory Economics*. However, he has not provided this article, and  
20 has not demonstrated that his proposed comparison between the annual volatility on  
21 the total returns of equities and the annual volatility of Treasury bond yields produces  
22 an accurate historical database in order to draw projections of return volatility  
23 comparisons going forward.

24 More specifically, Mr. D'Ascendis' methodology is based on a mismatch of total  
25 returns for stocks (i.e., including capital gains and losses plus dividend income),

1 compared to a return on bond investments that reflects the yield only, and therefore  
2 ignores changes in the prices of long-term bond investments. His returns are not  
3 directly comparable because he should have included a total return for both stock and  
4 bond investments.

5 To explain, a significant component of return volatility on both stocks and bonds  
6 are created by capital gains and losses (i.e., changes in the prices of the stocks or  
7 bonds). Without recognizing capital gains and losses, stock return volatility and bond  
8 return volatility would be muted significantly. This is a significant distinction because  
9 Mr. D'Ascendis reflects the increased return volatility for stocks based on capital gains  
10 and losses, but ignores this significant investment return component for bond yields.  
11 Therefore, Mr. D'Ascendis has not accurately measured the level of the risk premium,  
12 nor accurately characterized the volatility across time caused by market factors.  
13 Importantly, both stock and bond returns will be impacted by the capital gains and  
14 losses created by market factors that influence stock prices and bond prices. By  
15 including capital gains for stocks, but not bonds, Mr. D'Ascendis has significantly  
16 understated the return volatility of investing in bonds, and inflated the equity risk  
17 premium. This methodology simply is not balanced, and does not reflect an accurate  
18 measurement of a market risk premium.

19 **Q DO YOU HAVE ANY COMMENTS CONCERNING MR. D'ASCENDIS' UTILITY RISK**  
20 **PREMIUM?**

21 A Yes. This risk premium of 10.80% was based on a projected prospective bond yield of  
22 3.78% and an equity risk premium of 7.02%. This return on equity is substantially  
23 overstated for several reasons. First, his prospective bond yield of 3.78% overstates  
24 current observable A-rated utility bond yields of 2.92%. (Schedule DWD-4 at 4).

1 Overstating the bond yield overstates his risk premium by approximately 86 basis  
2 points.

3 Further Mr. D'Ascendis' utility risk premium of 7.02% as discussed above was  
4 based on an overly simplistic regression analysis. His regression model simply  
5 assumed that there is a simplistic inverse relationship between equity risk premiums  
6 and interest rates. This assumption ignores changes in risk premium that relate to  
7 other market factors that create differences in investment risk between stock and bond  
8 investments. Academic studies are quite clear that interest rates are a relevant factor  
9 in assessing current market equity risk premiums, but the risk premium ties more  
10 specifically to the market's perception of "investment risk" of debt versus equity  
11 securities, and not simply changes in interest rates.

12 More specifically, while academic studies have shown that, in the past, there  
13 has been an inverse relationship among these variables, researchers have found that  
14 the relationship changes over time and is influenced by changes in perception of the  
15 risk of bond investments relative to equity investments, and not simply changes to  
16 interest rates.<sup>47</sup>

17 In the 1980s, equity risk premiums were inversely related to interest rates, but  
18 that was likely attributable to the interest rate volatility that existed at that time. As  
19 such, when interest rates were more volatile, perceptions of bond investment risk  
20 increased relative to the investment risk of equities. This changing investment risk  
21 perception caused changes in equity risk premiums.

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<sup>47</sup>Robert S. Harris and Felicia C. Marston, "The Market Risk Premium: "Expectational Estimates Using Analysts' Forecasts," *Journal of Applied Finance*, Volume 11, No. 1, 2001 at 10-13, Eugene F. Brigham, Dilip K. Shome, and Steve R. Vinson, "The Risk Premium Approach to Measuring a Utility's Cost of Equity," *Financial Management*, Spring 1985 at 42-43.

1 In today's marketplace, interest rate volatility is not as extreme as it was during  
2 the 1980s.<sup>48</sup> Nevertheless, changes in the perceived risk of bond investments relative  
3 to equity investments still drive changes in equity premiums and cannot be measured  
4 simply by observing nominal interest rates. Changes in nominal interest rates are  
5 heavily influenced by changes to inflation outlooks, which also change equity return  
6 expectations. As such, the relevant factor needed to explain changes in equity risk  
7 premiums is the relative changes between the risk of equity versus debt investments,  
8 and not simply changes in interest rates.

9 Importantly, Mr. D'Ascendis' analysis simply ignores investment risk  
10 differentials. He bases his adjustment to the equity risk premium exclusively on  
11 changes in nominal interest rates. This is a flawed methodology that does not produce  
12 accurate or reliable risk premium estimates.

13 **Q DO YOU BELIEVE THAT THE REGRESSION STUDY USED BY MR. D'ASCENDIS**  
14 **IN HIS RISK PREMIUM ANALYSIS DEMONSTRATES AN ACCURATE CAUSE AND**  
15 **EFFECT BETWEEN INTEREST RATES AND EQUITY RISK PREMIUMS?**

16 **A** No. Because the returns on equity he uses are authorized by commissions, those  
17 returns on equity are not directly adjusted by market forces. Rather, authorized equity  
18 returns are adjusted by commission policy and regulatory practices. In contrast, bond  
19 interest rates or bond yields are controlled entirely by market forces.

20 Equity risk premiums can move based on changes in market conditions that can  
21 impact both equity returns and bond returns in a like manner. This simple regression  
22 analysis of equity risk premiums and interest rates ignores these relevant market  
23 factors in describing the current market-required equity risk premium.

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<sup>48</sup>Eugene F. Brigham, Dilip K. Shome, and Steve R. Vinson, "The Risk Premium Approach to Measuring a Utility's Cost of Equity," *Financial Management*, Spring 1985 at 44

1    **Q     CAN MR. D'ASCENDIS' RISK PREMIUM MODELS BE USED TO ESTIMATE A FAIR**  
2           **RETURN FOR SWEPCO?**

3    A     Only generally. Reflecting an updated observable A-rated utility bond yields of 3.21%  
4           (Exhibit MPG-15) and my equity risk premium estimate of 5.77% (Exhibit MPG-13)  
5           would imply a return on equity for SWEPCO of 8.98%, rounded to 9.00%.

6    **III.E. D'Ascendis CAPM**

7    **Q     HOW DID MR. D'ASCENDIS DERIVE HIS CAPM RETURN ESTIMATE FOR**  
8           **SWEPCO?**

9    A     Mr. D'Ascendis developed his CAPM return estimate on his Schedule DWD-5. As  
10          shown on that schedule, he relied on a proxy group beta of 0.95 which was the average  
11          of the mean and median beta published by Bloomberg and *Value Line* for his proxy  
12          companies, a market risk premium of 10.92%, and a risk-free rate of 2.09% to produce  
13          a CAPM return of 12.37%.

14   **Q     DO YOU HAVE ANY ISSUES WITH MR. D'ASCENDIS' CAPM STUDY?**

15   A     I disagree with several aspects of his methodology. First, his market risk premium of  
16          10.92% is excessive and unreliable due to unsustainable growth rates he used to  
17          develop a market return. Second, his projected risk-free rate of 2.09% is largely driven  
18          by Treasury bond yield projections out to 2031. Even though I disagree with Mr.  
19          D'Ascendis' reliance on projected yields 5-10 years in the future, I would not take issues  
20          with his risk free rate of 2.09% because it is comparable to the near-term projected  
21          yield as described in my CAPM study. Finally, his market risk premium estimates suffer  
22          from many of the same previously described flaws surrounding his equity risk premium  
23          estimates such as his significant reliance on the unproven PRPM™ methodology.

1    **Q     WHY DO YOU BELIEVE MR. D'ASCENDIS' MARKET RISK PREMIUM IS**  
2           **EXCESSIVE AND UNRELIABLE?**

3    A     Mr. D'Ascendis averages six market risk premium estimates to develop his  
4           recommended market risk premium of 10.92%.

5                 His first market risk premium estimate is based on historical Ibbotson data. With  
6           this methodology, he estimates a market risk premium of 7.01%. His second market  
7           risk premium is based on a regression analysis and produced a risk premium of  
8           10.20%. His third market risk premium is based on the application of his PRPM™  
9           method using historical Ibbotson data. This method produces a market risk premium  
10          of 10.67%.

11                His fourth market risk premium is based on a *Value Line* 3-5 year projected  
12          market return of 16.53% less his risk-free rate of 2.09% to derive an expected market  
13          risk premium on the *Value Line* index of 14.44%. His fifth market risk premium is based  
14          on a *Value Line* projected return on the S&P 500 of 13.66%, which produced a risk  
15          premium of 11.57% after his risk-free rate is subtracted.

16                Finally, he uses Bloomberg growth rates to perform a DCF on the S&P 500.  
17          This method produces a return on the market of 13.75% from which he subtracts his  
18          projected risk-free rate of 2.09% to produce a market risk premium of 11.66%. The  
19          average of these six market risk premiums is 9.54%. (Schedule DWD-5, page 2).

20   **Q     ARE THE RESULTS OF MR. D'ASCENDIS' CAPM ESTIMATE REASONABLE?**

21   A     No. His market risk premium estimates based on the Bloomberg and *Value Line*  
22          projected returns on the market are significantly overstated because they are based on  
23          DCF studies with growth rates that are not sustainable.



1    **Q     PLEASE EXPLAIN WHY MR. D'ASCENDIS' MARKET RISK PREMIUMS ARE**  
2           **OVERSTATED.**

3    A     Mr. D'Ascendis' *Value Line* 3-5 appreciation market risk premium, his *Value Line*  
4           market risk premium based on the S&P 500 and his Bloomberg-based DCF-derived  
5           market risk premiums are based on inflated market returns of 16.53%, 13.66% and  
6           13.75%, respectively. These projected market returns are produced using growth rates  
7           of 14.02%, 11.82% and 11.93%, and market dividend yields of 2.51%, 1.83% and  
8           1.82%, respectively.

9           As discussed above, the DCF model requires a long-term sustainable growth  
10          rate. Mr. D'Ascendis' sustainable market growth rates in the range of 11.82% to  
11          14.02% are far too high to be a rational outlook for sustainable long-term market  
12          growth. These growth rates are around three times the consensus analysts' projected  
13          long-term growth of the U.S. GDP of 4.35%.

14          As a result of his inflated long-term market growth rate, Mr. D'Ascendis'  
15          projected market returns are likewise inflated and not reliable. Mr. D'Ascendis' *Value*  
16          Line risk premiums of 14.44% and 11.57% and his Bloomberg market risk premium of  
17          11.66% should be given no weight in estimating a fair return for SWEPCO in this case.

18   **Q     DO HISTORICAL ACTUAL RETURNS ON THE MARKET SUPPORT MR.**  
19           **D'ASCENDIS' PROJECTED MARKET RETURNS?**

20   A     No. Mr. D'Ascendis relies on historical market returns data to develop one of his market  
21          risk premiums. The market risk premium he developed using historical data is 7.01%,  
22          or 465 to 743 basis points less than his unreasonable projected market return based  
23          *Value Line* and Bloomberg market returns. Historical data shows just how  
24          unreasonable Mr. D'Ascendis' projected returns on the market are going forward.

1    **Q     PLEASE EXPLAIN.**

2    A     Duff & Phelps estimates the actual capital appreciation for the S&P 500 over the period  
3           1926 through 2019 to have been 6.1% to 7.9%.<sup>49</sup> This compares to Mr. D'Ascendis'  
4           projected growth on the market in the range of 11.82% to 14.02%.

5                 Further, historically the geometric growth of the market of 6.1% has reflected  
6           geometric growth of GDP over this same time period of approximately 6.0%.<sup>50</sup>

7                 This review of historical data establishes two facts very clearly. First, historical  
8           actual achieved growth has been substantially less than that projected by Mr.  
9           D'Ascendis. Second, historical growth on the market has tracked, at a lagging pace,  
10          historical growth of the U.S. GDP. Projected growth of the U.S. GDP now is closer to  
11          the 4%-5% area. All of this information strongly supports the conclusion that Mr.  
12          D'Ascendis' projected growth on the market in the range of 11.82% to 14.02% is  
13          substantially overstated. While I do not endorse the use of a historical growth rate to  
14          draw assessments of the market's forward-looking growth rate outlooks, this data can  
15          be used to show how the market return estimates produced by Mr. D'Ascendis are  
16          unreasonable and inflated.

17   **Q     CAN MR. D'ASCENDIS' CAPM ANALYSIS BE REVISED TO REFLECT A MORE**  
18   **REASONABLE MARKET RISK PREMIUM AND RECENT RISK-FREE RATES?**

19   A     Yes. Relying on Mr. D'Ascendis risk-free rate of 2.09%, his utility beta of 0.95 and his  
20          historical market risk premium of 7.01%, produces a return on equity of 8.75%. Using  
21          the same parameters and my normalized market risk premium of 8.9% will produce a  
22          return on equity of 10.55%. The midpoint of these return on equity estimates will  
23          produce a return on equity no higher than 9.6% for SWEPCO.

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<sup>49</sup> *Duff & Phelps, 2020 SBBI Yearbook* at 6-17.

<sup>50</sup> U.S. Bureau of Economic Analysis, January 28, 2021.

1 **III.F. D'Ascendis ECAPM**

2 **Q PLEASE DESCRIBE MR. D'ASCENDIS' ECAPM ANALYSIS.**

3 A Mr. D'Ascendis applies the same beta, market risk premium and risk-free rate for his  
4 ECAPM. The ECAPM analysis modifies the traditional CAPM equation by including a  
5 risk premium weighted by the utility beta, and the overall market beta of 1.0. The  
6 original ECAPM analysis was designed to use raw, or unadjusted, regression betas. In  
7 Mr. D'Ascendis' ECAPM analysis, he adds two weighted risk premiums to a risk-free  
8 rate: a 75% weighted risk premium based on a 0.95 utility beta, and a 25% weighted  
9 risk premium based on a beta equal to the overall market beta of 1.0. The theory of  
10 the ECAPM is that a beta of less than 1.0 will increase toward the market beta of 1.0  
11 over time, which is necessary because the risk of securities will be increasing over time.

12 **Q WHAT ISSUES DO YOU TAKE WITH MR. D'ASCENDIS' ECAPM ANALYSIS?**

13 A The biggest issue I have with Mr. D'Ascendis' ECAPM analysis is his use of an adjusted  
14 beta as published by *Value Line*. The impact of Mr. D'Ascendis' ECAPM adjustment is  
15 to increase his beta estimate from 0.95 to 0.96.<sup>51</sup> The weighting adjustments applied  
16 in the ECAPM are mathematically the same as adjusting beta since the inputs are all  
17 multiplicative as shown in the formula above.

18 Mr. D'Ascendis' reliance on an adjusted *Value Line* beta in his ECAPM study is  
19 inconsistent with the academic research that I am aware of supporting the  
20 development of the ECAPM.<sup>52</sup> The *Value Line* adjusted betas are already adjusted to  
21 for their long-term tendency to converge to 1.00. Thus, the end result of using the  
22 *Value Line* adjusted betas in the ECAPM is essentially an expected return line that has

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<sup>51</sup> $75\% \times 0.95 + 25\% \times 1 = 0.96$

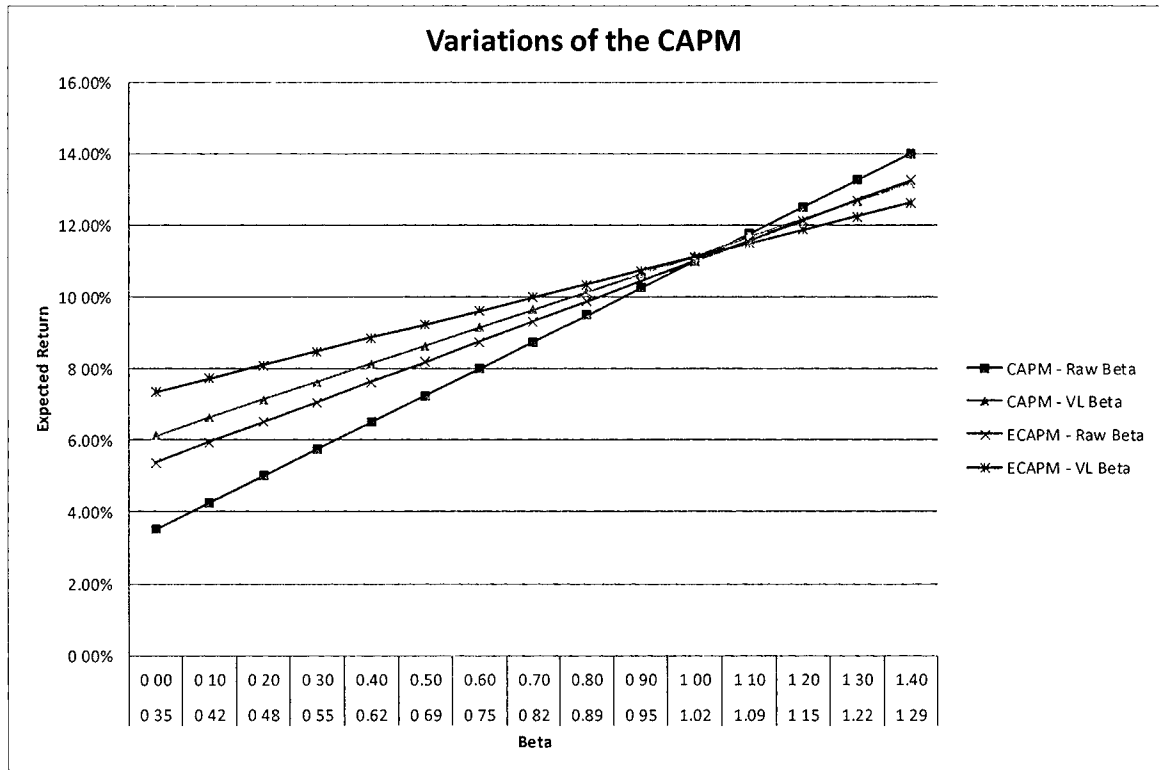
<sup>52</sup>See Black, Fischer, "Beta and Return," *The Journal of Portfolio Management*, Fall 1993, 8-18; and Black, Fischer, Michael C. Jensen and Myron Scholes, "The Capital Asset Pricing Model: Some Empirical Tests," 1972.

1        been flattened by two duplicative adjustments. In other words, the vertical intercept  
2        has been raised twice and the security market line has been flattened twice: once  
3        through the adjustments *Value Line* made to the raw beta, and again by weighting the  
4        risk-adjusted market risk premium as Mr. D'Ascendis has done.

5            Moreover, Mr. D'Ascendis further increases the intercept and flattens the  
6        security market line by using projected long-term Treasury yields that are at odds with  
7        current market expectations and inconsistent with the Federal Reserve's projections  
8        and monetary policy.

9            The ECAPM will raise the intercept point of the security market line and flatten  
10       the slope. Again, this has the effect of increasing CAPM return estimates for  
11       companies with betas less than 1, and decreasing the CAPM return estimates for  
12       companies with betas greater than 1. I have modeled the expected return line resulting  
13       from the application of the various forms of the CAPM/ECAPM below in Figure 5.

FIGURE 5



1           Along the horizontal axis in Figure 5 above, I have provided the raw unadjusted  
 2           beta (top row) and the corresponding adjusted *Value Line* beta (bottom row). As shown  
 3           in Figure 5 above, the CAPM using a *Value Line* beta compared to the CAPM using an  
 4           unadjusted beta shows that the *Value Line* beta raises the intercept point and flattens  
 5           the slope of the security market line. As shown in the figure above, the two variations  
 6           with the most similar slope are the CAPM with the *Value Line* beta, and the ECAPM  
 7           with a raw beta. This evidence shows that the ECAPM adjustment has a very similar  
 8           impact on the expected return line as a *Value Line* adjusted beta. Another observation  
 9           that can be made from the figure above is the magnifying effect that the ECAPM using  
 10          a *Value Line* adjusted beta has on raising the vertical intercept and flattening the slope  
 11          relative to all other variations. There is simply no legitimate basis to use an adjusted

1           beta within an ECAPM because it unjustifiably alters the security market line and  
2           materially inflates a CAPM return for a company with a beta less than 1.

3   **Q     IN YOUR EXPERIENCE, IS MR. D'ASCENDIS' PROPOSED USE OF AN ADJUSTED**  
4   **BETA IN AN ECAPM STUDY WIDELY ACCEPTED IN THE REGULATORY ARENA?**

5   A     No. In my experience, regulatory commissions generally disregard the use of the  
6           ECAPM, particularly when an adjusted beta is used in the model. Therefore, Mr.  
7           D'Ascendis' ECAPM analysis should be rejected.

8   **Q     IS THERE A WAY TO MORE ACCURATELY MEASURE THE COST OF EQUITY**  
9   **FOR SWEPCO USING THE ECAPM?**

10  A     Using the appropriate unadjusted beta in the ECAPM would produce a reasonable  
11           return estimate. This can be accomplished by removing, or backing out, the adjustment  
12           from *Value Line's* published beta.

13                 Removing *Value Line's* beta adjustment will produce the original regression  
14           beta estimate. Using this regression beta in the ECAPM will produce a more accurate  
15           result than that offered by Mr. D'Ascendis. As explained earlier, Mr. D'Ascendis' proxy  
16           group has an average *Value Line* beta of 0.95. By removing the adjustments that *Value*  
17           *Line* made to produce the proxy group's average beta of 0.95, I have calculated the  
18           original regression beta of 0.90.<sup>53</sup> Using the regression beta of 0.90 in the ECAPM  
19           model shown above will produce an expected return estimate of approximately 8.6%.<sup>54</sup>

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<sup>53</sup>Raw Beta = (VL Beta - 0.35) / 0.67, Raw Beta = (0.95-0.35)/0.67 = 0.90

<sup>54</sup>ECAPM = RF + 0.25 x MRP + 0.75 x MRP x Unadjusted Beta. ECAPM = 2.09% + 0.25 x 7.01% + 0.75 x 7.01% x 0.90 = 8.57%, rounded to 8.6%.

1 **III.G. D'Ascendis Non-Regulated Company Analysis**

2 **Q PLEASE DESCRIBE MR. D'ASCENDIS' NON-PRICE REGULATED COMPANIES'**  
3 **EARNED RETURN ON EQUITY METHODOLOGY.**

4 A Mr. D'Ascendis' non-price regulated return on equity estimate is based on the results  
5 from the same cost of equity studies described above using a proxy group of 45 non-  
6 price regulated companies that he chose based solely on whether they had betas within  
7 two standard deviations of the beta of his utility proxy group. The average result of his  
8 mean and median market-based studies on his non-price regulated companies  
9 produced his estimated return on equity from this methodology of 12.12%  $((12.15\% +$   
10  $12.09\%) \div 2)$ . (Schedule DWD-7, Page 1).

11 **Q IS MR. D'ASCENDIS' NON-PRICE REGULATED RISK PROXY GROUP**  
12 **REASONABLE TO ESTIMATE THE CURRENT RETURN ON EQUITY FOR**  
13 **SWEPCO?**

14 A No. Mr. D'Ascendis has not proven that these companies are risk-comparable to  
15 SWEPCO. While these companies may have comparable beta estimates, he has not  
16 shown that they face comparable business and operating risk to a low-risk regulated  
17 electric utility company. For example, Mr. D'Ascendis' non-price regulated proxy group  
18 includes large technology firms such as Apple Inc. and Alphabet Inc. It is simply not  
19 credible to believe that these firms are comparable in business and operating risk as  
20 regulated utilities. To draw a valid comparison between SWEPCO and any proxy  
21 group, it is necessary to show that these companies have comparable risk factors that  
22 are commonly used by investment professionals to compare investment risk between  
23 different investment alternatives. Because he has not shown that these companies are  
24 indeed risk comparable to SWEPCO, his estimated return on this proxy group is not  
25 reliable and should be disregarded.

1           Further, the RP and CAPM estimates on Mr. D'Ascendis' non-utility proxy group  
2           were flawed and biased for the same reasons described above concerning his utility  
3           proxy group. As such, his return on equity estimates based on his non-utility proxy  
4           group do not reflect a reasonable risk proxy for SWEPCO, and are based on flawed  
5           applications of DCF risk premiums, with inappropriate return on equity adders.  
6           Therefore, the Commission should reject the use of Mr. D'Ascendis non-price regulated  
7           proxy group.

8   **Q       DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?**

9   **A       Yes, it does.**



**Qualifications of Michael P. Gorman**

1    **Q     PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2    A     Michael P. Gorman. My business address is 16690 Swingley Ridge Road, Suite 140,  
3         Chesterfield, MO 63017.

4    **Q     PLEASE STATE YOUR OCCUPATION.**

5    A     I am a consultant in the field of public utility regulation and a Managing Principal with  
6         the firm of Brubaker & Associates, Inc. ("BAI"), energy, economic and regulatory  
7         consultants.

8    **Q     PLEASE SUMMARIZE YOUR EDUCATIONAL BACKGROUND AND WORK**  
9         **EXPERIENCE.**

10   A     In 1983 I received a Bachelor of Science Degree in Electrical Engineering from  
11         Southern Illinois University, and in 1986, I received a Master's Degree in Business  
12         Administration with a concentration in Finance from the University of Illinois at  
13         Springfield. I have also completed several graduate level economics courses.

14             In August of 1983, I accepted an analyst position with the Illinois Commerce  
15         Commission ("ICC"). In this position, I performed a variety of analyses for both formal  
16         and informal investigations before the ICC, including: marginal cost of energy, central  
17         dispatch, avoided cost of energy, annual system production costs, and working capital.  
18         In October of 1986, I was promoted to the position of Senior Analyst. In this position, I  
19         assumed the additional responsibilities of technical leader on projects, and my areas  
20         of responsibility were expanded to include utility financial modeling and financial  
21         analyses.

1           In 1987, I was promoted to Director of the Financial Analysis Department. In  
2           this position, I was responsible for all financial analyses conducted by the Staff. Among  
3           other things, I conducted analyses and sponsored testimony before the ICC on rate of  
4           return, financial integrity, financial modeling and related issues. I also supervised the  
5           development of all Staff analyses and testimony on these same issues. In addition, I  
6           supervised the Staff's review and recommendations to the Commission concerning  
7           utility plans to issue debt and equity securities.

8           In August of 1989, I accepted a position with Merrill-Lynch as a financial  
9           consultant. After receiving all required securities licenses, I worked with individual  
10          investors and small businesses in evaluating and selecting investments suitable to their  
11          requirements.

12          In September of 1990, I accepted a position with Drazen-Brubaker &  
13          Associates, Inc. ("DBA"). In April 1995, the firm of Brubaker & Associates, Inc. was  
14          formed. It includes most of the former DBA principals and Staff. Since 1990, I have  
15          performed various analyses and sponsored testimony on cost of capital, cost/benefits  
16          of utility mergers and acquisitions, utility reorganizations, level of operating expenses  
17          and rate base, cost of service studies, and analyses relating to industrial jobs and  
18          economic development. I also participated in a study used to revise the financial policy  
19          for the municipal utility in Kansas City, Kansas.

20          At BAI, I also have extensive experience working with large energy users to  
21          distribute and critically evaluate responses to requests for proposals ("RFPs") for  
22          electric, steam, and gas energy supply from competitive energy suppliers. These  
23          analyses include the evaluation of gas supply and delivery charges, cogeneration  
24          and/or combined cycle unit feasibility studies, and the evaluation of third-party  
25          asset/supply management agreements. I have participated in rate cases on rate

1 design and class cost of service for electric, natural gas, water and wastewater utilities.  
2 I have also analyzed commodity pricing indices and forward pricing methods for third  
3 party supply agreements, and have also conducted regional electric market price  
4 forecasts.

5 In addition to our main office in St. Louis, the firm also has branch offices in  
6 Phoenix, Arizona and Corpus Christi, Texas.

7 **Q HAVE YOU EVER TESTIFIED BEFORE A REGULATORY BODY?**

8 A Yes. I have sponsored testimony on cost of capital, revenue requirements, cost of  
9 service and other issues before the Federal Energy Regulatory Commission and  
10 numerous state regulatory commissions including: Alaska, Arkansas, Arizona,  
11 California, Colorado, Delaware, the District of Columbia, Florida, Georgia, Idaho,  
12 Illinois, Indiana, Iowa, Kansas, Louisiana, Maryland, Massachusetts, Michigan,  
13 Minnesota, Mississippi, Missouri, Montana, Nevada, New Hampshire, New Jersey,  
14 New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, South  
15 Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, Washington,  
16 West Virginia, Wisconsin, Wyoming, and before the provincial regulatory boards in  
17 Alberta, Nova Scotia, and Quebec, Canada. I have also sponsored testimony before  
18 the Board of Public Utilities in Kansas City, Kansas; presented rate setting position  
19 reports to the regulatory board of the municipal utility in Austin, Texas, and Salt River  
20 Project, Arizona, on behalf of industrial customers; and negotiated rate disputes for  
21 industrial customers of the Municipal Electric Authority of Georgia in the LaGrange,  
22 Georgia district.

1    **Q     PLEASE   DESCRIBE   ANY   PROFESSIONAL   REGISTRATIONS   OR**  
2           **ORGANIZATIONS TO WHICH YOU BELONG.**

3    **A     I earned the designation of Chartered Financial Analyst ("CFA") from the CFA Institute.**  
4           The CFA charter was awarded after successfully completing three examinations which  
5           covered the subject areas of financial accounting, economics, fixed income and equity  
6           valuation and professional and ethical conduct. I am a member of the CFA Institute's  
7           Financial Analyst Society.

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## Southwestern Electric Power Company

### Rate of Return (December 31, 2021)

<u>Line</u>	<u>Description</u>	<u>Amount</u> (1)	<u>Weight</u> (2)	<u>Cost</u> (3)	<u>Weighted Cost</u> (4)
1	Long-Term Debt	\$2,521,046,613	50.63%	4.18%	2.11%
2	Common Equity	<u>\$2,458,534,232</u>	<u>49.37%</u>	<b>9.15%</b>	<u>4.52%</u>
3	<b>Total</b>	<b>\$4,979,580,845</b>	<b>100.00%</b>		<b>6.63%</b>

Source:  
Schedule K-1.

# Southwestern Electric Power Company

## Electric Utilities (Valuation Metrics)

		Price to Earnings (P/E) Ratio <sup>1</sup>																			
Line	Company	18-Year																			
		Average (1)	2020 <sup>2</sup> (2)	2019 <sup>3</sup> (3)	2018 (4)	2017 (5)	2016 (6)	2015 (7)	2014 (8)	2013 (9)	2012 (10)	2011 (11)	2010 (12)	2009 (13)	2008 (14)	2007 (15)	2006 (16)	2005 (17)	2004 (18)	2003 (19)	2002 (20)
1	ALLETE	17.76	16.40	24.70	17.23	23.05	18.63	15.06	17.23	18.59	15.88	14.66	15.98	16.08	13.95	14.78	16.55	17.91	25.21	N/A	N/A
2	Alliant Energy	16.47	22.50	21.20	16.60	20.60	22.30	18.07	16.60	15.28	14.50	14.45	12.47	13.86	13.43	15.08	16.82	12.59	14.00	12.69	19.93
3	Ameren Corp	16.25	22.70	22.10	16.71	20.60	18.29	17.55	16.71	16.52	13.35	11.93	9.66	9.26	14.21	17.45	19.39	16.72	16.28	13.51	15.78
4	American Electric Power	14.61	18.90	21.40	15.88	19.33	15.16	15.77	15.88	14.49	13.77	11.92	13.42	10.03	13.06	16.27	12.91	13.70	12.42	10.66	12.68
5	Avangrid, Inc	26.94	25.10	20.90	N/A	27.27	20.49	40.94	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
6	Avista Corp	17.99	21.70	15.30	17.28	23.37	18.80	17.60	17.28	14.64	19.30	14.08	12.74	11.42	14.97	30.88	15.39	19.45	24.43	13.84	19.27
7	Black Hills	17.96	17.40	21.70	19.03	19.48	22.29	16.14	19.03	18.24	17.13	31.13	18.10	9.93	N/A	15.02	15.77	17.27	17.13	15.95	12.52
8	CenterPoint Energy	15.15	17.70	19.50	16.96	17.91	21.91	18.10	16.96	18.75	14.85	14.58	13.78	11.81	11.27	15.00	10.27	19.06	17.84	6.05	5.55
9	CMS Energy Corp	17.50	22.20	24.30	17.30	21.32	20.94	18.29	17.30	16.32	15.07	13.62	12.46	13.56	10.87	26.84	22.18	12.60	12.39	N/A	N/A
10	Consol Edison	15.87	20.30	21.80	15.90	19.77	18.80	15.59	15.90	14.72	15.39	15.08	13.30	12.55	12.29	13.78	15.49	15.13	18.21	14.30	13.28
11	Dominion Resources	18.71	25.00	NMF	22.97	22.17	21.33	22.14	22.97	19.25	18.91	17.27	14.35	12.74	13.78	20.63	15.98	24.89	15.07	15.24	12.05
12	DTE Energy	15.65	17.60	19.90	14.91	18.59	18.97	18.11	14.91	17.92	14.89	13.51	12.27	10.41	14.81	18.27	17.43	13.80	16.04	13.69	11.28
13	Duke Energy	17.34	21.70	17.80	17.91	19.93	21.25	18.22	17.91	17.45	17.46	13.76	12.69	13.32	17.28	16.13	N/A	N/A	N/A	N/A	N/A
14	Edison Int'l	13.89	NMF	14.30	13.05	17.23	17.92	14.77	13.05	12.70	9.71	11.81	10.32	9.72	12.36	16.03	12.99	11.74	37.59	6.97	7.78
15	El Paso Electric	18.26	33.70	23.20	16.38	21.78	18.66	18.33	16.38	15.88	14.47	12.60	10.72	10.79	11.89	15.26	16.92	26.72	22.03	18.26	22.99
16	Entergy Corp	13.84	18.40	16.50	12.89	15.01	10.92	12.53	12.89	13.21	11.22	9.06	11.57	11.98	16.56	19.30	14.28	16.28	15.09	13.77	11.53
17	Eversource Energy	18.17	24.00	22.10	17.92	19.47	18.69	18.11	17.92	16.94	19.86	15.35	13.42	11.96	13.66	18.75	27.07	19.76	20.77	13.35	16.07
18	Evergy, Inc	20.60	19.40	21.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
19	Exelon Corp	14.49	13.30	15.80	16.02	13.41	18.68	12.58	16.02	13.43	19.08	11.30	10.97	11.49	17.97	18.22	16.53	15.37	12.99	11.77	10.46
20	FirstEnergy Corp	19.02	21.40	23.60	39.79	11.41	15.91	17.02	39.79	13.06	21.10	22.39	11.75	13.02	15.64	15.59	14.23	16.07	14.13	22.47	12.95
21	Fortis Inc	19.62	20.30	19.20	24.29	16.81	21.60	18.00	24.29	19.97	20.12	18.79	18.22	16.36	17.48	21.14	17.68	N/A	N/A	N/A	N/A
22	Great Plains Energy	15.58	N/A	N/A	16.47	NMF	17.98	19.37	16.47	14.19	15.53	16.11	12.10	16.03	20.55	16.35	18.30	13.96	12.59	12.23	11.09
23	Hawaiian Elec	18.29	21.60	22.30	15.88	20.69	13.56	20.40	15.88	16.21	15.81	17.09	18.59	19.79	23.16	21.57	20.33	18.27	19.18	13.76	13.47
24	IDACORP, Inc	16.44	20.00	23.00	14.67	20.60	19.06	16.22	14.67	13.45	12.41	11.54	11.83	10.20	13.93	18.19	15.07	16.70	15.49	26.51	18.88
25	MGE Energy	19.07	25.90	28.40	17.19	29.36	24.90	20.28	17.19	17.01	17.23	15.82	14.98	15.14	14.22	15.01	15.88	22.40	17.98	17.55	15.96
26	NextEra Energy, Inc	17.33	31.80	26.80	17.25	21.65	20.71	16.89	17.25	16.57	14.43	11.54	10.83	13.42	14.48	18.90	13.65	17.88	13.65	17.88	13.60
27	NorthWestern Corp	17.05	18.90	19.80	16.24	17.85	17.19	18.36	16.24	16.86	15.72	12.62	12.90	11.54	13.87	21.74	25.95	17.09	N/A	N/A	N/A
28	OGE Energy	15.32	15.70	19.00	18.27	18.32	17.68	17.69	18.27	17.69	15.16	14.37	13.31	10.83	12.41	13.75	13.68	14.95	14.13	11.84	14.12
29	Otter Tail Corp	23.56	16.40	23.50	18.84	22.06	20.19	18.20	18.84	21.12	21.75	47.48	55.10	31.16	30.06	19.02	17.35	15.40	17.34	17.77	16.01
30	PG&E Corp	16.68	N/A	N/A	15.00	18.28	21.13	26.40	15.00	23.67	20.70	15.46	15.80	13.01	12.08	16.85	14.84	15.37	13.81	9.50	N/A
31	Pinnacle West Capital	15.84	16.00	20.50	15.89	19.28	18.74	16.04	15.89	15.27	14.35	14.60	12.57	13.74	16.07	14.93	13.69	19.24	15.80	13.96	14.43
32	PNM Resources	18.21	20.30	21.80	18.68	20.43	19.83	16.85	18.68	16.13	14.97	14.53	14.05	18.09	N/A	35.65	15.57	17.38	15.02	14.73	15.08
33	Portland General	17.33	29.40	21.90	15.32	20.03	19.06	17.71	15.32	16.88	13.98	12.37	12.00	14.40	16.30	11.94	23.35	N/A	N/A	N/A	N/A
34	PPL Corp	14.12	12.40	13.10	14.08	17.65	12.83	13.92	14.08	12.84	10.88	10.52	11.93	25.69	17.64	17.26	14.10	15.12	12.51	10.59	11.06
35	Public Serv Enterprise	13.56	15.80	15.90	12.61	16.31	15.35	12.41	12.61	13.50	12.79	10.40	10.37	10.04	13.65	16.54	17.81	16.74	14.26	10.58	10.00
36	SCANA Corp	13.94	N/A	N/A	13.68	14.46	16.80	14.67	13.68	14.43	14.80	13.67	12.93	11.63	12.67	14.96	15.42	14.44	13.57	13.05	12.17
37	Sempra Energy	15.69	19.00	23.00	21.87	24.33	24.37	19.73	21.87	19.68	14.89	11.77	12.60	10.09	11.80	14.01	11.50	11.79	8.65	8.96	8.19
38	Southern Co	15.97	18.50	18.00	16.04	15.48	17.76	15.85	16.04	16.19	16.97	15.85	14.90	13.52	16.13	15.95	16.19	15.92	14.68	14.83	14.63
39	Vectren Corp	17.22	N/A	N/A	19.98	23.54	19.18	17.92	19.98	20.66	15.02	15.83	15.10	12.89	16.79	15.33	18.92	15.11	17.57	14.80	14.16
40	WEC Energy Group	16.88	24.60	23.50	17.71	20.01	19.95	21.33	17.71	16.50	15.76	14.25	14.01	13.35	14.77	16.47	15.97	14.46	17.51	12.43	10.46
41	Westar Energy	15.56	N/A	N/A	15.36	23.40	21.59	18.45	15.36	14.04	13.43	14.78	12.96	14.95	16.96	14.10	12.18	14.79	17.44	10.78	14.02
42	Xcel Energy Inc	17.37	23.80	22.70	15.44	20.20	18.48	16.54	15.44	15.04	14.82	14.24	14.13	12.66	13.69	16.65	14.80	15.36	13.65	11.62	40.80
43	Average	16.79	20.83	20.84	17.39	19.81	18.97	18.00	17.39	16.38	15.69	15.30	14.28	13.56	15.18	17.74	16.47	16.52	16.57	13.70	14.31
44	Median	16.20	20.30	21.75	16.54	19.97	18.80	17.71	16.54	16.27	15.04	14.31	12.91	12.82	14.21	16.41	15.88	15.92	15.29	13.60	13.47

### Sources

<sup>1</sup> The Value Line Investment Survey Investment Analyzer Software, downloaded on June 25, 2019

<sup>2</sup> The Value Line Investment Survey, November 13, and December 11, 2020 and January 22, 2021

<sup>3</sup> The Value Line Investment Survey, January 24, February 14, and March 13, 2020

# Southwestern Electric Power Company

## Electric Utilities (Valuation Metrics)

		Market Price to Cash Flow (MP/CF) Ratio <sup>1</sup>																			
Line	Company	19-Year																			
		Average	2020 <sup>2/a</sup>	2019 <sup>2/a</sup>	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)
1	ALLETE	9.49	9.17	11.13	10.16	10.95	8.26	7.49	8.80	9.15	8.18	7.91	8.04	8.51	9.29	10.30	11.06	11.54	11.46	N/A	N/A
2	Alliant Energy	7.93	10.32	10.48	9.71	13.21	10.67	8.86	8.40	7.52	7.50	7.21	6.59	6.23	7.49	7.92	8.00	5.09	5.52	4.76	5.20
3	Ameren Corp	7.13	8.98	9.20	7.95	8.38	7.44	6.87	6.95	6.61	5.48	5.02	4.23	4.25	6.35	7.69	8.57	8.57	8.24	6.74	7.96
4	American Electric Power	6.53	8.72	9.01	8.03	8.81	7.57	7.09	7.00	6.57	5.93	5.46	5.54	4.71	5.71	6.84	5.54	6.07	5.50	4.69	5.19
5	Avangrid, Inc	9.71	8.84	9.20	10.24	10.14	8.56	11.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
6	Avista Corp	6.83	8.34	7.50	10.14	9.35	7.63	6.76	7.30	6.21	6.88	6.40	5.80	4.06	5.12	7.58	5.30	6.58	7.58	5.36	5.90
7	Black Hills	7.85	9.26	10.42	8.83	9.20	9.33	8.06	8.81	8.03	6.04	7.85	6.16	4.25	11.26	7.62	6.92	7.57	6.69	6.89	5.92
8	CenterPoint Energy	5.17	5.59	6.76	8.45	6.97	5.96	5.75	6.25	6.56	5.15	5.39	4.70	4.05	4.29	5.17	3.94	4.70	4.26	2.08	2.16
9	CMS Energy Corp	6.05	9.14	9.62	8.40	8.75	8.50	7.53	7.13	6.68	6.03	5.41	4.48	3.64	3.45	5.57	4.40	4.04	3.20	2.88	NMF
10	Consol Edison	8.28	8.27	9.78	8.73	9.64	9.39	7.96	7.89	7.77	8.31	8.15	7.39	6.72	6.89	8.31	8.65	8.59	9.31	7.90	7.64
11	Dominion Resources	9.65	10.62	12.82	10.94	11.35	11.59	11.84	12.27	10.88	9.92	9.45	8.12	6.98	8.27	8.65	7.81	10.09	7.68	7.51	6.53
12	DTE Energy	6.42	7.18	9.32	8.54	9.05	8.64	8.52	6.42	6.65	5.91	5.18	4.69	3.59	4.90	5.73	5.21	5.54	6.00	5.62	5.20
13	Duke Energy	7.59	7.51	7.62	7.65	8.40	8.57	7.95	8.12	8.11	9.53	6.56	6.01	5.96	7.13	7.16	N/A	N/A	N/A	N/A	N/A
14	Edison Int'l	5.95	7.70	7.42	13.46	7.05	6.77	5.92	5.68	5.46	4.59	4.22	4.11	3.95	5.63	7.01	5.87	5.61	6.84	2.82	2.96
15	El Paso Electric	6.38	11.07	9.20	9.43	8.54	7.46	6.47	6.33	6.19	5.78	5.16	4.31	3.98	4.95	6.44	6.25	6.67	4.65	3.90	4.39
16	Entergy Corp	5.75	6.16	5.97	4.92	4.66	4.01	4.11	4.21	4.03	4.23	3.90	4.66	5.68	7.96	9.21	7.16	8.76	7.12	6.84	5.57
17	Eversource Energy	7.12	11.69	10.47	9.16	10.36	10.14	10.12	10.14	8.08	9.30	6.99	4.97	4.61	4.12	6.18	6.02	3.55	3.78	2.85	2.75
18	Evergy, Inc	8.53	8.53	8.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
19	Exelon Corp	6.00	4.38	5.26	5.05	4.45	4.80	4.70	5.09	4.61	5.54	5.86	5.10	5.98	9.65	9.89	8.62	7.97	6.29	5.71	4.97
20	FirstEnergy Corp	6.83	11.27	10.41	8.84	4.76	5.12	5.38	7.43	6.15	7.42	7.33	4.49	4.91	7.58	7.89	7.53	6.04	5.15	6.90	5.10
21	Fortis Inc	8.31	9.01	9.27	7.97	8.23	10.46	7.29	9.25	7.93	8.09	8.38	7.40	6.76	7.58	9.18	7.89	N/A	N/A	N/A	N/A
22	Great Plains Energy	6.89		N/A	N/A	14.62	8.63	6.66	6.45	5.73	6.09	5.74	4.49	5.06	7.71	7.13	7.68	6.70	6.52	5.92	5.14
23	Hawaiian Elec	8.13	9.78	9.51	8.34	9.21	7.44	9.25	7.64	8.15	8.05	7.73	7.81	6.95	9.10	7.95	8.47	8.29	8.44	6.12	6.20
24	IDACORP, Inc	8.52	11.14	12.79	11.72	11.56	10.95	9.37	8.59	7.78	7.05	6.64	6.52	5.31	7.10	8.23	7.73	7.55	7.15	7.27	7.53
25	MGE Energy	11.46	13.88	15.04	15.04	17.33	15.66	12.53	11.42	11.20	10.77	9.48	9.05	8.40	8.42	9.23	9.30	11.73	11.04	10.20	8.09
26	NextEra Energy, Inc	10.19	53.27	12.26	10.77	11.61	9.24	7.93	7.98	7.60	7.58	5.98	5.33	6.09	7.34	9.02	6.51	6.71	6.71	5.97	5.77
27	NorthWestern Corp	7.79	9.24	9.44	8.19	8.82	8.65	8.99	9.01	7.61	6.85	5.89	5.79	5.05	5.57	8.45	9.39	7.31	8.13	N/A	N/A
28	OGE Energy	7.94	8.57	10.42	9.36	10.52	9.03	9.25	10.65	9.93	7.35	7.48	6.61	5.37	6.43	7.58	7.50	7.04	6.73	5.62	5.39
29	Otter Tail Corp	9.48	10.34	12.60	11.58	11.09	9.38	9.04	9.45	9.58	8.43	9.04	8.07	8.01	11.65	9.53	8.66	8.18	9.01	8.13	8.33
30	PG&E Corp	5.55	N/A	N/A	- 5.65	7.09	7.26	7.24	5.65	6.84	5.86	5.32	5.42	4.71	4.61	5.84	5.28	5.07	5.13	4.05	14.69
31	Pinnacle West Capital	6.22	7.11	8.21	7.09	8.73	7.89	6.91	7.03	6.85	6.34	5.80	5.65	3.84	4.19	4.76	4.48	7.48	5.88	4.80	5.21
32	PNM Resources	6.83	7.36	7.99	7.57	7.40	7.64	6.95	7.48	6.47	5.80	4.94	4.58	4.53	7.10	10.67	7.50	7.62	6.84	5.55	5.72
33	Portland General	5.93	7.61	7.31	6.56	7.45	7.12	6.73	5.49	6.06	5.08	4.86	4.13	4.63	4.81	5.34	5.74	N/A	N/A	N/A	N/A
34	PPL Corp	7.45	6.70	8.11	7.02	10.11	8.37	8.73	7.32	6.59	5.87	5.98	7.46	8.82	9.17	8.90	7.58	7.57	6.49	5.41	5.30
35	Public Serv Enterprise	7.51	7.63	8.63	9.48	8.67	8.56	6.66	6.48	6.40	6.40	6.03	6.04	6.20	8.46	9.83	8.41	8.59	7.17	6.79	6.24
36	SCANA Corp	7.09	N/A	N/A	N/A	8.26	9.59	8.33	7.50	7.49	7.40	6.75	6.52	5.88	6.38	7.15	7.03	5.40	6.86	6.59	6.36
37	Sempra Energy	8.07	9.96	11.69	10.10	10.65	10.88	9.99	10.77	9.37	7.26	6.13	6.53	6.07	7.07	8.61	7.22	6.96	5.16	4.85	4.00
38	Southern Co	8.16	8.20	8.54	7.05	7.49	8.83	8.23	8.42	8.30	8.75	8.22	7.79	7.08	8.18	8.62	8.47	8.41	8.28	8.28	7.83
39	Vectren Corp	7.08		N/A	N/A	10.32	8.60	7.82	7.57	6.82	5.79	5.81	5.58	5.24	6.90	6.53	7.37	7.06	7.63	7.27	6.92
40	WEC Energy Group	8.86	12.96	12.66	10.82	11.04	10.95	12.90	10.27	9.58	9.24	8.43	8.15	6.87	7.57	7.84	7.27	6.40	6.27	4.91	4.27
41	Westar Energy	6.91		N/A	N/A	10.87	10.86	9.05	7.93	7.23	6.71	6.67	5.51	5.32	7.09	6.88	5.81	7.00	6.54	4.24	2.94
42	Xcel Energy Inc	6.76	9.32	9.18	7.90	8.50	8.10	7.62	7.31	7.00	6.85	6.47	6.28	5.43	5.71	6.51	5.54	5.62	5.31	4.27	5.46
43	Average	7.47	10.13	9.56	8.64	9.36	8.65	8.05	7.85	7.39	6.98	6.53	6.00	5.59	6.95	7.72	7.12	7.13	6.77	5.70	5.85
44	Median	7.29	8.98	9.27	8.73	9.05	8.57	7.93	7.54	7.12	6.85	6.27	5.80	5.35	7.09	7.76	7.37	7.04	6.71	5.62	5.52

### Sources

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<sup>3</sup> The Value Line Investment Survey, January 24, February 14, and March 13, 2020

### Note

<sup>a</sup> Based on the average of the high and low price and the projected Cash Flow per share

# Southwestern Electric Power Company

## Electric Utilities (Valuation Metrics)

		Market Price to Book Value (MP/BV) Ratio <sup>1</sup>																
Line	Company	16-Year																
		Average (1)	2020 <sup>2b</sup> (2)	2019 <sup>3b</sup> (3)	2018 (4)	2017 (5)	2016 (6)	2015 (7)	2014 (8)	2013 (9)	2012 (10)	2011 (11)	2010 (12)	2009 (13)	2008 (14)	2007 (15)	2006 (16)	2005 (17)
1	ALLETE	1.60	1.45	1.87	1.79	1.78	1.53	1.37	1.42	1.51	1.34	1.35	1.28	1.15	1.55	1.89	2.09	2.22
2	Alliant Energy	1.73	2.08	2.26	2.16	2.38	2.17	1.86	1.86	1.70	1.57	1.46	1.31	1.04	1.33	1.67	1.52	1.33
3	Ameren Corp	1.49	2.05	2.20	1.95	1.93	1.67	1.46	1.45	1.29	1.18	0.90	0.83	0.78	1.25	1.60	1.62	1.68
4	American Electric Power	1.59	2.05	2.12	1.82	1.88	1.81	1.55	1.54	1.40	1.31	1.23	1.23	1.08	1.48	1.85	1.56	1.57
5	Avangrid, Inc	0.91	0.94	1.01	1.02	0.93	0.83	0.72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
6	Avista Corp	1.33	1.45	1.55	1.88	1.73	1.57	1.36	1.33	1.25	1.21	1.19	1.07	0.94	1.11	1.29	1.30	1.13
7	Black Hills	1.52	1.66	1.87	1.61	2.06	1.94	1.59	1.79	1.62	1.21	1.14	1.07	0.83	1.22	1.57	1.47	1.63
8	CenterPoint Energy	2.34	1.79	2.13	2.18	2.59	2.73	2.43	2.27	2.30	1.99	1.87	1.96	1.77	2.49	3.13	2.75	3.06
9	CMS Energy Corp	2.08	2.97	3.20	2.81	2.93	2.72	2.43	2.26	2.09	1.91	1.66	1.48	1.10	1.23	1.82	1.42	1.32
10	Consol Edison	1.41	1.42	1.57	1.49	1.63	1.58	1.42	1.34	1.38	1.47	1.38	1.22	1.08	1.17	1.47	1.47	1.52
11	Dominion Resources	2.61	2.55	2.19	2.40	2.94	3.15	3.34	3.55	2.97	2.84	2.37	2.01	1.80	2.42	2.69	2.07	2.50
12	DTE Energy	1.49	1.63	1.99	1.91	2.01	1.82	1.65	1.62	1.51	1.35	1.20	1.18	0.89	1.10	1.35	1.29	1.39
13	Duke Energy	1.22	1.37	1.46	1.33	1.41	1.35	1.29	1.28	1.19	1.12	1.11	1.00	0.91	1.06	1.15	N/A	N/A
14	Edison Int'l	1.67	1.67	1.71	1.97	2.17	1.92	1.76	1.68	1.57	1.53	1.24	1.07	1.04	1.56	2.05	1.80	1.93
15	El Paso Electric	1.63	2.09	2.06	1.94	1.87	1.68	1.48	1.52	1.49	1.59	1.64	1.17	0.98	1.33	1.69	1.71	1.76
16	Entergy Corp	1.75	1.97	2.00	1.74	1.76	1.67	1.40	1.33	1.21	1.31	1.35	1.62	1.66	2.44	2.65	1.89	2.01
17	Eversource Energy	1.48	1.86	1.99	1.68	1.73	1.64	1.53	1.47	1.38	1.28	1.50	1.31	1.12	1.31	1.60	1.22	1.05
18	Eversys, Inc	1.58	1.55	1.62	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
19	Exelon Corp	2.16	1.17	1.42	1.31	1.20	1.20	1.14	1.28	1.17	1.46	1.95	2.07	2.57	4.39	4.79	3.89	3.60
20	FirstEnergy Corp	2.02	3.18	3.03	2.67	3.53	2.37	1.16	1.15	1.28	1.44	1.33	1.36	1.54	2.52	2.23	1.92	1.64
21	Fortis Inc	1.46	1.33	1.38	1.24	1.41	1.26	1.33	1.35	1.45	1.59	1.59	1.56	1.33	1.48	1.63	1.96	N/A
22	Great Plains Energy	1.21		N/A	N/A	1.33	1.17	1.12	1.11	1.02	0.96	0.93	0.87	0.80	1.11	1.66	1.77	1.86
23	Hawaiian Elec	1.67	2.01	2.02	1.76	1.76	1.63	1.71	1.49	1.54	1.62	1.54	1.44	1.16	1.61	1.57	2.01	1.78
24	IDACORP, Inc	1.45	1.80	2.08	1.96	1.94	1.76	1.54	1.45	1.33	1.19	1.17	1.13	0.92	1.09	1.26	1.37	1.22
25	MGE Energy	2.10	2.40	2.79	2.59	2.88	2.60	2.10	2.10	2.06	1.92	1.75	1.65	1.54	1.62	1.75	1.83	2.09
26	NextEra Energy, Inc	2.67	12.28	2.74	2.32	2.35	2.30	2.09	2.15	1.93	1.74	1.55	1.49	1.70	2.06	2.34	1.80	1.93
27	NorthWestern Corp	1.47	1.53	1.67	1.48	1.64	1.68	1.60	1.54	1.56	1.42	1.35	1.22	1.07	1.15	1.48	1.65	1.42
28	OGE Energy	1.85	1.91	2.03	1.75	1.82	1.73	1.79	2.22	2.24	1.94	1.90	1.70	1.37	1.52	1.98	1.91	1.80
29	Otter Tail Corp	1.85	2.11	2.66	2.49	2.33	1.90	1.78	1.90	1.96	1.58	1.35	1.19	1.18	1.71	1.93	1.76	1.74
30	PG&E Corp	1.60	N/A	N/A	1.70	1.71	1.69	1.57	1.39	1.38	1.41	1.46	1.56	1.41	1.50	1.94	1.83	1.84
31	Pinnacle West Capital	1.43	1.65	1.90	1.74	1.91	1.72	1.52	1.44	1.47	1.39	1.25	1.14	0.95	1.00	1.26	1.26	1.25
32	PNM Resources	1.28	1.75	2.23	1.83	1.84	1.56	1.33	1.21	1.09	0.98	0.80	0.69	0.56	0.66	1.23	1.21	1.45
33	Portland General	1.34	1.64	1.77	1.56	1.69	1.56	1.42	1.37	1.28	1.14	1.09	0.94	0.92	1.05	1.32	1.36	N/A
34	PPL Corp	2.09	1.57	1.84	1.81	2.40	2.46	2.24	1.64	1.55	1.58	1.47	1.61	2.10	3.19	3.05	2.43	2.50
35	Public Serv Enterprise	1.89	1.54	1.92	1.81	1.68	1.67	1.58	1.57	1.44	1.46	1.59	1.67	1.78	2.58	2.99	2.46	2.45
36	SCANA Corp	1.51	N/A	N/A	N/A	1.65	1.74	1.47	1.48	1.48	1.48	1.36	1.33	1.20	1.45	1.62	1.64	1.72
37	Sempra Energy	1.80	1.73	2.13	2.06	2.24	2.00	2.17	2.20	1.84	1.53	1.28	1.35	1.32	1.60	1.87	1.70	1.73
38	Southern Co	2.05	2.13	2.05	1.89	2.07	2.01	1.99	2.02	2.04	2.15	1.99	1.83	1.73	2.12	2.24	2.23	2.35
39	Vectren Corp	1.83		N/A	N/A	2.75	2.29	2.11	2.08	1.82	1.57	1.53	1.41	1.34	1.64	1.74	1.77	1.82
40	WEC Energy Group	1.97	2.68	2.58	2.11	2.10	2.09	1.82	2.34	2.21	2.05	1.81	1.65	1.40	1.57	1.77	1.71	1.62
41	Westar Energy	1.37		N/A	N/A	1.94	1.95	1.49	1.44	1.33	1.26	1.20	1.10	0.93	1.10	1.36	1.30	1.41
42	Xcel Energy Inc	1.63	2.26	2.26	1.97	2.06	1.88	1.66	1.55	1.50	1.51	1.41	1.32	1.19	1.30	1.53	1.40	1.38
43	Average	1.72	2.14	2.03	1.88	2.00	1.85	1.67	1.68	1.60	1.51	1.43	1.35	1.25	1.63	1.90	1.78	1.80
44	Median	1.61	1.79	2.02	1.83	1.91	1.74	1.57	1.53	1.49	1.47	1.37	1.31	1.15	1.48	1.71	1.71	1.73

### Sources

<sup>1</sup> The Value Line Investment Survey Investment Analyzer Software, downloaded on June 25, 2019

<sup>2</sup> The Value Line Investment Survey, November 13, and December 11, 2020 and January 22, 2021

<sup>3</sup> The Value Line Investment Survey, January 24, February 14, and March 13, 2020

### Notes

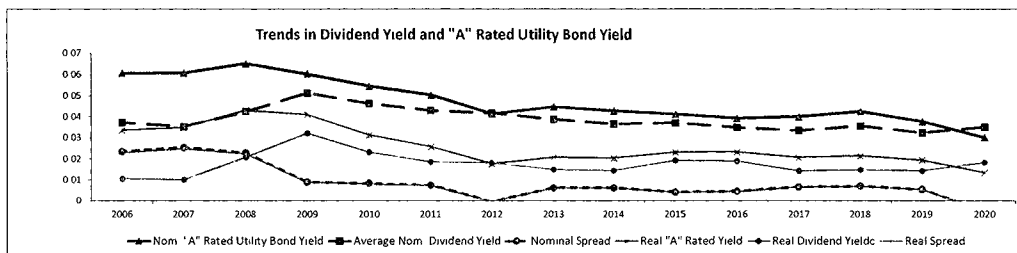
<sup>b</sup> Based on the average of the high and low price and the projected Book Value per share



# Southwestern Electric Power Company

## Electric Utilities (Valuation Metrics)

		Dividend Yield <sup>1</sup>															
Line	Company	15-Year															
		Average (1)	2020 <sup>2a</sup> (2)	2019 <sup>2a</sup> (3)	2018 (4)	2017 (5)	2016 (6)	2015 (7)	2014 (8)	2013 (9)	2012 (10)	2011 (11)	2010 (12)	2009 (13)	2008 (14)	2007 (15)	2006 (16)
1	ALLETE	3.03%	3.72%	2.92%	2.99%	2.97%	3.56%	3.97%	3.92%	3.89%	4.49%	4.58%	5.03%	5.79%	4.37%	3.60%	3.16%
2	Alliant Energy	3.71%	3.10%	2.95%	3.20%	3.07%	3.21%	3.60%	3.53%	3.74%	4.07%	4.28%	4.61%	5.73%	4.10%	3.13%	3.32%
3	Ameren Corp	4.38%	2.73%	2.67%	3.04%	3.12%	3.50%	3.96%	4.02%	4.61%	4.97%	5.28%	5.76%	5.98%	6.21%	4.88%	4.93%
4	American Electric Power	4.04%	3.34%	3.22%	3.60%	3.42%	3.54%	3.80%	3.83%	4.23%	4.58%	4.96%	4.90%	5.50%	4.20%	3.40%	4.06%
5	Avangrid Inc	3.77%	3.79%	3.51%	3.49%	3.79%	4.26%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
6	Avista Corp	3.74%	3.61%	3.47%	2.93%	3.14%	3.33%	3.97%	3.99%	4.51%	4.55%	4.54%	4.76%	4.49%	3.39%	2.68%	2.52%
7	Black Hills	3.73%	3.21%	2.87%	3.31%	2.75%	2.87%	3.55%	2.84%	3.19%	4.39%	4.64%	4.79%	6.17%	4.21%	3.40%	3.79%
8	CenterPoint Energy	4.42%	3.79%	3.09%	4.09%	4.79%	4.70%	5.06%	3.94%	3.57%	4.04%	4.27%	5.29%	6.37%	4.98%	3.87%	4.39%
9	CMS Energy Corp	3.24%	2.83%	2.70%	3.03%	2.88%	2.99%	3.36%	3.50%	3.76%	4.16%	4.25%	3.98%	3.97%	2.69%	1.16%	N/A
10	Consolidated Edison	4.41%	3.90%	3.52%	3.68%	3.40%	3.62%	4.12%	4.38%	4.25%	4.07%	4.46%	5.16%	5.99%	5.67%	4.84%	5.04%
11	Dominion Resources	4.08%	4.64%	4.85%	4.72%	3.88%	3.82%	3.66%	3.43%	3.78%	4.06%	4.13%	4.41%	5.20%	3.77%	3.32%	3.60%
12	DTE Energy	4.15%	3.98%	3.19%	3.34%	3.15%	3.34%	3.53%	3.54%	3.84%	4.19%	4.68%	4.75%	6.29%	5.24%	4.36%	4.86%
13	Duke Energy	4.73%	4.61%	4.17%	4.54%	4.15%	4.26%	4.34%	4.26%	4.45%	4.68%	5.21%	5.71%	6.25%	5.16%	4.44%	N/A
14	Edison Int'l	3.15%	4.21%	3.82%	3.84%	2.87%	2.81%	2.83%	2.62%	2.85%	2.97%	3.37%	3.66%	3.95%	2.69%	2.21%	2.58%
15	El Paso Electric	2.69%	2.46%	2.48%	2.55%	2.49%	2.75%	3.13%	2.97%	2.99%	2.97%	2.11%	N/A	N/A	N/A	N/A	N/A
16	Entergy Corp	4.05%	3.55%	3.57%	4.41%	4.49%	4.55%	4.59%	4.47%	5.07%	4.91%	4.85%	4.20%	3.97%	2.92%	2.39%	2.82%
17	Eversource Energy	3.28%	2.84%	2.86%	3.32%	3.14%	3.22%	3.34%	3.40%	3.48%	3.52%	3.23%	3.64%	4.16%	3.25%	2.60%	3.27%
18	Evergy Inc	3.31%	3.46%	3.15%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
19	Exelon Corp	3.85%	3.63%	3.07%	3.32%	3.51%	3.75%	3.88%	3.69%	4.69%	5.13%	4.96%	4.95%	4.26%	2.78%	2.48%	2.83%
20	FirstEnergy Corp	4.32%	3.69%	3.58%	5.17%	4.62%	4.31%	4.23%	4.26%	4.26%	4.90%	5.23%	5.76%	5.09%	3.21%	3.12%	3.40%
21	Fortis Inc	3.69%	3.90%	3.69%	4.07%	3.69%	3.80%	3.76%	3.88%	3.84%	3.64%	3.58%	3.80%	4.21%	3.70%	3.01%	2.79%
22	Great Plains Energy	4.52%	N/A	N/A	N/A	3.58%	3.84%	3.76%	3.62%	3.84%	4.08%	4.15%	4.49%	5.03%	6.96%	5.45%	5.60%
23	Hawaiian Elec	4.52%	3.03%	3.10%	3.54%	3.16%	3.46%	3.88%	4.09%	4.06%	4.72%	4.70%	5.04%	5.51%	6.89%	5.00%	5.18%
24	IDACORP Inc	3.20%	2.98%	2.52%	2.61%	2.58%	2.77%	3.06%	3.12%	3.21%	3.28%	3.10%	3.44%	4.46%	3.95%	3.55%	3.39%
25	MGE Energy	3.13%	2.22%	2.01%	2.16%	1.95%	2.23%	2.78%	2.78%	2.91%	3.25%	3.63%	3.98%	4.36%	4.24%	4.14%	4.25%
26	NextEra Energy, Inc	2.93%	0.61%	2.42%	2.68%	2.79%	2.91%	3.01%	3.02%	3.30%	3.65%	3.96%	3.90%	N/A	N/A	N/A	N/A
27	NorthWestern Corp	4.07%	3.82%	3.43%	3.86%	3.52%	3.43%	3.61%	3.65%	3.66%	4.17%	4.51%	5.15%	5.75%	5.86%	4.52%	3.68%
28	OGE Energy	3.68%	4.55%	3.60%	3.98%	3.61%	3.87%	3.51%	2.63%	2.48%	2.94%	3.06%	3.68%	4.96%	4.52%	3.77%	3.99%
29	Otter Tail Corp	4.10%	3.37%	2.70%	2.92%	3.12%	3.87%	4.33%	4.14%	4.11%	5.21%	5.57%	5.68%	5.38%	3.38%	3.46%	3.92%
30	PG&E Corp	3.70%	N/A	N/A	N/A	2.42%	3.22%	3.45%	3.66%	4.20%	4.25%	4.24%	4.08%	4.28%	4.01%	3.07%	3.22%
31	Pinnacle West Capital	4.48%	3.90%	3.35%	3.55%	3.10%	3.46%	3.88%	4.09%	3.98%	5.32%	4.81%	5.43%	6.76%	6.17%	4.76%	4.50%
32	PNM Resources	3.24%	3.00%	2.55%	2.79%	2.53%	2.69%	2.90%	2.79%	2.99%	2.96%	3.19%	4.09%	4.76%	4.85%	3.36%	3.21%
33	Portland General	3.67%	3.34%	2.97%	3.27%	2.92%	3.06%	3.27%	3.34%	3.67%	4.11%	4.37%	5.20%	5.56%	4.28%	3.34%	2.54%
34	PPL Corp	4.54%	6.05%	5.15%	5.61%	4.24%	4.25%	4.55%	4.45%	4.61%	5.07%	5.10%	5.12%	4.51%	3.10%	2.65%	3.41%
35	Public Serv Enterprise	3.82%	4.05%	3.39%	3.49%	3.74%	3.78%	3.81%	3.92%	4.35%	4.55%	4.24%	4.30%	4.30%	3.25%	2.73%	3.47%
36	SCANA Corp	4.37%	N/A	N/A	N/A	4.03%	3.29%	3.90%	4.05%	4.15%	4.25%	4.78%	4.93%	5.67%	4.92%	4.29%	4.21%
37	Sempra Energy	2.97%	3.35%	2.97%	3.20%	2.92%	2.92%	2.71%	2.61%	3.03%	3.71%	3.65%	3.08%	3.23%	2.62%	2.08%	2.47%
38	Southern Co	4.70%	4.49%	4.57%	5.27%	4.63%	4.42%	4.78%	4.69%	4.61%	4.29%	4.63%	5.13%	5.52%	4.58%	4.39%	4.52%
39	Veeva Corp	4.38%	N/A	N/A	N/A	2.79%	3.31%	3.60%	3.62%	4.15%	4.82%	5.08%	5.53%	5.65%	4.79%	4.53%	4.52%
40	WEC Energy Group	3.04%	2.85%	2.85%	3.38%	3.31%	3.35%	3.49%	3.40%	3.49%	3.24%	3.35%	2.97%	3.16%	2.41%	2.14%	2.18%
41	Westar Energy	4.37%	N/A	N/A	N/A	3.00%	2.90%	3.73%	3.88%	4.27%	4.57%	4.84%	5.32%	6.27%	5.22%	4.16%	4.28%
42	Xcel Energy Inc	3.84%	2.80%	2.85%	3.25%	3.10%	3.33%	3.69%	3.83%	3.86%	3.90%	4.20%	4.54%	5.14%	4.07%	4.05%	4.40%
43	Average	3.87%	3.51%	3.23%	3.56%	3.34%	3.49%	3.71%	3.66%	3.87%	4.18%	4.30%	4.63%	5.13%	4.24%	3.53%	3.72%
44	Median	3.85%	3.55%	3.10%	3.36%	3.15%	3.43%	3.71%	3.76%	3.85%	4.18%	4.42%	4.76%	5.17%	4.22%	3.43%	3.62%
45	20-Yr Treasury Yields <sup>4</sup>	3.26%	1.35%	2.40%	3.02%	2.65%	2.23%	2.55%	3.07%	3.12%	2.54%	3.62%	4.03%	4.11%	4.36%	4.91%	4.99%
46	20-Yr TIPS <sup>5</sup>	1.15%	0.30%	0.60%	0.94%	0.75%	0.66%	0.78%	0.87%	0.75%	0.21%	1.19%	1.73%	2.21%	2.19%	2.36%	2.31%
47	Implied Inflation <sup>6</sup>	2.09%	1.66%	1.79%	2.06%	1.89%	1.56%	1.75%	2.19%	2.35%	2.33%	2.40%	2.26%	1.85%	2.13%	2.45%	2.62%
48	Real Dividend Yield <sup>7</sup>	1.75%	1.82%	1.42%	1.47%	1.42%	1.90%	1.93%	1.44%	1.49%	1.81%	1.88%	2.32%	3.22%	2.07%	1.01%	1.07%
A-Rated Utility																	
49	Nominal "A" Rated Yield <sup>8</sup>	4.75%	3.02%	3.77%	4.25%	4.00%	3.93%	4.12%	4.26%	4.48%	4.13%	5.04%	5.46%	6.04%	6.53%	6.07%	6.07%
50	Real "A" Rated Yield	2.60%	1.33%	1.94%	2.14%	2.07%	2.34%	2.33%	2.04%	2.08%	1.76%	2.58%	3.13%	4.11%	4.31%	3.49%	3.36%
Baa-Rated Utility																	
51	Nominal "Baa" Rated Yield	5.31%	3.66%	4.19%	4.67%	4.38%	4.67%	5.03%	4.80%	4.98%	4.83%	5.57%	5.96%	7.06%	7.25%	6.33%	6.32%
52	Real "Baa" Rated Yield	3.16%	1.97%	2.36%	2.55%	2.44%	3.07%	3.22%	2.55%	2.57%	2.44%	3.05%	3.62%	5.11%	5.01%	3.74%	3.60%
Spreads (A-Rated Utility Bond - Stock)																	
53	Nominal Spread <sup>9</sup>	0.87%	-0.49%	0.53%	0.69%	0.66%	0.44%	0.40%	0.61%	0.61%	-0.05%	0.74%	0.84%	0.91%	2.28%	2.54%	2.35%
54	Real Spread <sup>9</sup>	0.85%	-0.48%	0.52%	0.68%	0.65%	0.44%	0.40%	0.60%	0.59%	-0.05%	0.72%	0.82%	0.89%	2.24%	2.48%	2.29%
Spreads (Baa-Rated Utility Bond - Stock)																	
55	Nominal Spread <sup>9</sup>	1.44%	0.15%	0.96%	1.11%	1.04%	1.19%	1.31%	1.14%	1.11%	0.65%	1.26%	1.34%	1.92%	3.00%	2.80%	2.60%
56	Real Spread <sup>9</sup>	1.41%	0.15%	0.94%	1.09%	1.02%	1.17%	1.29%	1.11%	1.09%	0.63%	1.23%	1.31%	1.89%	2.94%	2.73%	2.53%
Spreads (Treasury Bond - Stock)																	
57	Nominal <sup>10</sup>	-0.61%	-2.15%	-0.83%	-0.54%	-0.68%	-1.26%	-1.17%	-0.59%	0.75%	-1.64%	-0.68%	-0.60%	-1.02%	0.12%	1.38%	1.27%
58	Real <sup>10</sup>	-0.60%	-2.12%	-0.82%	-0.53%	-0.68%	-1.24%	-1.15%	-0.58%	-0.73%	-1.60%	-0.67%	-0.58%	-1.01%	0.12%	1.34%	1.24%



### Sources

<sup>1</sup> The Value Line Investment Survey Investment Analyzer Software downloaded on June 25, 2019

<sup>2</sup> The Value Line Investment Survey, November 13 and December 11, 2020 and January 22, 2021

<sup>3</sup> The Value Line Investment Survey, January 24, February 14, and March 13, 2020

<sup>4</sup> St. Louis Federal Reserve, Economic Research, <http://research.stlouisfed.org>

<sup>5</sup> [www.moodys.com](http://www.moodys.com), Bond Yields and Key Indicators through December 31, 2020

### Notes

<sup>6</sup> Based on the average of the high and low price and the projected Dividends Declared per share published in the Value Line Investment Survey

<sup>7</sup> Line 47 = (1 + Line 45) / (1 + Line 46) - 1

<sup>8</sup> Line 48 = (1 + Line 43) / (1 + Line 47) - 1

<sup>9</sup> The spread being measured here is the nominal A-rated utility bond yield over the average nominal utility dividend yield (Line 49 - Line 43)

<sup>10</sup> The spread being measured here is the real A-rated utility bond yield over the average real utility dividend yield (Line 50 - Line 48)

<sup>11</sup> The spread being measured here is the nominal 20-Year Treasury yield over the average nominal utility dividend yield (Line 45 - Line 43)

<sup>12</sup> The spread being measured here is the real 20-Year TIPS yield over the average real utility dividend yield (Line 48 - Line 46)

## Southwestern Electric Power Company

### Electric Utilities (Valuation Metrics)

Line	Company	Dividend per Share <sup>1</sup>															
		15-Year															
		Average	2020 <sup>2</sup>	2019 <sup>3</sup>	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
1	ALLETE	1.94	2.47	2.35	2.24	2.14	2.08	2.02	1.96	1.90	1.84	1.78	1.76	1.76	1.72	1.64	1.45
2	Alliant Energy	1.00	1.52	1.42	1.34	1.26	1.18	1.10	1.02	0.94	0.90	0.85	0.79	0.75	0.70	0.64	0.58
3	Ameren Corp	1.87	2.00	1.92	1.85	1.78	1.72	1.66	1.61	1.60	1.60	1.56	1.54	1.54	2.54	2.54	2.54
4	American Electric Power	2.04	2.84	2.71	2.53	2.39	2.27	2.15	2.03	1.95	1.88	1.85	1.71	1.64	1.64	1.58	1.50
5	Avangrid, Inc	1.74	1.76	1.76	1.74	1.73	1.73	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
6	Avista Corp	1.15	1.62	1.55	1.49	1.43	1.37	1.32	1.27	1.22	1.16	1.10	1.00	0.81	0.69	0.60	0.57
7	Black Hills	1.62	2.17	2.05	1.93	1.81	1.68	1.62	1.56	1.52	1.48	1.46	1.44	1.42	1.40	1.37	1.32
8	CenterPoint Energy	0.87	0.74	0.86	1.12	1.35	1.03	0.99	0.95	0.83	0.81	0.79	0.78	0.76	0.73	0.68	0.60
9	CMS Energy Corp	1.00	1.63	1.53	1.43	1.33	1.24	1.16	1.08	1.02	0.96	0.84	0.66	0.50	0.36	0.20	N/A
10	Consol. Edison	2.56	3.06	2.96	2.86	2.76	2.68	2.60	2.52	2.46	2.42	2.40	2.38	2.36	2.34	2.32	2.30
11	Dominion Resources	2.37	3.45	3.67	3.34	3.04	2.80	2.59	2.40	2.25	2.11	1.97	1.83	1.75	1.58	1.46	1.38
12	DTE Energy	2.76	4.12	3.85	3.59	3.36	3.06	2.84	2.69	2.59	2.42	2.32	2.18	2.12	2.12	2.12	2.08
13	Duke Energy	3.18	3.82	3.75	3.64	3.49	3.36	3.24	3.15	3.09	3.03	2.97	2.91	2.82	2.70	2.58	N/A
14	Edison Int'l	1.66	2.58	2.48	2.43	2.23	1.98	1.73	1.48	1.37	1.31	1.29	1.27	1.25	1.23	1.18	1.10
15	El Paso Electric	1.20	1.62	1.52	1.42	1.32	1.23	1.17	1.11	1.05	0.97	0.66	N/A	N/A	N/A	N/A	N/A
16	Entergy Corp	3.23	3.74	3.66	3.58	3.50	3.42	3.34	3.32	3.32	3.32	3.32	3.24	3.00	3.00	2.58	2.16
17	Eversource Energy	1.44	2.27	2.14	2.02	1.90	1.78	1.67	1.57	1.47	1.32	1.10	1.03	0.95	0.83	0.78	0.73
18	Eversys, Inc	1.99	2.05	1.93	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
19	Exelon Corp	1.65	1.53	1.45	1.38	1.31	1.26	1.24	1.24	1.46	2.10	2.10	2.10	2.10	2.05	1.82	1.64
20	FirstEnergy Corp	1.81	1.56	1.53	1.82	1.44	1.44	1.44	1.44	1.65	2.20	2.20	2.20	2.20	2.20	2.05	1.85
21	Fortis Inc	1.32	1.97	1.86	1.75	1.65	1.55	1.43	1.30	1.25	1.21	1.17	1.12	1.04	1.00	0.82	0.67
22	Great Plains Energy	1.11	N/A	N/A	N/A	1.10	1.06	1.00	0.94	0.88	0.86	0.84	0.83	0.83	1.66	1.66	1.66
23	Hawaiian Elec	1.25	1.32	1.28	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24
24	IDACORP, Inc	1.72	2.72	2.56	2.40	2.24	2.08	1.92	1.76	1.57	1.37	1.20	1.20	1.20	1.20	1.20	1.20
25	MGE Energy	1.12	1.45	1.38	1.32	1.26	1.21	1.16	1.11	1.07	1.04	1.01	0.99	0.97	0.96	0.94	0.93
26	NextEra Energy, Inc	0.74	1.40	1.25	1.11	0.98	0.87	0.77	0.73	0.66	0.60	0.55	0.50	0.47	0.45	0.41	0.38
27	NorthWestern Corp	1.70	2.40	2.30	2.20	2.10	2.00	1.92	1.80	1.52	1.48	1.44	1.36	1.34	1.32	1.28	1.24
28	OGE Energy	0.99	1.58	1.51	1.40	1.27	1.16	1.05	0.95	0.85	0.80	0.76	0.73	0.71	0.70	0.68	0.67
29	Otter Tail Corp	1.24	1.48	1.40	1.34	1.28	1.25	1.23	1.21	1.19	1.19	1.19	1.19	1.19	1.19	1.17	1.15
30	PG&E Corp	1.70	N/A	N/A	N/A	1.55	1.93	1.82	1.82	1.82	1.82	1.82	1.82	1.68	1.56	1.44	1.32
31	Pinnacle West Capital	2.44	3.23	3.04	2.87	2.70	2.56	2.44	2.33	2.23	2.67	2.10	2.10	2.10	2.10	2.10	2.03
32	PNM Resources	0.81	1.25	1.18	1.09	0.99	0.88	0.80	0.76	0.68	0.58	0.50	0.50	0.50	0.61	0.91	0.86
33	Portland General	1.15	1.59	1.52	1.43	1.34	1.26	1.18	1.12	1.10	1.08	1.06	1.04	1.01	0.97	0.93	0.68
34	PPL Corp	1.45	1.66	1.65	1.64	1.58	1.52	1.50	1.49	1.47	1.44	1.40	1.40	1.38	1.34	1.22	1.10
35	Public Serv. Enterprise	1.50	1.96	1.88	1.80	1.72	1.64	1.56	1.46	1.44	1.42	1.37	1.37	1.33	1.29	1.17	1.14
36	SCANA Corp	2.00	N/A	N/A	N/A	2.45	2.30	2.18	2.10	2.03	1.98	1.94	1.90	1.88	1.84	1.76	1.68
37	Sempra Energy	2.48	4.18	3.87	3.58	3.29	3.02	2.80	2.64	2.52	2.40	1.92	1.56	1.56	1.37	1.24	1.20
38	Southern Co	2.02	2.54	2.46	2.38	2.30	2.22	2.15	2.08	2.01	1.94	1.87	1.80	1.73	1.66	1.60	1.54
39	Vectren Corp	1.42	N/A	N/A	N/A	1.71	1.62	1.54	1.46	1.43	1.41	1.39	1.37	1.35	1.31	1.27	1.23
40	WEC Energy Group	1.41	2.53	2.36	2.21	2.08	1.98	1.74	1.56	1.45	1.20	1.04	0.80	0.68	0.54	0.50	0.46
41	Westar Energy	1.30	N/A	N/A	N/A	1.60	1.52	1.44	1.40	1.36	1.32	1.28	1.24	1.20	1.16	1.08	0.98
42	Xcel Energy Inc	1.20	1.72	1.62	1.52	1.44	1.36	1.28	1.20	1.11	1.07	1.03	1.00	0.97	0.94	0.91	0.88
43	<b>Average</b>	<b>1.65</b>	<b>2.20</b>	<b>2.11</b>	<b>2.03</b>	<b>1.90</b>	<b>1.79</b>	<b>1.70</b>	<b>1.62</b>	<b>1.56</b>	<b>1.55</b>	<b>1.47</b>	<b>1.43</b>	<b>1.39</b>	<b>1.39</b>	<b>1.32</b>	<b>1.24</b>
44	<b>Industry Average Growth</b>	<b>4.19%</b>	<b>4.24%</b>	<b>4.22%</b>	<b>6.91%</b>	<b>5.79%</b>	<b>5.44%</b>	<b>5.20%</b>	<b>3.38%</b>	<b>0.98%</b>	<b>5.59%</b>	<b>2.36%</b>	<b>3.30%</b>	<b>-0.25%</b>	<b>4.98%</b>	<b>6.51%</b>	

#### Sources

<sup>1</sup> The Value Line Investment Survey Investment Analyzer Software, downloaded on June 25, 2019

<sup>2</sup> The Value Line Investment Survey, November 13, and December 11, 2020 and January 22, 2021

<sup>3</sup> The Value Line Investment Survey, January 24, February 14, and March 13, 2020

#### Notes

PG&E is excluded from 2017, 2018 and 2019 average calculations due to their Dividend Suspension

# Southwestern Electric Power Company

## Electric Utilities (Valuation Metrics)

		Earnings per Share <sup>1</sup>															
		15-Year															
Line	Company	Average (1)	2020 <sup>2</sup> (2)	2019 <sup>3</sup> (3)	2018 (4)	2017 (5)	2016 (6)	2015 (7)	2014 (8)	2013 (9)	2012 (10)	2011 (11)	2010 (12)	2009 (13)	2008 (14)	2007 (15)	2006 (16)
1	ALLETE	2.87	3.20	3.33	3.38	3.13	3.14	3.38	2.90	2.63	2.58	2.65	2.19	1.89	2.82	3.08	2.77
2	Alliant Energy	1.64	2.45	2.33	2.19	1.99	1.65	1.69	1.74	1.65	1.53	1.38	1.38	0.95	1.27	1.35	1.03
3	Ameren Corp	2.76	3.45	3.35	3.32	2.77	2.68	2.38	2.40	2.10	2.41	2.47	2.77	2.78	2.88	2.98	2.66
4	American Electric Power	3.38	4.30	4.08	3.90	3.62	4.23	3.59	3.34	3.18	2.98	2.80	2.70	2.97	2.99	2.86	2.86
5	Avangrid, Inc	1.79	1.90	2.40	1.92	1.67	1.98	0.86	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
6	Avista Corp	1.75	1.85	2.90	2.07	1.95	2.15	1.89	1.84	1.85	1.32	1.72	1.65	1.58	1.36	0.72	1.47
7	Black Hills	2.46	3.65	3.45	3.47	3.38	2.63	2.83	2.89	2.61	1.97	1.01	1.66	2.32	0.18	2.68	2.21
8	CenterPoint Energy	1.22	1.24	1.49	0.74	1.57	1.00	1.08	1.42	1.24	1.35	1.27	1.07	1.01	1.30	1.17	1.33
9	CMS Energy Corp	1.64	2.65	2.39	2.32	2.17	1.98	1.89	1.74	1.66	1.53	1.45	1.33	0.93	1.23	0.64	0.64
10	Consol. Edison	3.72	3.90	3.95	4.55	4.10	3.94	4.05	3.62	3.93	3.86	3.57	3.47	3.14	3.36	3.48	2.95
11	Dominion Resources	2.90	3.20	2.15	3.25	3.53	3.44	3.20	3.05	3.09	2.75	2.76	2.89	2.64	3.04	2.13	2.40
12	DTE Energy	4.37	6.80	6.31	6.17	5.73	4.83	4.44	5.10	3.76	3.88	3.67	3.74	3.24	2.73	2.66	2.45
13	Duke Energy	3.87	4.05	5.05	4.13	4.22	3.71	4.10	4.13	3.98	3.71	4.14	4.02	3.39	3.03	3.60	2.73
14	Edison Int'l	3.36	1.70	4.65	-1.26	4.51	3.94	4.15	4.33	3.78	4.55	3.23	3.35	3.24	3.68	3.32	3.28
15	El Paso Electric	2.07	2.00	2.70	2.07	2.42	2.39	2.03	2.27	2.20	2.26	2.48	2.07	1.50	1.73	1.63	1.27
16	Enlery Corp	6.01	5.65	6.30	5.88	5.19	6.88	5.81	5.77	4.96	6.02	7.55	6.66	6.30	6.20	5.60	5.36
17	Eversource Energy	2.44	3.60	3.45	3.25	3.11	2.96	2.76	2.58	2.49	1.89	2.22	2.10	1.91	1.86	1.59	0.82
18	Evergy, Inc	2.72	2.65	2.79	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
19	Exelon Corp	3.00	3.00	3.00	2.07	2.78	1.80	2.54	2.10	2.31	1.92	3.75	3.87	4.29	4.10	4.03	3.50
20	FirstEnergy Corp	2.57	1.75	1.85	1.33	2.73	2.10	2.07	0.85	2.97	2.13	1.88	3.25	3.32	4.38	4.22	3.82
21	Fortis Inc	1.87	2.50	2.68	2.52	2.66	1.89	2.11	1.38	1.63	1.65	1.74	1.62	1.51	1.52	1.29	1.36
22	Great Plains Energy	1.33	N/A	N/A	N/A	-0.06	1.61	1.37	1.57	1.62	1.35	1.25	1.53	1.03	1.16	1.85	1.62
23	Hawaiian Elec	1.53	1.80	1.90	1.85	1.64	2.29	1.50	1.64	1.62	1.67	1.44	1.21	0.91	1.07	1.11	1.33
24	IDACORP, Inc	3.45	4.65	4.45	4.49	4.21	3.94	3.87	3.85	3.64	3.37	3.36	2.95	2.64	2.18	1.86	2.35
25	MGE Energy	1.98	2.65	2.51	2.43	2.20	2.18	2.06	2.32	2.16	1.86	1.76	1.67	1.47	1.59	1.51	1.37
26	NextEra Energy, Inc	1.34	2.10	1.94	1.67	1.63	1.45	1.52	1.40	1.21	1.14	1.21	1.19	0.99	1.02	0.82	0.81
27	NorthWestern Corp	2.58	3.15	3.55	3.40	3.34	3.39	2.90	2.99	2.46	2.26	2.53	2.14	2.02	1.77	1.44	1.31
28	OGE Energy	1.72	2.05	2.24	2.12	1.92	1.69	1.69	1.98	1.94	1.79	1.73	1.50	1.33	1.25	1.32	1.23
29	Otter Tail Corp	1.44	2.30	2.17	2.06	1.86	1.60	1.56	1.55	1.37	1.05	0.45	0.38	0.71	1.09	1.78	1.69
30	PG&E Corp	1.49	N/A	N/A	-13.25	3.50	2.83	2.00	3.06	1.83	2.07	2.78	2.82	3.03	3.22	2.78	2.76
31	Pinnacle West Capital	3.58	5.10	4.50	4.54	4.43	3.95	3.92	3.58	3.66	3.50	2.99	3.08	2.26	2.12	2.96	3.17
32	PNM Resources	1.37	2.20	2.20	1.66	1.92	1.65	1.64	1.45	1.41	1.31	1.08	0.87	0.58	0.11	0.76	1.72
33	Portland General	1.89	1.55	2.40	2.37	2.29	2.16	2.04	2.18	1.77	1.87	1.95	1.66	1.31	1.39	2.33	1.14
34	PPL Corp	2.36	2.30	2.40	2.58	2.11	2.79	2.37	2.38	2.38	2.61	2.61	2.29	1.19	2.45	2.63	2.29
35	Public Serv. Enterprise	2.89	3.40	3.70	2.76	2.82	2.83	3.30	2.99	2.45	2.44	3.11	3.07	3.08	2.90	2.59	1.85
36	SCANA Corp	3.30	N/A	N/A	N/A	4.20	4.16	3.81	3.79	3.39	3.15	2.97	2.98	2.85	2.95	2.74	2.59
37	Sempra Energy	4.77	6.80	5.85	5.48	4.63	4.24	5.23	4.63	4.22	4.35	4.47	4.02	4.78	4.43	4.26	4.23
38	Southern Co	2.68	3.15	3.10	3.00	3.21	2.83	2.84	2.77	2.70	2.67	2.55	2.36	2.32	2.25	2.28	2.10
39	Vectren Corp	1.94	N/A	N/A	N/A	2.60	2.55	2.39	2.02	1.66	1.94	1.73	1.64	1.79	1.63	1.83	1.44
40	WEC Energy Group	2.43	3.75	3.58	3.34	3.14	2.96	2.34	2.59	2.51	2.35	2.18	1.92	1.60	1.52	1.42	1.32
41	Westar Energy	1.96	N/A	N/A	N/A	2.27	2.43	2.09	2.35	2.27	2.15	1.79	1.80	1.28	1.31	1.84	1.88
42	Xcel Energy Inc	1.95	2.80	2.60	2.47	2.30	2.21	2.10	2.03	1.91	1.85	1.72	1.56	1.49	1.46	1.35	1.35
43	Average	2.58	3.11	3.23	2.87	2.90	2.81	2.67	2.66	2.50	2.43	2.44	2.36	2.19	2.21	2.26	2.11
44	Industry Average Growth	2.91%	-3.72%	12.53%	-0.78%	3.24%	5.25%	0.80%	6.36%	3.26%	-0.70%	3.61%	7.71%	-1.07%	-2.17%	7.14%	

### Sources

<sup>1</sup> The Value Line Investment Survey Investment Analyzer Software, downloaded on June 25, 2019

<sup>2</sup> The Value Line Investment Survey, November 13, and December 11, 2020 and January 22, 2021

<sup>3</sup> The Value Line Investment Survey, January 24, February 14, and March 13, 2020

### Notes

PG&E is excluded from 2017, 2018, and 2019 average calculations due to their Dividend Suspension

## Southwestern Electric Power Company

### Electric Utilities (Valuation Metrics)

Line	Company	Cash Flow / Capital Spending			
		2019	2020	2021	3 - 5 yr Projection
		(1)	(2)	(3)	(4)
1	ALLETE	0.63x	0.74x	0.82x	1.95x
2	Alliant Energy	0.73x	0.82x	0.98x	1.02x
3	Ameren Corp	0.79x	0.51x	0.76x	0.95x
4	American Electric Power	0.75x	0.74x	0.78x	0.89x
5	Avangrid, Inc	0.70x	0.56x	0.55x	0.60x
6	Avista Corp	0.89x	0.85x	0.89x	1.04x
7	Black Hills	0.51x	0.72x	0.78x	1.21x
8	CenterPoint Energy	0.83x	0.88x	0.70x	0.76x
9	CMS Energy Corp	0.79x	0.82x	0.68x	0.91x
10	Consol Edison	0.79x	0.82x	0.90x	1.07x
11	Dominion Resources	0.81x	1.00x	0.88x	1.06x
12	DTE Energy	0.83x	0.67x	0.82x	1.31x
13	Duke Energy	0.78x	0.86x	0.86x	1.11x
14	Edison Int'l	0.69x	0.67x	0.75x	0.89x
15	El Paso Electric	0.96x	1.00x	0.83x	0.86x
16	Entergy Corp	0.79x	0.81x	0.97x	1.11x
17	Eversource Energy	0.78x	0.95x	0.86x	1.09x
18	Evergy, Inc	1.34x	1.06x	1.00x	1.38x
19	Exelon Corp	1.18x	1.30x	1.30x	1.50x
20	FirstEnergy Corp	0.74x	0.96x	0.91x	1.19x
21	Fortis Inc	0.68x	0.60x	0.73x	0.85x
22	Hawaiian Elec	1.12x	1.10x	1.35x	1.17x
23	IDACORP, Inc	1.25x	1.25x	1.21x	1.39x
24	MGE Energy	0.97x	0.73x	1.09x	1.22x
25	NextEra Energy, Inc	0.67x	0.58x	0.66x	0.67x
26	NorthWestern Corp	1.07x	0.98x	0.83x	1.13x
27	OGE Energy	1.26x	1.43x	1.21x	1.40x
28	Otter Tail Corp	0.80x	0.45x	1.21x	1.75x
29	Pinnacle West Capital	0.98x	0.98x	0.78x	1.13x
30	PNM Resources	0.72x	0.59x	0.51x	1.25x
31	Portland General	0.99x	0.75x	1.01x	1.46x
32	PPL Corp.	0.92x	1.06x	1.12x	1.62x
33	Public Serv Enterprise	1.07x	1.00x	1.27x	1.14x
34	Sempra Energy	0.66x	0.92x	0.80x	1.29x
35	Southern Co	0.88x	1.01x	0.95x	1.26x
36	WEC Energy Group	0.91x	0.70x	0.74x	0.97x
37	Xcel Energy Inc	0.69x	0.99x	0.94x	1.09x
38	Average	0.86x	0.86x	0.90x	1.15x
39	Median	0.80x	0.85x	0.86x	1.13x

#### Sources

The Value Line Investment Survey Investment Analyzer Software,  
downloaded on June 25, 2019  
The Value Line Investment Survey, January 24, February 14, and March 13, 2020  
November 13, and December 11, 2020 and January 22, 2021  
The Value Line Investment Survey, January 24, February 14, and March 13, 2020

#### Notes

Based on the projected Cash Flow per share and Capital Spending per share

## Southwestern Electric Power Company

### Electric Utilities (Valuation Metrics)

		Percent Dividends to Book Value <sup>1</sup>															
Line	Company	14-Year															
		Average (1)	2020 <sup>2a</sup> (2)	2019 <sup>3a</sup> (3)	2018 (4)	2017 (5)	2016 (6)	2015 (7)	2014 (8)	2013 (9)	2012 (10)	2011 (11)	2010 (12)	2009 (13)	2008 (14)	2007 (15)	2006 (16)
1	ALLETE	5.96%	5.38%	5.44%	5.35%	5.29%	5.45%	5.45%	5.59%	5.86%	6.04%	6.18%	6.46%	6.67%	6.78%	6.80%	6.62%
2	Alliant Energy	6.29%	6.44%	6.69%	6.90%	7.32%	6.96%	6.70%	6.56%	6.36%	6.37%	6.26%	6.06%	5.98%	5.48%	5.23%	5.04%
3	Ameren Corp	6.03%	5.60%	5.87%	5.92%	6.01%	5.86%	5.78%	5.82%	5.93%	5.87%	4.76%	4.79%	4.66%	7.74%	7.64%	7.97%
4	American Electric Power	6.25%	6.86%	6.82%	6.56%	6.43%	6.42%	5.90%	5.91%	5.91%	5.99%	6.10%	6.04%	5.97%	6.23%	6.28%	6.32%
5	Avangrid, Inc	2.96%	3.57%	3.56%	3.57%	3.54%	3.53%	0.00%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
6	Avista Corp	4.95%	5.52%	5.38%	5.52%	5.41%	5.33%	5.38%	5.33%	5.65%	5.51%	5.42%	5.07%	4.23%	3.77%	3.44%	3.26%
7	Black Hills	5.34%	5.34%	5.36%	5.31%	5.67%	5.55%	5.66%	5.06%	5.17%	5.31%	5.30%	5.14%	5.10%	5.15%	5.34%	5.58%
8	CenterPoint Energy	10.09%	6.79%	6.56%	8.94%	12.39%	12.82%	12.30%	8.96%	8.23%	8.05%	7.97%	10.36%	11.28%	12.40%	12.12%	12.09%
9	CMS Energy Corp	6.46%	8.40%	8.65%	8.52%	8.43%	8.14%	8.16%	8.10%	7.86%	7.94%	7.05%	5.90%	4.38%	3.31%	2.11%	0.00%
10	Consol Edison	6.09%	5.52%	5.52%	5.49%	5.55%	5.72%	5.84%	5.87%	5.88%	5.97%	6.15%	6.27%	6.47%	6.60%	7.12%	7.40%
11	Dominion Resources	10.53%	11.84%	10.62%	11.31%	11.41%	12.04%	12.20%	12.16%	11.24%	11.50%	9.81%	8.86%	9.38%	9.14%	8.95%	7.46%
12	DTE Energy	5.95%	6.47%	6.34%	6.38%	6.34%	6.09%	5.81%	5.72%	5.79%	5.66%	5.60%	5.49%	5.59%	5.76%	5.91%	6.28%
13	Duke Energy	5.29%	6.30%	6.07%	6.04%	5.85%	5.73%	5.61%	5.45%	5.28%	5.22%	5.81%	5.72%	5.66%	5.45%	5.12%	0.00%
14	Edison Int'l	5.11%	7.04%	6.54%	7.56%	6.23%	5.39%	4.97%	4.41%	4.48%	4.54%	4.16%	3.90%	4.12%	4.19%	4.53%	4.65%
15	El Paso Electric	3.09%	5.13%	5.13%	4.94%	4.67%	4.62%	4.63%	4.53%	4.46%	4.72%	3.47%	0.00%	0.00%	0.00%	0.00%	0.00%
16	Entergy Corp	6.73%	6.98%	7.13%	7.65%	7.90%	7.58%	6.44%	5.95%	6.15%	6.42%	6.53%	6.82%	6.59%	7.13%	6.34%	5.34%
17	Eversource Energy	4.89%	5.29%	5.68%	5.57%	5.43%	5.27%	5.12%	4.99%	4.82%	4.24%	4.86%	4.75%	4.66%	4.26%	4.16%	4.00%
18	Evergy, Inc	5.22%	5.35%	5.10%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
19	Exelon Corp	7.39%	4.50%	4.35%	4.34%	4.23%	4.51%	4.42%	4.72%	5.49%	8.38%	9.68%	10.25%	10.96%	12.21%	11.87%	11.02%
20	FirstEnergy Corp	8.63%	11.73%	10.85%	13.82%	16.34%	10.21%	4.91%	4.88%	5.44%	7.03%	6.93%	7.85%	7.84%	8.10%	6.96%	6.54%
21	Fortis Inc	5.34%	5.20%	5.10%	5.03%	5.19%	4.80%	5.00%	5.22%	5.58%	5.81%	5.70%	5.91%	5.60%	5.55%	4.90%	5.47%
22	Great Plains Energy	5.31%	N/A	N/A	N/A	4.78%	4.27%	4.21%	4.02%	3.91%	3.93%	3.84%	3.90%	4.03%	7.76%	9.13%	9.94%
23	Hawaiian Elec	7.30%	6.11%	6.26%	6.24%	6.43%	6.51%	6.91%	7.10%	7.27%	7.62%	7.77%	7.91%	7.96%	8.08%	8.11%	9.22%
24	IDACORP, Inc	4.54%	5.36%	5.24%	5.11%	5.02%	4.87%	4.70%	4.53%	4.26%	3.91%	3.62%	3.87%	4.11%	4.32%	4.48%	4.66%
25	MGE Energy	6.22%	5.34%	5.59%	5.60%	5.51%	5.79%	5.82%	5.84%	6.01%	6.22%	6.36%	6.56%	6.72%	6.87%	7.24%	7.77%
26	NextEra Energy, Inc	6.38%	7.51%	6.61%	6.22%	6.55%	6.69%	6.29%	6.49%	6.36%	6.34%	6.12%	5.82%	5.99%	6.30%	6.22%	6.21%
27	NorthWestern Corp	5.85%	5.84%	5.72%	5.70%	5.76%	5.77%	5.78%	5.08%	5.71%	5.90%	6.08%	6.01%	6.13%	6.21%	6.06%	6.00%
28	OGE Energy	6.70%	8.71%	7.30%	6.96%	6.59%	6.70%	6.30%	5.84%	5.56%	5.70%	5.81%	6.24%	6.79%	6.89%	7.47%	7.61%
29	Otter Tail Corp	7.23%	7.10%	7.19%	7.29%	7.27%	7.34%	7.70%	7.86%	8.07%	8.25%	7.52%	6.77%	6.33%	6.22%	6.67%	6.90%
30	PG&E Corp	5.29%	N/A	N/A	0.00%	4.15%	5.44%	5.40%	5.50%	5.80%	6.00%	6.20%	6.38%	6.03%	6.01%	5.96%	5.88%
31	Pinnacle West Capital	6.17%	6.45%	6.37%	6.16%	6.03%	5.93%	5.91%	5.89%	5.84%	7.38%	6.00%	6.20%	6.42%	6.15%	5.98%	5.87%
32	PNM Resources	3.84%	5.25%	5.67%	5.12%	4.67%	4.18%	3.85%	3.37%	3.26%	2.89%	2.52%	2.84%	2.65%	3.20%	4.13%	3.89%
33	Portland General	4.74%	5.49%	5.26%	5.09%	4.94%	4.78%	4.64%	4.56%	4.70%	4.70%	4.78%	4.90%	4.93%	4.48%	4.42%	3.45%
34	PPL Corp	8.95%	9.51%	9.48%	10.13%	10.18%	10.44%	10.19%	7.28%	7.43%	8.00%	7.48%	8.24%	9.47%	9.89%	8.20%	8.27%
35	Public Serv. Enterprise	6.88%	6.22%	6.34%	6.31%	6.27%	6.31%	6.03%	6.14%	6.28%	6.66%	6.75%	7.20%	7.66%	8.40%	8.15%	8.54%
36	SCANA Corp	6.44%	N/A	N/A	N/A	6.67%	5.74%	5.72%	6.01%	6.14%	6.29%	6.48%	6.54%	6.80%	7.12%	6.94%	6.89%
37	Sempra Energy	5.29%	5.78%	6.32%	6.59%	6.53%	5.83%	5.89%	5.74%	5.60%	5.66%	4.68%	4.16%	4.27%	4.18%	3.89%	4.19%
38	Southern Co	9.52%	9.57%	9.39%	9.95%	9.59%	8.89%	9.53%	9.48%	9.39%	9.22%	9.22%	9.38%	9.55%	9.74%	9.83%	10.07%
39	Vectren Corp	7.71%	N/A	N/A	N/A	7.67%	7.60%	7.57%	7.51%	7.55%	7.57%	7.74%	7.78%	7.84%	7.85%	7.86%	7.97%
40	WEC Energy Group	6.09%	7.63%	7.36%	7.12%	6.94%	7.00%	6.35%	7.96%	7.71%	6.65%	6.05%	4.92%	4.42%	3.78%	3.77%	3.72%
41	Westar Energy	5.71%	N/A	N/A	N/A	5.82%	5.66%	5.57%	5.60%	5.70%	5.77%	5.81%	5.84%	5.83%	5.75%	5.64%	5.56%
42	Xcel Energy Inc	6.13%	6.31%	6.44%	6.39%	6.38%	6.26%	6.13%	5.94%	5.78%	5.88%	5.91%	5.97%	6.09%	6.13%	6.19%	6.16%
43	Average	6.29%	6.58%	6.47%	6.51%	6.67%	6.44%	6.12%	6.07%	6.10%	6.28%	6.11%	6.08%	6.13%	6.36%	6.28%	6.10%
44	Median	6.07%	6.22%	6.32%	6.22%	6.23%	5.83%	5.81%	5.83%	5.82%	5.99%	6.09%	6.02%	6.01%	6.21%	6.21%	6.19%

#### Sources

- <sup>1</sup> The Value Line Investment Survey Investment Analyzer Software, downloaded on June 25, 2019  
<sup>2</sup> The Value Line Investment Survey, November 13, and December 11, 2020 and January 22 2021  
<sup>3</sup> The Value Line Investment Survey, January 24, February 14, and March 13, 2020  
<sup>a</sup> Based on the projected 2019 Dividend Declared per share and Book Value per share, published in The Value Line Investment Survey, January 24, February 14, and March 13, 2020

## Southwestern Electric Power Company

### Electric Utilities (Valuation Metrics)

		Dividends to Earnings Ratio <sup>1</sup>															
Line	Company	14-Year															
		Average (1)	2020 <sup>2b</sup> (2)	2019 <sup>2b</sup> (3)	2018 (4)	2017 (5)	2016 (6)	2015 (7)	2014 (8)	2013 (9)	2012 (10)	2011 (11)	2010 (12)	2009 (13)	2008 (14)	2007 (15)	2006 (16)
1	ALLETE	0.68	0.77	0.71	0.66	0.68	0.66	0.60	0.68	0.72	0.71	0.67	0.80	0.93	0.61	0.53	0.52
2	Alliant Energy	0.61	0.62	0.61	0.61	0.63	0.72	0.65	0.59	0.57	0.59	0.62	0.57	0.79	0.55	0.47	0.56
3	Ameren Corp	0.68	0.58	0.57	0.56	0.64	0.64	0.70	0.67	0.76	0.66	0.63	0.56	0.55	0.88	0.85	0.95
4	American Electric Power	0.60	0.66	0.66	0.65	0.66	0.54	0.60	0.61	0.61	0.63	0.59	0.66	0.55	0.55	0.55	0.52
5	Avangrid, Inc	0.90	0.93	0.73	0.91	1.03	0.87	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
6	Avista Corp	0.66	0.88	0.53	0.72	0.73	0.64	0.70	0.69	0.66	0.88	0.64	0.61	0.51	0.51	0.83	0.39
7	Black Hills	1.15	0.59	0.59	0.56	0.54	0.64	0.57	0.54	0.58	0.75	1.45	0.87	0.61	7.78	0.51	0.60
8	CenterPoint Energy	0.74	0.60	0.58	1.51	0.86	1.03	0.92	0.67	0.67	0.60	0.62	0.73	0.75	0.56	0.58	0.45
9	CMS Energy Corp	0.56	0.62	0.64	0.62	0.61	0.63	0.61	0.62	0.61	0.63	0.58	0.50	0.54	0.29	0.31	N/A
10	Consol Edison	0.69	0.78	0.75	0.63	0.67	0.68	0.64	0.70	0.63	0.63	0.67	0.69	0.75	0.70	0.67	0.78
11	Dominion Resources	0.82	1.08	1.71	1.03	0.86	0.81	0.81	0.79	0.73	0.77	0.71	0.63	0.66	0.52	0.69	0.58
12	DTE Energy	0.65	0.61	0.61	0.58	0.59	0.63	0.64	0.53	0.69	0.62	0.63	0.58	0.65	0.78	0.80	0.85
13	Duke Energy	0.81	0.94	0.74	0.88	0.83	0.91	0.79	0.76	0.78	0.82	0.72	0.72	0.83	0.89	0.72	N/A
14	Edison Int'l	0.31	1.52	0.53	1.93	0.50	0.50	0.42	0.34	0.36	0.29	0.40	0.38	0.38	0.33	0.35	0.34
15	El Paso Electric	0.53	0.81	0.56	0.68	0.54	0.51	0.57	0.49	0.48	0.43	0.27	N/A	N/A	N/A	N/A	N/A
16	Entergy Corp	0.54	0.66	0.58	0.61	0.67	0.50	0.57	0.58	0.67	0.55	0.44	0.49	0.48	0.48	0.46	0.40
17	Eversource Energy	0.59	0.63	0.62	0.62	0.61	0.60	0.61	0.61	0.59	0.70	0.50	0.49	0.50	0.44	0.49	0.88
18	Evergy, Inc	0.73	0.77	0.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
19	Exelon Corp	0.58	0.51	0.48	0.67	0.47	0.70	0.49	0.59	0.63	1.09	0.56	0.54	0.49	0.50	0.45	0.47
20	FirstEnergy Corp	0.82	0.89	0.83	1.37	0.53	0.69	0.72	1.69	0.56	1.03	1.17	0.68	0.66	0.50	0.49	0.48
21	Fortis Inc	0.71	0.79	0.69	0.69	0.62	0.82	0.68	0.94	0.77	0.73	0.67	0.69	0.69	0.66	0.64	0.49
22	Great Plains Energy	0.82	N/A	N/A	N/A	-18.33	0.66	0.73	0.60	0.54	0.63	0.67	0.54	0.81	1.43	0.90	1.02
23	Hawaiian Elec	0.86	0.73	0.67	0.67	0.76	0.54	0.83	0.76	0.77	0.74	0.86	1.02	1.36	1.16	1.12	0.93
24	IDACORP, Inc	0.50	0.58	0.58	0.53	0.53	0.53	0.50	0.46	0.43	0.41	0.36	0.41	0.45	0.55	0.65	0.51
25	MGE Energy	0.57	0.55	0.55	0.54	0.57	0.56	0.56	0.48	0.50	0.56	0.57	0.60	0.66	0.60	0.62	0.68
26	NextEra Energy, Inc	0.54	0.67	0.64	0.66	0.60	0.60	0.51	0.52	0.55	0.53	0.45	0.42	0.47	0.44	0.50	0.47
27	NorthWestern Corp	0.68	0.76	0.65	0.65	0.63	0.59	0.66	0.54	0.62	0.65	0.57	0.64	0.66	0.75	0.89	0.95
28	OGE Energy	0.57	0.77	0.67	0.66	0.66	0.68	0.62	0.48	0.44	0.45	0.44	0.49	0.54	0.56	0.52	0.55
29	Otter Tail Corp	1.12	0.64	0.65	0.65	0.69	0.78	0.79	0.78	0.87	1.13	2.64	3.13	1.68	1.09	0.66	0.68
30	PG&E Corp	0.65	N/A	N/A	N/A	0.44	0.68	0.91	0.59	0.99	0.88	0.65	0.65	0.55	0.48	0.52	0.48
31	Pinnacle West Capital	0.70	0.63	0.68	0.63	0.61	0.65	0.62	0.65	0.61	0.76	0.70	0.68	0.93	0.99	0.71	0.64
32	PNM Resources	0.92	0.57	0.54	0.65	0.52	0.53	0.49	0.52	0.48	0.44	0.46	0.57	0.86	5.50	1.20	0.50
33	Portland General	0.62	1.03	0.63	0.60	0.59	0.58	0.58	0.51	0.62	0.57	0.54	0.62	0.77	0.70	0.40	0.59
34	PPL Corp	0.64	0.72	0.69	0.64	0.75	0.54	0.63	0.63	0.62	0.55	0.54	0.61	1.16	0.55	0.46	0.48
35	Public Serv Enterprise	0.53	0.58	0.51	0.65	0.61	0.58	0.47	0.49	0.59	0.58	0.44	0.45	0.43	0.44	0.45	0.62
36	SCANA Corp	0.61	N/A	N/A	N/A	0.58	0.55	0.57	0.55	0.60	0.63	0.65	0.64	0.66	0.62	0.64	0.65
37	Sempra Energy	0.51	0.61	0.66	0.65	0.71	0.71	0.54	0.57	0.60	0.55	0.43	0.39	0.33	0.31	0.29	0.28
38	Southern Co	0.75	0.81	0.79	0.79	0.72	0.79	0.76	0.75	0.75	0.73	0.73	0.76	0.75	0.74	0.70	0.73
39	Vectren Corp	0.75	N/A	N/A	N/A	0.66	0.64	0.64	0.72	0.86	0.72	0.80	0.84	0.75	0.80	0.69	0.85
40	WEC Energy Group	0.54	0.67	0.66	0.66	0.66	0.67	0.74	0.60	0.58	0.51	0.48	0.42	0.42	0.36	0.35	0.35
41	Westar Energy	0.68	N/A	N/A	N/A	0.70	0.63	0.69	0.60	0.60	0.61	0.72	0.69	0.94	0.89	0.59	0.52
42	Xcel Energy Inc	0.62	0.61	0.62	0.62	0.63	0.62	0.61	0.59	0.58	0.58	0.60	0.64	0.65	0.64	0.67	0.65
43	Average	0.64	0.73	0.67	0.64	0.18	0.65	0.64	0.64	0.63	0.66	0.67	0.68	0.70	0.95	0.61	0.61
44	Median	0.62	0.67	0.64	0.65	0.63	0.64	0.63	0.60	0.61	0.63	0.62	0.62	0.66	0.60	0.59	0.56

#### Sources

<sup>1</sup> The Value Line Investment Survey Investment Analyzer Software, downloaded on June 25, 2019

<sup>2</sup> The Value Line Investment Survey November 13, and December 11, 2020 and January 22, 2021

<sup>3</sup> The Value Line Investment Survey, January 24, February 14, and March 13, 2020

#### Note

<sup>b</sup> Based on the projected 2019 Dividends Declared per share and Earnings per share, published in The Value Line Investment Survey, January 24, February 14, and March 13, 2020

## Southwestern Electric Power Company

### Electric Utilities (Valuation Metrics)

		Cash Flow to Capital Spending Ratio <sup>1</sup>															
Line	Company	14-Year															
		Average	2020 <sup>2/c</sup>	2019 <sup>2/c</sup>	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
1	ALLETE	0.81	0.49	0.63	1.22	1.61	1.32	1.16	0.45	0.67	0.49	0.77	0.63	0.39	0.46	0.65	1.23
2	Alliant Energy	0.79	0.86	0.73	N/A	0.49	N/A	0.81	0.91	1.01	0.57	0.91	0.67	0.39	0.57	1.04	1.27
3	Ameren Corp	0.89	0.51	0.79	0.80	0.75	0.75	0.75	0.75	0.89	1.07	1.31	1.36	0.81	0.66	0.97	1.21
4	American Electric Power	0.87	0.79	0.75	0.68	0.67	0.85	0.85	0.87	0.91	1.07	1.19	1.24	1.02	0.70	0.77	0.75
5	Avangrid, Inc	0.73	0.52	0.70	0.85	0.57	0.86	0.89	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
6	Avista Corp	0.90	0.83	0.89	0.78	0.77	0.84	0.76	0.80	0.86	0.80	0.90	0.99	1.15	0.97	0.73	1.36
7	Black Hills	0.65	0.62	0.51	0.87	1.17	0.71	0.64	0.70	0.74	0.71	0.40	0.41	0.61	0.35	0.76	0.55
8	CenterPoint Energy	1.05	0.74	0.83	0.98	1.22	1.12	0.92	1.20	1.18	1.37	1.12	0.88	0.99	1.16	0.98	1.08
9	CMS Energy Corp	0.87	0.77	0.79	0.77	0.89	0.81	0.81	0.74	0.82	0.82	1.05	1.13	0.97	1.11	0.55	1.07
10	Consol Edison	0.82	0.83	0.79	0.82	0.76	0.65	0.76	0.88	0.86	1.01	0.98	0.90	0.75	0.70	0.81	0.74
11	Dominion Resources	0.78	0.74	0.81	1.04	0.81	0.65	0.64	0.63	0.77	0.73	0.79	0.87	0.75	0.83	0.74	0.85
12	DTE Energy	1.01	0.72	0.83	0.84	0.94	0.93	0.84	1.02	0.96	0.93	1.09	1.51	1.50	0.98	1.07	1.03
13	Duke Energy	0.89	0.71	0.78	0.81	0.87	0.82	0.96	1.20	1.09	0.87	0.89	0.78	0.77	0.71	1.09	0.97
14	Edison Int'l	0.76	0.60	0.69	0.34	0.94	0.91	0.80	0.83	0.80	0.76	0.61	0.60	0.79	0.93	0.88	0.93
15	El Paso Electric	0.87	0.83	0.96	0.86	1.04	0.85	0.67	0.69	0.79	0.85	1.03	0.98	0.68	0.78	0.84	1.26
16	Entergy Corp	1.00	0.83	0.79	0.73	0.76	1.08	1.05	1.19	1.03	0.88	1.15	1.24	1.02	0.93	1.14	1.13
17	Eversource Energy	0.85	0.76	0.78	0.83	0.79	0.87	0.91	0.90	1.13	0.86	0.80	1.05	0.96	0.77	0.68	0.67
18	Evergy, Inc	1.17	0.99	1.34	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
19	Exelon Corp	1.25	1.08	1.18	1.05	1.06	0.76	0.82	0.93	1.07	0.98	1.19	1.66	1.66	1.61	1.84	1.86
20	FirstEnergy Corp	1.02	0.68	0.74	0.76	1.03	0.94	0.93	0.54	0.91	0.85	1.05	1.32	1.22	0.95	1.56	1.75
21	Fortis Inc	0.67	0.60	0.68	0.72	0.76	0.76	0.65	0.60	0.77	0.72	0.66	0.68	0.63	0.66	0.57	0.63
22	Great Plains Energy	0.79		N/A	N/A	0.78	1.17	0.90	0.79	0.91	0.86	1.03	0.86	0.50	0.35	0.69	0.64
23	Hawaiian Elec	1.08	1.35	1.12	0.85	0.81	1.37	0.98	1.03	0.92	0.99	1.30	1.50	0.79	0.87	1.15	1.23
24	IDACORP, Inc	1.08	1.21	1.25	1.42	1.33	1.16	1.15	1.21	1.34	1.24	0.86	0.78	0.96	0.82	0.64	0.89
25	MGE Energy	1.10	0.77	0.97	0.66	1.19	1.44	1.60	1.31	0.96	1.05	1.56	1.57	1.13	0.87	0.59	0.80
26	NextEra Energy, Inc	0.62	0.58	0.67	0.56	0.53	0.63	0.71	0.77	0.68	0.39	0.58	0.69	0.60	0.63	0.56	0.73
27	NorthWestern Corp	1.05	0.86	1.07	1.23	1.21	1.13	1.01	0.93	0.92	0.88	1.04	0.76	0.88	1.27	1.23	1.29
28	OGE Energy	0.90	1.40	1.26	1.30	0.81	1.00	1.18	1.19	0.69	0.63	0.51	0.69	0.61	0.60	0.79	0.84
29	Otter Tail Corp	0.86	0.46	0.80	1.49	1.10	0.84	0.74	0.70	0.67	0.85	1.16	1.09	0.56	0.37	0.65	1.44
30	PG&E Corp	0.70	N/A	N/A	- 0.58	0.82	0.73	0.69	0.80	0.56	0.68	0.83	0.85	0.78	0.84	1.02	1.12
31	Pinnacle West Capital	0.96	1.00	0.98	1.06	0.76	0.81	0.92	0.97	0.87	0.96	0.91	0.97	1.06	0.86	0.99	1.28
32	PNM Resources	0.70	0.60	0.72	0.82	0.84	0.57	0.57	0.63	0.80	0.87	0.77	0.82	0.70	0.44	0.43	0.89
33	Portland General	0.84	0.73	0.99	1.00	1.07	0.88	0.80	0.47	0.59	1.28	1.25	0.81	0.44	0.77	0.72	0.78
34	PPL Corp	0.96	0.95	0.92	0.93	0.82	1.00	0.72	0.75	0.69	0.91	1.07	1.11	1.07	1.25	1.13	1.18
35	Public Serv. Enterprise	1.12	1.12	1.07	0.70	0.64	0.61	0.80	1.04	0.93	0.96	1.30	1.23	1.41	1.34	1.64	1.94
36	SCANA Corp	0.86		N/A	N/A	0.86	0.66	0.83	0.90	0.83	0.77	0.88	0.86	0.76	0.76	0.92	1.26
37	Sempra Energy	0.79	0.67	0.66	0.80	0.67	0.56	0.81	0.74	0.84	0.73	0.72	0.90	1.02	0.87	0.90	0.93
38	Southern Co	0.87	0.79	0.88	0.83	0.90	0.77	0.88	0.80	0.86	0.93	0.94	0.93	0.78	0.87	0.91	1.00
39	Vectren Corp	1.00		N/A	N/A	0.82	0.87	0.95	0.98	1.05	1.13	1.20	1.31	0.83	0.82	0.98	1.00
40	WEC Energy Group	0.96	0.72	0.91	0.90	0.92	1.20	0.97	1.37	1.42	1.30	1.02	0.97	0.89	0.61	0.56	0.69
41	Westar Energy	0.72		N/A	N/A	0.91	0.63	0.86	0.70	0.72	0.67	0.71	0.88	0.68	0.36	0.48	1.00
42	Xcel Energy Inc	0.77	0.99	0.69	0.77	0.84	0.79	0.63	0.68	0.60	0.76	0.83	0.76	0.89	0.75	0.71	0.90
43	Average	0.89	0.80	0.86	0.85	0.89	0.88	0.86	0.87	0.88	0.88	0.96	0.98	0.86	0.80	0.88	1.05
44	Median	0.85	0.77	0.80	0.83	0.84	0.84	0.83	0.82	0.86	0.87	0.96	0.90	0.80	0.80	0.82	1.00

#### Sources

- <sup>1</sup> The Value Line Investment Survey Investment Analyzer Software, downloaded on June 25, 2019  
<sup>2</sup> The Value Line Investment Survey, November 13, and December 11, 2020 and January 22, 2021  
<sup>3</sup> The Value Line Investment Survey, January 24, February 14, and March 13, 2020

#### Notes

- <sup>c</sup> Based on the projected Cash Flow per share and Capital Spending per share

## Southwestern Electric Power Company

### Natural Gas Utilities (Valuation Metrics)

		Price to Earnings (P/E) Ratio <sup>1</sup>															
Line	Company	15-Year															
		Average	2020 <sup>2</sup>	2019 <sup>2</sup>	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
1	Atmos Energy	17.11	20.40	23.20	21.75	22.04	20.80	17.50	16.09	15.87	15.93	14.36	13.21	12.54	13.59	15.87	13.52
2	Chesapeake Utilities	18.82	26.00	27.10	22.94	27.84	21.77	19.15	17.70	15.62	14.81	14.16	12.21	14.20	14.15	16.72	17.85
3	New Jersey Resources	17.25	17.40	24.30	15.64	22.38	21.25	16.61	11.73	15.98	16.83	16.76	14.98	14.93	12.27	21.61	16.13
4	NiSource Inc	19.94	18.40	22.30	19.34	NMF	23.18	37.34	22.74	18.89	17.87	19.36	15.33	14.34	12.07	18.82	19.16
5	Northwest Nat Gas	20.97	21.20	32.20	26.63	NMF	26.92	23.69	20.69	19.38	21.08	19.02	16.97	15.17	18.08	16.74	-15.85
6	ONE Gas Inc	21.91	21.20	25.30	23.06	23.47	22.74	19.79	17.83	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
7	South Jersey Inds	18.76	13.40	28.80	22.64	27.92	21.71	17.95	18.03	18.90	16.94	18.48	16.81	14.96	15.90	17.18	11.86
8	Southwest Gas	17.61	16.20	20.20	20.61	22.21	21.64	19.35	17.86	15.76	15.00	15.69	13.97	12.20	20.27	17.26	15.94
9	Spire Inc	16.72	17.60	22.80	16.74	19.82	19.61	16.49	19.80	21.25	14.46	13.05	13.74	13.39	14.31	14.19	13.60
10	UGI Corp	15.86	12.70	23.40	17.77	20.84	19.33	17.71	15.81	15.44	16.38	15.03	10.86	10.30	13.30	15.14	13.97
11	WGL Holdings Inc	16.71	N/A	N/A	N/A	25.40	20.05	16.99	15.15	18.25	15.27	16.97	15.11	12.58	13.66	15.60	15.46
12	Average	18.15	18.45	24.96	20.71	23.55	21.73	20.23	17.58	17.53	16.46	16.29	14.32	13.46	14.76	16.91	15.33
13	Median	17.79	18.00	23.85	21.18	22.38	21.64	17.95	17.83	17.11	16.15	16.22	14.48	13.80	13.91	16.73	15.66

		Market Price to Cash Flow (MP/CF) Ratio <sup>1</sup>															
Line	Company	15-Year															
		Average	2020 <sup>2a</sup>	2019 <sup>2a</sup>	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
14	Atmos Energy	8.87	12.21	13.50	12.02	11.99	11.36	9.30	8.79	7.72	7.02	6.87	6.15	5.76	6.48	7.44	6.36
15	Chesapeake Utilities	9.82	11.89	13.25	12.24	13.78	12.06	10.16	9.25	8.12	7.46	7.35	6.36	9.48	7.88	8.58	9.40
16	New Jersey Resources	12.00	11.34	15.30	11.44	14.45	13.94	11.71	8.95	11.29	12.29	12.71	11.32	11.34	9.15	13.76	11.01
17	NiSource Inc	7.96	8.08	9.89	8.91	12.11	8.56	10.38	10.56	8.71	7.81	6.81	5.09	4.06	4.87	6.69	6.87
18	Northwest Nat Gas	13.21	12.72	14.59	11.75	59.72	11.57	9.46	8.84	8.61	9.48	9.08	8.94	8.26	8.75	8.54	7.83
19	ONE Gas Inc	10.83	11.24	12.41	11.85	11.89	11.10	9.19	8.16	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
20	South Jersey Inds	10.92	9.56	14.21	10.72	12.33	10.88	10.70	10.57	11.57	10.95	11.98	10.78	9.57	10.38	11.23	8.32
21	Southwest Gas	6.38	6.43	9.03	9.32	9.10	7.41	6.56	6.35	5.94	5.55	5.60	4.91	3.84	4.89	5.42	5.28
22	Spire Inc	9.86	12.60	11.21	9.60	10.39	10.32	8.47	12.03	13.76	8.80	8.08	8.12	8.58	8.95	8.46	8.46
23	UGI Corp	7.85	7.14	11.87	9.01	10.09	9.02	8.47	7.49	6.55	6.30	7.51	6.02	5.74	7.11	7.92	7.48
24	WGL Holdings Inc	9.17	N/A	N/A	N/A	12.92	11.36	9.59	8.46	9.83	9.03	9.52	8.34	7.17	7.68	8.39	7.81
25	Average	9.62	10.32	12.53	10.69	16.25	10.69	9.45	9.04	9.21	8.47	8.55	7.60	7.38	7.62	8.64	7.88
26	Median	9.36	11.29	12.83	11.08	12.11	11.10	9.46	8.84	8.66	8.31	7.80	7.24	7.71	7.78	8.42	7.82

		Market Price to Book Value (MP/BV) Ratio <sup>1</sup>															
Line	Company	15-Year															
		Average	2020 <sup>2b</sup>	2019 <sup>2b</sup>	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
27	Atmos Energy	1.58	1.82	2.12	2.03	2.16	2.11	1.72	1.55	1.39	1.28	1.30	1.18	1.05	1.20	1.40	1.34
28	Chesapeake Utilities	1.98	2.46	2.51	2.50	2.51	2.28	2.19	2.12	1.83	1.66	1.61	1.40	1.37	1.64	1.84	1.85
29	New Jersey Resources	2.23	1.60	2.63	2.63	2.70	2.52	2.28	2.13	2.05	2.33	2.31	2.09	2.16	1.92	2.17	2.01
30	NiSource Inc	1.50	1.82	2.03	1.92	1.96	1.84	1.95	1.94	1.58	1.37	1.15	0.92	0.69	0.94	1.16	1.19
31	Northwest Nat Gas	1.91	2.01	2.54	2.35	2.41	1.92	1.63	1.59	1.56	1.72	1.70	1.78	1.73	1.96	2.05	1.69
32	ONE Gas Inc	1.69	1.88	2.16	1.93	1.89	1.67	1.26	1.07	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
33	South Jersey Inds	2.07	1.55	1.89	2.11	2.29	1.79	1.77	2.07	2.27	2.21	2.59	2.38	1.95	2.08	2.21	1.93
34	Southwest Gas	1.55	1.33	1.83	1.79	2.13	1.96	1.68	1.68	1.61	1.51	1.43	1.24	0.97	1.20	1.46	1.46
35	Spire Inc	1.56	1.43	1.77	1.63	1.65	1.64	1.44	1.33	1.34	1.51	1.46	1.39	1.68	1.71	1.66	1.71
36	UGI Corp	2.03	1.71	2.68	2.30	2.62	2.41	2.29	1.97	1.69	1.45	1.75	1.55	1.66	2.01	2.16	2.21
37	WGL Holdings Inc	1.81	N/A	N/A	N/A	2.69	2.45	2.15	1.69	1.71	1.66	1.63	1.50	1.45	1.59	1.64	1.59
38	Average	1.81	1.76	2.22	2.12	2.27	2.05	1.85	1.74	1.70	1.67	1.69	1.54	1.47	1.62	1.78	1.70
39	Median	1.78	1.76	2.14	2.07	2.29	1.96	1.77	1.69	1.65	1.58	1.62	1.45	1.56	1.67	1.75	1.70

#### Sources

<sup>1</sup> The Value Line Investment Survey Investment Analyzer Software, downloaded on June 25, 2019

<sup>2</sup> The Value Line Investment Survey, Nov 28, 2020

#### Notes

<sup>a</sup> Based on the average of the high and low price for year and the projected Cash Flow per share, published in The Value Line Investment Survey

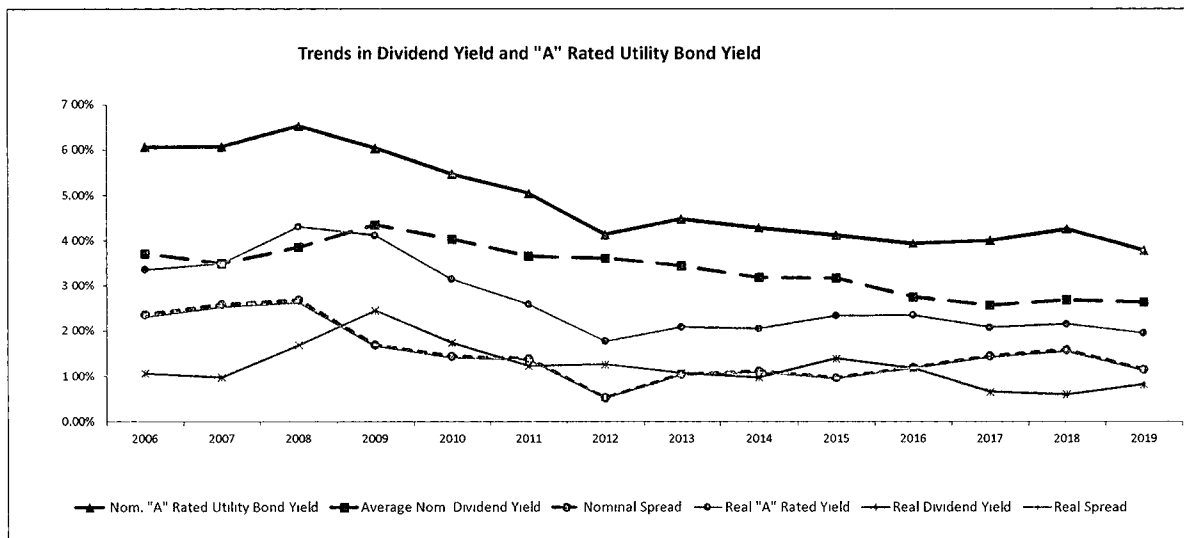
<sup>b</sup> Based on the average of the high and low price for the year and the projected Book Value per share, published in The Value Line Investment Survey



## Southwestern Electric Power Company

### Natural Gas Utilities (Valuation Metrics)

		Dividend Yield <sup>1</sup>															
Line	Company	15-Year															
		Average (1)	2020 <sup>2a</sup> (2)	2019 <sup>2a</sup> (3)	2018 (4)	2017 (5)	2016 (6)	2015 (7)	2014 (8)	2013 (9)	2012 (10)	2011 (11)	2010 (12)	2009 (13)	2008 (14)	2007 (15)	2006 (16)
1	Atmos Energy	3.52%	2.31%	2.05%	2.23%	2.27%	2.39%	2.88%	3.11%	3.53%	4.13%	4.19%	4.70%	5.34%	4.78%	4.16%	4.66%
2	Chesapeake Utilities	2.84%	1.87%	1.76%	1.76%	1.69%	1.91%	2.18%	2.44%	2.87%	3.25%	3.36%	3.91%	4.09%	4.10%	3.62%	3.76%
3	New Jersey Resources	3.23%	3.86%	2.60%	2.61%	2.69%	2.86%	3.14%	3.50%	3.71%	3.38%	3.33%	3.69%	3.46%	3.35%	3.02%	3.19%
4	NiSource Inc	4.02%	3.43%	2.89%	3.10%	2.79%	2.76%	3.53%	2.69%	3.30%	3.84%	4.53%	5.66%	7.64%	5.69%	4.29%	4.21%
5	Northwest Nat Gas	3.53%	3.19%	2.89%	3.05%	3.02%	3.28%	4.01%	4.14%	4.22%	3.83%	3.85%	3.63%	3.73%	3.27%	3.12%	3.73%
6	ONE Gas Inc	2.45%	2.69%	2.32%	2.46%	2.37%	2.32%	2.71%	2.28%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
7	South Jersey Inds	3.39%	4.65%	3.80%	3.62%	3.20%	3.64%	3.95%	3.40%	3.14%	3.22%	2.81%	3.00%	3.43%	3.08%	2.81%	3.15%
8	Southwest Gas	2.89%	3.55%	2.62%	2.74%	2.46%	2.62%	2.87%	2.72%	2.69%	2.75%	2.78%	3.15%	4.01%	3.19%	2.56%	2.60%
9	Spire Inc	3.79%	3.59%	2.97%	3.10%	3.09%	3.08%	3.53%	3.78%	3.96%	4.11%	4.31%	4.70%	3.91%	3.94%	4.43%	4.34%
10	UGI Corp	2.87%	3.93%	2.35%	2.09%	2.01%	2.35%	2.50%	2.81%	3.01%	3.68%	3.30%	3.48%	3.23%	2.85%	2.69%	2.96%
11	WGL Holdings Inc	3.91%	N/A	N/A	N/A	2.56%	2.94%	3.41%	4.24%	3.94%	3.89%	4.06%	4.37%	4.62%	4.22%	4.19%	4.48%
12	Average	3.36%	3.31%	2.63%	2.68%	2.58%	2.74%	3.16%	3.17%	3.44%	3.61%	3.65%	4.03%	4.35%	3.85%	3.49%	3.71%
13	Median	3.31%	3.49%	2.61%	2.68%	2.56%	2.76%	3.14%	3.11%	3.42%	3.75%	3.60%	3.80%	3.96%	3.65%	3.37%	3.75%
14	20-Yr Treasury Yields <sup>3</sup>	3.26%	1.35%	2.40%	3.02%	2.65%	2.23%	2.55%	3.07%	3.12%	2.54%	3.62%	4.03%	4.11%	4.36%	4.91%	4.99%
15	20-Yr TIPS <sup>3</sup>	1.15%	-0.30%	0.60%	0.94%	0.75%	0.66%	0.78%	0.87%	0.75%	0.21%	1.19%	1.73%	2.21%	2.19%	2.36%	2.31%
16	Implied Inflation <sup>b</sup>	2.09%	1.66%	1.79%	2.06%	1.89%	1.56%	1.75%	2.19%	2.35%	2.33%	2.40%	2.26%	1.85%	2.13%	2.49%	2.62%
17	Real Dividend Yield <sup>d</sup>	1.24%	1.62%	0.82%	0.60%	0.85%	1.17%	1.38%	0.96%	1.06%	1.25%	1.22%	1.73%	2.45%	1.68%	0.97%	1.06%
Utility																	
18	Nominal "A" Rated Yield <sup>d</sup>	4.75%	3.02%	3.77%	4.25%	4.00%	3.93%	4.12%	4.28%	4.48%	4.13%	5.04%	5.46%	6.04%	6.53%	6.07%	6.07%
19	Real "A" Rated Yield	2.60%	1.33%	1.94%	2.14%	2.07%	2.34%	2.33%	2.04%	2.08%	1.76%	2.58%	3.13%	4.11%	4.31%	3.49%	3.36%
Spreads (Utility Bond - Stock)																	
20	Nominal <sup>f</sup>	1.39%	-0.29%	1.14%	1.57%	1.44%	1.19%	0.96%	1.11%	1.04%	0.52%	1.39%	1.43%	1.69%	2.68%	2.59%	2.36%
21	Real <sup>g</sup>	1.36%	-0.29%	1.12%	1.54%	1.41%	1.17%	0.94%	1.08%	1.01%	0.51%	1.36%	1.40%	1.66%	2.62%	2.52%	2.30%
Spreads (Treasury Bond - Stock)																	
22	Nominal <sup>f</sup>	-0.09%	-1.96%	-0.22%	0.34%	0.09%	-0.52%	-0.61%	-0.10%	-0.32%	-1.06%	-0.03%	0.00%	-0.24%	0.51%	1.42%	1.28%
23	Real <sup>g</sup>	-0.09%	-1.92%	-0.22%	0.34%	0.09%	-0.51%	-0.60%	-0.10%	-0.31%	-1.04%	-0.03%	0.00%	-0.23%	0.50%	1.39%	1.25%



#### Sources

<sup>1</sup> The Value Line Investment Survey Investment Analyzer Software, downloaded on June 25, 2019

<sup>2</sup> The Value Line Investment Survey, Nov 28, 2020

<sup>3</sup> St. Louis Federal Reserve Economic Research, <http://research.stlouisfed.org>

<sup>4</sup> www.moodys.com, Bond Yields and Key Indicators, through December 31, 2020

#### Notes

<sup>a</sup> Based on the average of the high and low price for the year and the projected Dividends Declared per share published in the Value Line Investment Survey

<sup>b</sup> Line 16 = (1 + Line 14) / (1 + Line 15) - 1

<sup>c</sup> Line 17 = (1 + Line 12) / (1 + Line 16) - 1

<sup>d</sup> The spread being measured here is the nominal A-rated utility bond yield over the average nominal utility dividend yield, (Line 18 - Line 12)

<sup>e</sup> The spread being measured here is the real A-rated utility bond yield over the average real utility dividend yield, (Line 19 - Line 17)

<sup>f</sup> The spread being measured here is the nominal 20-Year Treasury yield over the average nominal utility dividend yield, (Line 14 - Line 12)

<sup>g</sup> The spread being measured here is the real 20-Year TIPS yield over the average real utility dividend yield, (Line 15 - Line 17)

## Southwestern Electric Power Company

### Natural Gas Utilities (Valuation Metrics)

Line	Company	Dividend per Share <sup>1</sup>															
		15-Year															
		Average	2020 <sup>2</sup>	2019 <sup>2</sup>	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
1	Atmos Energy	1.57	2.30	2.10	1.94	1.80	1.68	1.56	1.48	1.40	1.38	1.36	1.34	1.32	1.30	1.28	1.26
2	Chesapeake Utilities	1.08	1.69	1.55	1.39	1.26	1.19	1.12	1.07	1.01	0.96	0.91	0.87	0.83	0.81	0.78	0.77
3	New Jersey Resources	0.83	1.27	1.19	1.11	1.04	0.98	0.93	0.86	0.81	0.77	0.72	0.68	0.62	0.56	0.51	0.48
4	NiSource Inc	0.87	0.86	0.80	0.78	0.70	0.64	0.83	1.02	0.98	0.94	0.92	0.92	0.92	0.92	0.92	0.92
5	Northwest Nat Gas	1.74	1.91	1.90	1.89	1.88	1.87	1.86	1.85	1.83	1.79	1.75	1.68	1.60	1.52	1.44	1.39
6	ONE Gas Inc	1.59	2.16	2.00	1.84	1.68	1.40	1.20	0.84	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
7	South Jersey Inds	0.86	1.20	1.16	1.13	1.10	1.06	1.02	0.96	0.90	0.83	0.75	0.68	0.61	0.56	0.51	0.46
8	Southwest Gas	1.43	2.26	2.18	2.08	1.98	1.80	1.62	1.46	1.32	1.18	1.06	1.00	0.95	0.90	0.86	0.82
9	Spire Inc	1.81	2.49	2.37	2.25	2.10	1.96	1.84	1.76	1.70	1.66	1.61	1.57	1.53	1.49	1.45	1.40
10	UGI Corp	0.78	1.32	1.15	1.02	0.96	0.93	0.89	0.79	0.74	0.71	0.68	0.60	0.52	0.50	0.48	0.46
11	WGL Holdings Inc	1.62	N/A	N/A	N/A	2.02	1.93	1.83	1.72	1.66	1.59	1.55	1.50	1.47	1.41	1.37	1.35
12	Average	1.27	1.75	1.64	1.54	1.50	1.40	1.34	1.25	1.24	1.18	1.13	1.08	1.04	1.00	0.96	0.93
13	Industry Average Growth	4.61%	6.46%	6.27%	2.76%	6.99%	5.03%	6.50%	1.58%	4.67%	4.35%	4.34%	4.47%	4.20%	3.83%	3.13%	

#### Sources

<sup>1</sup> The Value Line Investment Survey Investment Analyzer Software, downloaded on June 25, 2019

<sup>2</sup> The Value Line Investment Survey, Nov 28, 2020.

## Southwestern Electric Power Company

### Natural Gas Utilities (Valuation Metrics)

		Earnings per Share <sup>1</sup>															
Line	Company	15-Year															
		Average	2020 <sup>2</sup>	2019 <sup>2</sup>	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
1	Atmos Energy	2.87	4.72	4.35	4.00	3.60	3.38	3.09	2.96	2.50	2.10	2.26	2.16	1.97	2.00	1.94	2.00
2	Chesapeake Utilities	2.32	4.05	3.40	3.45	2.68	2.86	2.68	2.47	2.26	1.99	1.91	1.82	1.43	1.39	1.29	1.15
3	New Jersey Resources	1.55	1.90	1.96	2.72	1.73	1.61	1.78	2.08	1.37	1.36	1.29	1.23	1.20	1.35	0.78	0.93
4	NiSource Inc	1.14	1.30	1.25	1.30	0.39	1.00	0.63	1.67	1.57	1.37	1.05	1.06	0.84	1.34	1.14	1.14
5	Northwest Nat Gas	2.07	2.25	2.10	2.33	-1.94	2.12	1.96	2.16	2.24	2.22	2.39	2.73	2.83	2.57	2.76	2.35
6	ONE Gas Inc	2.90	3.56	3.51	3.25	3.02	2.65	2.24	2.07	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
7	South Jersey Inds	1.34	1.65	1.10	1.38	1.23	1.34	1.44	1.57	1.52	1.52	1.45	1.35	1.19	1.14	1.05	1.23
8	Southwest Gas	2.81	4.00	3.75	3.68	3.62	3.18	2.92	3.01	3.11	2.86	2.43	2.27	1.94	1.39	1.95	1.98
9	Spire Inc	2.79	1.44	3.52	4.33	3.43	3.24	3.16	2.35	2.02	2.79	2.86	2.43	2.92	2.64	2.31	2.37
10	UGI Corp	1.78	2.55	2.28	2.74	2.29	2.05	2.01	1.92	1.59	1.17	1.37	1.59	1.57	1.33	1.18	1.10
11	WGL Holdings Inc	2.56	N/A	N/A	N/A	3.11	3.27	3.16	2.68	2.31	2.68	2.25	2.27	2.53	2.44	2.09	1.94
12	Average	2.15	2.74	2.72	2.92	2.11	2.43	2.28	2.27	2.05	2.01	1.93	1.89	1.84	1.76	1.65	1.62
13	Industry Average Growth	4.36%	0.73%	-6.72%	38.59%	-13.26%	6.50%	0.54%	10.67%	2.13%	4.13%	1.87%	2.61%	4.79%	6.67%	1.82%	

#### Sources

<sup>1</sup> The Value Line Investment Survey Investment Analyzer Software, downloaded on June 25, 2019.

<sup>2</sup> The Value Line Investment Survey, Nov 28, 2020

# Southwestern Electric Power Company

## Natural Gas Utilities (Valuation Metrics)

<u>Line</u>	<u>Company</u>	<u>Cash Flow / Capital Spending</u>			
		<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>3 - 5 yr</u> <u>Projection</u>
		(1)	(2)	(3)	(4)
1	Atmos Energy	0.53x	0.53x	0.53x	0.63x
2	Chesapeake Utilities	0.66x	0.64x	0.71x	0.78x
3	New Jersey Resources	1.41x	0.65x	0.80x	0.89x
4	NiSource Inc.	0.66x	0.65x	0.69x	0.87x
5	Northwest Nat. Gas	0.77x	0.75x	0.84x	0.98x
6	ONE Gas Inc.	0.78x	0.88x	0.84x	1.03x
7	South Jersey Inds.	0.48x	0.47x	0.50x	0.53x
8	Southwest Gas	0.62x	0.53x	0.62x	0.58x
9	Spire Inc.	0.65x	0.65x	0.64x	0.94x
10	UGI Corp.	1.33x	1.54x	1.51x	1.62x
11	Average	0.79x	0.73x	0.77x	0.89x
12	Median	0.66x	0.65x	0.70x	0.88x

Sources:

The Value Line Investment Survey Investment Analyzer Software,  
downloaded on June 25, 2019.

The Value Line Investment Survey, Nov 28, 2020.

Notes:

Based on the projected Cash Flow per share and Capital Spending per share.

## Southwestern Electric Power Company

### Natural Gas Utilities (Valuation Metrics)

Line	Company	Percent Dividends to Book Value <sup>1</sup>															
		15-Year															
		Average (1)	2020 <sup>2a</sup> (2)	2019 <sup>2a</sup> (3)	2018 (4)	2017 (5)	2016 (6)	2015 (7)	2014 (8)	2013 (9)	2012 (10)	2011 (11)	2010 (12)	2009 (13)	2008 (14)	2007 (15)	2006 (16)
1	Atmos Energy	5.16%	4.20%	4.36%	4.53%	4.90%	5.04%	4.96%	4.81%	4.92%	5.28%	5.44%	5.55%	5.61%	5.75%	5.82%	6.25%
2	Chesapeake Utilities	5.30%	4.60%	4.42%	4.39%	4.23%	4.35%	4.78%	5.18%	5.25%	5.39%	5.42%	5.49%	5.60%	6.71%	6.66%	6.95%
3	New Jersey Resources	7.11%	6.20%	6.85%	6.87%	7.26%	7.21%	7.16%	7.45%	7.60%	7.86%	7.69%	7.72%	7.48%	6.42%	6.54%	6.40%
4	NiSource Inc	5.48%	6.25%	5.86%	5.96%	5.46%	5.08%	6.89%	5.22%	5.25%	5.19%	5.22%	5.25%	5.34%	5.49%	5.70%	5.02%
5	Northwest Nat Gas	6.62%	6.43%	7.36%	7.16%	7.27%	6.30%	6.53%	6.58%	6.59%	6.57%	6.55%	6.44%	6.43%	6.41%	6.39%	6.32%
6	ONE Gas Inc	4.14%	5.06%	5.01%	4.73%	4.48%	3.88%	3.41%	2.44%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
7	South Jersey Inds	6.93%	7.23%	7.18%	7.63%	7.34%	6.53%	6.98%	7.04%	7.12%	7.09%	7.26%	7.13%	6.69%	6.40%	6.22%	6.09%
8	Southwest Gas	4.39%	4.73%	4.80%	4.90%	5.25%	5.14%	4.82%	4.57%	4.33%	4.16%	3.98%	3.90%	3.89%	3.83%	3.74%	3.80%
9	Spire Inc	5.87%	5.13%	5.25%	5.06%	5.09%	5.06%	5.07%	5.04%	5.31%	6.22%	6.30%	6.53%	6.56%	6.74%	7.33%	7.43%
10	UGI Corp	5.64%	6.72%	6.29%	4.82%	5.28%	5.65%	5.72%	5.14%	5.07%	5.35%	5.77%	5.41%	5.35%	5.72%	5.82%	6.54%
11	WGL Holdings Inc	6.86%	N/A	N/A	N/A	6.88%	7.21%	7.33%	7.14%	6.73%	6.45%	6.60%	6.57%	6.72%	6.71%	6.88%	7.13%
12	Average	5.84%	5.65%	5.74%	5.60%	5.77%	5.59%	5.78%	5.51%	5.82%	5.96%	6.02%	6.00%	5.96%	6.00%	6.04%	6.19%
13	Median	5.72%	5.66%	5.56%	4.98%	5.28%	5.14%	5.72%	5.18%	5.28%	5.80%	6.03%	5.99%	6.02%	6.41%	6.30%	6.36%

Line	Company	Dividends to Earnings Ratio <sup>1</sup>															
		15-Year															
		Average (1)	2020 <sup>2b</sup> (2)	2019 <sup>2b</sup> (3)	2018 (4)	2017 (5)	2016 (6)	2015 (7)	2014 (8)	2013 (9)	2012 (10)	2011 (11)	2010 (12)	2009 (13)	2008 (14)	2007 (15)	2006 (16)
14	Atmos Energy	0.57	0.49	0.48	0.49	0.50	0.50	0.50	0.50	0.56	0.66	0.60	0.62	0.67	0.65	0.66	0.63
15	Chesapeake Utilities	0.49	0.42	0.46	0.40	0.47	0.42	0.42	0.43	0.45	0.48	0.48	0.48	0.58	0.58	0.61	0.67
16	New Jersey Resources	0.55	0.67	0.61	0.41	0.60	0.61	0.52	0.41	0.59	0.57	0.56	0.55	0.52	0.41	0.65	0.51
17	NiSource Inc	0.85	0.66	0.64	0.60	1.79	0.64	1.32	0.61	0.62	0.69	0.88	0.87	1.10	0.69	0.81	0.81
18	Northwest Nat Gas	0.63	0.85	0.90	0.81	0.97	0.88	0.95	0.86	0.82	0.81	0.73	0.62	0.57	0.59	0.52	0.59
19	ONE Gas Inc	0.54	0.61	0.57	0.57	0.56	0.53	0.54	0.41	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
20	South Jersey Inds	0.64	0.73	1.05	0.82	0.89	0.79	0.71	0.61	0.59	0.54	0.52	0.50	0.51	0.49	0.48	0.37
21	Southwest Gas	0.50	0.57	0.58	0.57	0.55	0.57	0.55	0.49	0.42	0.41	0.44	0.44	0.49	0.65	0.44	0.41
22	Spire Inc	0.69	1.73	0.67	0.52	0.61	0.60	0.58	0.75	0.84	0.59	0.56	0.65	0.52	0.56	0.63	0.59
23	UGI Corp	0.44	0.52	0.50	0.37	0.42	0.45	0.44	0.41	0.46	0.60	0.50	0.38	0.33	0.38	0.41	0.41
24	WGL Holdings Inc	0.64	N/A	N/A	N/A	0.65	0.59	0.58	0.64	0.72	0.59	0.69	0.66	0.58	0.58	0.65	0.69
25	Average	0.60	0.72	0.65	0.55	0.55	0.60	0.65	0.56	0.61	0.59	0.59	0.58	0.59	0.56	0.59	0.57
26	Median	0.58	0.63	0.59	0.54	0.56	0.59	0.55	0.50	0.59	0.59	0.56	0.58	0.54	0.58	0.62	0.59

		Cash Flow to Capital Spending Ratio <sup>1</sup>															
Line	Company	15-Year															
		Average	2020 <sup>2c</sup>	2019 <sup>2c</sup>	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
27	Atmos Energy	0.67	0.52	0.53	0.55	0.62	0.59	0.60	0.65	0.55	0.59	0.68	0.77	0.78	0.81	0.94	0.82
28	Chesapeake Utilities	0.72	0.67	0.62	0.39	0.50	0.50	0.53	0.71	0.65	0.79	1.12	1.10	1.14	0.83	0.82	0.45
29	New Jersey Resources	1.29	0.62	0.51	0.85	0.70	0.59	0.67	1.79	1.46	1.48	1.51	1.55	1.75	2.11	1.67	2.14
30	NiSource Inc	0.77	0.66	0.61	0.58	0.41	0.59	0.53	0.56	0.57	0.65	0.75	1.11	1.06	0.94	1.11	1.37
31	Northwest Nat Gas	0.95	0.60	0.69	0.71	1.04	1.01	1.12	1.15	0.98	1.01	1.33	0.55	1.02	1.35	1.21	1.34
32	ONE Gas Inc	0.85	0.81	0.89	0.84	0.87	0.92	0.86	0.79	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
33	South Jersey Inds	0.84	0.55	0.40	0.73	0.81	0.76	0.50	0.53	0.51	0.58	0.70	0.75	1.01	1.67	1.70	1.40
34	Southwest Gas	0.86	0.70	0.53	0.56	0.68	0.83	0.84	0.99	1.05	0.90	0.82	1.37	1.28	0.85	0.78	0.72
35	Spire Inc	1.09	0.45	0.44	0.77	0.72	0.96	0.92	0.98	0.78	0.95	1.53	1.61	1.93	1.64	1.42	1.28
36	UGI Corp	1.46	1.40	1.22	1.64	1.29	1.35	1.48	1.53	1.32	1.52	1.28	1.36	1.52	1.72	1.62	1.69
37	WGL Holdings Inc	1.02	N/A	N/A	N/A	0.61	0.56	0.60	0.63	0.71	0.93	1.02	1.60	1.60	1.60	1.17	1.18
38	Average	0.97	0.70	0.64	0.76	0.67	0.79	0.79	0.94	0.86	0.94	1.07	1.18	1.31	1.35	1.24	1.24
39	Median	0.93	0.64	0.57	0.72	0.68	0.76	0.67	0.79	0.74	0.92	1.07	1.23	1.21	1.48	1.19	1.31

#### Sources

<sup>1</sup> The Value Line Investment Survey Investment Analyzer Software, downloaded on June 25, 2019

<sup>2</sup> The Value Line Investment Survey, Nov 28, 2020

#### Notes

<sup>a</sup> Based on the projected Dividends Declared per share and Book Value per share, published in The Value Line Investment Survey

<sup>b</sup> Based on the projected Dividends Declared per share and Earnings per share, published in The Value Line Investment Survey

<sup>c</sup> Based on the projected Cash Flow per share and Capital Spending per share, published in The Value Line Investment Survey

# Southwestern Electric Power Company

## Proxy Group

<u>Line</u>	<u>Company</u>	<u>Credit Ratings<sup>1</sup></u>		<u>Common Equity Ratios</u>	
		<u>S&amp;P</u>	<u>Moody's</u>	<u>MI<sup>1</sup></u>	<u>Value Line<sup>2</sup></u>
		(1)	(2)	(3)	(4)
1	ALLETE, Inc.	BBB	Baa1	56.1%	61.4%
2	Alliant Energy Corporation	A-	Baa2	43.5%	48.5%
3	Ameren Corporation	BBB+	Baa1	44.7%	47.1%
4	Duke Energy Corporation	BBB+	Baa1	40.5%	44.1%
5	Edison International	BBB	Baa3	37.9%	39.9%
6	Entergy Corporation	BBB+	Baa2	33.4%	37.1%
7	IDACORP, Inc.	BBB	Baa1	57.2%	58.7%
8	NorthWestern Corporation	BBB	Baa2	47.5%	47.5%
9	OGE Energy Corp.	BBB+	Baa1	55.2%	56.4%
10	Otter Tail Corporation	BBB	Baa2	52.1%	53.1%
11	Pinnacle West Capital Corporation	A-	A3	47.8%	52.9%
12	Portland General Electric Company	BBB+	A3	48.1%	48.7%
13	Xcel Energy Inc.	A-	Baa1	39.2%	43.2%
14	<b>Average</b>	<b>BBB+</b>	<b>Baa1</b>	<b>46.4%</b>	<b>49.1%</b>
15	<b>Southwestern Electric Power Company</b>	<b>A-<sup>3</sup></b>	<b>Baa2<sup>3</sup></b>		<b>49.4%<sup>4</sup></b>

Sources:

<sup>1</sup> S&P Global Market Intelligence, Downloaded on March 8, 2021.

<sup>2</sup> *The Value Line Investment Survey*, December 11, 2020, January 22, and February 12, 2021.

<sup>3</sup> D'Ascendis Direct at 56.

<sup>4</sup> D'Ascendis Direct at 5.

# Southwestern Electric Power Company

## Consensus Analysts' Growth Rates

<u>Line</u>	<u>Company</u>	<u>Zacks</u>		<u>MI</u>		<u>Yahoo! Finance</u>		<u>Average of Growth Rates (7)</u>
		<u>Estimated Growth %<sup>1</sup></u>	<u>Number of Estimates</u>	<u>Estimated Growth %<sup>2</sup></u>	<u>Number of Estimates</u>	<u>Estimated Growth %<sup>3</sup></u>	<u>Number of Estimates</u>	
		(1)	(2)	(3)	(4)	(5)	(6)	
1	ALLETE, Inc.	N/A	N/A	6.00%	4	7.00%	N/A	6.50%
2	Alliant Energy Corporation	5.80%	N/A	5.79%	4	5.70%	N/A	5.76%
3	Ameren Corporation	6.80%	N/A	6.77%	7	6.60%	N/A	6.72%
4	Duke Energy Corporation	5.20%	N/A	5.24%	5	4.99%	N/A	5.14%
5	Edison International	3.10%	N/A	4.03%	4	- 0.50%	N/A	3.57%
6	Entergy Corporation	5.20%	N/A	5.58%	3	5.15%	N/A	5.31%
7	IDACORP, Inc.	2.60%	N/A	3.03%	4	2.60%	N/A	2.74%
8	NorthWestern Corporation	5.30%	N/A	4.82%	4	4.66%	N/A	4.93%
9	OGE Energy Corp.	3.60%	N/A	2.28%	3	2.10%	N/A	2.66%
10	Otter Tail Corporation	N/A	N/A	6.55%	2	9.00%	N/A	7.78%
11	Pinnacle West Capital Corporation	3.50%	N/A	3.29%	4	3.50%	N/A	3.43%
12	Portland General Electric Company	13.40%	N/A	4.68%	4	13.40%	N/A	10.49%
13	Xcel Energy Inc.	6.10%	N/A	5.43%	5	6.20%	N/A	5.91%
14	<b>Average</b>	<b>5.51%</b>	<b>N/A</b>	<b>4.88%</b>	<b>4</b>	<b>5.91%</b>	<b>N/A</b>	<b>5.46%</b>

Sources:

<sup>1</sup> Zacks, <http://www.zacks.com/>, downloaded on February 26, 2021.

<sup>2</sup> S&P Global Market Intelligence, <https://platform.mi.spglobal.com>, downloaded on February 26, 2021.

<sup>3</sup> Yahoo! Finance, <https://finance.yahoo.com/>, downloaded on February 26, 2021.

Note: Negative growth rates are not included in averages.

## Southwestern Electric Power Company

### Constant Growth DCF Model (Consensus Analysts' Growth Rates)

<u>Line</u>	<u>Company</u>	<u>13-Week AVG Stock Price<sup>1</sup></u> (1)	<u>Analysts' Growth<sup>2</sup></u> (2)	<u>Annualized Dividend<sup>3</sup></u> (3)	<u>Adjusted Yield</u> (4)	<u>Constant Growth DCF</u> (5)
1	ALLETE, Inc.	\$62.66	6.50%	\$2.47	4.20%	10.70%
2	Alliant Energy Corporation	\$49.91	5.76%	\$1.52	3.22%	8.98%
3	Ameren Corporation	\$75.10	6.72%	\$2.06	2.93%	9.65%
4	Duke Energy Corporation	\$90.99	5.14%	\$3.86	4.46%	9.60%
5	Edison International	\$60.14	3.57%	\$2.65	4.56%	8.13%
6	Entergy Corporation	\$97.29	5.31%	\$3.80	4.11%	9.42%
7	IDACORP, Inc.	\$90.78	2.74%	\$2.84	3.21%	5.96%
8	NorthWestern Corporation	\$56.90	4.93%	\$2.40	4.43%	9.35%
9	OGE Energy Corp.	\$31.54	2.66%	\$1.61	5.24%	7.90%
10	Otter Tail Corporation	\$41.83	7.78%	\$1.48	3.81%	11.59%
11	Pinnacle West Capital Corporation	\$78.02	3.43%	\$3.32	4.40%	7.83%
12	Portland General Electric Company	\$42.15	10.49%	\$1.63	4.27%	14.77%
13	Xcel Energy Inc	\$64.42	5.91%	\$1.72	2.83%	8.74%
14	<b>Average</b>	<b>\$64.75</b>	<b>5.46%</b>	<b>\$2.41</b>	<b>3.98%</b>	<b>9.43%</b>
15	<b>Median</b>					<b>9.35%</b>

Sources:

<sup>1</sup> S&P Global Market Intelligence, Downloaded on March 8, 2021.

<sup>2</sup> Exhibit MPG-4.

<sup>3</sup> *The Value Line Investment Survey*, December 11, 2020, January 22, and February 12, 2021



## Southwestern Electric Power Company

### Payout Ratios

<u>Line</u>	<u>Company</u>	<u>Dividends Per Share</u>		<u>Earnings Per Share</u>		<u>Payout Ratio</u>	
		<u>2019</u>	<u>Projected</u>	<u>2019</u>	<u>Projected</u>	<u>2019</u>	<u>Projected</u>
		(1)	(2)	(3)	(4)	(5)	(6)
1	ALLETE, Inc	\$2.35	\$2.80	\$3.33	\$4.25	70.57%	65.88%
2	Alliant Energy Corporation	\$1.42	\$1.96	\$2.33	\$3.00	60.94%	65.33%
3	Ameren Corporation	\$1.92	\$2.45	\$3.35	\$4.50	57.31%	54.44%
4	Duke Energy Corporation	\$3.75	\$4.25	\$5.07	\$6.25	73.96%	68.00%
5	Edison International	\$2.48	\$3.00	\$3.98	\$4.75	62.31%	63.16%
6	Entergy Corporation	\$3.66	\$4.55	\$6.30	\$7.00	58.10%	65.00%
7	IDACORP, Inc.	\$2.56	\$3.50	\$4.61	\$5.75	55.53%	60.87%
8	NorthWestern Corporation	\$2.30	\$2.75	\$3.53	\$4.00	65.16%	68.75%
9	OGE Energy Corp	\$1.51	\$1.95	\$2.24	\$2.50	67.41%	78.00%
10	Otter Tail Corporation	\$1.40	\$1.80	\$2.17	\$3.00	64.52%	60.00%
11	Pinnacle West Capital Corporation	\$3.04	\$4.05	\$4.77	\$6.00	63.73%	67.50%
12	Portland General Electric Company	\$1.52	\$2.00	\$2.39	\$3.00	63.60%	66.67%
13	Xcel Energy Inc	\$1.62	\$2.15	\$2.64	\$3.50	61.36%	61.43%
14	<b>Average</b>	<b>\$2.27</b>	<b>\$2.86</b>	<b>\$3.59</b>	<b>\$4.42</b>	<b>63.42%</b>	<b>65.00%</b>

Source:

*The Value Line Investment Survey*, December 11, 2020, January 22, and February 12, 2021

## Southwestern Electric Power Company

### Sustainable Growth Rate

		3 to 5 Year Projections										Sustainable
Line	Company	Dividends	Earnings	Book Value	Book Value		Adjustment	Adjusted	Payout	Retention	Internal	Growth
		Per Share	Per Share	Per Share	Growth	ROE	Factor	ROE	Ratio	Rate	Growth Rate	Rate
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
1	ALLETE, Inc.	\$2.80	\$4.25	\$51.25	3.49%	8.29%	1.02	8.43%	65.88%	34.12%	2.88%	3.31%
2	Alliant Energy Corporation	\$1.96	\$3.00	\$28.45	6.02%	10.54%	1.03	10.85%	65.33%	34.67%	3.76%	5.89%
3	Ameren Corporation	\$2.45	\$4.50	\$44.50	6.34%	10.11%	1.03	10.42%	54.44%	45.56%	4.75%	7.16%
4	Duke Energy Corporation	\$4.25	\$6.25	\$68.75	1.96%	9.09%	1.01	9.18%	68.00%	32.00%	2.94%	3.27%
5	Edison International	\$3.00	\$4.75	\$44.00	3.67%	10.80%	1.02	10.99%	63.16%	36.84%	4.05%	5.17%
6	Entergy Corporation	\$4.55	\$7.00	\$64.50	4.67%	10.85%	1.02	11.10%	65.00%	35.00%	3.89%	4.84%
7	IDACORP, Inc.	\$3.50	\$5.75	\$58.75	3.75%	9.79%	1.02	9.97%	60.87%	39.13%	3.90%	3.91%
8	NorthWestern Corporation	\$2.75	\$4.00	\$45.75	2.51%	8.74%	1.01	8.85%	68.75%	31.25%	2.77%	3.17%
9	OGE Energy Corp.	\$1.95	\$2.50	\$20.75	0.06%	12.05%	1.00	12.05%	78.00%	22.00%	2.65%	2.65%
10	Otter Tail Corporation	\$1.80	\$3.00	\$24.50	4.71%	12.24%	1.02	12.53%	60.00%	40.00%	5.01%	6.05%
11	Pinnacle West Capital Corporation	\$4.05	\$6.00	\$58.00	3.73%	10.34%	1.02	10.53%	67.50%	32.50%	3.42%	4.02%
12	Portland General Electric Company	\$2.00	\$3.00	\$33.00	2.62%	9.09%	1.01	9.21%	66.67%	33.33%	3.07%	3.13%
13	Xcel Energy Inc.	\$2.15	\$3.50	\$33.25	5.67%	10.53%	1.03	10.82%	61.43%	38.57%	4.17%	5.93%
14	Average	\$2.86	\$4.42	\$44.27	3.78%	10.19%	1.02	10.38%	65.00%	35.00%	3.63%	4.50%

#### Sources and Notes

Cols. (1), (2) and (3) The Value Line Investment Survey, December 11, 2020, January 22, and February 12, 2021

Col. (4) [ Col. (3) / Page 2 Col. (2) ] ^ {1/number of years projected} - 1.

Col. (5) Col. (2) / Col. (3).

Col. (6) [ 2 \* (1 + Col. (4)) ] / (2 + Col. (4)).

Col. (7) Col. (6) \* Col. (5)

Col. (8) Col. (1) / Col. (2).

Col. (9) 1 - Col. (8).

Col. (10) Col. (9) \* Col. (7).

Col. (11) Col. (10) + Page 2 Col. (9).

## Southwestern Electric Power Company

### Sustainable Growth Rate

Line	Company	13-Week Average Stock Price <sup>1</sup>	2019 Book Value Per Share <sup>2</sup>	Market to Book Ratio (3)	Common Shares Outstanding (in Millions) <sup>2</sup>		Growth (6)	S Factor <sup>3</sup> (7)	V Factor <sup>4</sup> (8)	S * V (9)
		(1)	(2)	(3)	2019 (4)	3-5 Years (5)				
1	ALLETE, Inc.	\$62.66	\$43.17	1.45	51.70	54.25	0.97%	1.40%	31.11%	0.44%
2	Alliant Energy Corporation	\$49.91	\$21.24	2.35	245.02	265.00	1.58%	3.71%	57.44%	2.13%
3	Ameren Corporation	\$75.10	\$32.73	2.29	246.20	270.00	1.86%	4.27%	56.42%	2.41%
4	Duke Energy Corporation	\$90.99	\$61.20	1.49	733.00	764.00	0.69%	1.03%	32.74%	0.34%
5	Edison International	\$60.14	\$36.75	1.64	361.99	395.00	1.76%	2.88%	38.89%	1.12%
6	Entergy Corporation	\$97.29	\$51.34	1.90	199.15	210.00	1.07%	2.02%	47.23%	0.95%
7	IDACORP, Inc.	\$90.78	\$48.88	1.86	50.42	50.45	0.01%	0.02%	46.16%	0.01%
8	NorthWestern Corporation	\$56.90	\$40.42	1.41	50.45	53.00	0.99%	1.40%	28.96%	0.40%
9	OGE Energy Corp	\$31.54	\$20.69	1.52	200.10	200.00	- 0.01%	- 0.02%	34.40%	- 0.01%
10	Otter Tail Corporation	\$41.83	\$19.46	2.15	40.16	42.00	0.90%	1.93%	53.48%	1.03%
11	Pinnacle West Capital Corporation	\$78.02	\$48.30	1.62	112.44	118.00	0.97%	1.57%	38.09%	0.60%
12	Portland General Electric Company	\$42.15	\$28.99	1.45	89.39	90.00	0.14%	0.20%	31.23%	0.06%
13	Xcel Energy Inc.	\$64.42	\$25.24	2.55	524.54	555.00	1.14%	2.90%	60.82%	1.76%
14	<b>Average</b>	<b>\$64.75</b>	<b>\$36.80</b>	<b>1.82</b>	<b>223.43</b>	<b>235.90</b>	<b>1.01%</b>	<b>1.94%</b>	<b>42.84%</b>	<b>0.94%</b>

#### Sources and Notes.

<sup>1</sup> S&P Global Market Intelligence, Downloaded on March 8, 2021.

<sup>2</sup> *The Value Line Investment Survey*, December 11, 2020, January 22, and February 12, 2021.

<sup>3</sup> Expected Growth in the Number of Shares, Column (3) \* Column (6).

<sup>4</sup> Expected Profit of Stock Investment, [ 1 - 1 / Column (3) ].

# Southwestern Electric Power Company

## Constant Growth DCF Model (Sustainable Growth Rate)

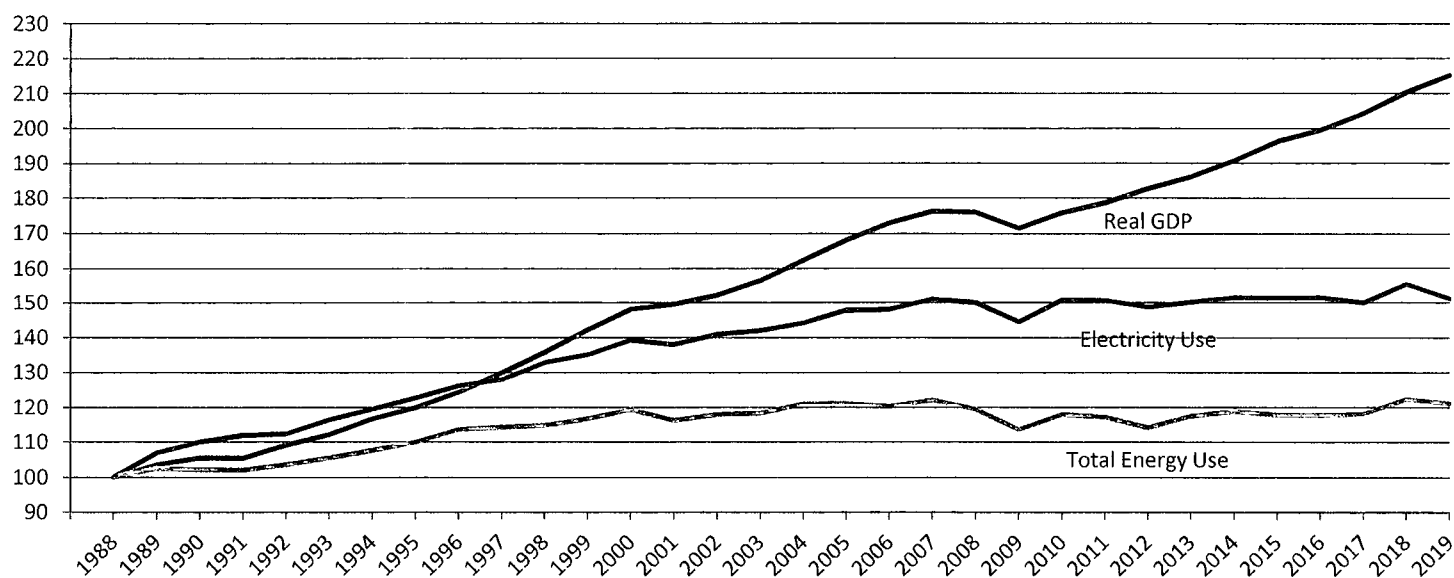
<u>Line</u>	<u>Company</u>	<u>13-Week AVG Stock Price<sup>1</sup></u> (1)	<u>Sustainable Growth<sup>2</sup></u> (2)	<u>Annualized Dividend<sup>3</sup></u> (3)	<u>Adjusted Yield</u> (4)	<u>Constant Growth DCF</u> (5)
1	ALLETE, Inc.	\$62.66	3.31%	\$2.47	4.07%	7.39%
2	Alliant Energy Corporation	\$49.91	5.89%	\$1.52	3.23%	9.12%
3	Ameren Corporation	\$75.10	7.16%	\$2.06	2.94%	10.10%
4	Duke Energy Corporation	\$90.99	3.27%	\$3.86	4.38%	7.66%
5	Edison International	\$60.14	5.17%	\$2.65	4.63%	9.80%
6	Entergy Corporation	\$97.29	4.84%	\$3.80	4.09%	8.93%
7	IDACORP, Inc.	\$90.78	3.91%	\$2.84	3.25%	7.16%
8	NorthWestern Corporation	\$56.90	3.17%	\$2.40	4.35%	7.52%
9	OGE Energy Corp.	\$31.54	2.65%	\$1.61	5.24%	7.89%
10	Otter Tail Corporation	\$41.83	6.05%	\$1.48	3.75%	9.80%
11	Pinnacle West Capital Corporation	\$78.02	4.02%	\$3.32	4.43%	8.45%
12	Portland General Electric Company	\$42.15	3.13%	\$1.63	3.99%	7.12%
13	Xcel Energy Inc.	\$64.42	5.93%	\$1.72	2.83%	8.76%
14	<b>Average</b>	<b>\$64.75</b>	<b>4.50%</b>	<b>\$2.41</b>	<b>3.94%</b>	<b>8.44%</b>
15	<b>Median</b>					<b>8.45%</b>

## Sources:

<sup>1</sup> S&P Global Market Intelligence, Downloaded on March 8, 2021.<sup>2</sup> Exhibit MPG-4.<sup>3</sup> *The Value Line Investment Survey*, December 11, 2020, January 22, and February 12, 2021.

# Southwestern Electric Power Company

## Electricity Sales Are Linked to U.S. Economic Growth



Note:

1988 represents the base year. Graph depicts increases or decreases from the base year.

Sources:

U.S. Energy Information Administration

Federal Reserve Bank of St. Louis

## Southwestern Electric Power Company

### Multi-Stage Growth DCF Model

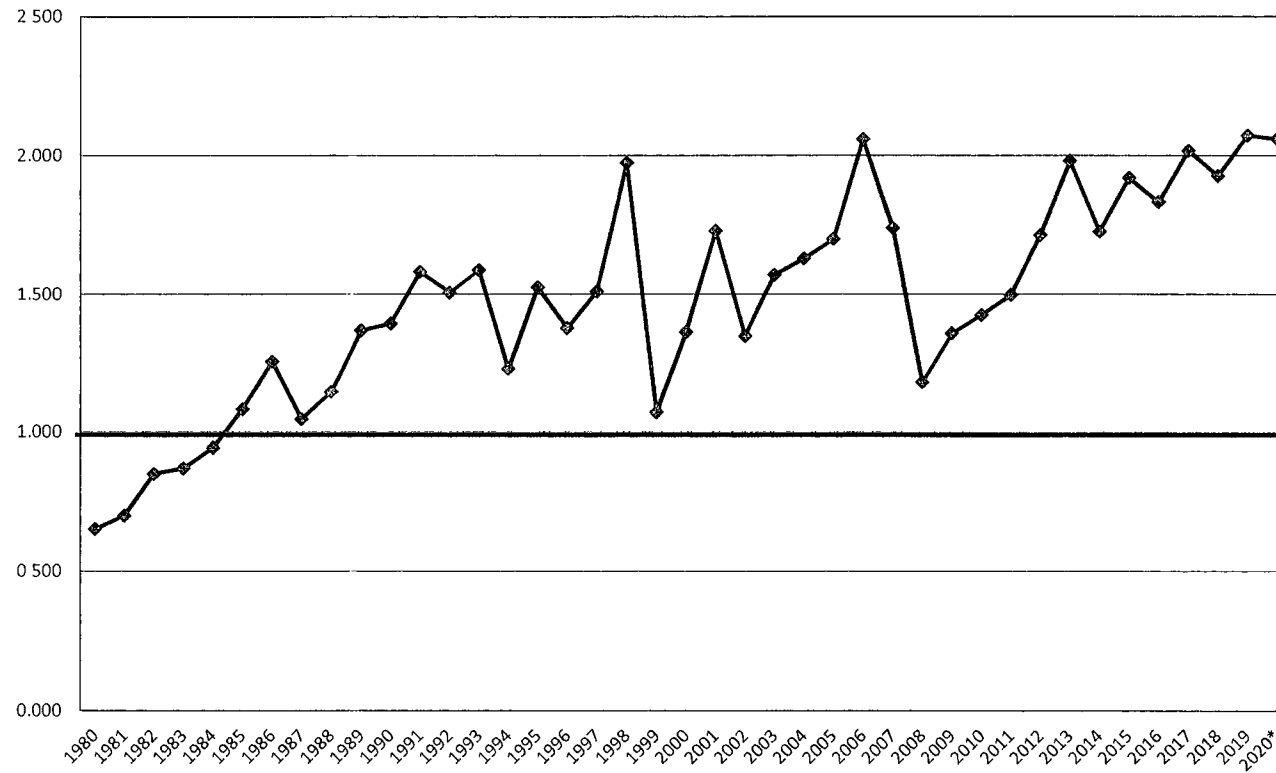
Line	Company	13-Week AVG	Annualized	First Stage	Second Stage Growth					Third Stage	Multi-Stage
		<u>Stock Price<sup>1</sup></u>	<u>Dividend<sup>2</sup></u>	<u>Growth<sup>3</sup></u>	<u>Year 6</u>	<u>Year 7</u>	<u>Year 8</u>	<u>Year 9</u>	<u>Year 10</u>	<u>Growth<sup>4</sup></u>	<u>Growth DCF</u>
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
1	ALLETE, Inc.	\$62.66	\$2.47	6.50%	6.14%	5.78%	5.42%	5.06%	4.71%	4.35%	9.04%
2	Alliant Energy Corporation	\$49.91	\$1.52	5.76%	5.53%	5.29%	5.05%	4.82%	4.58%	4.35%	7.82%
3	Ameren Corporation	\$75.10	\$2.06	6.72%	6.33%	5.93%	5.53%	5.14%	4.74%	4.35%	7.68%
4	Duke Energy Corporation	\$90.99	\$3.86	5.14%	5.01%	4.88%	4.74%	4.61%	4.48%	4.35%	9.00%
5	Edison International	\$60.14	\$2.65	3.57%	3.70%	3.83%	3.96%	4.09%	4.22%	4.35%	8.72%
6	Entergy Corporation	\$97.29	\$3.80	5.31%	5.15%	4.99%	4.83%	4.67%	4.51%	4.35%	8.67%
7	IDACORP, Inc	\$90.78	\$2.84	2.74%	3.01%	3.28%	3.54%	3.81%	4.08%	4.35%	7.27%
8	NorthWestern Corporation	\$56.90	\$2.40	4.93%	4.83%	4.73%	4.64%	4.54%	4.44%	4.35%	8.91%
9	OGE Energy Corp.	\$31.54	\$1.61	2.66%	2.94%	3.22%	3.50%	3.78%	4.07%	4.35%	9.14%
10	Otter Tail Corporation	\$41.83	\$1.48	7.78%	7.20%	6.63%	6.06%	5.49%	4.92%	4.35%	8.91%
11	Pinnacle West Capital Corporation	\$78.02	\$3.32	3.43%	3.58%	3.74%	3.89%	4.04%	4.19%	4.35%	8.54%
12	Portland General Electric Company	\$42.15	\$1.63	10.49%	9.47%	8.44%	7.42%	6.40%	5.37%	4.35%	10.17%
13	Xcel Energy Inc	\$64.42	\$1.72	5.91%	5.65%	5.39%	5.13%	4.87%	4.61%	4.35%	7.42%
14	<b>Average</b>	<b>\$64.75</b>	<b>\$2.41</b>	<b>5.46%</b>	<b>5.27%</b>	<b>5.09%</b>	<b>4.90%</b>	<b>4.72%</b>	<b>4.53%</b>	<b>4.35%</b>	<b>8.56%</b>
15	<b>Median</b>										<b>8.72%</b>

## Sources:

<sup>1</sup> S&P Global Market Intelligence, Downloaded on March 8, 2021<sup>2</sup> *The Value Line Investment Survey*, December 11, 2020, January 22, and February 12, 2021.<sup>3</sup> Exhibit MPG-4<sup>4</sup> *Blue Chip Financial Forecasts*, December 1, 2020 at 14

## Southwestern Electric Power Company

### Common Stock Market/Book Ratio



**Source:**

1980 - 2000: Mergent Public Utility Manual.

2001 - 2015: AUS Utility Reports, multiple dates.

2016 - 2019: Value Line Investment Survey, multiple dates.

\* Value Line Investment Survey Reports, November 27, December 11, 2020, and January 22, February 12, 2021.

## Southwestern Electric Power Company

### Equity Risk Premium - Treasury Bond

<u>Line</u>	<u>Year</u>	<u>Authorized Electric Returns<sup>1</sup></u> (1)	<u>30 yr. Treasury Bond Yield<sup>2</sup></u> (2)	<u>Indicated Risk Premium</u> (3)	<u>Rolling 5 - Year Average</u> (4)	<u>Rolling 10 - Year Average</u> (5)
1	1986	13.93%	7.80%	6.13%		
2	1987	12.99%	8.58%	4.41%		
3	1988	12.79%	8.96%	3.83%		
4	1989	12.97%	8.45%	4.52%		
5	1990	12.70%	8.61%	4.09%	4.60%	
6	1991	12.55%	8.14%	4.41%	4.25%	
7	1992	12.09%	7.67%	4.42%	4.26%	
8	1993	11.41%	6.60%	4.81%	4.45%	
9	1994	11.34%	7.37%	3.97%	4.34%	
10	1995	11.55%	6.88%	4.67%	4.46%	4.53%
11	1996	11.39%	6.70%	4.69%	4.51%	4.38%
12	1997	11.40%	6.61%	4.79%	4.59%	4.42%
13	1998	11.66%	5.58%	6.08%	4.84%	4.65%
14	1999	10.77%	5.87%	4.90%	5.03%	4.68%
15	2000	11.43%	5.94%	5.49%	5.19%	4.82%
16	2001	11.09%	5.49%	5.60%	5.37%	4.94%
17	2002	11.16%	5.43%	5.73%	5.56%	5.07%
18	2003	10.97%	4.96%	6.01%	5.55%	5.19%
19	2004	10.75%	5.05%	5.70%	5.71%	5.37%
20	2005	10.54%	4.65%	5.89%	5.79%	5.49%
21	2006	10.34%	4.87%	5.47%	5.76%	5.57%
22	2007	10.31%	4.83%	5.48%	5.71%	5.64%
23	2008	10.37%	4.28%	6.09%	5.73%	5.64%
24	2009	10.52%	4.07%	6.45%	5.88%	5.79%
25	2010	10.29%	4.25%	6.04%	5.90%	5.85%
26	2011	10.19%	3.91%	6.28%	6.07%	5.91%
27	2012	10.01%	2.92%	7.09%	6.39%	6.05%
28	2013	9.81%	3.45%	6.36%	6.44%	6.09%
29	2014	9.75%	3.34%	6.41%	6.44%	6.16%
30	2015	9.60%	2.84%	6.76%	6.58%	6.24%
31	2016	9.60%	2.60%	7.00%	6.72%	6.40%
32	2017	9.68%	2.90%	6.79%	6.66%	6.53%
33	2018	9.55%	3.11%	6.44%	6.68%	6.56%
34	2019	9.64%	2.58%	7.06%	6.81%	6.62%
35	2020	9.39%	1.56%	7.83%	7.02%	6.80%
36	<b>Average</b>	<b>10.99%</b>	<b>5.34%</b>	<b>5.65%</b>	<b>5.59%</b>	<b>5.59%</b>
37	<b>Minimum</b>				<b>4.25%</b>	<b>4.38%</b>
38	<b>Maximum</b>				<b>7.02%</b>	<b>6.80%</b>

Sources.

<sup>1</sup> *Regulatory Research Associates, Inc.*, Regulatory Focus, Major Rate Case Decisions, Jan. 1997 p. 5, and Jan. 2011 p. 3.  
*S&P Global Market Intelligence*, RRA Regulatory Focus, Major Rate Case Decisions, January - December 2020,  
 February 2, 2021, p. 1

2006 - 2019 Authorized Returns exclude limited issue rider cases.

<sup>2</sup> St. Louis Federal Reserve Economic Research, <http://research.stlouisfed.org/>.

The yields from 2002 to 2005 represent the 20-Year Treasury yields obtained from the Federal Reserve Bank



# Southwestern Electric Power Company

## Equity Risk Premium - Utility Bond

<u>Line</u>	<u>Year</u>	<u>Authorized Electric Returns<sup>1</sup> (1)</u>	<u>Average "A" Rated Utility Bond Yield<sup>2</sup> (2)</u>	<u>Indicated Risk Premium (3)</u>	<u>Rolling 5 - Year Average (4)</u>	<u>Rolling 10 - Year Average (5)</u>
1	1986	13.93%	9.58%	4.35%		
2	1987	12.99%	10.10%	2.89%		
3	1988	12.79%	10.49%	2.30%		
4	1989	12.97%	9.77%	3.20%		
5	1990	12.70%	9.86%	2.84%	3.12%	
6	1991	12.55%	9.36%	3.19%	2.88%	
7	1992	12.09%	8.69%	3.40%	2.99%	
8	1993	11.41%	7.59%	3.82%	3.29%	
9	1994	11.34%	8.31%	3.03%	3.26%	
10	1995	11.55%	7.89%	3.66%	3.42%	3.27%
11	1996	11.39%	7.75%	3.64%	3.51%	3.20%
12	1997	11.40%	7.60%	3.80%	3.59%	3.29%
13	1998	11.66%	7.04%	4.62%	3.75%	3.52%
14	1999	10.77%	7.62%	3.15%	3.77%	3.52%
15	2000	11.43%	8.24%	3.19%	3.68%	3.55%
16	2001	11.09%	7.76%	3.33%	3.62%	3.56%
17	2002	11.16%	7.37%	3.79%	3.61%	3.60%
18	2003	10.97%	6.58%	4.39%	3.57%	3.66%
19	2004	10.75%	6.16%	4.59%	3.86%	3.82%
20	2005	10.54%	5.65%	4.89%	4.20%	3.94%
21	2006	10.34%	6.07%	4.27%	4.39%	4.00%
22	2007	10.31%	6.07%	4.24%	4.48%	4.04%
23	2008	10.37%	6.53%	3.84%	4.37%	3.97%
24	2009	10.52%	6.04%	4.48%	4.34%	4.10%
25	2010	10.29%	5.47%	4.82%	4.33%	4.26%
26	2011	10.19%	5.04%	5.15%	4.51%	4.45%
27	2012	10.01%	4.13%	5.88%	4.83%	4.66%
28	2013	9.81%	4.48%	5.33%	5.13%	4.75%
29	2014	9.75%	4.28%	5.47%	5.33%	4.84%
30	2015	9.60%	4.12%	5.48%	5.46%	4.90%
31	2016	9.60%	3.93%	5.67%	5.57%	5.04%
32	2017	9.68%	4.00%	5.68%	5.53%	5.18%
33	2018	9.55%	4.25%	5.30%	5.52%	5.33%
34	2019	9.64%	3.77%	5.87%	5.60%	5.47%
35	2020	9.39%	3.05%	6.34%	5.77%	5.62%
36	<b>Average</b>	<b>10.99%</b>	<b>6.70%</b>	<b>4.28%</b>	<b>4.23%</b>	<b>4.21%</b>
37	<b>Minimum</b>				<b>2.88%</b>	<b>3.20%</b>
38	<b>Maximum</b>				<b>5.77%</b>	<b>5.62%</b>

### Sources:

<sup>1</sup> Regulatory Research Associates, Inc., Regulatory Focus, Major Rate Case Decisions, Jan. 1997 p. 5, and Jan. 2011 p. 3.  
S&P Global Market Intelligence, RRA Regulatory Focus, Major Rate Case Decisions, January - December 2020,  
February 2, 2021, p. 1

2006 - 2019 Authorized Returns exclude limited issue rider cases.

<sup>2</sup> St. Louis Federal Reserve: Economic Research, <http://research.stlouisfed.org/>

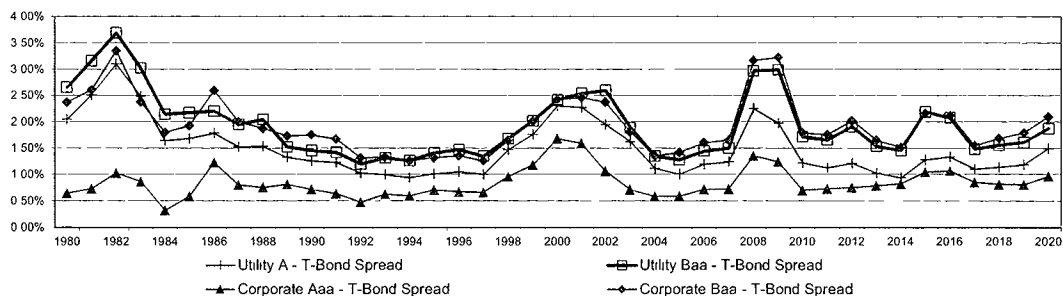
The yields from 2002 to 2005 represent the 20-Year Treasury yields obtained from the Federal Reserve Bank

# Southwestern Electric Power Company

## Bond Yield Spreads

Line	Year	T-Bond Yield <sup>1</sup> (1)	Public Utility Bond				Corporate Bond				Utility to Corporate	
			A <sup>2</sup> (2)	Baa <sup>2</sup> (3)	A-T-Bond Spread (4)	Baa-T-Bond Spread (5)	Aaa <sup>3</sup> (6)	Baa <sup>3</sup> (7)	Aaa-T-Bond Spread (8)	Baa-T-Bond Spread (9)	Baa Spread (10)	A-Aaa Spread (11)
1	1980	11.30%	13.34%	13.95%	2.04%	2.65%	11.94%	13.67%	0.64%	2.37%	0.28%	1.40%
2	1981	13.44%	15.95%	16.60%	2.51%	3.16%	14.17%	16.04%	0.73%	2.60%	0.56%	1.78%
3	1982	12.76%	15.86%	16.45%	3.10%	3.69%	13.79%	16.11%	1.03%	3.35%	0.34%	2.07%
4	1983	11.18%	13.66%	14.20%	2.48%	3.02%	12.04%	13.55%	0.86%	2.38%	0.65%	1.62%
5	1984	12.39%	14.03%	14.53%	1.64%	2.14%	12.71%	14.19%	0.32%	1.80%	0.34%	1.32%
6	1985	10.79%	12.47%	12.96%	1.68%	2.17%	11.37%	12.72%	0.58%	1.93%	0.24%	1.10%
7	1986	7.80%	9.58%	10.00%	1.78%	2.20%	9.02%	10.39%	1.22%	2.59%	-0.39%	0.56%
8	1987	8.58%	10.10%	10.53%	1.52%	1.95%	9.38%	10.58%	0.80%	2.00%	-0.05%	0.72%
9	1988	8.96%	10.49%	11.00%	1.53%	2.04%	9.71%	10.83%	0.75%	1.87%	0.17%	0.78%
10	1989	8.45%	9.77%	9.97%	1.32%	1.52%	9.26%	10.18%	0.81%	1.73%	-0.21%	0.51%
11	1990	8.61%	9.86%	10.06%	1.25%	1.45%	9.32%	10.36%	0.71%	1.75%	-0.30%	0.54%
12	1991	8.14%	9.36%	9.55%	1.22%	1.41%	8.77%	9.80%	0.63%	1.67%	-0.25%	0.59%
13	1992	7.67%	8.69%	8.86%	1.02%	1.19%	8.14%	8.98%	0.47%	1.31%	-0.12%	0.55%
14	1993	6.60%	7.59%	7.91%	0.99%	1.31%	7.22%	7.93%	0.62%	1.33%	-0.02%	0.37%
15	1994	7.37%	8.31%	8.63%	0.94%	1.26%	7.96%	8.62%	0.59%	1.25%	0.01%	0.35%
16	1995	6.88%	7.89%	8.29%	1.01%	1.41%	7.59%	8.20%	0.71%	1.32%	0.09%	0.30%
17	1996	6.70%	7.75%	8.17%	1.05%	1.47%	7.37%	8.05%	0.67%	1.35%	0.12%	0.38%
18	1997	6.61%	7.60%	7.95%	0.99%	1.34%	7.26%	7.86%	0.66%	1.26%	0.09%	0.34%
19	1998	5.58%	7.04%	7.26%	1.46%	1.68%	6.53%	7.22%	0.95%	1.64%	0.04%	0.51%
20	1999	5.87%	7.62%	7.88%	1.75%	2.01%	7.04%	7.87%	1.18%	2.01%	0.01%	0.58%
21	2000	5.94%	8.24%	8.36%	2.30%	2.42%	7.62%	8.36%	1.68%	2.42%	-0.01%	0.62%
22	2001	5.49%	7.76%	8.03%	2.27%	2.54%	7.08%	7.95%	1.59%	2.45%	0.08%	0.68%
23	2002	5.43%	7.37%	8.02%	1.94%	2.59%	6.49%	7.80%	1.06%	2.37%	0.22%	0.88%
24	2003	4.96%	6.58%	6.84%	1.62%	1.89%	5.67%	6.77%	0.71%	1.81%	0.08%	0.91%
25	2004	5.05%	6.16%	6.40%	1.11%	1.35%	5.63%	6.39%	0.58%	1.35%	0.00%	0.53%
26	2005	4.65%	5.65%	5.93%	1.00%	1.28%	5.24%	6.06%	0.59%	1.42%	-0.14%	0.41%
27	2006	4.87%	6.07%	6.32%	1.20%	1.44%	5.59%	6.48%	0.71%	1.61%	-0.16%	0.48%
28	2007	4.83%	6.07%	6.33%	1.24%	1.50%	5.56%	6.48%	0.72%	1.65%	-0.15%	0.52%
29	2008	4.28%	6.53%	7.25%	2.25%	2.97%	5.63%	7.45%	1.35%	3.17%	-0.20%	0.90%
30	2009	4.07%	6.04%	7.06%	1.97%	2.99%	5.31%	7.30%	1.24%	3.23%	-0.24%	0.73%
31	2010	4.25%	5.47%	5.96%	1.22%	1.71%	4.95%	6.04%	0.70%	1.79%	-0.08%	0.52%
32	2011	3.91%	5.04%	5.57%	1.13%	1.66%	4.64%	5.67%	0.73%	1.76%	-0.10%	0.40%
33	2012	2.92%	4.13%	4.83%	1.21%	1.90%	3.67%	4.94%	0.75%	2.02%	-0.11%	0.46%
34	2013	3.45%	4.48%	4.98%	1.03%	1.53%	4.24%	5.10%	0.79%	1.65%	-0.12%	0.24%
35	2014	3.34%	4.28%	4.80%	0.94%	1.46%	4.16%	4.86%	0.82%	1.52%	-0.06%	0.12%
36	2015	2.84%	4.12%	5.03%	1.27%	2.19%	3.89%	5.00%	1.05%	2.16%	0.03%	0.23%
37	2016	2.60%	3.93%	4.67%	1.33%	2.08%	3.66%	4.71%	1.07%	2.12%	-0.04%	0.27%
38	2017	2.90%	4.00%	4.38%	1.10%	1.48%	3.74%	4.44%	0.85%	1.55%	-0.06%	0.26%
39	2018	3.11%	4.25%	4.67%	1.14%	1.56%	3.93%	4.80%	0.82%	1.69%	-0.13%	0.32%
40	2019	2.58%	3.77%	4.19%	1.18%	1.61%	3.39%	4.38%	0.81%	1.79%	-0.18%	0.38%
41	2020 <sup>4</sup>	1.56%	3.05%	3.44%	1.49%	1.87%	2.53%	3.66%	0.96%	2.10%	-0.22%	0.53%
42	Average	6.31%	7.80%	8.24%	1.49%	1.93%	7.15%	8.24%	0.84%	1.93%	0.00%	0.65%

**Yield Spreads**  
Treasury Vs. Corporate & Treasury Vs. Utility



Sources:

<sup>1</sup> St. Louis Federal Reserve Economic Research, <http://research.stlouisfed.org/>

<sup>2</sup> The utility yields for the period 1980-2000 were obtained from Mergent Public Utility Manual, Mergent Weekly News Reports, 2003

The utility yields for the period 2001-2009 were obtained from the Mergent Bond Record

The utility yields for the period 2010-2019 were obtained from <http://credittrends.moodys.com/>

<sup>3</sup> The corporate yields for the period 1980-2009 were obtained from the St. Louis Federal Reserve Economic Research, <http://research.stlouisfed.org/>

The corporate yields from 2010-2019 were obtained from <http://credittrends.moodys.com/>

<sup>4</sup> Data represents January - December, 2020

## Southwestern Electric Power Company

### Treasury and Utility Bond Yields

<u>Line</u>	<u>Date</u>	<u>Treasury Bond Yield<sup>1</sup></u> (1)	<u>"A" Rated Utility Bond Yield<sup>2</sup></u> (2)	<u>"Baa" Rated Utility Bond Yield<sup>2</sup></u> (3)
1	02/26/21	2.17%	3.23%	3.52%
2	02/19/21	2.14%	3.16%	3.44%
3	02/12/21	2.01%	3.06%	3.35%
4	02/05/21	1.97%	3.03%	3.33%
5	01/29/21	1.87%	2.93%	3.23%
6	01/22/21	1.85%	2.92%	3.18%
7	01/15/21	1.85%	2.93%	3.20%
8	01/08/21	1.87%	2.96%	3.24%
9	12/31/20	1.65%	2.74%	3.00%
10	12/24/20	1.66%	2.77%	3.07%
11	12/18/20	1.70%	2.81%	3.08%
12	12/11/20	1.63%	2.72%	3.00%
13	12/04/20	1.73%	2.83%	3.09%
14	<b>Average</b>	<b>1.85%</b>	<b>2.93%</b>	<b>3.21%</b>
15	<b>Spread To Treasury</b>		<b>1.08%</b>	<b>1.36%</b>

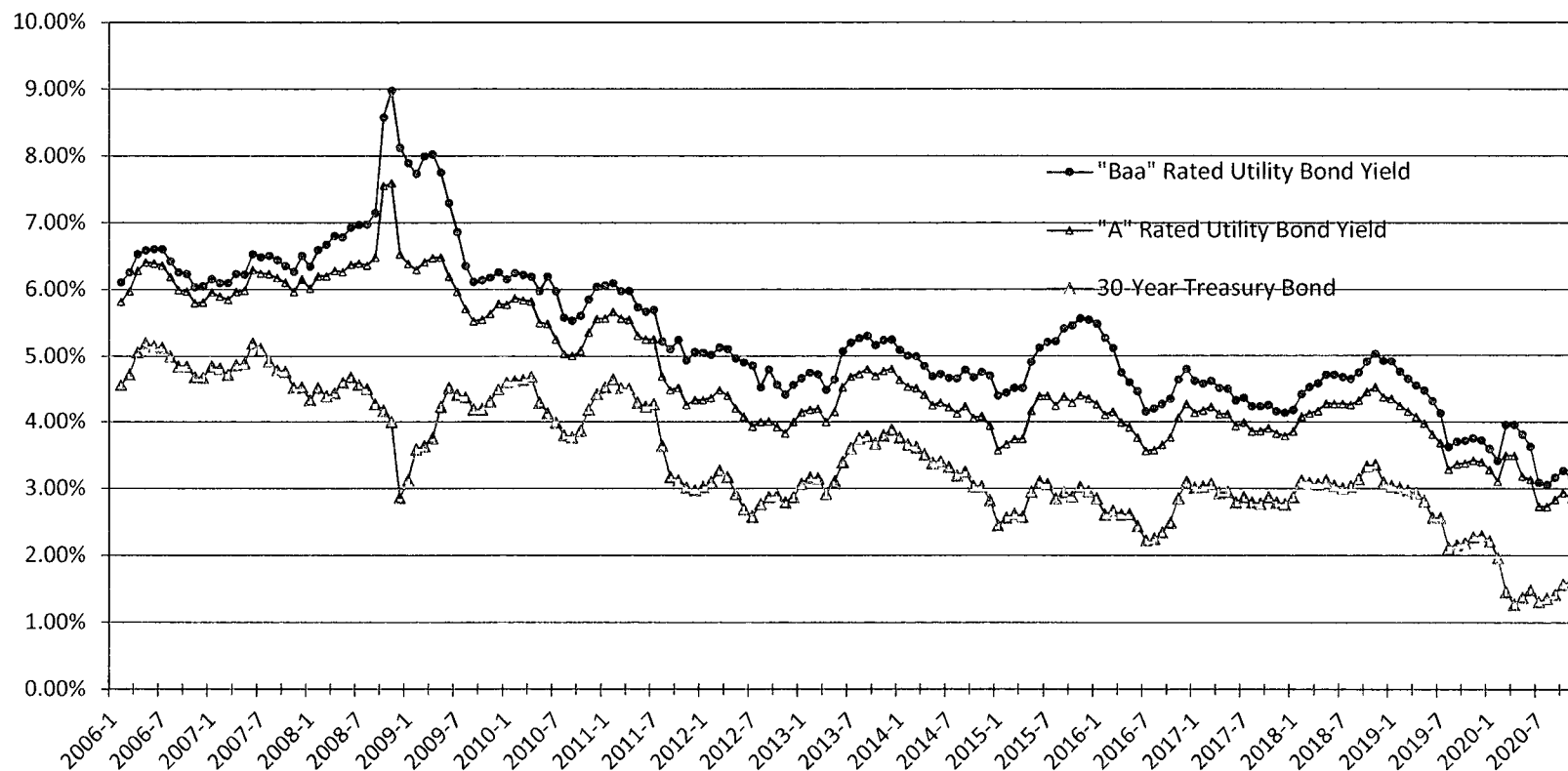
Sources:

<sup>1</sup> St. Louis Federal Reserve: Economic Research, <http://research.stlouisfed.org>.

<sup>2</sup> <http://credittrends.moodys.com/>.

# Southwestern Electric Power Company

## Trends in Bond Yields



### Sources:

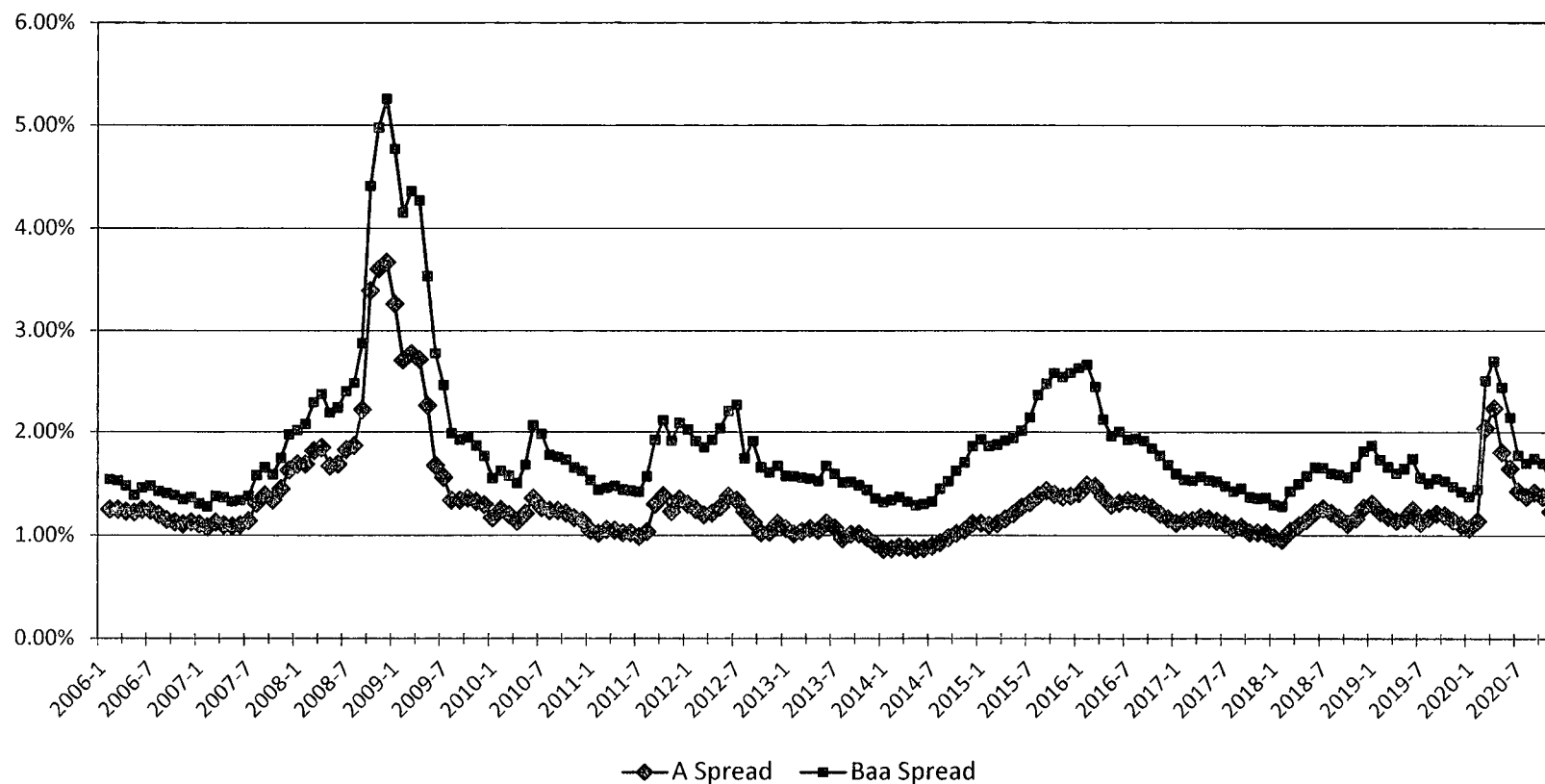
Mergent Bond Record.

[www.moodys.com](http://www.moodys.com), Bond Yields and Key Indicators.

St. Louis Federal Reserve: Economic Research, <http://research.stlouisfed.org/>

# Southwestern Electric Power Company

## Yield Spread Between Utility Bonds and 30-Year Treasury Bonds



Sources:

Mergent Bond Record.

[www.moodys.com](http://www.moodys.com), Bond Yields and Key Indicators.

St. Louis Federal Reserve: Economic Research, <http://research.stlouisfed.org/>

# Southwestern Electric Power Company

## Value Line Beta

<u>Line</u>	<u>Company</u>	<u>Beta</u>
1	ALLETE, Inc.	0.85
2	Alliant Energy Corporation	0.85
3	Ameren Corporation	0.85
4	Duke Energy Corporation	0.85
5	Edison International	0.95
6	Entergy Corporation	0.95
7	IDACORP, Inc.	0.80
8	NorthWestern Corporation	0.95
9	OGE Energy Corp.	1.10
10	Otter Tail Corporation	0.85
11	Pinnacle West Capital Corporation	0.90
12	Portland General Electric Company	0.85
13	Xcel Energy Inc.	0.80
14	<b>Average</b>	<b>0.89</b>

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Source:  
*The Value Line Investment Survey*,  
December 11, 2020, January 22, and February 12, 2021.

Southwestern Electric Power Company

Historical Betas

Line	Company	Average	3Q20	2Q20	1Q20	4Q19	3Q19	2Q19	1Q19	4Q18	3Q18	2Q18	1Q18	4Q17	3Q17	2Q17	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)	(21)	(22)	(23)	(24)	(25)	(26)
1	ALLETE, Inc.	0.75	0.85	0.85	0.60	0.65	0.65	0.65	0.65	0.65	0.70	0.75	0.75	0.80	0.75	0.80	0.80	0.75	0.75	0.75	0.80	0.80	0.80	0.80	0.80	0.80	0.80
2	Alliant Energy Corporation	0.72	0.85	0.80	0.55	0.60	0.60	0.60	0.85	0.80	0.65	0.70	0.70	0.70	0.70	0.70	0.70	0.70	0.75	0.75	0.80	0.80	0.80	0.80	0.80	0.80	0.80
3	Ameren Corporation	0.68	0.80	0.80	0.50	0.55	0.55	0.60	0.60	0.55	0.60	0.65	0.65	0.70	0.65	0.65	0.70	0.65	0.70	0.75	0.75	0.75	0.75	0.75	0.75	0.75	0.75
4	Duke Energy Corporation	0.59	0.85	0.85	0.45	0.50	0.50	0.50	0.50	0.55	0.55	0.60	0.60	0.60	0.60	0.60	0.60	0.60	0.60	0.60	0.65	0.50	0.60	0.60	0.60	0.60	0.60
5	Edison International	0.66	0.90	0.55	0.55	0.60	0.60	0.60	0.55	0.60	0.60	0.60	0.65	0.65	0.60	0.60	0.60	0.65	0.65	0.70	0.70	0.70	0.75	0.75	0.75	0.75	0.75
6	Entergy Corporation	0.67	0.95	0.95	0.60	0.60	0.60	0.60	0.60	0.60	0.60	0.65	0.65	0.65	0.65	0.65	0.65	0.65	0.65	0.65	0.70	0.70	0.65	0.70	0.70	0.70	0.70
7	IDACORP, Inc.	0.70	0.80	0.50	0.55	0.60	0.60	0.60	0.55	0.60	0.65	0.70	0.70	0.70	0.70	0.75	0.75	0.75	0.80	0.80	0.80	0.80	0.80	0.80	0.80	0.80	0.80
8	NorthWestern Corporation	0.67	0.90	0.55	0.60	0.60	0.60	0.60	0.55	0.60	0.65	0.65	0.70	0.70	0.65	0.65	0.70	0.70	0.70	0.70	0.70	0.70	0.75	0.70	0.70	0.70	0.70
9	OGE Energy Corp.	0.90	1.05	1.05	0.70	0.75	0.80	0.80	0.85	0.85	0.90	0.95	0.95	0.95	0.95	0.95	0.95	0.90	0.90	0.95	0.95	0.95	0.90	0.90	0.90	0.90	0.85
10	Otter Tail Corporation	0.83	0.85	0.85	0.70	0.70	0.65	0.70	0.70	0.75	0.80	0.85	0.85	0.90	0.90	0.90	0.85	0.85	0.85	0.80	0.85	0.85	0.85	0.90	0.90	0.90	0.95
11	Pinnacle West Capital Corporation	0.66	0.85	0.45	0.50	0.55	0.55	0.55	0.55	0.60	0.65	0.65	0.70	0.70	0.65	0.70	0.70	0.70	0.70	0.75	0.75	0.75	0.70	0.70	0.70	0.70	0.70
12	Portland General Electric Company	0.70	0.85	0.55	0.55	0.60	0.60	0.60	0.60	0.60	0.65	0.65	0.70	0.70	0.70	0.70	0.70	0.75	0.80	0.80	0.80	0.80	0.80	0.80	0.80	0.80	0.75
13	Xcel Energy Inc.	0.60	0.75	0.45	0.50	0.50	0.50	0.50	0.50	0.55	0.60	0.60	0.60	0.60	0.60	0.60	0.60	0.60	0.65	0.65	0.65	0.65	0.65	0.65	0.65	0.70	0.65
14	Average	0.70	0.87	0.71	0.57	0.60	0.60	0.61	0.60	0.62	0.66	0.69	0.71	0.72	0.70	0.71	0.72	0.71	0.73	0.75	0.76	0.75	0.75	0.76	0.76	0.76	0.75

Source: Value Line Software Analyzer

# Southwestern Electric Power Company

## CAPM Return

<u>Line</u>	<u>Description</u>	<u>Current Market Risk Premium (1)</u>	<u>Normalized Market Risk Premium (2)</u>
1	Risk-Free Rate <sup>1,2</sup>	1.85%	2.40%
2	Risk Premium <sup>3</sup>	9.44%	8.90%
3	Beta <sup>4,5</sup>	0.89	0.70
4	<b>CAPM</b>	<b>10.24%</b>	<b>8.65%</b>

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Sources:

<sup>1</sup> Exhibit MPG-15, Page 1 of 3.

<sup>2</sup> Blue Chip Financial Forecasts, March 1, 2021, at 2.

<sup>3</sup> Duff & Phelps, 2020 SBBI Yearbook at 6-17 and 6-18.

<sup>4</sup> Exhibit MPG-16, Page 1.

<sup>5</sup> Exhibit MPG-16, Page 2.



# Southwestern Electric Power Company

## Standard & Poor's Credit Metrics

Line	Description	TX Retail Cost of Service	S&P Benchmark (Medial Volatility)			Reference
		Amount (1)	Intermediate (2)	Significant (3)	Aggressive (4)	
1	TX Rate Base	\$ 2,025,542,720				Schedule A-1.
2	Weighted Common Return	4.52%				Page 2, Line 2, Col. 4
3	Pre-Tax Rate of Return	8.00%				Page 2, Line 3, Col. 5
4	Income to Common	\$ 91,505,242				Line 1 x Line 2
5	EBIT	\$ 162,086,043				Line 1 x Line 3.
6	Depreciation & Amortization	\$ 105,928,834				Schedule A-1.
7	Imputed Amortization	\$ 2,424,541				S&P Capital IQ, downloaded on March 16, 2021
8	Capitalized Interest*	\$ (294,472)				Response to 4th RFI, TIEC 4-10.
9	Deferred Income Taxes & ITC	\$ (128,564)				Schedule A, Workpaper A.
10	Funds from Operations (FFO)	\$ 199,435,580				Sum of Line 4 and Lines 6 through 9.
11	Imputed Interest Expense	\$ 5,956,837				S&P Capital IQ, downloaded on March 16, 2021.
12	EBITDA	\$ 276,396,255				Sum of Lines 5 through 7 and Line 11.
13	Adjusted Debt	\$ 1,047,065,141				Page 3, Line 3, Col. 1 x RB TX Allocator
14	Total Adjusted Debt Ratio	53 1%				Page 3, Line 4, Col 2
15	Debt to EBITDA	3.8x	2 5x - 3 5x	3 5x - 4 5x	4 5x - 5 5x	Line 13 / Line 12
16	FFO to Total Debt	19%	23% - 35%	13% - 23%	9% - 13%	Line 10 / Line 13
17	Indicative Credit Rating		<b>A</b>	<b>A-</b>	<b>BBB</b>	S&P Methodology, November 19, 2013

### Sources.

Standard & Poor's: "Criteria Corporate Methodology," November 19, 2013

\*The allocation factor was obtained from Schedule A-1

### Note.

Based on the January 2021 S&P report, SWEPCO has an "A-" credit rating, an "Excellent" business profile, a "Significant" financial profile, and falls under the 'Medial Volatility' matrix.

S&P Business/Financial Risk Profile Matrix			
Business Risk Profile	Financial Risk Profile		
	3 (intermediate)	4 (significant)	5 (aggressive)
1 (excellent)	a+/a	a-	bbb
2 (strong)	a-/bbb+	bbb	bb+
3 (satisfactory)	bbb/bbb-	bbb-/bb+	bb

## Southwestern Electric Power Company

### Standard & Poor's Credit Metrics (Pre-Tax Rate of Return)

<u>Line</u>	<u>Description</u>	<u>Amount</u> (1)	<u>Weight</u> (2)	<u>Cost</u> (3)	<u>Weighted</u> <u>Cost</u> (4)	<u>Pre-Tax</u> <u>Weighted</u> <u>Cost</u> (5)
1	Long-Term Debt	\$ 2,521,046,613	50.63%	4.18%	2.11%	2.11%
2	Common Equity	<u>\$ 2,458,534,232</u>	<u>49.37%</u>	<b>9.15%</b>	<u>4.52%</u>	<u>5.89%</u>
3	<b>Total</b>	<b>\$ 4,979,580,845</b>	<b>100.00%</b>		<b>6.63%</b>	<b>8.00%</b>
4	Tax Conversion Factor*					1.30337

Sources:

Schedule K-1.

\*Schedule A, page 2.

## Southwestern Electric Power Company

### Standard & Poor's Credit Metrics (Off-Balance Sheet Debt)

<u>Line</u>	<u>Description</u>	<u>Amount</u> (1)	<u>Weight</u> (2)
1	Long-Term Debt	\$ 2,521,046,613	48.07%
2	Short-Term Debt*	\$ 90,103,357	1.72%
3	Off-Balance Sheet Debt**	<u>\$ 264,838,000</u>	<u>5.05%</u>
4	<b>Total Debt</b>	<b>\$ 2,785,884,613</b>	<b>53.12%</b>
5	Common Equity	<u>\$ 2,458,534,232</u>	<u>46.88%</u>
6	<b>Total</b>	<b>\$ 5,244,418,845</b>	<b>100.00%</b>

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Sources:

Schedule K-1.

\*Response to 4th RFI, TIEC 4-19.

\*\*S&P Capital IQ, downloaded March 16, 2021.

## Southwestern Electric Power Company

### **S&P Adjusted Debt Ratio** **(Operating Subsidiaries of Value Line Electric, Gas and Water Utilities)** **(Industry Medians)**

<b><u>Rating</u></b>	<b><u>Median</u></b>	<b><u>% Distribution of 10 Year Average</u></b>		
		<b><u>&lt;50</u></b>	<b><u>50 to 55</u></b>	<b><u>&gt;55</u></b>
AA-	45.5%	100%	0%	0%
A+	56.2%	33%	0%	67%
A	49.0%	57%	21%	21%
A-	52.3%	29%	53%	18%
BBB+	50.2%	44%	41%	15%
BBB	55.3%	14%	29%	57%
BBB-	53.3%	0%	100%	0%

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Source:  
S&P Capital IQ, downloaded February 23, 2021.